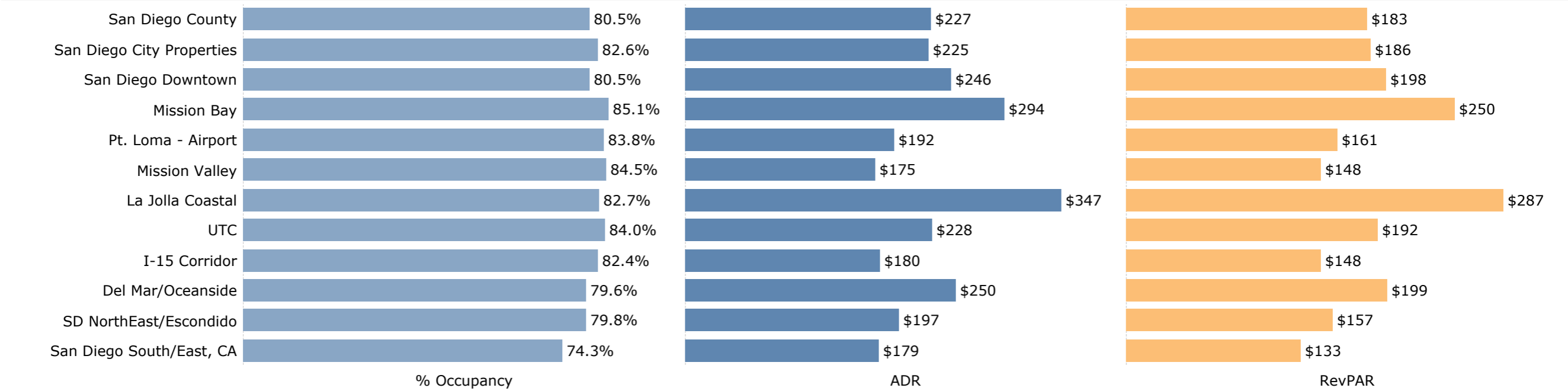


Weekly Hotel Performance Update

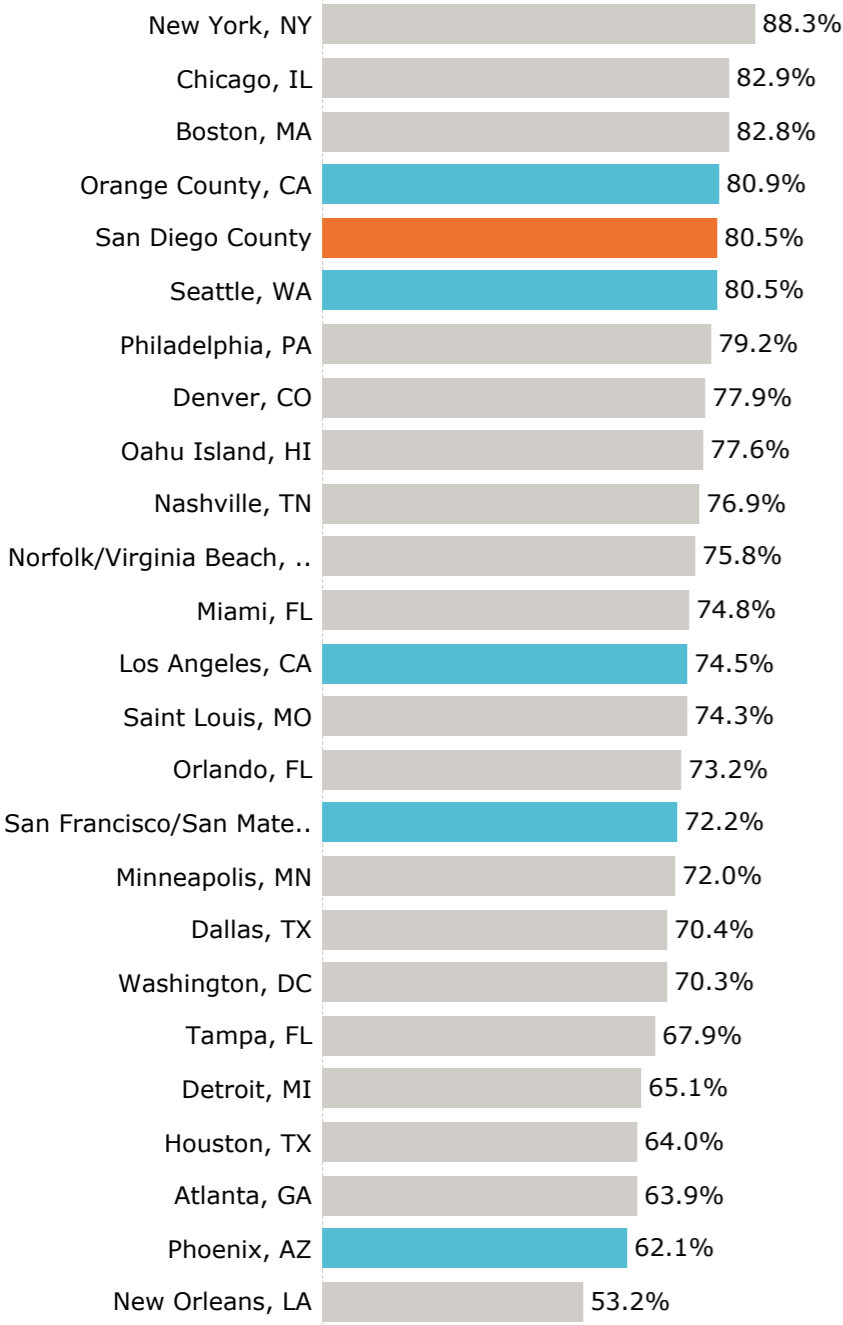
Jun 15 - 21, 2025



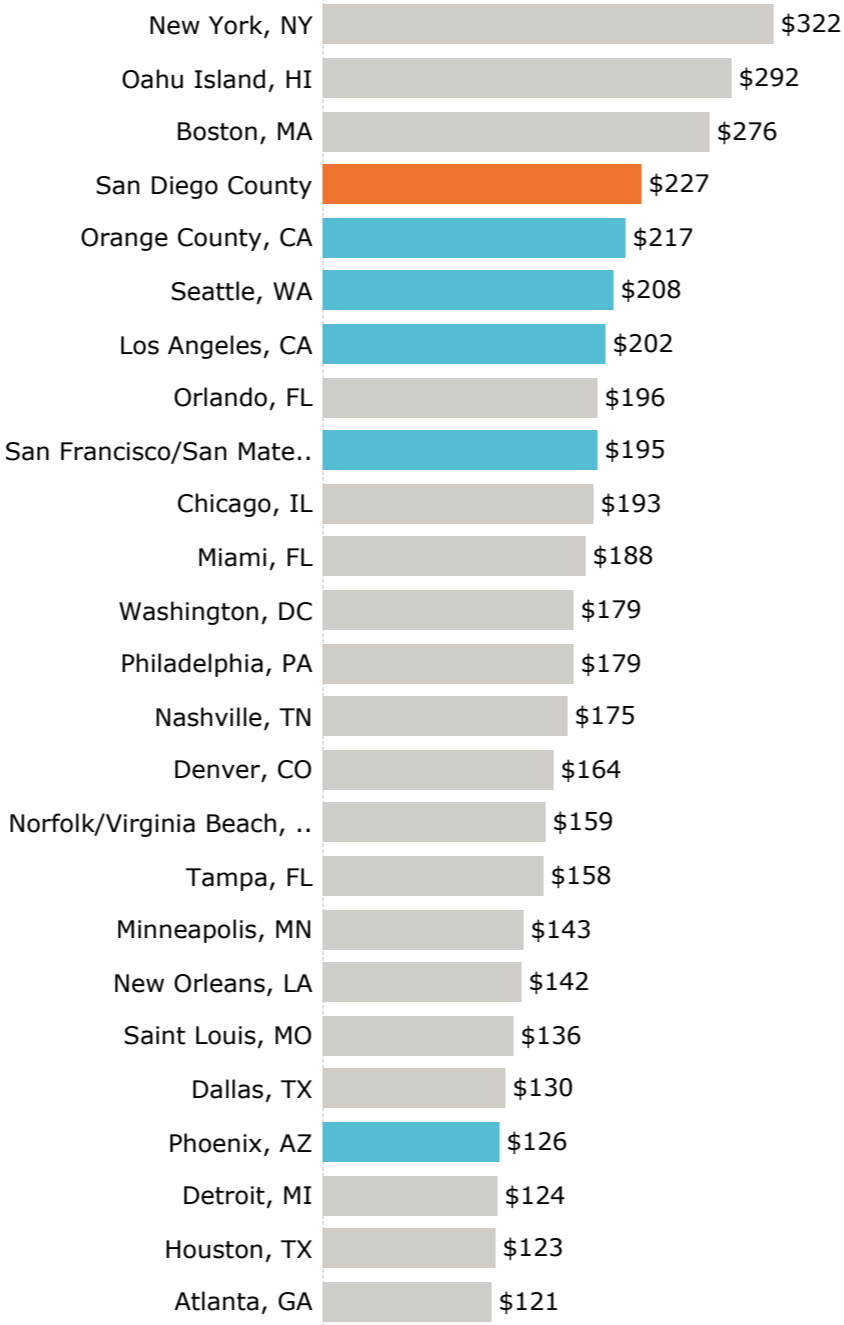
San Diego County Hotel Performance



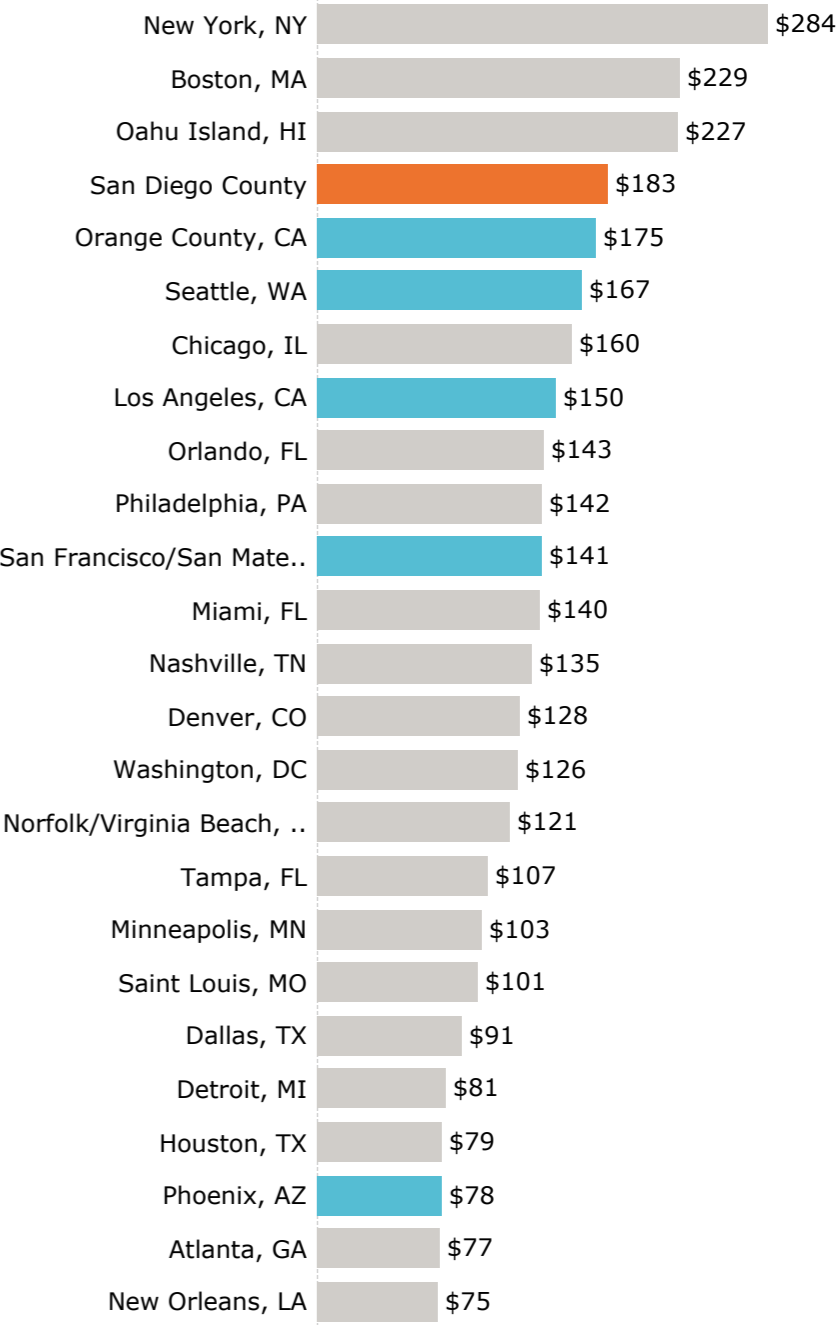
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

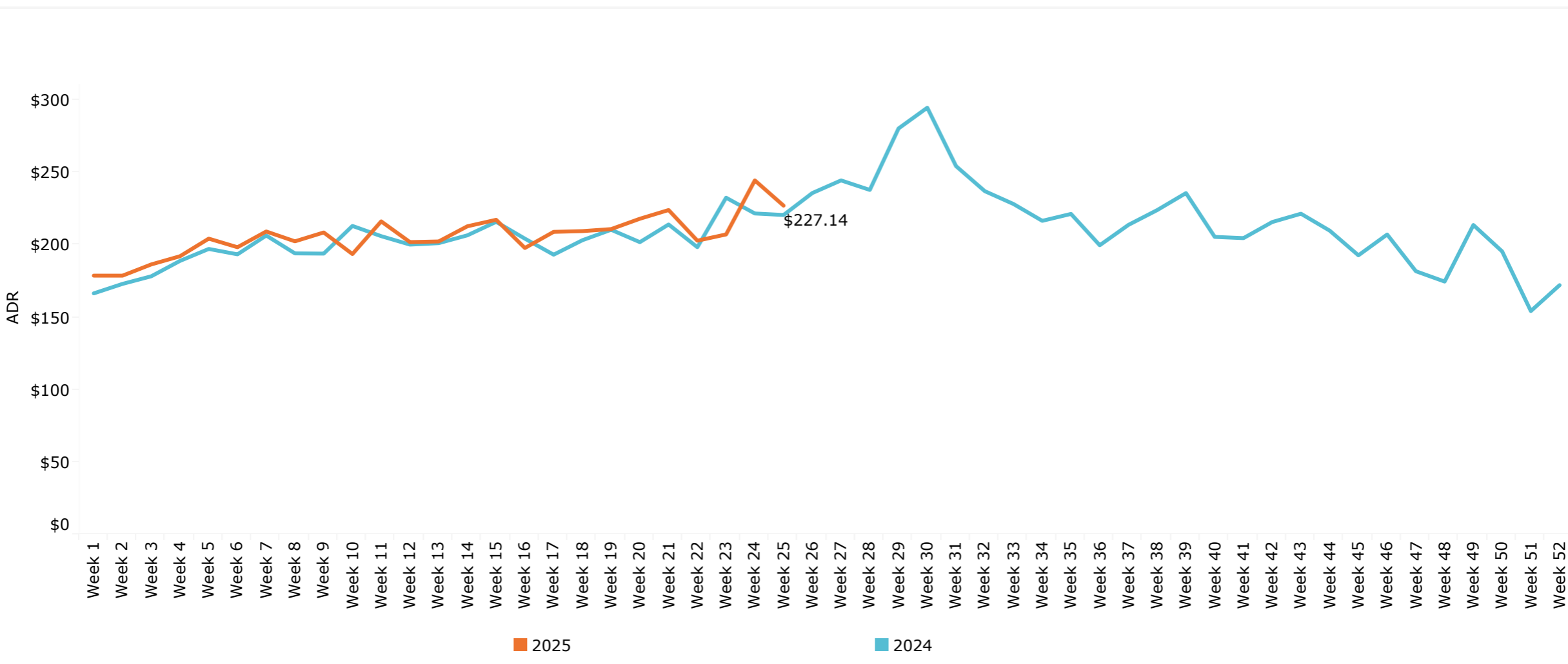
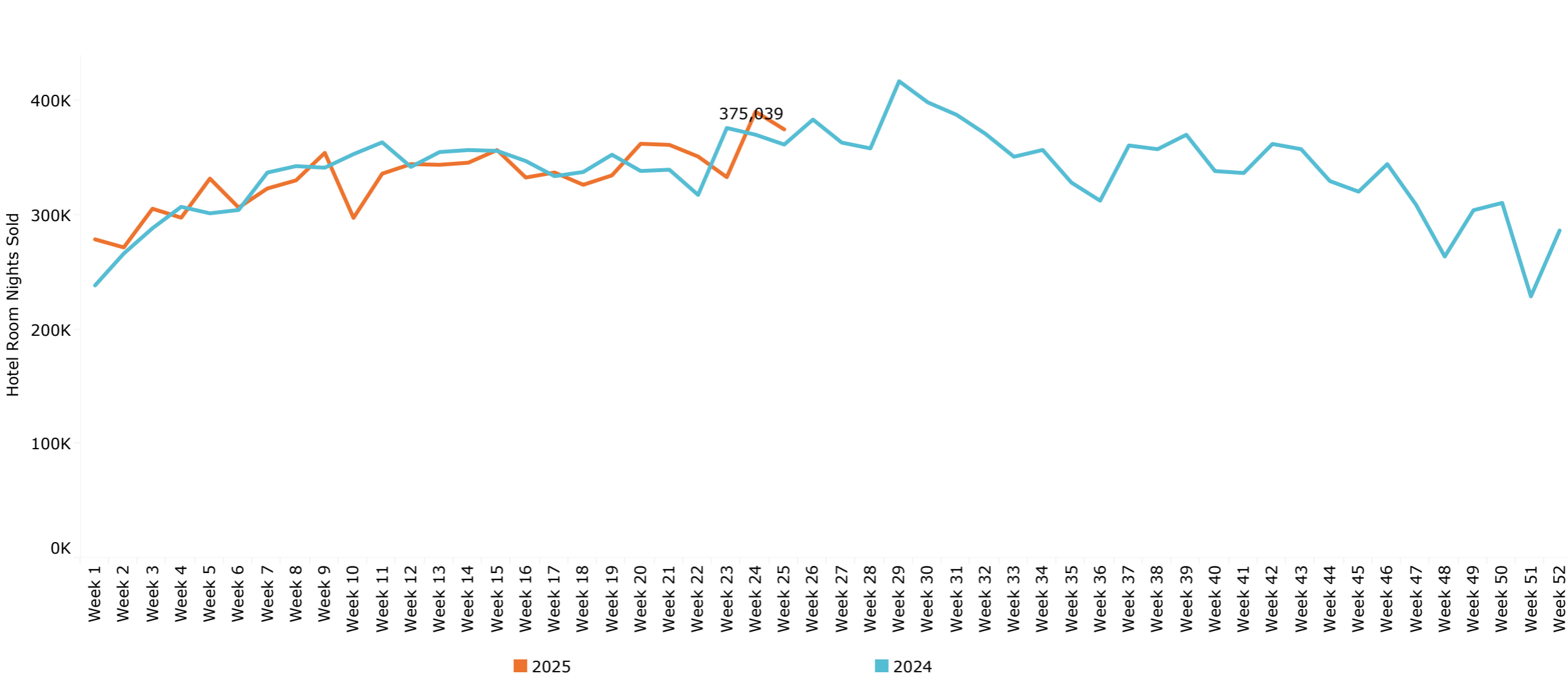


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



Last Week's Daily Hotel Performance by Region

Jun 15 - 21, 2025



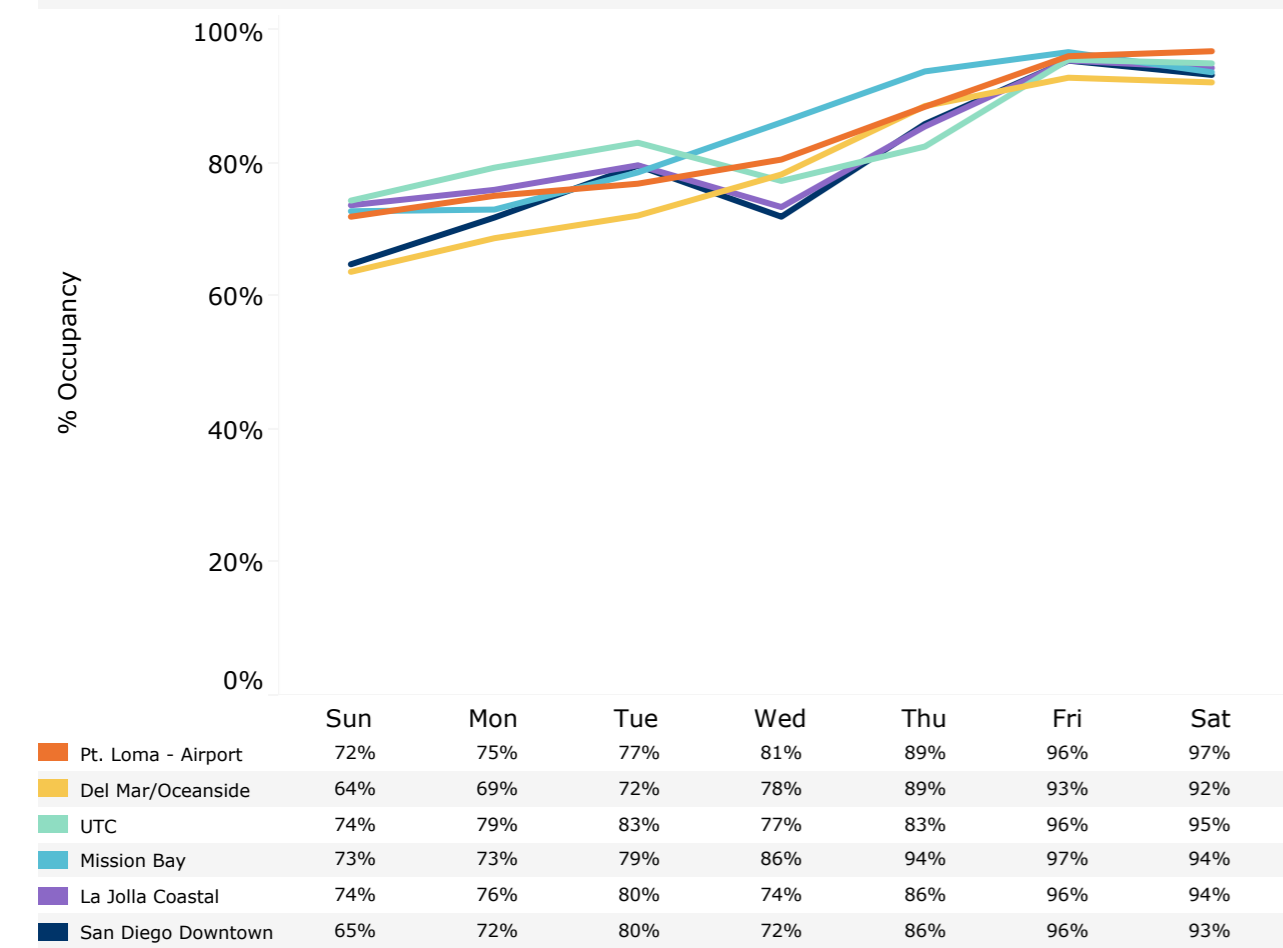
		Sun, June 15	Mon, June 16	Tue, June 17	Wed, June 18	Thu, June 19	Fri, June 20	Sat, June 21
San Diego City Properties	Demand	27,392	29,704	31,706	31,024	34,932	38,153	37,763
	% Occupancy	68.6%	74.4%	79.4%	77.7%	87.5%	95.6%	94.6%
	ADR	\$207.5	\$212.8	\$218.4	\$213.1	\$217.9	\$247.7	\$244.9
	RevPAR	\$142.4	\$158.4	\$173.5	\$165.7	\$190.8	\$236.8	\$231.7
San Diego Downtown	Demand	9,653	10,698	11,858	10,717	12,789	14,207	13,888
	% Occupancy	64.9%	71.9%	79.7%	72.1%	86.0%	95.5%	93.4%
	ADR	\$223.2	\$238.1	\$243.1	\$234.5	\$240.1	\$266.2	\$262.7
	RevPAR	\$144.9	\$171.2	\$193.9	\$169.0	\$206.5	\$254.3	\$245.3
Mission Valley	Demand	5,575	6,191	6,375	6,637	7,227	7,681	7,637
	% Occupancy	69.7%	77.4%	79.7%	83.0%	90.3%	96.0%	95.5%
	ADR	\$158.1	\$164.6	\$167.7	\$166.2	\$165.9	\$196.3	\$195.1
	RevPAR	\$110.2	\$127.4	\$133.7	\$137.9	\$149.9	\$188.5	\$186.3
Pt. Loma - Airport	Demand	3,278	3,421	3,504	3,669	4,030	4,376	4,410
	% Occupancy	72.1%	75.2%	77.0%	80.7%	88.6%	96.2%	96.9%
	ADR	\$173.0	\$178.4	\$180.1	\$174.2	\$188.4	\$218.4	\$219.5
	RevPAR	\$124.7	\$134.1	\$138.7	\$140.5	\$166.9	\$210.1	\$212.8
Mission Bay	Demand	2,309	2,317	2,494	2,732	2,975	3,067	2,971
	% Occupancy	72.9%	73.1%	78.7%	86.2%	93.9%	96.8%	93.8%
	ADR	\$258.9	\$257.9	\$261.7	\$271.0	\$286.8	\$355.6	\$341.8
	RevPAR	\$188.7	\$188.6	\$206.0	\$233.7	\$269.4	\$344.3	\$320.5
La Jolla Coastal	Demand	1,340	1,382	1,449	1,335	1,555	1,735	1,715
	% Occupancy	73.8%	76.1%	79.8%	73.5%	85.6%	95.5%	94.4%
	ADR	\$348.2	\$320.0	\$321.6	\$323.4	\$340.3	\$382.4	\$379.5
	RevPAR	\$256.9	\$243.5	\$256.6	\$237.8	\$291.4	\$365.3	\$358.4
UTC	Demand	3,097	3,303	3,459	3,220	3,435	3,978	3,955
	% Occupancy	74.5%	79.4%	83.2%	77.4%	82.6%	95.7%	95.1%
	ADR	\$228.9	\$227.6	\$243.4	\$237.0	\$218.0	\$223.3	\$220.3
	RevPAR	\$170.5	\$180.8	\$202.5	\$183.6	\$180.1	\$213.6	\$209.5
I-15 Corridor	Demand	1,191	1,344	1,448	1,495	1,557	1,695	1,766
	% Occupancy	65.4%	73.8%	79.6%	82.1%	85.5%	93.1%	97.0%
	ADR	\$159.4	\$168.9	\$168.8	\$173.3	\$170.5	\$196.9	\$209.1
	RevPAR	\$104.3	\$124.7	\$134.3	\$142.4	\$145.9	\$183.4	\$202.9
Del Mar/Oceanside	Demand	4,540	4,900	5,142	5,582	6,315	6,618	6,568
	% Occupancy	63.8%	68.8%	72.2%	78.4%	88.7%	93.0%	92.3%
	ADR	\$215.1	\$222.9	\$224.2	\$226.9	\$242.3	\$293.2	\$295.1
	RevPAR	\$137.2	\$153.4	\$162.0	\$177.9	\$215.0	\$272.5	\$272.3
San Diego South/East, CA	Demand	5,219	5,727	5,977	6,503	7,724	8,030	7,909
	% Occupancy	57.6%	63.2%	66.0%	71.8%	85.3%	88.7%	87.3%
	ADR	\$146.0	\$152.0	\$158.6	\$166.7	\$187.8	\$208.3	\$207.5
	RevPAR	\$84.1	\$96.1	\$104.7	\$119.7	\$160.2	\$184.7	\$181.2

Day of Week Occupancy and ADR Patterns by Region

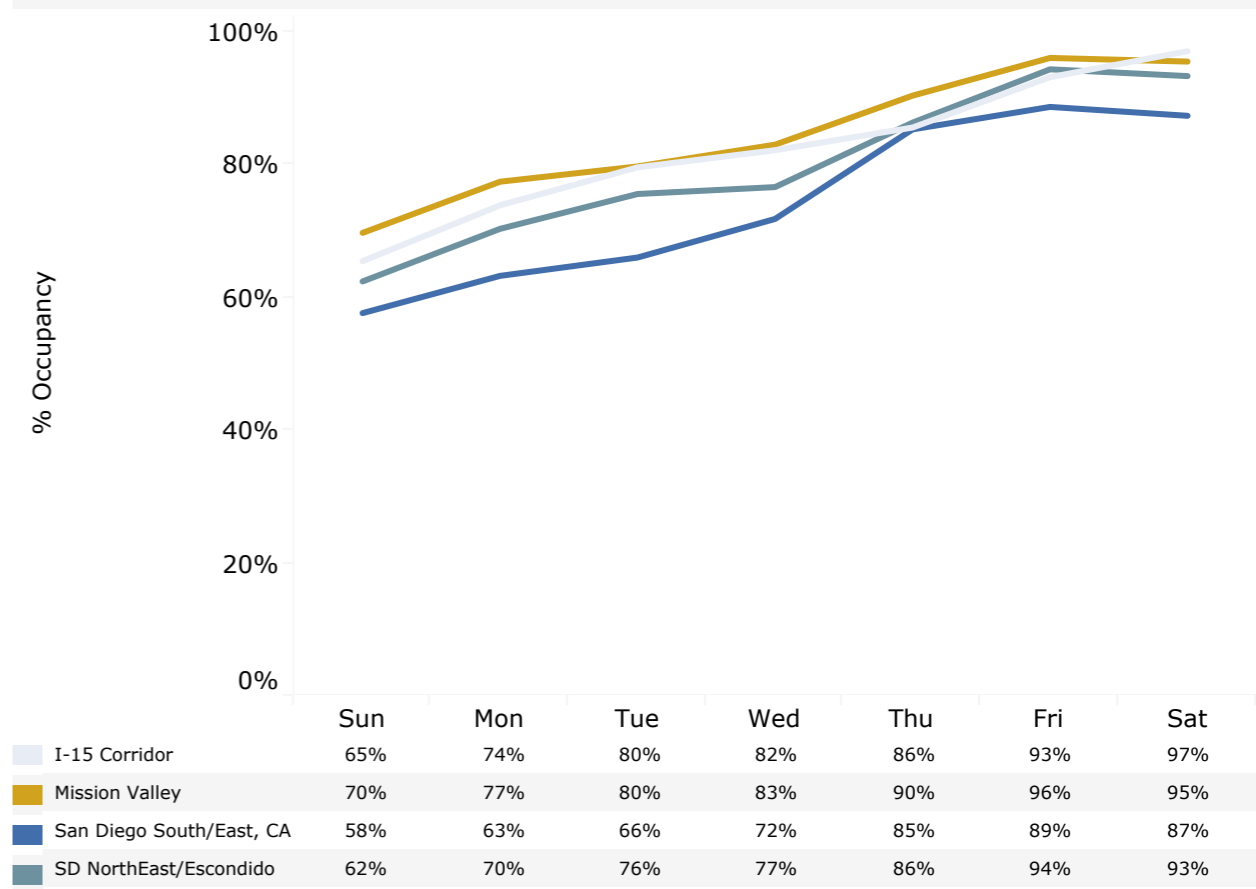
Jun 15 - 21, 2025



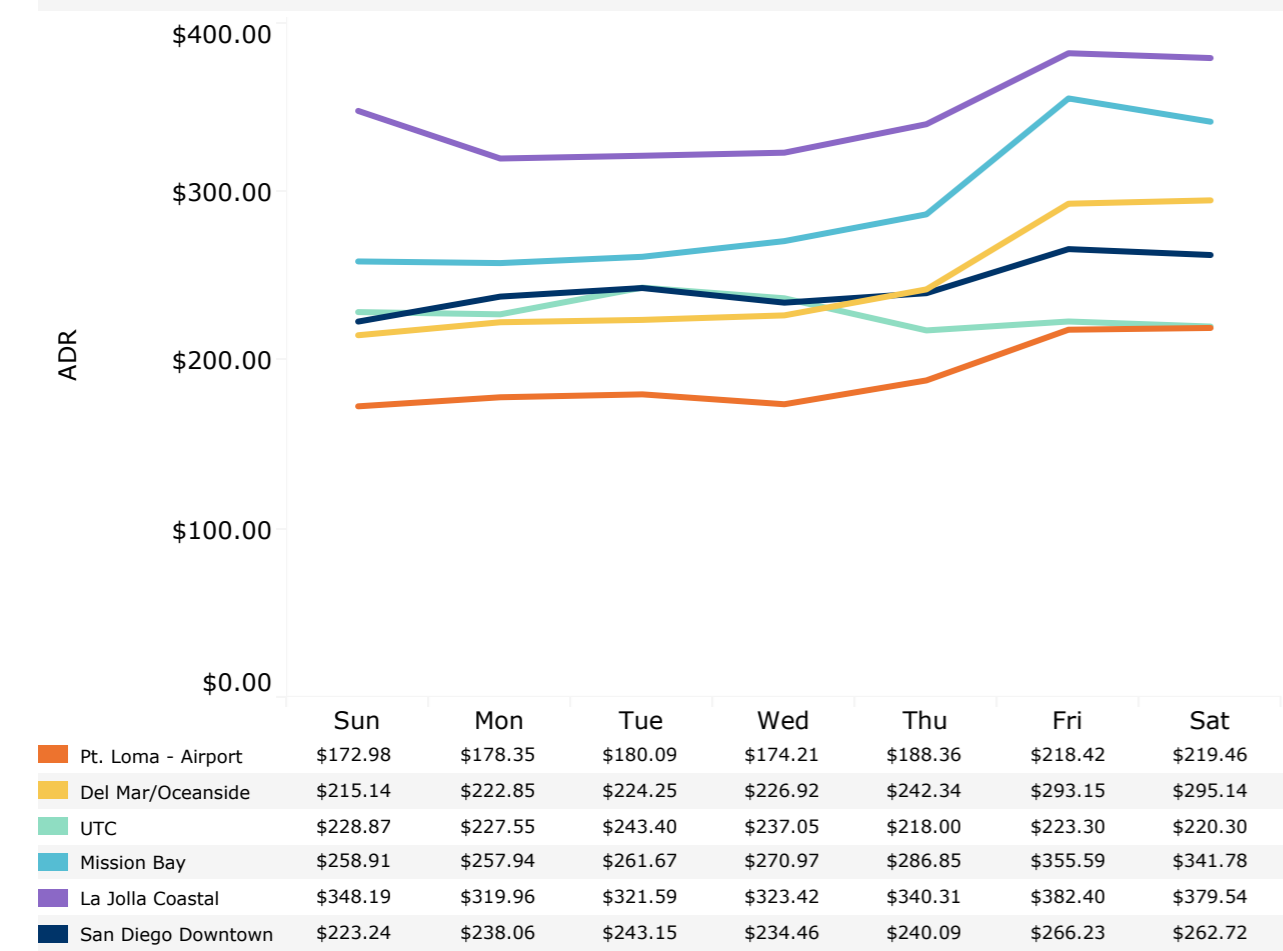
Occupancy By Weekday



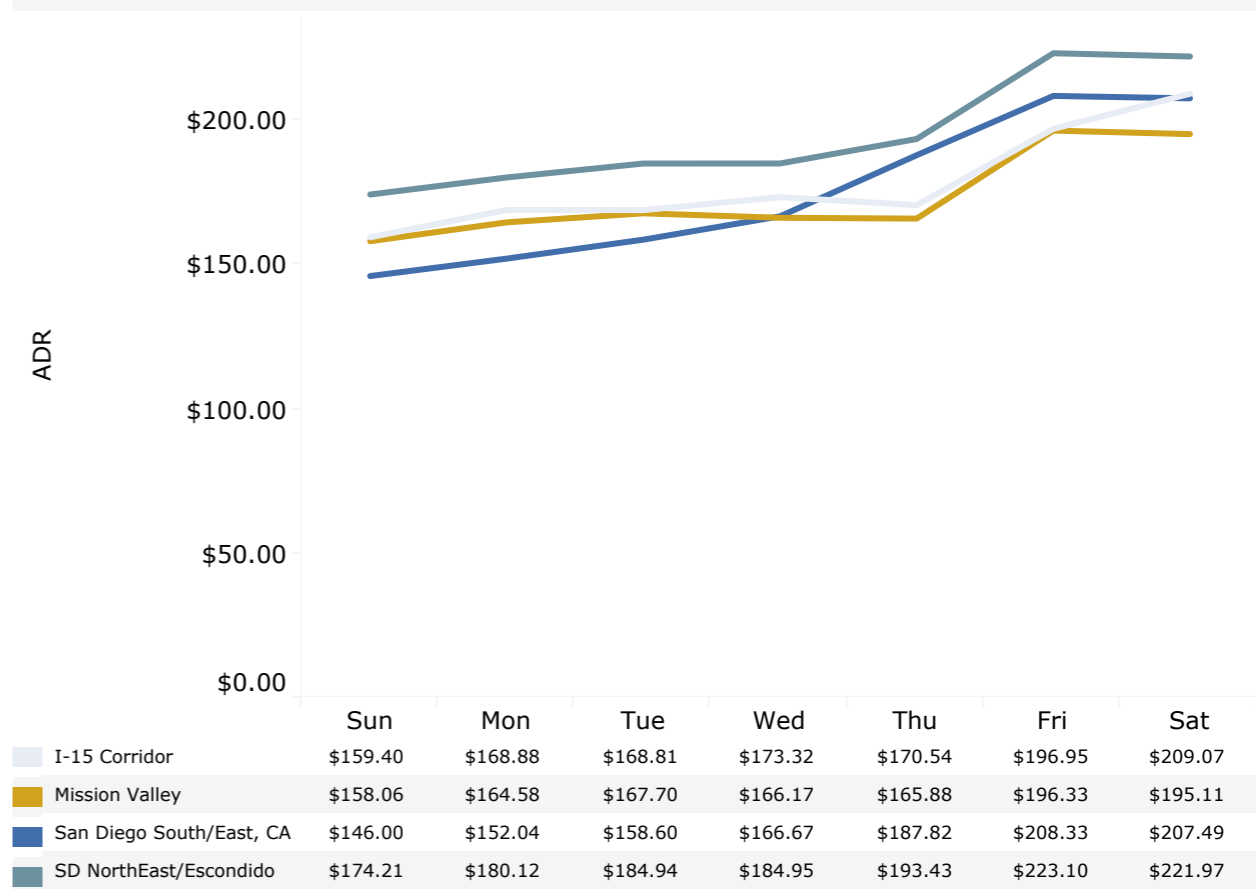
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



		Total				Group				Transient			
		Jun 15 - 21, 2025	Jun 8 - 14, 2025	Jun 1 - 7, 2025	May 25 - 31, 2025	Jun 15 - 21, 2025	Jun 8 - 14, 2025	Jun 1 - 7, 2025	May 25 - 31, 2025	Jun 15 - 21, 2025	Jun 8 - 14, 2025	Jun 1 - 7, 2025	May 25 - 31, 2025
% Occupancy	San Diego County	80.5%	83.9%	71.6%	75.5%	19.7%	23.9%	18.1%	17.2%	58.6%	57.9%	51.1%	56.0%
	San Francisco/San Mateo, CA	72.2%	78.7%	79.6%	65.2%	9.9%	14.5%	17.5%	8.8%	56.3%	58.3%	56.3%	50.4%
	Seattle, WA	80.5%	84.0%	75.8%	66.2%	10.3%	14.7%	13.8%	8.2%	65.9%	65.0%	58.0%	54.2%
	Phoenix, AZ	62.1%	57.2%	58.6%	57.9%	15.5%	12.1%	14.4%	11.9%	44.2%	42.9%	42.1%	43.4%
	Los Angeles, CA	74.5%	74.8%	74.4%	69.7%	10.9%	11.1%	11.6%	8.7%	58.7%	58.6%	57.8%	55.8%
	Orange County, CA	80.9%	75.3%	71.0%	69.9%	11.9%	13.2%	11.2%	9.8%	67.6%	60.8%	58.4%	58.8%
Occupancy YOY%	San Diego County	+0.9%	+2.6%	-13.8%	+7.6%	+22.8%	+10.7%	-17.9%	+32.5%	-4.6%	+0.1%	-13.1%	+2.0%
	San Francisco/San Mateo, CA	+17.4%	-0.9%	+6.0%	+1.3%	+44.3%	+0.5%	+9.1%	+4.1%	+15.6%	-1.0%	+5.4%	+1.1%
	Seattle, WA	-5.2%	-0.3%	-5.5%	-2.3%	-38.9%	-18.0%	-9.6%	-14.7%	+2.9%	+4.5%	-5.4%	-0.6%
	Phoenix, AZ	+4.1%	-9.3%	-9.7%	-6.0%	+33.0%	-21.1%	-17.8%	-6.9%	-4.6%	-6.8%	-7.9%	-7.8%
	Los Angeles, CA	+1.4%	-2.3%	+2.3%	+6.4%	+22.7%	+10.4%	+8.8%	+20.0%	-1.3%	-4.4%	+1.6%	+5.3%
	Orange County, CA	+2.3%	-2.9%	-3.3%	+5.0%	-22.3%	-26.7%	-28.6%	+13.6%	+8.1%	+4.1%	+3.5%	+3.6%
ADR	San Diego County	\$227.14	\$244.60	\$207.25	\$202.94	\$243.26	\$261.73	\$244.54	\$229.39	\$224.24	\$239.88	\$196.38	\$196.75
	San Francisco/San Mateo, CA	\$195.32	\$240.02	\$236.27	\$174.12	\$247.05	\$281.85	\$277.93	\$189.76	\$190.74	\$238.33	\$231.78	\$173.70
	Seattle, WA	\$207.55	\$211.64	\$196.18	\$162.61	\$226.87	\$227.08	\$219.75	\$184.93	\$208.87	\$212.73	\$194.41	\$161.20
	Phoenix, AZ	\$125.55	\$121.09	\$125.85	\$133.00	\$149.15	\$148.37	\$146.58	\$154.56	\$119.07	\$114.58	\$120.22	\$129.31
	Los Angeles, CA	\$201.52	\$205.30	\$194.54	\$189.06	\$225.16	\$243.50	\$224.42	\$214.00	\$201.55	\$202.71	\$192.53	\$189.12
	Orange County, CA	\$216.52	\$204.46	\$201.66	\$193.85	\$228.38	\$235.58	\$227.80	\$221.19	\$214.49	\$197.45	\$196.36	\$188.91
ADR YOY%	San Diego County	+2.9%	+10.3%	-10.9%	+2.3%	-2.7%	+9.5%	-2.4%	+1.1%	+3.9%	+10.0%	-14.2%	+1.4%
	San Francisco/San Mateo, CA	+8.1%	+5.9%	+6.1%	+0.0%	+11.9%	+7.5%	+7.9%	-8.5%	+6.9%	+5.6%	+5.5%	+1.4%
	Seattle, WA	-1.8%	-0.9%	-6.1%	-3.3%	+6.1%	+5.2%	-1.6%	+2.6%	-3.2%	-2.4%	-7.5%	-4.5%
	Phoenix, AZ	+5.0%	-1.3%	-2.0%	+0.5%	+7.6%	+4.7%	-2.5%	+10.1%	+2.9%	-2.3%	-0.8%	-1.6%
	Los Angeles, CA	+5.9%	+3.8%	+2.5%	+6.4%	+11.7%	+20.0%	+7.5%	+10.4%	+4.2%	+0.2%	+0.6%	+4.9%
	Orange County, CA	+1.7%	-4.9%	-1.5%	-2.3%	+7.7%	+5.7%	+2.4%	-2.8%	+0.0%	-7.8%	-2.5%	-3.4%

Weekday Analysis

Jun 15 - 21, 2025

