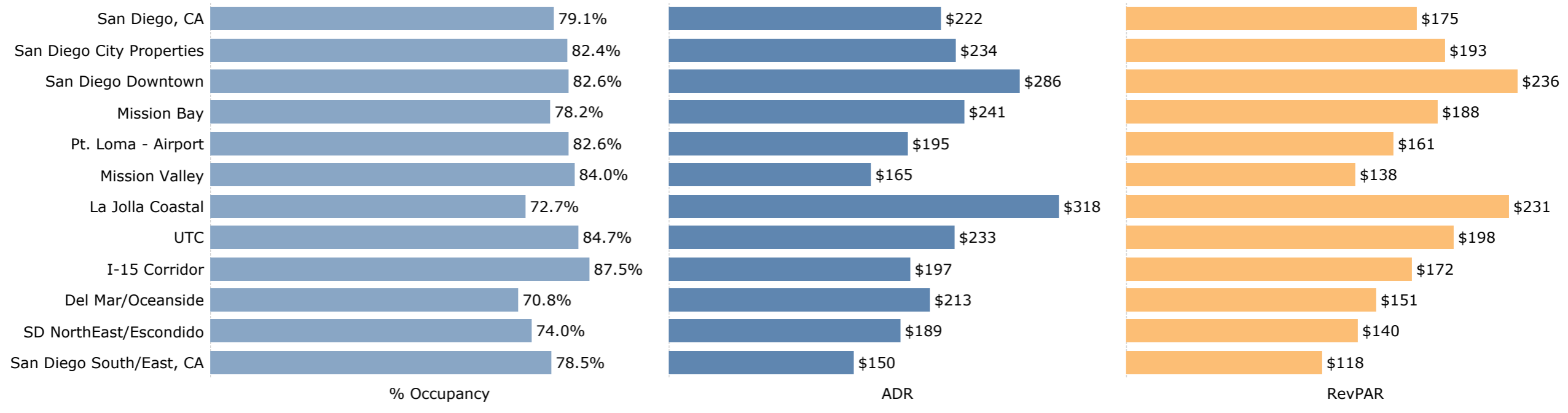


Weekly Hotel Performance Update

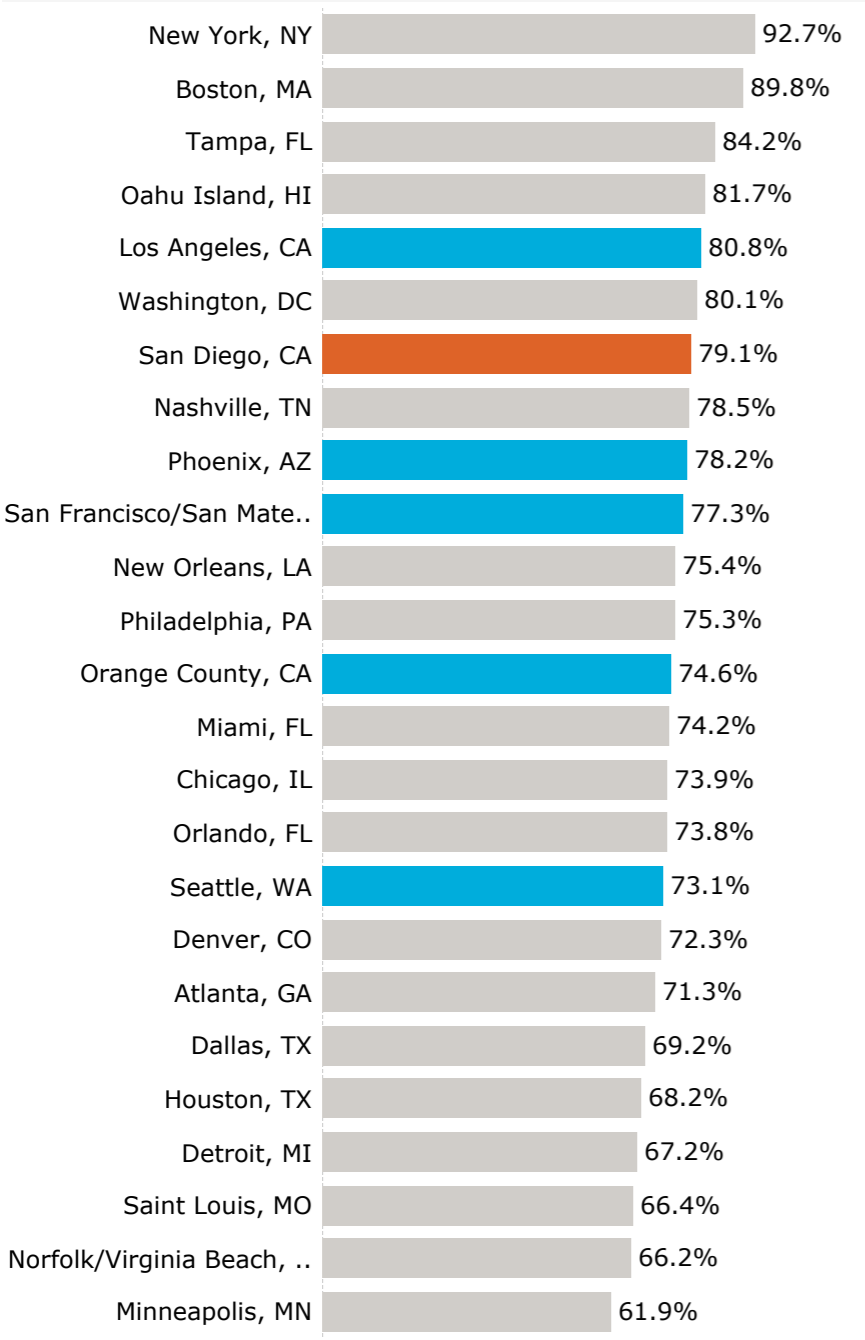
Oct 20 - 26, 2024



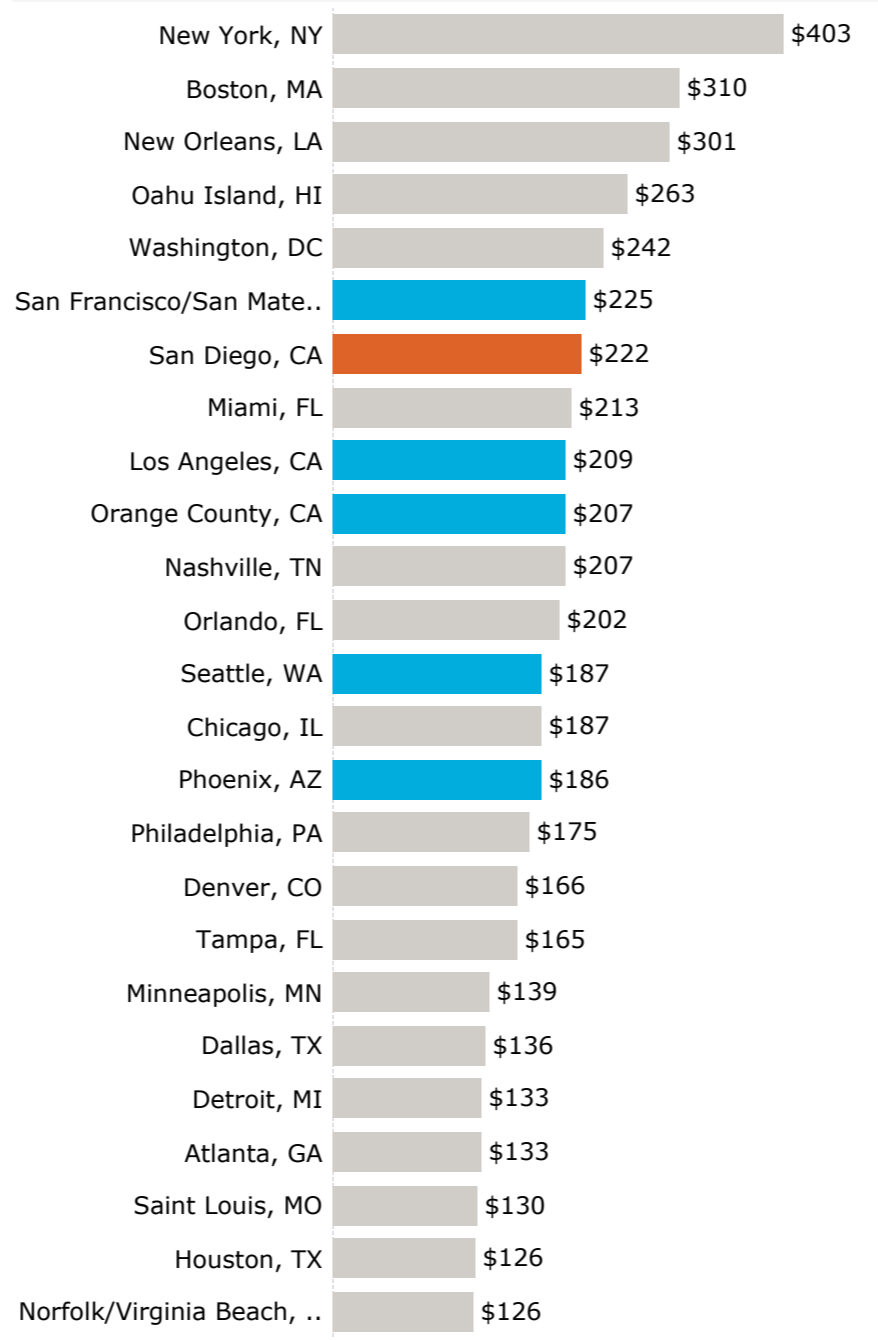
San Diego County Hotel Performance



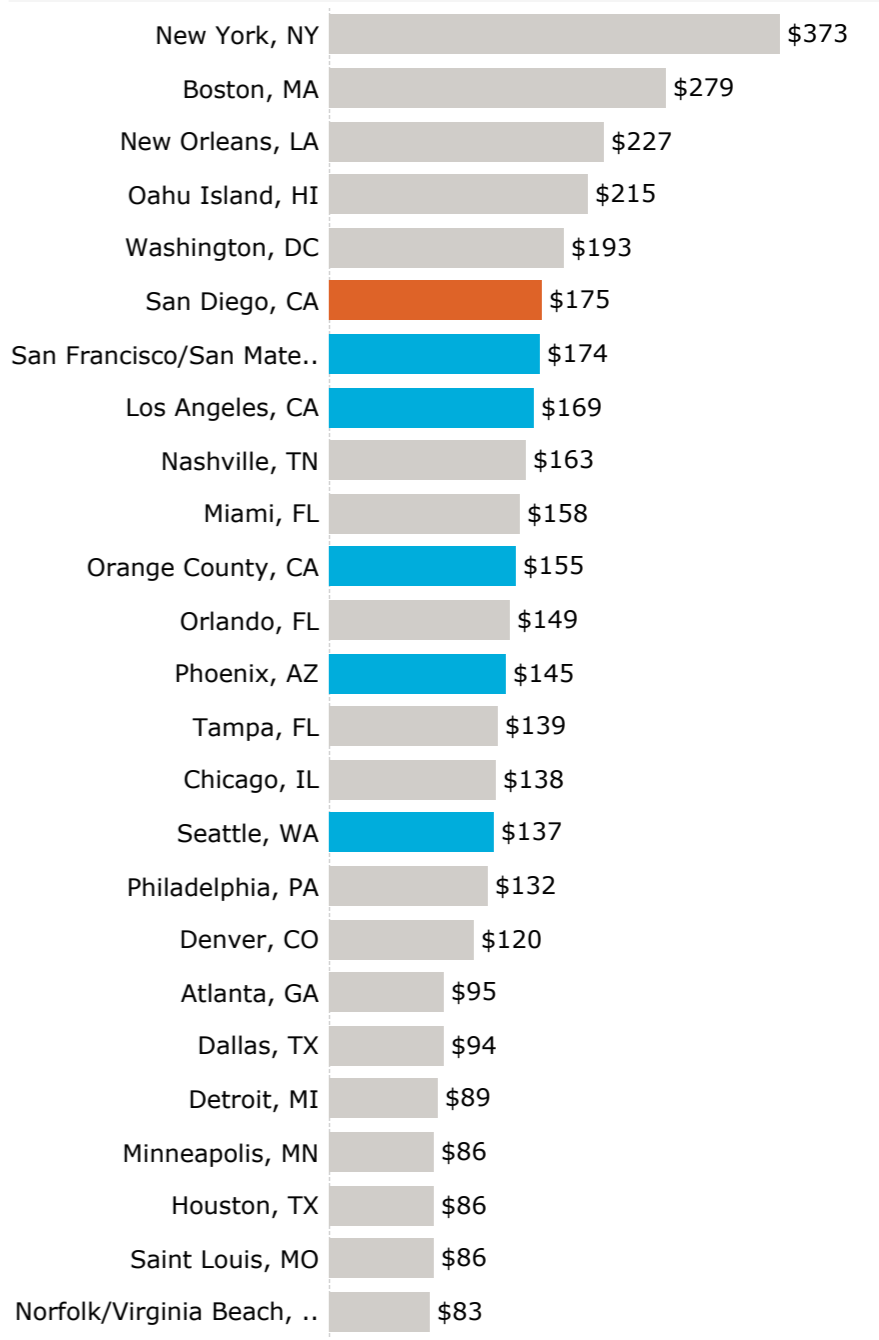
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

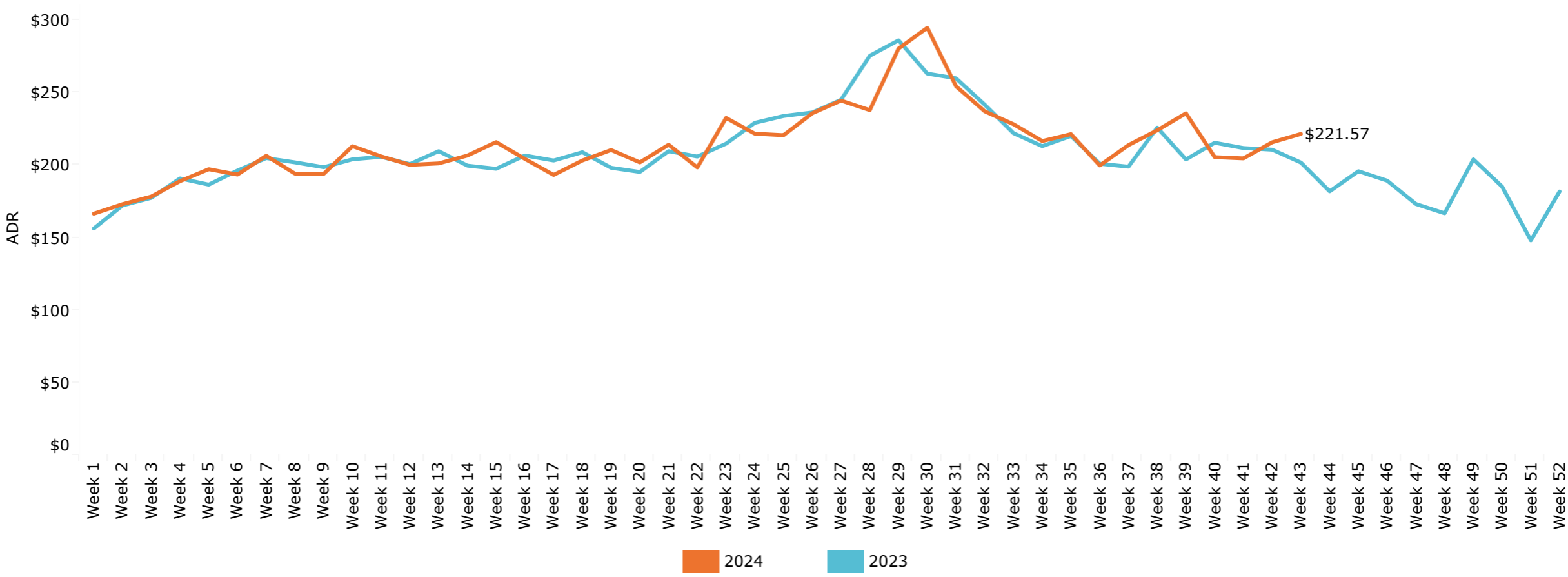
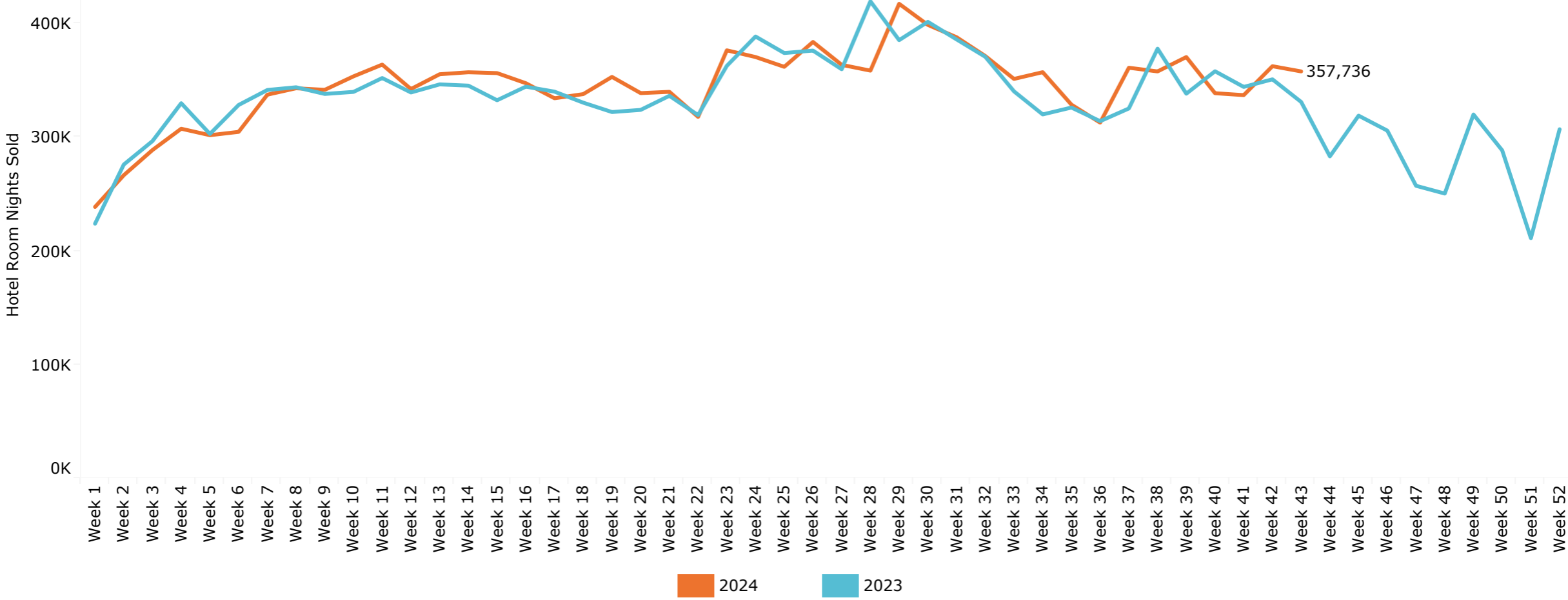


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2022 Benchmark



Last Week's Daily Hotel Performance by Region

Oct 20 - 26, 2024



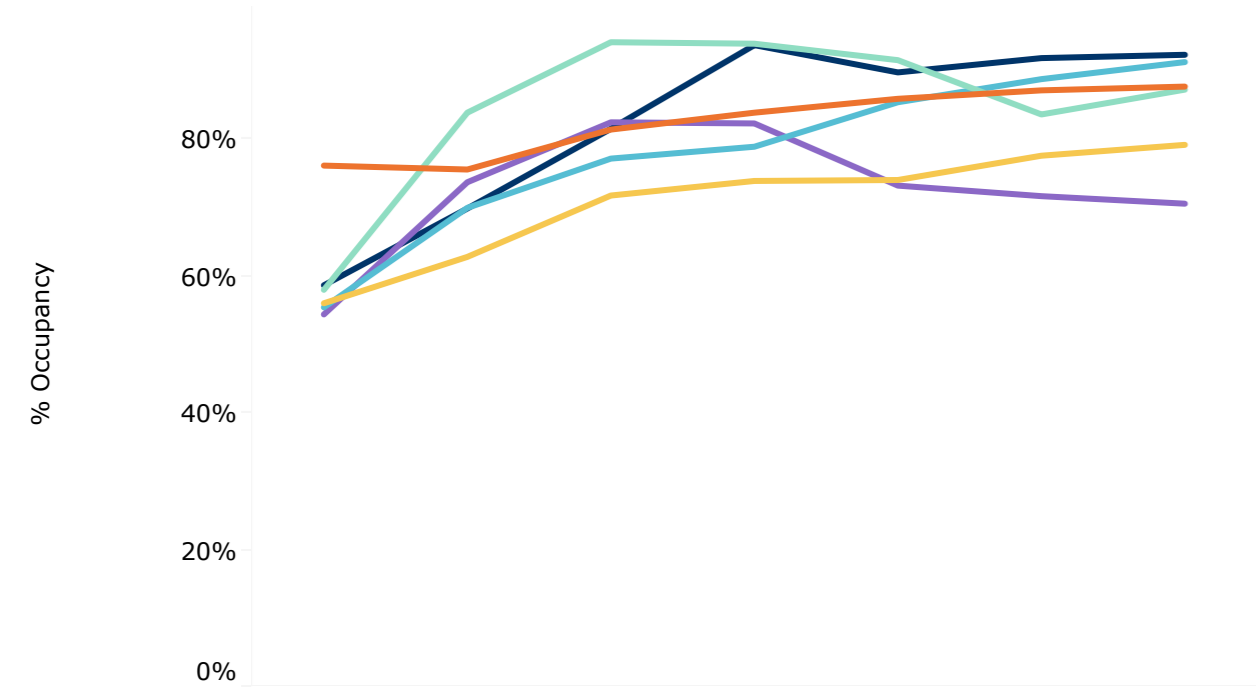
		Sun, October 20	Mon, October 21	Tue, October 22	Wed, October 23	Thu, October 24	Fri, October 25	Sat, October 26
San Diego City Properties	Demand	24,360	29,440	33,267	35,490	34,839	35,005	35,523
	% Occupancy	61.6%	74.5%	84.1%	89.8%	88.1%	88.5%	89.8%
	ADR	\$197.2	\$214.9	\$231.2	\$245.9	\$239.6	\$248.4	\$246.2
	RevPAR	\$121.5	\$160.0	\$194.5	\$220.7	\$211.1	\$219.9	\$221.2
San Diego Downtown	Demand	8,734	10,404	12,137	13,956	13,363	13,674	13,746
	% Occupancy	58.7%	69.9%	81.6%	93.8%	89.8%	91.9%	92.4%
	ADR	\$236.6	\$254.7	\$273.2	\$306.4	\$298.8	\$305.9	\$300.9
	RevPAR	\$139.0	\$178.2	\$222.9	\$287.5	\$268.4	\$281.2	\$278.1
Mission Valley	Demand	4,834	5,866	6,660	6,927	6,796	6,855	7,008
	% Occupancy	63.3%	76.8%	87.2%	90.7%	89.0%	89.7%	91.7%
	ADR	\$137.8	\$153.2	\$166.1	\$174.8	\$163.9	\$172.5	\$174.9
	RevPAR	\$87.2	\$117.6	\$144.8	\$158.5	\$145.8	\$154.8	\$160.4
Pt. Loma - Airport	Demand	3,458	3,432	3,697	3,809	3,901	3,957	3,982
	% Occupancy	76.2%	75.6%	81.5%	84.0%	86.0%	87.2%	87.8%
	ADR	\$182.9	\$187.1	\$198.8	\$192.6	\$191.4	\$206.3	\$205.2
	RevPAR	\$139.4	\$141.5	\$162.0	\$161.7	\$164.6	\$179.9	\$180.1
Mission Bay	Demand	1,758	2,219	2,447	2,502	2,708	2,815	2,894
	% Occupancy	55.5%	70.0%	77.2%	79.0%	85.5%	88.9%	91.4%
	ADR	\$207.7	\$228.0	\$231.3	\$219.0	\$239.5	\$262.9	\$277.6
	RevPAR	\$115.3	\$159.7	\$178.7	\$172.9	\$204.7	\$233.6	\$253.6
La Jolla Coastal	Demand	989	1,340	1,499	1,496	1,331	1,303	1,283
	% Occupancy	54.5%	73.8%	82.5%	82.4%	73.3%	71.8%	70.6%
	ADR	\$302.9	\$307.9	\$311.0	\$302.5	\$303.4	\$352.7	\$349.5
	RevPAR	\$164.9	\$227.2	\$256.7	\$249.2	\$222.4	\$253.1	\$246.9
UTC	Demand	2,414	3,491	3,919	3,910	3,810	3,480	3,631
	% Occupancy	58.1%	84.0%	94.3%	94.0%	91.6%	83.7%	87.3%
	ADR	\$195.7	\$231.9	\$263.2	\$258.4	\$239.6	\$216.4	\$210.4
	RevPAR	\$113.6	\$194.7	\$248.1	\$243.0	\$219.5	\$181.1	\$183.7
I-15 Corridor	Demand	1,193	1,622	1,755	1,654	1,667	1,626	1,629
	% Occupancy	65.5%	89.1%	96.4%	90.9%	91.6%	89.3%	89.5%
	ADR	\$157.5	\$173.5	\$185.0	\$196.1	\$217.1	\$222.0	\$217.8
	RevPAR	\$103.2	\$154.6	\$178.4	\$178.2	\$198.9	\$198.4	\$194.9
Del Mar/Oceanside	Demand	4,028	4,515	5,159	5,312	5,322	5,577	5,691
	% Occupancy	56.1%	62.9%	71.8%	74.0%	74.1%	77.7%	79.3%
	ADR	\$194.2	\$197.9	\$207.4	\$208.1	\$211.3	\$232.4	\$229.5
	RevPAR	\$108.9	\$124.4	\$149.0	\$153.9	\$156.6	\$180.5	\$181.9
San Diego South/East, CA	Demand	4,623	5,294	5,591	6,144	6,174	6,385	6,686
	% Occupancy	62.1%	71.1%	75.1%	82.6%	83.0%	85.8%	89.9%
	ADR	\$136.7	\$143.0	\$146.7	\$151.0	\$146.7	\$161.0	\$160.8
	RevPAR	\$85.0	\$101.8	\$110.3	\$124.7	\$121.7	\$138.2	\$144.5

Day of Week Occupancy and ADR Patterns by Region

Oct 20 - 26, 2024

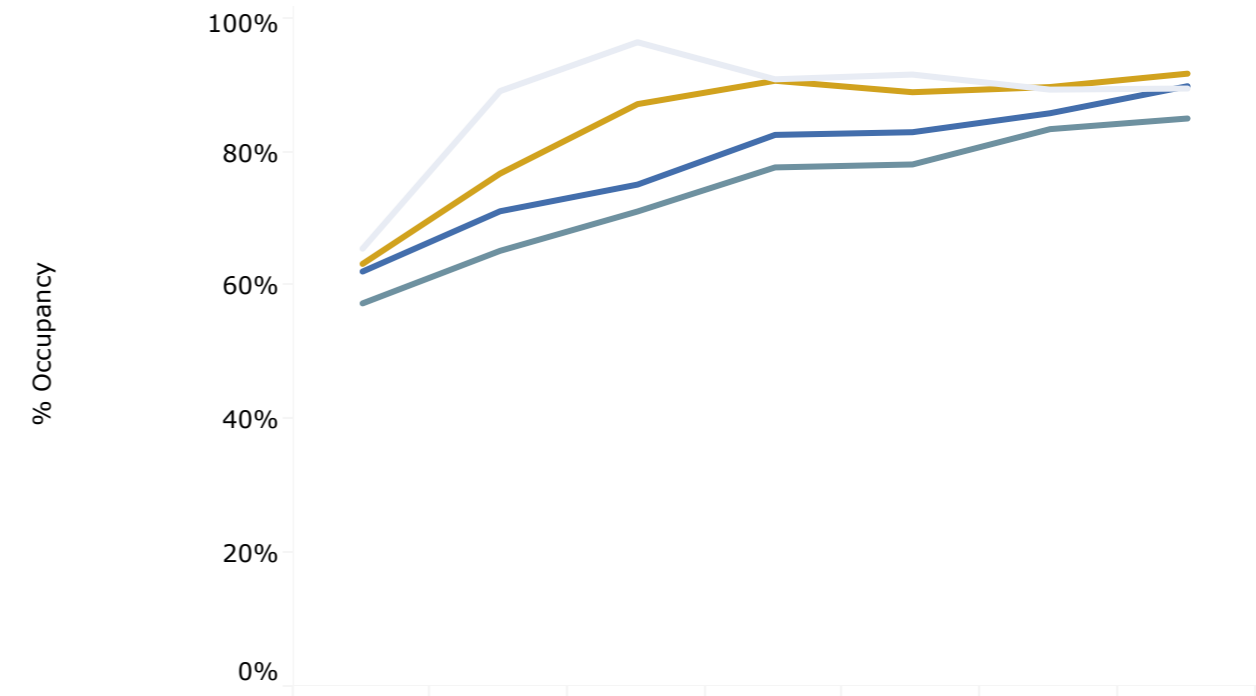


Occupancy By Weekday



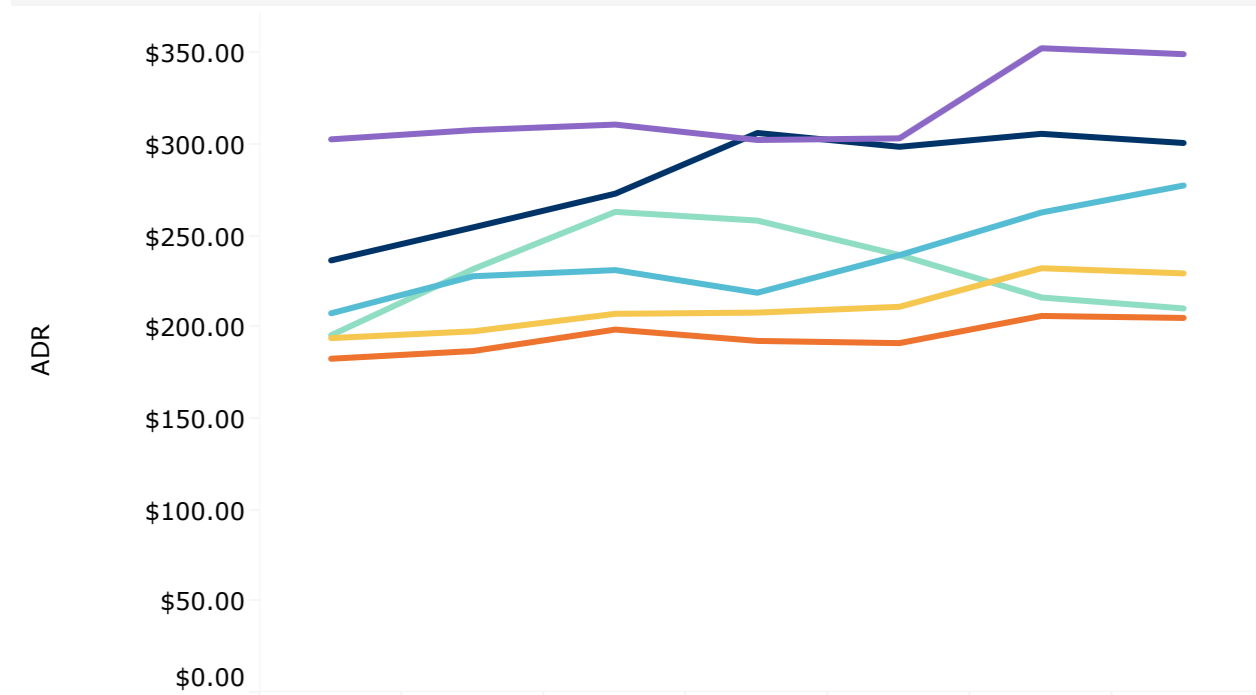
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	76%	76%	81%	84%	86%	87%	88%
Del Mar/Oceanside	56%	63%	72%	74%	74%	78%	79%
UTC	58%	84%	94%	94%	92%	84%	87%
Mission Bay	55%	70%	77%	79%	85%	89%	91%
La Jolla Coastal	54%	74%	83%	82%	73%	72%	71%
San Diego Downtown	59%	70%	82%	94%	90%	92%	92%

Occupancy By Weekday



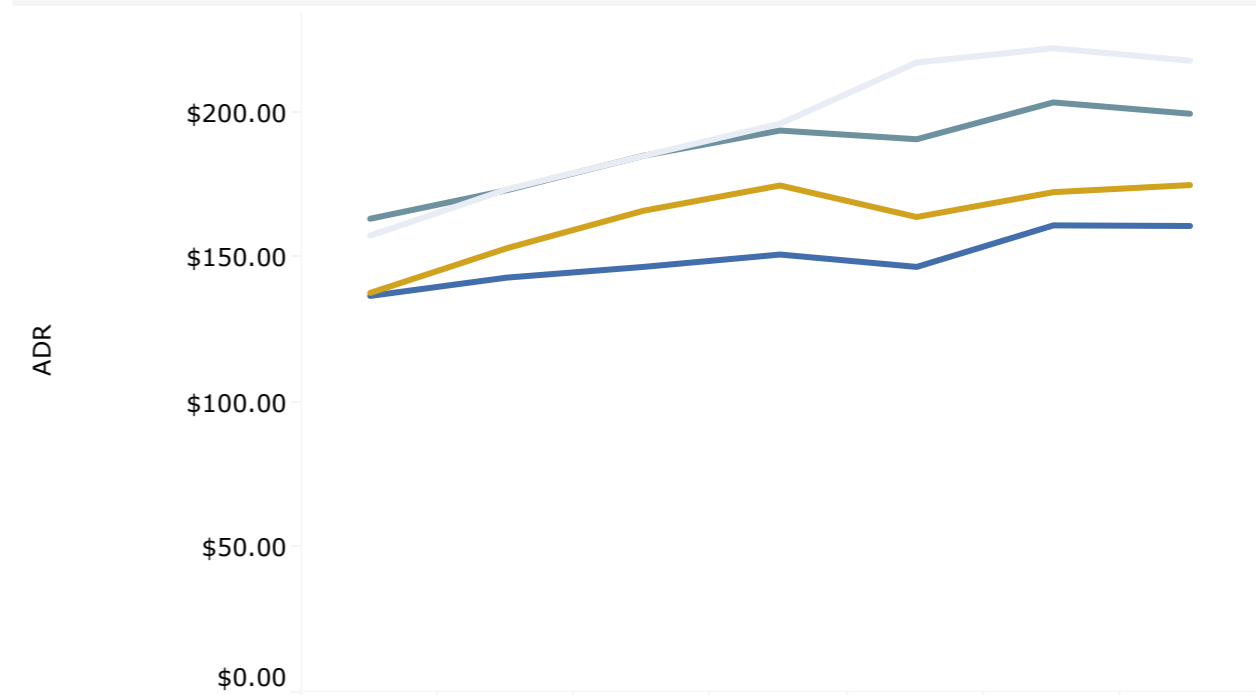
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	66%	89%	96%	91%	92%	89%	90%
Mission Valley	63%	77%	87%	91%	89%	90%	92%
San Diego South/East, CA	62%	71%	75%	83%	83%	86%	90%
SD NorthEast/Escondido	57%	65%	71%	78%	78%	83%	85%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$182.86	\$187.08	\$198.82	\$192.60	\$191.40	\$206.26	\$205.18
Del Mar/Oceanside	\$194.15	\$197.86	\$207.44	\$208.09	\$211.26	\$232.37	\$229.55
UTC	\$195.73	\$231.90	\$263.20	\$258.43	\$239.59	\$216.37	\$210.36
Mission Bay	\$207.70	\$227.98	\$231.34	\$218.96	\$239.53	\$262.87	\$277.63
La Jolla Coastal	\$302.87	\$307.92	\$310.96	\$302.52	\$303.42	\$352.72	\$349.47
San Diego Downtown	\$236.64	\$254.74	\$273.16	\$306.36	\$298.80	\$305.90	\$300.88

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$157.49	\$173.45	\$184.96	\$196.08	\$217.12	\$222.04	\$217.77
Mission Valley	\$137.76	\$153.16	\$166.08	\$174.78	\$163.92	\$172.48	\$174.92
San Diego South/East, CA	\$136.75	\$143.05	\$146.74	\$151.00	\$146.73	\$161.04	\$160.83
SD NorthEast/Escondido	\$163.32	\$173.14	\$185.03	\$193.70	\$190.70	\$203.38	\$199.49

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Oct 20 - 26, 2024	Oct 13 - 19, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Oct 20 - 26, 2024	Oct 13 - 19, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Oct 20 - 26, 2024	Oct 13 - 19, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	
% Occupancy	San Diego, CA	79.1%	80.1%	74.6%	75.1%	29.8%	28.4%	20.9%	22.7%	47.0%	49.4%	51.5%	50.2%
	San Francisco/San Mateo, CA	77.3%	75.7%	71.5%	72.1%	16.7%	18.1%	12.0%	11.6%	54.9%	52.0%	53.6%	54.7%
	Seattle, WA	73.1%	74.5%	76.2%	73.7%	15.3%	17.8%	17.9%	14.3%	54.2%	53.2%	54.7%	55.7%
	Phoenix, AZ	78.2%	73.3%	75.2%	65.8%	26.9%	23.5%	24.4%	18.0%	49.7%	48.1%	49.1%	46.2%
	Los Angeles, CA	80.8%	78.0%	75.8%	72.6%	15.0%	15.6%	10.3%	10.1%	60.9%	57.6%	60.6%	57.6%
	Orange County, CA	74.6%	75.5%	79.3%	72.7%	15.9%	14.0%	14.1%	11.4%	57.6%	60.5%	64.1%	60.2%
Occupancy YOY%	San Diego, CA	+7.8%	+2.8%	-1.5%	-5.5%	+20.0%	+5.2%	-18.0%	-18.1%	+0.6%	+1.0%	+6.5%	+0.7%
	San Francisco/San Mateo, CA	+5.3%	+6.5%	+3.5%	-7.1%	-8.6%	+27.4%	-13.3%	-46.0%	+10.4%	+1.3%	+7.5%	+8.0%
	Seattle, WA	+4.8%	-2.0%	+5.7%	+3.4%	+19.7%	-1.3%	+24.0%	+1.8%	+0.9%	-2.7%	+0.7%	+3.4%
	Phoenix, AZ	+6.7%	-5.9%	+6.9%	-5.9%	+13.5%	-5.5%	+23.0%	-22.3%	+4.0%	-6.3%	+1.1%	+2.9%
	Los Angeles, CA	+5.5%	+0.3%	-2.7%	-7.8%	+7.1%	+9.4%	-22.8%	-34.4%	+5.5%	-1.7%	+2.0%	-1.2%
	Orange County, CA	+3.0%	-2.5%	-1.1%	-5.8%	+15.6%	-27.4%	-1.2%	-25.6%	-0.3%	+5.7%	-1.3%	-1.1%
ADR	San Diego, CA	\$221.57	\$215.81	\$204.69	\$205.56	\$246.15	\$242.28	\$240.24	\$230.01	\$209.66	\$203.89	\$193.11	\$197.43
	San Francisco/San Mateo, CA	\$225.41	\$219.98	\$206.29	\$200.54	\$259.55	\$265.08	\$253.48	\$238.20	\$222.12	\$211.14	\$200.79	\$197.13
	Seattle, WA	\$186.77	\$188.79	\$192.03	\$188.53	\$210.57	\$217.58	\$217.64	\$211.12	\$184.27	\$183.50	\$188.23	\$186.78
	Phoenix, AZ	\$185.84	\$177.76	\$183.38	\$161.88	\$219.97	\$207.22	\$219.81	\$204.40	\$169.94	\$166.12	\$167.94	\$147.49
	Los Angeles, CA	\$208.57	\$211.34	\$195.03	\$192.21	\$219.91	\$234.89	\$213.87	\$208.75	\$211.43	\$211.20	\$196.39	\$194.04
	Orange County, CA	\$207.41	\$213.51	\$221.42	\$215.70	\$223.41	\$235.96	\$233.01	\$231.12	\$203.28	\$208.31	\$219.15	\$213.38
ADR YOY%	San Diego, CA	+10.6%	+2.2%	-3.7%	-4.8%	+8.3%	+3.0%	+1.4%	-4.5%	+11.2%	+1.6%	-4.7%	-3.8%
	San Francisco/San Mateo, CA	-7.3%	-3.0%	-7.4%	-12.5%	-11.8%	-4.4%	-6.9%	-9.4%	-5.5%	-4.7%	-7.5%	-11.9%
	Seattle, WA	+7.2%	-0.4%	+6.7%	+6.7%	+10.2%	+0.6%	+5.9%	+6.6%	+5.8%	-1.2%	+6.0%	+6.6%
	Phoenix, AZ	+6.9%	+0.1%	+9.5%	-5.3%	+4.5%	-2.8%	+8.9%	-2.0%	+7.0%	+1.7%	+7.3%	-4.9%
	Los Angeles, CA	+0.7%	+3.6%	-3.5%	-5.0%	-1.5%	+3.7%	-1.5%	+3.8%	+0.6%	+2.9%	-4.3%	-7.4%
	Orange County, CA	+0.2%	-8.1%	-0.8%	-2.9%	+0.1%	+4.6%	+5.4%	-2.4%	-0.6%	-11.8%	-2.6%	-3.0%

Weekday Analysis

Oct 20 - 26, 2024

