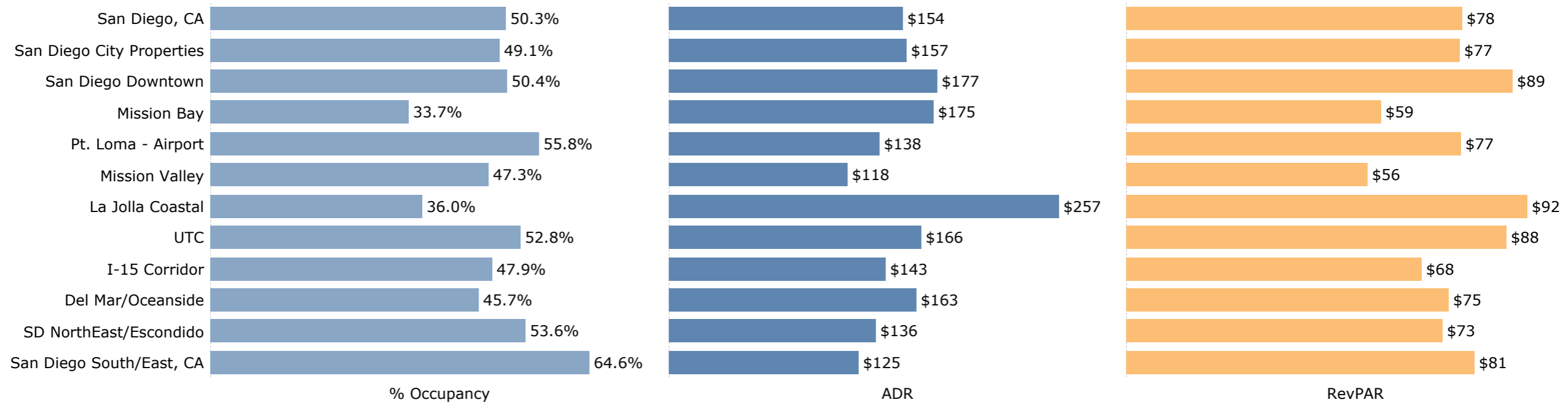


Weekly Hotel Performance Update

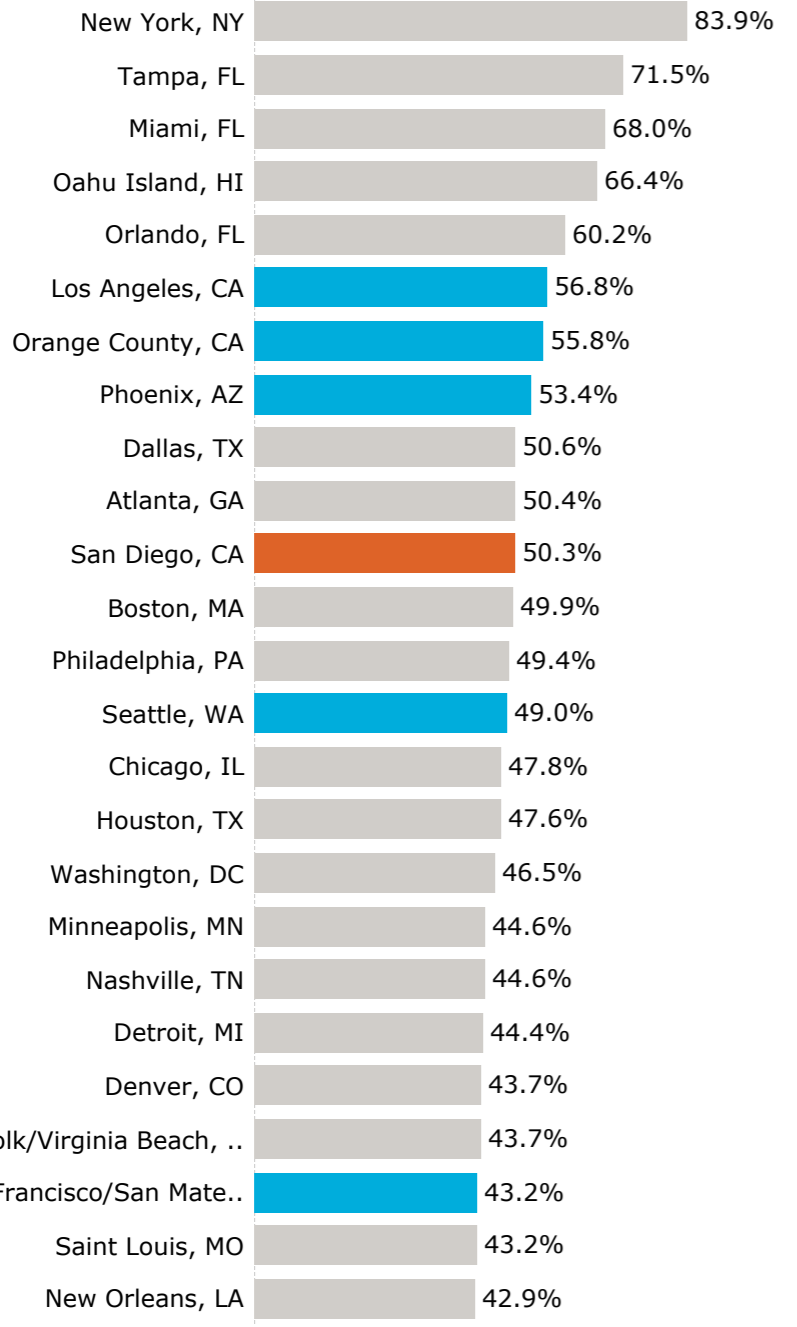
Dec 15 - 21, 2024



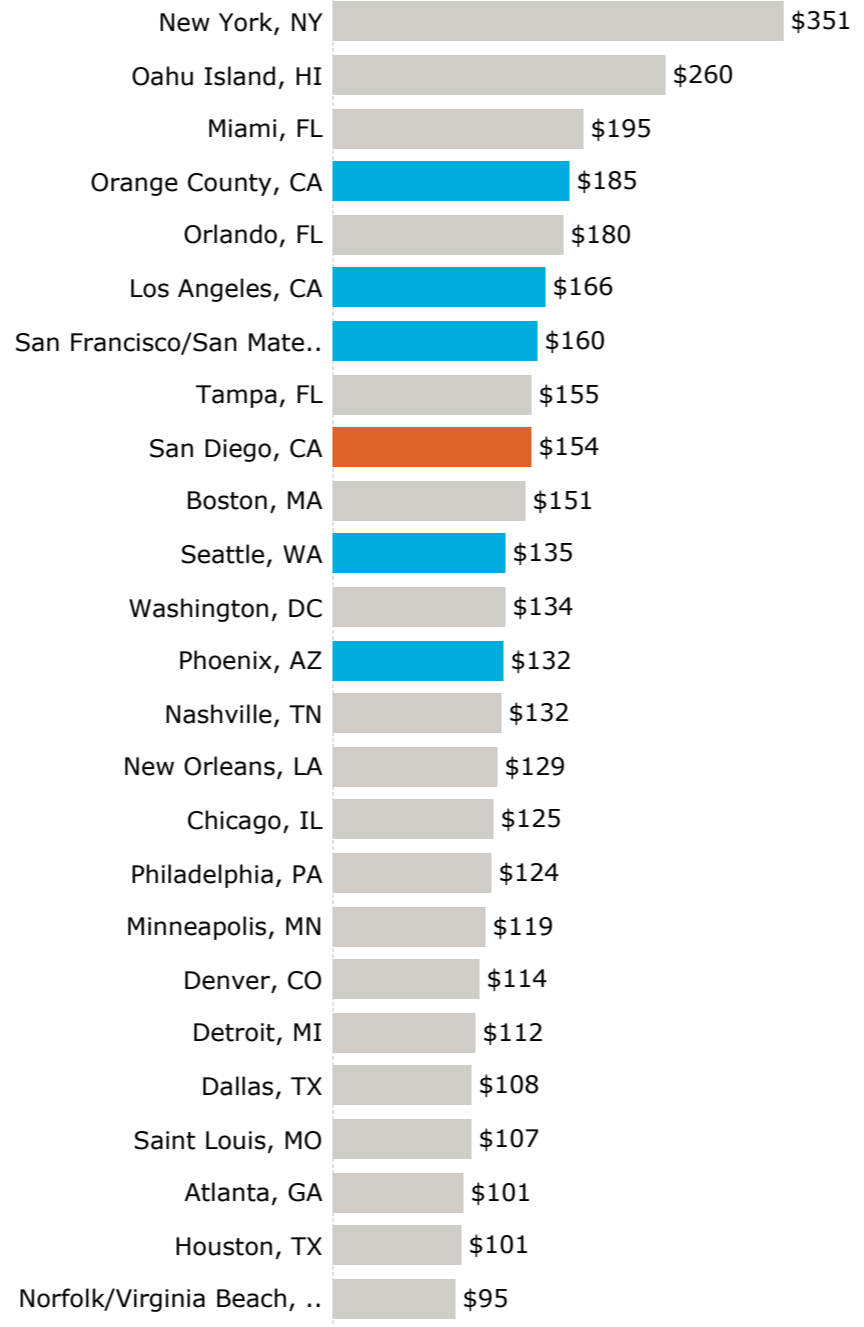
San Diego County Hotel Performance



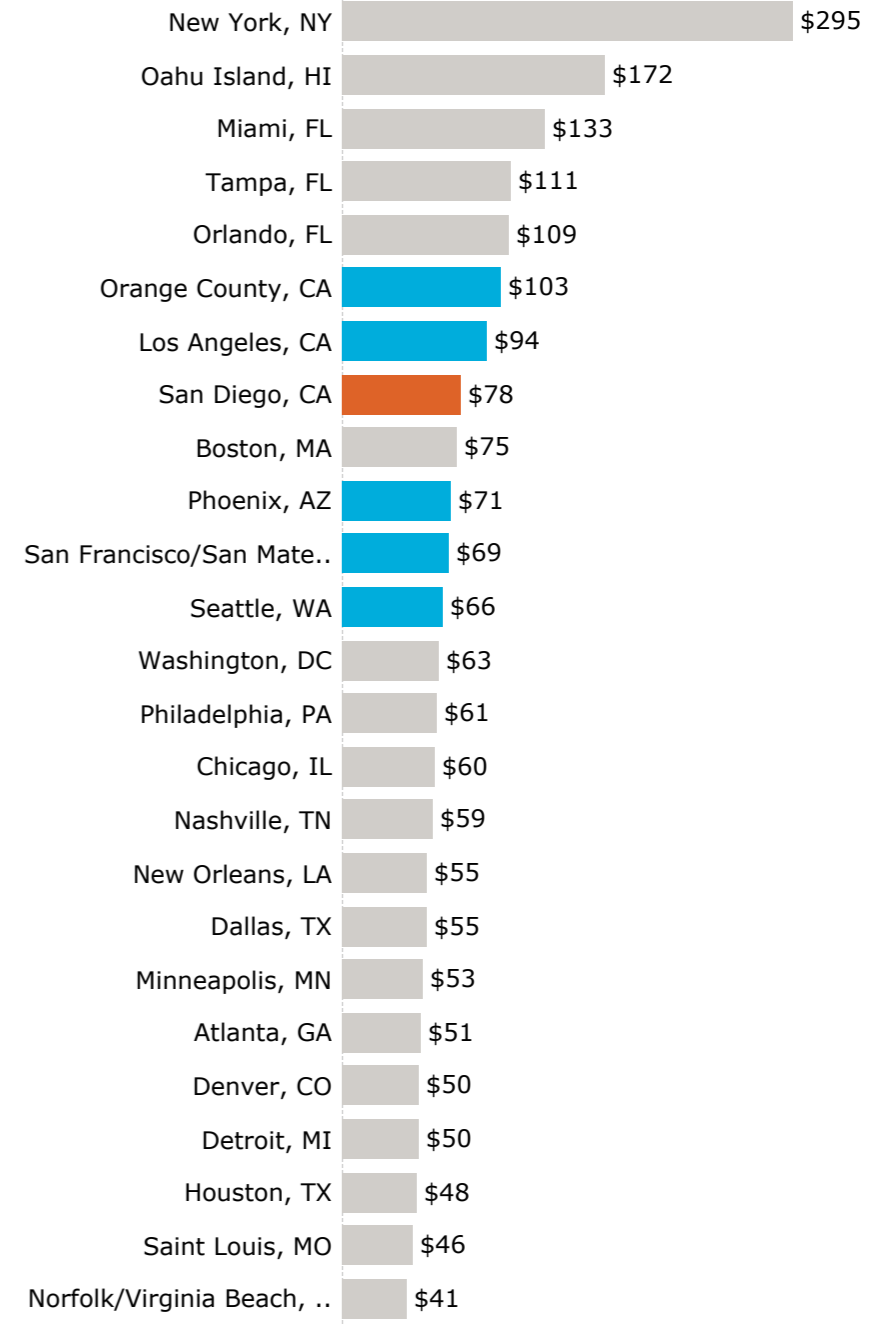
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



Weekly Top 25 RevPAR

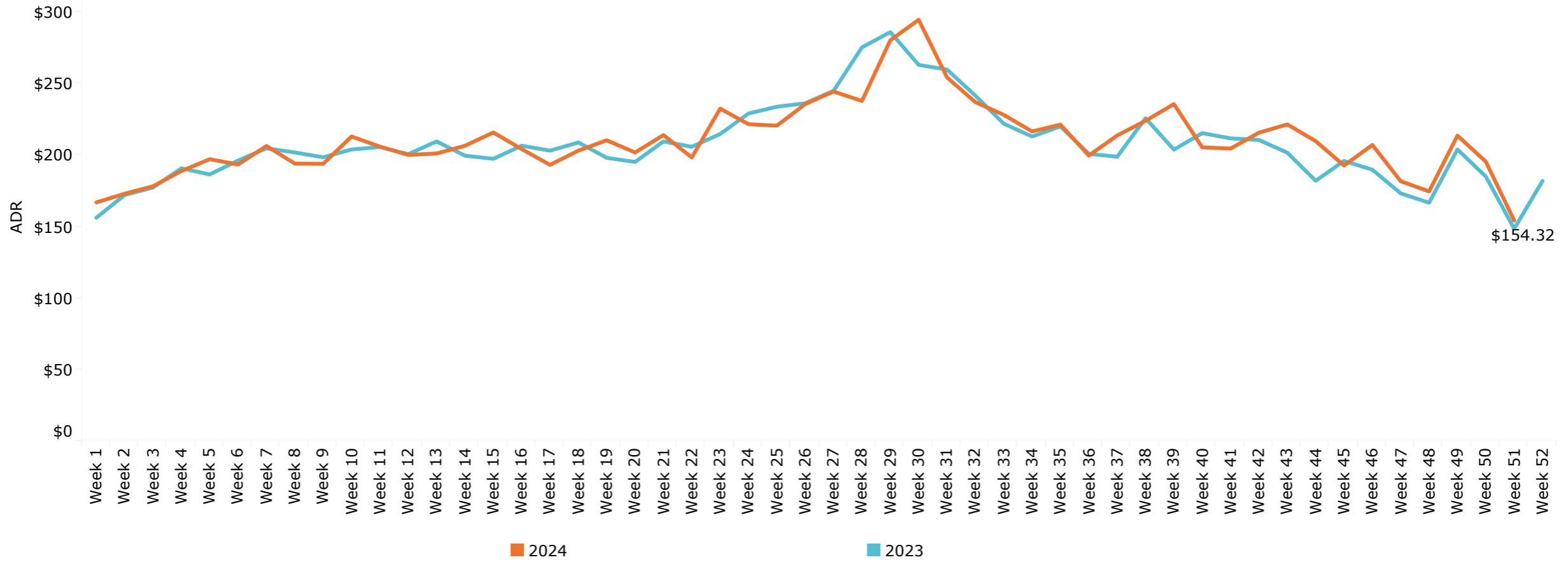
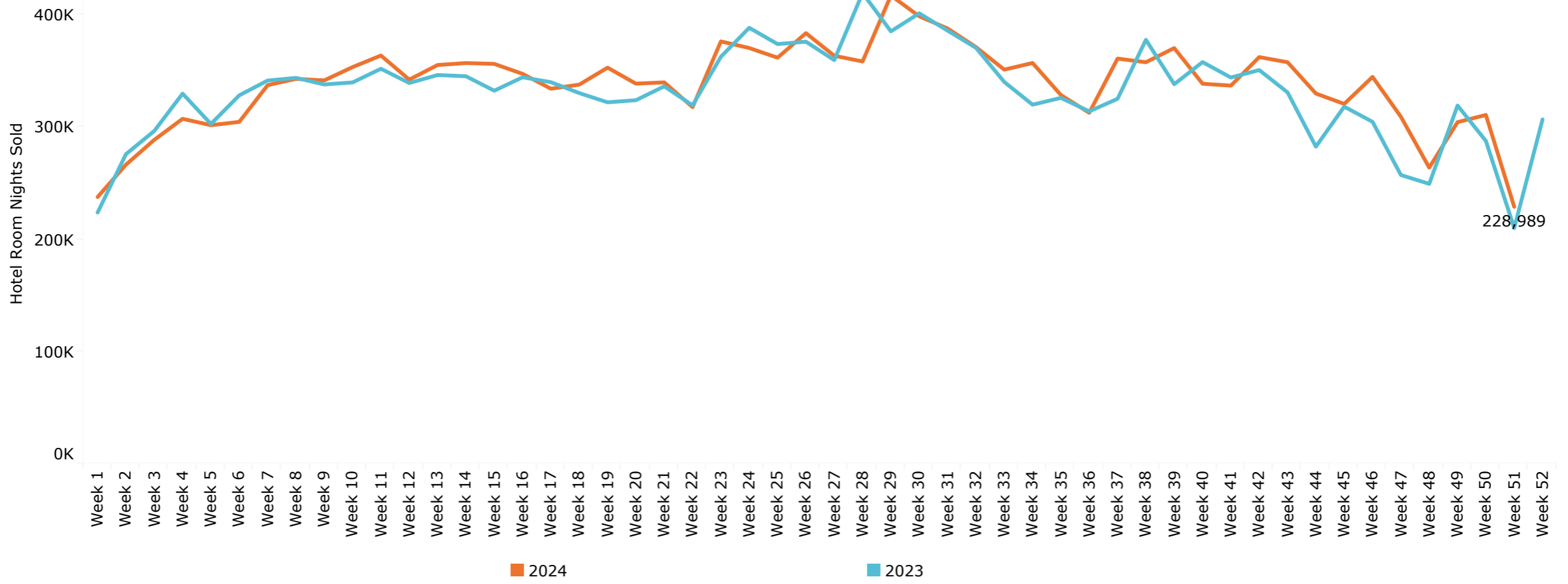


San Diego County Weekly Demand & Average Rate Trend

Calendar Year Benchmark



✕ Week as of 12/15/24
 Year Multiple values
Segment Total
Hotel Category Total



Last Week's Daily Hotel Performance by Region

Dec 15 - 21, 2024



Week of 12/15/24		Hotel Category Total		Segment Total								
						Sun, December 15	Mon, December 16	Tue, December 17	Wed, December 18	Thu, December 19	Fri, December 20	Sat, December 21
San Diego City Properties	Demand			18,519	20,926	21,129	19,273	17,001	19,165	21,236		
	% Occupancy			46.4%	52.4%	53.0%	48.3%	42.6%	48.0%	53.2%		
	ADR			\$160.2	\$167.4	\$160.1	\$162.2	\$146.2	\$149.4	\$149.7		
	RevPAR			\$74.3	\$87.8	\$84.8	\$78.4	\$62.3	\$71.8	\$79.7		
San Diego Downtown	Demand			7,720	8,989	8,823	6,982	5,419	6,741	7,842		
	% Occupancy			51.9%	60.4%	59.3%	46.9%	36.4%	45.3%	52.7%		
	ADR			\$183.9	\$193.9	\$184.0	\$193.2	\$166.0	\$154.7	\$152.9		
	RevPAR			\$95.5	\$117.2	\$109.2	\$90.7	\$60.5	\$70.1	\$80.6		
Mission Valley	Demand			3,351	3,614	3,736	3,818	3,711	4,014	4,247		
	% Occupancy			41.9%	45.2%	46.7%	47.7%	46.4%	50.2%	53.1%		
	ADR			\$114.6	\$121.7	\$118.9	\$122.0	\$114.9	\$117.2	\$115.2		
	RevPAR			\$48.0	\$55.0	\$55.5	\$58.2	\$53.3	\$58.8	\$61.1		
Pt. Loma - Airport	Demand			2,281	2,271	2,398	2,602	2,507	2,936	2,741		
	% Occupancy			50.3%	50.1%	52.9%	57.4%	55.3%	64.7%	60.4%		
	ADR			\$145.0	\$137.0	\$136.1	\$136.7	\$135.1	\$139.7	\$138.4		
	RevPAR			\$72.9	\$68.6	\$71.9	\$78.4	\$74.6	\$90.4	\$83.6		
Mission Bay	Demand			1,127	884	819	857	870	1,253	1,660		
	% Occupancy			35.6%	27.9%	25.9%	27.1%	27.5%	39.6%	52.4%		
	ADR			\$173.7	\$176.1	\$155.5	\$153.7	\$154.3	\$197.2	\$188.3		
	RevPAR			\$61.8	\$49.1	\$40.2	\$41.6	\$42.4	\$78.0	\$98.6		
La Jolla Coastal	Demand			578	759	693	706	613	557	667		
	% Occupancy			31.8%	41.8%	38.2%	38.9%	33.8%	30.7%	36.7%		
	ADR			\$231.2	\$265.3	\$233.9	\$254.2	\$243.2	\$286.1	\$286.1		
	RevPAR			\$73.6	\$110.9	\$89.3	\$98.8	\$82.1	\$87.7	\$105.1		
UTC	Demand			1,924	2,495	2,615	2,403	1,987	1,860	2,073		
	% Occupancy			46.3%	60.0%	62.9%	57.8%	47.8%	44.7%	49.9%		
	ADR			\$164.4	\$166.7	\$169.5	\$167.2	\$161.4	\$165.5	\$166.6		
	RevPAR			\$76.1	\$100.0	\$106.6	\$96.6	\$77.1	\$74.0	\$83.0		
I-15 Corridor	Demand			726	964	1,027	930	846	742	862		
	% Occupancy			39.9%	53.0%	56.4%	51.1%	46.5%	40.8%	47.4%		
	ADR			\$143.7	\$139.9	\$144.5	\$140.5	\$131.5	\$146.5	\$152.8		
	RevPAR			\$57.3	\$74.1	\$81.6	\$71.8	\$61.1	\$59.7	\$72.4		
Del Mar/Oceanside	Demand			2,890	3,228	3,418	3,229	3,014	3,301	3,932		
	% Occupancy			40.2%	44.9%	47.6%	44.9%	41.9%	45.9%	54.7%		
	ADR			\$154.6	\$161.5	\$158.6	\$153.2	\$149.4	\$171.7	\$185.2		
	RevPAR			\$62.2	\$72.5	\$75.4	\$68.8	\$62.6	\$78.9	\$101.3		
San Diego South/East, CA	Demand			4,291	4,747	4,945	4,963	4,835	4,853	5,083		
	% Occupancy			57.5%	63.6%	66.3%	66.5%	64.8%	65.1%	68.1%		
	ADR			\$123.3	\$124.7	\$123.1	\$121.7	\$120.0	\$128.9	\$130.7		
	RevPAR			\$70.9	\$79.3	\$81.6	\$81.0	\$77.8	\$83.9	\$89.1		

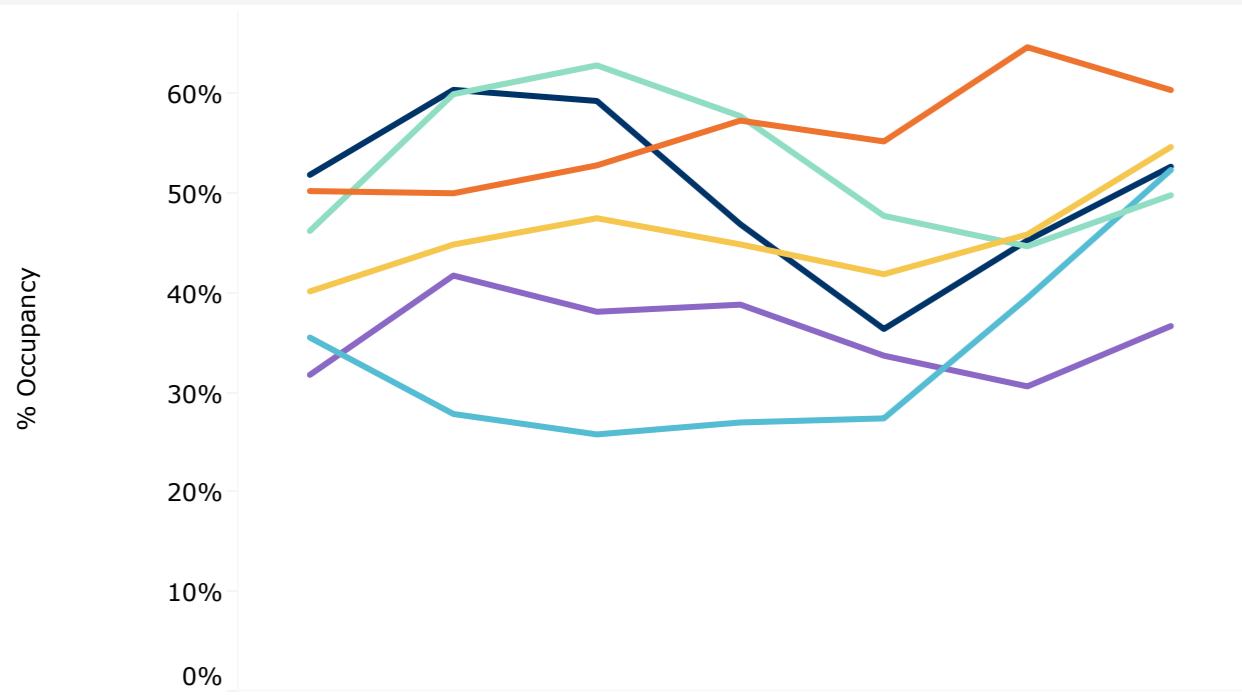


Day of Week Occupancy and ADR Patterns by Region

Dec 15 - 21, 2024

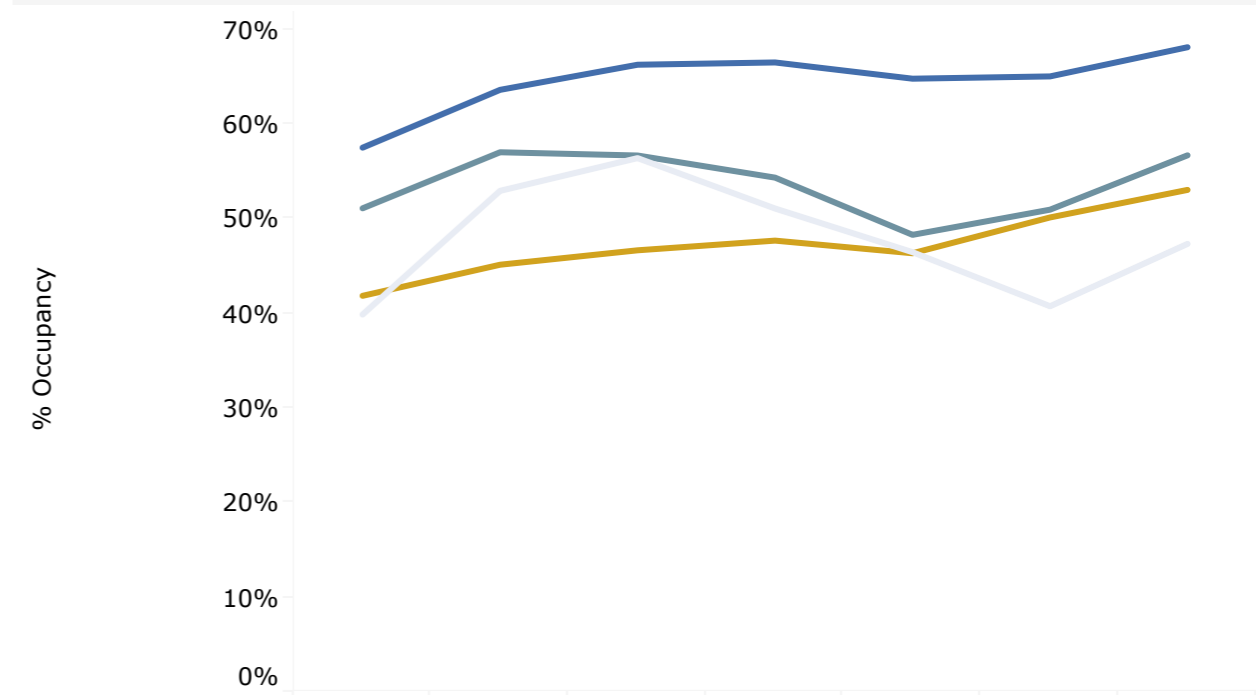
X Week of 12/15/24 Segment Total Hotel Category Total

Occupancy By Weekday



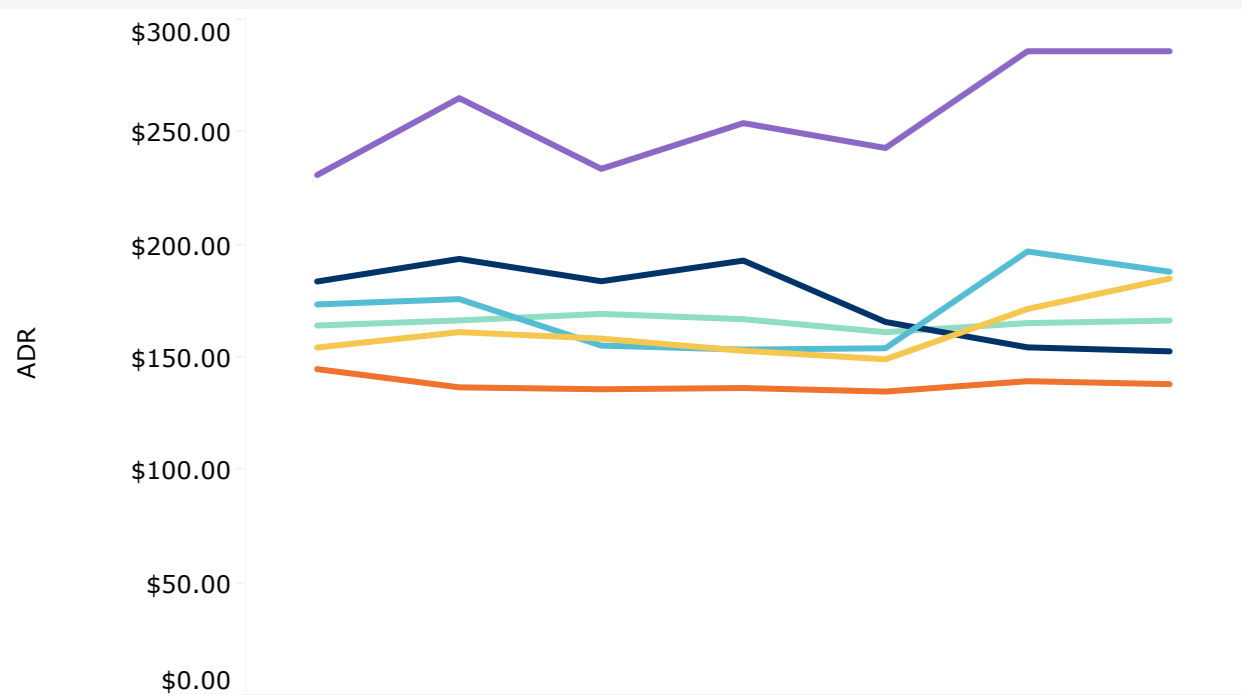
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	50%	50%	53%	57%	55%	65%	60%
Del Mar/Oceanside	40%	45%	48%	45%	42%	46%	55%
UTC	46%	60%	63%	58%	48%	45%	50%
Mission Bay	36%	28%	26%	27%	27%	40%	52%
La Jolla Coastal	32%	42%	38%	39%	34%	31%	37%
San Diego Downtown	52%	60%	59%	47%	36%	45%	53%

Occupancy By Weekday



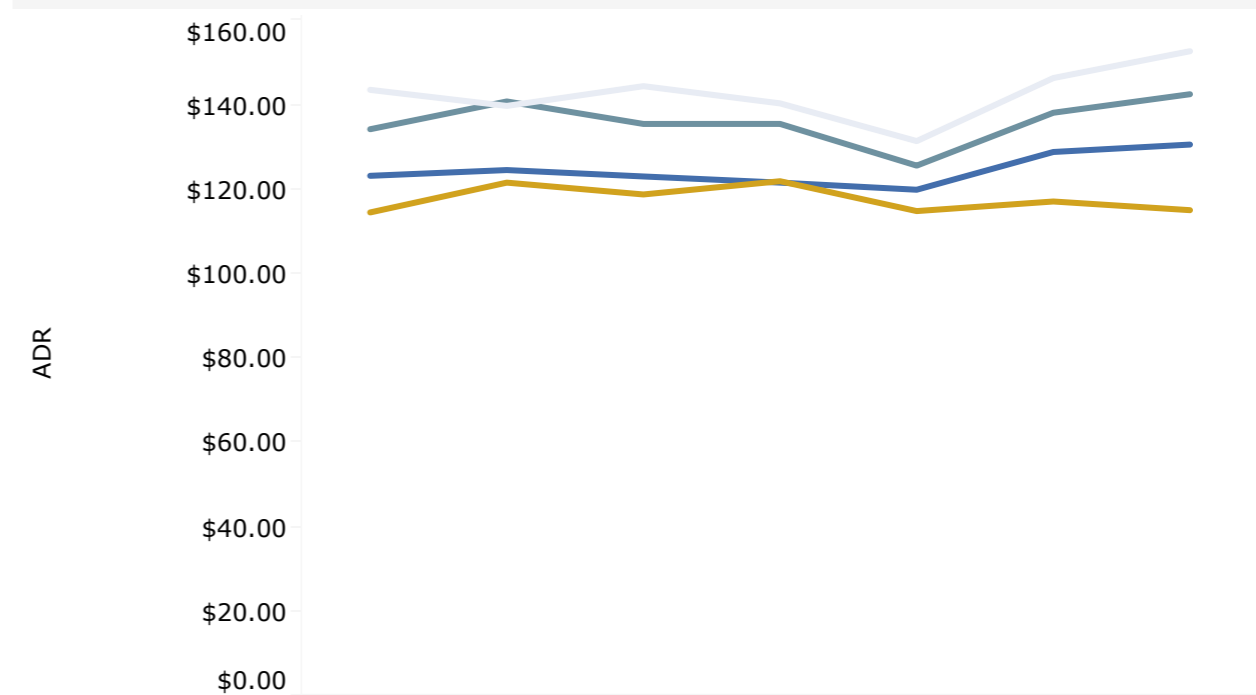
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	40%	53%	56%	51%	46%	41%	47%
Mission Valley	42%	45%	47%	48%	46%	50%	53%
San Diego South/East, CA	58%	64%	66%	67%	65%	65%	68%
SD NorthEast/Escondido	51%	57%	57%	54%	48%	51%	57%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$145.04	\$136.95	\$136.11	\$136.66	\$135.08	\$139.68	\$138.36
Del Mar/Oceanside	\$154.60	\$161.45	\$158.58	\$153.19	\$149.38	\$171.73	\$185.21
UTC	\$164.38	\$166.66	\$169.54	\$167.19	\$161.43	\$165.45	\$166.58
Mission Bay	\$173.75	\$176.10	\$155.48	\$153.70	\$154.31	\$197.24	\$188.25
La Jolla Coastal	\$231.15	\$265.29	\$233.89	\$254.20	\$243.15	\$286.09	\$286.09
San Diego Downtown	\$183.91	\$193.94	\$184.02	\$193.19	\$165.96	\$154.69	\$152.93

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$143.68	\$139.87	\$144.55	\$140.47	\$131.53	\$146.47	\$152.83
Mission Valley	\$114.62	\$121.68	\$118.88	\$122.02	\$114.94	\$117.21	\$115.16
San Diego South/East, CA	\$123.30	\$124.66	\$123.15	\$121.69	\$120.00	\$128.95	\$130.71
SD NorthEast/Escondido	\$134.34	\$140.93	\$135.59	\$135.60	\$125.71	\$138.25	\$142.64

Competitive Set Weekly Performance

Last 4 Weeks



Week of 12/15/24

Hotel Category Total

	Total Market				Group				Transient				
	Dec 15 - 21, 2024	Dec 8 - 14, 2024	Dec 1 - 7, 2024	Nov 24 - 30, 2024	Dec 15 - 21, 2024	Dec 8 - 14, 2024	Dec 1 - 7, 2024	Nov 24 - 30, 2024	Dec 15 - 21, 2024	Dec 8 - 14, 2024	Dec 1 - 7, 2024	Nov 24 - 30, 2024	
% Occupancy	San Diego, CA	50.3%	68.3%	66.9%	58.0%	7.9%	24.1%	28.0%	7.6%	40.1%	42.0%	36.6%	48.0%
	San Francisco/San Mateo, CA	43.2%	63.7%	58.3%	43.0%	1.9%	10.3%	8.7%	2.2%	35.3%	47.9%	44.1%	35.1%
	Seattle, WA	49.0%	64.1%	66.5%	45.5%	2.0%	7.8%	12.5%	3.1%	43.7%	52.9%	50.8%	38.8%
	Phoenix, AZ	53.4%	67.8%	69.5%	52.3%	7.8%	19.1%	21.2%	6.3%	43.6%	46.9%	46.6%	44.4%
	Los Angeles, CA	56.8%	66.5%	65.9%	59.7%	5.0%	9.7%	11.9%	4.8%	46.9%	52.3%	49.3%	50.2%
	Orange County, CA	55.8%	71.0%	70.3%	65.1%	3.7%	12.0%	13.3%	4.6%	51.0%	57.9%	55.9%	59.4%
Occupancy YOY%	San Diego, CA	+7.6%	+6.9%	-5.6%	+4.5%	+130.6%	+24.8%	-1.6%	-48.1%	-2.5%	-1.0%	-9.3%	+24.1%
	San Francisco/San Mateo, CA	+12.9%	-9.3%	-11.1%	-15.1%	+6.4%	-46.9%	-28.5%	-74.5%	+13.6%	+3.5%	-8.9%	-5.9%
	Seattle, WA	+13.1%	+13.1%	+8.1%	-13.7%	-1.1%	+42.7%	+59.4%	-54.4%	+16.2%	+10.9%	+0.8%	-9.0%
	Phoenix, AZ	+11.7%	+3.5%	-8.9%	-19.2%	+56.1%	+38.3%	-12.3%	-67.4%	+7.3%	-5.2%	-7.0%	+2.0%
	Los Angeles, CA	+5.1%	+8.7%	-1.7%	-2.9%	+110.6%	+50.3%	+12.5%	-51.6%	+1.4%	+5.4%	-4.5%	+7.6%
	Orange County, CA	+0.9%	+9.6%	-8.3%	+7.1%	+110.6%	+32.1%	-41.5%	-58.5%	-2.9%	+5.9%	+5.8%	+22.3%
ADR	San Diego, CA	\$154.32	\$195.54	\$213.77	\$174.69	\$186.85	\$223.22	\$236.09	\$174.91	\$148.76	\$182.02	\$200.71	\$176.28
	San Francisco/San Mateo, CA	\$159.55	\$205.75	\$197.07	\$156.28	\$164.93	\$230.09	\$230.41	\$155.63	\$160.58	\$206.24	\$195.59	\$156.54
	Seattle, WA	\$134.76	\$149.83	\$158.58	\$129.89	\$149.97	\$163.98	\$165.89	\$138.10	\$135.02	\$149.63	\$159.21	\$130.55
	Phoenix, AZ	\$132.12	\$158.66	\$167.99	\$146.47	\$140.47	\$182.36	\$196.45	\$147.56	\$132.07	\$151.01	\$157.37	\$148.01
	Los Angeles, CA	\$166.15	\$182.52	\$184.91	\$172.95	\$187.87	\$200.65	\$211.43	\$172.82	\$166.51	\$182.72	\$182.82	\$176.45
	Orange County, CA	\$184.85	\$199.22	\$208.79	\$200.50	\$200.35	\$209.70	\$210.82	\$147.64	\$183.47	\$196.89	\$208.29	\$204.46
ADR YOY%	San Diego, CA	+4.2%	+5.6%	+4.8%	+4.7%	+24.5%	+2.0%	+5.5%	-10.0%	+0.0%	+5.9%	+4.0%	+11.4%
	San Francisco/San Mateo, CA	+4.3%	-8.1%	-6.8%	-15.8%	-9.7%	-2.5%	-1.6%	-32.0%	+5.5%	-8.8%	-7.9%	-13.3%
	Seattle, WA	+5.5%	+5.1%	+6.9%	-8.7%	+20.7%	+4.9%	+3.6%	-11.7%	+3.8%	+4.1%	+6.6%	-8.5%
	Phoenix, AZ	+4.7%	+8.7%	+2.3%	-7.0%	+5.4%	+7.5%	+8.4%	-17.8%	+3.6%	+6.5%	-1.1%	-2.0%
	Los Angeles, CA	+3.0%	+5.7%	+1.5%	-3.4%	-5.2%	+3.6%	-0.3%	-16.5%	+1.6%	+4.5%	+0.8%	-1.5%
	Orange County, CA	-3.1%	+1.0%	-2.5%	+0.1%	+12.0%	+3.0%	+1.7%	-28.1%	-4.7%	-0.3%	-4.7%	+2.1%

Weekday Analysis

Dec 15 - 21, 2024



Week of 12/15/24
Hotel Category Total

