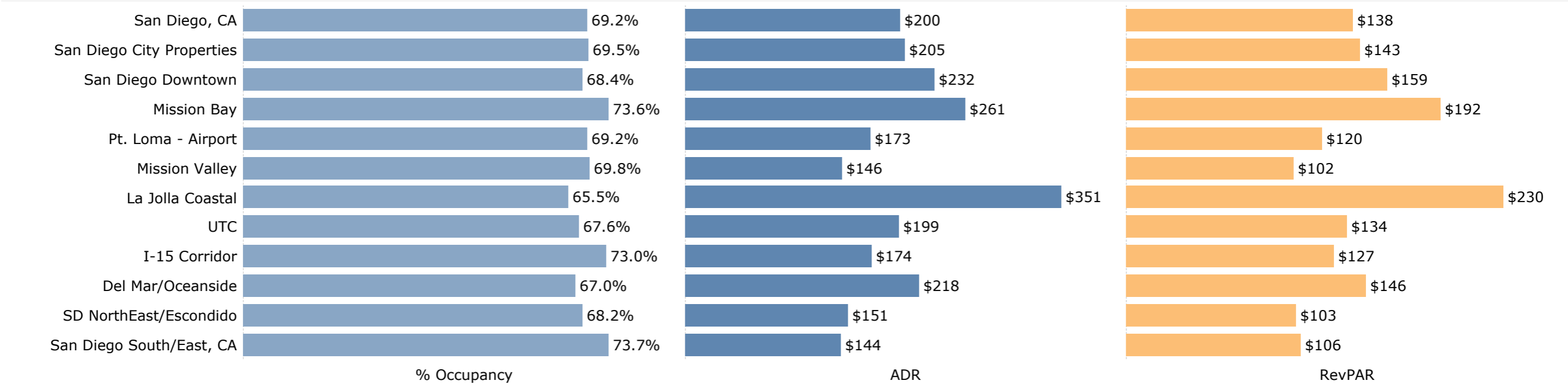


Weekly Hotel Performance Update

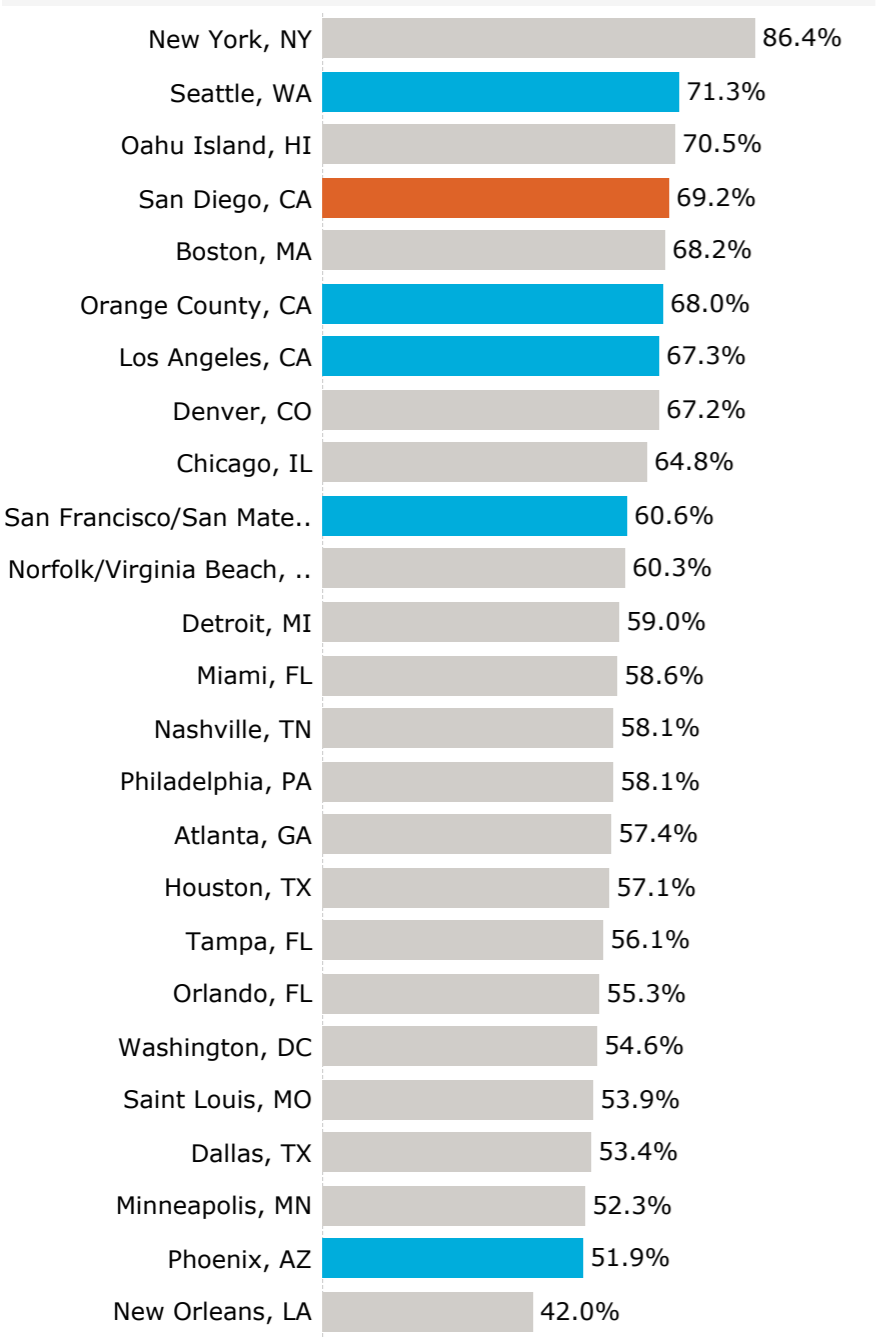
Sep 1 - 7, 2024



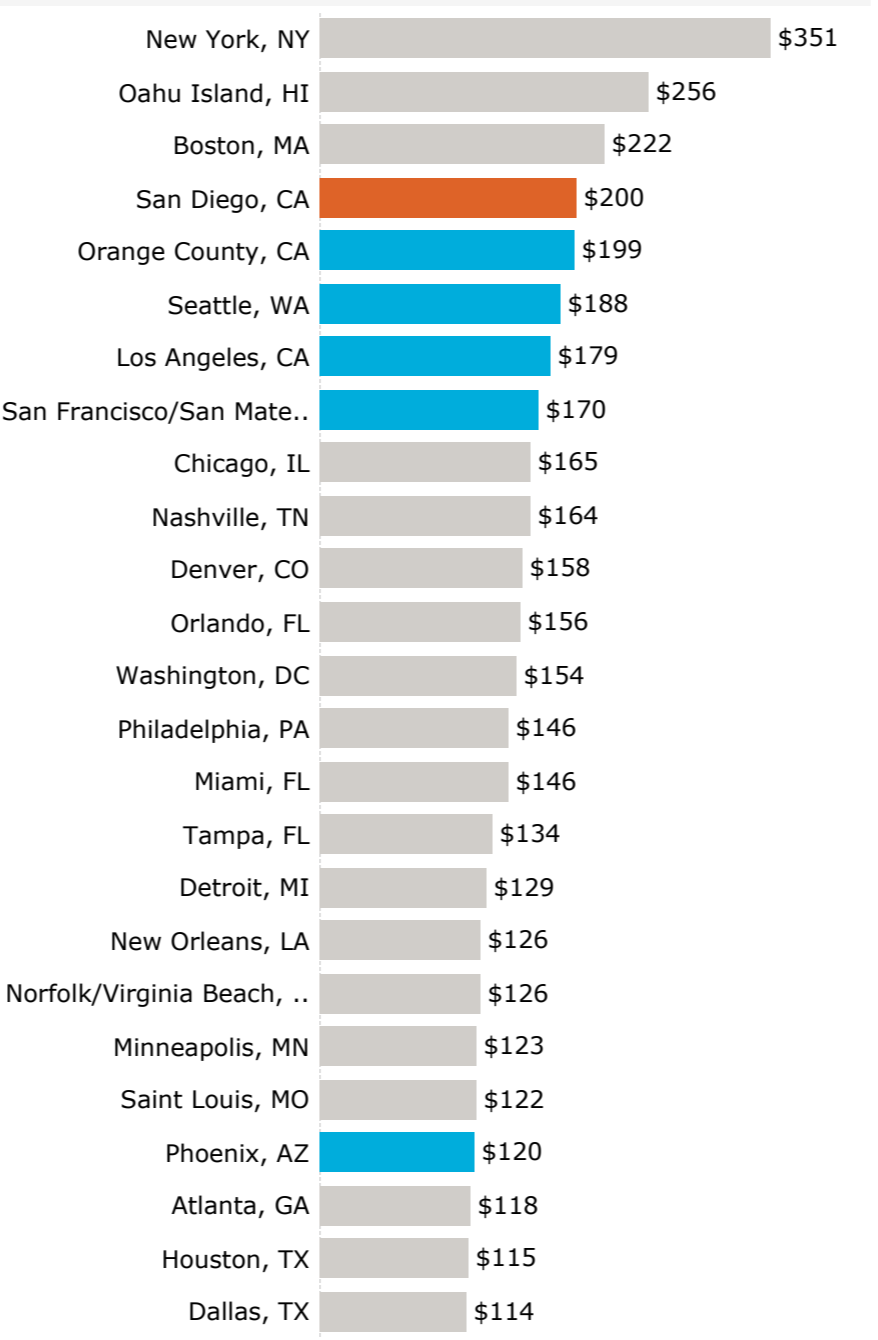
San Diego County Hotel Performance



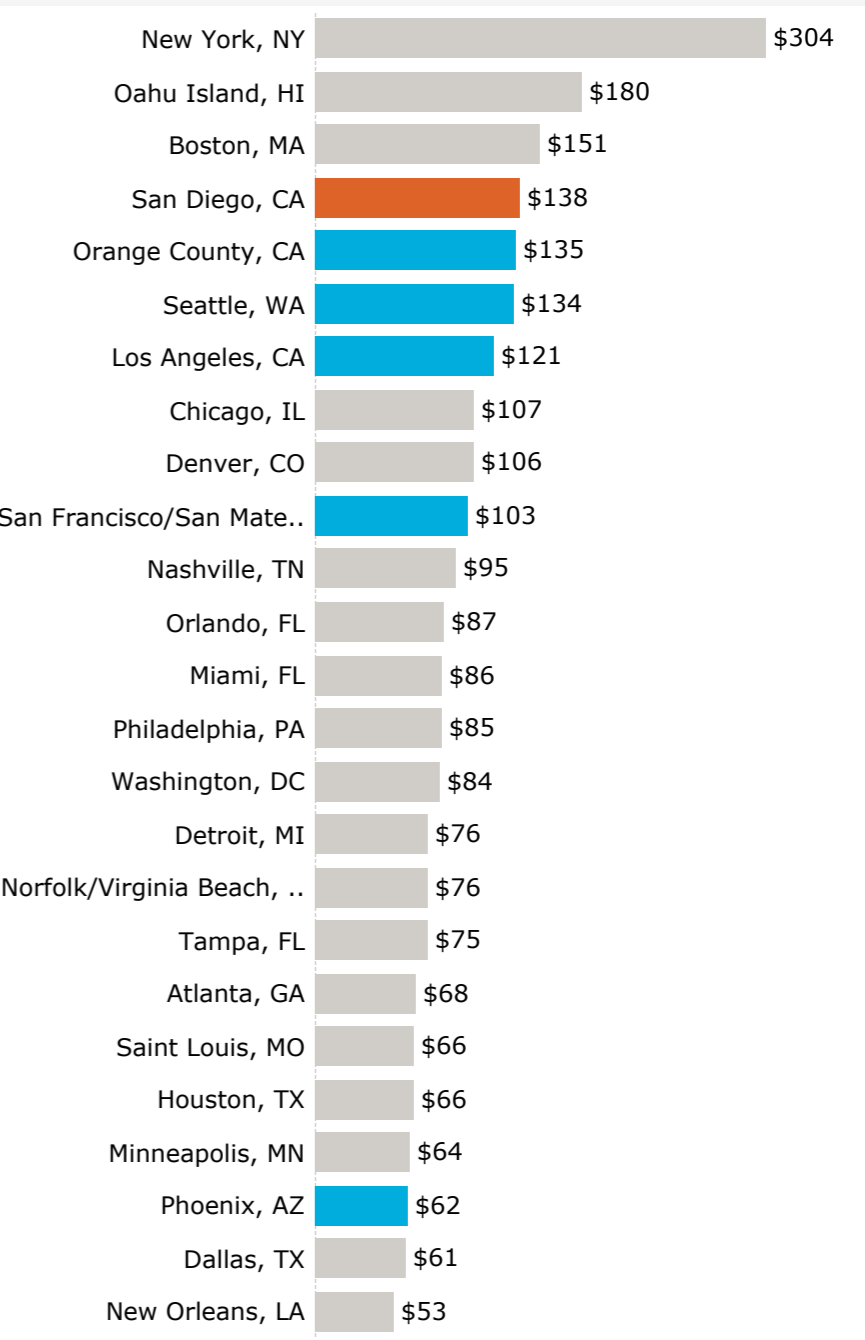
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



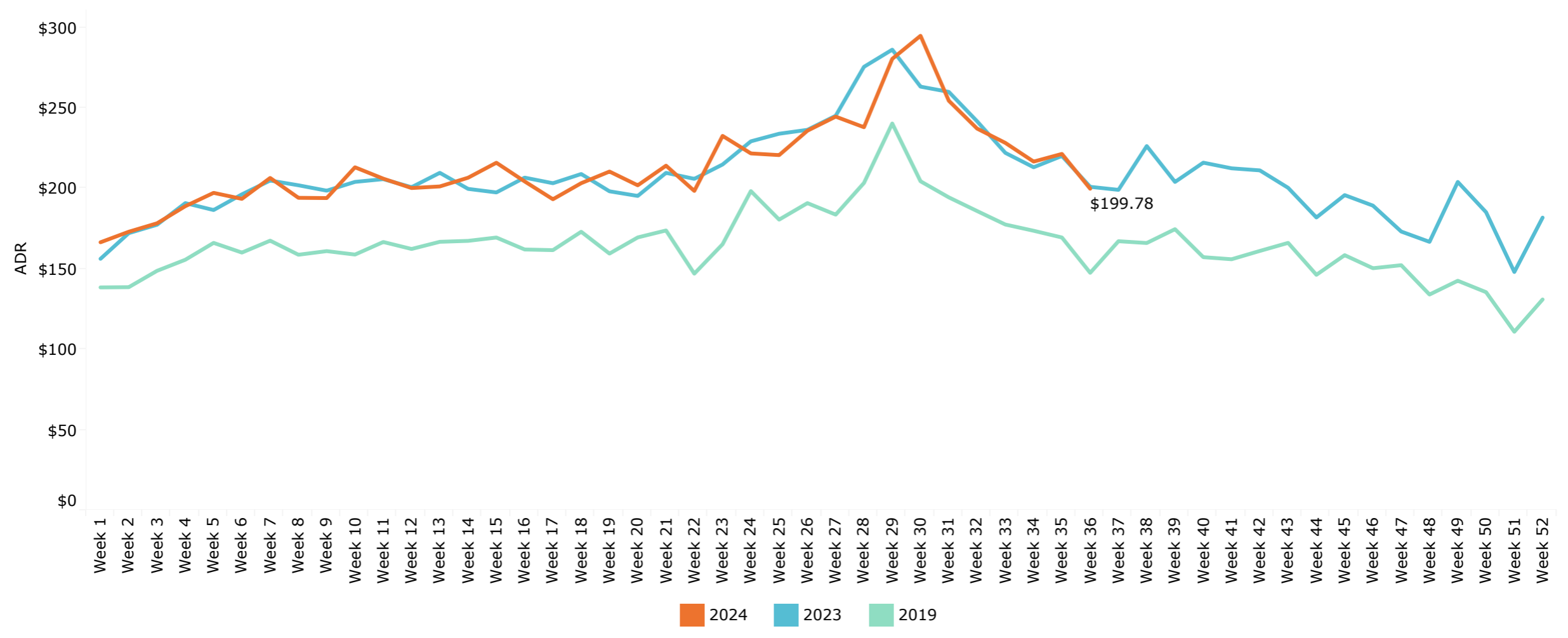
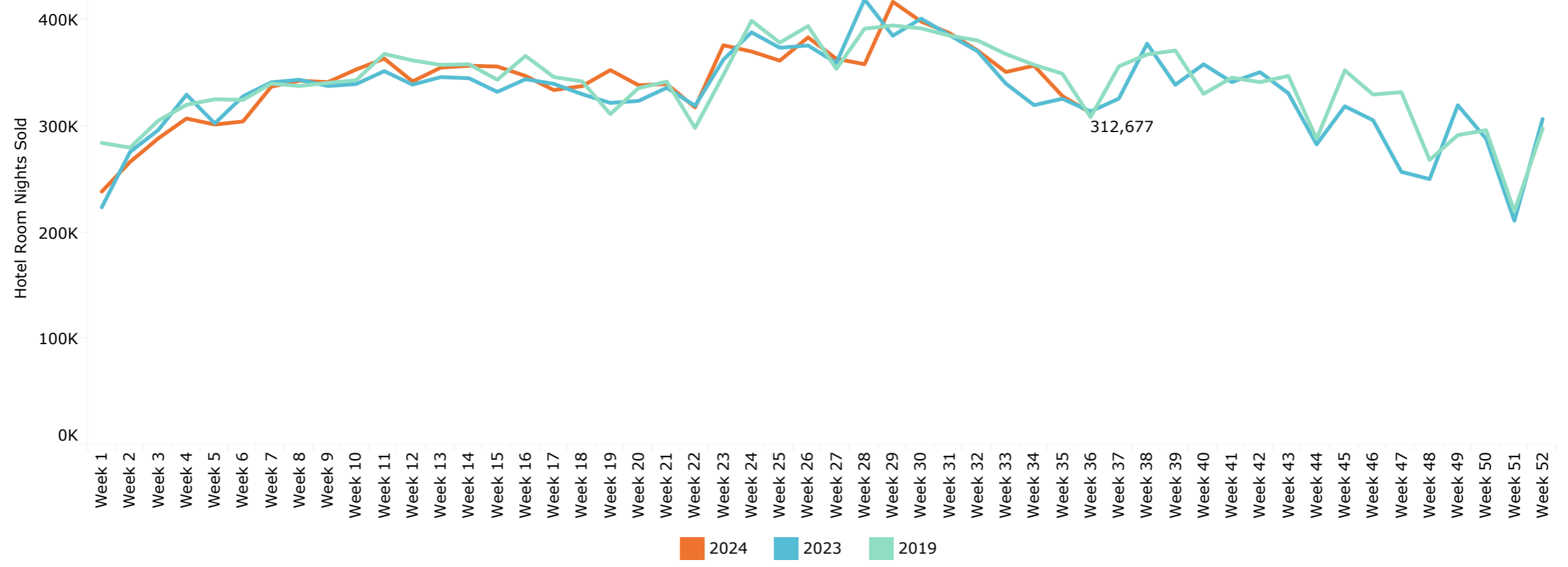
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Sep 1 - 7, 2024



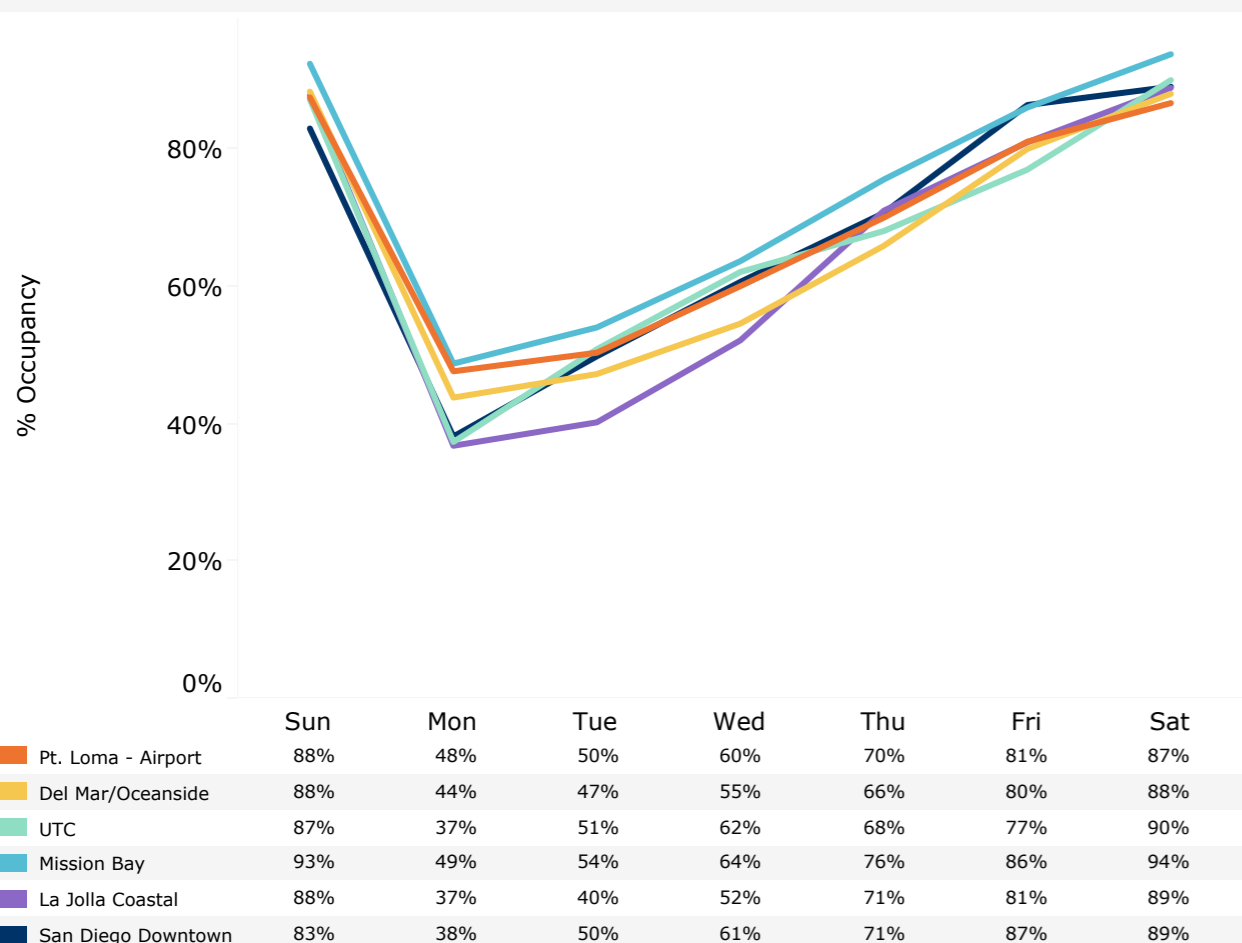
		Sun, September 1	Mon, September 2	Tue, September 3	Wed, September 4	Thu, September 5	Fri, September 6	Sat, September 7
San Diego City Properties	Demand	34,127	16,898	20,599	24,610	28,416	33,064	35,465
	% Occupancy	86.0%	42.6%	51.9%	62.0%	71.6%	83.3%	89.3%
	ADR	\$213.3	\$166.8	\$174.4	\$180.2	\$192.9	\$229.5	\$237.3
	RevPAR	\$183.4	\$71.0	\$90.5	\$111.7	\$138.0	\$191.1	\$212.0
San Diego Downtown	Demand	12,363	5,688	7,427	9,039	10,533	12,872	13,269
	% Occupancy	83.1%	38.2%	49.9%	60.8%	70.8%	86.5%	89.2%
	ADR	\$201.9	\$177.9	\$188.7	\$202.1	\$227.2	\$276.7	\$288.9
	RevPAR	\$167.9	\$68.0	\$94.2	\$122.8	\$160.9	\$239.4	\$257.7
Mission Valley	Demand	6,844	3,534	3,925	4,613	5,447	6,587	7,187
	% Occupancy	87.7%	45.3%	50.3%	59.1%	69.8%	84.4%	92.1%
	ADR	\$157.4	\$125.0	\$129.4	\$131.1	\$132.0	\$157.2	\$162.5
	RevPAR	\$138.1	\$56.6	\$65.1	\$77.5	\$92.1	\$132.7	\$149.7
Pt. Loma - Airport	Demand	3,977	2,166	2,289	2,729	3,182	3,684	3,939
	% Occupancy	87.7%	47.7%	50.5%	60.1%	70.1%	81.2%	86.8%
	ADR	\$181.7	\$149.1	\$153.3	\$157.9	\$160.2	\$190.3	\$192.4
	RevPAR	\$159.3	\$71.2	\$77.4	\$95.0	\$112.3	\$154.5	\$167.1
Mission Bay	Demand	2,932	1,548	1,715	2,021	2,398	2,730	2,976
	% Occupancy	92.6%	48.9%	54.1%	63.8%	75.7%	86.2%	93.9%
	ADR	\$342.3	\$217.8	\$225.2	\$211.1	\$212.5	\$264.7	\$292.7
	RevPAR	\$316.8	\$106.4	\$121.9	\$134.7	\$160.9	\$228.1	\$274.9
La Jolla Coastal	Demand	1,597	670	732	949	1,292	1,473	1,617
	% Occupancy	87.9%	36.9%	40.3%	52.3%	71.1%	81.1%	89.0%
	ADR	\$406.6	\$290.1	\$289.4	\$289.1	\$316.5	\$385.0	\$381.5
	RevPAR	\$357.6	\$107.0	\$116.7	\$151.1	\$225.2	\$312.3	\$339.7
UTC	Demand	3,633	1,557	2,119	2,587	2,835	3,207	3,749
	% Occupancy	87.4%	37.4%	51.0%	62.2%	68.2%	77.1%	90.2%
	ADR	\$238.8	\$179.2	\$181.8	\$188.0	\$190.9	\$192.6	\$195.5
	RevPAR	\$208.7	\$67.1	\$92.6	\$117.0	\$130.2	\$148.5	\$176.3
I-15 Corridor	Demand	1,449	858	1,397	1,537	1,497	1,209	1,353
	% Occupancy	79.6%	47.1%	76.8%	84.5%	82.3%	66.4%	74.3%
	ADR	\$192.1	\$164.7	\$171.7	\$169.3	\$171.7	\$169.3	\$173.5
	RevPAR	\$152.9	\$77.7	\$131.8	\$142.9	\$141.3	\$112.5	\$129.0
Del Mar/Oceanside	Demand	6,346	3,149	3,395	3,922	4,735	5,747	6,323
	% Occupancy	88.5%	43.9%	47.3%	54.7%	66.0%	80.1%	88.2%
	ADR	\$283.2	\$170.9	\$157.4	\$168.0	\$190.2	\$233.8	\$246.6
	RevPAR	\$250.6	\$75.1	\$74.5	\$91.9	\$125.6	\$187.4	\$217.5
San Diego South/East, CA	Demand	6,183	4,017	4,596	5,171	5,673	6,199	6,526
	% Occupancy	83.1%	54.0%	61.8%	69.5%	76.3%	83.3%	87.7%
	ADR	\$156.8	\$123.7	\$125.4	\$130.9	\$134.6	\$159.3	\$163.8
	RevPAR	\$130.3	\$66.8	\$77.4	\$91.0	\$102.6	\$132.8	\$143.7

Day of Week Occupancy and ADR Patterns by Region

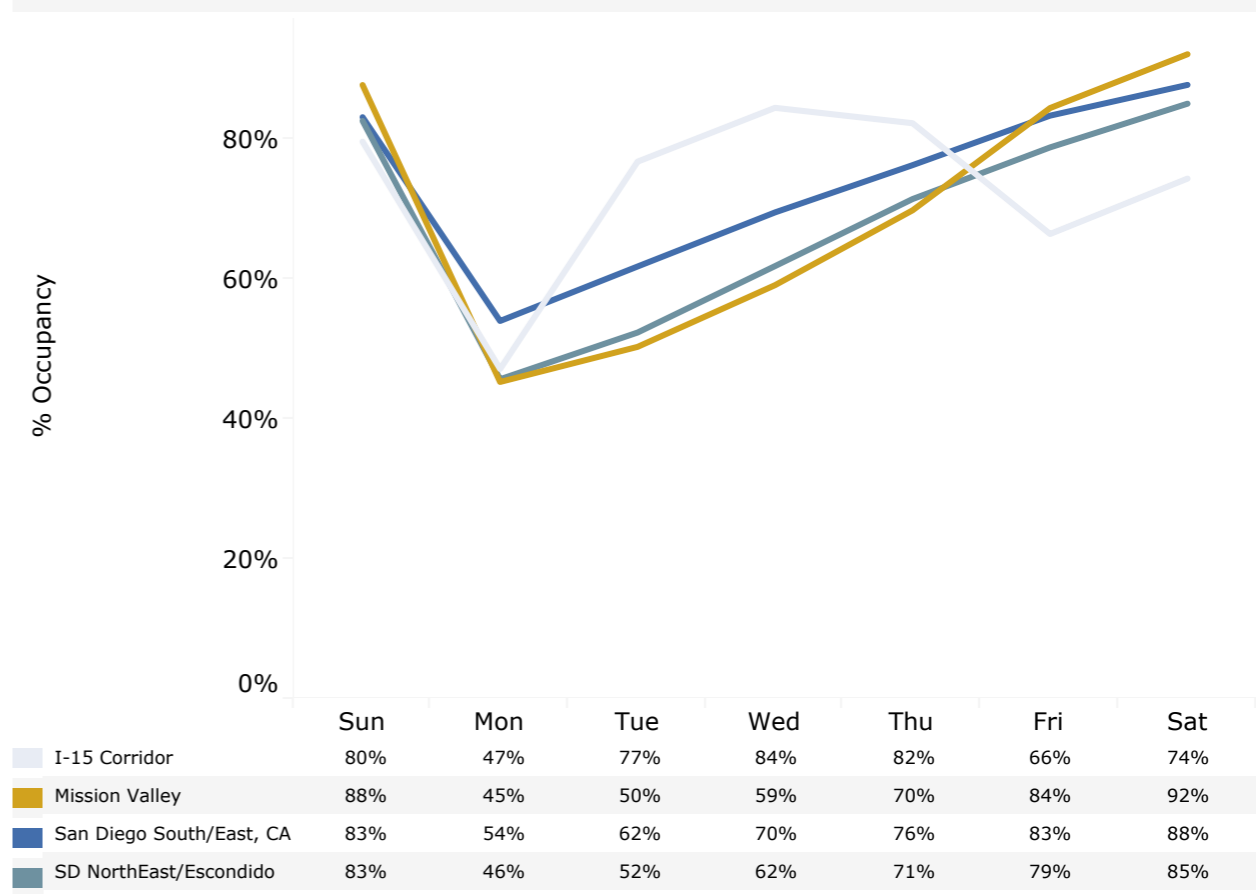
Sep 1 - 7, 2024



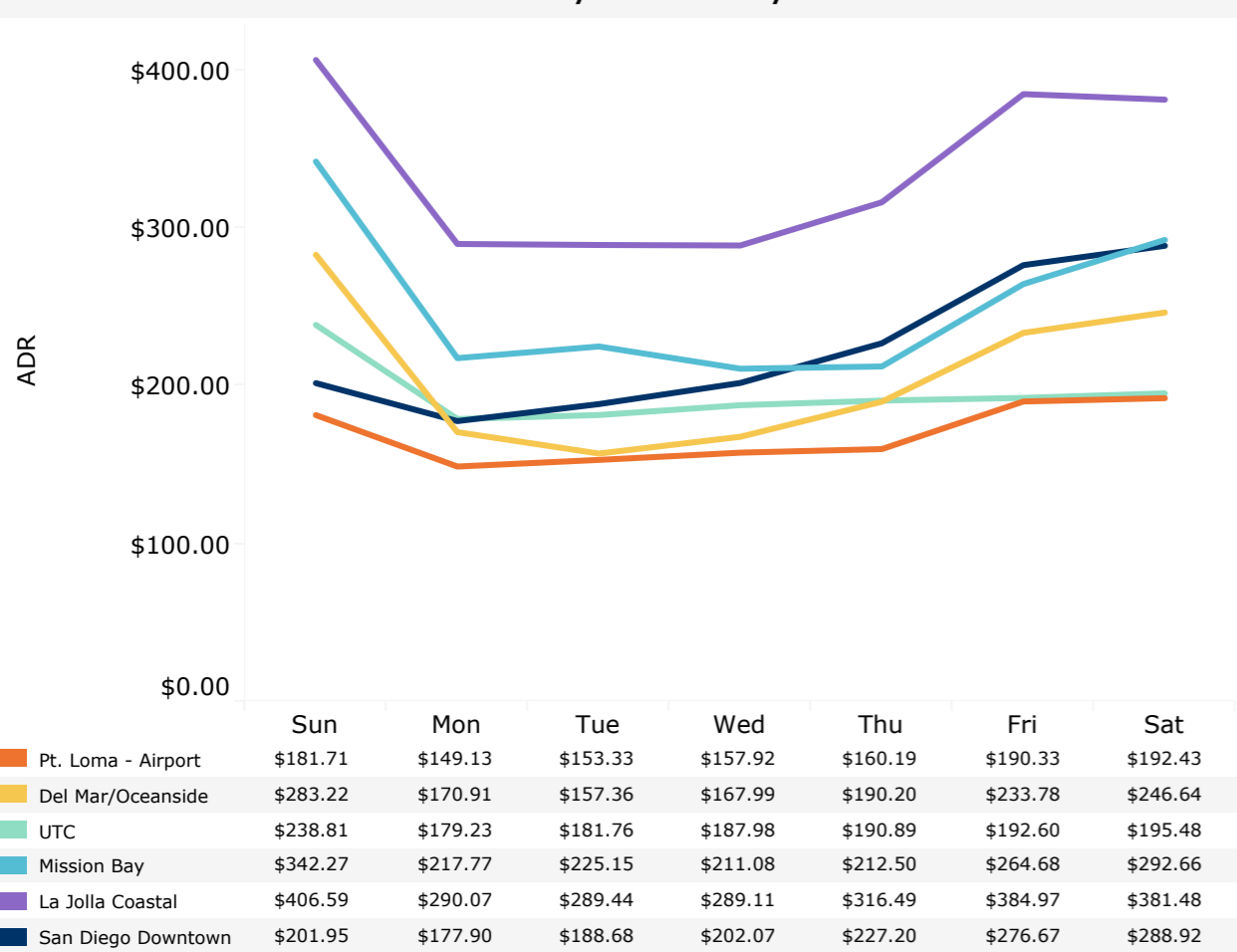
Occupancy By Weekday



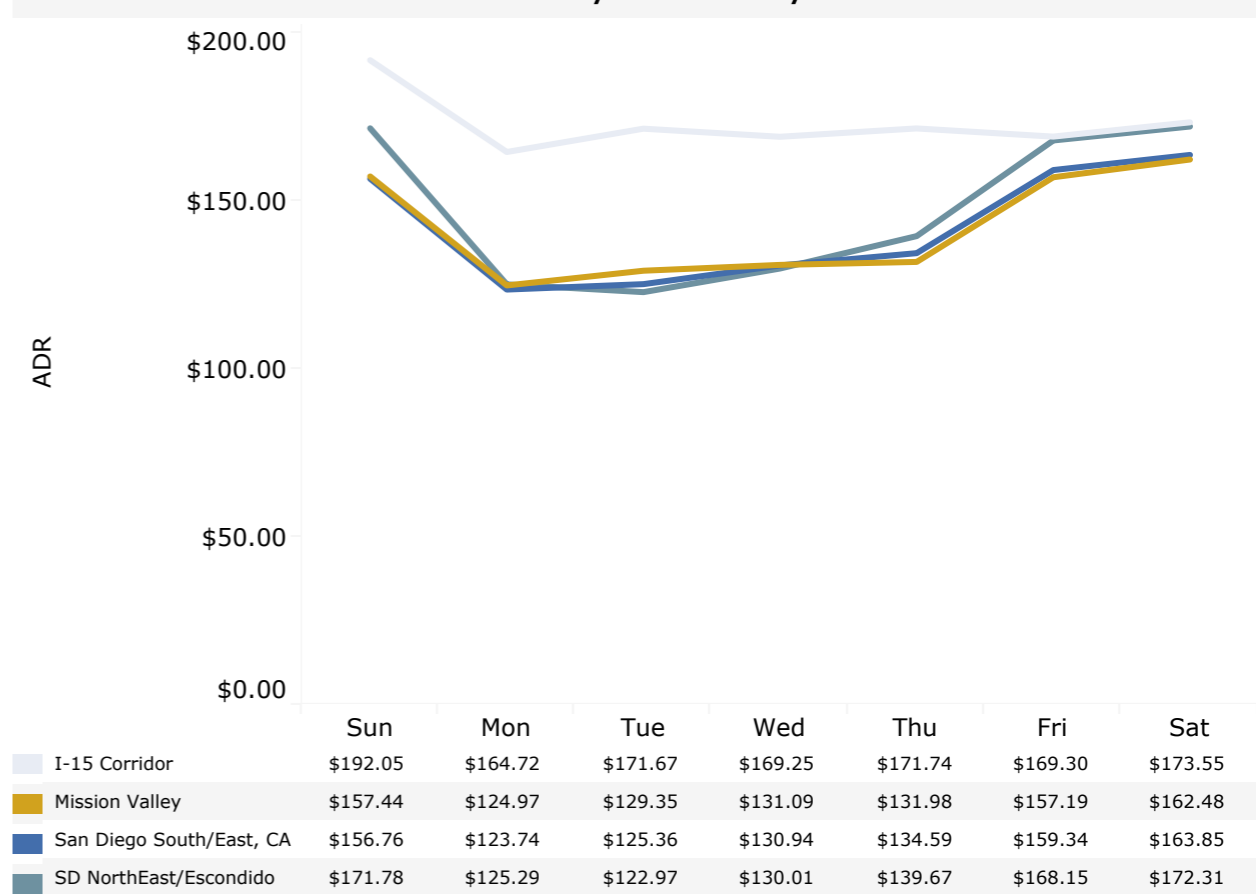
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Sep 1 - 7, 2024	Aug 25 - 31, 2024	Aug 18 - 24, 2024	Aug 11 - 17, 2024	Sep 1 - 7, 2024	Aug 25 - 31, 2024	Aug 18 - 24, 2024	Aug 11 - 17, 2024	Sep 1 - 7, 2024	Aug 25 - 31, 2024	Aug 18 - 24, 2024	Aug 11 - 17, 2024	
% Occupancy	San Diego, CA	69.2%	72.7%	79.0%	77.7%	18.7%	17.0%	19.8%	22.0%	45.1%	52.4%	55.9%	52.9%
	San Francisco/San Mateo, CA	60.6%	66.8%	73.5%	75.3%	7.6%	11.0%	14.0%	9.9%	43.7%	46.8%	51.6%	57.6%
	Seattle, WA	71.3%	81.7%	80.8%	78.2%	13.6%	19.4%	14.4%	13.7%	50.7%	58.1%	61.5%	58.5%
	Phoenix, AZ	51.9%	60.1%	58.9%	58.1%	13.2%	14.8%	16.4%	17.9%	28.6%	37.0%	34.4%	32.4%
	Los Angeles, CA	67.3%	71.2%	76.8%	76.6%	8.5%	8.6%	10.5%	14.5%	50.8%	57.4%	64.2%	60.3%
	Orange County, CA	68.0%	67.9%	71.3%	73.4%	13.0%	12.0%	16.7%	21.7%	52.0%	54.8%	56.2%	53.0%
Occupancy YOY%	San Diego, CA	-0.8%	+0.2%	+11.2%	+2.8%	-8.5%	-16.4%	-9.0%	+39.1%	-1.2%	+8.4%	+24.8%	-4.6%
	San Francisco/San Mateo, CA	-5.0%	-6.0%	+3.8%	-2.2%	-31.0%	-24.4%	+3.6%	-22.3%	-2.2%	-8.8%	+2.4%	-0.4%
	Seattle, WA	+0.5%	+9.2%	+1.3%	+1.3%	-24.7%	+14.3%	-13.0%	-22.4%	+1.0%	+5.5%	+1.5%	+5.7%
	Phoenix, AZ	-8.6%	-1.0%	-0.5%	-1.2%	-20.0%	+53.4%	-17.6%	+10.2%	-6.3%	-0.4%	+7.5%	-1.1%
	Los Angeles, CA	+2.3%	+1.9%	+3.8%	-0.4%	-9.9%	-25.6%	-7.9%	+28.5%	+0.5%	+5.8%	+6.5%	-7.0%
	Orange County, CA	+5.3%	+6.9%	+4.4%	+6.2%	+12.8%	+19.1%	+51.6%	+61.6%	-1.1%	+3.7%	-4.6%	-9.7%
ADR	San Diego, CA	\$199.78	\$221.43	\$216.65	\$228.27	\$286.64	\$278.67	\$277.26	\$319.29	\$283.61	\$312.85	\$307.86	\$325.08
	San Francisco/San Mateo, CA	\$169.82	\$183.92	\$189.22	\$190.47	\$246.61	\$260.83	\$241.72	\$240.32	\$206.95	\$225.86	\$232.16	\$230.57
	Seattle, WA	\$187.50	\$218.08	\$206.80	\$205.88	\$263.33	\$259.81	\$254.92	\$272.29	\$255.61	\$305.58	\$277.12	\$276.83
	Phoenix, AZ	\$119.83	\$113.27	\$113.03	\$111.62	\$215.44	\$152.91	\$146.30	\$150.82	\$191.76	\$178.01	\$178.65	\$173.89
	Los Angeles, CA	\$179.13	\$185.91	\$195.66	\$201.43	\$255.16	\$253.73	\$278.97	\$274.04	\$269.06	\$276.83	\$291.98	\$306.28
	Orange County, CA	\$199.28	\$200.73	\$197.78	\$208.70	\$281.19	\$292.33	\$253.56	\$287.88	\$310.67	\$307.56	\$305.13	\$326.14
ADR YOY%	San Diego, CA	-0.8%	+0.5%	+1.7%	+2.8%	+7.0%	+3.4%	-1.3%	+6.7%	-0.9%	-2.0%	+1.8%	+4.0%
	San Francisco/San Mateo, CA	-13.2%	-17.2%	-4.0%	-12.0%	-11.0%	-11.2%	-0.1%	-13.1%	-12.0%	-18.9%	-3.2%	-12.4%
	Seattle, WA	+3.5%	+12.5%	+1.4%	+2.5%	+10.4%	+9.4%	+0.6%	+8.7%	+3.8%	+14.9%	-0.3%	+1.3%
	Phoenix, AZ	-4.0%	-1.7%	+1.4%	-0.1%	+3.3%	+1.3%	+7.8%	+4.3%	-4.4%	-3.5%	+0.3%	-3.6%
	Los Angeles, CA	-2.6%	-4.3%	-3.1%	-4.1%	-2.7%	+4.6%	+0.3%	-5.6%	-1.7%	-4.8%	-2.6%	-2.0%
	Orange County, CA	+1.2%	-1.3%	-3.7%	-0.5%	-2.0%	+3.5%	-16.1%	+3.8%	+2.6%	-3.0%	-2.4%	+0.3%

Weekday Analysis

Sep 1 - 7, 2024

