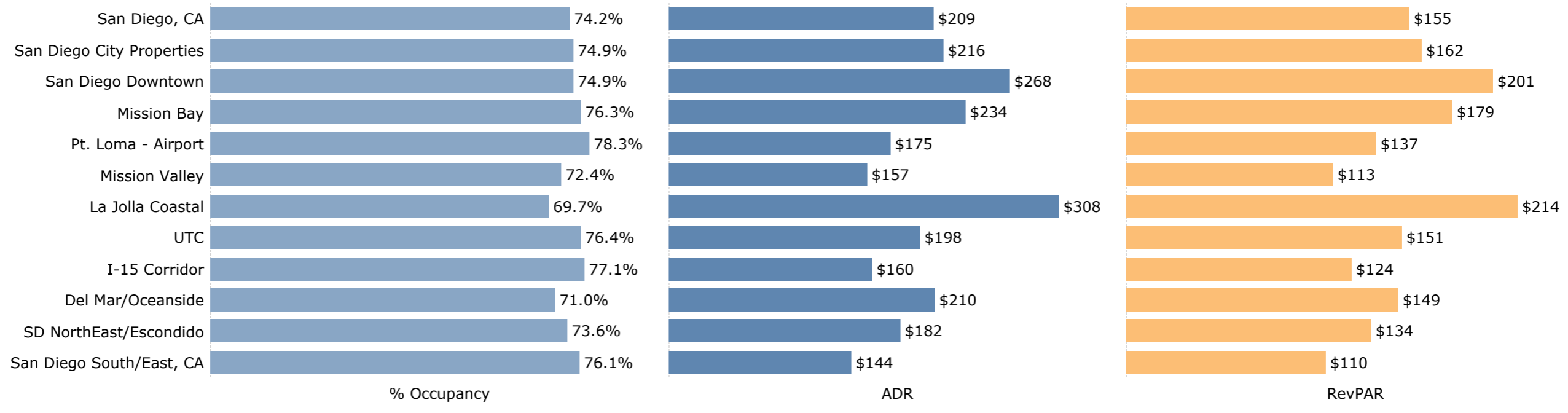


Weekly Hotel Performance Update

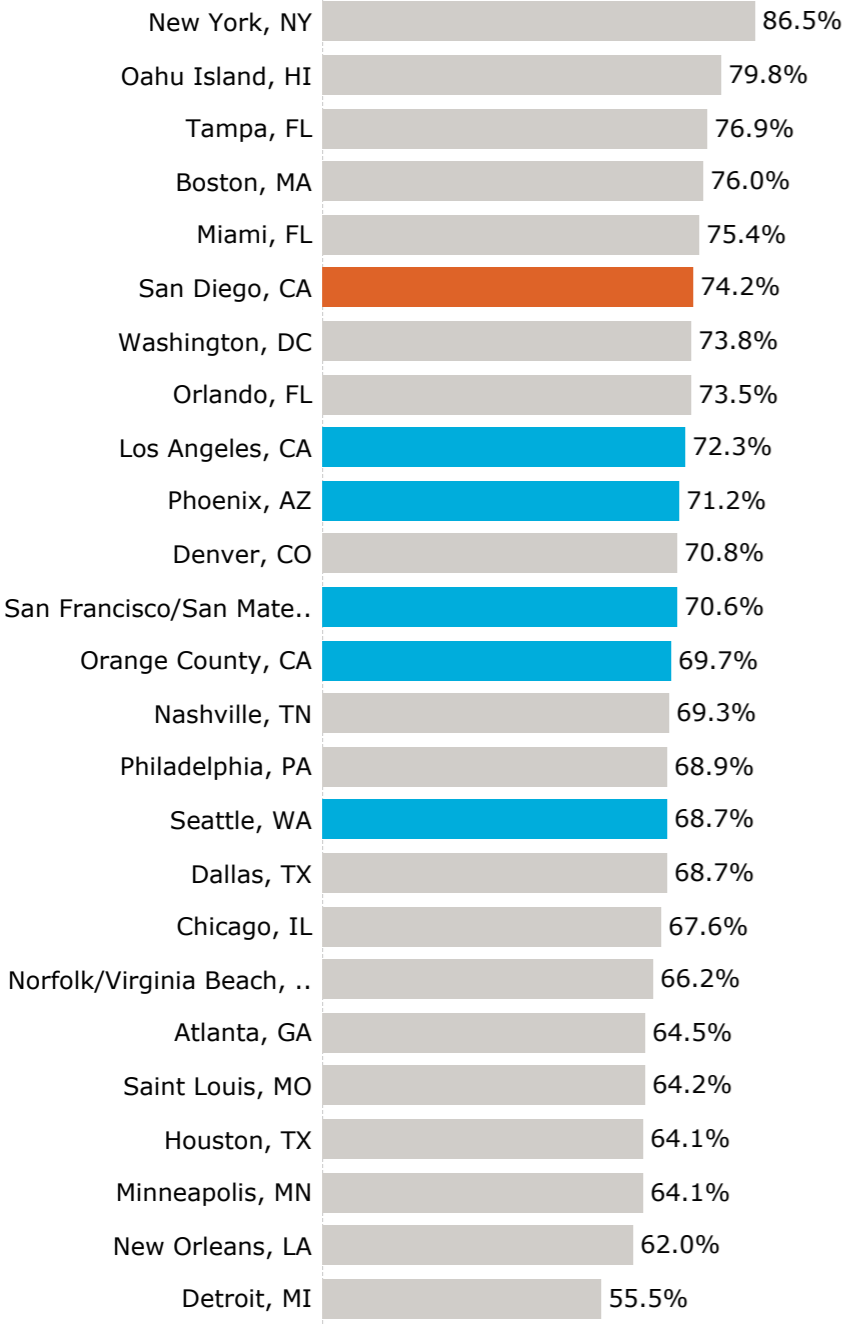
Apr 20 - 26, 2025



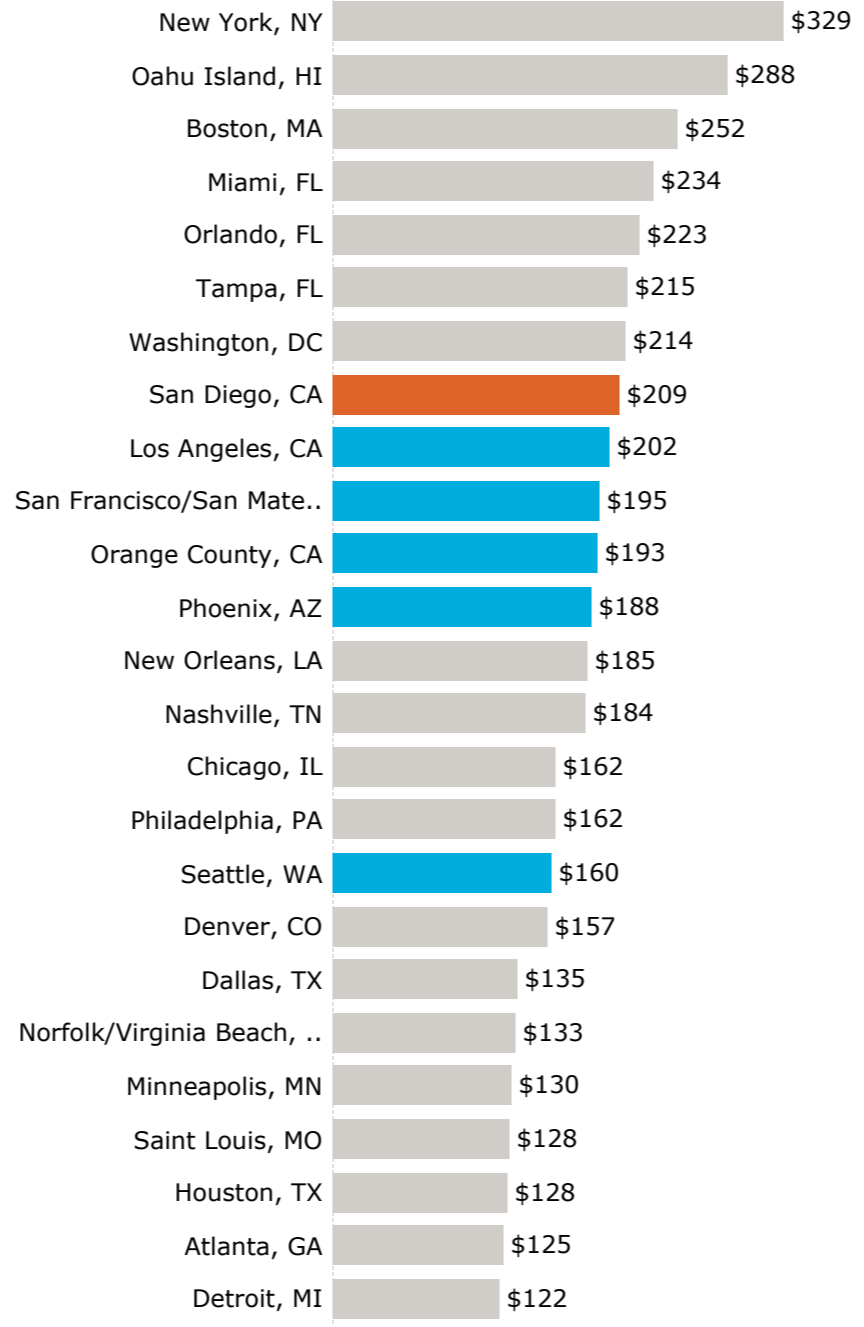
San Diego County Hotel Performance



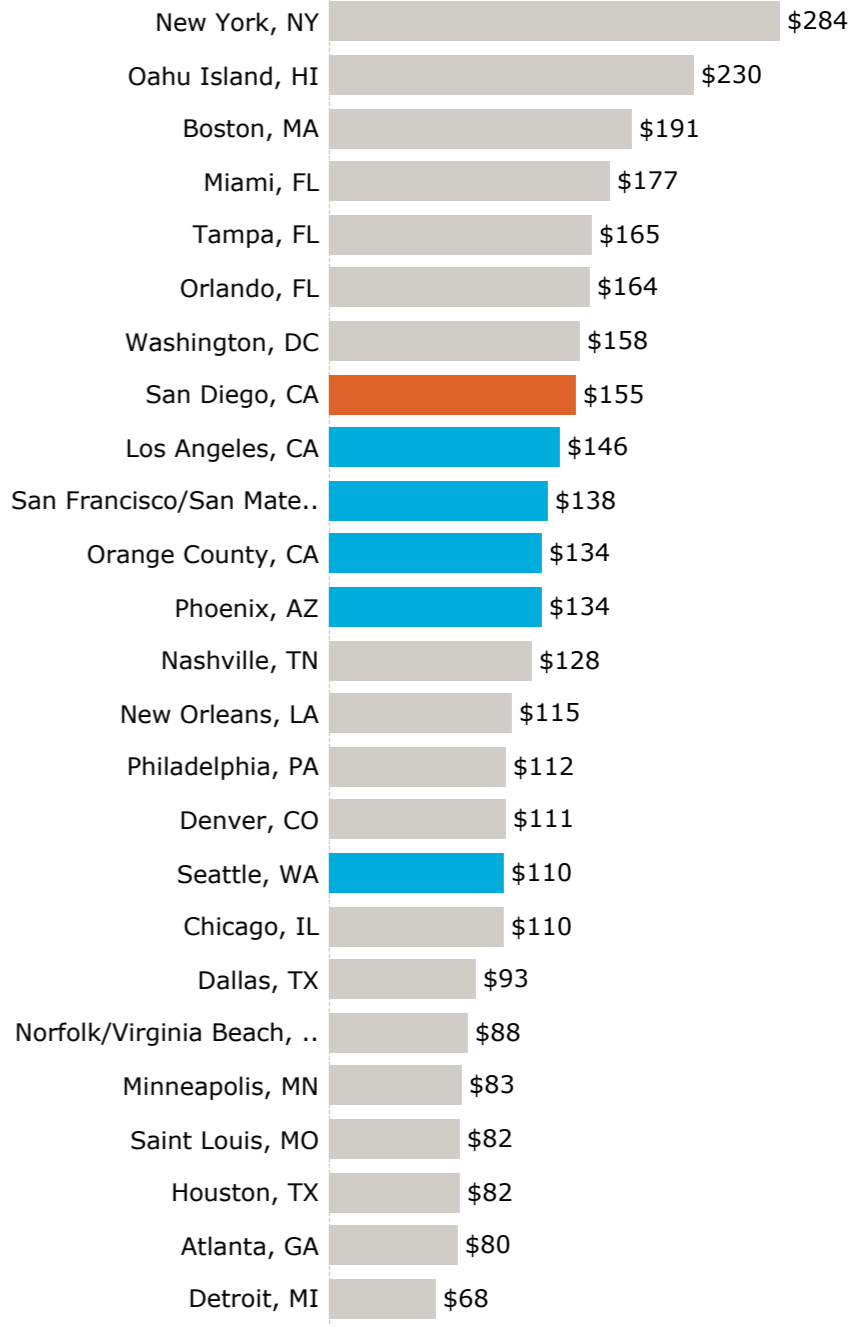
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

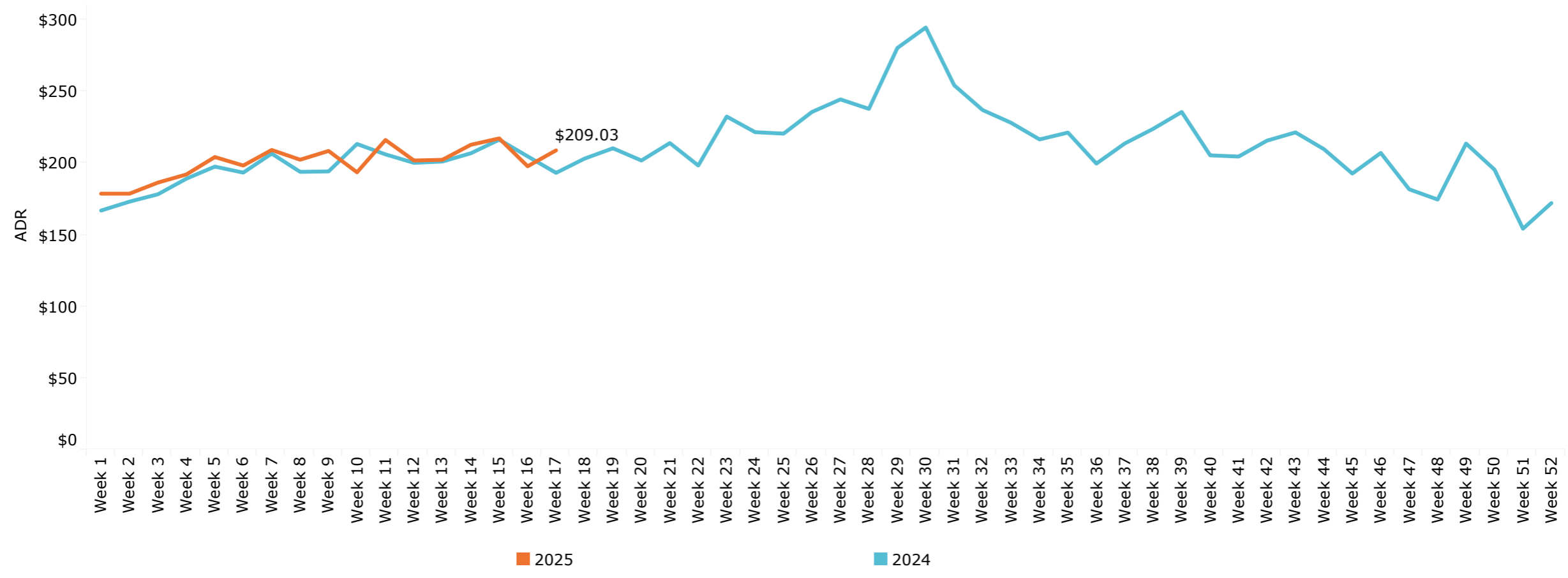
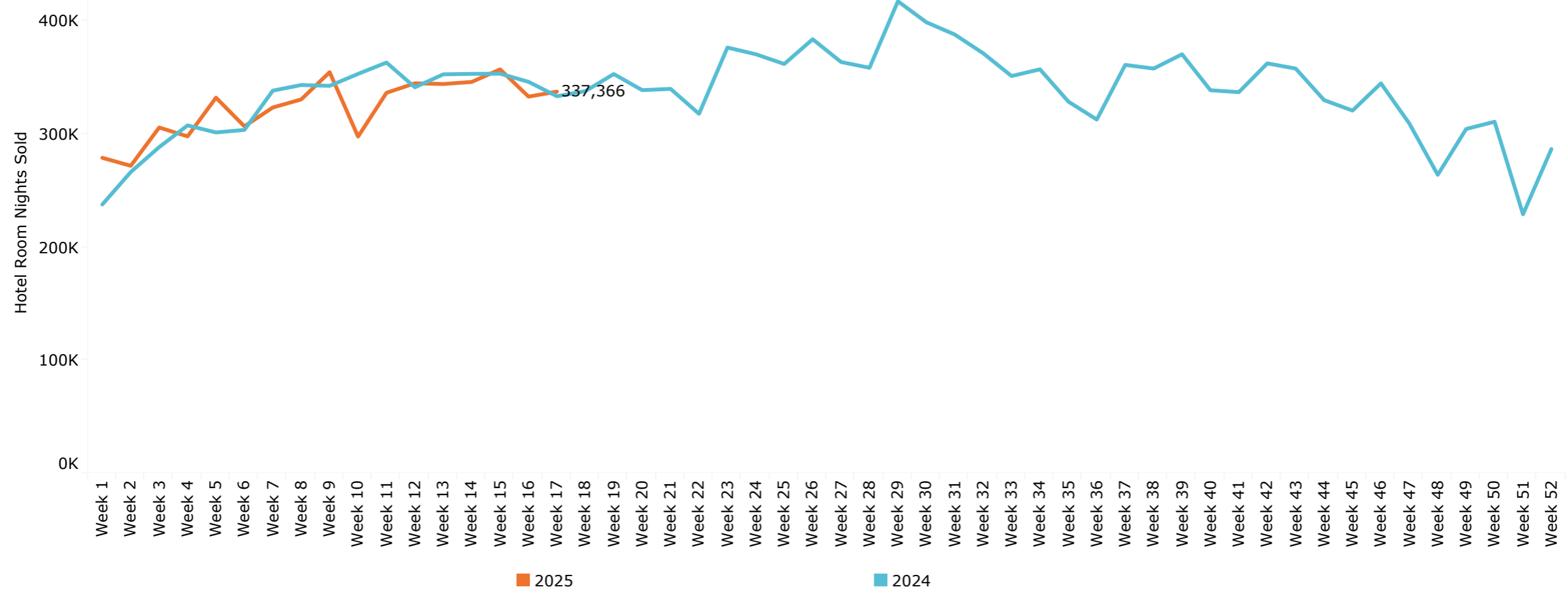


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



Last Week's Daily Hotel Performance by Region

Apr 20 - 26, 2025



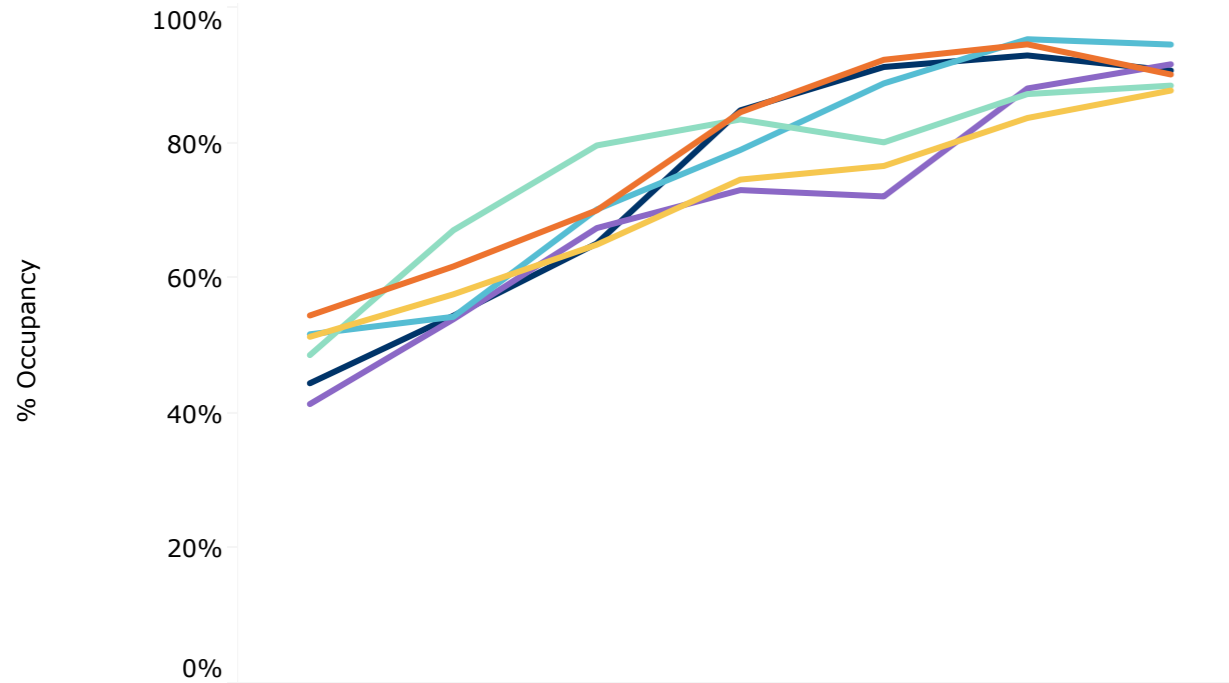
		Sun, April 20	Mon, April 21	Tue, April 22	Wed, April 23	Thu, April 24	Fri, April 25	Sat, April 26
San Diego City Properties	Demand	18,923	23,164	27,262	32,602	34,786	36,442	35,960
	% Occupancy	47.4%	58.0%	68.3%	81.7%	87.2%	91.3%	90.1%
	ADR	\$165.3	\$177.2	\$193.6	\$218.4	\$233.4	\$243.7	\$240.2
	RevPAR	\$78.4	\$102.8	\$132.2	\$178.4	\$203.4	\$222.5	\$216.4
San Diego Downtown	Demand	6,616	8,102	9,694	12,622	13,576	13,830	13,498
	% Occupancy	44.5%	54.5%	65.2%	84.9%	91.3%	93.0%	90.8%
	ADR	\$177.5	\$209.8	\$224.0	\$273.9	\$304.9	\$306.3	\$299.0
	RevPAR	\$79.0	\$114.3	\$146.0	\$232.5	\$278.3	\$284.9	\$271.3
Mission Valley	Demand	3,714	4,432	5,066	6,087	6,890	7,235	7,117
	% Occupancy	46.4%	55.4%	63.3%	76.1%	86.1%	90.4%	89.0%
	ADR	\$121.9	\$129.1	\$135.9	\$146.2	\$166.3	\$181.8	\$180.2
	RevPAR	\$56.6	\$71.5	\$86.0	\$111.2	\$143.2	\$164.4	\$160.3
Pt. Loma - Airport	Demand	2,480	2,810	3,188	3,848	4,201	4,305	4,102
	% Occupancy	54.5%	61.8%	70.1%	84.6%	92.3%	94.6%	90.2%
	ADR	\$143.0	\$149.3	\$159.9	\$173.3	\$183.4	\$198.2	\$190.1
	RevPAR	\$78.0	\$92.2	\$112.0	\$146.6	\$169.4	\$187.5	\$171.4
Mission Bay	Demand	1,639	1,721	2,224	2,503	2,815	3,022	2,997
	% Occupancy	51.7%	54.3%	70.2%	79.0%	88.9%	95.4%	94.6%
	ADR	\$202.1	\$195.7	\$221.8	\$230.1	\$228.2	\$259.9	\$266.0
	RevPAR	\$104.6	\$106.3	\$155.7	\$181.8	\$202.8	\$247.9	\$251.6
La Jolla Coastal	Demand	752	980	1,225	1,327	1,310	1,600	1,665
	% Occupancy	41.4%	54.0%	67.5%	73.1%	72.1%	88.1%	91.7%
	ADR	\$290.2	\$272.3	\$289.7	\$293.1	\$290.1	\$345.3	\$339.5
	RevPAR	\$120.2	\$146.9	\$195.4	\$214.2	\$209.3	\$304.2	\$311.2
UTC	Demand	2,023	2,791	3,313	3,473	3,332	3,629	3,681
	% Occupancy	48.7%	67.1%	79.7%	83.5%	80.1%	87.3%	88.5%
	ADR	\$191.8	\$181.1	\$211.4	\$209.8	\$195.9	\$193.0	\$196.0
	RevPAR	\$93.3	\$121.6	\$168.4	\$175.2	\$156.9	\$168.5	\$173.5
I-15 Corridor	Demand	793	1,255	1,461	1,624	1,505	1,562	1,624
	% Occupancy	43.6%	69.0%	80.3%	89.2%	82.7%	85.8%	89.2%
	ADR	\$136.6	\$148.3	\$162.3	\$166.9	\$162.3	\$163.6	\$166.9
	RevPAR	\$59.5	\$102.3	\$130.3	\$148.9	\$134.2	\$140.4	\$148.9
Del Mar/Oceanside	Demand	3,692	4,144	4,672	5,364	5,509	6,019	6,311
	% Occupancy	51.4%	57.7%	65.0%	74.6%	76.6%	83.7%	87.8%
	ADR	\$185.9	\$182.9	\$195.8	\$204.8	\$204.2	\$234.1	\$236.8
	RevPAR	\$95.5	\$105.5	\$127.3	\$152.9	\$156.5	\$196.0	\$207.9
San Diego South/East, CA	Demand	4,507	5,123	5,288	5,715	5,982	6,523	6,613
	% Occupancy	60.4%	68.7%	70.9%	76.6%	80.2%	87.5%	88.7%
	ADR	\$125.7	\$130.8	\$137.4	\$142.5	\$146.1	\$157.8	\$157.3
	RevPAR	\$76.0	\$89.9	\$97.4	\$109.2	\$117.2	\$138.0	\$139.5

Day of Week Occupancy and ADR Patterns by Region

Apr 20 - 26, 2025

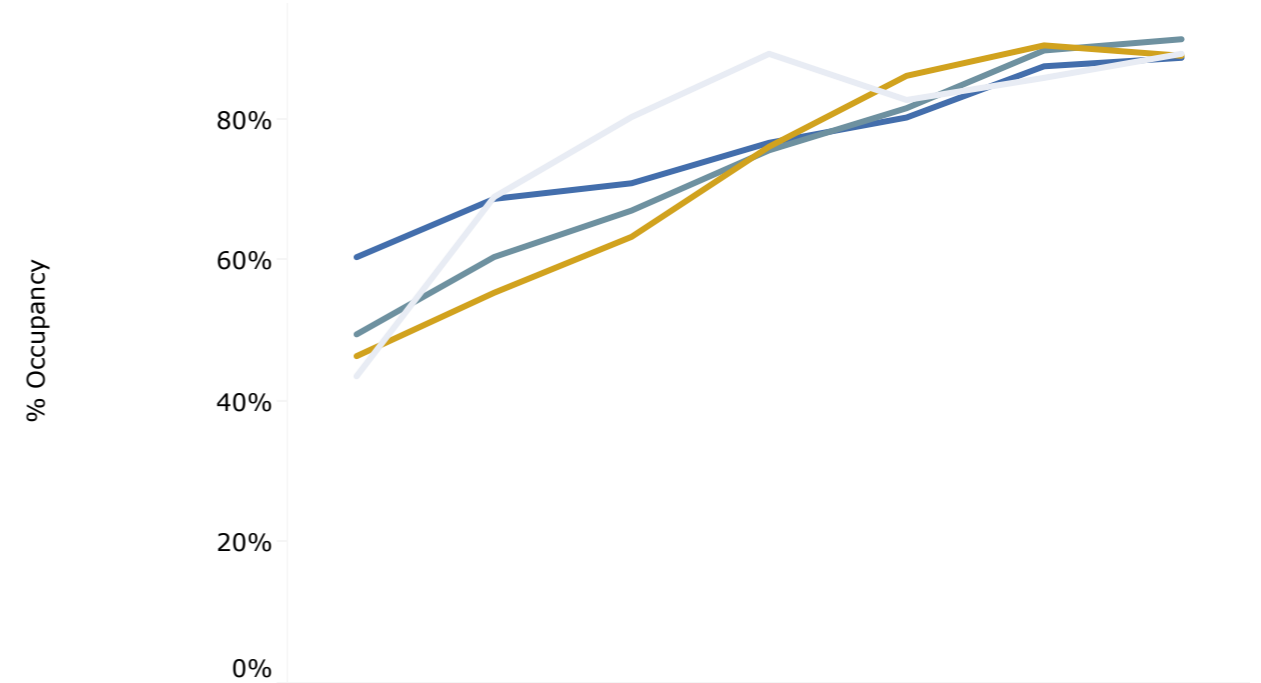


Occupancy By Weekday



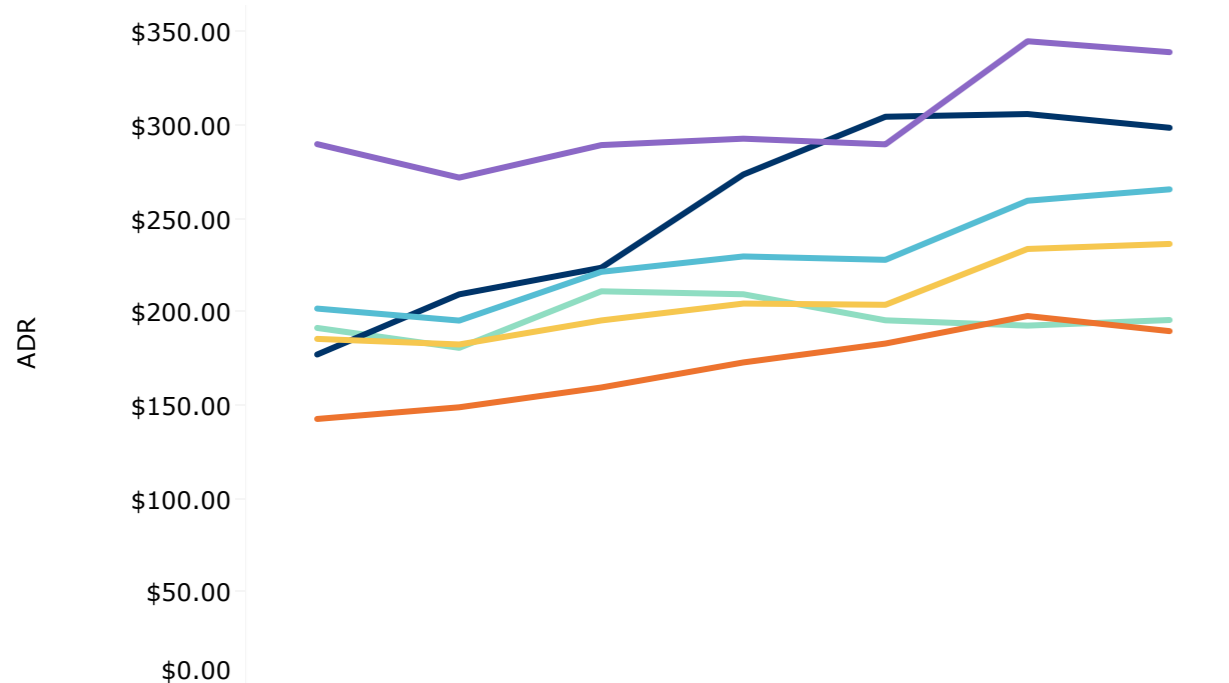
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	55%	62%	70%	85%	92%	95%	90%
Del Mar/Oceanside	51%	58%	65%	75%	77%	84%	88%
UTC	49%	67%	80%	84%	80%	87%	89%
Mission Bay	52%	54%	70%	79%	89%	95%	95%
La Jolla Coastal	41%	54%	67%	73%	72%	88%	92%
San Diego Downtown	44%	54%	65%	85%	91%	93%	91%

Occupancy By Weekday



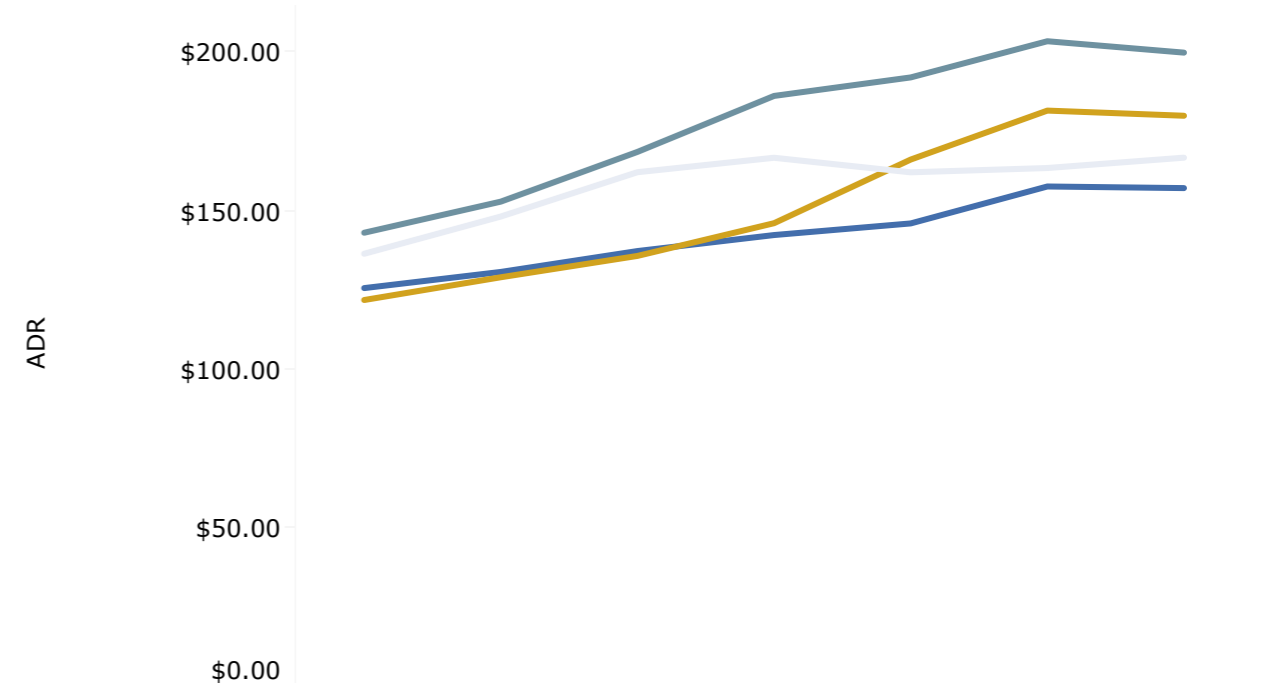
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	44%	69%	80%	89%	83%	86%	89%
Mission Valley	46%	55%	63%	76%	86%	90%	89%
San Diego South/East, CA	60%	69%	71%	77%	80%	87%	89%
SD NorthEast/Escondido	50%	60%	67%	76%	82%	90%	91%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$143.02	\$149.27	\$159.87	\$173.29	\$183.41	\$198.15	\$190.05
Del Mar/Oceanside	\$185.90	\$182.92	\$195.78	\$204.83	\$204.16	\$234.06	\$236.76
UTC	\$191.77	\$181.11	\$211.39	\$209.80	\$195.85	\$193.01	\$196.01
Mission Bay	\$202.13	\$195.70	\$221.82	\$230.06	\$228.24	\$259.89	\$266.00
La Jolla Coastal	\$290.21	\$272.28	\$289.70	\$293.13	\$290.08	\$345.32	\$339.46
San Diego Downtown	\$177.52	\$209.76	\$224.02	\$273.95	\$304.88	\$306.33	\$298.96

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$136.56	\$148.33	\$162.33	\$166.89	\$162.29	\$163.65	\$166.92
Mission Valley	\$121.94	\$129.14	\$135.88	\$146.22	\$166.33	\$181.80	\$180.17
San Diego South/East, CA	\$125.71	\$130.82	\$137.42	\$142.47	\$146.15	\$157.82	\$157.31
SD NorthEast/Escondido	\$143.20	\$153.03	\$168.74	\$186.43	\$192.28	\$203.71	\$200.11

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Apr 20 - 26, 2025	Apr 13 - 19, 2025	Apr 6 - 12, 2025	Mar 30 - Apr 5, 2025	Apr 20 - 26, 2025	Apr 13 - 19, 2025	Apr 6 - 12, 2025	Mar 30 - Apr 5, 2025	Apr 20 - 26, 2025	Apr 13 - 19, 2025	Apr 6 - 12, 2025	Mar 30 - Apr 5, 2025	
% Occupancy	San Diego, CA	74.2%	73.2%	78.5%	76.1%	21.1%	14.5%	24.1%	23.8%	50.8%	56.3%	52.1%	49.9%
	San Francisco/San Mateo, CA	70.6%	63.4%	65.1%	67.5%	12.4%	8.1%	14.4%	13.1%	52.7%	49.7%	45.4%	48.9%
	Seattle, WA	68.7%	61.7%	66.0%	67.9%	13.5%	9.2%	12.0%	13.6%	51.6%	49.2%	50.9%	51.2%
	Phoenix, AZ	71.2%	69.1%	74.4%	73.1%	20.9%	18.4%	23.4%	21.8%	48.0%	48.3%	48.8%	48.8%
	Los Angeles, CA	72.3%	73.4%	73.9%	71.4%	11.9%	8.5%	12.6%	11.2%	55.5%	60.2%	56.4%	55.2%
	Orange County, CA	69.7%	67.5%	73.8%	67.2%	13.0%	8.4%	16.3%	12.6%	55.5%	57.8%	56.2%	53.4%
Occupancy YOY%	San Diego, CA	+0.5%	-4.6%	-0.2%	-3.4%	+8.6%	-34.7%	-9.0%	+18.9%	-2.9%	+7.5%	+4.0%	-12.0%
	San Francisco/San Mateo, CA	+4.7%	+0.3%	+16.8%	+13.0%	+17.3%	-26.2%	+60.4%	+40.6%	+2.7%	+6.6%	+10.0%	+9.1%
	Seattle, WA	-8.0%	-10.0%	+7.8%	+12.6%	-7.2%	-28.6%	-0.5%	+52.9%	-9.1%	-5.9%	+10.8%	+6.3%
	Phoenix, AZ	-7.4%	-11.7%	-4.5%	-5.7%	-7.3%	-24.8%	+2.8%	+8.7%	-8.9%	-7.5%	-8.6%	-12.0%
	Los Angeles, CA	+4.5%	-0.1%	+5.2%	+3.3%	+32.8%	-32.4%	+18.6%	+33.9%	+0.5%	+7.6%	+3.5%	-0.3%
	Orange County, CA	+1.0%	-3.5%	+4.1%	-4.1%	-30.5%	-43.1%	-16.6%	+15.5%	+12.4%	+7.0%	+11.5%	-8.2%
ADR	San Diego, CA	\$209.03	\$197.89	\$217.37	\$212.89	\$247.85	\$243.46	\$247.04	\$244.36	\$195.78	\$188.39	\$206.81	\$201.17
	San Francisco/San Mateo, CA	\$194.90	\$178.13	\$194.66	\$199.04	\$235.85	\$202.96	\$231.74	\$244.31	\$189.71	\$176.83	\$187.89	\$192.22
	Seattle, WA	\$159.75	\$153.01	\$155.40	\$160.04	\$186.87	\$168.82	\$182.08	\$184.61	\$155.46	\$152.26	\$151.36	\$156.06
	Phoenix, AZ	\$188.45	\$189.10	\$200.05	\$205.98	\$233.06	\$211.56	\$238.01	\$238.72	\$173.14	\$184.75	\$186.07	\$196.38
	Los Angeles, CA	\$201.54	\$192.69	\$199.32	\$189.98	\$223.45	\$198.24	\$228.98	\$210.42	\$201.62	\$195.42	\$197.24	\$189.64
	Orange County, CA	\$192.95	\$194.53	\$205.55	\$195.81	\$208.51	\$201.86	\$231.26	\$217.64	\$188.82	\$192.96	\$198.12	\$190.22
ADR YOY%	San Diego, CA	+8.2%	-3.2%	+0.7%	+3.0%	+9.1%	+3.6%	+9.1%	+15.5%	+7.0%	-2.8%	-3.0%	-3.0%
	San Francisco/San Mateo, CA	+2.1%	-8.9%	+5.1%	+10.2%	+6.8%	-14.8%	+3.2%	+10.4%	+0.2%	-7.5%	+3.4%	+9.2%
	Seattle, WA	-1.9%	-3.6%	+2.3%	+8.2%	+9.4%	-4.0%	+8.8%	+9.1%	-4.9%	-3.3%	+0.6%	+6.6%
	Phoenix, AZ	+1.6%	-1.2%	-5.0%	-13.2%	+4.3%	-10.1%	-5.1%	-6.3%	+0.8%	+6.4%	-5.3%	-16.6%
	Los Angeles, CA	+7.7%	-3.4%	+4.4%	+2.6%	+4.6%	-13.6%	+10.5%	+3.3%	+7.4%	-1.8%	+1.9%	+1.0%
	Orange County, CA	-4.1%	-0.3%	+1.2%	-6.6%	-4.3%	-6.9%	+9.8%	+7.9%	-3.9%	+1.2%	-1.8%	-10.6%

Weekday Analysis

Apr 20 - 26, 2025



X Week of 4/20/25 Hotel Category Total

