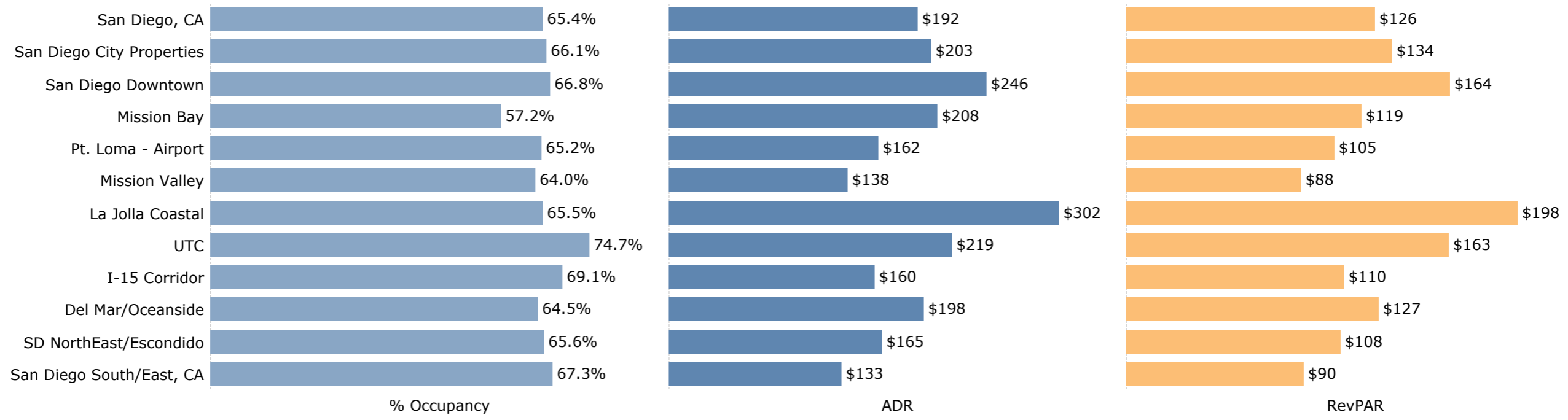


Weekly Hotel Performance Update

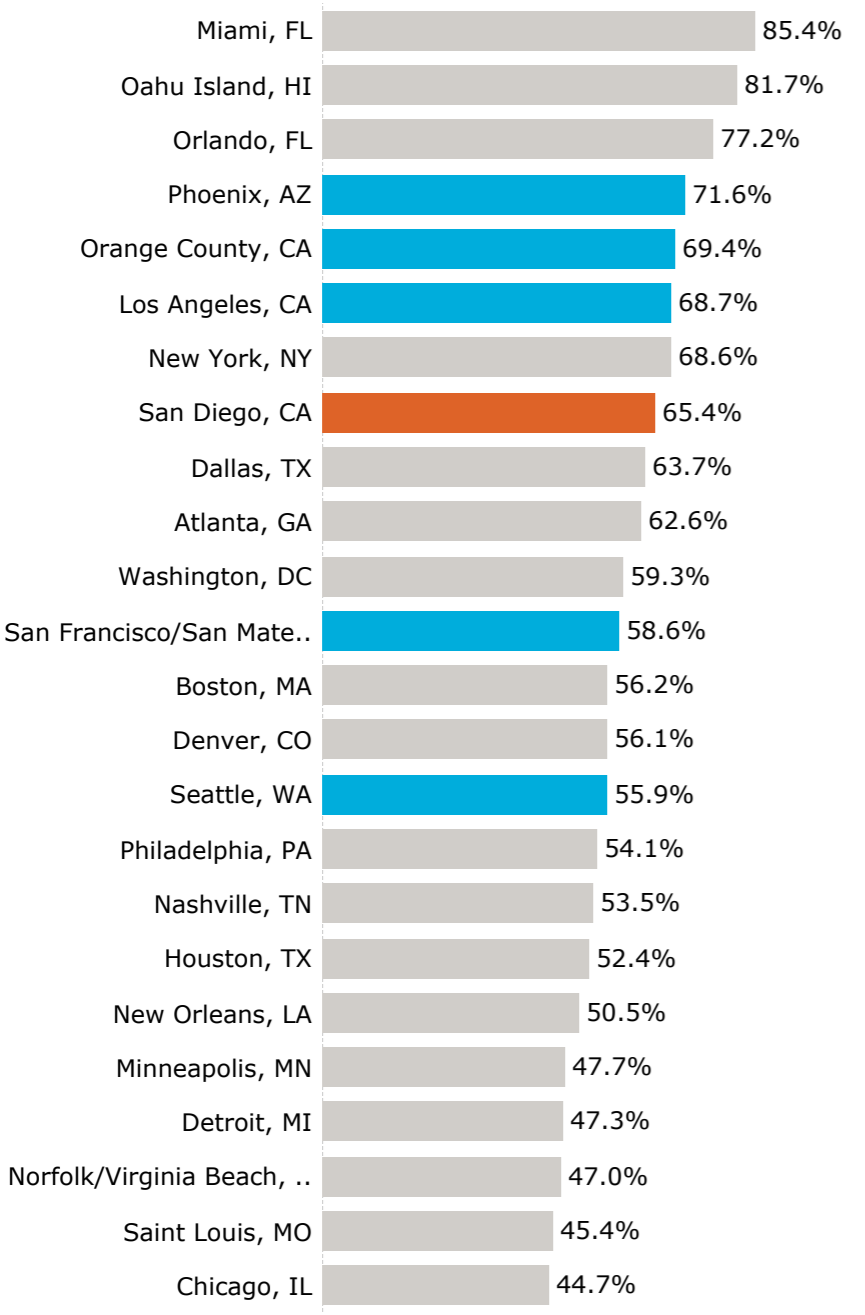
Jan 19 - 25, 2025



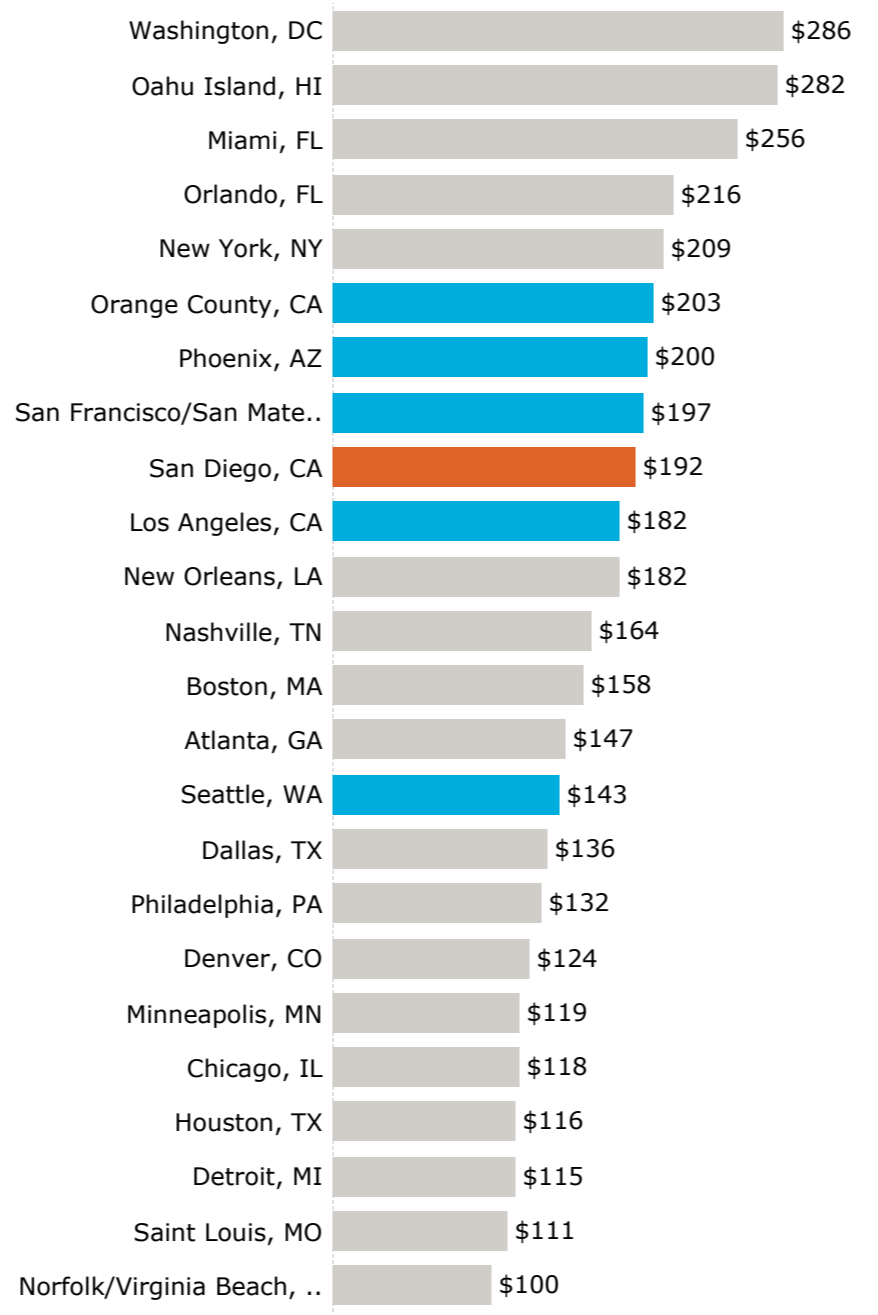
San Diego County Hotel Performance



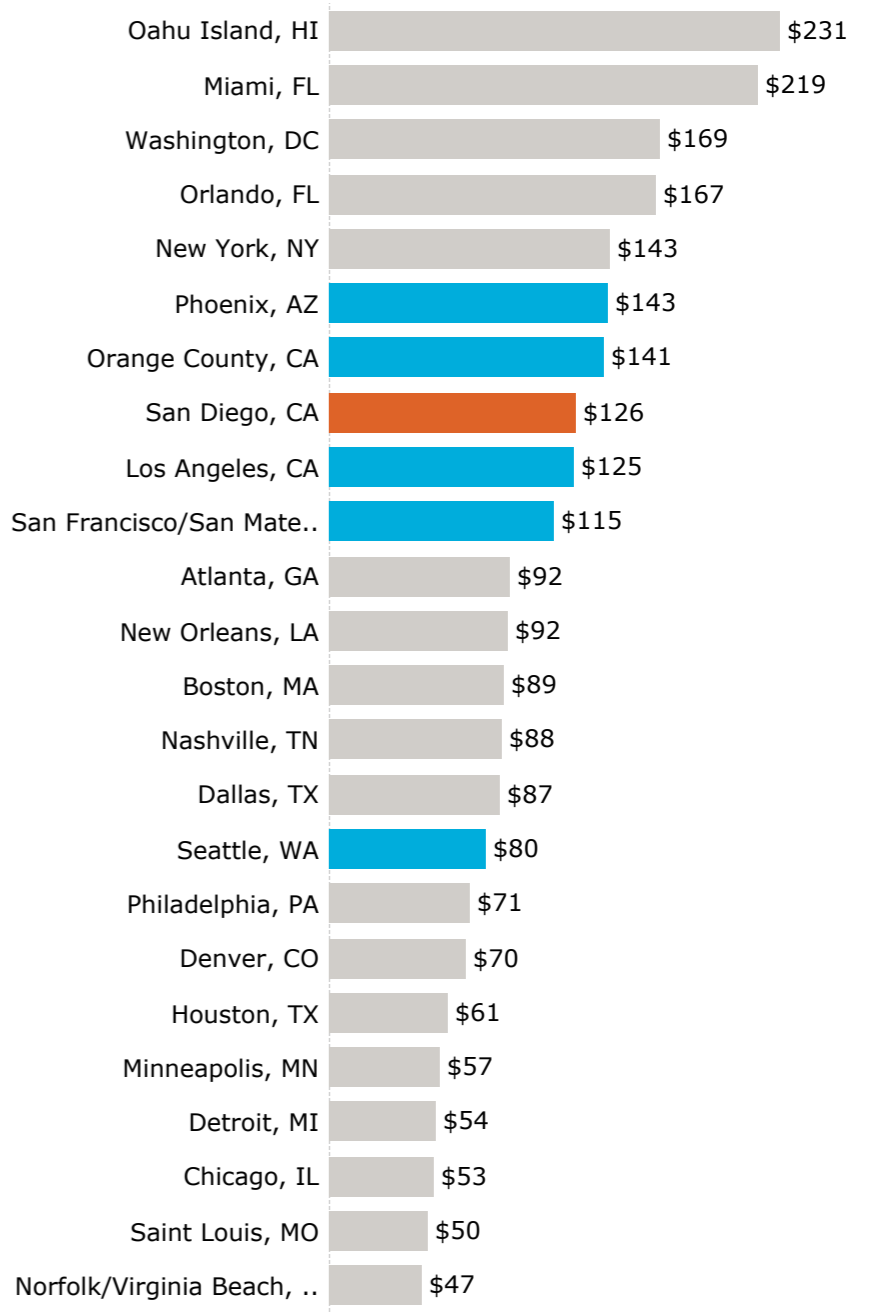
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

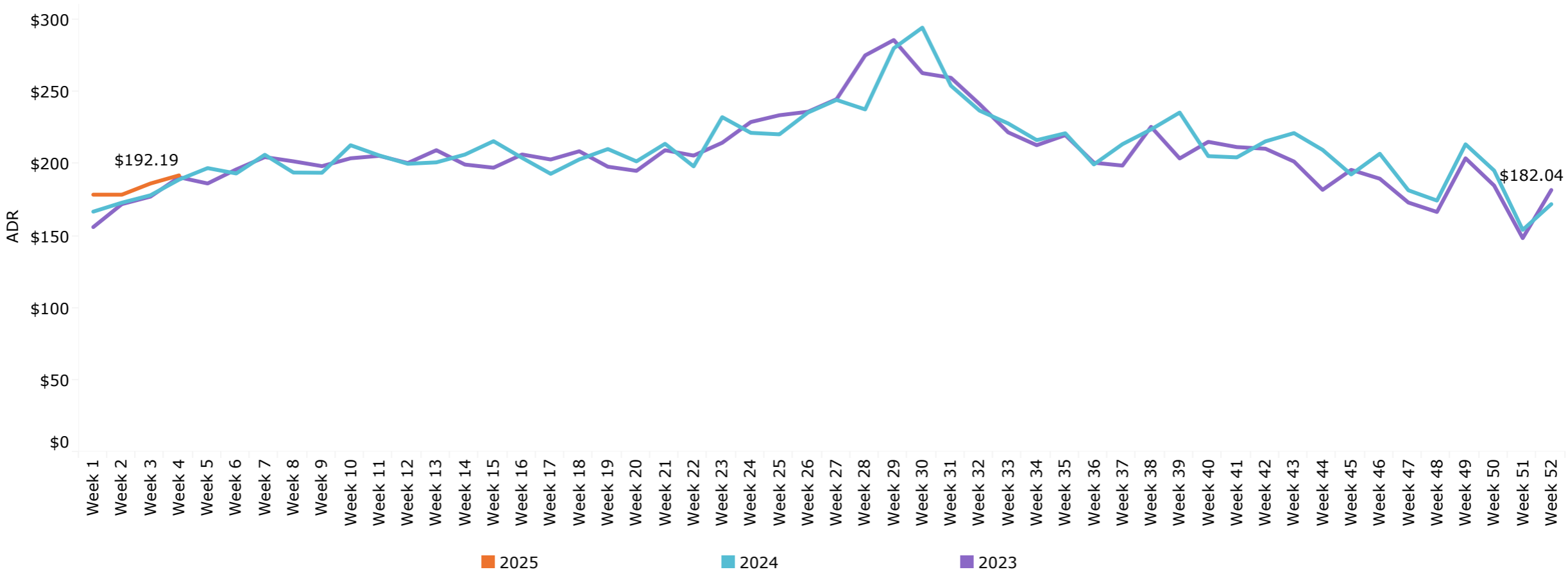
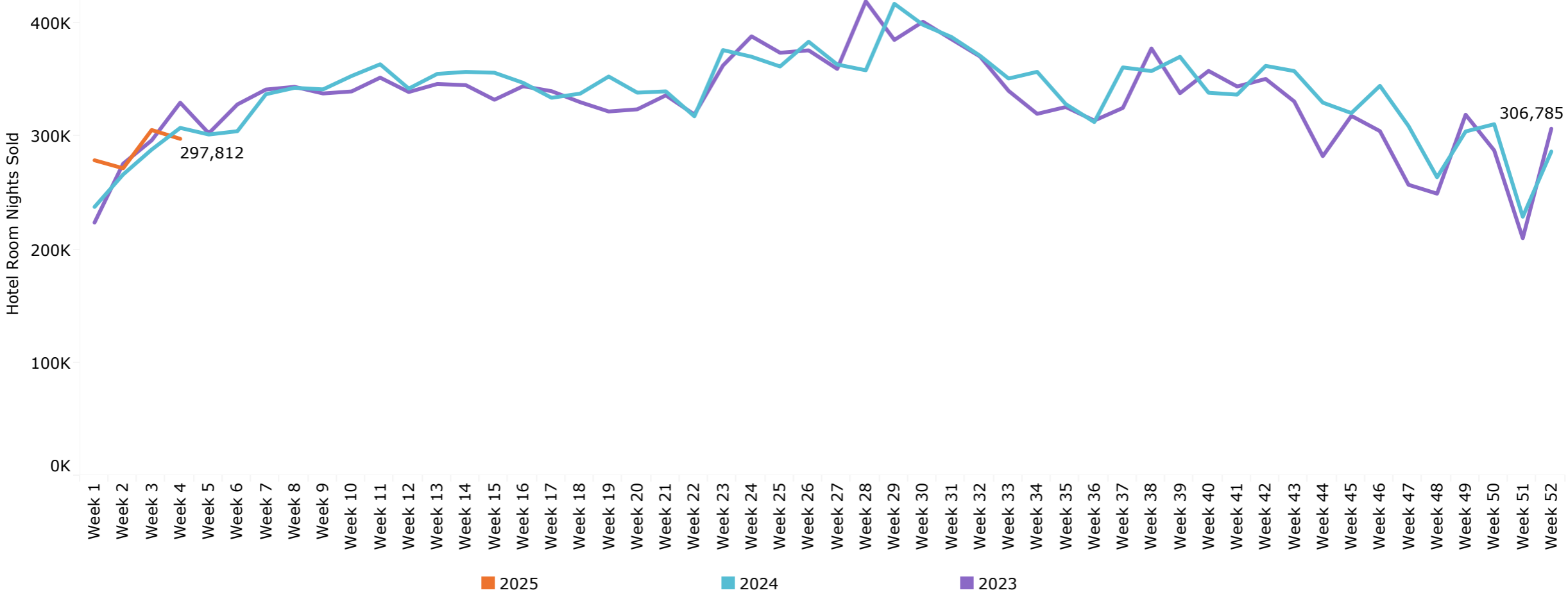


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



Last Week's Daily Hotel Performance by Region

Jan 19 - 25, 2025



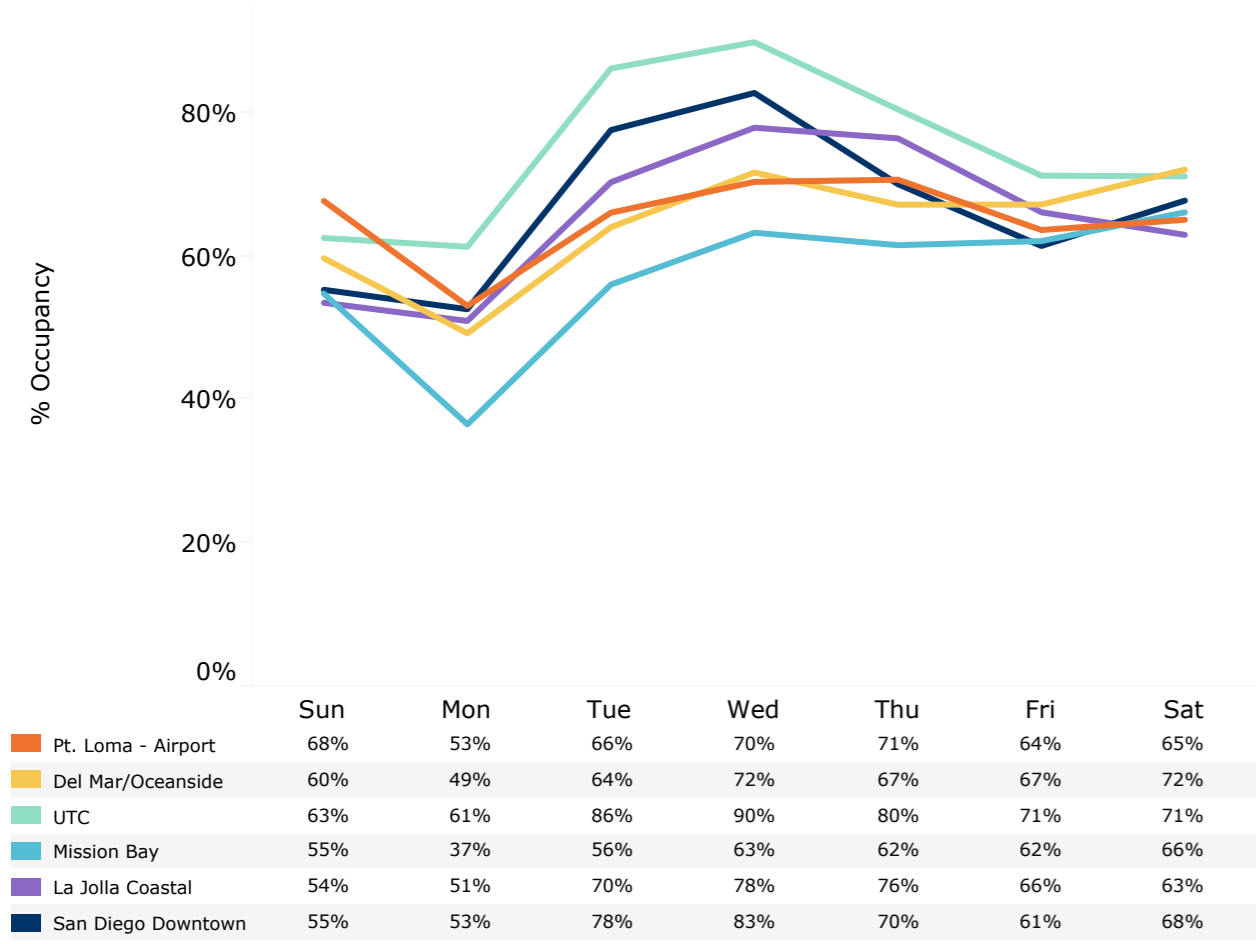
		Sun, January 19	Mon, January 20	Tue, January 21	Wed, January 22	Thu, January 23	Fri, January 24	Sat, January 25
San Diego City Properties	Demand	22,969	21,032	28,988	30,854	28,090	25,647	27,130
	% Occupancy	57.5%	52.7%	72.6%	77.3%	70.4%	64.3%	68.0%
	ADR	\$171.4	\$186.9	\$223.5	\$225.9	\$208.9	\$195.0	\$196.0
	RevPAR	\$98.6	\$98.5	\$162.4	\$174.6	\$147.0	\$125.3	\$133.2
San Diego Downtown	Demand	8,230	7,828	11,540	12,310	10,420	9,139	10,079
	% Occupancy	55.3%	52.6%	77.6%	82.8%	70.1%	61.4%	67.8%
	ADR	\$198.6	\$230.5	\$273.1	\$274.8	\$252.0	\$232.3	\$233.9
	RevPAR	\$109.9	\$121.3	\$211.9	\$227.4	\$176.5	\$142.8	\$158.5
Mission Valley	Demand	4,532	4,214	5,294	5,586	5,403	5,266	5,531
	% Occupancy	56.6%	52.7%	66.2%	69.8%	67.5%	65.8%	69.1%
	ADR	\$126.3	\$131.4	\$146.3	\$149.1	\$140.7	\$134.0	\$135.8
	RevPAR	\$71.5	\$69.2	\$96.7	\$104.1	\$95.0	\$88.2	\$93.9
Pt. Loma - Airport	Demand	3,080	2,415	3,006	3,201	3,215	2,896	2,961
	% Occupancy	67.7%	53.1%	66.1%	70.4%	70.7%	63.7%	65.1%
	ADR	\$143.9	\$144.1	\$180.0	\$179.3	\$170.7	\$155.1	\$153.3
	RevPAR	\$97.5	\$76.5	\$118.9	\$126.1	\$120.6	\$98.7	\$99.8
Mission Bay	Demand	1,736	1,159	1,776	2,005	1,950	1,968	2,095
	% Occupancy	54.8%	36.6%	56.1%	63.3%	61.6%	62.1%	66.1%
	ADR	\$189.0	\$176.9	\$216.3	\$213.8	\$208.5	\$212.0	\$222.2
	RevPAR	\$103.6	\$64.7	\$121.3	\$135.3	\$128.4	\$131.7	\$146.9
La Jolla Coastal	Demand	972	926	1,277	1,415	1,388	1,201	1,144
	% Occupancy	53.5%	51.0%	70.3%	77.9%	76.4%	66.1%	63.0%
	ADR	\$271.1	\$282.6	\$300.6	\$296.8	\$314.9	\$325.0	\$314.8
	RevPAR	\$145.1	\$144.1	\$211.4	\$231.2	\$240.7	\$215.0	\$198.3
UTC	Demand	2,601	2,550	3,583	3,735	3,346	2,962	2,958
	% Occupancy	62.6%	61.3%	86.2%	89.8%	80.5%	71.2%	71.1%
	ADR	\$182.1	\$199.1	\$241.4	\$252.7	\$229.6	\$205.6	\$199.0
	RevPAR	\$113.9	\$122.1	\$208.1	\$227.0	\$184.8	\$146.4	\$141.6
I-15 Corridor	Demand	857	969	1,498	1,583	1,337	1,232	1,333
	% Occupancy	47.1%	53.2%	82.3%	87.0%	73.5%	67.7%	73.2%
	ADR	\$140.0	\$148.0	\$169.0	\$166.2	\$152.9	\$159.9	\$169.1
	RevPAR	\$65.9	\$78.8	\$139.1	\$144.5	\$112.3	\$108.2	\$123.9
Del Mar/Oceanside	Demand	4,293	3,542	4,604	5,152	4,830	4,831	5,181
	% Occupancy	59.7%	49.3%	64.1%	71.7%	67.2%	67.2%	72.1%
	ADR	\$190.5	\$186.1	\$200.7	\$203.0	\$198.3	\$200.9	\$200.0
	RevPAR	\$113.8	\$91.7	\$128.5	\$145.5	\$133.2	\$135.0	\$144.1
San Diego South/East, CA	Demand	4,688	4,487	4,885	5,142	5,167	5,340	5,436
	% Occupancy	62.9%	60.2%	65.5%	68.9%	69.3%	71.6%	72.9%
	ADR	\$123.8	\$126.5	\$136.3	\$137.4	\$132.0	\$138.0	\$136.0
	RevPAR	\$77.8	\$76.1	\$89.3	\$94.7	\$91.5	\$98.8	\$99.1

Day of Week Occupancy and ADR Patterns by Region

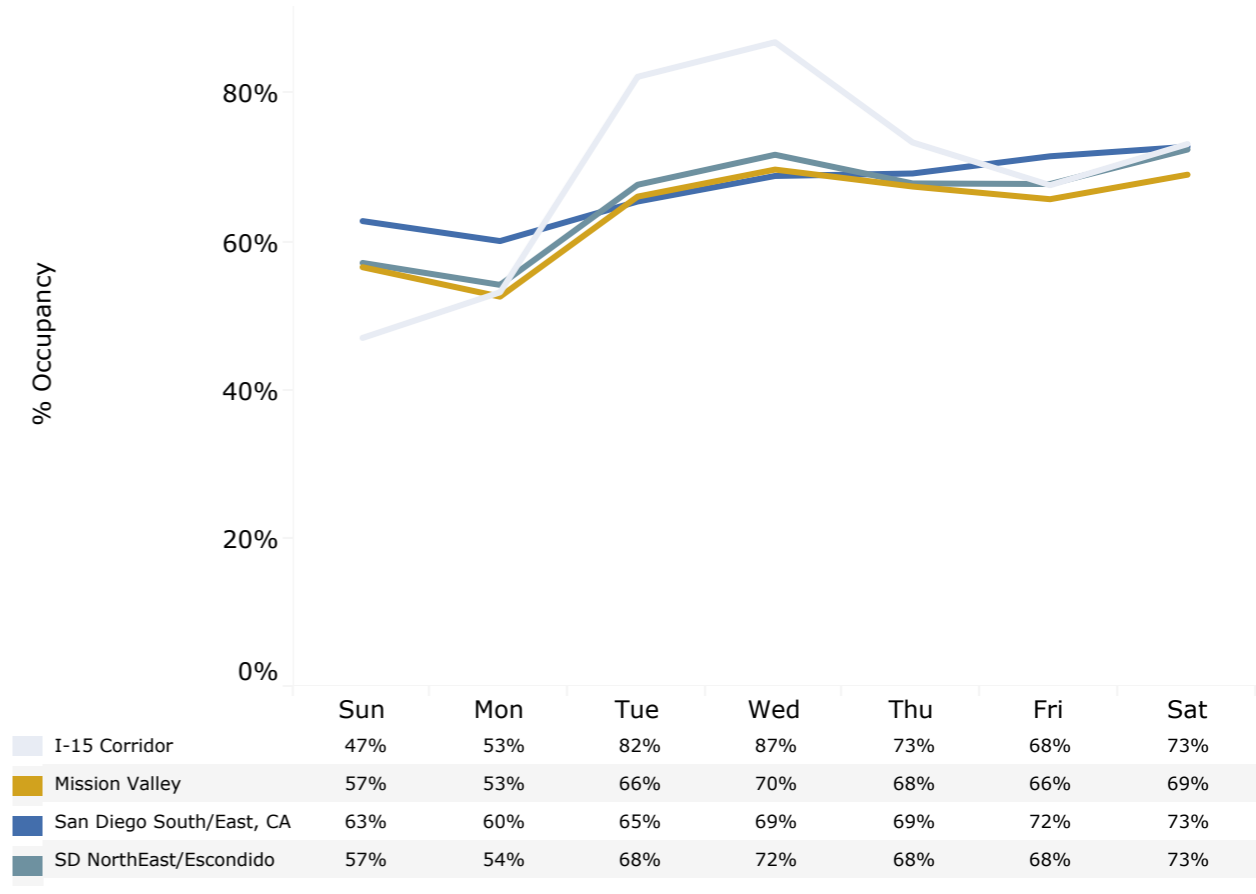
Jan 19 - 25, 2025



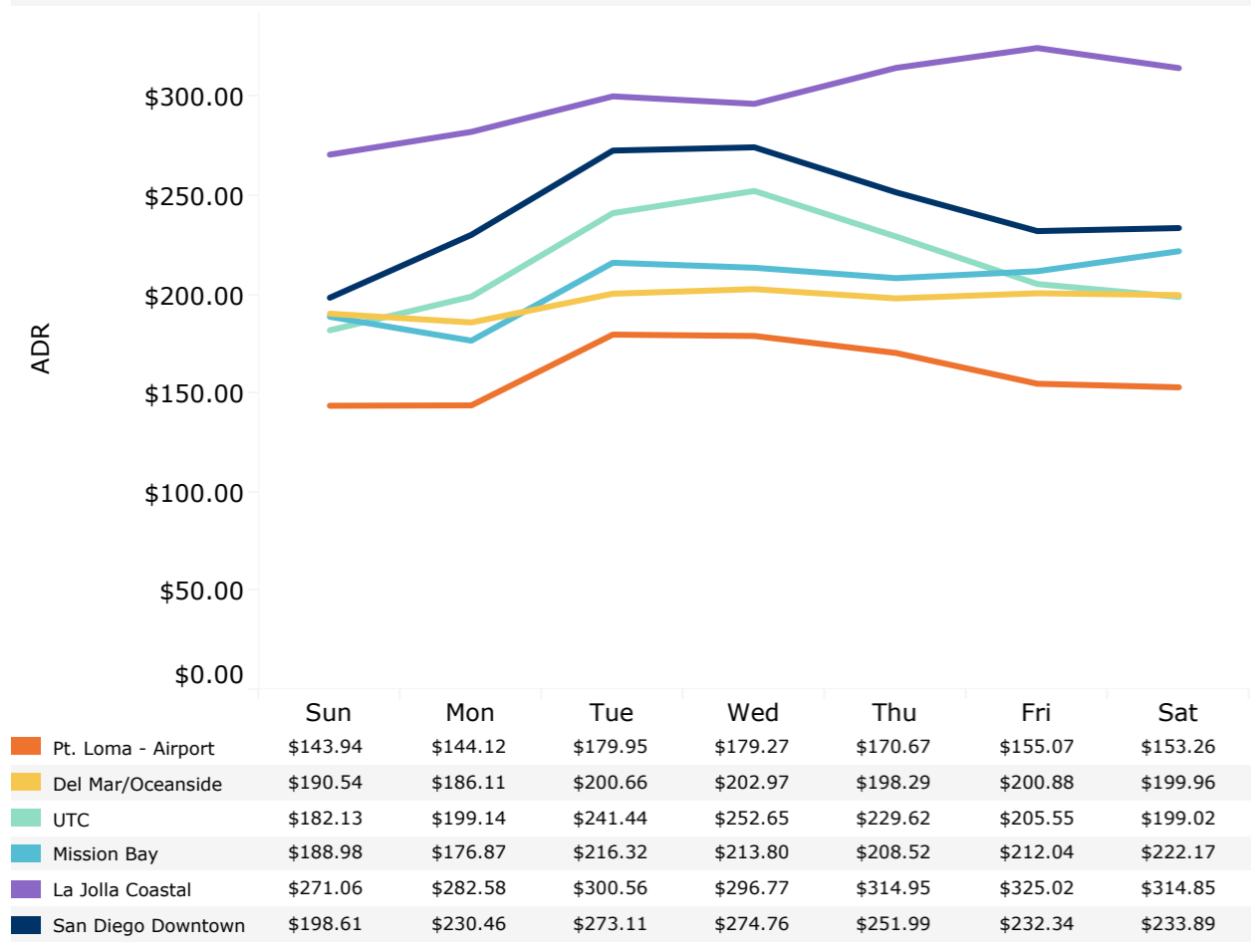
Occupancy By Weekday



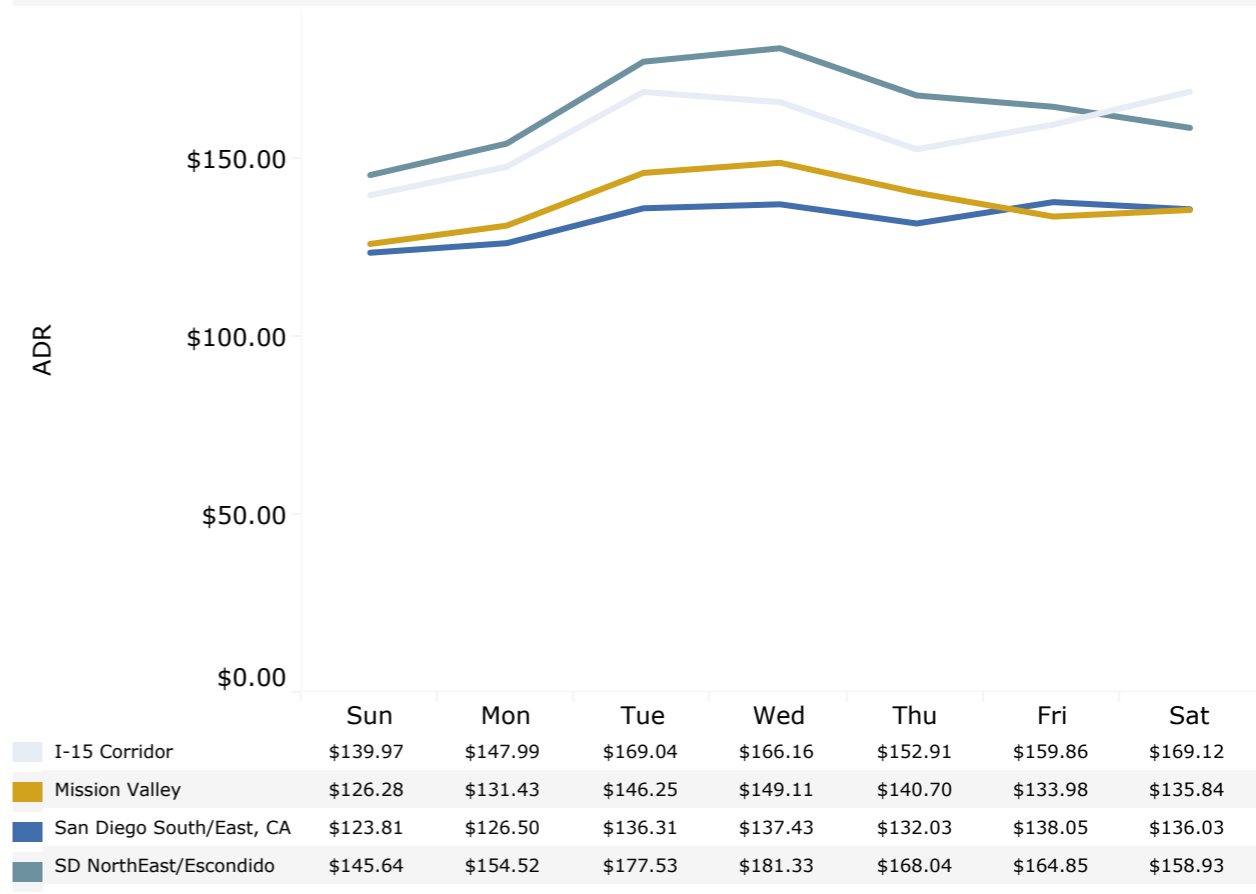
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Jan 19 - 25, 2025	Jan 12 - 18, 2025	Jan 5 - 11, 2025	Dec 29, 2024 - Jan 4, 2025	Jan 19 - 25, 2025	Jan 12 - 18, 2025	Jan 5 - 11, 2025	Dec 29, 2024 - Jan 4, 2025	Jan 19 - 25, 2025	Jan 12 - 18, 2025	Jan 5 - 11, 2025	Dec 29, 2024 - Jan 4, 2025	
% Occupancy	San Diego, CA	65.4%	67.2%	59.7%	61.3%	20.6%	20.5%	16.2%	4.5%	42.8%	44.9%	41.4%	54.6%
	San Francisco/San Mateo, CA	58.6%	71.2%	47.0%	51.0%	11.0%	22.8%	6.9%	5.1%	42.2%	42.8%	34.4%	40.2%
	Seattle, WA	55.9%	60.0%	49.4%	41.7%	8.5%	10.2%	8.3%	2.4%	44.3%	46.5%	37.6%	35.8%
	Phoenix, AZ	71.6%	76.6%	60.9%	56.8%	24.5%	30.0%	19.3%	8.1%	45.3%	44.8%	39.7%	46.8%
	Los Angeles, CA	68.7%	63.9%	65.0%	64.9%	12.7%	9.9%	7.1%	7.5%	51.5%	49.6%	53.1%	52.7%
	Orange County, CA	69.4%	60.5%	63.4%	66.8%	17.4%	11.0%	7.4%	3.4%	50.7%	48.4%	54.7%	62.3%
Occupancy YOY%	San Diego, CA	-3.8%	+5.1%	+1.2%	+16.0%	-11.0%	+7.6%	-11.8%	-20.1%	-0.2%	+4.7%	+7.1%	+20.9%
	San Francisco/San Mateo, CA	-3.3%	+35.4%	-27.8%	+6.1%	-17.0%	+141.1%	-65.1%	-34.1%	-1.0%	+12.5%	-15.1%	+13.5%
	Seattle, WA	-9.9%	+10.9%	-6.2%	-11.7%	-31.1%	+59.4%	+22.0%	-66.4%	-5.2%	+5.5%	-10.8%	-2.2%
	Phoenix, AZ	-8.4%	+6.9%	-12.2%	+2.4%	-12.2%	+21.2%	-19.1%	-20.4%	-6.6%	-0.1%	-8.8%	+8.7%
	Los Angeles, CA	+6.0%	+1.7%	+5.7%	+4.7%	+21.7%	+8.9%	-20.8%	-1.0%	+4.1%	+2.0%	+12.0%	+6.8%
	Orange County, CA	+2.9%	+4.7%	-0.4%	+6.6%	+12.3%	+9.9%	-53.5%	-49.1%	-0.4%	+3.1%	+17.0%	+13.1%
ADR	San Diego, CA	\$192.19	\$186.54	\$178.78	\$178.79	\$239.64	\$230.09	\$223.27	\$179.27	\$171.62	\$168.30	\$163.20	\$180.12
	San Francisco/San Mateo, CA	\$196.68	\$625.98	\$182.60	\$161.82	\$237.70	\$1,087.84	\$244.46	\$157.76	\$191.56	\$440.97	\$175.05	\$163.17
	Seattle, WA	\$143.33	\$148.75	\$134.33	\$129.91	\$157.72	\$170.32	\$142.26	\$135.79	\$142.19	\$145.87	\$133.87	\$130.54
	Phoenix, AZ	\$199.81	\$194.82	\$166.84	\$161.67	\$232.73	\$216.65	\$204.83	\$154.22	\$185.52	\$183.49	\$150.93	\$165.00
	Los Angeles, CA	\$182.13	\$183.84	\$188.53	\$198.17	\$184.78	\$172.85	\$185.65	\$205.77	\$184.92	\$189.74	\$193.32	\$201.91
	Orange County, CA	\$203.09	\$187.65	\$186.45	\$210.94	\$223.63	\$193.56	\$190.08	\$160.99	\$195.47	\$185.37	\$185.37	\$213.69
ADR YOY%	San Diego, CA	+1.7%	+4.6%	+3.3%	+7.4%	+6.4%	+6.8%	+6.7%	+1.0%	-0.1%	+2.8%	+3.4%	+8.2%
	San Francisco/San Mateo, CA	-4.8%	+228.7%	-69.0%	-6.0%	-2.5%	+367.4%	-76.3%	-27.8%	-5.0%	+138.1%	-59.0%	-1.2%
	Seattle, WA	-2.5%	+9.0%	-1.0%	-7.3%	-0.4%	+12.9%	-0.5%	-1.3%	-2.9%	+6.8%	-2.2%	-9.1%
	Phoenix, AZ	-0.5%	+6.8%	-2.8%	+9.0%	+0.6%	-2.7%	-3.4%	-11.1%	-0.7%	+12.1%	-0.9%	+14.1%
	Los Angeles, CA	-1.0%	+1.7%	+3.0%	+0.0%	-13.4%	-16.9%	-11.3%	+7.1%	+0.8%	+4.7%	+5.1%	-2.3%
	Orange County, CA	-0.3%	+2.2%	-6.0%	+5.2%	+0.9%	-5.7%	+0.2%	-11.7%	-2.3%	+3.0%	-8.5%	+4.7%