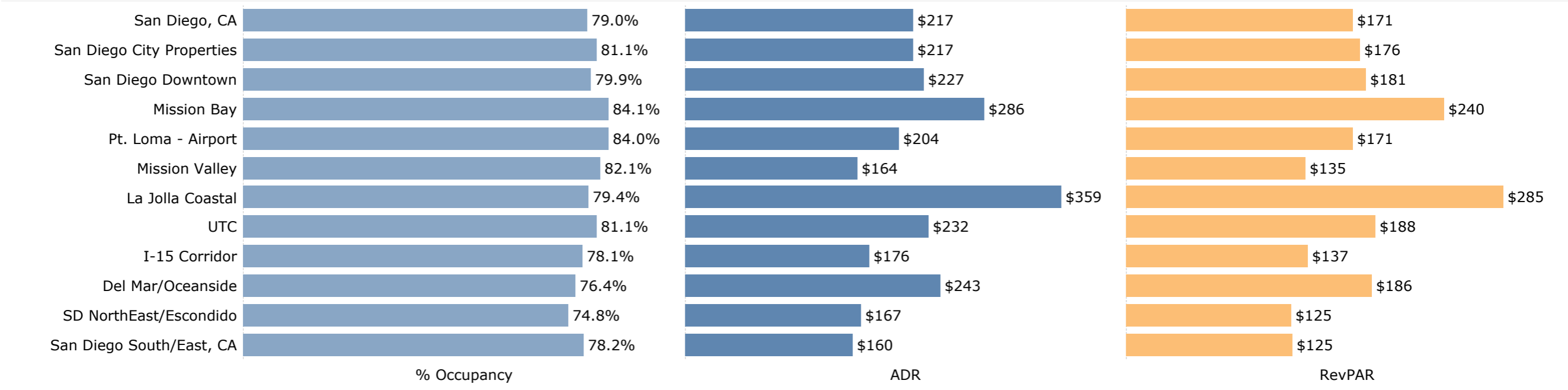


Weekly Hotel Performance Update

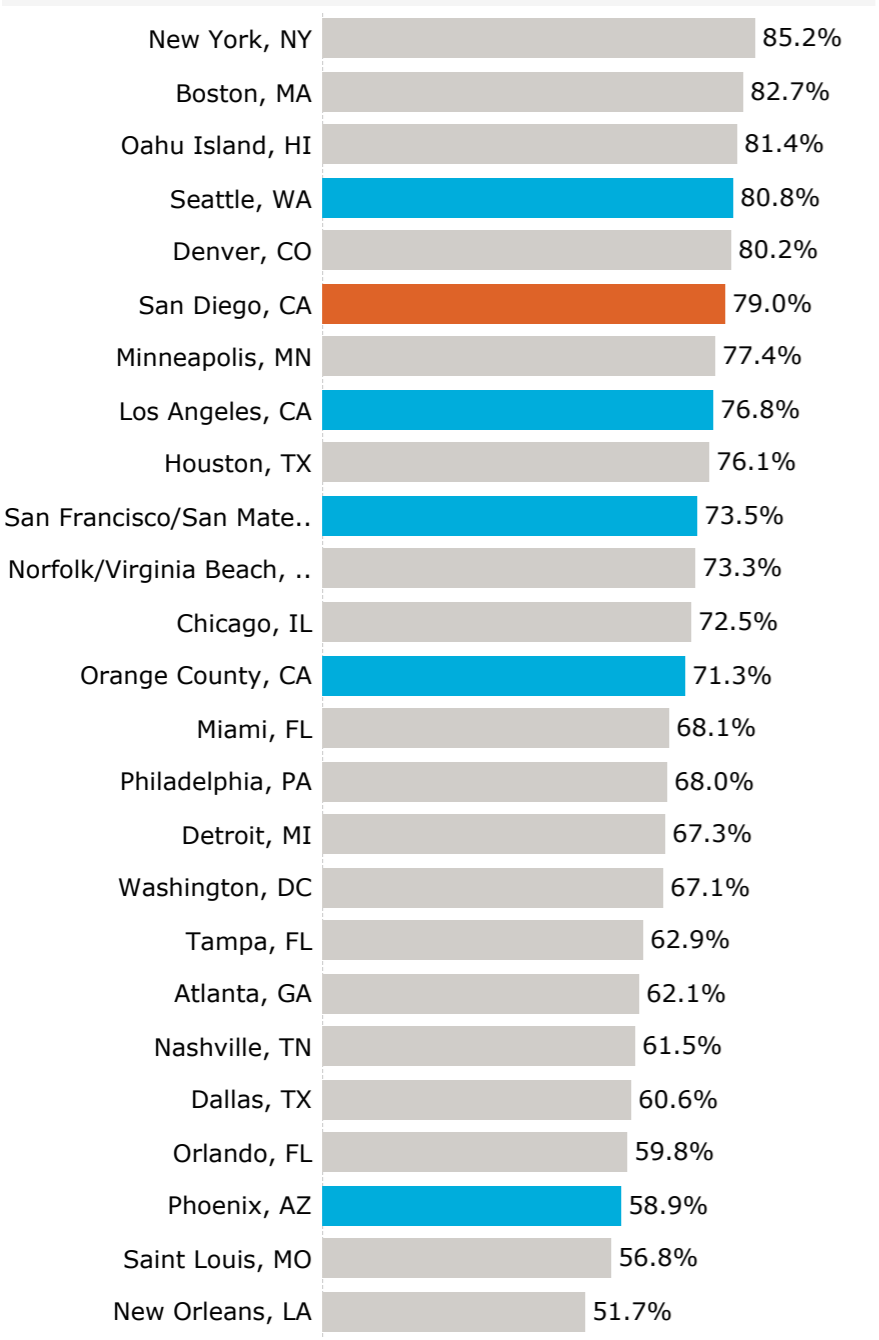
Aug 18 - 24, 2024



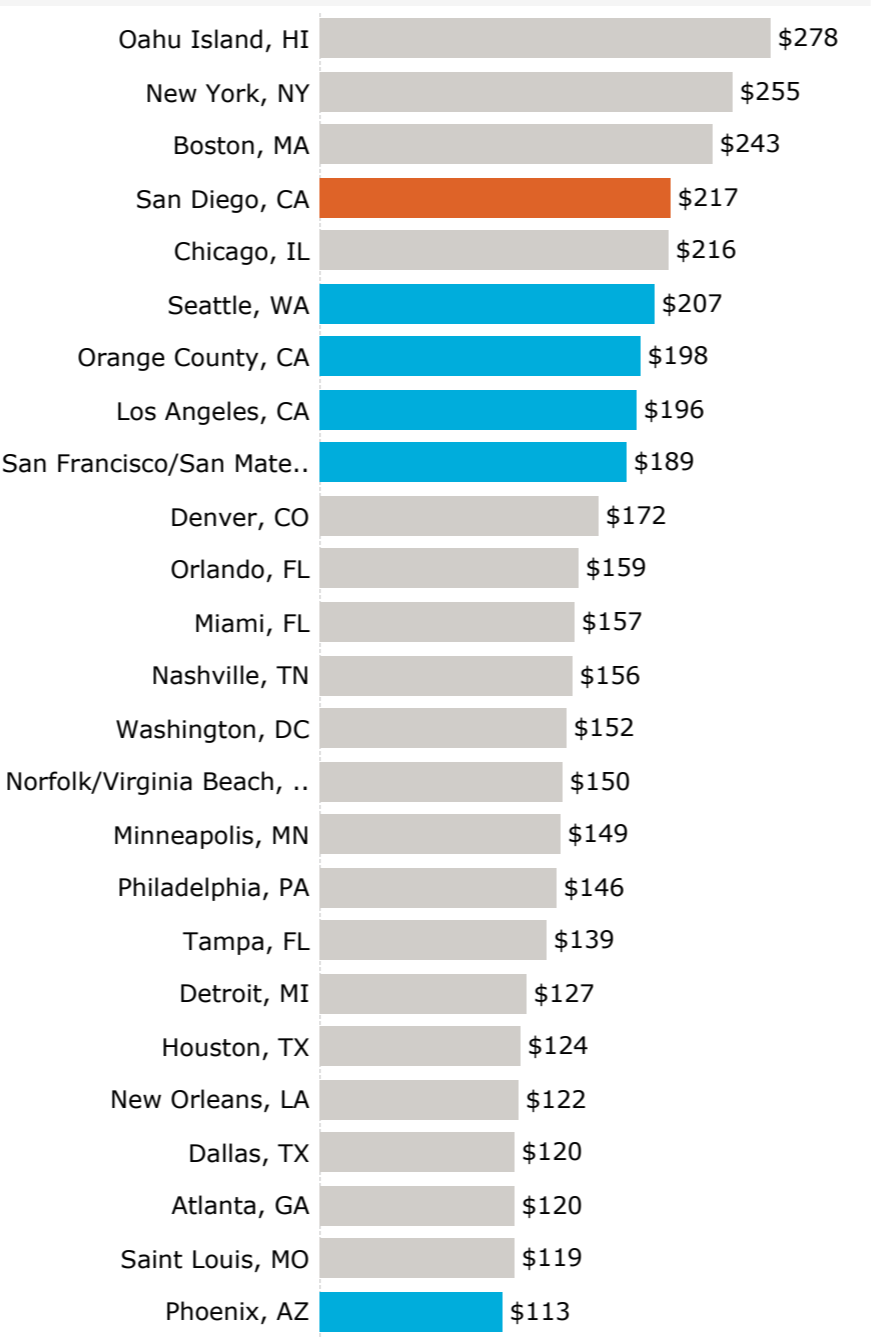
San Diego County Hotel Performance



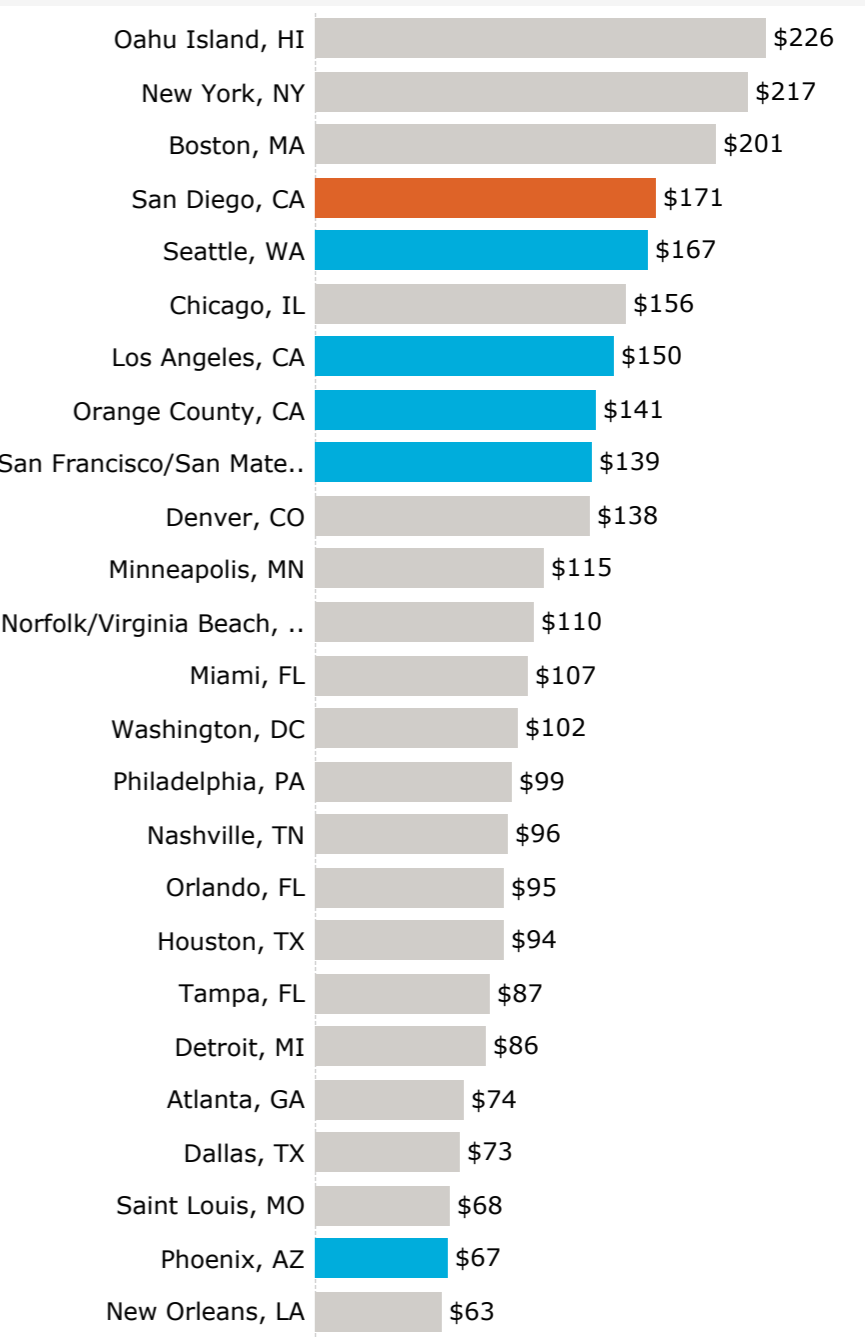
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



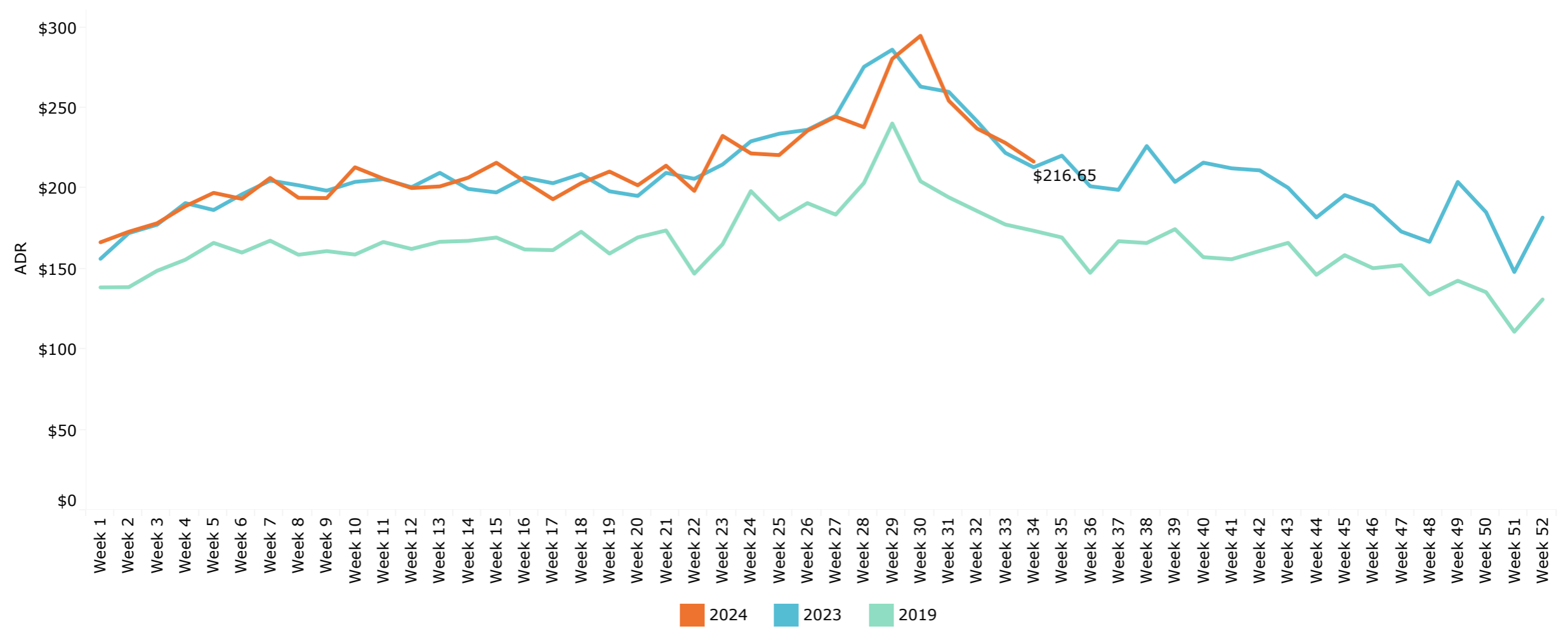
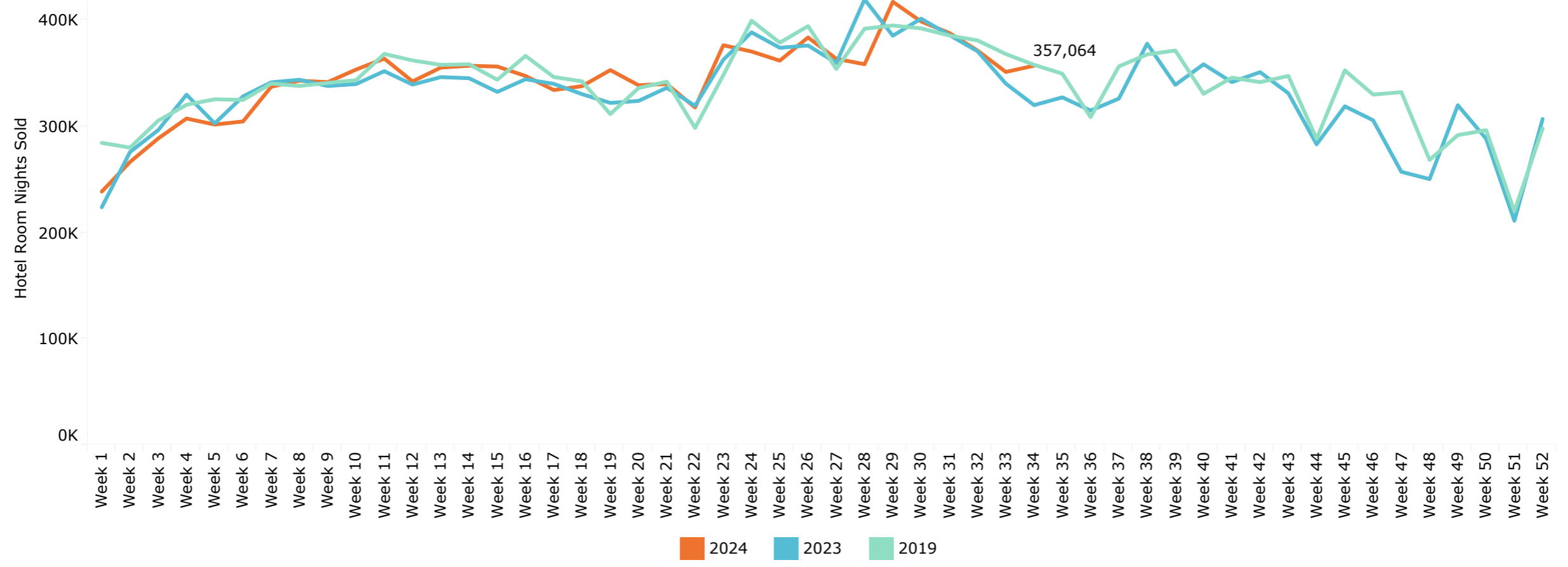
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Aug 18 - 24, 2024



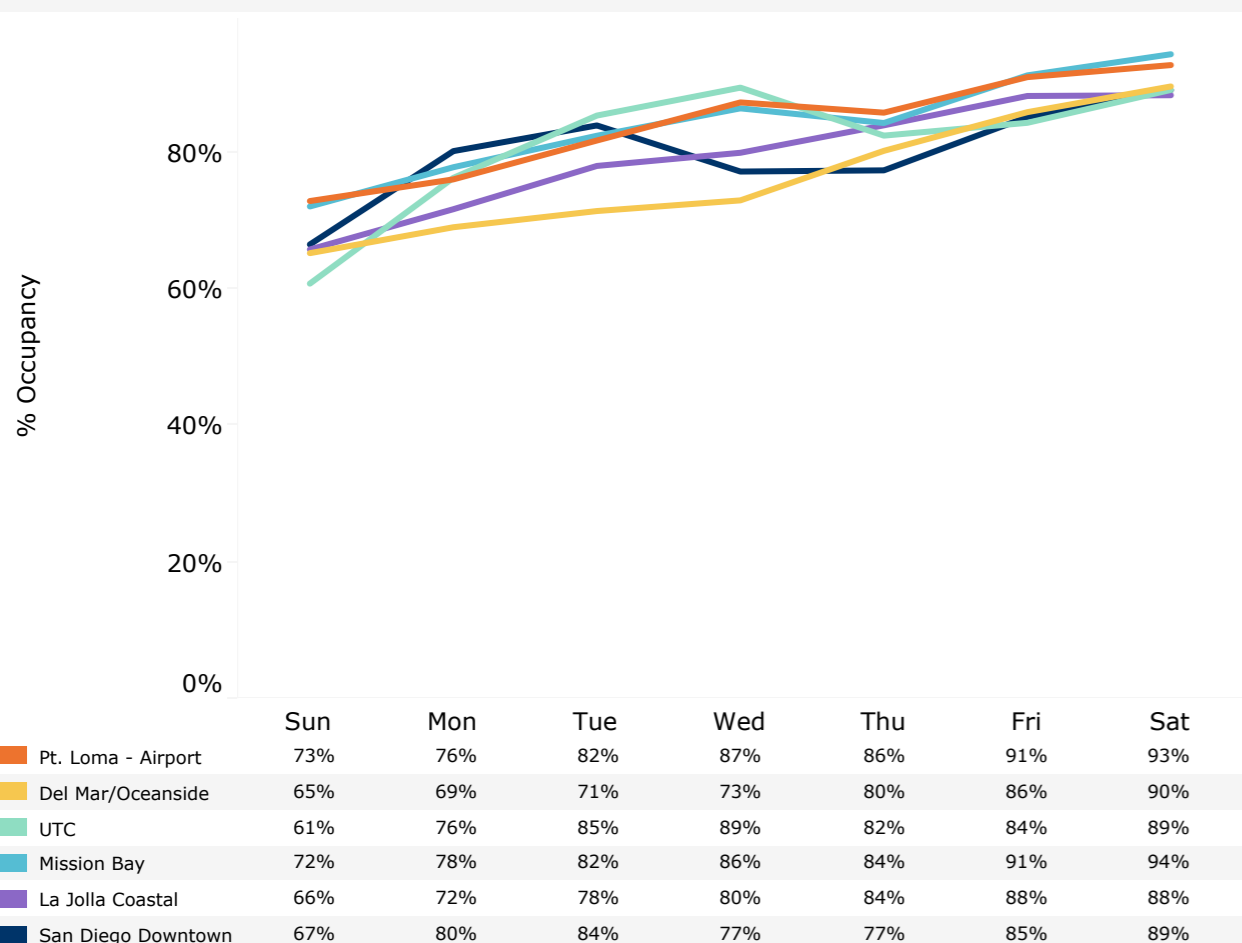
		Sun, August 18	Mon, August 19	Tue, August 20	Wed, August 21	Thu, August 22	Fri, August 23	Sat, August 24
San Diego City Properties	Demand	26,210	30,379	32,735	32,911	32,671	34,833	35,752
	% Occupancy	66.0%	76.5%	82.5%	82.9%	82.3%	87.7%	90.1%
	ADR	\$200.1	\$209.3	\$217.4	\$213.6	\$216.0	\$227.3	\$232.7
	RevPAR	\$132.1	\$160.1	\$179.3	\$177.0	\$177.7	\$199.4	\$209.6
San Diego Downtown	Demand	9,896	11,929	12,488	11,484	11,510	12,672	13,257
	% Occupancy	66.5%	80.2%	84.0%	77.2%	77.4%	85.2%	89.1%
	ADR	\$209.6	\$225.2	\$233.8	\$221.2	\$236.5	\$223.3	\$234.1
	RevPAR	\$139.4	\$180.6	\$196.3	\$170.8	\$183.0	\$190.2	\$208.7
Mission Valley	Demand	5,070	5,610	6,225	6,710	6,949	7,198	7,099
	% Occupancy	65.0%	71.9%	79.8%	86.0%	89.1%	92.2%	91.0%
	ADR	\$138.9	\$147.1	\$160.2	\$168.7	\$167.1	\$180.5	\$175.9
	RevPAR	\$90.3	\$105.8	\$127.8	\$145.1	\$148.8	\$166.5	\$160.0
Pt. Loma - Airport	Demand	3,307	3,451	3,709	3,962	3,894	4,130	4,210
	% Occupancy	72.9%	76.1%	81.8%	87.3%	85.8%	91.0%	92.8%
	ADR	\$188.6	\$192.0	\$196.9	\$200.5	\$190.5	\$223.7	\$227.0
	RevPAR	\$137.4	\$146.1	\$161.0	\$175.1	\$163.5	\$203.6	\$210.7
Mission Bay	Demand	2,284	2,466	2,612	2,739	2,671	2,892	2,990
	% Occupancy	72.1%	77.8%	82.4%	86.5%	84.3%	91.3%	94.4%
	ADR	\$263.4	\$263.1	\$265.0	\$265.0	\$271.6	\$323.6	\$333.1
	RevPAR	\$189.9	\$204.8	\$218.5	\$229.1	\$229.0	\$295.4	\$314.4
La Jolla Coastal	Demand	1,195	1,302	1,417	1,452	1,525	1,603	1,605
	% Occupancy	65.8%	71.7%	78.0%	80.0%	84.0%	88.3%	88.4%
	ADR	\$364.6	\$340.7	\$342.6	\$314.4	\$342.5	\$397.1	\$399.9
	RevPAR	\$239.9	\$244.3	\$267.3	\$251.4	\$287.7	\$350.5	\$353.4
UTC	Demand	2,528	3,172	3,551	3,721	3,429	3,507	3,707
	% Occupancy	60.8%	76.3%	85.4%	89.5%	82.5%	84.3%	89.2%
	ADR	\$207.4	\$225.0	\$242.0	\$250.1	\$224.7	\$232.3	\$235.0
	RevPAR	\$126.1	\$171.6	\$206.7	\$223.9	\$185.3	\$196.0	\$209.5
I-15 Corridor	Demand	960	1,356	1,569	1,602	1,430	1,460	1,572
	% Occupancy	52.7%	74.5%	86.2%	88.0%	78.6%	80.2%	86.4%
	ADR	\$160.0	\$167.8	\$178.6	\$178.5	\$168.3	\$180.2	\$188.0
	RevPAR	\$84.4	\$125.0	\$154.0	\$157.1	\$132.2	\$144.6	\$162.3
Del Mar/Oceanside	Demand	4,680	4,952	5,122	5,234	5,754	6,160	6,430
	% Occupancy	65.3%	69.1%	71.4%	73.0%	80.2%	85.9%	89.7%
	ADR	\$221.2	\$222.7	\$220.3	\$221.2	\$231.6	\$281.1	\$284.6
	RevPAR	\$144.3	\$153.8	\$157.4	\$161.4	\$185.8	\$241.5	\$255.2
San Diego South/East, CA	Demand	4,774	5,339	5,672	5,892	5,975	6,518	6,574
	% Occupancy	64.2%	71.8%	76.2%	79.2%	80.3%	87.6%	88.4%
	ADR	\$144.5	\$148.9	\$151.2	\$150.5	\$154.8	\$179.9	\$180.9
	RevPAR	\$92.7	\$106.9	\$115.3	\$119.2	\$124.3	\$157.6	\$159.9

Day of Week Occupancy and ADR Patterns by Region

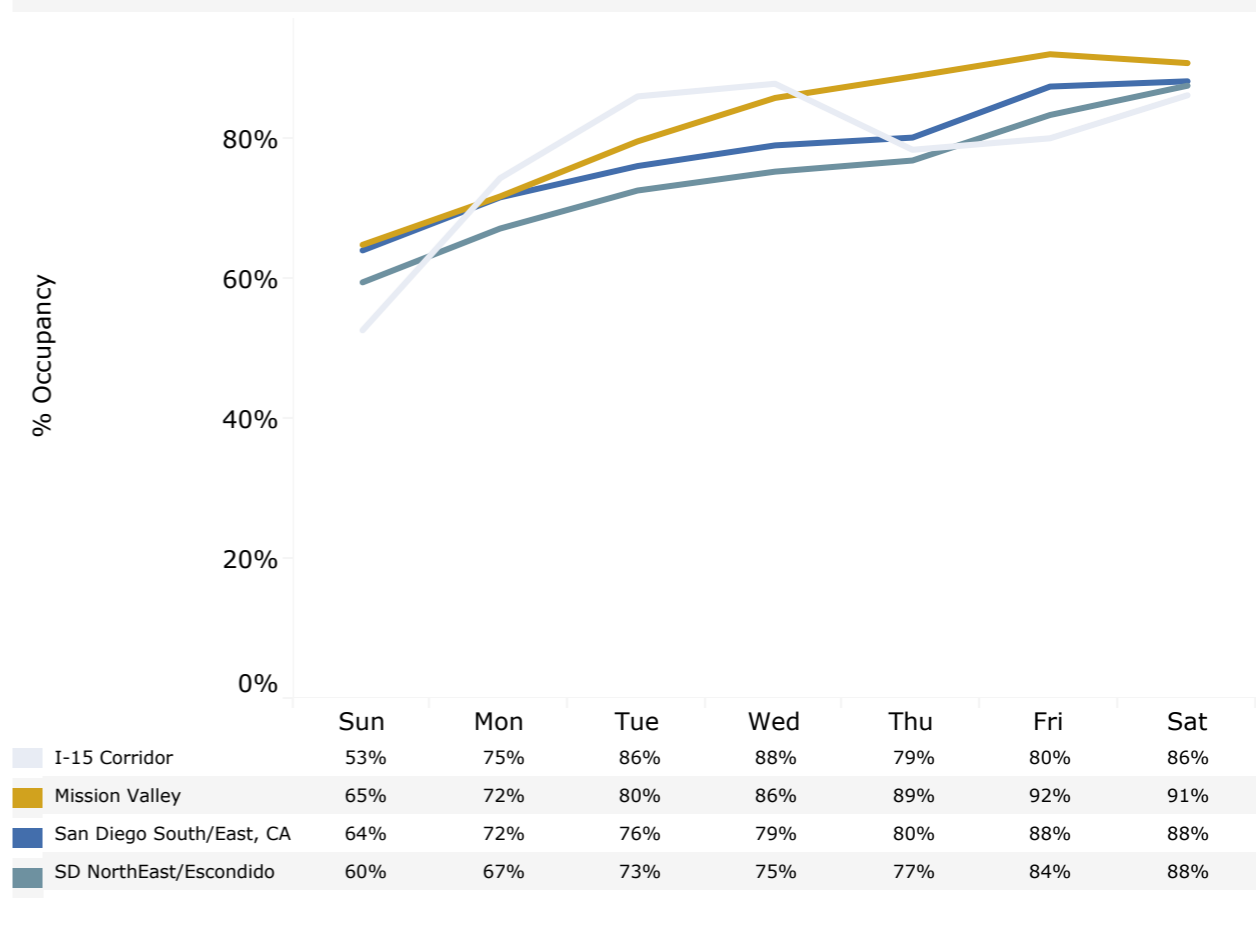
Aug 18 - 24, 2024



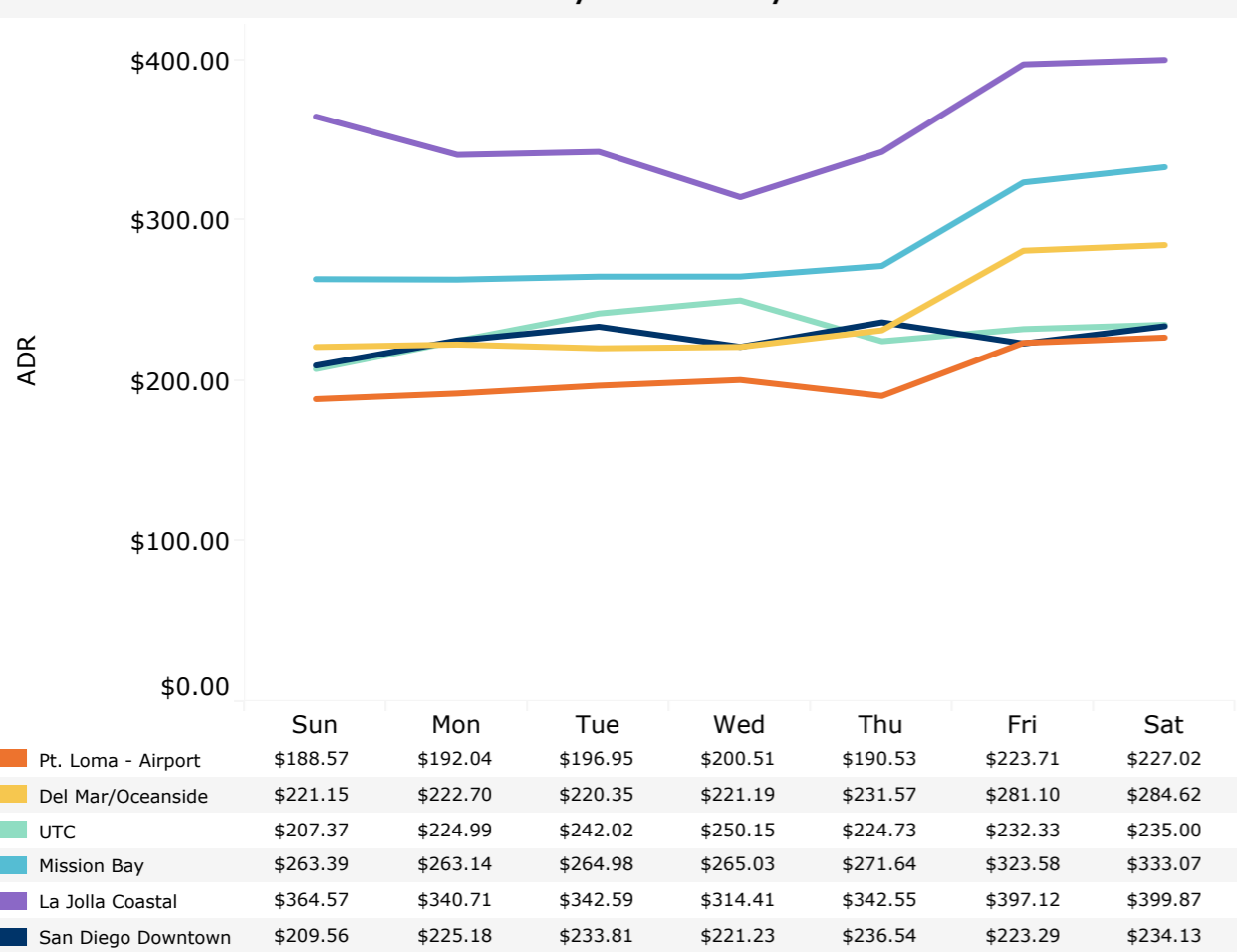
Occupancy By Weekday



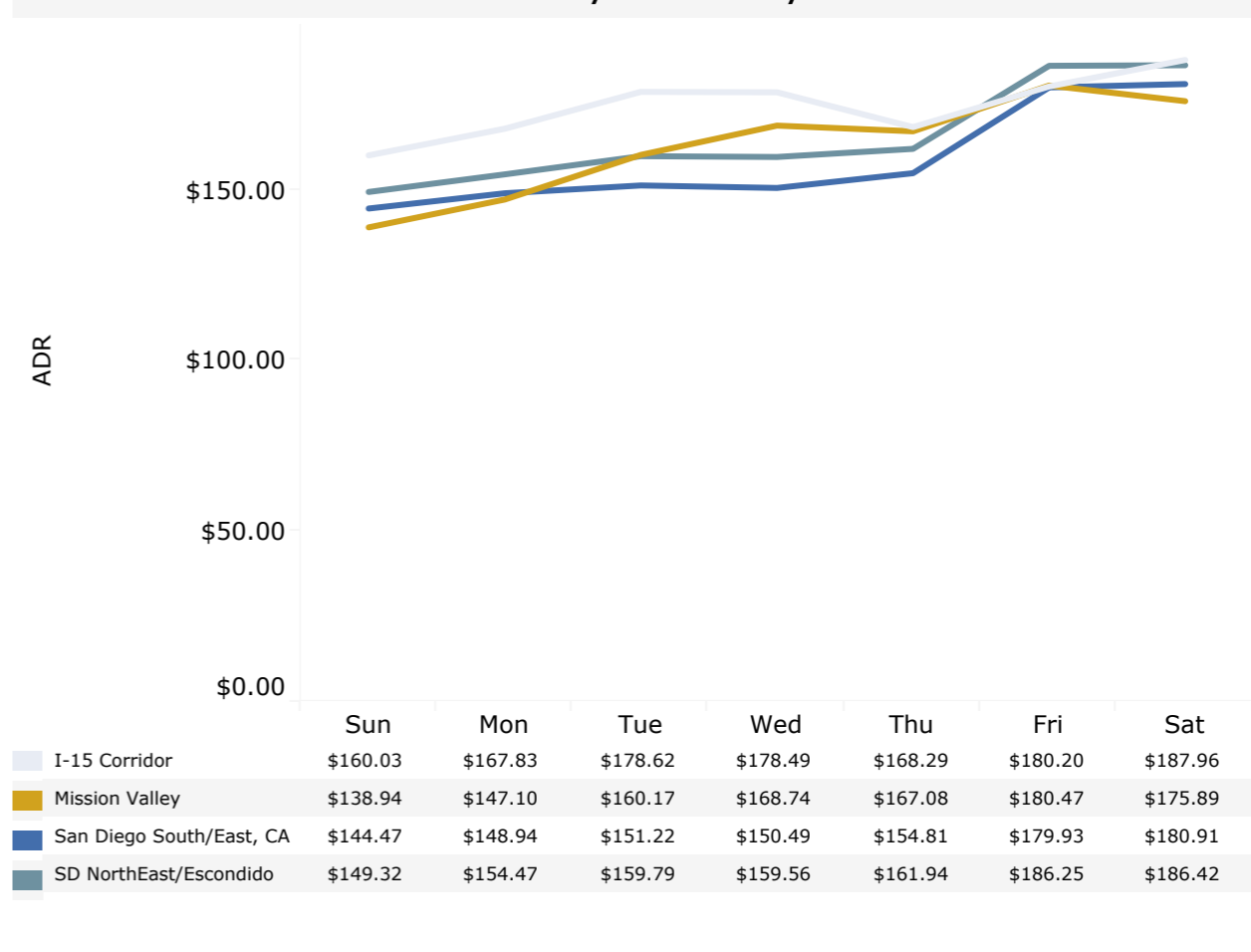
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Aug 18 - 24, 2024	Aug 11 - 17, 2024	Aug 4 - 10, 2024	Jul 28 - Aug 3, 2024	Aug 18 - 24, 2024	Aug 11 - 17, 2024	Aug 4 - 10, 2024	Jul 28 - Aug 3, 2024	Aug 18 - 24, 2024	Aug 11 - 17, 2024	Aug 4 - 10, 2024	Jul 28 - Aug 3, 2024	
% Occupancy	San Diego, CA	79.0%	77.7%	82.2%	85.8%	19.8%	22.0%	20.3%	23.1%	55.9%	52.9%	58.6%	59.5%
	San Francisco/San Mateo, CA	73.5%	75.3%	72.4%	70.8%	14.0%	9.9%	8.7%	9.5%	51.6%	57.6%	54.0%	51.9%
	Seattle, WA	80.8%	78.2%	87.0%	83.4%	14.4%	13.7%	23.5%	19.4%	61.5%	58.5%	59.5%	60.4%
	Phoenix, AZ	58.9%	58.1%	58.6%	55.2%	16.4%	17.9%	19.9%	13.9%	34.4%	32.4%	30.6%	30.5%
	Los Angeles, CA	76.8%	76.6%	79.6%	78.1%	10.5%	14.5%	12.9%	11.4%	64.2%	60.3%	63.3%	63.1%
	Orange County, CA	71.3%	73.4%	79.7%	80.6%	16.7%	21.7%	21.8%	20.2%	56.2%	53.0%	58.7%	60.7%
Occupancy YOY%	San Diego, CA	+11.2%	+2.8%	-0.3%	-0.1%	-9.0%	+39.1%	-17.8%	-27.8%	+24.8%	-4.6%	+7.8%	+17.1%
	San Francisco/San Mateo, CA	+3.8%	-2.2%	-2.1%	+1.2%	+3.6%	-22.3%	-14.4%	-2.6%	+2.4%	-0.4%	-3.3%	+0.4%
	Seattle, WA	+1.3%	+1.3%	+5.5%	+2.1%	-13.0%	-22.4%	+38.9%	-5.1%	+1.5%	+5.7%	-3.2%	+4.1%
	Phoenix, AZ	-0.5%	-1.2%	-4.9%	-4.3%	-17.6%	+10.2%	-5.0%	-24.5%	+7.5%	-1.1%	-7.2%	+3.1%
	Los Angeles, CA	+3.8%	-0.4%	-3.6%	-2.5%	-7.9%	+28.5%	-13.4%	-9.4%	+6.5%	-7.0%	-4.3%	-1.8%
	Orange County, CA	+4.4%	+6.2%	+3.6%	-2.4%	+51.6%	+61.6%	+32.7%	+3.4%	-4.6%	-9.7%	-10.0%	-4.6%
ADR	San Diego, CA	\$216.65	\$228.27	\$237.16	\$254.45	\$277.26	\$319.29	\$306.94	\$296.17	\$307.86	\$325.08	\$342.79	\$369.72
	San Francisco/San Mateo, CA	\$189.22	\$190.47	\$193.80	\$189.07	\$241.72	\$240.32	\$250.46	\$246.39	\$232.16	\$230.57	\$237.58	\$232.45
	Seattle, WA	\$206.80	\$205.88	\$224.79	\$217.58	\$254.92	\$272.29	\$287.66	\$278.51	\$277.12	\$276.83	\$310.83	\$296.03
	Phoenix, AZ	\$113.03	\$111.62	\$112.69	\$108.75	\$146.30	\$150.82	\$164.44	\$145.33	\$178.65	\$173.89	\$175.07	\$172.85
	Los Angeles, CA	\$195.66	\$201.43	\$203.15	\$203.07	\$278.97	\$274.04	\$280.22	\$296.79	\$291.98	\$306.28	\$310.79	\$305.98
	Orange County, CA	\$197.78	\$208.70	\$232.99	\$212.93	\$253.56	\$287.88	\$312.94	\$271.18	\$305.13	\$326.14	\$374.69	\$326.43
ADR YOY%	San Diego, CA	+1.7%	+2.8%	-2.0%	-2.0%	-1.3%	+6.7%	+1.1%	+1.5%	+1.8%	+4.0%	-2.9%	-6.6%
	San Francisco/San Mateo, CA	-4.0%	-12.0%	-8.4%	-6.3%	-0.1%	-13.1%	-9.9%	-4.8%	-3.2%	-12.4%	-7.4%	-5.6%
	Seattle, WA	+1.4%	+2.5%	+7.8%	+3.6%	+0.6%	+8.7%	+12.5%	+8.7%	-0.3%	+1.3%	+10.1%	+2.7%
	Phoenix, AZ	+1.4%	-0.1%	-3.5%	-1.9%	+7.8%	+4.3%	-4.9%	+0.4%	+0.3%	-3.6%	-4.6%	-7.1%
	Los Angeles, CA	-3.1%	-4.1%	-8.9%	-8.1%	+0.3%	-5.6%	+7.0%	+3.3%	-2.6%	-2.0%	-10.0%	-8.3%
	Orange County, CA	-3.7%	-0.5%	+4.1%	-9.6%	-16.1%	+3.8%	+19.0%	-0.3%	-2.4%	+0.3%	+5.8%	-13.6%

Weekday Analysis

Aug 18 - 24, 2024

