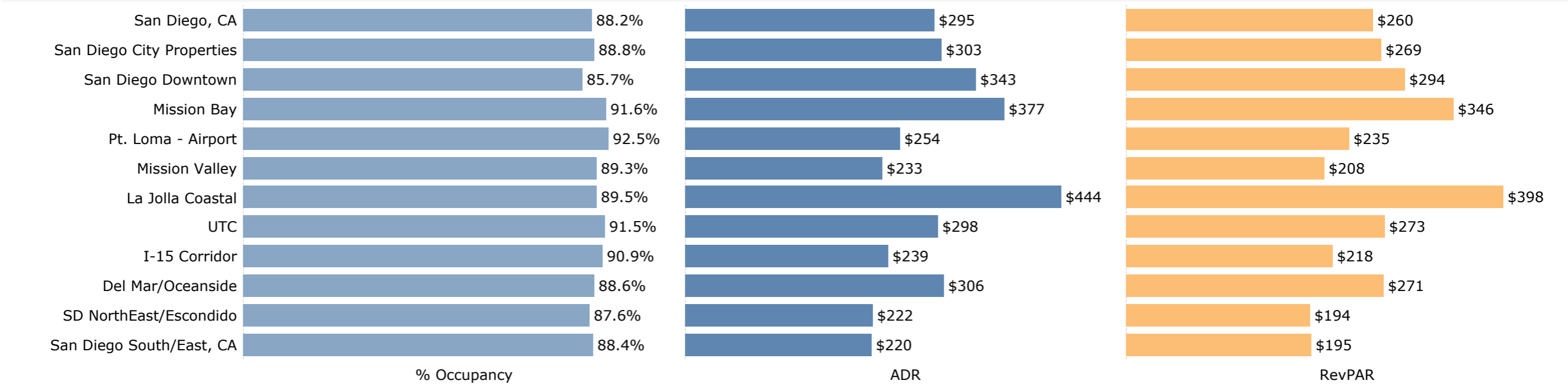


Weekly Hotel Performance Update

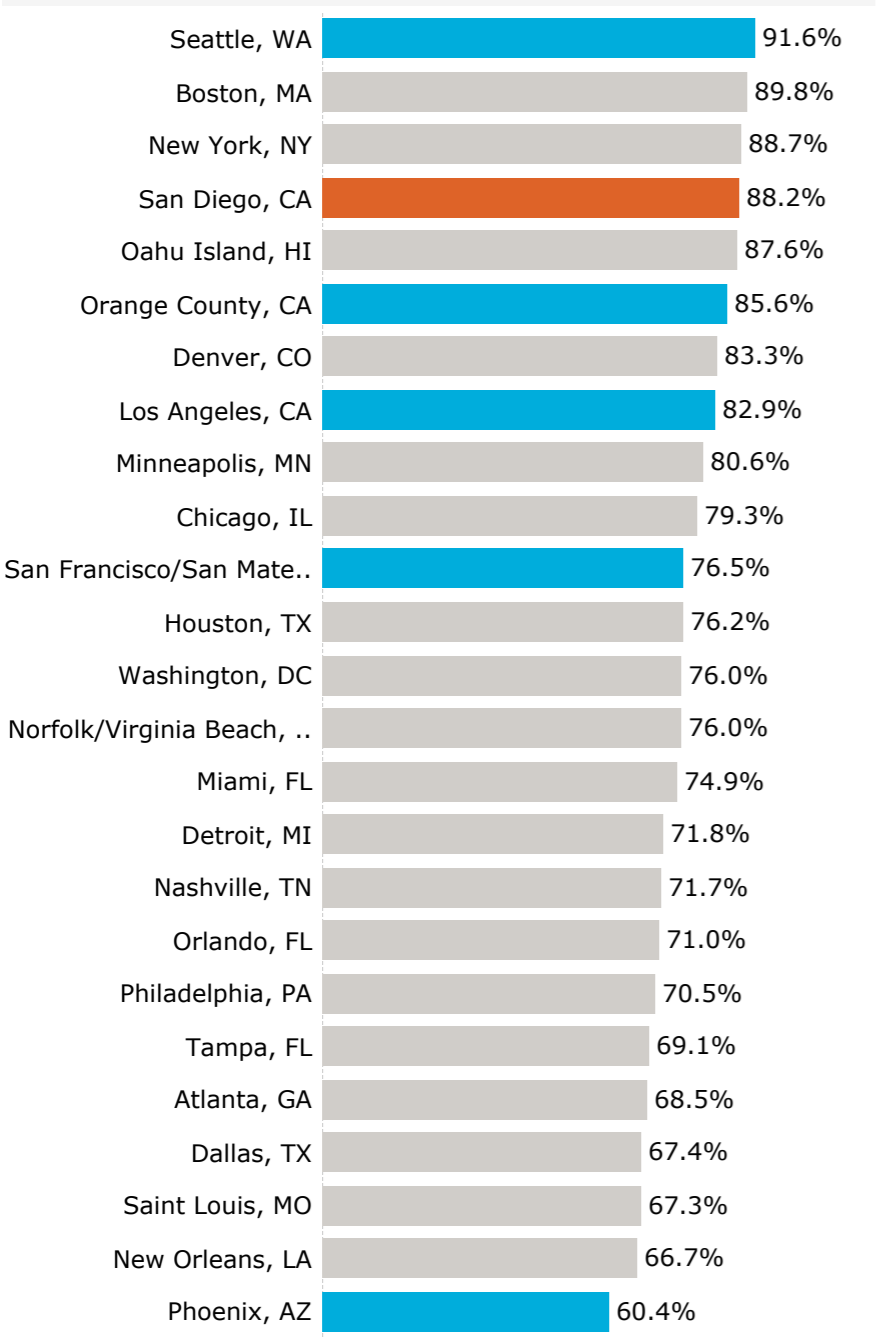
Jul 21 - 27, 2024



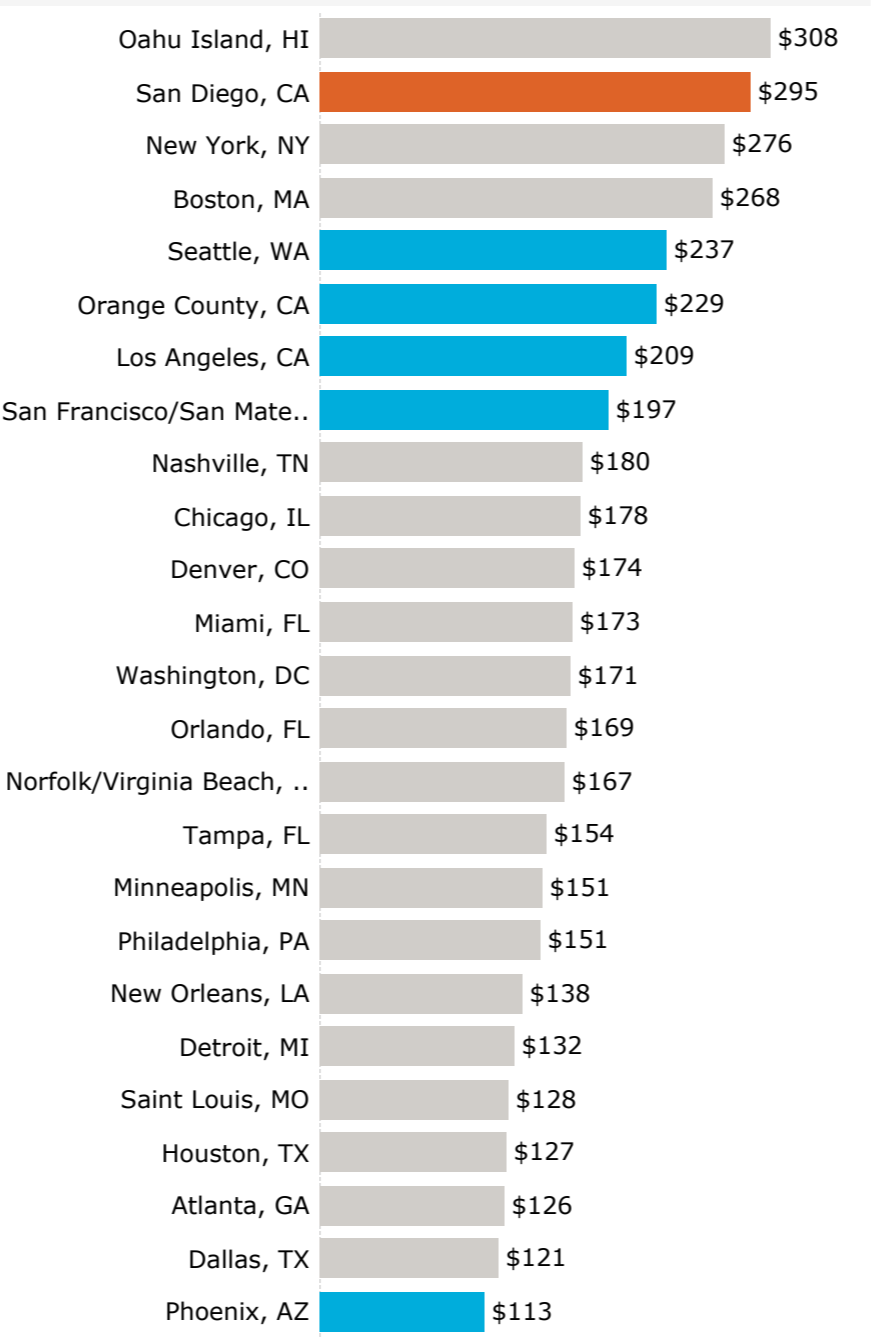
San Diego County Hotel Performance



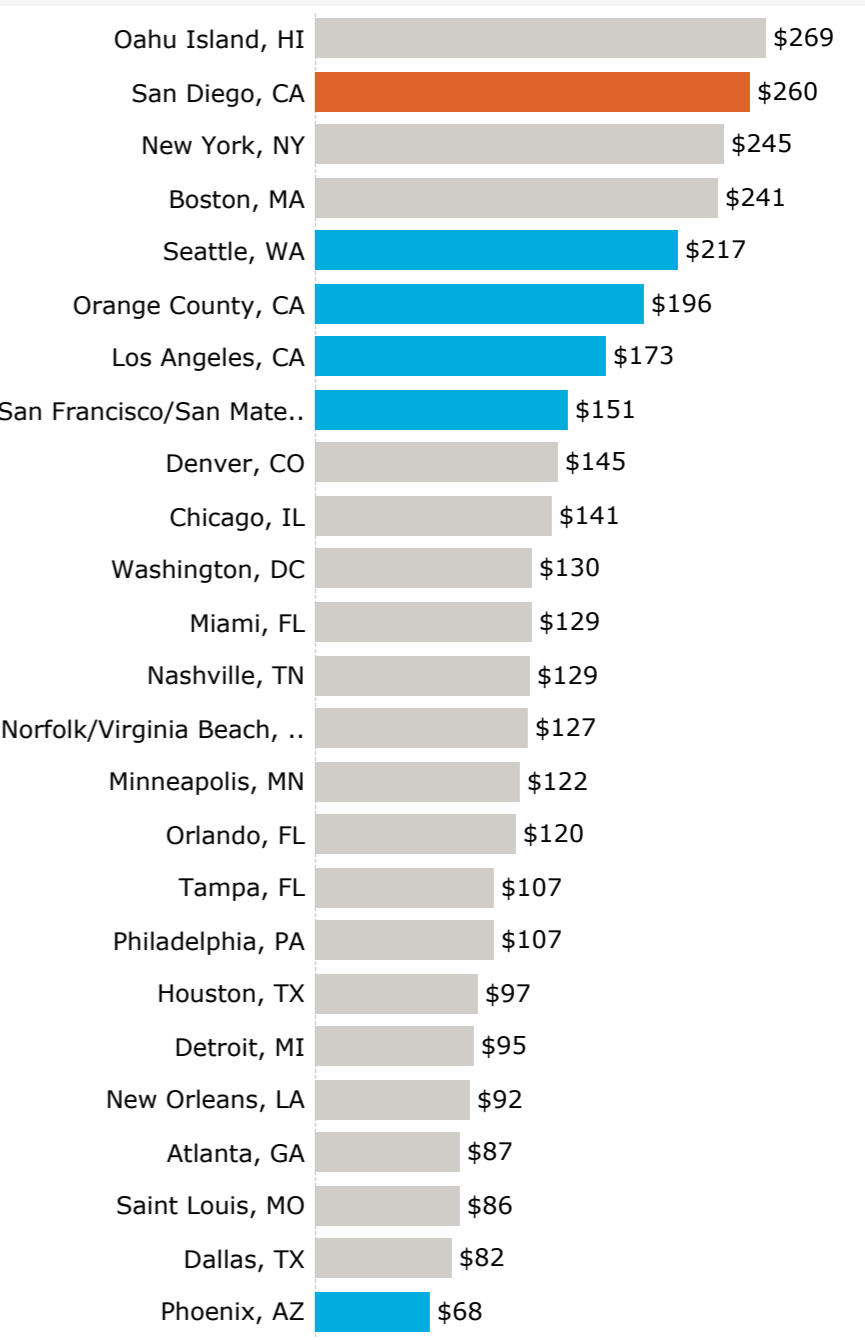
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



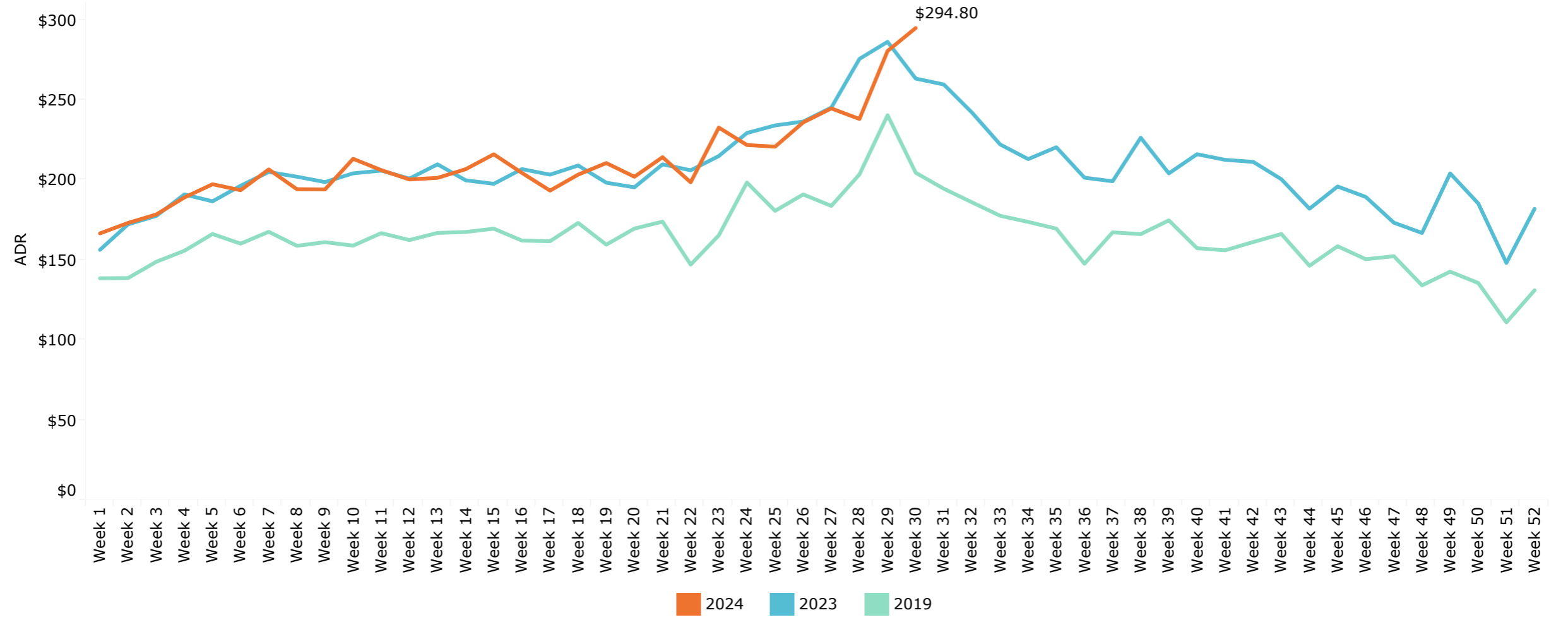
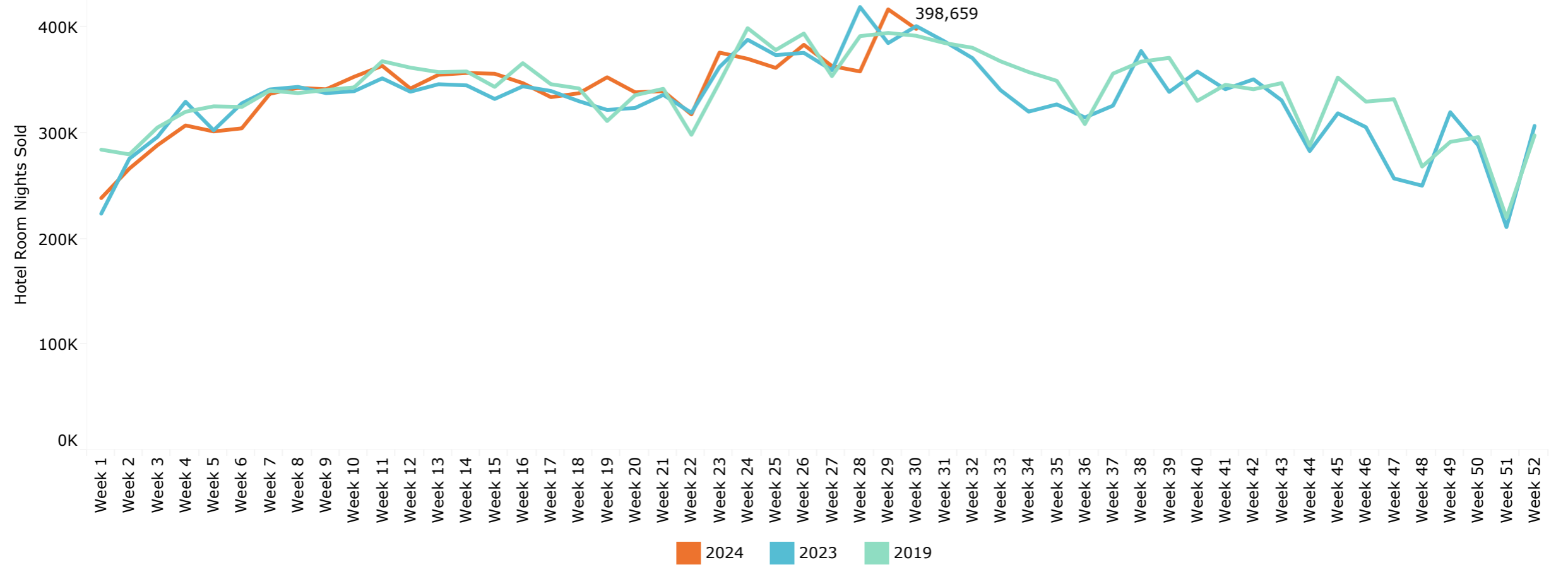
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Jul 21 - 27, 2024



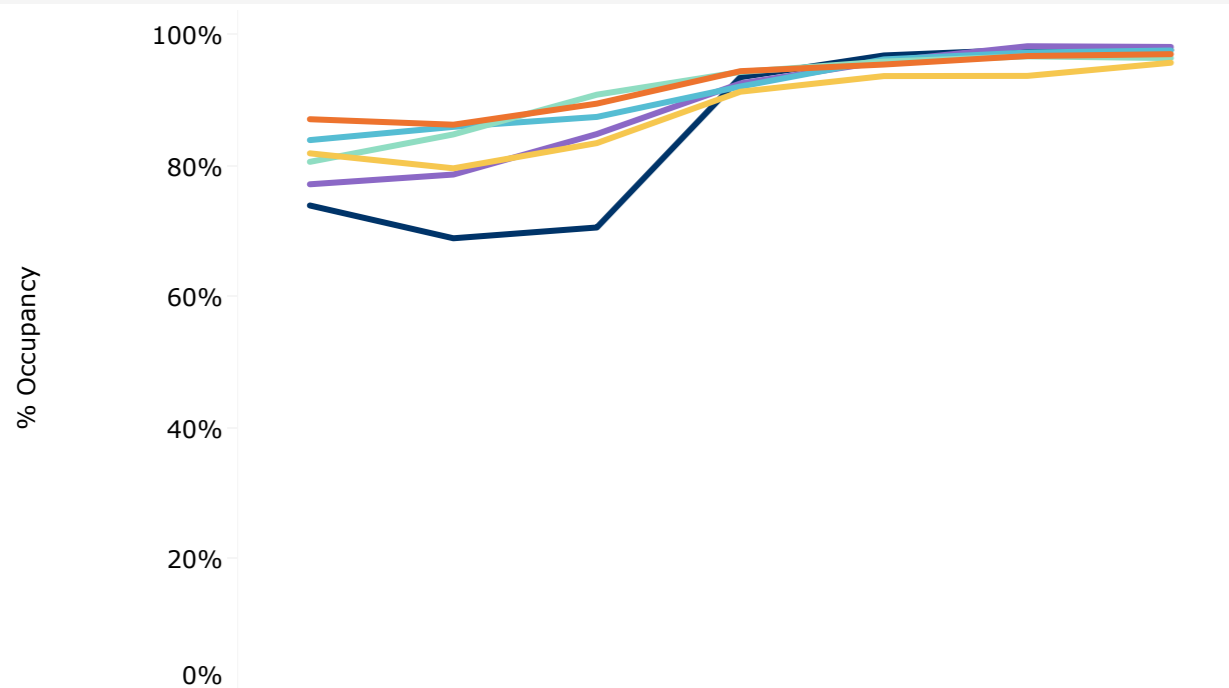
		Sun, July 21	Mon, July 22	Tue, July 23	Wed, July 24	Thu, July 25	Fri, July 26	Sat, July 27
San Diego City Properties	Demand	31,271	30,948	31,946	37,167	38,203	38,598	38,606
	% Occupancy	78.8%	77.9%	80.5%	93.6%	96.2%	97.2%	97.2%
	ADR	\$235.9	\$234.3	\$243.9	\$309.2	\$346.5	\$356.7	\$359.3
	RevPAR	\$185.8	\$182.6	\$196.2	\$289.5	\$333.3	\$346.7	\$349.3
San Diego Downtown	Demand	11,015	10,271	10,516	13,926	14,419	14,553	14,546
	% Occupancy	74.1%	69.1%	70.7%	93.6%	96.9%	97.8%	97.8%
	ADR	\$231.4	\$234.4	\$251.3	\$367.7	\$415.0	\$405.6	\$412.5
	RevPAR	\$171.4	\$161.8	\$177.7	\$344.2	\$402.3	\$396.9	\$403.4
Mission Valley	Demand	6,317	6,465	6,381	7,225	7,416	7,499	7,485
	% Occupancy	81.0%	82.9%	81.8%	92.6%	95.0%	96.1%	95.9%
	ADR	\$181.3	\$178.1	\$179.0	\$238.5	\$271.3	\$280.8	\$280.4
	RevPAR	\$146.8	\$147.6	\$146.4	\$220.9	\$257.8	\$269.9	\$269.0
Pt. Loma - Airport	Demand	3,963	3,925	4,071	4,296	4,342	4,401	4,414
	% Occupancy	87.2%	86.4%	89.6%	94.5%	95.6%	96.9%	97.1%
	ADR	\$209.6	\$203.9	\$207.5	\$258.0	\$284.6	\$300.1	\$301.4
	RevPAR	\$182.8	\$176.1	\$185.9	\$243.9	\$271.9	\$290.7	\$292.8
Mission Bay	Demand	2,662	2,726	2,774	2,921	3,052	3,085	3,095
	% Occupancy	84.0%	86.0%	87.6%	92.2%	96.3%	97.4%	97.7%
	ADR	\$336.2	\$326.4	\$327.7	\$349.2	\$399.3	\$442.9	\$442.3
	RevPAR	\$282.5	\$280.9	\$286.9	\$322.0	\$384.6	\$431.3	\$432.1
La Jolla Coastal	Demand	1,402	1,429	1,541	1,681	1,742	1,784	1,782
	% Occupancy	77.3%	78.8%	85.0%	92.7%	96.0%	98.3%	98.2%
	ADR	\$410.6	\$401.1	\$410.7	\$412.0	\$447.6	\$501.4	\$505.8
	RevPAR	\$317.4	\$315.9	\$348.9	\$381.8	\$429.8	\$493.1	\$496.9
UTC	Demand	3,356	3,530	3,782	3,926	3,992	4,025	4,014
	% Occupancy	80.7%	84.9%	91.0%	94.4%	96.0%	96.8%	96.5%
	ADR	\$269.1	\$272.7	\$284.6	\$292.6	\$308.0	\$325.5	\$324.9
	RevPAR	\$217.2	\$231.5	\$258.9	\$276.3	\$295.7	\$315.1	\$313.7
I-15 Corridor	Demand	1,411	1,412	1,600	1,749	1,804	1,798	1,810
	% Occupancy	77.5%	77.6%	87.9%	96.1%	99.1%	98.8%	99.5%
	ADR	\$210.3	\$201.4	\$215.1	\$230.3	\$253.1	\$274.4	\$273.6
	RevPAR	\$163.0	\$156.2	\$189.1	\$221.3	\$250.9	\$271.1	\$272.1
Del Mar/Oceanside	Demand	5,881	5,717	5,993	6,555	6,726	6,728	6,872
	% Occupancy	82.0%	79.7%	83.6%	91.4%	93.8%	93.8%	95.8%
	ADR	\$277.6	\$273.5	\$272.5	\$278.3	\$303.0	\$357.7	\$366.2
	RevPAR	\$227.7	\$218.0	\$227.7	\$254.4	\$284.2	\$335.6	\$350.9
San Diego South/East, CA	Demand	5,651	5,910	6,207	6,878	7,090	7,124	7,169
	% Occupancy	76.0%	79.4%	83.4%	92.5%	95.3%	95.8%	96.4%
	ADR	\$177.9	\$178.6	\$180.1	\$212.4	\$242.0	\$264.2	\$266.5
	RevPAR	\$135.1	\$141.9	\$150.3	\$196.4	\$230.6	\$253.0	\$256.8

Day of Week Occupancy and ADR Patterns by Region

Jul 21 - 27, 2024

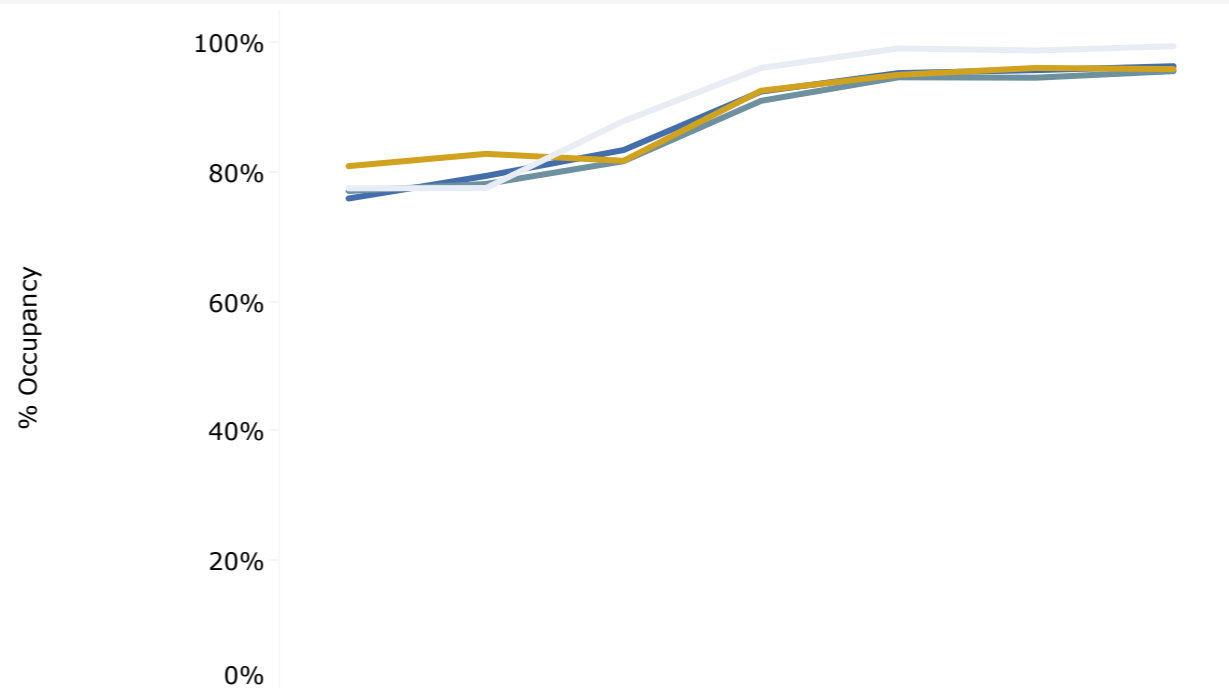


Occupancy By Weekday



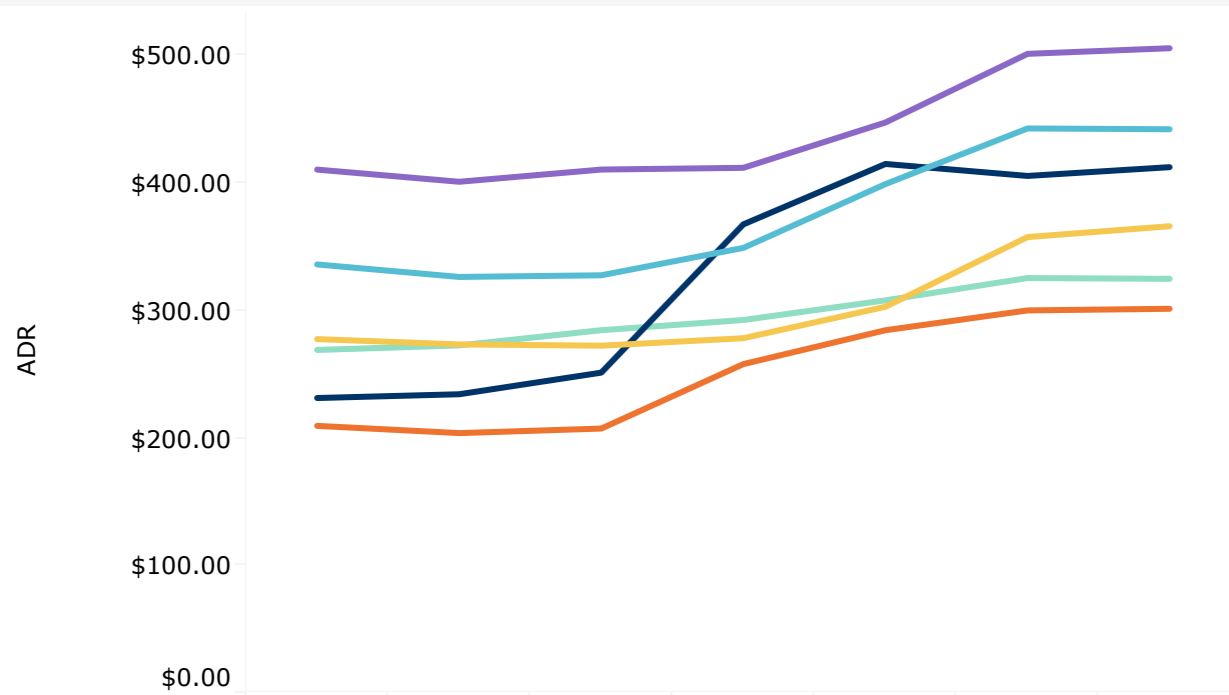
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	87%	86%	90%	95%	96%	97%	97%
Del Mar/Oceanside	82%	80%	84%	91%	94%	94%	96%
UTC	81%	85%	91%	94%	96%	97%	97%
Mission Bay	84%	86%	88%	92%	96%	97%	98%
La Jolla Coastal	77%	79%	85%	93%	96%	98%	98%
San Diego Downtown	74%	69%	71%	94%	97%	98%	98%

Occupancy By Weekday



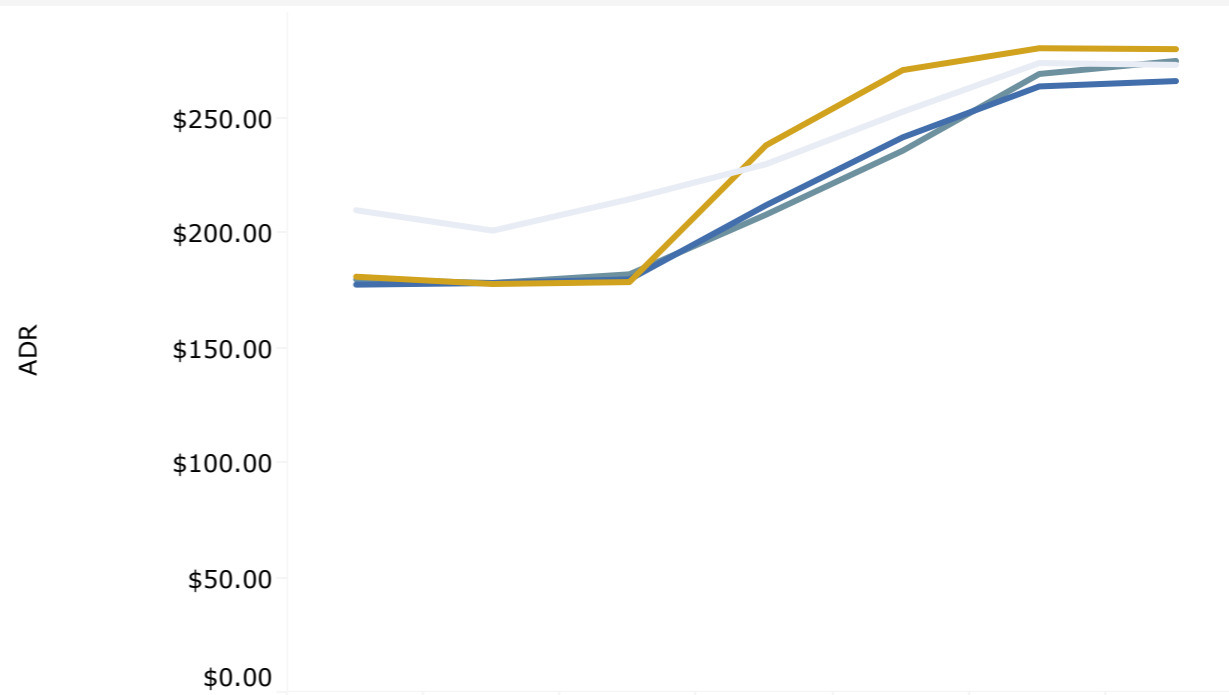
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	78%	78%	88%	96%	99%	99%	99%
Mission Valley	81%	83%	82%	93%	95%	96%	96%
San Diego South/East, CA	76%	79%	83%	92%	95%	96%	96%
SD NorthEast/Escondido	77%	78%	82%	91%	95%	95%	96%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$209.56	\$203.88	\$207.46	\$258.03	\$284.59	\$300.15	\$301.43
Del Mar/Oceanside	\$277.63	\$273.46	\$272.48	\$278.34	\$303.02	\$357.69	\$366.19
UTC	\$269.14	\$272.69	\$284.61	\$292.63	\$308.04	\$325.54	\$324.92
Mission Bay	\$336.20	\$326.41	\$327.70	\$349.21	\$399.26	\$442.90	\$442.28
La Jolla Coastal	\$410.61	\$401.07	\$410.66	\$412.01	\$447.57	\$501.43	\$505.83
San Diego Downtown	\$231.41	\$234.38	\$251.34	\$367.67	\$415.04	\$405.64	\$412.52

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$210.26	\$201.37	\$215.05	\$230.33	\$253.13	\$274.39	\$273.56
Mission Valley	\$181.31	\$178.13	\$178.97	\$238.55	\$271.29	\$280.82	\$280.42
San Diego South/East, CA	\$177.86	\$178.56	\$180.13	\$212.44	\$242.00	\$264.19	\$266.52
SD NorthEast/Escondido	\$180.13	\$178.57	\$182.35	\$208.34	\$236.19	\$269.62	\$275.29

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Jul 21 - 27, 2024	Jul 14 - 20, 2024	Jul 7 - 13, 2024	Jun 30 - Jul 6, 2024	Jul 21 - 27, 2024	Jul 14 - 20, 2024	Jul 7 - 13, 2024	Jun 30 - Jul 6, 2024	Jul 21 - 27, 2024	Jul 14 - 20, 2024	Jul 7 - 13, 2024	Jun 30 - Jul 6, 2024	
% Occupancy	San Diego, CA	88.2%	92.3%	79.2%	80.3%	36.0%	30.0%	15.2%	12.9%	48.8%	59.7%	59.7%	64.9%
	San Francisco/San Mateo, CA	76.5%	71.6%	71.9%	61.3%	11.4%	10.7%	12.2%	5.8%	55.4%	49.9%	51.2%	44.1%
	Seattle, WA	91.6%	86.8%	84.0%	72.9%	26.5%	19.4%	23.6%	17.5%	60.9%	62.7%	57.2%	52.2%
	Phoenix, AZ	60.4%	62.1%	58.2%	50.7%	20.0%	21.7%	9.1%	5.5%	33.1%	34.0%	35.3%	34.2%
	Los Angeles, CA	82.9%	81.3%	76.2%	72.8%	14.6%	17.2%	13.6%	9.4%	64.8%	60.7%	60.5%	56.0%
	Orange County, CA	85.6%	83.7%	76.8%	72.8%	22.0%	20.5%	15.6%	6.3%	61.4%	61.2%	57.9%	63.0%
Occupancy YOY%	San Diego, CA	-1.1%	+7.8%	-15.1%	+0.3%	+41.6%	+1.4%	-49.2%	+13.8%	-18.7%	+18.9%	-0.9%	-2.4%
	San Francisco/San Mateo, CA	+4.7%	-7.2%	-9.5%	+6.5%	+53.4%	-24.6%	-26.5%	+23.2%	+0.7%	-9.4%	-9.4%	+2.5%
	Seattle, WA	+7.3%	-2.0%	-1.6%	+15.4%	+8.0%	-16.8%	-2.4%	+77.1%	+3.5%	+1.0%	+3.6%	+17.0%
	Phoenix, AZ	-2.2%	-4.2%	-3.8%	-1.9%	+0.8%	-1.4%	-53.6%	-48.1%	+1.2%	-8.4%	+13.2%	+0.2%
	Los Angeles, CA	+1.5%	+2.1%	+0.8%	+3.9%	+27.3%	+51.7%	+10.8%	+13.3%	-2.2%	-4.9%	+2.8%	+3.2%
	Orange County, CA	-1.8%	-3.6%	-4.8%	-1.1%	-16.9%	-11.4%	-24.9%	-32.7%	+5.4%	-3.2%	-0.7%	-1.5%
ADR	San Diego, CA	\$294.80	\$280.47	\$238.00	\$244.59	\$345.14	\$303.14	\$301.35	\$270.28	\$435.25	\$403.21	\$338.13	\$358.54
	San Francisco/San Mateo, CA	\$196.83	\$195.65	\$202.78	\$164.58	\$263.18	\$261.01	\$274.06	\$196.90	\$238.68	\$241.98	\$250.85	\$206.59
	Seattle, WA	\$236.55	\$225.13	\$225.36	\$200.35	\$280.08	\$275.76	\$305.18	\$250.63	\$337.04	\$301.42	\$312.79	\$281.24
	Phoenix, AZ	\$112.93	\$116.77	\$109.06	\$112.33	\$152.17	\$161.53	\$141.46	\$151.95	\$177.38	\$182.83	\$168.08	\$188.35
	Los Angeles, CA	\$209.35	\$208.15	\$202.27	\$198.37	\$283.76	\$278.67	\$297.55	\$287.16	\$318.48	\$319.98	\$303.08	\$301.57
	Orange County, CA	\$229.37	\$225.40	\$216.23	\$218.82	\$286.12	\$284.31	\$298.39	\$244.67	\$363.41	\$355.87	\$331.82	\$353.78
ADR YOY%	San Diego, CA	+11.9%	-2.0%	-13.7%	+0.3%	+15.3%	-6.8%	+2.6%	+0.9%	+15.4%	-4.7%	-16.1%	+2.3%
	San Francisco/San Mateo, CA	-4.0%	-7.7%	-13.2%	-5.4%	+7.0%	-1.0%	-2.0%	-16.3%	-5.4%	-7.6%	-15.9%	-1.9%
	Seattle, WA	+2.6%	-10.4%	-2.8%	+5.9%	+2.4%	+2.0%	-0.2%	-17.2%	+2.3%	-18.7%	-4.4%	+11.6%
	Phoenix, AZ	-0.1%	+0.2%	-3.9%	-3.7%	-0.5%	+6.4%	-4.6%	+1.9%	-4.2%	-3.5%	-9.6%	-6.5%
	Los Angeles, CA	+1.1%	+0.4%	-0.6%	+1.7%	-3.8%	-5.2%	+2.7%	+8.4%	+3.4%	+3.7%	-0.4%	+3.0%
	Orange County, CA	-3.3%	-6.8%	-7.1%	-5.5%	+3.0%	+3.4%	+8.8%	+2.3%	-1.3%	-8.6%	-11.4%	-6.6%

Weekday Analysis

Jul 21 - 27, 2024

