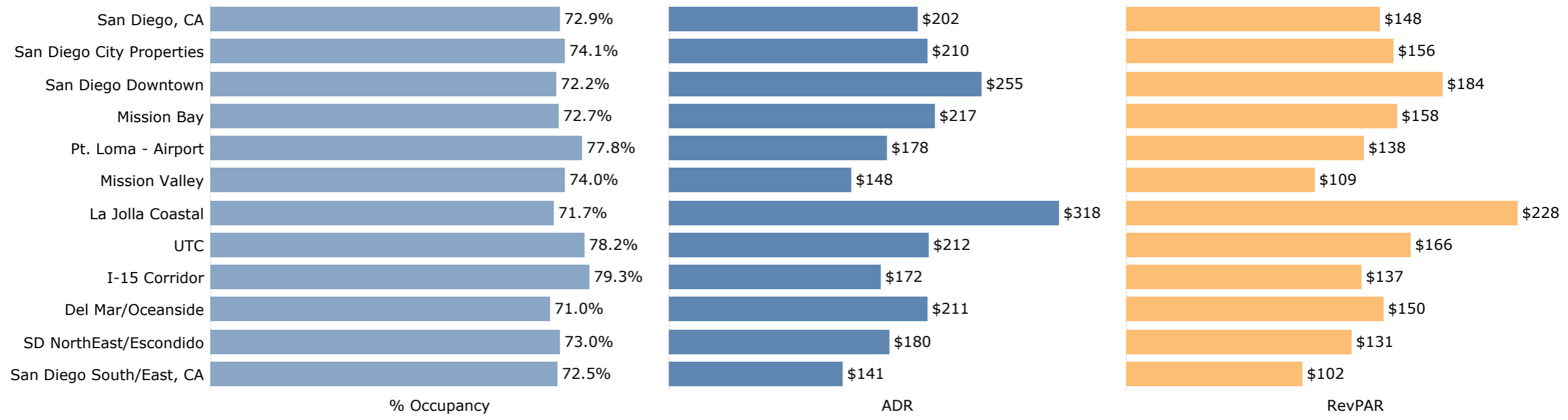


Weekly Hotel Performance Update

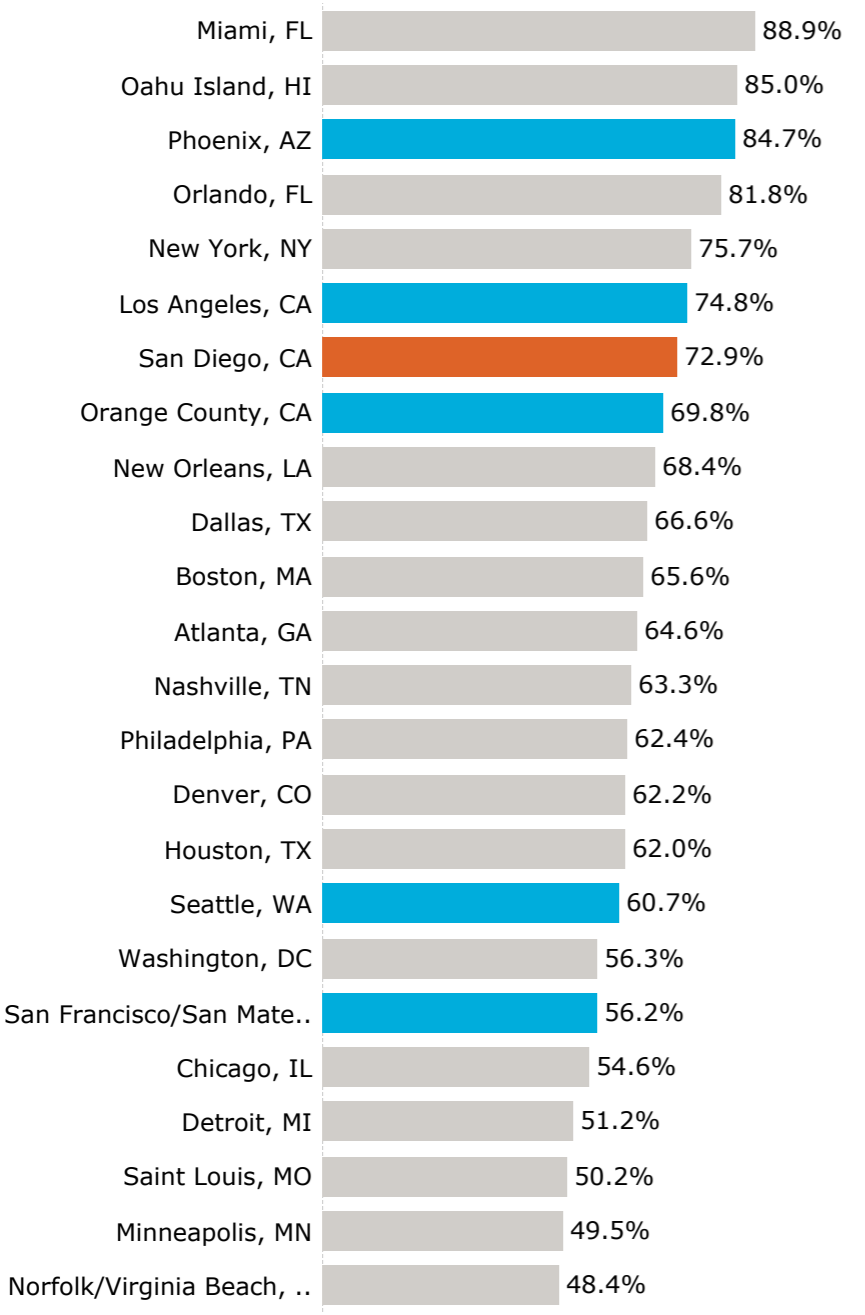
Feb 16 - 22, 2025



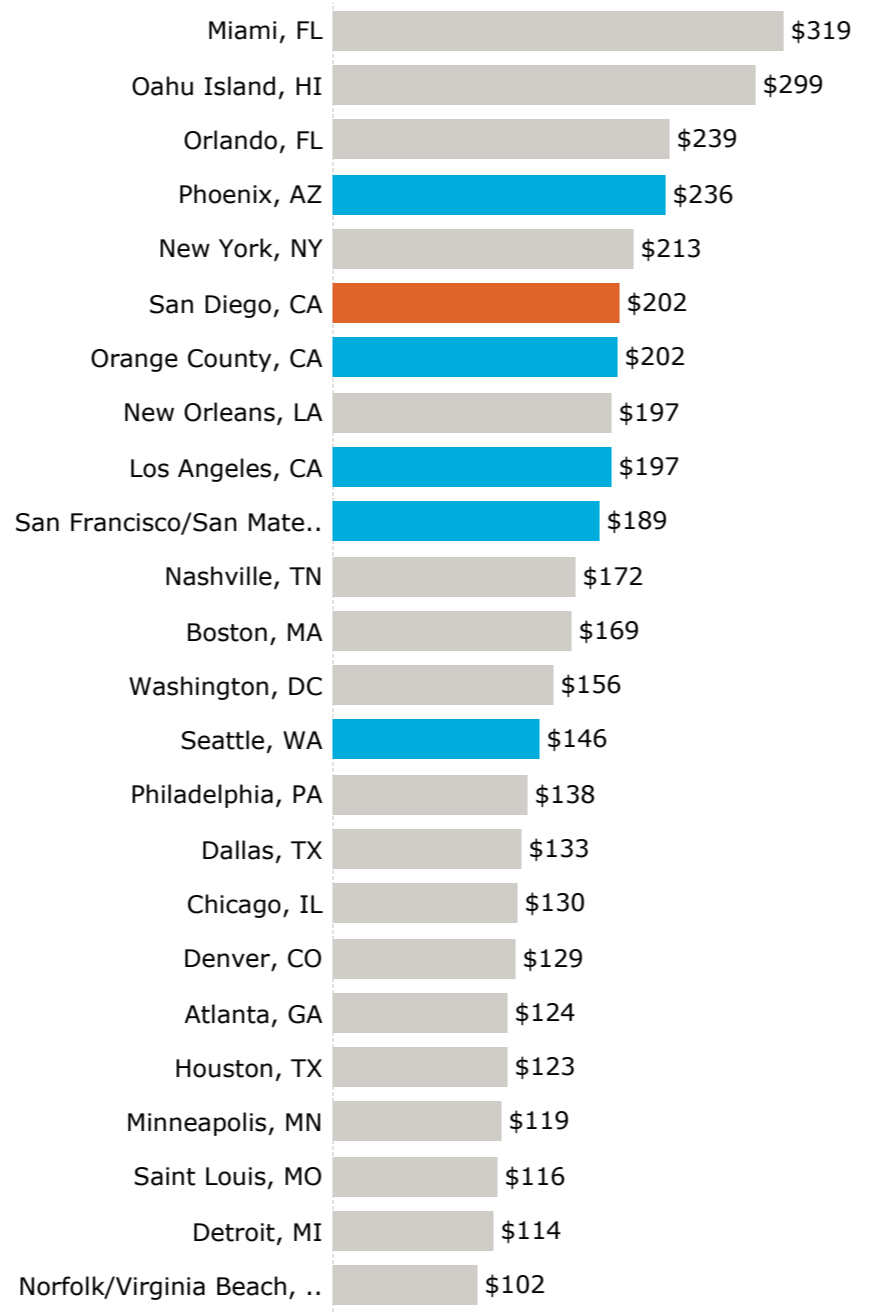
San Diego County Hotel Performance



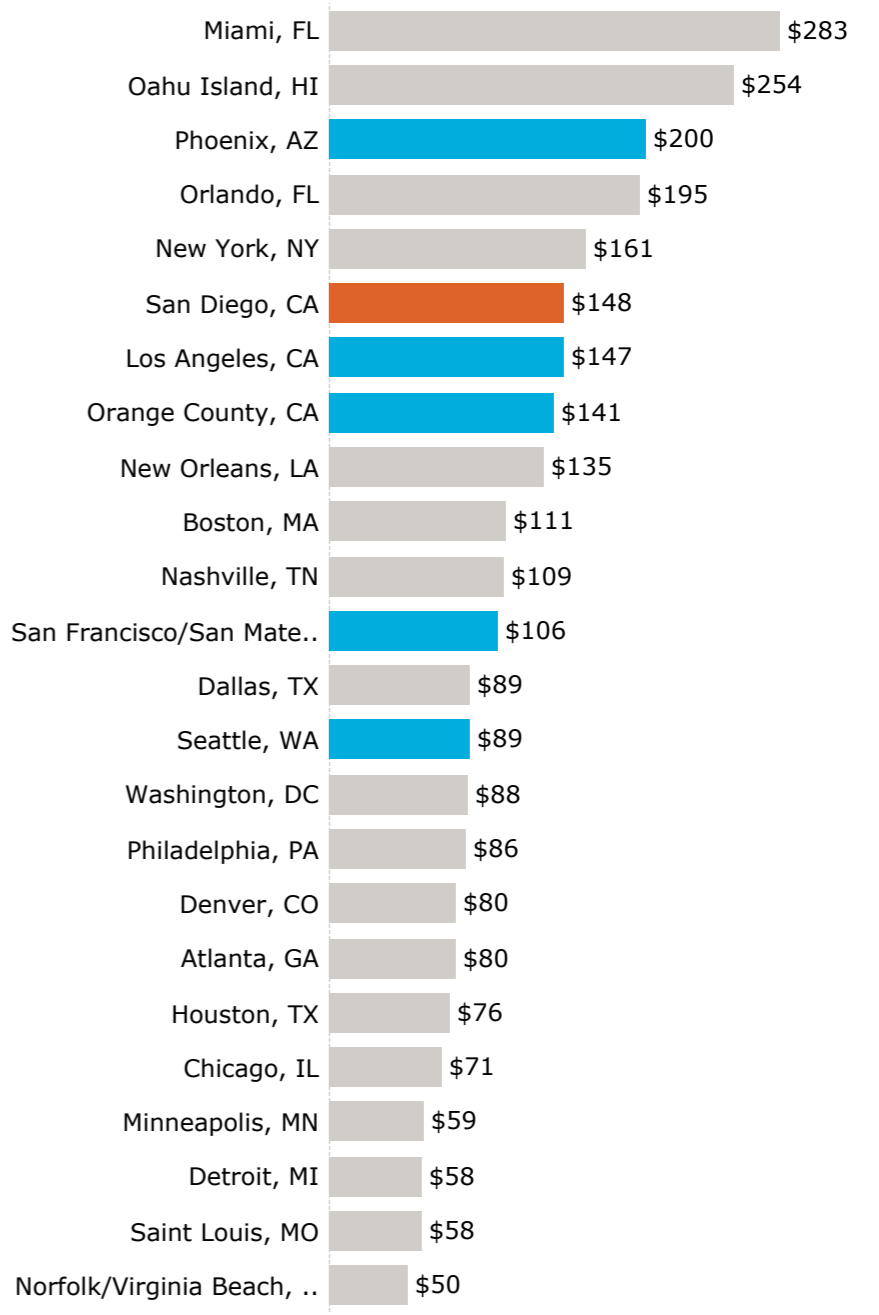
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

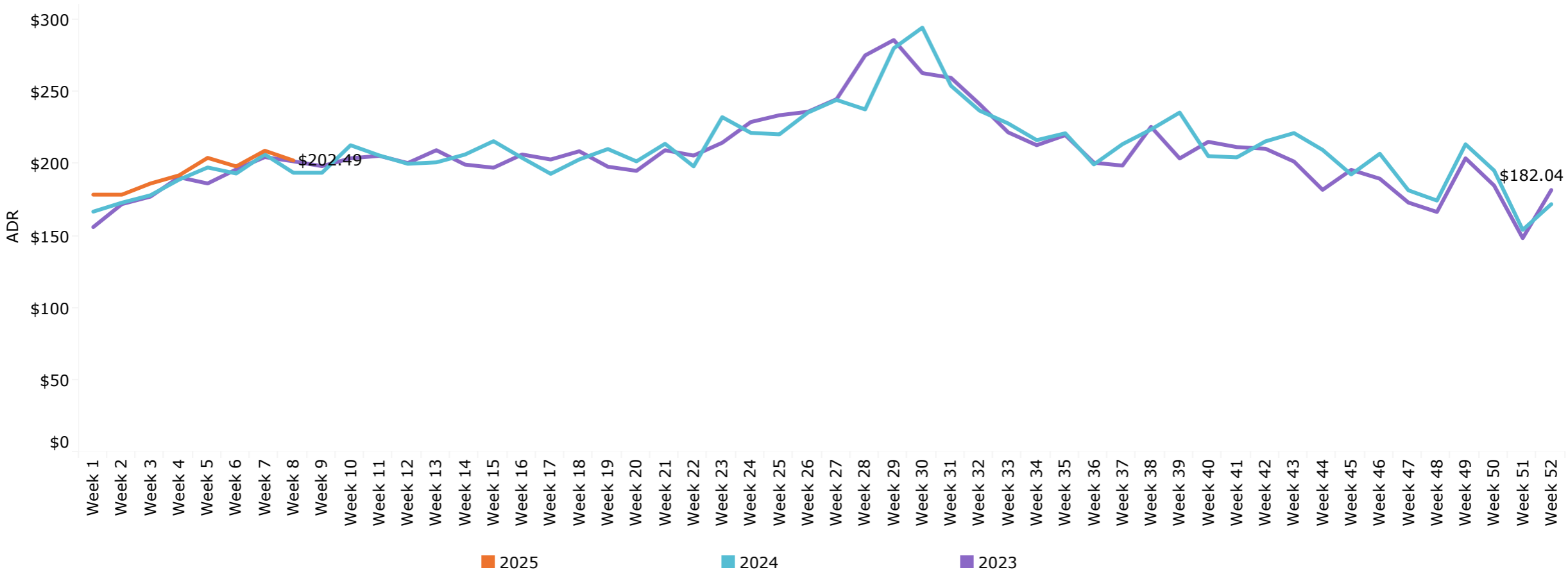
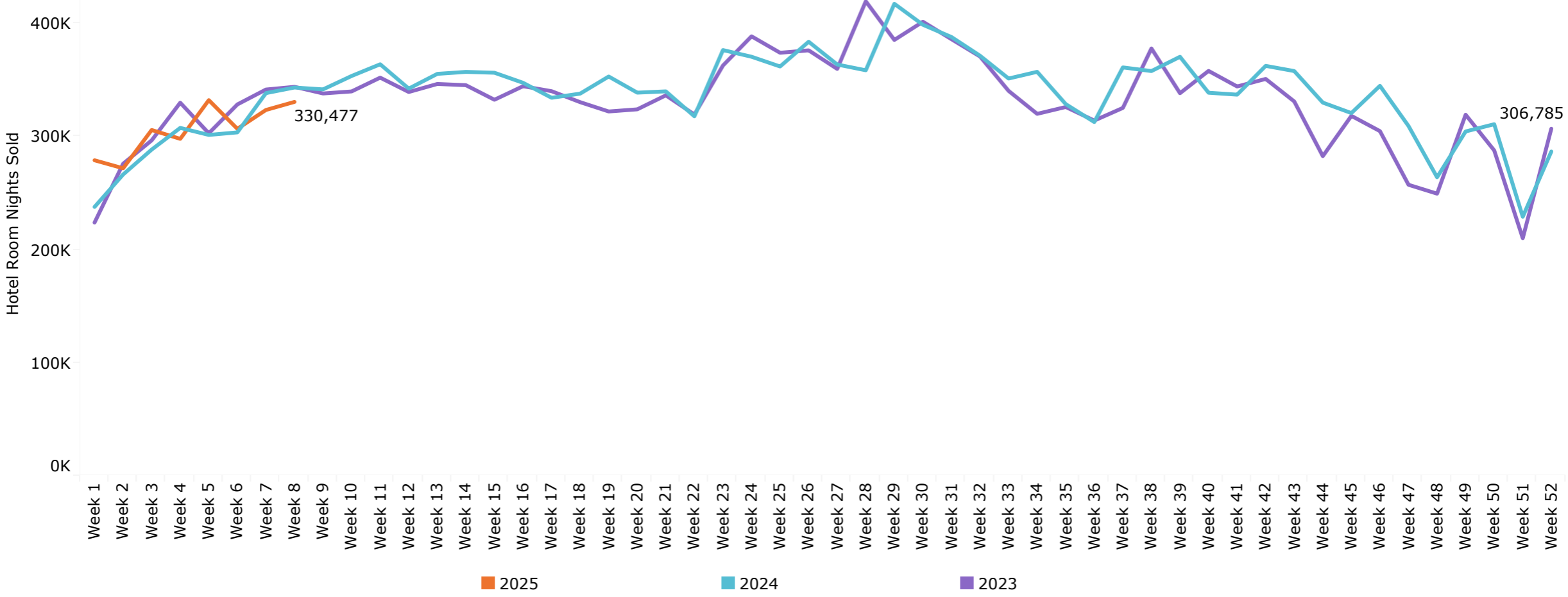


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



Last Week's Daily Hotel Performance by Region

Feb 16 - 22, 2025



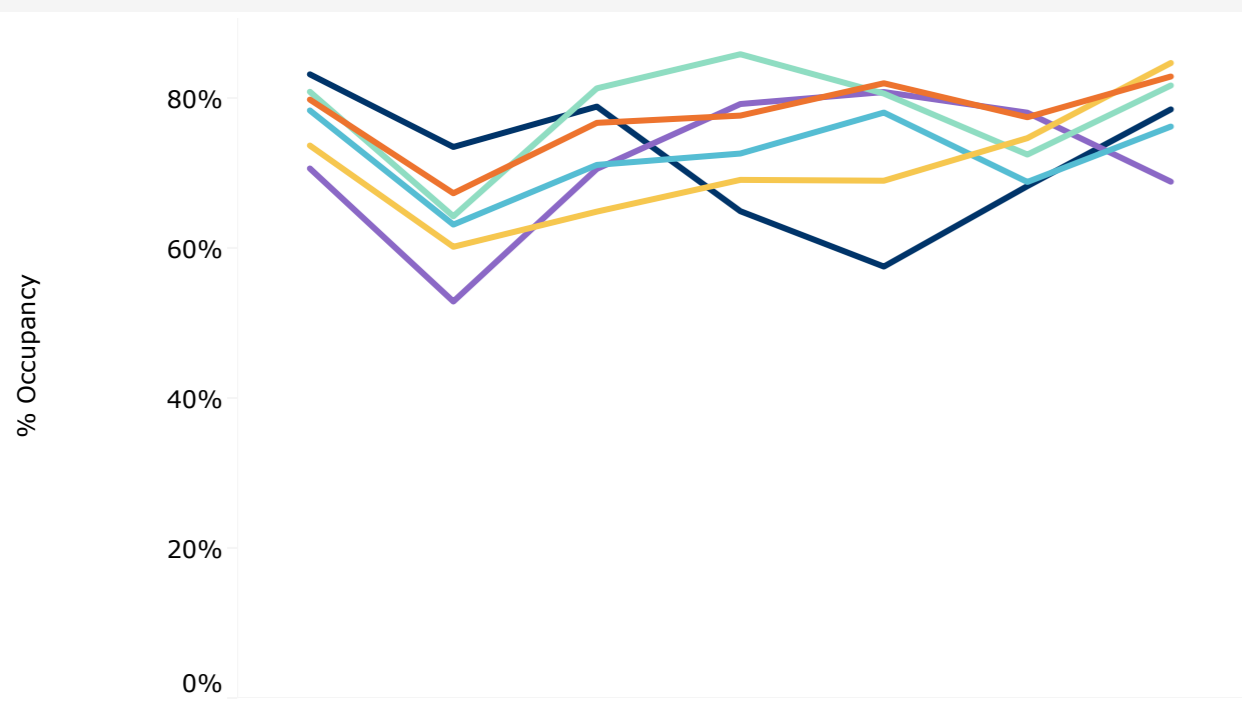
		Sun, February 16	Mon, February 17	Tue, February 18	Wed, February 19	Thu, February 20	Fri, February 21	Sat, February 22
San Diego City Properties	Demand	31,817	26,901	30,363	28,886	27,938	29,211	31,918
	% Occupancy	79.7%	67.4%	76.1%	72.4%	70.0%	73.2%	80.0%
	ADR	\$227.6	\$226.3	\$227.1	\$212.4	\$195.2	\$191.9	\$190.8
	RevPAR	\$181.4	\$152.5	\$172.8	\$153.7	\$136.6	\$140.4	\$152.6
San Diego Downtown	Demand	12,389	10,948	11,749	9,674	8,576	10,172	11,694
	% Occupancy	83.3%	73.6%	79.0%	65.0%	57.6%	68.4%	78.6%
	ADR	\$285.1	\$300.2	\$292.8	\$254.7	\$218.7	\$207.6	\$208.9
	RevPAR	\$237.4	\$220.8	\$231.2	\$165.6	\$126.1	\$141.9	\$164.1
Mission Valley	Demand	6,082	4,944	5,616	5,764	6,035	6,392	6,622
	% Occupancy	76.0%	61.8%	70.2%	72.0%	75.4%	79.9%	82.8%
	ADR	\$144.0	\$140.4	\$142.8	\$145.0	\$148.5	\$157.2	\$154.7
	RevPAR	\$109.4	\$86.8	\$100.2	\$104.5	\$112.0	\$125.6	\$128.0
Pt. Loma - Airport	Demand	3,634	3,066	3,493	3,537	3,733	3,527	3,774
	% Occupancy	79.9%	67.4%	76.8%	77.8%	82.1%	77.5%	83.0%
	ADR	\$173.9	\$171.1	\$185.3	\$194.3	\$179.2	\$169.9	\$169.5
	RevPAR	\$138.9	\$115.3	\$142.3	\$151.1	\$147.1	\$131.7	\$140.6
Mission Bay	Demand	2,485	2,003	2,255	2,303	2,476	2,183	2,417
	% Occupancy	78.4%	63.2%	71.2%	72.7%	78.2%	68.9%	76.3%
	ADR	\$217.3	\$206.4	\$215.0	\$216.0	\$220.1	\$220.4	\$220.8
	RevPAR	\$170.5	\$130.5	\$153.0	\$157.0	\$172.0	\$151.9	\$168.4
La Jolla Coastal	Demand	1,284	962	1,283	1,440	1,469	1,419	1,252
	% Occupancy	70.7%	53.0%	70.6%	79.3%	80.9%	78.1%	68.9%
	ADR	\$395.4	\$282.5	\$280.3	\$309.7	\$304.1	\$331.2	\$314.1
	RevPAR	\$279.6	\$149.6	\$198.0	\$245.6	\$246.0	\$258.8	\$216.6
UTC	Demand	3,365	2,675	3,384	3,573	3,355	3,017	3,400
	% Occupancy	80.9%	64.3%	81.4%	85.9%	80.7%	72.6%	81.8%
	ADR	\$226.1	\$203.1	\$230.5	\$227.6	\$212.5	\$188.6	\$188.0
	RevPAR	\$183.0	\$130.7	\$187.6	\$195.6	\$171.5	\$136.8	\$153.7
I-15 Corridor	Demand	1,505	1,288	1,554	1,571	1,253	1,365	1,570
	% Occupancy	82.7%	70.8%	85.4%	86.3%	68.8%	75.0%	86.3%
	ADR	\$178.0	\$184.8	\$171.5	\$176.9	\$156.0	\$166.8	\$171.2
	RevPAR	\$147.2	\$130.8	\$146.4	\$152.7	\$107.4	\$125.1	\$147.6
Del Mar/Oceanside	Demand	5,302	4,332	4,669	4,973	4,965	5,373	6,093
	% Occupancy	73.8%	60.3%	65.0%	69.2%	69.1%	74.7%	84.8%
	ADR	\$212.8	\$194.7	\$198.6	\$203.1	\$210.2	\$224.5	\$224.9
	RevPAR	\$156.9	\$117.3	\$129.0	\$140.5	\$145.2	\$167.8	\$190.6
San Diego South/East, CA	Demand	5,412	4,860	5,232	5,373	5,443	5,662	5,915
	% Occupancy	72.5%	65.1%	70.1%	72.0%	72.9%	75.8%	79.2%
	ADR	\$143.3	\$140.9	\$145.9	\$139.6	\$135.2	\$141.3	\$142.4
	RevPAR	\$103.9	\$91.7	\$102.2	\$100.4	\$98.6	\$107.1	\$112.8

Day of Week Occupancy and ADR Patterns by Region

Feb 16 - 22, 2025

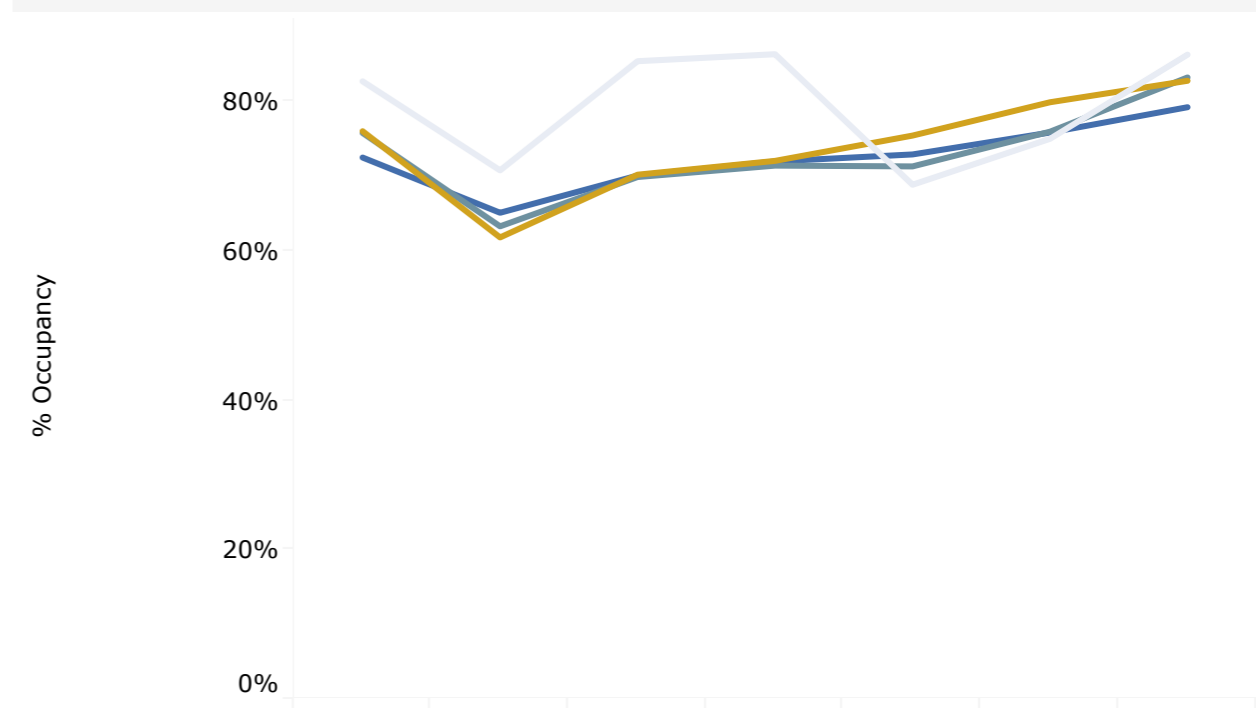


Occupancy By Weekday



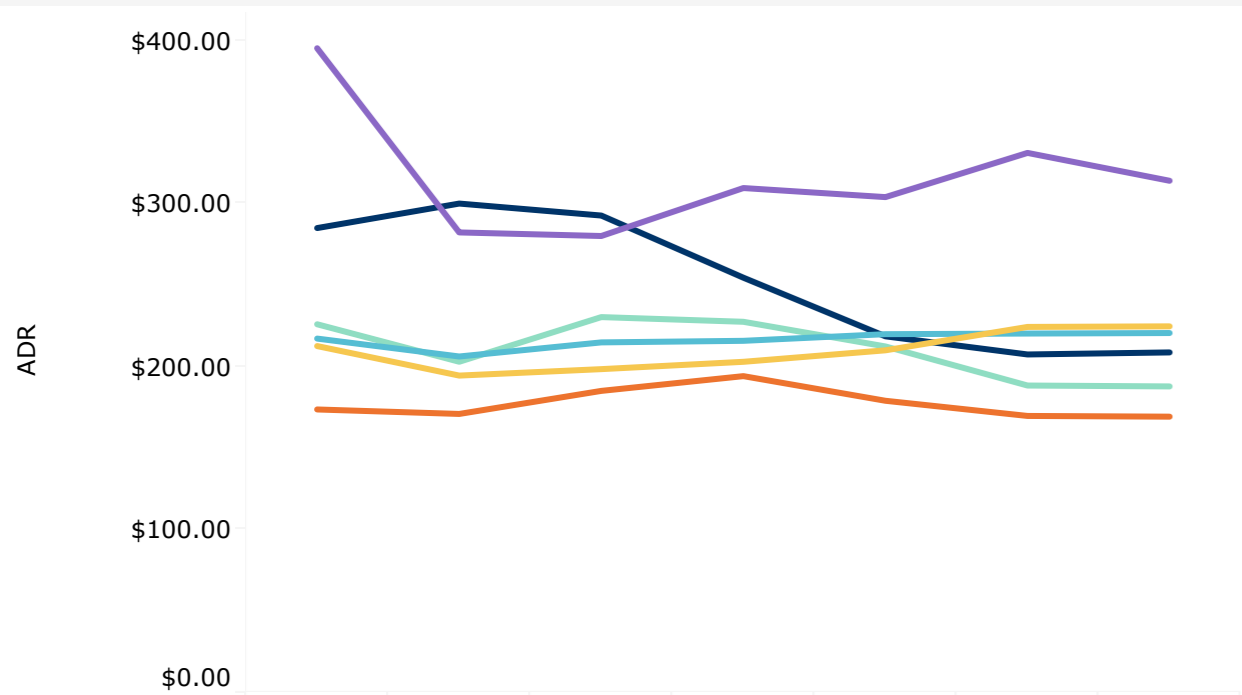
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	80%	67%	77%	78%	82%	78%	83%
Del Mar/Oceanside	74%	60%	65%	69%	69%	75%	85%
UTC	81%	64%	81%	86%	81%	73%	82%
Mission Bay	78%	63%	71%	73%	78%	69%	76%
La Jolla Coastal	71%	53%	71%	79%	81%	78%	69%
San Diego Downtown	83%	74%	79%	65%	58%	68%	79%

Occupancy By Weekday



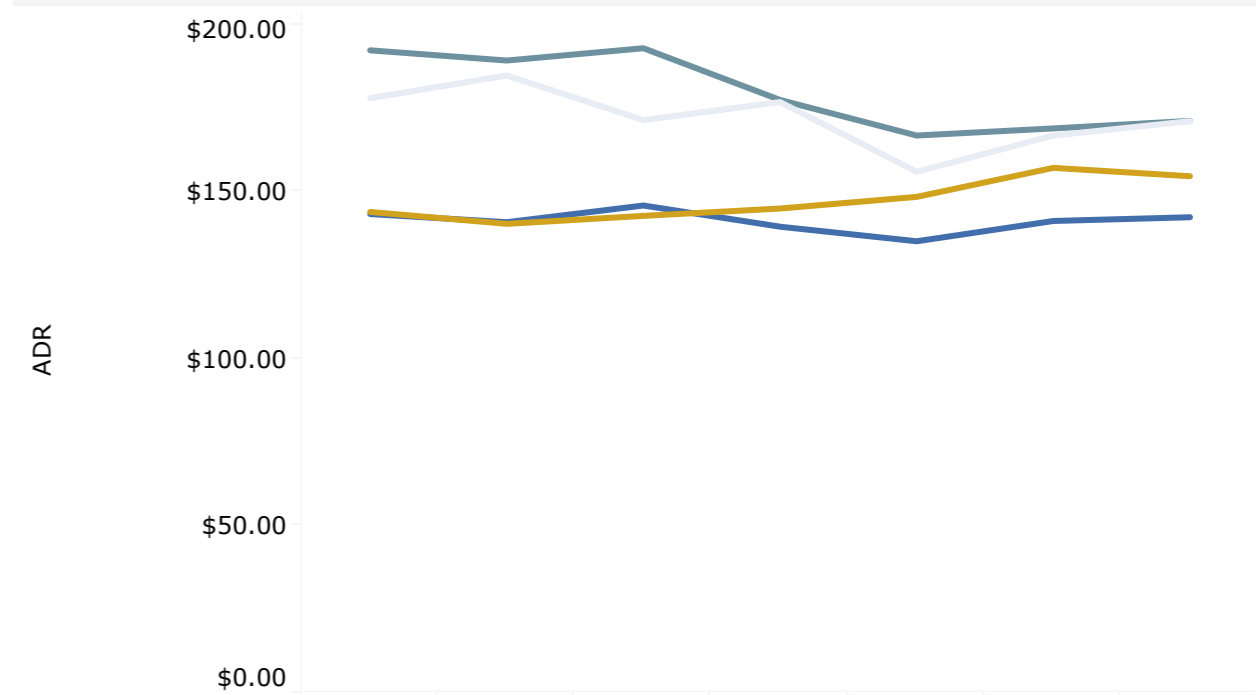
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	83%	71%	85%	86%	69%	75%	86%
Mission Valley	76%	62%	70%	72%	75%	80%	83%
San Diego South/East, CA	72%	65%	70%	72%	73%	76%	79%
SD NorthEast/Escondido	76%	63%	70%	71%	71%	76%	83%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$173.88	\$171.14	\$185.27	\$194.32	\$179.21	\$169.91	\$169.47
Del Mar/Oceanside	\$212.75	\$194.66	\$198.61	\$203.11	\$210.16	\$224.50	\$224.86
UTC	\$226.13	\$203.15	\$230.53	\$227.65	\$212.52	\$188.56	\$188.01
Mission Bay	\$217.34	\$206.37	\$215.02	\$215.98	\$220.05	\$220.44	\$220.75
La Jolla Coastal	\$395.41	\$282.45	\$280.26	\$309.67	\$304.11	\$331.22	\$314.13
San Diego Downtown	\$285.13	\$300.15	\$292.80	\$254.69	\$218.74	\$207.61	\$208.87

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$178.02	\$184.82	\$171.47	\$176.87	\$155.98	\$166.85	\$171.15
Mission Valley	\$143.97	\$140.42	\$142.80	\$145.00	\$148.48	\$157.17	\$154.66
San Diego South/East, CA	\$143.35	\$140.91	\$145.90	\$139.56	\$135.20	\$141.27	\$142.39
SD NorthEast/Escondido	\$192.35	\$189.29	\$192.98	\$177.50	\$166.85	\$168.98	\$171.23

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Feb 16 - 22, 2025	Feb 9 - 15, 2025	Feb 2 - 8, 2025	Jan 26 - Feb 1, 2025	Feb 16 - 22, 2025	Feb 9 - 15, 2025	Feb 2 - 8, 2025	Jan 26 - Feb 1, 2025	Feb 16 - 22, 2025	Feb 9 - 15, 2025	Feb 2 - 8, 2025	Jan 26 - Feb 1, 2025	
% Occupancy	San Diego, CA	72.9%	71.1%	67.4%	73.0%	23.4%	22.1%	24.2%	25.0%	47.4%	46.9%	41.2%	46.0%
	San Francisco/San Mateo, CA	56.2%	70.5%	59.3%	66.9%	9.6%	22.9%	13.4%	14.0%	41.3%	42.2%	40.3%	47.7%
	Seattle, WA	60.7%	65.0%	60.4%	57.6%	11.5%	15.7%	10.8%	9.0%	45.8%	46.0%	46.2%	45.5%
	Phoenix, AZ	84.7%	77.0%	75.3%	73.0%	26.9%	26.1%	27.1%	28.0%	55.5%	49.0%	46.6%	43.3%
	Los Angeles, CA	74.8%	71.9%	71.3%	72.1%	15.1%	12.5%	13.7%	14.1%	55.2%	54.8%	53.0%	53.5%
	Orange County, CA	69.8%	69.4%	69.9%	64.7%	13.7%	16.3%	16.8%	12.8%	54.7%	51.8%	51.8%	50.7%
Occupancy YOY%	San Diego, CA	-4.0%	-5.0%	-0.2%	+9.2%	-1.4%	-1.5%	-7.3%	+0.5%	-5.6%	-6.7%	+4.7%	+15.2%
	San Francisco/San Mateo, CA	-1.5%	+12.9%	+2.7%	+5.6%	+1.6%	+42.1%	+27.0%	-3.6%	-2.6%	+2.8%	-4.1%	+7.7%
	Seattle, WA	+0.2%	+9.6%	+4.0%	-4.2%	+1.1%	+50.7%	+25.4%	-33.3%	-0.5%	+0.5%	-0.2%	+4.7%
	Phoenix, AZ	-1.5%	-0.4%	-6.2%	-1.2%	-7.0%	+2.0%	+1.4%	+2.5%	+0.8%	-1.5%	-10.0%	-3.4%
	Los Angeles, CA	+10.4%	+2.0%	+6.7%	+8.2%	+72.3%	+29.2%	+19.6%	+18.1%	+2.0%	-1.6%	+5.4%	+7.9%
	Orange County, CA	+0.4%	-0.7%	+2.1%	+6.0%	-2.4%	+4.3%	+0.8%	-8.8%	+0.3%	-2.6%	+2.0%	+10.3%
ADR	San Diego, CA	\$202.49	\$209.30	\$198.42	\$204.35	\$250.01	\$243.29	\$241.72	\$240.40	\$181.44	\$196.23	\$175.85	\$187.56
	San Francisco/San Mateo, CA	\$189.02	\$254.54	\$196.27	\$220.73	\$254.18	\$300.24	\$229.87	\$247.10	\$178.98	\$242.35	\$191.05	\$220.29
	Seattle, WA	\$146.00	\$155.72	\$149.49	\$146.28	\$164.43	\$175.45	\$168.16	\$160.31	\$143.16	\$151.27	\$147.09	\$145.50
	Phoenix, AZ	\$235.70	\$230.11	\$250.60	\$205.40	\$245.05	\$253.79	\$293.28	\$244.18	\$236.47	\$221.77	\$230.42	\$183.96
	Los Angeles, CA	\$196.89	\$190.32	\$192.07	\$194.67	\$204.71	\$191.12	\$205.66	\$202.99	\$198.73	\$193.79	\$192.53	\$196.35
	Orange County, CA	\$201.93	\$207.53	\$205.15	\$190.17	\$209.74	\$211.38	\$225.20	\$210.46	\$199.83	\$206.30	\$198.53	\$184.23
ADR YOY%	San Diego, CA	+4.3%	+1.4%	+2.5%	+3.6%	+11.2%	+5.7%	+6.8%	+6.1%	-0.3%	-1.3%	+0.6%	+3.0%
	San Francisco/San Mateo, CA	+5.3%	+12.5%	+1.5%	+3.8%	+19.7%	+8.3%	+6.9%	+3.3%	+1.8%	+12.3%	-1.0%	+4.8%
	Seattle, WA	+1.2%	+6.8%	+3.3%	-1.4%	-0.5%	+9.4%	+7.3%	-7.8%	+1.2%	+4.3%	+1.4%	+1.5%
	Phoenix, AZ	-0.2%	+2.5%	+1.5%	+1.6%	-2.4%	+4.5%	+4.9%	+1.5%	+1.6%	+1.1%	-1.8%	+1.0%
	Los Angeles, CA	+6.0%	-0.5%	+0.8%	+0.6%	+0.6%	-2.9%	-4.6%	-9.1%	+5.7%	-1.2%	+0.8%	+1.7%
	Orange County, CA	-1.3%	+0.4%	+1.4%	+3.4%	+5.1%	+2.5%	+5.2%	+0.8%	-3.5%	-1.1%	-0.8%	+3.8%

Weekday Analysis

Feb 16 - 22, 2025

