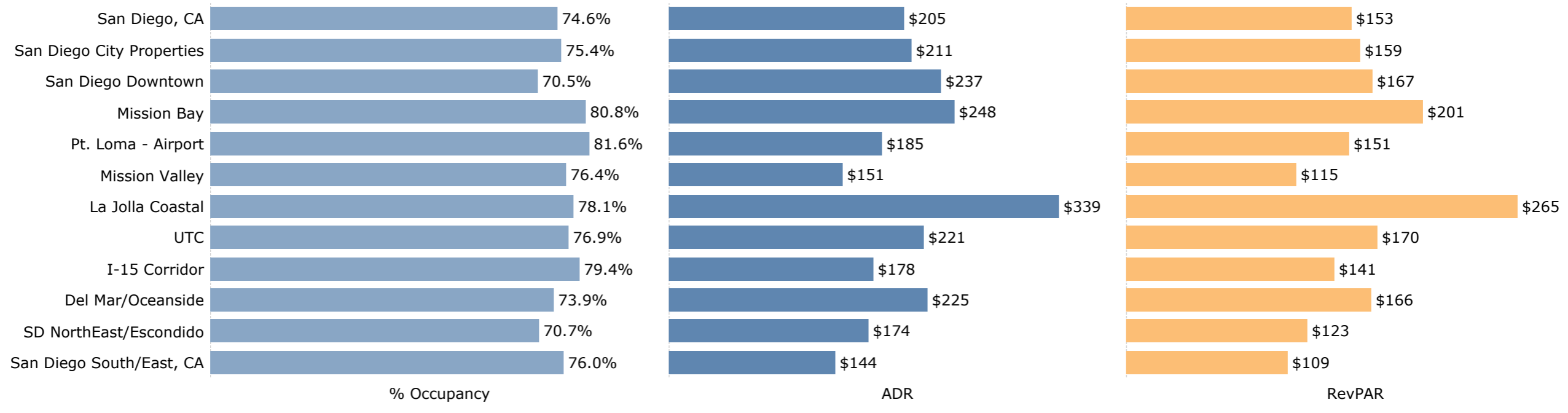


Weekly Hotel Performance Update

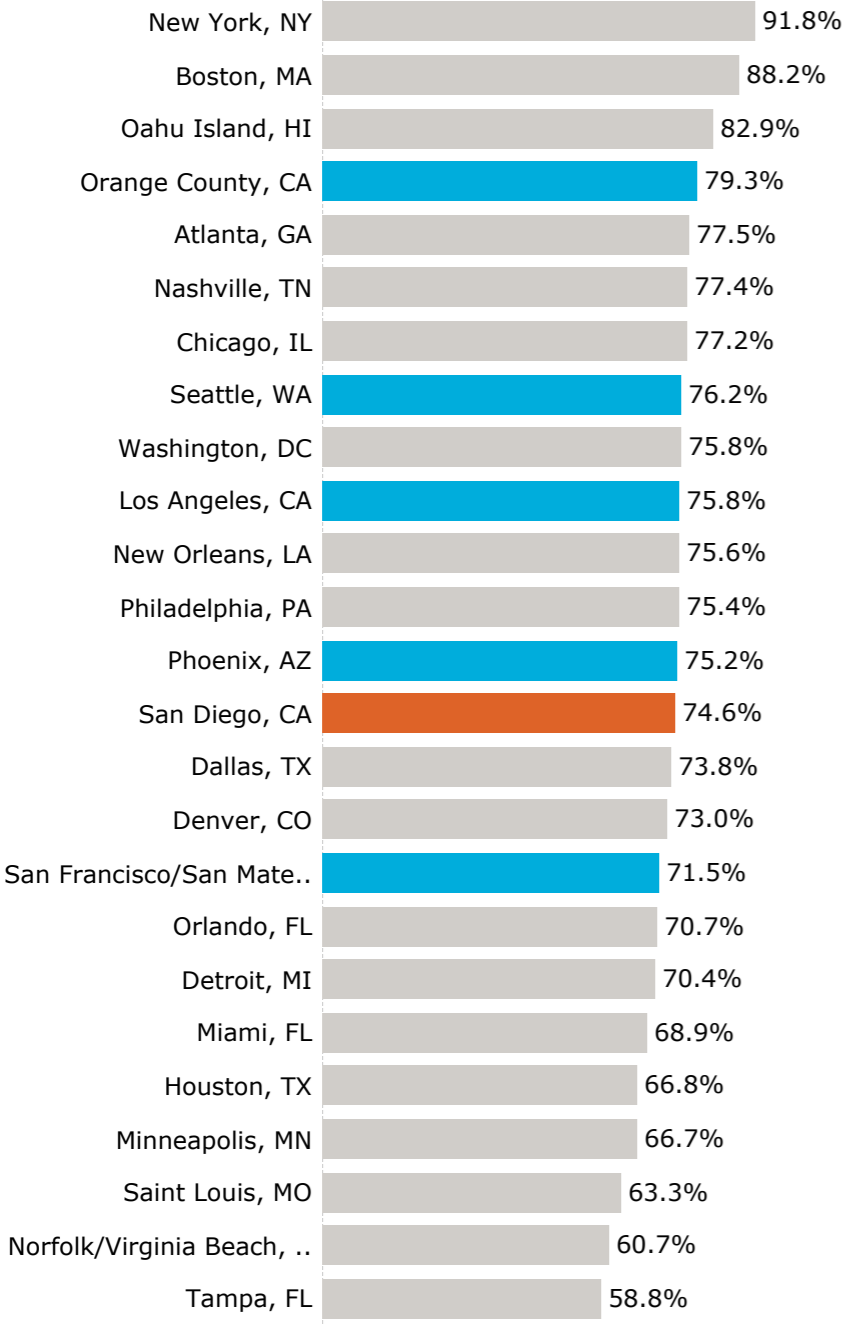
Oct 6 - 12, 2024



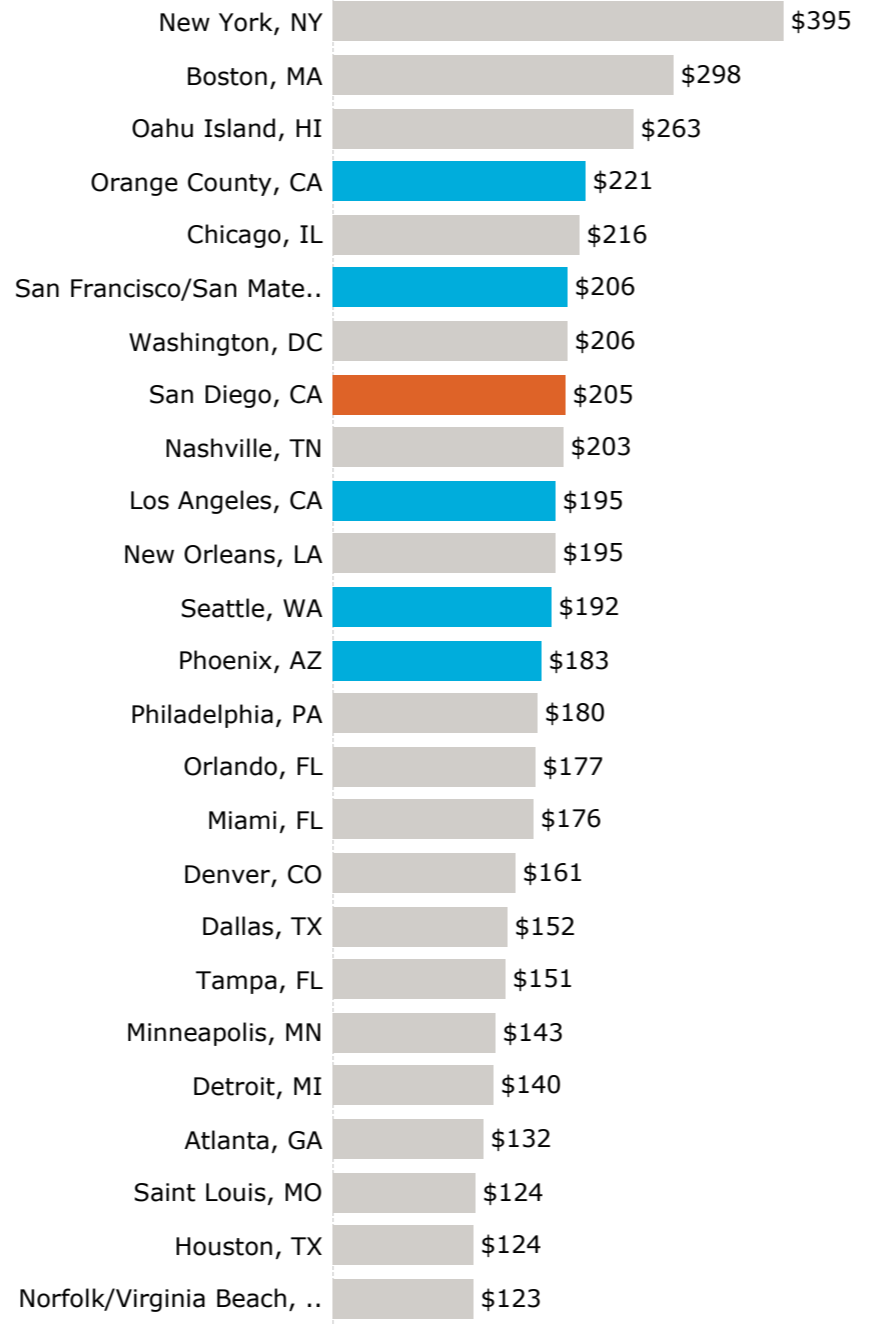
San Diego County Hotel Performance



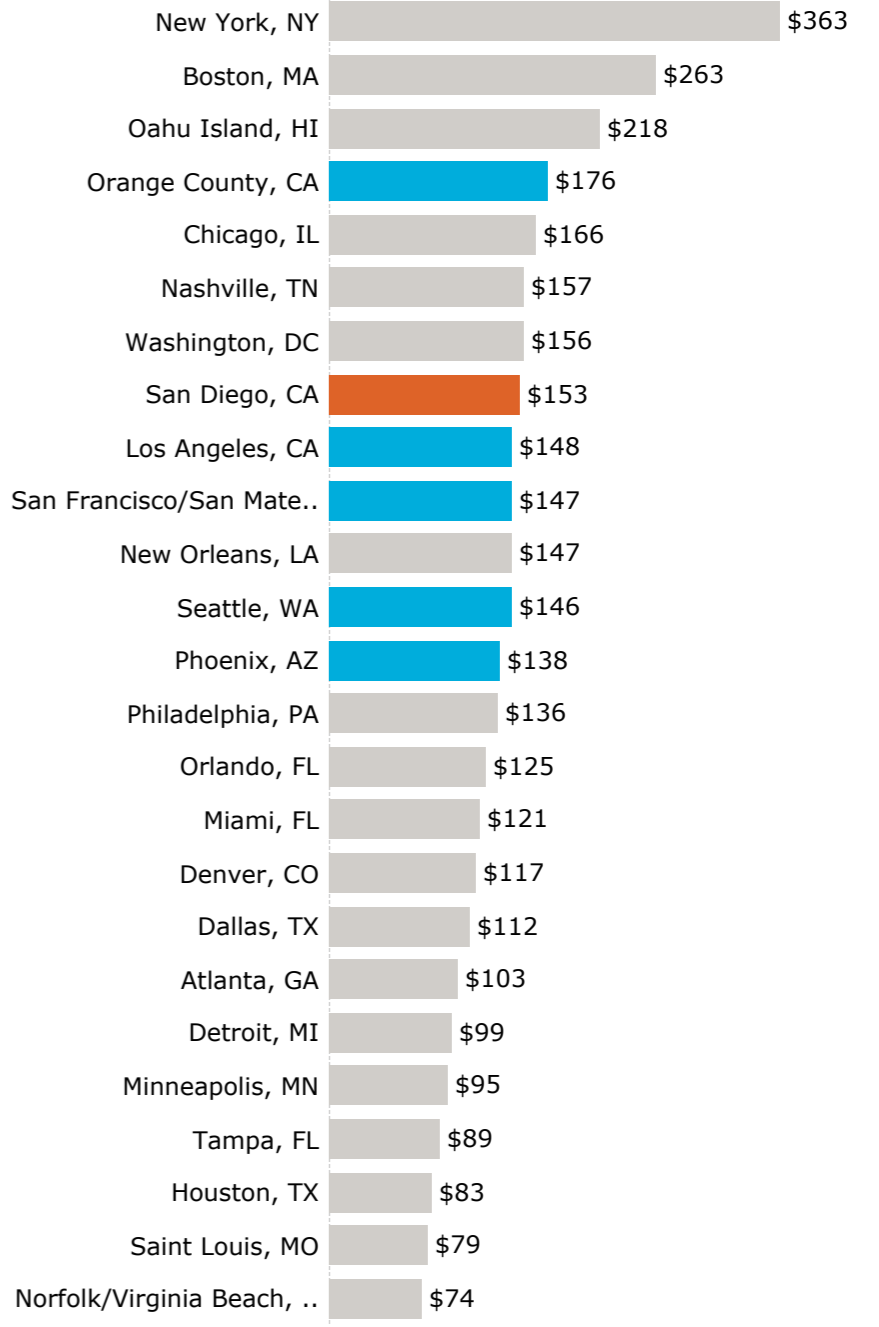
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



Weekly Top 25 RevPAR

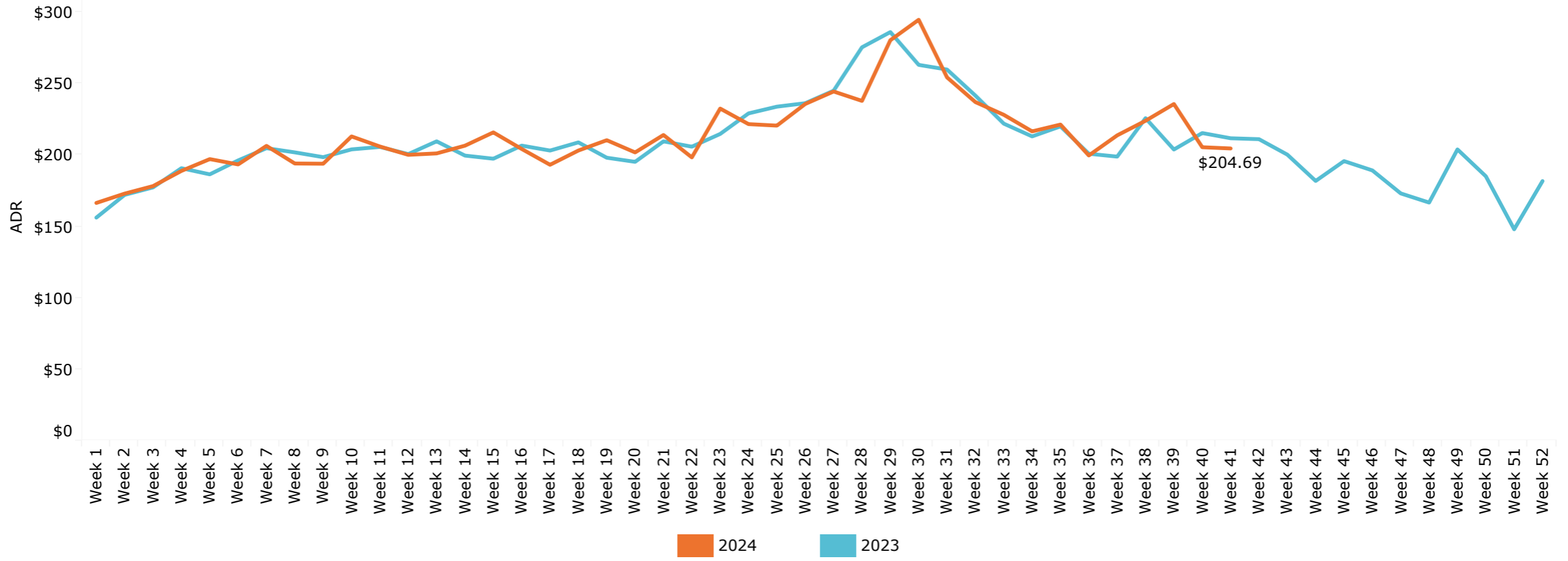
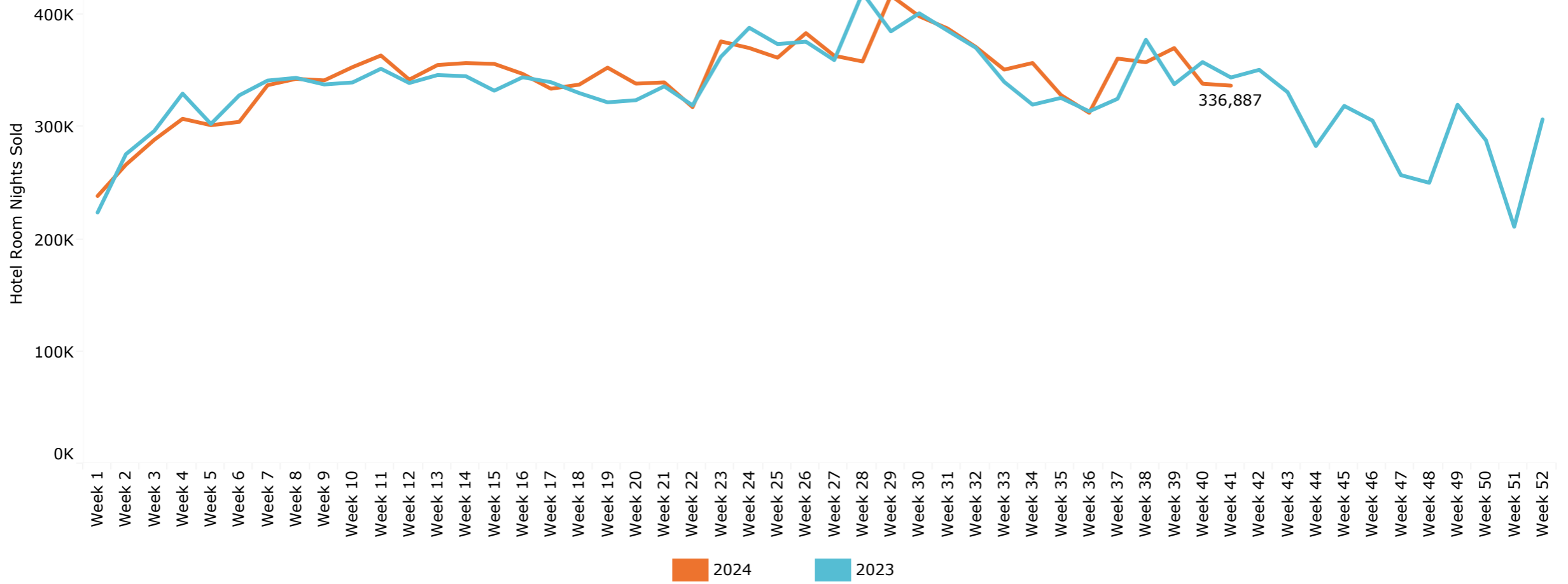


San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2022 Benchmark



✕ Week as of 10/6/24
 Year Multiple values
Segment Total
Hotel Category Total



Last Week's Daily Hotel Performance by Region

Oct 6 - 12, 2024



Week of 10/6/24		Hotel Category Total	Segment Total						
			Sun, October 6	Mon, October 7	Tue, October 8	Wed, October 9	Thu, October 10	Fri, October 11	Sat, October 12
San Diego City Properties	Demand		25,399	29,251	31,860	29,588	27,691	30,831	33,959
	% Occupancy		64.2%	74.0%	80.6%	74.8%	70.0%	78.0%	85.9%
	ADR		\$202.3	\$210.8	\$220.8	\$208.3	\$195.4	\$211.3	\$221.4
	RevPAR		\$129.9	\$155.9	\$177.9	\$155.9	\$136.8	\$164.7	\$190.2
San Diego Downtown	Demand		9,932	11,114	12,088	9,686	8,491	10,173	11,903
	% Occupancy		66.8%	74.7%	81.3%	65.1%	57.1%	68.4%	80.0%
	ADR		\$241.2	\$254.4	\$263.5	\$231.1	\$211.2	\$216.0	\$231.0
	RevPAR		\$161.0	\$190.1	\$214.1	\$150.5	\$120.6	\$147.7	\$184.9
Mission Valley	Demand		4,446	5,166	5,952	6,054	6,075	6,306	6,836
	% Occupancy		58.2%	67.6%	77.9%	79.2%	79.5%	82.5%	89.5%
	ADR		\$136.2	\$135.8	\$153.2	\$154.7	\$146.7	\$156.5	\$167.0
	RevPAR		\$79.3	\$91.8	\$119.3	\$122.5	\$116.6	\$129.1	\$149.4
Pt. Loma - Airport	Demand		3,189	3,604	3,724	3,844	3,863	3,820	3,865
	% Occupancy		70.3%	79.4%	82.1%	84.7%	85.1%	84.2%	85.2%
	ADR		\$168.8	\$170.8	\$184.6	\$191.0	\$183.2	\$195.9	\$195.2
	RevPAR		\$118.6	\$135.7	\$151.5	\$161.8	\$156.0	\$164.9	\$166.3
Mission Bay	Demand		2,338	2,541	2,425	2,361	2,427	2,793	3,030
	% Occupancy		73.8%	80.2%	76.5%	74.5%	76.6%	88.2%	95.6%
	ADR		\$232.1	\$227.7	\$227.9	\$227.2	\$228.6	\$276.9	\$300.6
	RevPAR		\$171.3	\$182.6	\$174.4	\$169.3	\$175.2	\$244.1	\$287.5
La Jolla Coastal	Demand		1,065	1,282	1,493	1,593	1,403	1,508	1,589
	% Occupancy		58.6%	70.6%	82.2%	87.7%	77.3%	83.0%	87.5%
	ADR		\$320.0	\$310.9	\$308.9	\$320.3	\$340.5	\$387.6	\$376.0
	RevPAR		\$187.7	\$219.5	\$254.0	\$281.0	\$263.1	\$321.9	\$329.0
UTC	Demand		2,401	3,110	3,473	3,331	2,817	3,473	3,766
	% Occupancy		57.7%	74.8%	83.5%	80.1%	67.7%	83.5%	90.6%
	ADR		\$183.3	\$220.9	\$231.4	\$232.9	\$215.7	\$222.0	\$229.2
	RevPAR		\$105.8	\$165.3	\$193.3	\$186.6	\$146.1	\$185.4	\$207.6
I-15 Corridor	Demand		1,009	1,367	1,587	1,603	1,413	1,526	1,611
	% Occupancy		55.4%	75.1%	87.2%	88.1%	77.6%	83.8%	88.5%
	ADR		\$155.4	\$168.6	\$183.9	\$186.6	\$166.9	\$185.1	\$188.0
	RevPAR		\$86.2	\$126.6	\$160.3	\$164.4	\$129.5	\$155.2	\$166.4
Del Mar/Oceanside	Demand		4,276	5,034	5,342	5,146	5,133	5,787	6,374
	% Occupancy		59.6%	70.2%	74.5%	71.8%	71.6%	80.7%	88.9%
	ADR		\$203.0	\$210.8	\$212.9	\$215.0	\$212.0	\$247.3	\$257.8
	RevPAR		\$121.0	\$148.0	\$158.6	\$154.3	\$151.8	\$199.6	\$229.1
San Diego South/East, CA	Demand		4,824	5,320	5,538	5,507	5,758	6,038	6,595
	% Occupancy		64.8%	71.5%	74.4%	74.0%	77.4%	81.1%	88.6%
	ADR		\$134.3	\$138.2	\$143.0	\$138.8	\$134.6	\$152.7	\$160.6
	RevPAR		\$87.1	\$98.8	\$106.5	\$102.7	\$104.2	\$123.9	\$142.4

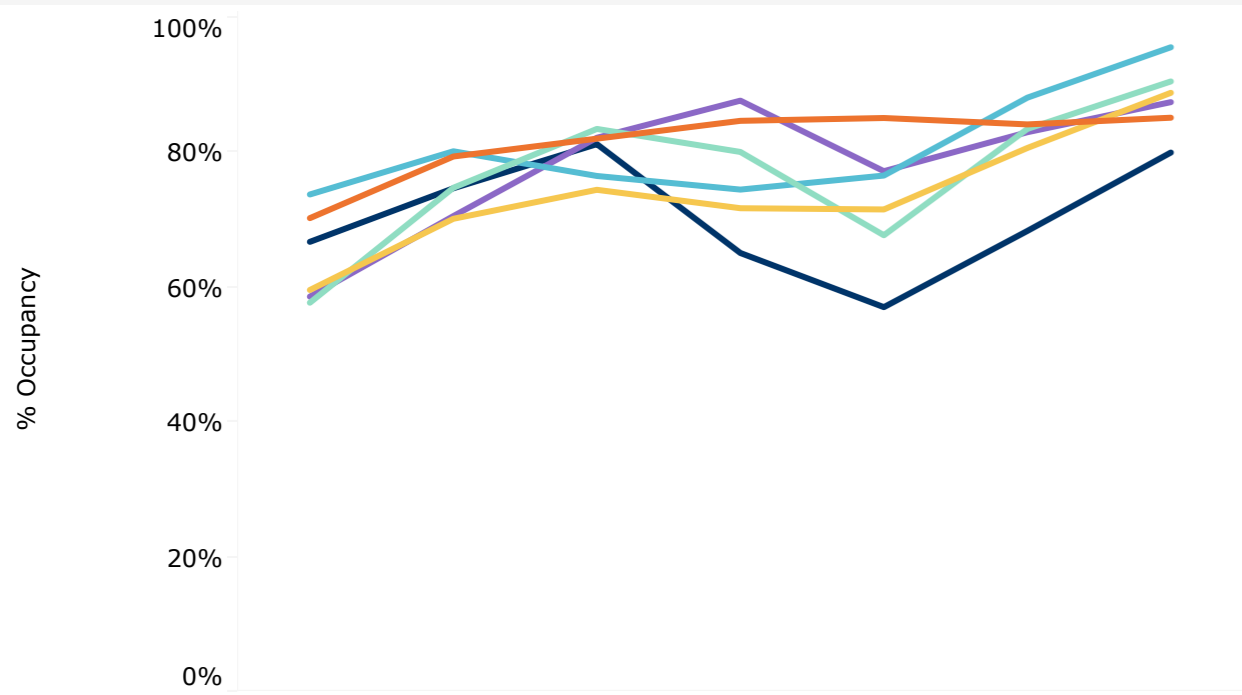


Day of Week Occupancy and ADR Patterns by Region

Oct 6 - 12, 2024

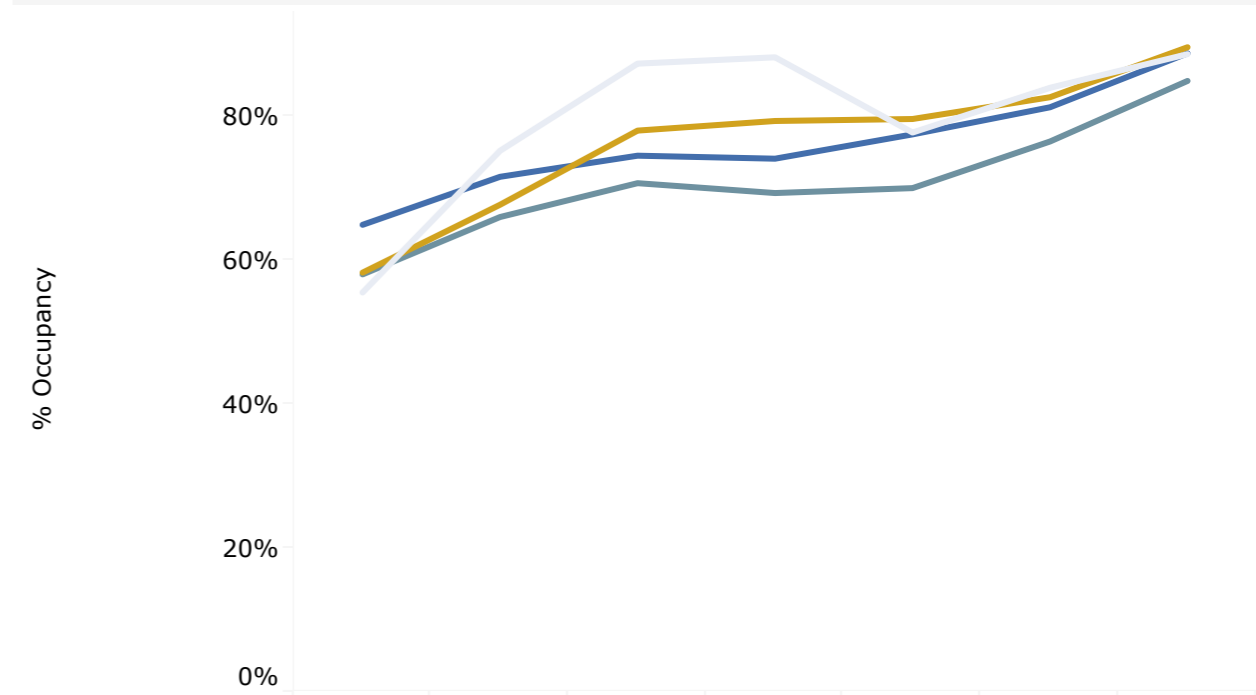
Week of 10/6/24 Segment Total Hotel Category Total

Occupancy By Weekday



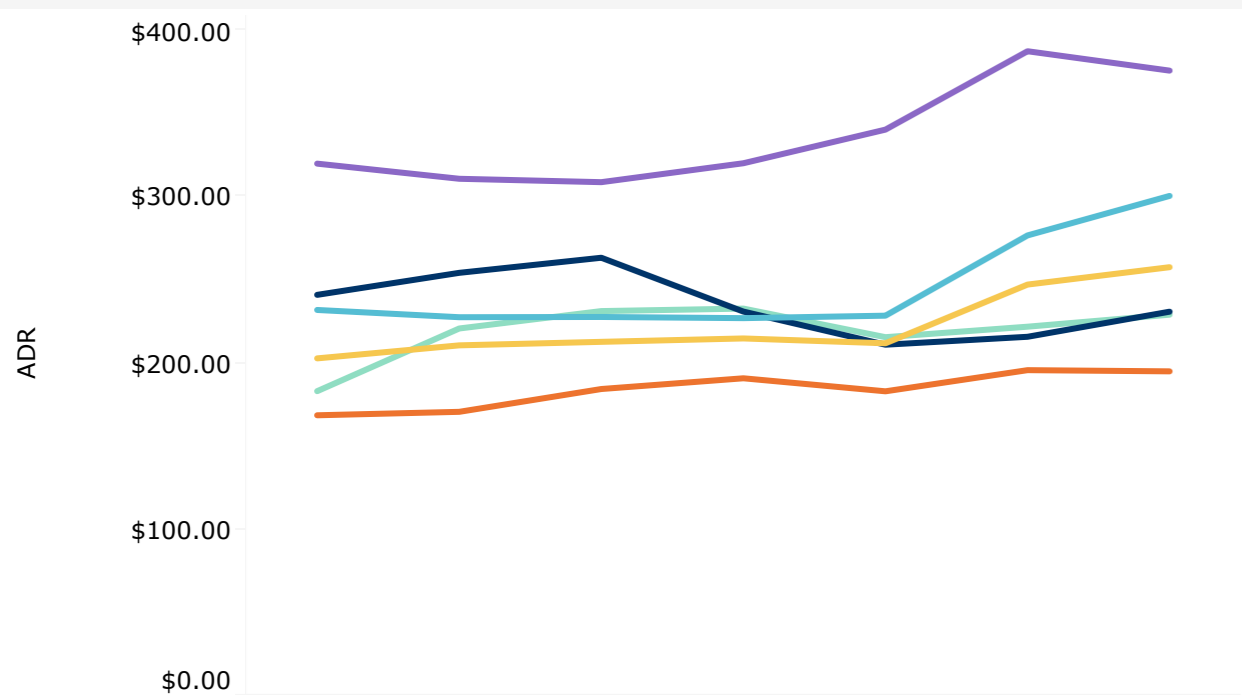
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	70%	79%	82%	85%	85%	84%	85%
Del Mar/Oceanside	60%	70%	74%	72%	72%	81%	89%
UTC	58%	75%	84%	80%	68%	84%	91%
Mission Bay	74%	80%	77%	75%	77%	88%	96%
La Jolla Coastal	59%	71%	82%	88%	77%	83%	88%
San Diego Downtown	67%	75%	81%	65%	57%	68%	80%

Occupancy By Weekday



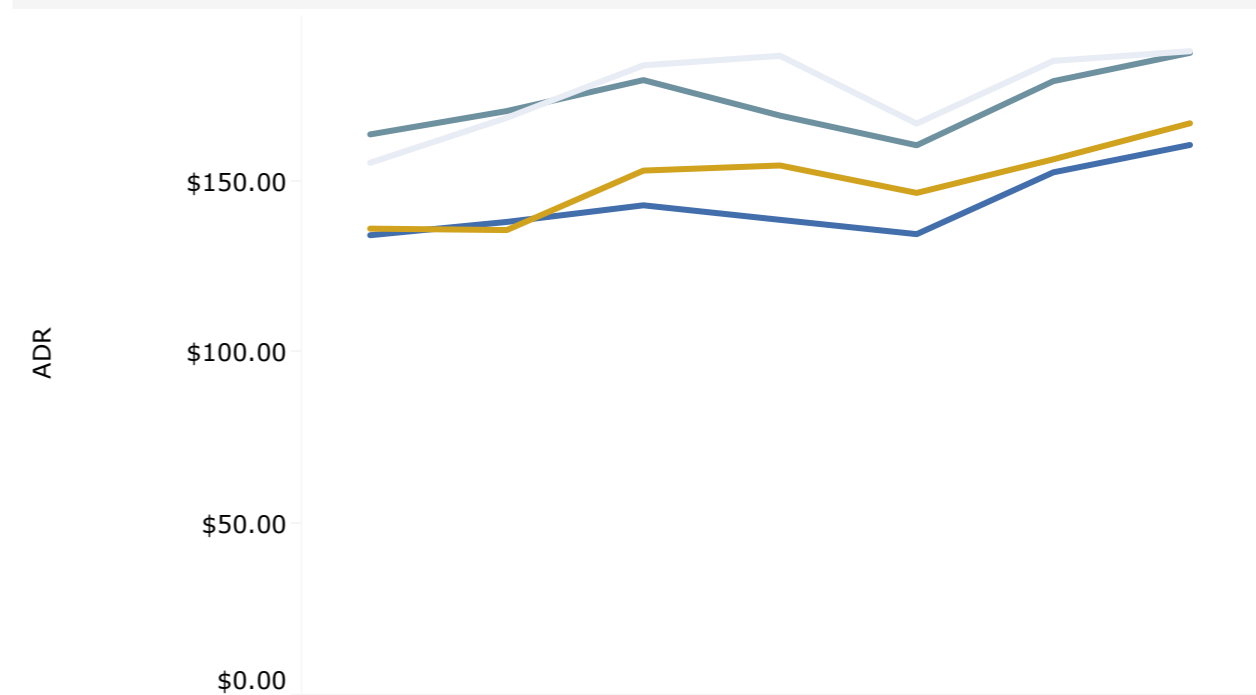
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	55%	75%	87%	88%	78%	84%	89%
Mission Valley	58%	68%	78%	79%	80%	83%	89%
San Diego South/East, CA	65%	71%	74%	74%	77%	81%	89%
SD NorthEast/Escondido	58%	66%	71%	69%	70%	76%	85%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$168.76	\$170.84	\$184.55	\$191.00	\$183.17	\$195.89	\$195.17
Del Mar/Oceanside	\$202.97	\$210.80	\$212.92	\$214.96	\$212.04	\$247.33	\$257.79
UTC	\$183.25	\$220.94	\$231.41	\$232.90	\$215.71	\$222.02	\$229.24
Mission Bay	\$232.08	\$227.72	\$227.86	\$227.16	\$228.65	\$276.89	\$300.64
La Jolla Coastal	\$320.04	\$310.95	\$308.91	\$320.29	\$340.50	\$387.62	\$375.96
San Diego Downtown	\$241.16	\$254.40	\$263.47	\$231.11	\$211.20	\$215.95	\$231.05

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$155.43	\$168.56	\$183.85	\$186.62	\$166.87	\$185.14	\$187.96
Mission Valley	\$136.24	\$135.83	\$153.17	\$154.65	\$146.65	\$156.45	\$166.95
San Diego South/East, CA	\$134.32	\$138.20	\$143.04	\$138.81	\$134.64	\$152.65	\$160.64
SD NorthEast/Escondido	\$163.71	\$170.52	\$179.54	\$169.19	\$160.54	\$179.24	\$187.50

Competitive Set Weekly Performance

Last 4 Weeks



Week of 10/6/24
Hotel Category Total

	Total Market				Group				Transient				
	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Sep 22 - 28, 2024	Sep 15 - 21, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Sep 22 - 28, 2024	Sep 15 - 21, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Sep 22 - 28, 2024	Sep 15 - 21, 2024	
% Occupancy	San Diego, CA	74.6%	75.1%	82.2%	79.4%	20.9%	22.7%	29.5%	24.9%	51.5%	50.2%	50.6%	52.4%
	San Francisco/San Mateo, CA	71.5%	72.1%	81.0%	82.7%	12.0%	11.6%	15.0%	29.5%	53.6%	54.7%	60.7%	47.4%
	Seattle, WA	76.2%	73.7%	78.3%	87.0%	17.9%	14.3%	16.0%	16.4%	54.7%	55.7%	58.5%	66.7%
	Phoenix, AZ	75.2%	65.8%	71.3%	65.3%	24.4%	18.0%	24.0%	18.8%	49.1%	46.2%	45.8%	44.8%
	Los Angeles, CA	75.8%	72.6%	80.1%	79.6%	10.3%	10.1%	14.8%	14.0%	60.6%	57.6%	60.1%	60.4%
	Orange County, CA	79.3%	72.7%	80.4%	81.1%	14.1%	11.4%	19.1%	16.5%	64.1%	60.2%	60.2%	63.5%
Occupancy YOY%	San Diego, CA	-1.5%	-5.5%	+9.2%	-5.3%	-18.0%	-18.1%	+31.2%	-15.6%	+6.5%	+0.7%	-0.2%	+0.2%
	San Francisco/San Mateo, CA	+3.5%	-7.1%	-2.6%	+6.8%	-13.3%	-46.0%	-38.8%	+78.1%	+7.5%	+8.0%	+12.7%	-14.1%
	Seattle, WA	+5.7%	+3.4%	+7.1%	+3.9%	+24.0%	+1.8%	+31.6%	-5.6%	+0.7%	+3.4%	+1.5%	+6.1%
	Phoenix, AZ	+6.9%	-5.9%	+6.9%	-8.2%	+23.0%	-22.3%	+25.2%	-15.2%	+1.1%	+2.9%	+0.4%	-4.7%
	Los Angeles, CA	-2.7%	-7.8%	+7.4%	+6.2%	-22.8%	-34.4%	+28.4%	+24.8%	+2.0%	-1.2%	+3.9%	+3.1%
	Orange County, CA	-1.1%	-5.8%	+5.4%	+6.2%	-1.2%	-25.6%	+53.4%	+13.1%	-1.3%	-1.1%	-4.3%	+4.3%
ADR	San Diego, CA	\$204.69	\$205.56	\$235.81	\$224.08	\$240.24	\$230.01	\$250.29	\$255.51	\$193.11	\$197.43	\$230.96	\$212.47
	San Francisco/San Mateo, CA	\$206.29	\$200.54	\$219.52	\$363.09	\$253.48	\$238.20	\$248.35	\$410.98	\$200.79	\$197.13	\$218.15	\$358.39
	Seattle, WA	\$192.03	\$188.53	\$205.03	\$219.64	\$217.64	\$211.12	\$232.63	\$228.91	\$188.23	\$186.78	\$201.99	\$222.11
	Phoenix, AZ	\$183.38	\$161.88	\$163.58	\$149.06	\$219.81	\$204.40	\$203.53	\$194.67	\$167.94	\$147.49	\$144.92	\$131.86
	Los Angeles, CA	\$195.03	\$192.21	\$206.28	\$203.63	\$213.87	\$208.75	\$218.45	\$220.25	\$196.39	\$194.04	\$209.22	\$205.44
	Orange County, CA	\$221.42	\$215.70	\$215.56	\$212.86	\$233.01	\$231.12	\$242.48	\$234.86	\$219.15	\$213.38	\$207.90	\$207.90
ADR YOY%	San Diego, CA	-3.7%	-4.8%	+15.6%	-1.0%	+1.4%	-4.5%	+7.6%	+7.4%	-4.7%	-3.8%	+19.0%	-4.9%
	San Francisco/San Mateo, CA	-7.4%	-12.5%	-15.3%	+60.0%	-6.9%	-9.4%	-16.0%	+57.5%	-7.5%	-11.9%	-13.8%	+59.1%
	Seattle, WA	+6.7%	+6.7%	+12.5%	+6.7%	+5.9%	+6.6%	+19.0%	+9.0%	+6.0%	+6.6%	+10.3%	+6.0%
	Phoenix, AZ	+9.5%	-5.3%	+11.2%	-3.3%	+8.9%	-2.0%	+10.7%	+5.6%	+7.3%	-4.9%	+7.7%	-7.7%
	Los Angeles, CA	-3.5%	-5.0%	+5.6%	+3.6%	-1.5%	+3.8%	+3.4%	+4.4%	-4.3%	-7.4%	+5.3%	+2.7%
	Orange County, CA	-0.8%	-2.9%	+1.5%	+2.8%	+5.4%	-2.4%	+3.3%	+2.7%	-2.6%	-3.0%	-0.6%	+2.4%

Weekday Analysis

Oct 6 - 12, 2024



Week of 10/6/24
Hotel Category Total

