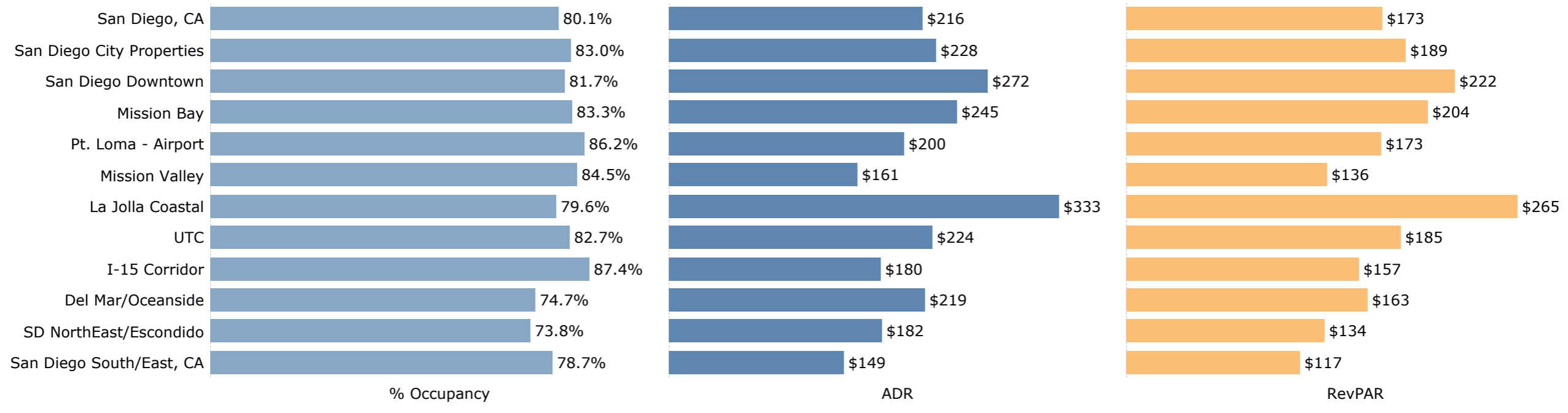


# Weekly Hotel Performance Update

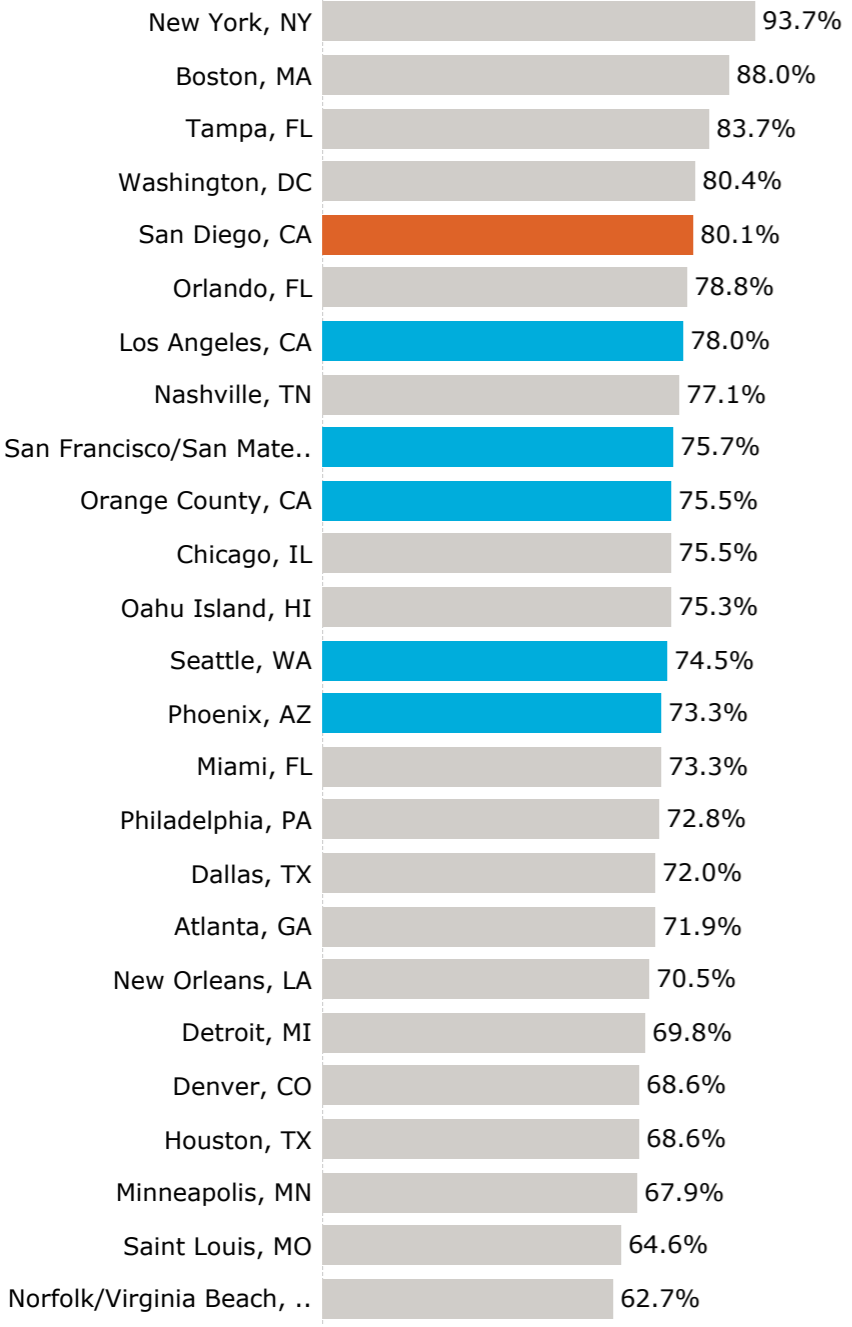
Oct 13 - 19, 2024



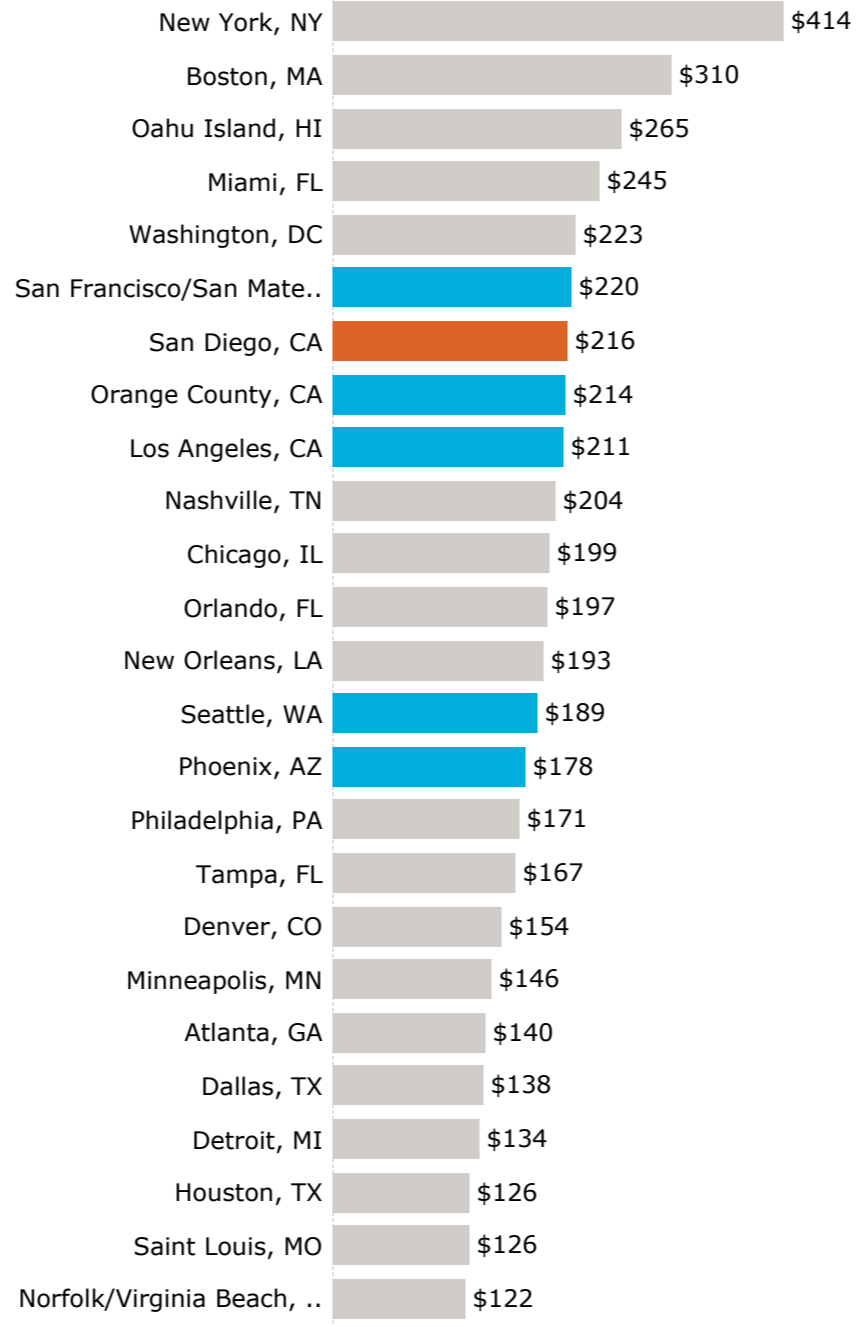
## San Diego County Hotel Performance



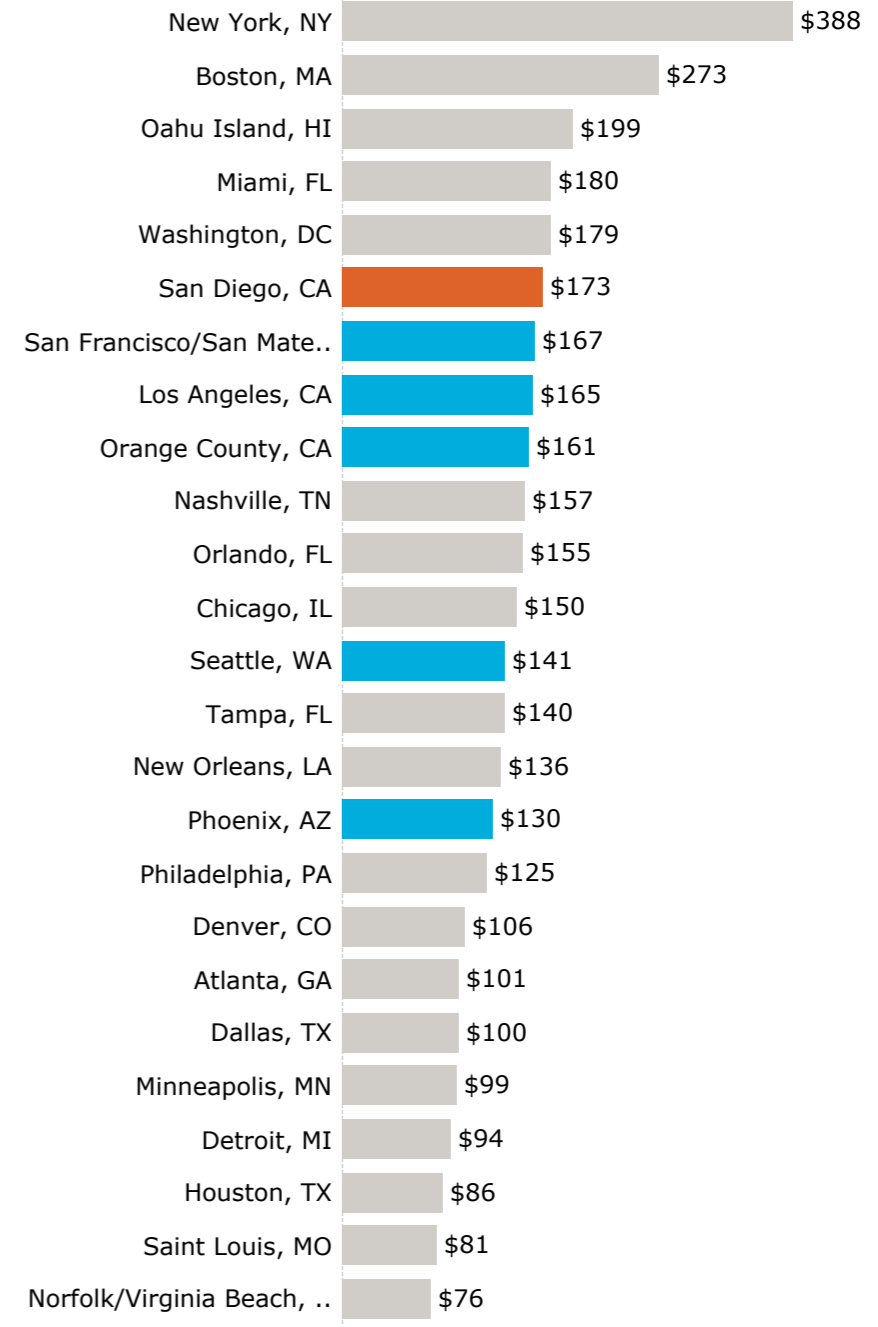
### Weekly Top 25 Hotel Occupancy



### Weekly Top 25 ADR

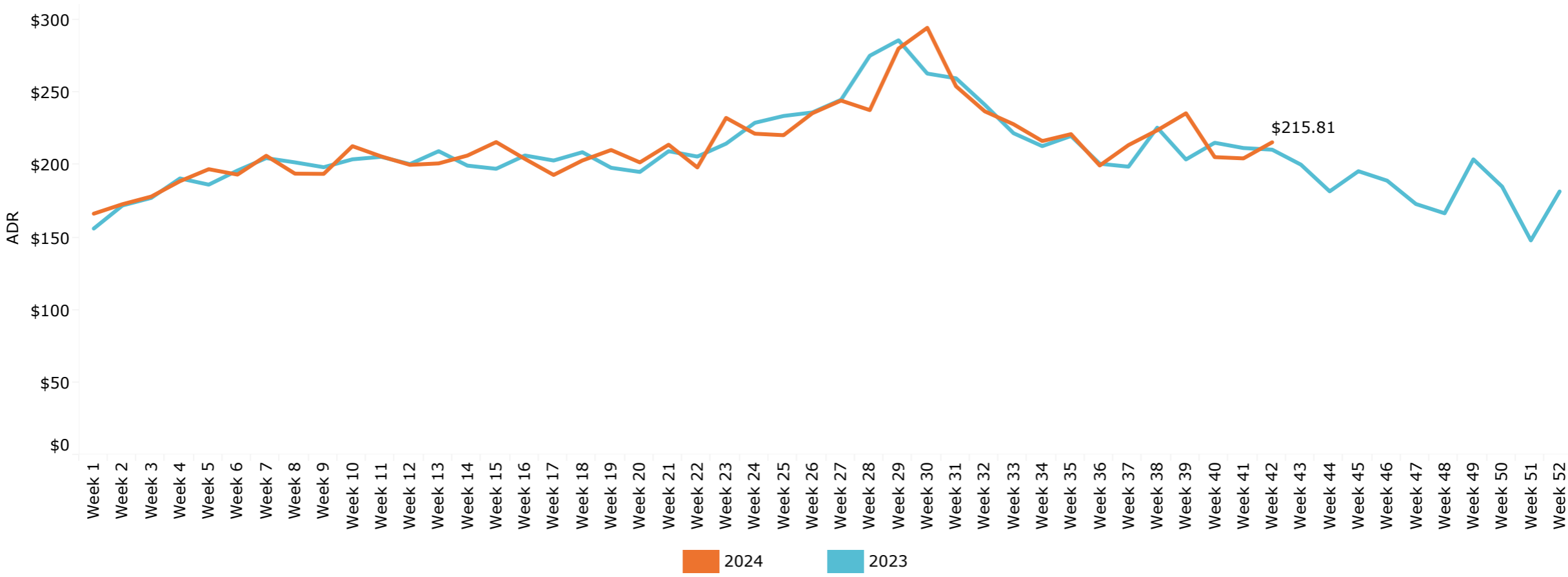
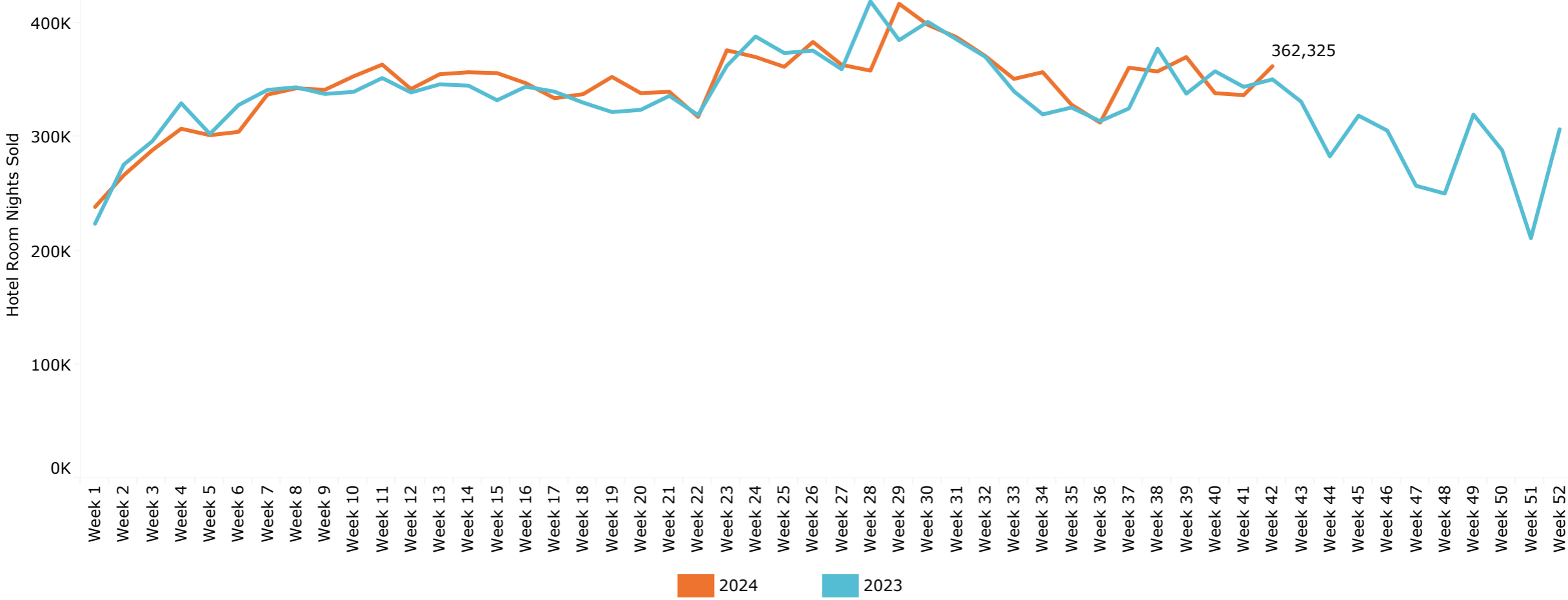


### Weekly Top 25 RevPAR



# San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2022 Benchmark



# Last Week's Daily Hotel Performance by Region

Oct 13 - 19, 2024



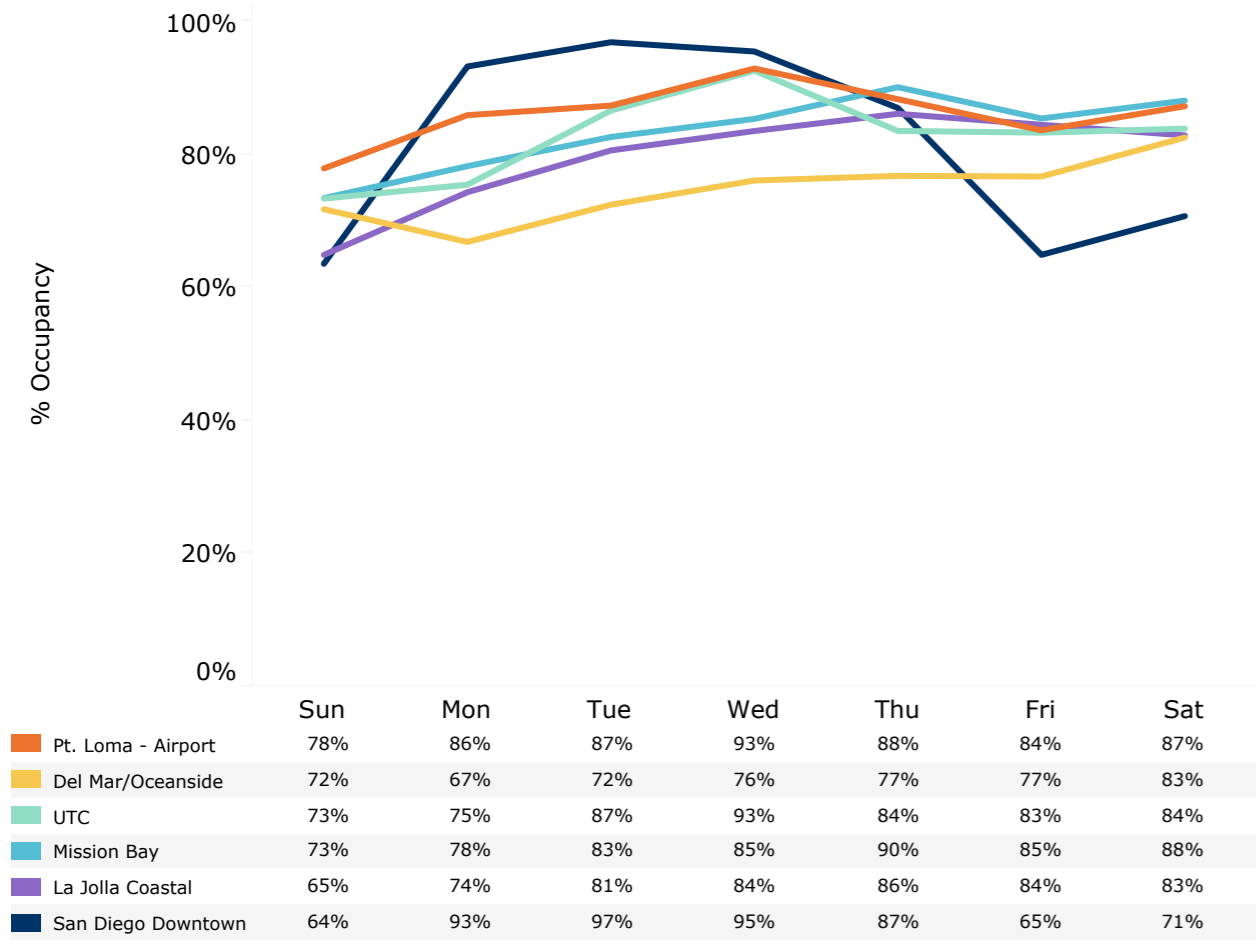
		Sun, October 13	Mon, October 14	Tue, October 15	Wed, October 16	Thu, October 17	Fri, October 18	Sat, October 19
San Diego City Properties	Demand	27,273	33,518	35,475	36,258	34,771	30,700	31,825
	% Occupancy	69.0%	84.8%	89.7%	91.7%	87.9%	77.6%	80.5%
	ADR	\$203.0	\$242.1	\$250.1	\$245.3	\$226.8	\$208.5	\$208.5
	RevPAR	\$140.0	\$205.2	\$224.4	\$225.0	\$199.5	\$161.9	\$167.8
San Diego Downtown	Demand	9,457	13,866	14,409	14,202	12,940	9,657	10,523
	% Occupancy	63.6%	93.2%	96.9%	95.5%	87.0%	64.9%	70.7%
	ADR	\$232.7	\$308.3	\$311.3	\$301.7	\$276.6	\$214.9	\$214.5
	RevPAR	\$148.0	\$287.4	\$301.5	\$288.1	\$240.7	\$139.5	\$151.7
Mission Valley	Demand	5,341	6,125	6,646	6,880	6,920	6,660	6,644
	% Occupancy	69.9%	80.2%	87.0%	90.1%	90.6%	87.2%	87.0%
	ADR	\$142.2	\$157.0	\$177.4	\$171.5	\$151.7	\$161.8	\$160.1
	RevPAR	\$99.4	\$125.9	\$154.3	\$154.5	\$137.4	\$141.1	\$139.3
Pt. Loma - Airport	Demand	3,535	3,898	3,963	4,216	4,007	3,795	3,959
	% Occupancy	77.9%	85.9%	87.3%	92.9%	88.3%	83.6%	87.3%
	ADR	\$184.5	\$206.5	\$209.5	\$205.0	\$195.9	\$195.9	\$202.2
	RevPAR	\$143.7	\$177.4	\$183.0	\$190.5	\$173.1	\$163.9	\$176.4
Mission Bay	Demand	2,327	2,479	2,618	2,704	2,855	2,706	2,791
	% Occupancy	73.5%	78.3%	82.6%	85.4%	90.1%	85.4%	88.1%
	ADR	\$223.0	\$221.4	\$234.1	\$238.9	\$245.6	\$274.0	\$272.8
	RevPAR	\$163.8	\$173.3	\$193.4	\$203.9	\$221.4	\$234.1	\$240.3
La Jolla Coastal	Demand	1,179	1,350	1,464	1,517	1,564	1,534	1,505
	% Occupancy	64.9%	74.3%	80.6%	83.5%	86.1%	84.5%	82.9%
	ADR	\$328.6	\$310.7	\$310.6	\$321.9	\$328.1	\$359.3	\$366.1
	RevPAR	\$213.4	\$230.9	\$250.4	\$268.9	\$282.6	\$303.5	\$303.4
UTC	Demand	3,051	3,138	3,601	3,850	3,474	3,463	3,488
	% Occupancy	73.4%	75.5%	86.6%	92.6%	83.5%	83.3%	83.9%
	ADR	\$215.7	\$216.2	\$241.9	\$251.2	\$224.7	\$209.0	\$206.0
	RevPAR	\$158.3	\$163.2	\$209.5	\$232.6	\$187.7	\$174.0	\$172.8
I-15 Corridor	Demand	1,356	1,531	1,570	1,668	1,746	1,632	1,636
	% Occupancy	74.5%	84.1%	86.3%	91.6%	95.9%	89.7%	89.9%
	ADR	\$175.6	\$176.5	\$171.8	\$178.9	\$181.5	\$189.4	\$184.6
	RevPAR	\$130.8	\$148.4	\$148.2	\$164.0	\$174.1	\$169.8	\$165.9
Del Mar/Oceanside	Demand	5,147	4,795	5,196	5,457	5,507	5,500	5,920
	% Occupancy	71.8%	66.9%	72.5%	76.1%	76.8%	76.7%	82.6%
	ADR	\$211.0	\$203.9	\$204.8	\$208.0	\$211.6	\$241.3	\$244.8
	RevPAR	\$151.4	\$136.3	\$148.4	\$158.3	\$162.5	\$185.1	\$202.1
San Diego South/East, CA	Demand	5,094	5,617	5,920	6,136	6,150	5,969	6,089
	% Occupancy	68.5%	75.5%	79.6%	82.5%	82.7%	80.2%	81.8%
	ADR	\$134.8	\$148.5	\$150.6	\$149.8	\$144.8	\$155.1	\$156.4
	RevPAR	\$92.3	\$112.1	\$119.8	\$123.5	\$119.7	\$124.4	\$128.0

# Day of Week Occupancy and ADR Patterns by Region

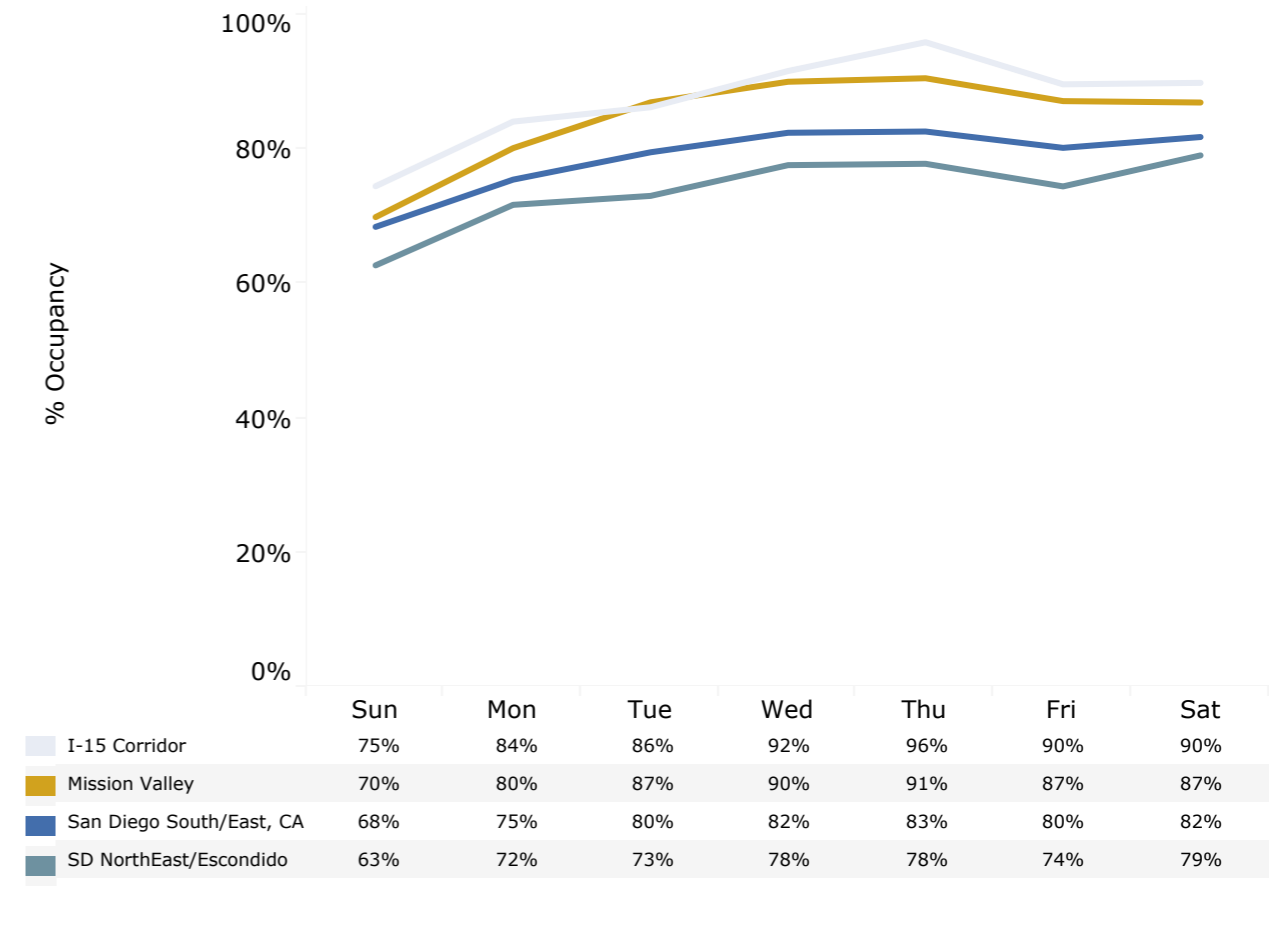
Oct 13 - 19, 2024



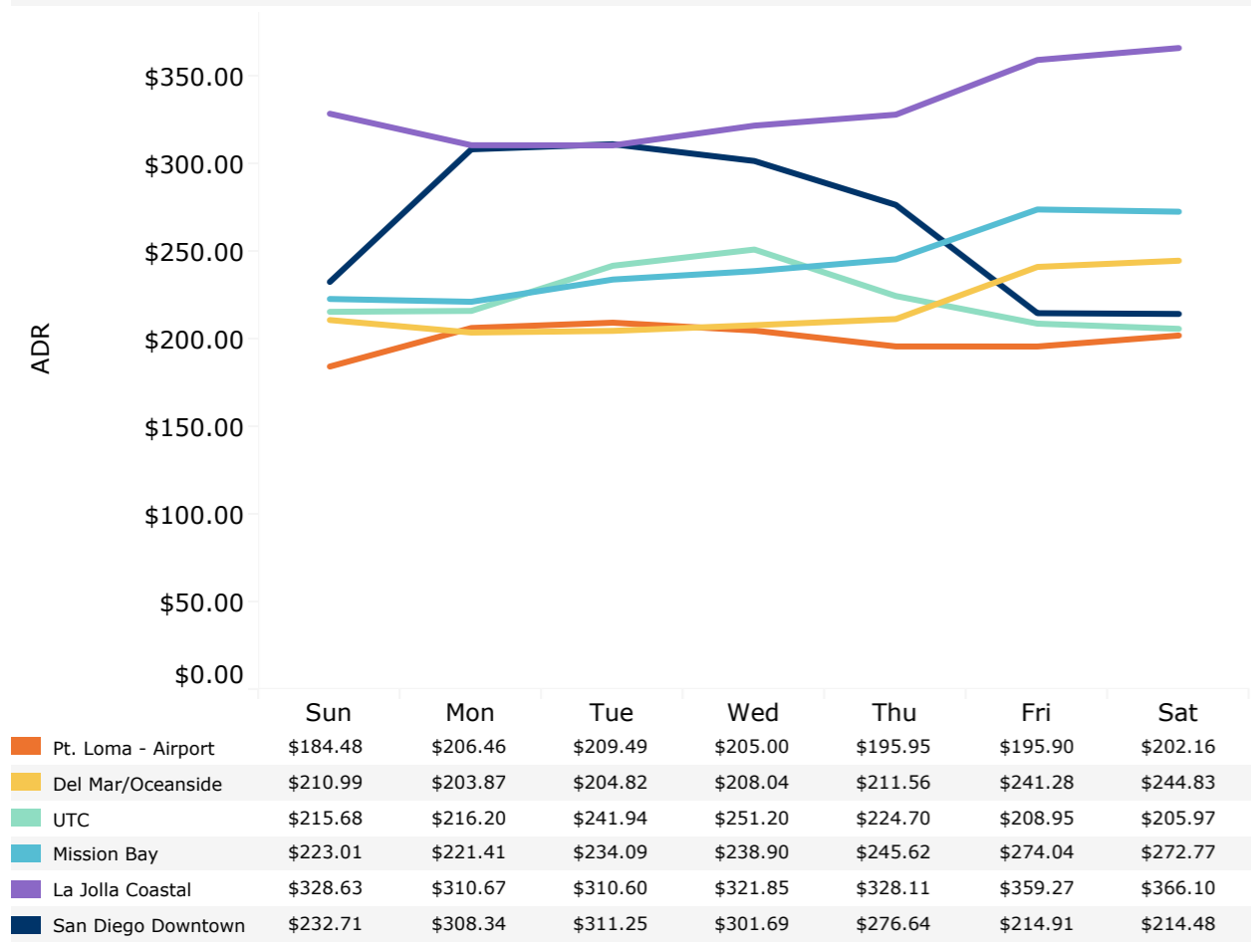
### Occupancy By Weekday



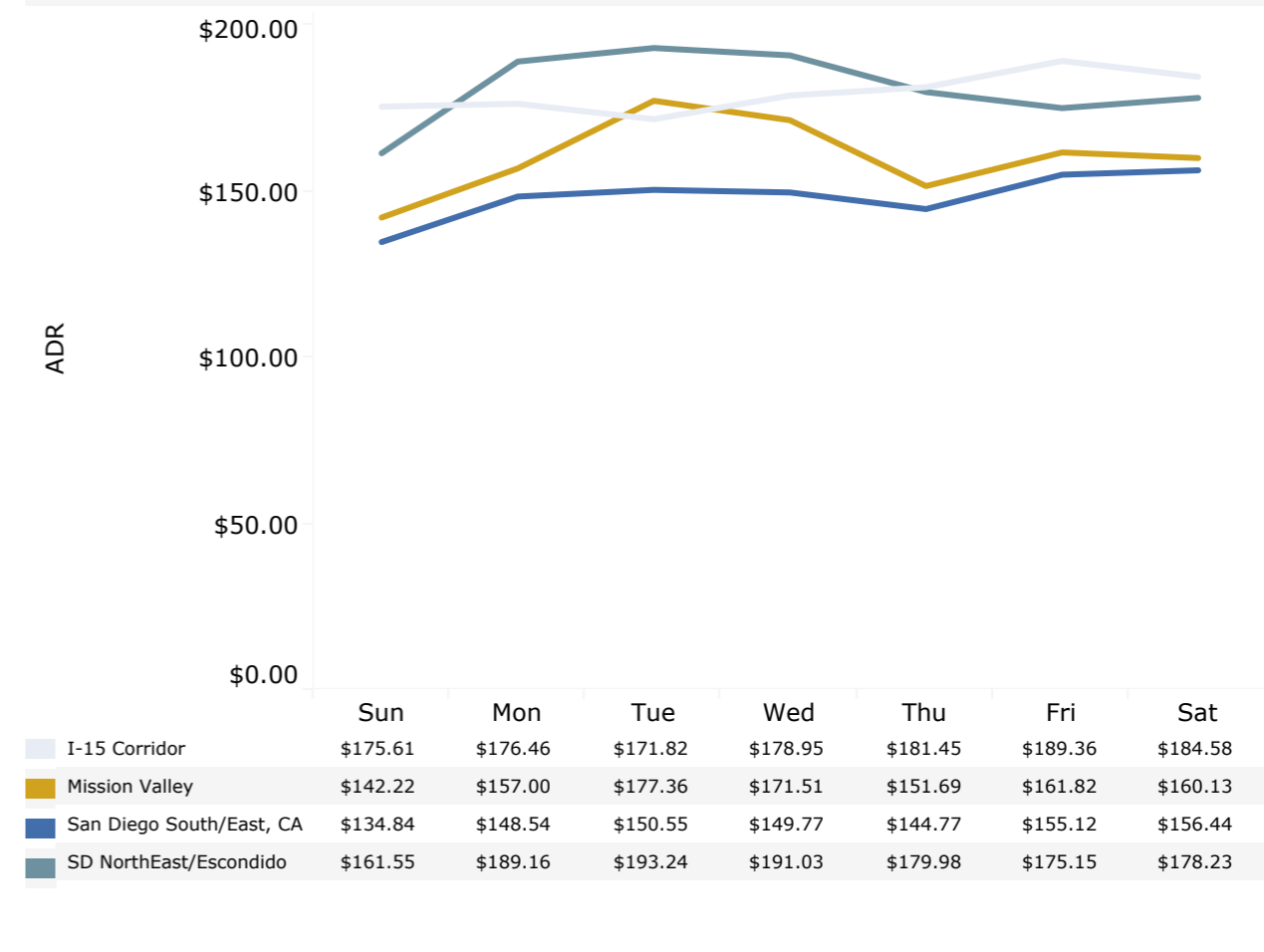
### Occupancy By Weekday



### ADR By Weekday



### ADR By Weekday



# Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Oct 13 - 19, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Sep 22 - 28, 2024	Oct 13 - 19, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Sep 22 - 28, 2024	Oct 13 - 19, 2024	Oct 6 - 12, 2024	Sep 29 - Oct 5, 2024	Sep 22 - 28, 2024	
% Occupancy	San Diego, CA	80.1%	74.6%	75.1%	82.2%	28.4%	20.9%	22.7%	29.5%	49.4%	51.5%	50.2%	50.6%
	San Francisco/San Mateo, CA	75.7%	71.5%	72.1%	81.0%	18.1%	12.0%	11.6%	15.0%	52.0%	53.6%	54.7%	60.7%
	Seattle, WA	74.5%	76.2%	73.7%	78.3%	17.8%	17.9%	14.3%	16.0%	53.2%	54.7%	55.7%	58.5%
	Phoenix, AZ	73.3%	75.2%	65.8%	71.3%	23.5%	24.4%	18.0%	24.0%	48.1%	49.1%	46.2%	45.8%
	Los Angeles, CA	78.0%	75.8%	72.6%	80.1%	15.6%	10.3%	10.1%	14.8%	57.6%	60.6%	57.6%	60.1%
	Orange County, CA	75.5%	79.3%	72.7%	80.4%	14.0%	14.1%	11.4%	19.1%	60.5%	64.1%	60.2%	60.2%
Occupancy YOY%	San Diego, CA	+2.8%	-1.5%	-5.5%	+9.2%	+5.2%	-18.0%	-18.1%	+31.2%	+1.0%	+6.5%	+0.7%	-0.2%
	San Francisco/San Mateo, CA	+6.5%	+3.5%	-7.1%	-2.6%	+27.4%	-13.3%	-46.0%	-38.8%	+1.3%	+7.5%	+8.0%	+12.7%
	Seattle, WA	-2.0%	+5.7%	+3.4%	+7.1%	-1.3%	+24.0%	+1.8%	+31.6%	-2.7%	+0.7%	+3.4%	+1.5%
	Phoenix, AZ	-5.9%	+6.9%	-5.9%	+6.9%	-5.5%	+23.0%	-22.3%	+25.2%	-6.3%	+1.1%	+2.9%	+0.4%
	Los Angeles, CA	+0.3%	-2.7%	-7.8%	+7.4%	+9.4%	-22.8%	-34.4%	+28.4%	-1.7%	+2.0%	-1.2%	+3.9%
	Orange County, CA	-2.5%	-1.1%	-5.8%	+5.4%	-27.4%	-1.2%	-25.6%	+53.4%	+5.7%	-1.3%	-1.1%	-4.3%
ADR	San Diego, CA	\$215.81	\$204.69	\$205.56	\$235.81	\$242.28	\$240.24	\$230.01	\$250.29	\$203.89	\$193.11	\$197.43	\$230.96
	San Francisco/San Mateo, CA	\$219.98	\$206.29	\$200.54	\$219.52	\$265.08	\$253.48	\$238.20	\$248.35	\$211.14	\$200.79	\$197.13	\$218.15
	Seattle, WA	\$188.79	\$192.03	\$188.53	\$205.03	\$217.58	\$217.64	\$211.12	\$232.63	\$183.50	\$188.23	\$186.78	\$201.99
	Phoenix, AZ	\$177.76	\$183.38	\$161.88	\$163.58	\$207.22	\$219.81	\$204.40	\$203.53	\$166.12	\$167.94	\$147.49	\$144.92
	Los Angeles, CA	\$211.34	\$195.03	\$192.21	\$206.28	\$234.89	\$213.87	\$208.75	\$218.45	\$211.20	\$196.39	\$194.04	\$209.22
	Orange County, CA	\$213.51	\$221.42	\$215.70	\$215.56	\$235.96	\$233.01	\$231.12	\$242.48	\$208.31	\$219.15	\$213.38	\$207.90
ADR YOY%	San Diego, CA	+2.2%	-3.7%	-4.8%	+15.6%	+3.0%	+1.4%	-4.5%	+7.6%	+1.6%	-4.7%	-3.8%	+19.0%
	San Francisco/San Mateo, CA	-3.0%	-7.4%	-12.5%	-15.3%	-4.4%	-6.9%	-9.4%	-16.0%	-4.7%	-7.5%	-11.9%	-13.8%
	Seattle, WA	-0.4%	+6.7%	+6.7%	+12.5%	+0.6%	+5.9%	+6.6%	+19.0%	-1.2%	+6.0%	+6.6%	+10.3%
	Phoenix, AZ	+0.1%	+9.5%	-5.3%	+11.2%	-2.8%	+8.9%	-2.0%	+10.7%	+1.7%	+7.3%	-4.9%	+7.7%
	Los Angeles, CA	+3.6%	-3.5%	-5.0%	+5.6%	+3.7%	-1.5%	+3.8%	+3.4%	+2.9%	-4.3%	-7.4%	+5.3%
	Orange County, CA	-8.1%	-0.8%	-2.9%	+1.5%	+4.6%	+5.4%	-2.4%	+3.3%	-11.8%	-2.6%	-3.0%	-0.6%

# Weekday Analysis

Oct 13 - 19, 2024

