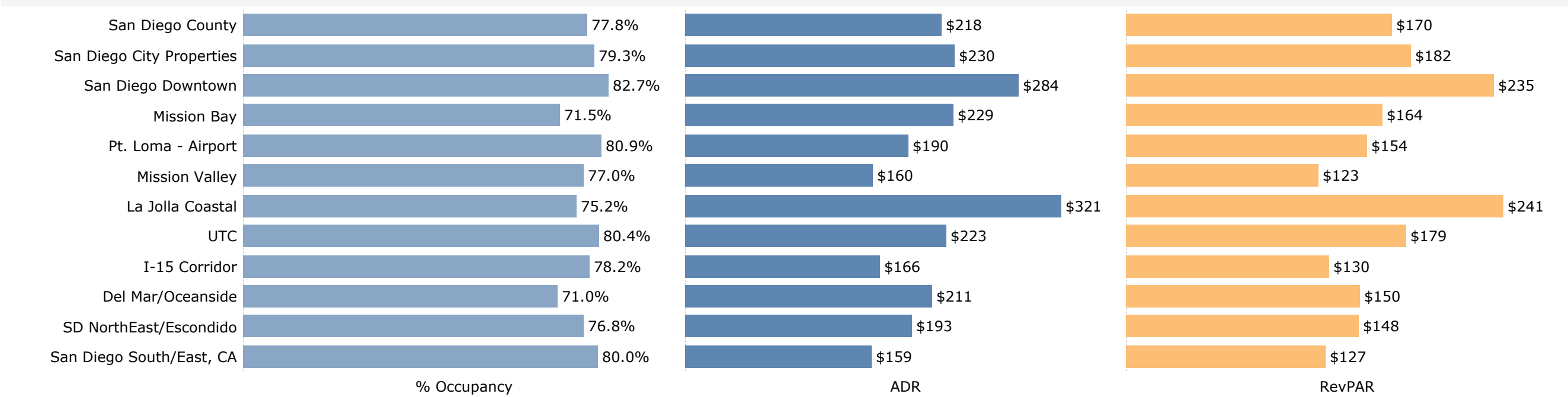


Weekly Hotel Performance Update

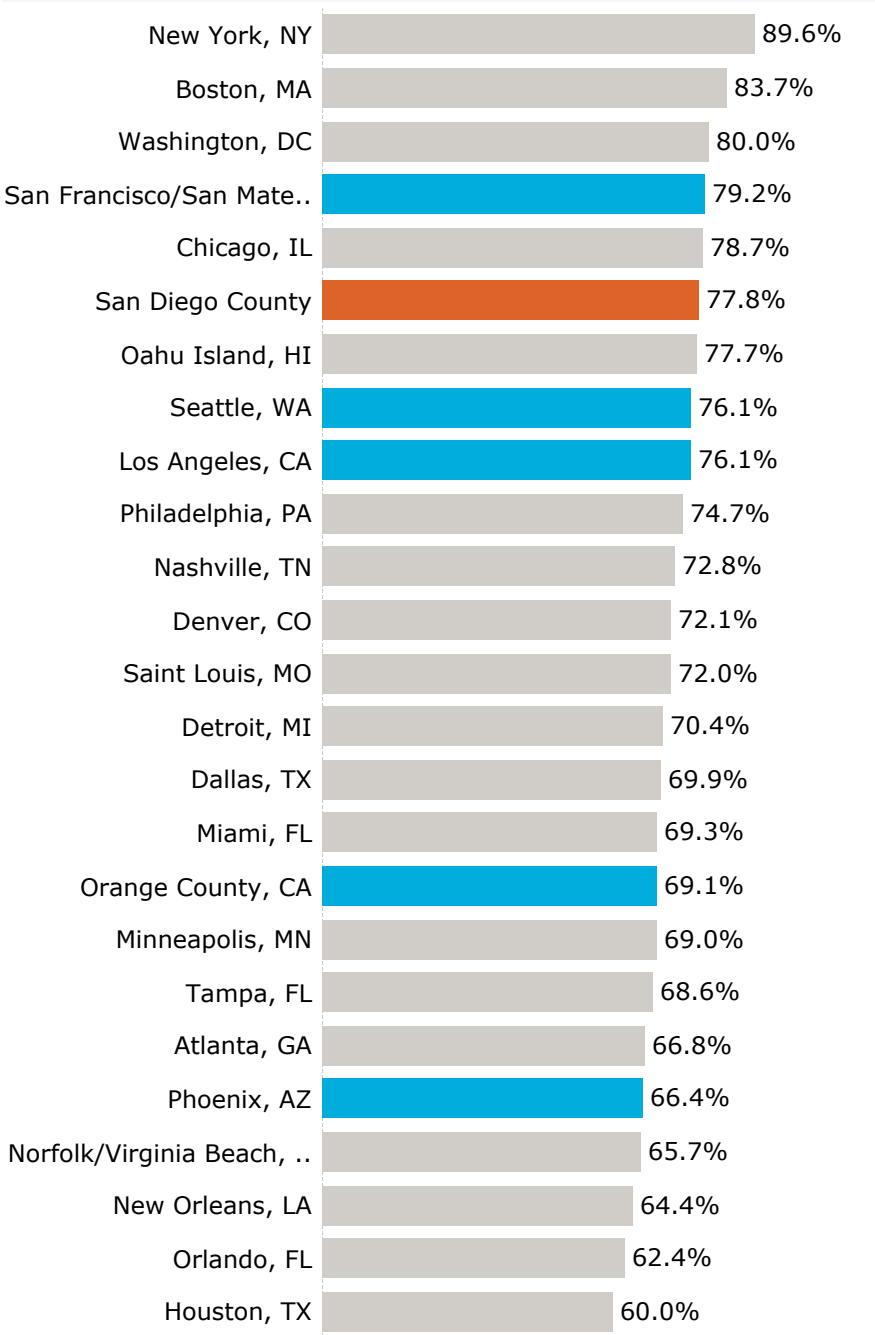
May 11 - 17, 2025



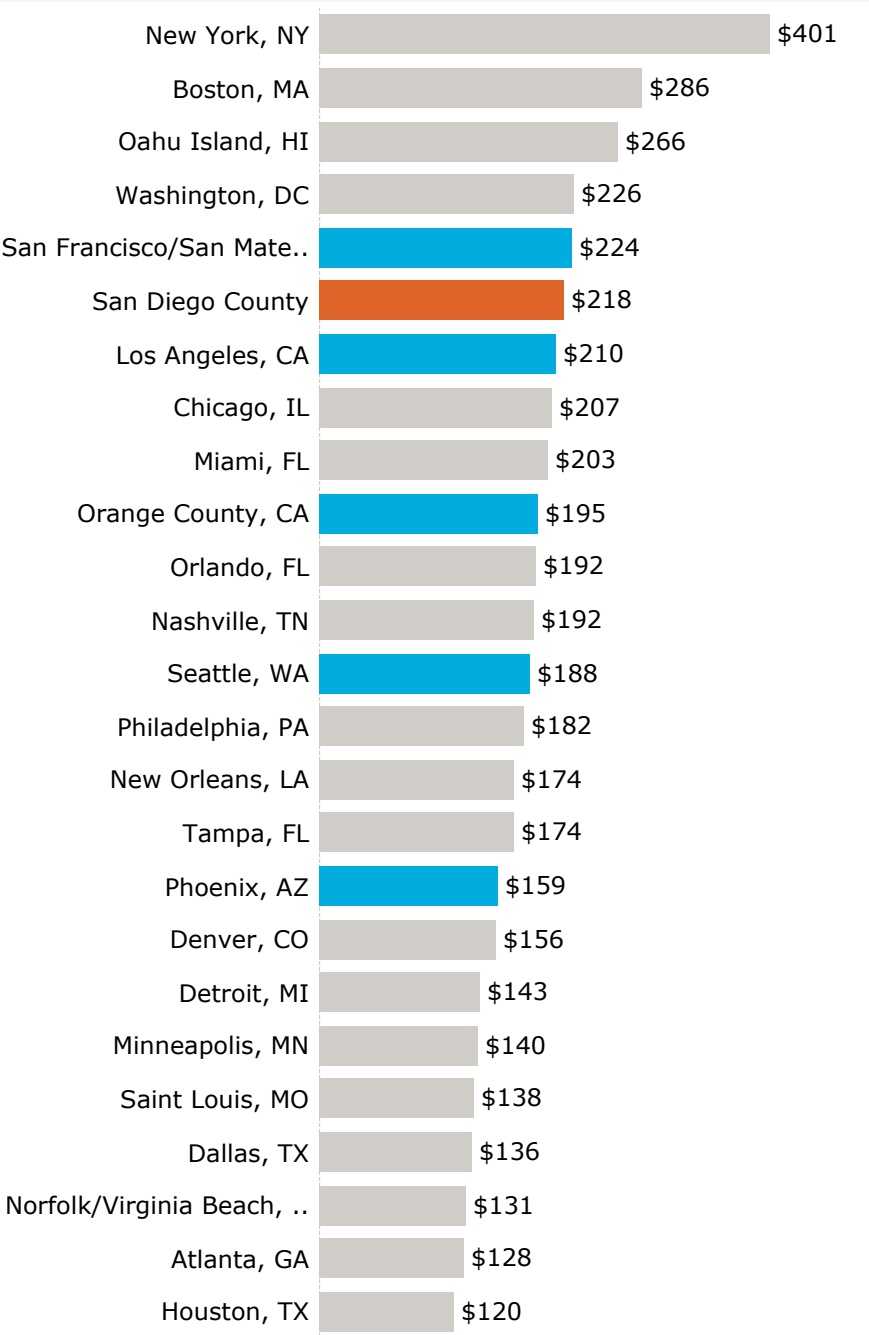
San Diego County Hotel Performance



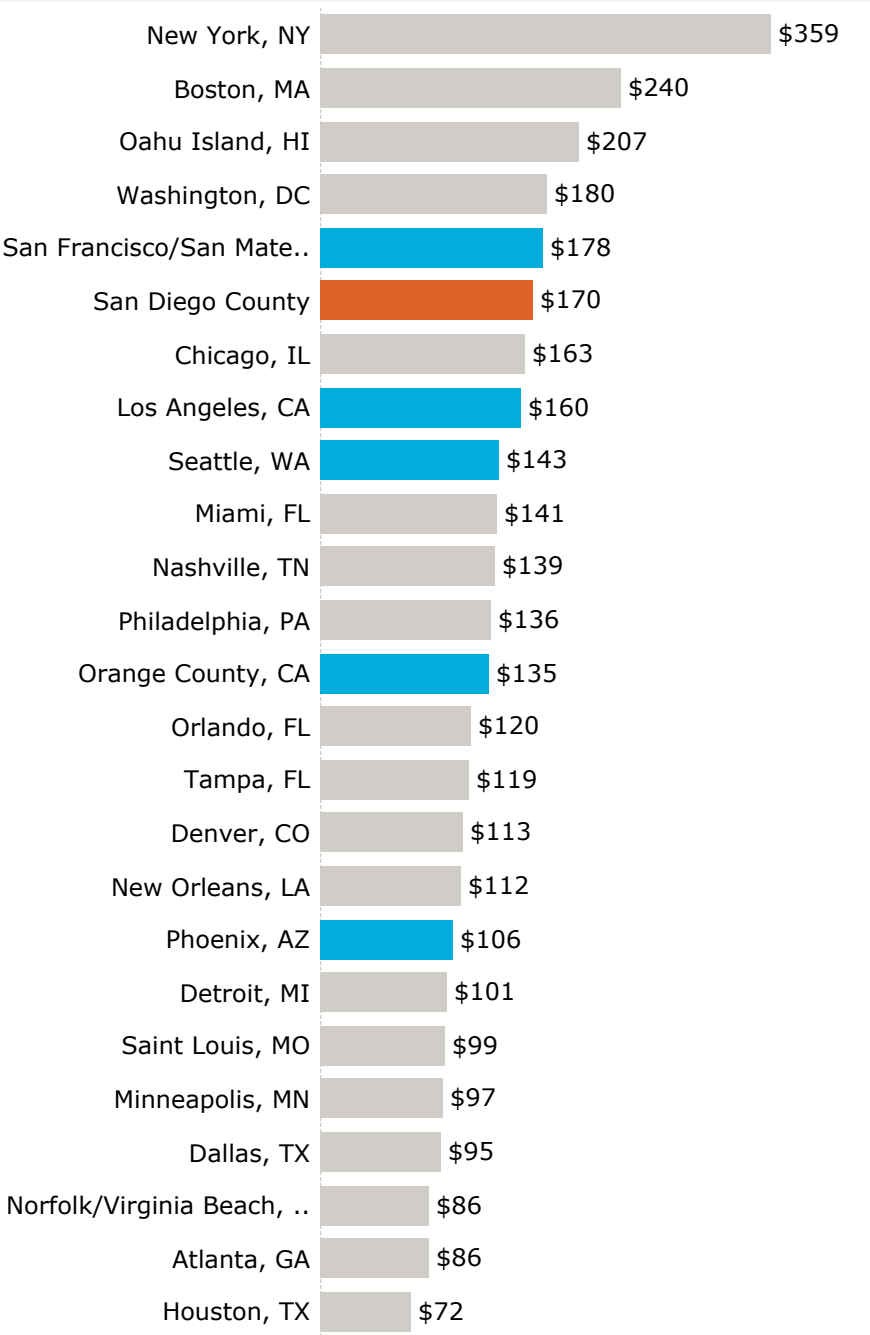
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

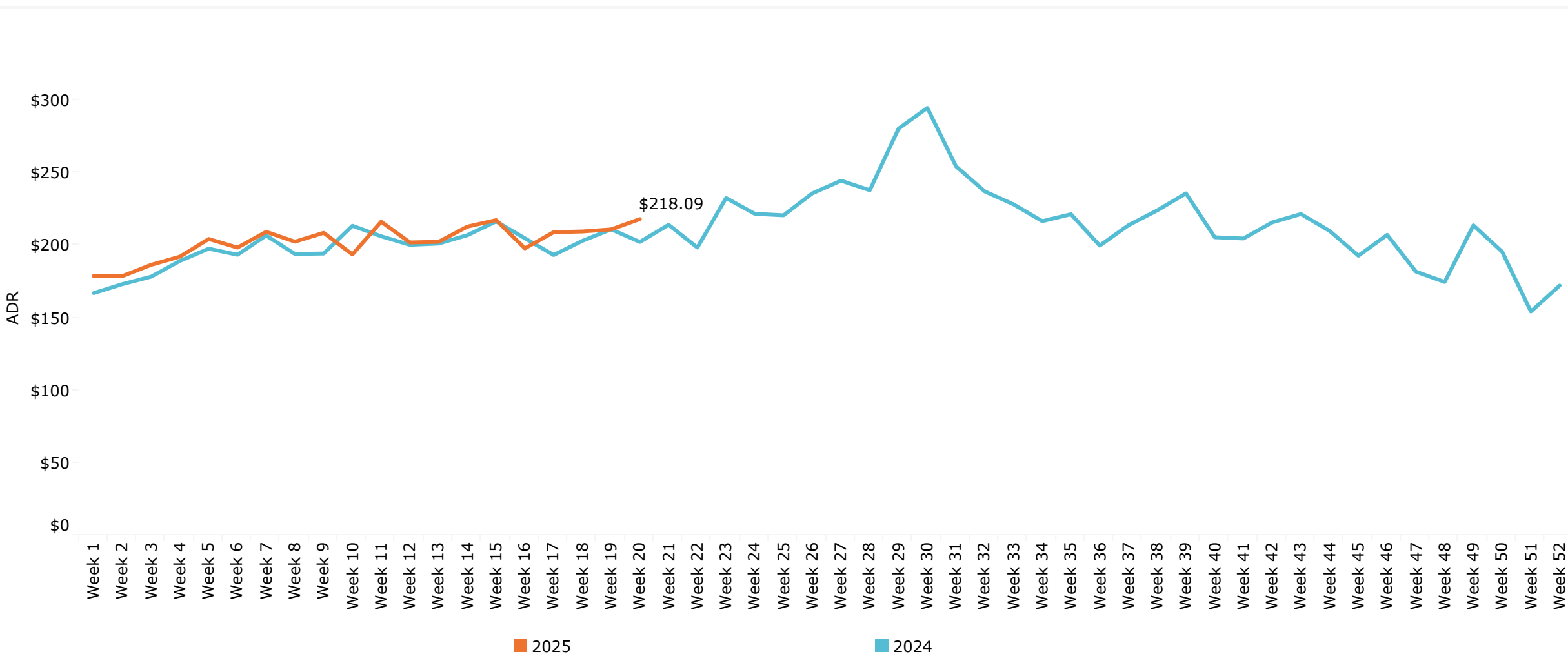
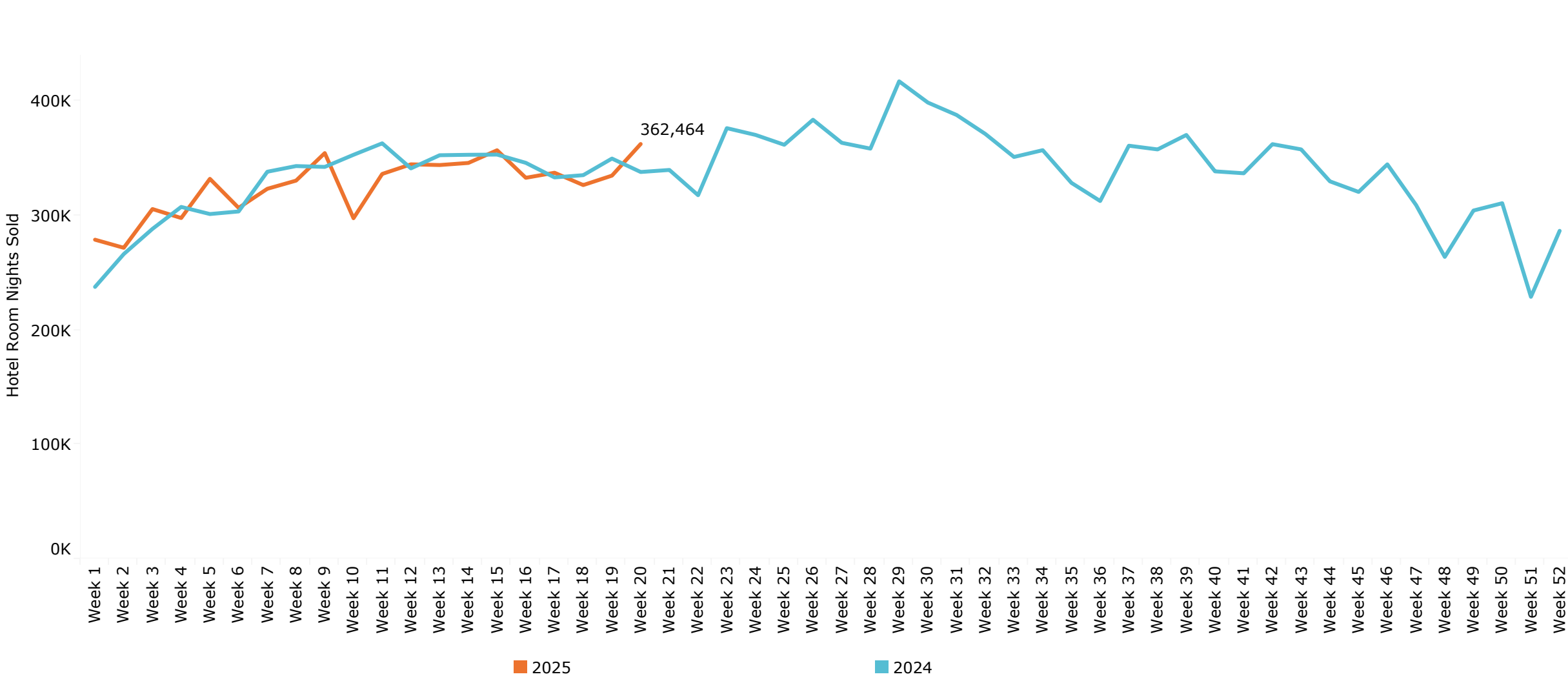


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



Last Week's Daily Hotel Performance by Region

May 11 - 17, 2025



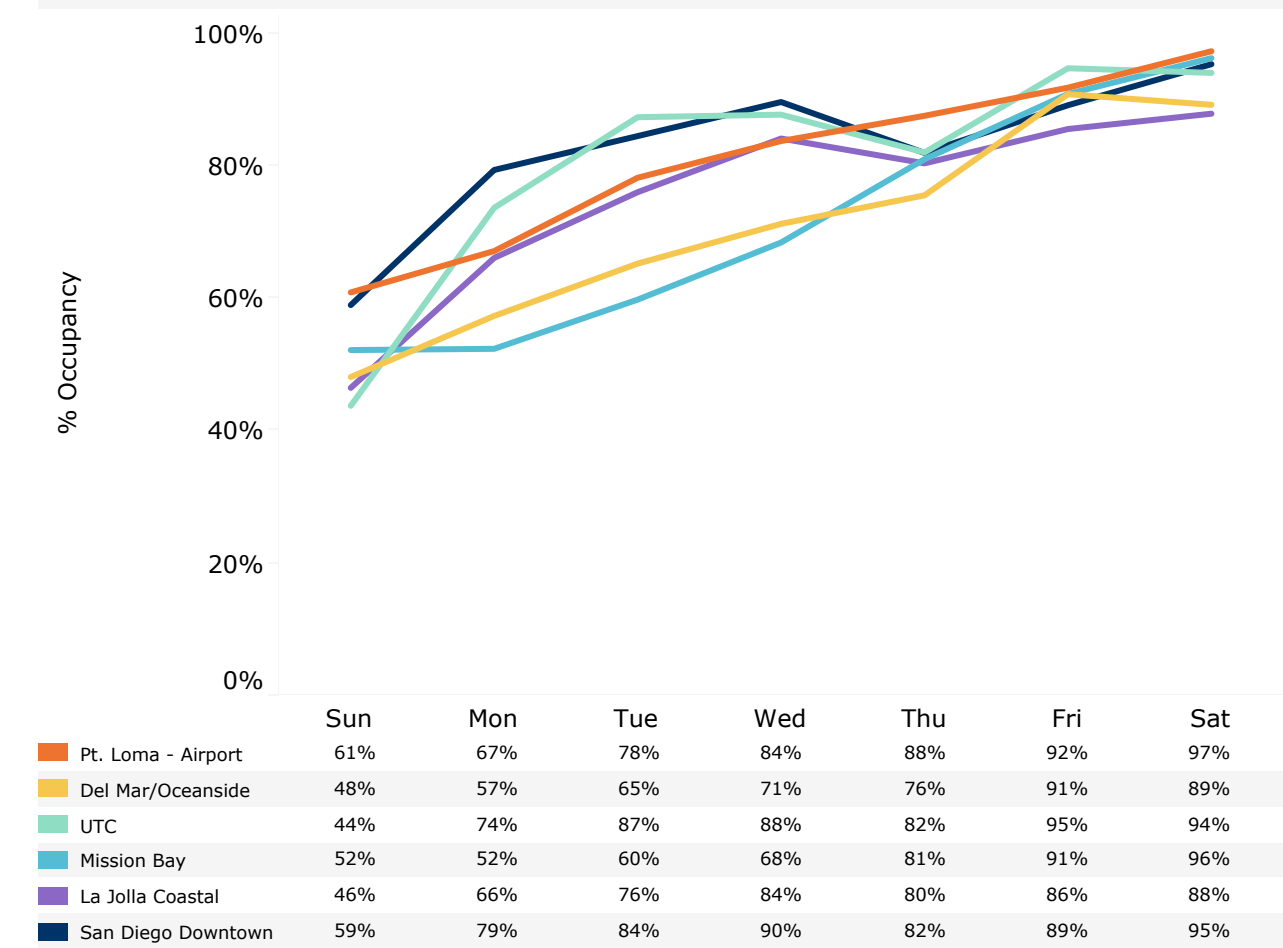
		Sun, May 11	Mon, May 12	Tue, May 13	Wed, May 14	Thu, May 15	Fri, May 16	Sat, May 17
San Diego City Properties	Demand	21,684	28,292	31,358	33,426	32,897	35,936	37,853
	% Occupancy	54.3%	70.9%	78.6%	83.8%	82.4%	90.0%	94.8%
	ADR	\$189.4	\$213.1	\$222.3	\$229.8	\$220.5	\$245.2	\$263.7
	RevPAR	\$102.9	\$151.1	\$174.6	\$192.5	\$181.8	\$220.8	\$250.1
San Diego Downtown	Demand	8,769	11,800	12,560	13,324	12,183	13,252	14,173
	% Occupancy	59.0%	79.3%	84.5%	89.6%	81.9%	89.1%	95.3%
	ADR	\$231.6	\$266.2	\$274.6	\$289.5	\$270.8	\$297.5	\$334.7
	RevPAR	\$136.5	\$211.2	\$231.9	\$259.3	\$221.8	\$265.1	\$319.0
Mission Valley	Demand	4,149	5,352	5,909	6,391	6,667	7,137	7,517
	% Occupancy	51.9%	66.9%	73.9%	79.9%	83.3%	89.2%	94.0%
	ADR	\$132.0	\$141.1	\$144.4	\$147.4	\$156.4	\$185.1	\$191.4
	RevPAR	\$68.5	\$94.4	\$106.7	\$117.7	\$130.3	\$165.2	\$179.8
Pt. Loma - Airport	Demand	2,769	3,053	3,556	3,808	3,981	4,174	4,424
	% Occupancy	60.9%	67.1%	78.2%	83.7%	87.5%	91.8%	97.3%
	ADR	\$161.2	\$165.1	\$185.7	\$187.9	\$193.2	\$205.1	\$214.0
	RevPAR	\$98.1	\$110.8	\$145.2	\$157.3	\$169.1	\$188.2	\$208.2
Mission Bay	Demand	1,653	1,659	1,894	2,167	2,565	2,877	3,048
	% Occupancy	52.2%	52.4%	59.8%	68.4%	81.0%	90.8%	96.2%
	ADR	\$192.5	\$187.6	\$188.9	\$201.7	\$219.6	\$269.7	\$285.3
	RevPAR	\$100.4	\$98.2	\$112.9	\$137.9	\$177.8	\$244.9	\$274.5
La Jolla Coastal	Demand	844	1,200	1,380	1,527	1,459	1,553	1,595
	% Occupancy	46.5%	66.1%	76.0%	84.1%	80.3%	85.5%	87.8%
	ADR	\$259.4	\$294.1	\$297.5	\$313.2	\$328.1	\$359.0	\$356.6
	RevPAR	\$120.6	\$194.4	\$226.0	\$263.3	\$263.6	\$307.0	\$313.2
UTC	Demand	1,820	3,062	3,630	3,646	3,409	3,937	3,908
	% Occupancy	43.8%	73.6%	87.3%	87.7%	82.0%	94.7%	94.0%
	ADR	\$181.2	\$215.9	\$243.0	\$241.6	\$216.6	\$220.9	\$218.1
	RevPAR	\$79.3	\$159.0	\$212.1	\$211.8	\$177.6	\$209.1	\$205.0
I-15 Corridor	Demand	885	1,216	1,408	1,460	1,482	1,710	1,797
	% Occupancy	48.6%	66.8%	77.4%	80.2%	81.4%	94.0%	98.7%
	ADR	\$148.6	\$150.8	\$161.2	\$160.3	\$156.6	\$175.8	\$192.3
	RevPAR	\$72.3	\$100.8	\$124.7	\$128.6	\$127.5	\$165.2	\$189.9
Del Mar/Oceanside	Demand	3,425	4,081	4,643	5,070	5,376	6,462	6,348
	% Occupancy	48.1%	57.3%	65.2%	71.2%	75.5%	90.8%	89.2%
	ADR	\$175.4	\$182.5	\$189.9	\$194.3	\$200.1	\$248.1	\$247.4
	RevPAR	\$84.4	\$104.6	\$123.9	\$138.4	\$151.1	\$225.2	\$220.6
San Diego South/East, CA	Demand	5,746	6,541	6,879	7,365	7,578	8,058	8,570
	% Occupancy	63.4%	72.2%	75.9%	81.3%	83.7%	89.0%	94.6%
	ADR	\$142.0	\$150.7	\$155.2	\$156.3	\$154.8	\$169.4	\$175.2
	RevPAR	\$90.1	\$108.8	\$117.8	\$127.1	\$129.5	\$150.7	\$165.8

Day of Week Occupancy and ADR Patterns by Region

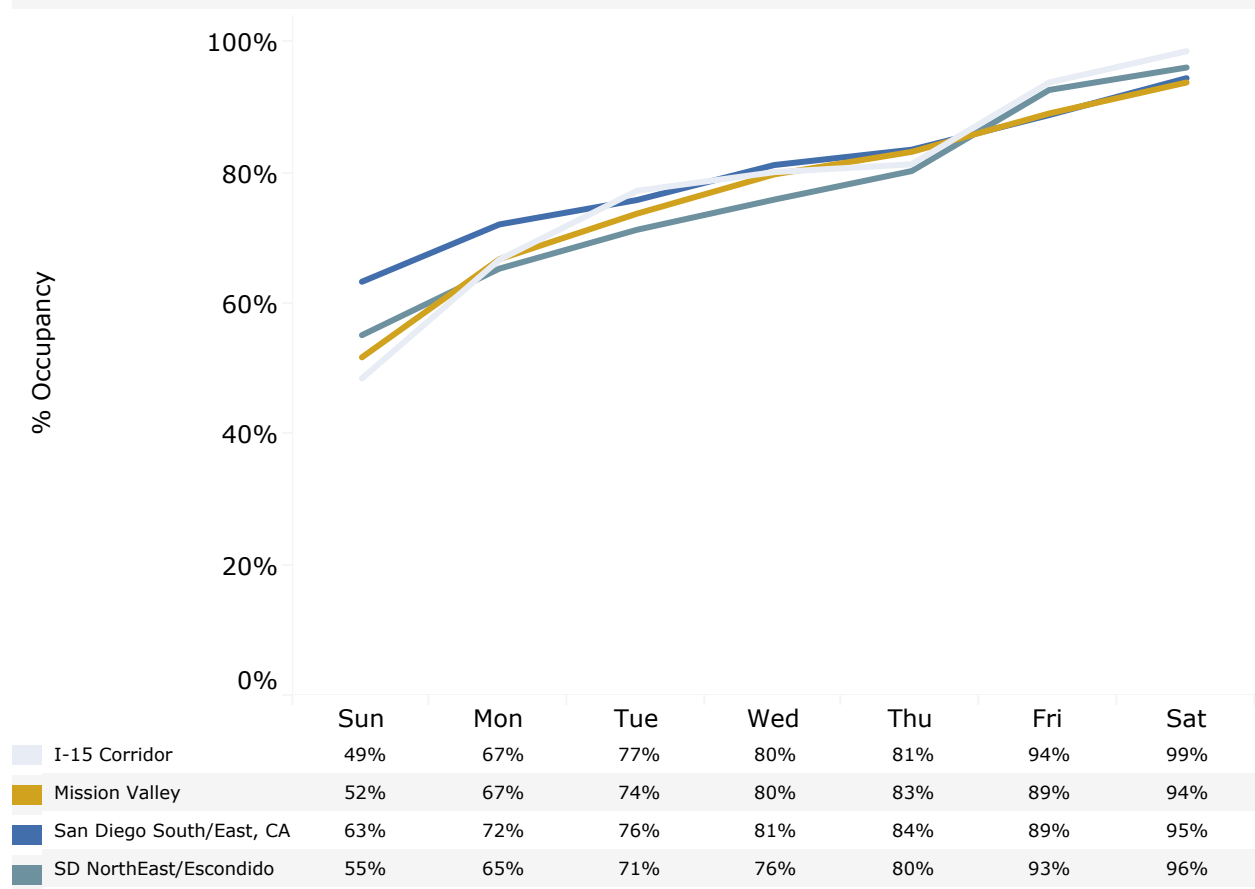
May 11 - 17, 2025



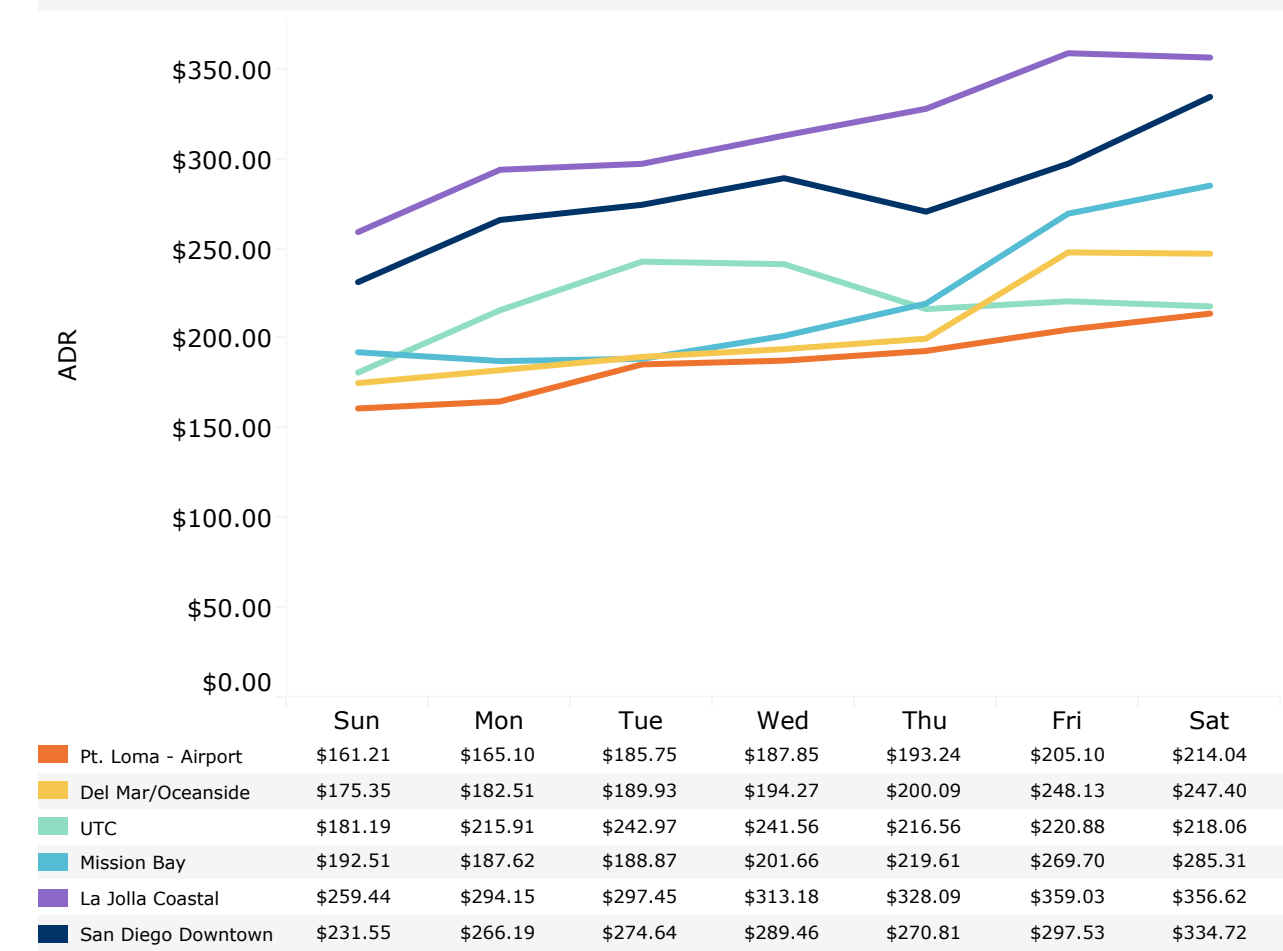
Occupancy By Weekday



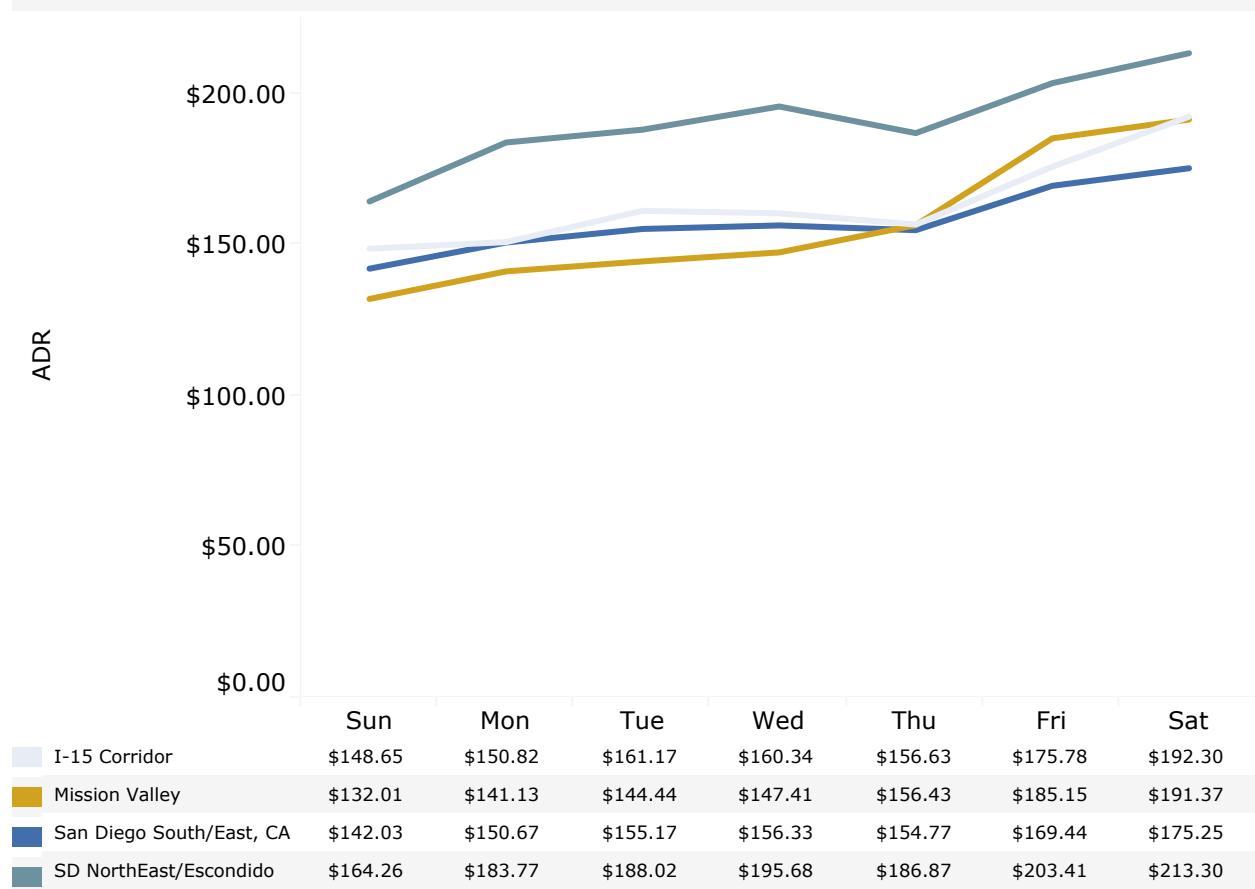
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



		Total Market				Group				Transient			
		May 11 - 17, 2025	May 4 - 10, 2025	Apr 27 - May 3, 2025	Apr 20 - 26, 2025	May 11 - 17, 2025	May 4 - 10, 2025	Apr 27 - May 3, 2025	Apr 20 - 26, 2025	May 11 - 17, 2025	May 4 - 10, 2025	Apr 27 - May 3, 2025	Apr 20 - 26, 2025
% Occupancy	San Diego County	77.8%	73.6%	71.8%	74.2%	23.3%	25.9%	25.9%	21.1%	52.2%	45.3%	43.6%	50.8%
	San Francisco/San Mateo, CA	79.2%	74.2%	81.9%	70.6%	18.0%	16.8%	26.5%	12.4%	55.3%	51.6%	49.5%	52.7%
	Seattle, WA	76.1%	69.1%	72.0%	68.7%	14.0%	12.9%	16.6%	13.5%	58.3%	52.4%	51.7%	51.6%
	Phoenix, AZ	66.4%	66.9%	67.3%	71.2%	17.4%	19.8%	20.0%	20.9%	46.6%	44.9%	44.9%	48.0%
	Los Angeles, CA	76.1%	72.8%	76.8%	72.3%	12.3%	11.8%	14.6%	11.9%	58.9%	56.0%	57.4%	55.5%
	Orange County, CA	69.1%	67.1%	75.3%	69.7%	15.7%	16.2%	20.8%	13.0%	52.1%	49.5%	53.3%	55.5%
Occupancy YOY%	San Diego County	+4.2%	-5.5%	-3.7%	+0.5%	+3.0%	+10.1%	+11.3%	+8.6%	+4.5%	-13.1%	-11.5%	-2.9%
	San Francisco/San Mateo, CA	+2.2%	-6.4%	+26.9%	+4.7%	+9.0%	-28.4%	+163.0%	+17.3%	+0.3%	+2.6%	+2.2%	+2.7%
	Seattle, WA	-4.2%	-10.5%	+3.7%	-8.0%	-0.8%	-29.4%	+21.7%	-7.2%	-5.8%	-5.4%	-1.1%	-9.1%
	Phoenix, AZ	-4.5%	-5.7%	-4.3%	-7.4%	-13.9%	+3.5%	+2.4%	-7.3%	-2.1%	-10.6%	-8.7%	-8.9%
	Los Angeles, CA	+4.5%	-3.5%	+6.2%	+4.5%	+0.3%	-3.1%	+19.2%	+32.8%	+6.5%	-3.4%	+4.6%	+0.5%
	Orange County, CA	-0.1%	-4.4%	+8.5%	+1.0%	+6.7%	-11.9%	-1.5%	-30.5%	-2.4%	-1.9%	+12.9%	+12.4%
ADR	San Diego County	\$218.09	\$210.94	\$209.54	\$209.03	\$246.15	\$252.23	\$245.02	\$247.85	\$208.68	\$190.39	\$191.98	\$195.78
	San Francisco/San Mateo, CA	\$224.27	\$221.05	\$325.57	\$194.90	\$264.28	\$258.22	\$366.24	\$235.85	\$218.72	\$216.54	\$323.88	\$189.71
	Seattle, WA	\$187.53	\$176.97	\$171.23	\$159.75	\$208.12	\$202.80	\$193.69	\$186.87	\$185.90	\$173.56	\$167.02	\$155.46
	Phoenix, AZ	\$159.12	\$166.45	\$175.58	\$188.45	\$216.99	\$215.72	\$235.07	\$233.06	\$140.60	\$147.90	\$152.68	\$173.14
	Los Angeles, CA	\$210.03	\$216.72	\$205.15	\$201.54	\$221.69	\$276.18	\$223.76	\$223.45	\$212.76	\$210.70	\$205.43	\$201.62
	Orange County, CA	\$194.73	\$181.90	\$205.70	\$192.95	\$227.72	\$226.26	\$220.30	\$208.51	\$184.55	\$166.88	\$200.04	\$188.82
ADR YOY%	San Diego County	+8.0%	+0.2%	+3.1%	+8.2%	+6.2%	+6.6%	+3.2%	+9.1%	+9.3%	-5.4%	+1.3%	+7.0%
	San Francisco/San Mateo, CA	+5.3%	-29.4%	+70.7%	+2.1%	+6.4%	-28.8%	+53.5%	+6.8%	+4.8%	-29.6%	+74.2%	+0.2%
	Seattle, WA	-1.7%	-7.6%	+0.9%	-1.9%	+1.7%	+1.7%	+3.7%	+9.4%	-2.7%	-10.1%	-0.8%	-4.9%
	Phoenix, AZ	-1.9%	+1.7%	+3.9%	+1.6%	+4.5%	+4.9%	+6.1%	+4.3%	-3.2%	-1.2%	+1.6%	+0.8%
	Los Angeles, CA	+8.3%	-1.0%	+1.8%	+7.7%	+0.5%	+12.2%	-2.7%	+4.6%	+9.7%	-4.8%	+1.8%	+7.4%
	Orange County, CA	-1.1%	-5.8%	+2.5%	-4.1%	+3.8%	+1.3%	+4.2%	-4.3%	-3.9%	-9.2%	+1.1%	-3.9%

Weekday Analysis

May 11 - 17, 2025

