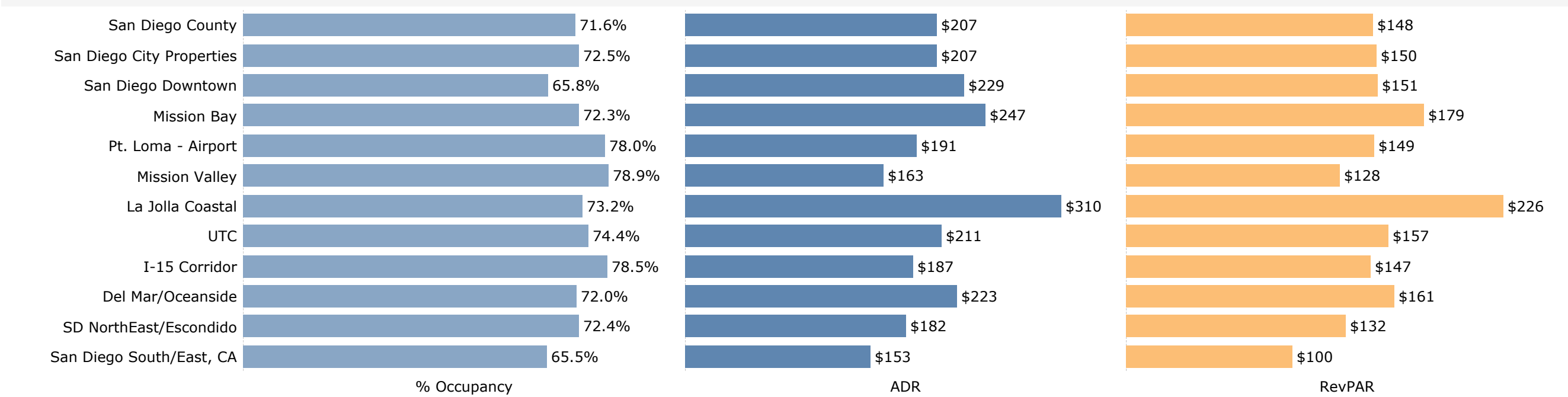


Weekly Hotel Performance Update

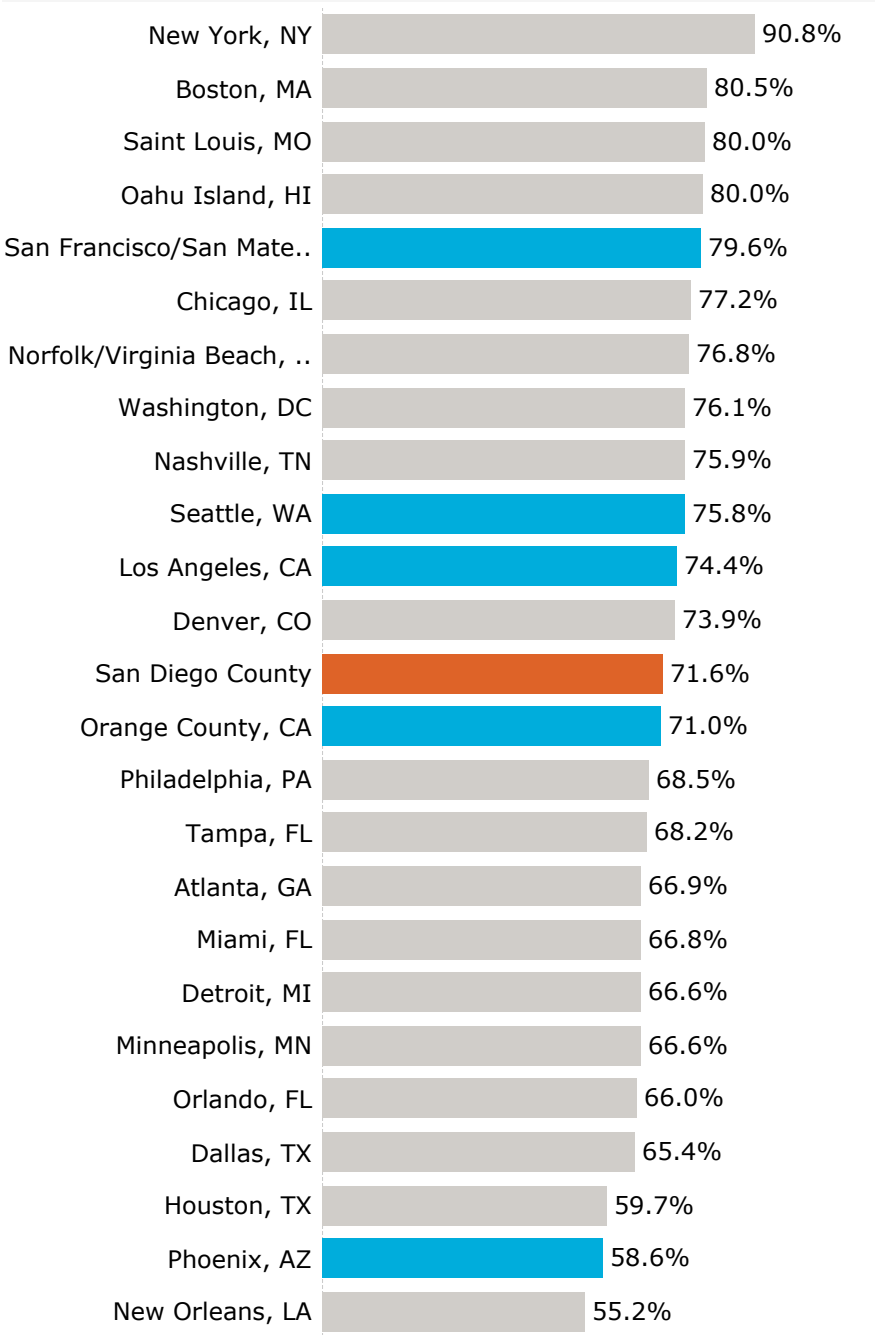
Jun 1 - 7, 2025



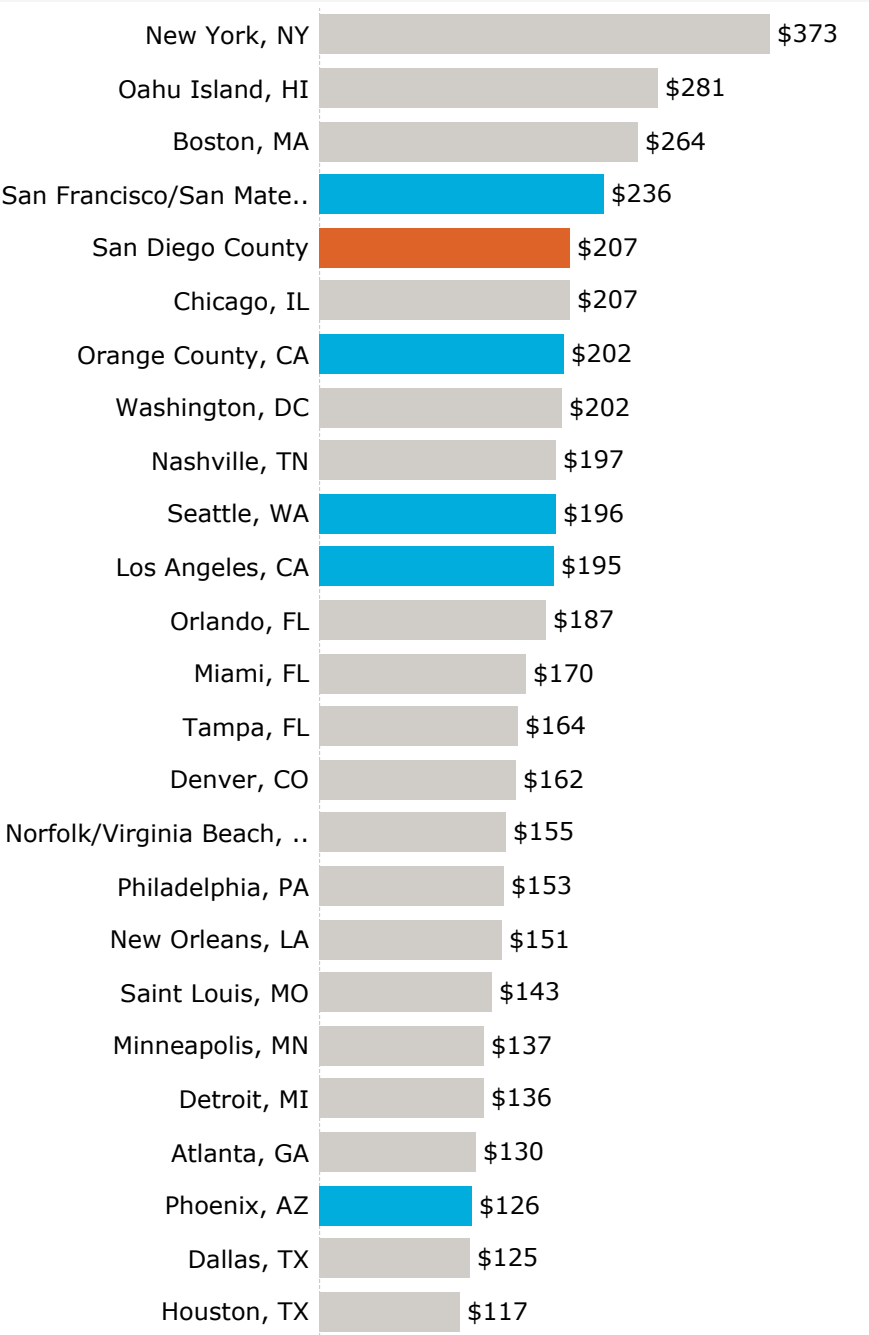
San Diego County Hotel Performance



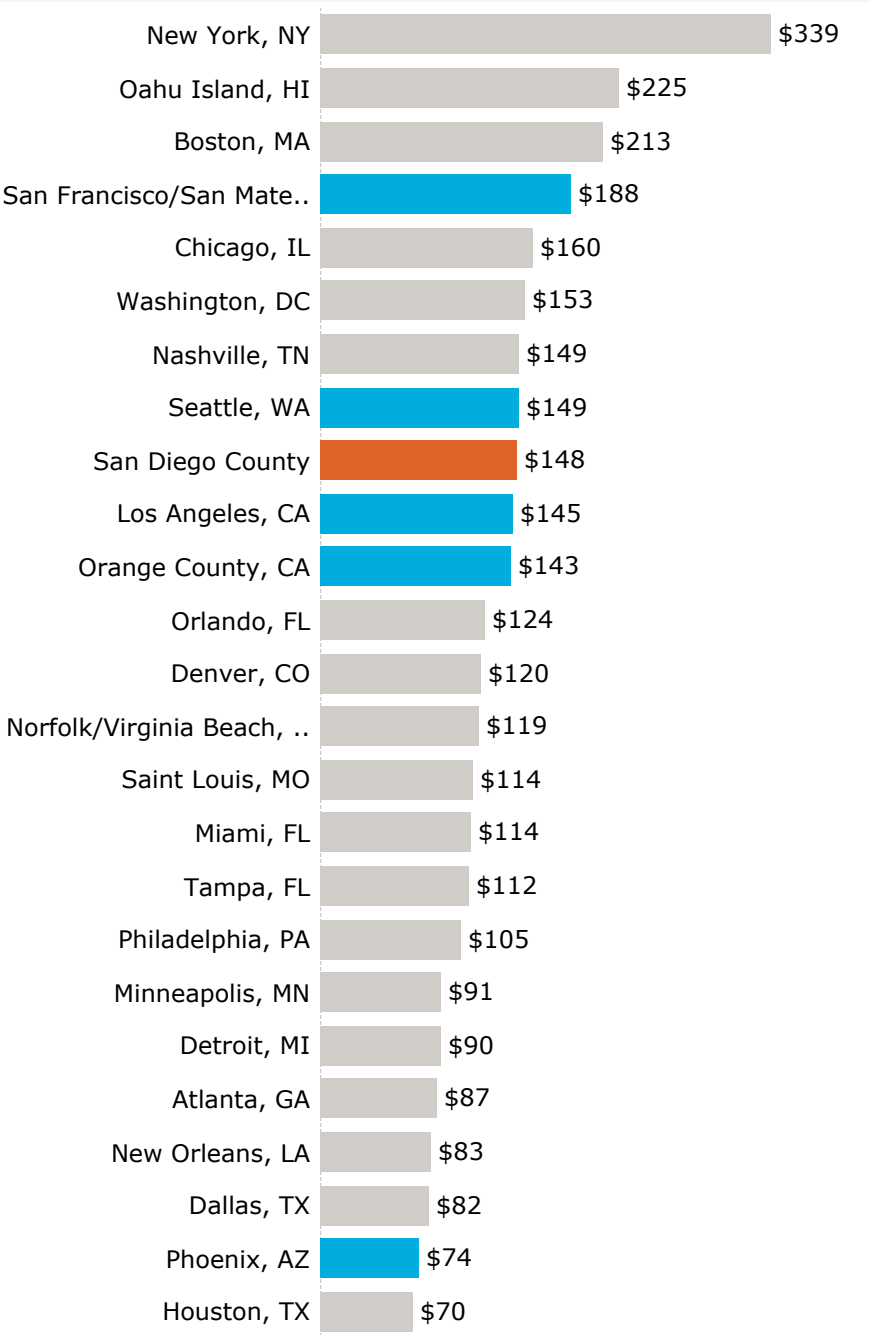
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

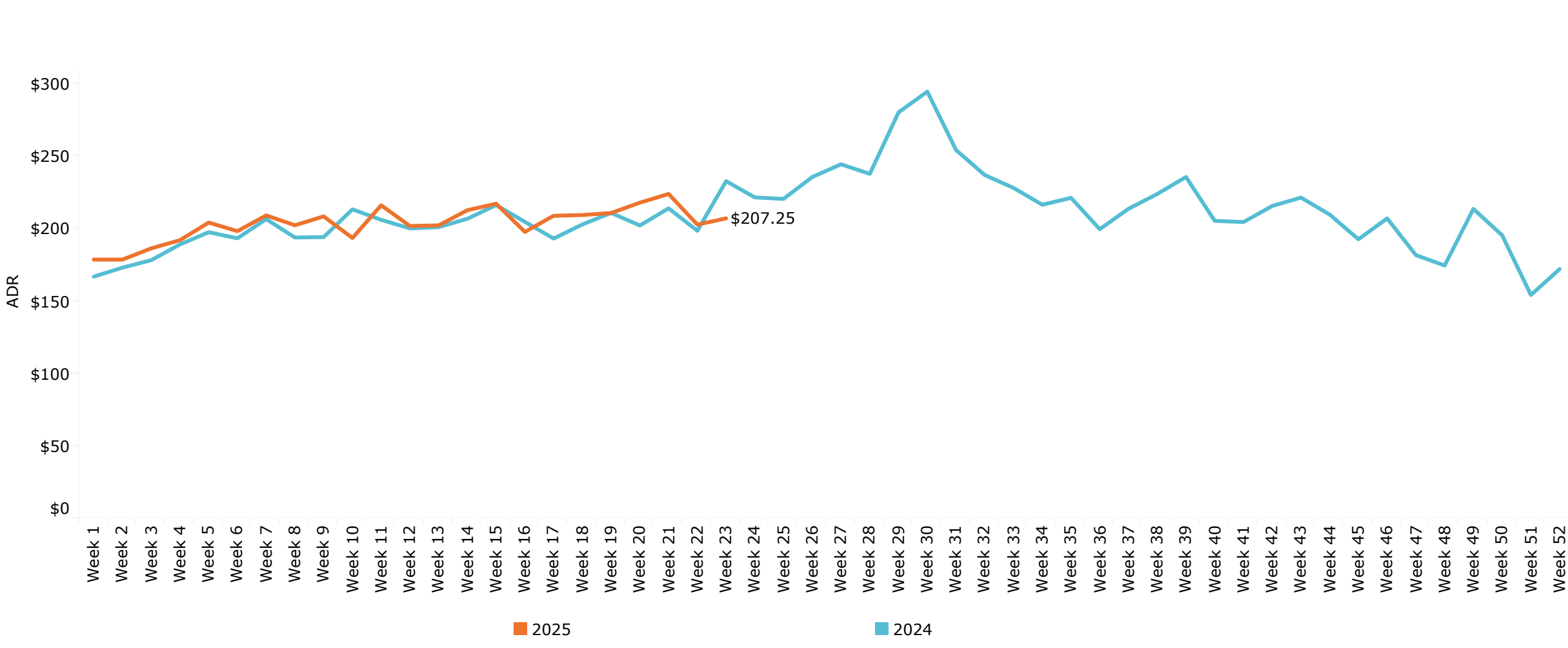
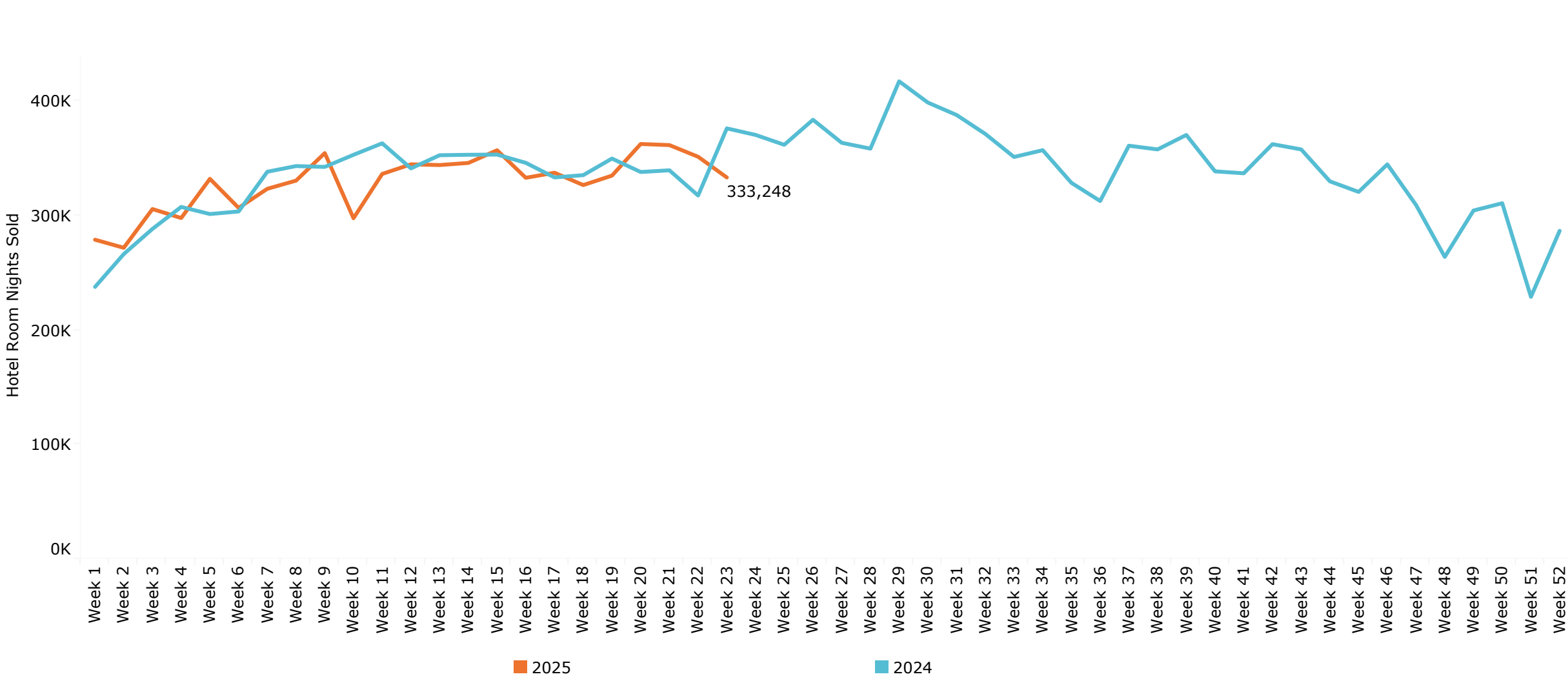


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



Last Week's Daily Hotel Performance by Region

Jun 1 - 7, 2025



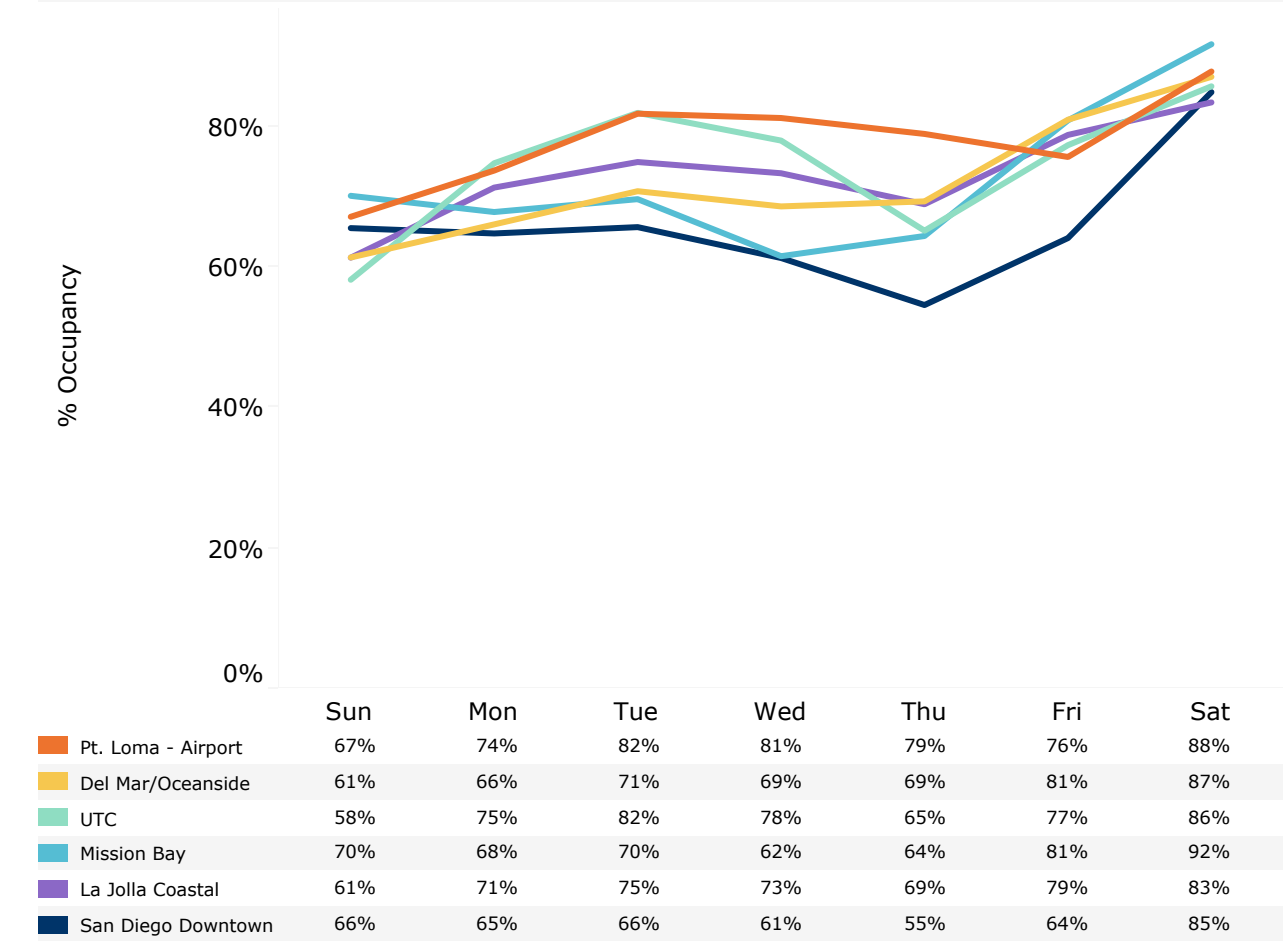
		Sun, June 1	Mon, June 2	Tue, June 3	Wed, June 4	Thu, June 5	Fri, June 6	Sat, June 7
San Diego City Properties	Demand	26,455	28,150	29,476	28,334	26,025	29,342	34,780
	% Occupancy	66.3%	70.5%	73.9%	71.0%	65.2%	73.5%	87.2%
	ADR	\$198.0	\$206.7	\$210.2	\$202.4	\$187.4	\$206.3	\$229.1
	RevPAR	\$131.3	\$145.8	\$155.3	\$143.7	\$122.2	\$151.7	\$199.7
San Diego Downtown	Demand	9,748	9,635	9,769	9,116	8,121	9,538	12,624
	% Occupancy	65.5%	64.8%	65.7%	61.3%	54.6%	64.1%	84.9%
	ADR	\$228.1	\$240.7	\$241.6	\$231.5	\$201.9	\$204.4	\$244.8
	RevPAR	\$149.5	\$155.9	\$158.7	\$141.9	\$110.2	\$131.1	\$207.8
Mission Valley	Demand	5,702	6,139	6,442	6,407	5,920	6,420	7,173
	% Occupancy	71.3%	76.7%	80.5%	80.1%	74.0%	80.3%	89.7%
	ADR	\$153.9	\$160.1	\$162.6	\$159.4	\$147.2	\$167.5	\$182.3
	RevPAR	\$109.7	\$122.9	\$130.9	\$127.7	\$109.0	\$134.4	\$163.5
Pt. Loma - Airport	Demand	3,055	3,354	3,722	3,694	3,591	3,442	3,995
	% Occupancy	67.2%	73.7%	81.8%	81.2%	78.9%	75.7%	87.8%
	ADR	\$167.8	\$181.0	\$197.6	\$189.5	\$183.0	\$195.0	\$213.9
	RevPAR	\$112.7	\$133.4	\$161.7	\$153.9	\$144.4	\$147.6	\$187.9
Mission Bay	Demand	2,222	2,149	2,207	1,950	2,041	2,562	2,905
	% Occupancy	70.1%	67.8%	69.7%	61.6%	64.4%	80.9%	91.7%
	ADR	\$230.3	\$223.4	\$225.5	\$213.2	\$225.0	\$281.1	\$302.6
	RevPAR	\$161.5	\$151.6	\$157.1	\$131.3	\$145.0	\$227.3	\$277.5
La Jolla Coastal	Demand	1,114	1,295	1,361	1,332	1,252	1,431	1,515
	% Occupancy	61.3%	71.3%	74.9%	73.3%	68.9%	78.8%	83.4%
	ADR	\$298.9	\$296.1	\$286.9	\$289.4	\$293.3	\$342.5	\$349.2
	RevPAR	\$183.4	\$211.2	\$215.0	\$212.2	\$202.2	\$269.9	\$291.3
UTC	Demand	2,420	3,109	3,407	3,243	2,710	3,216	3,564
	% Occupancy	58.2%	74.8%	81.9%	78.0%	65.2%	77.3%	85.7%
	ADR	\$189.9	\$212.6	\$230.2	\$219.2	\$197.0	\$206.0	\$212.9
	RevPAR	\$110.5	\$159.0	\$188.7	\$171.0	\$128.4	\$159.3	\$182.5
I-15 Corridor	Demand	1,172	1,451	1,475	1,450	1,270	1,517	1,672
	% Occupancy	64.4%	79.7%	81.0%	79.7%	69.8%	83.4%	91.9%
	ADR	\$173.9	\$184.9	\$174.2	\$176.7	\$174.1	\$206.8	\$210.7
	RevPAR	\$112.0	\$147.4	\$141.2	\$140.7	\$121.5	\$172.4	\$193.6
Del Mar/Oceanside	Demand	4,369	4,704	5,040	4,886	4,937	5,764	6,198
	% Occupancy	61.4%	66.1%	70.8%	68.6%	69.3%	81.0%	87.1%
	ADR	\$205.6	\$209.3	\$208.2	\$204.7	\$211.2	\$250.7	\$257.5
	RevPAR	\$126.2	\$138.3	\$147.4	\$140.5	\$146.5	\$203.0	\$224.2
San Diego South/East, CA	Demand	5,282	5,516	5,801	5,966	6,006	6,087	6,888
	% Occupancy	58.3%	60.9%	64.0%	65.9%	66.3%	67.2%	76.0%
	ADR	\$140.6	\$143.7	\$144.5	\$144.0	\$144.7	\$166.4	\$177.7
	RevPAR	\$82.0	\$87.5	\$92.6	\$94.9	\$95.9	\$111.8	\$135.1

Day of Week Occupancy and ADR Patterns by Region

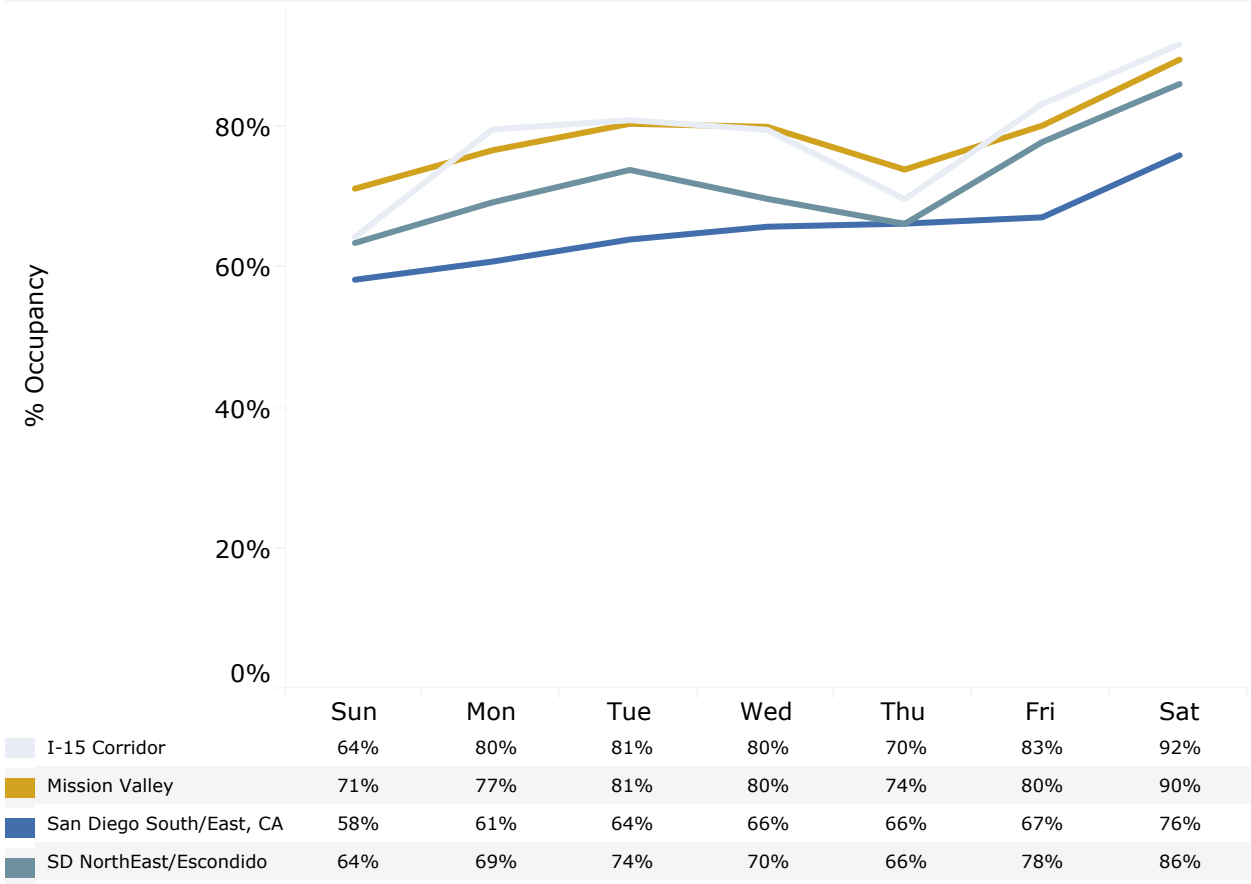
Jun 1 - 7, 2025



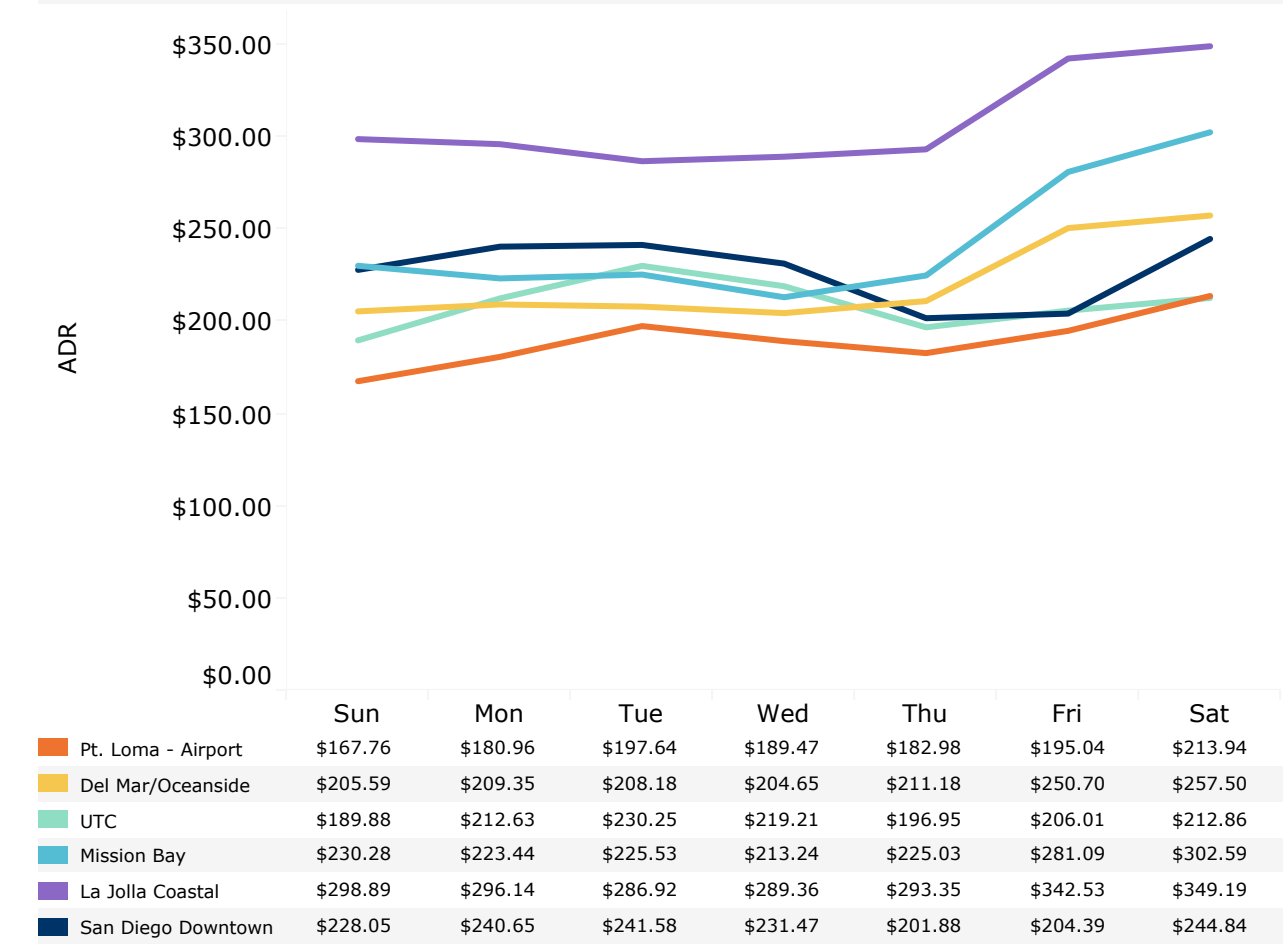
Occupancy By Weekday



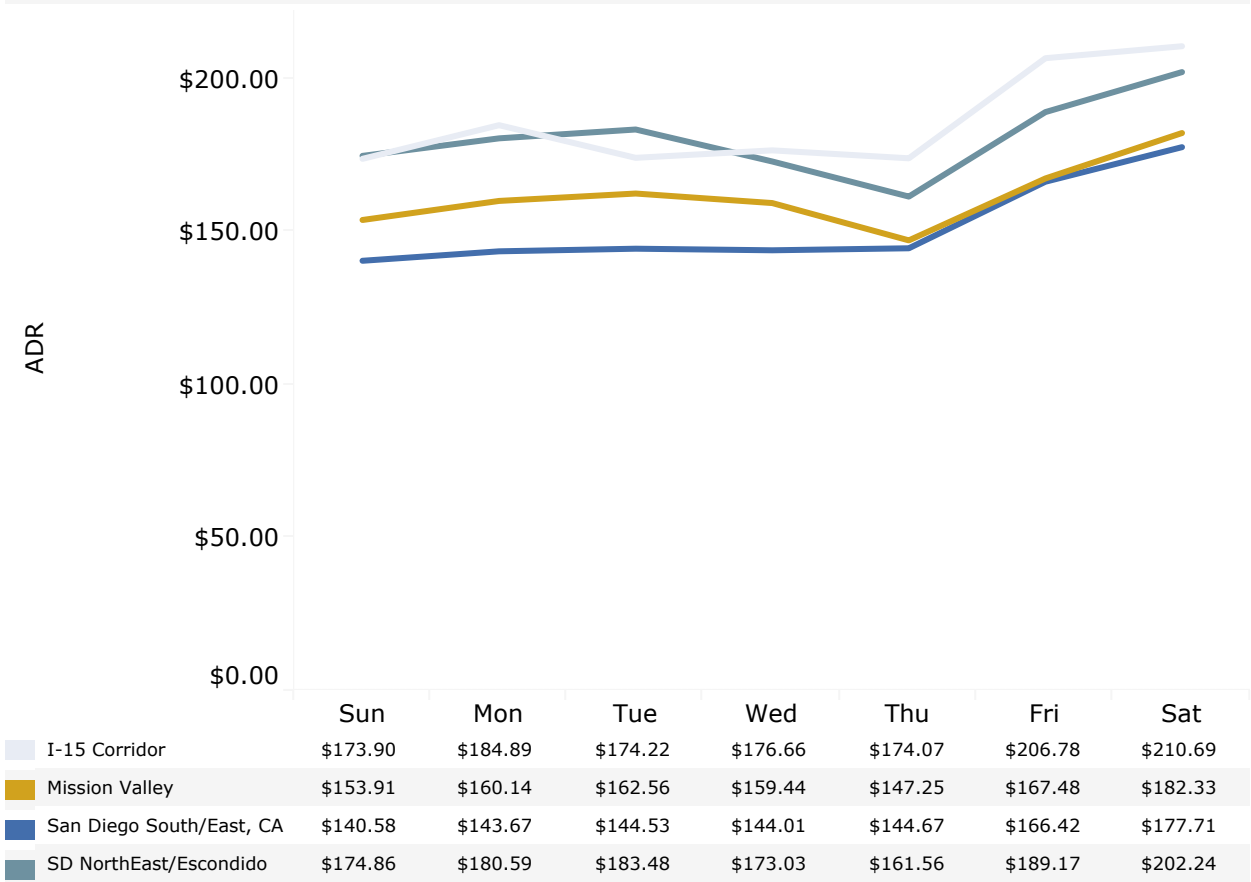
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



		Total Market				Group				Transient			
		Jun 1 - 7, 2025	May 25 - 31, 2025	May 18 - 24, 2025	May 11 - 17, 2025	Jun 1 - 7, 2025	May 25 - 31, 2025	May 18 - 24, 2025	May 11 - 17, 2025	Jun 1 - 7, 2025	May 25 - 31, 2025	May 18 - 24, 2025	May 11 - 17, 2025
% Occupancy	San Diego County	71.6%	75.5%	77.6%	77.8%	18.1%	17.2%	20.3%	23.3%	51.1%	56.0%	55.0%	52.2%
	San Francisco/San Mateo, CA	79.6%	65.2%	78.8%	79.2%	17.5%	8.8%	15.7%	18.0%	56.3%	50.4%	57.2%	55.3%
	Seattle, WA	75.8%	66.2%	78.7%	76.1%	13.8%	8.2%	13.6%	14.0%	58.0%	54.2%	61.3%	58.3%
	Phoenix, AZ	58.6%	57.9%	68.6%	66.4%	14.4%	11.9%	18.8%	17.4%	42.1%	43.4%	47.5%	46.6%
	Los Angeles, CA	74.4%	69.7%	75.3%	76.1%	11.6%	8.7%	12.3%	12.3%	57.8%	55.8%	58.1%	58.9%
	Orange County, CA	71.0%	69.9%	72.1%	69.1%	11.2%	9.8%	13.5%	15.7%	58.4%	58.8%	57.3%	52.1%
Occupancy YOY%	San Diego County	-13.8%	+7.6%	+3.6%	+4.2%	-17.9%	+32.5%	+13.6%	+3.0%	-13.1%	+2.0%	+0.3%	+4.5%
	San Francisco/San Mateo, CA	+6.0%	+1.3%	+11.8%	+2.2%	+9.1%	+4.1%	+48.7%	+9.0%	+5.4%	+1.1%	+5.5%	+0.3%
	Seattle, WA	-5.5%	-2.3%	-2.4%	-4.2%	-9.6%	-14.7%	-13.5%	-0.8%	-5.4%	-0.6%	-0.1%	-5.8%
	Phoenix, AZ	-9.7%	-6.0%	-2.1%	-4.5%	-17.8%	-6.9%	+13.1%	-13.9%	-7.9%	-7.8%	-8.2%	-2.1%
	Los Angeles, CA	+2.3%	+6.4%	+1.3%	+4.5%	+8.8%	+20.0%	+8.6%	+0.3%	+1.6%	+5.3%	+0.0%	+6.5%
	Orange County, CA	-3.3%	+5.0%	-1.5%	-0.1%	-28.6%	+13.6%	-21.0%	+6.7%	+3.5%	+3.6%	+4.4%	-2.4%
ADR	San Diego County	\$207.25	\$202.94	\$224.11	\$218.09	\$244.54	\$229.39	\$254.71	\$246.15	\$196.38	\$196.75	\$215.71	\$208.68
	San Francisco/San Mateo, CA	\$236.27	\$174.12	\$215.71	\$224.27	\$277.93	\$189.76	\$254.17	\$264.28	\$231.78	\$173.70	\$211.44	\$218.72
	Seattle, WA	\$196.18	\$162.61	\$191.86	\$187.53	\$219.75	\$184.93	\$214.05	\$208.12	\$194.41	\$161.20	\$190.24	\$185.90
	Phoenix, AZ	\$125.85	\$133.00	\$156.04	\$159.12	\$146.58	\$154.56	\$194.83	\$216.99	\$120.22	\$129.31	\$143.40	\$140.60
	Los Angeles, CA	\$194.54	\$189.06	\$197.83	\$210.03	\$224.42	\$214.00	\$222.85	\$221.69	\$192.53	\$189.12	\$196.87	\$212.76
	Orange County, CA	\$201.66	\$193.85	\$201.33	\$194.73	\$227.80	\$221.19	\$213.97	\$227.72	\$196.36	\$188.91	\$198.26	\$184.55
ADR YOY%	San Diego County	-10.9%	+2.3%	+4.7%	+8.0%	-2.4%	+1.1%	+6.7%	+6.2%	-14.2%	+1.4%	+3.2%	+9.3%
	San Francisco/San Mateo, CA	+6.1%	+0.0%	+11.1%	+5.3%	+7.9%	-8.5%	+6.3%	+6.4%	+5.5%	+1.4%	+11.3%	+4.8%
	Seattle, WA	-6.1%	-3.3%	-1.5%	-1.7%	-1.6%	+2.6%	+5.3%	+1.7%	-7.5%	-4.5%	-3.1%	-2.7%
	Phoenix, AZ	-2.0%	+0.5%	+6.0%	-1.9%	-2.5%	+10.1%	+12.9%	+4.5%	-0.8%	-1.6%	+1.9%	-3.2%
	Los Angeles, CA	+2.5%	+6.4%	+3.9%	+8.3%	+7.5%	+10.4%	+4.8%	+0.5%	+0.6%	+4.9%	+3.1%	+9.7%
	Orange County, CA	-1.5%	-2.3%	-0.4%	-1.1%	+2.4%	-2.8%	+8.0%	+3.8%	-2.5%	-3.4%	-3.3%	-3.9%

Weekday Analysis

Jun 1 - 7, 2025

