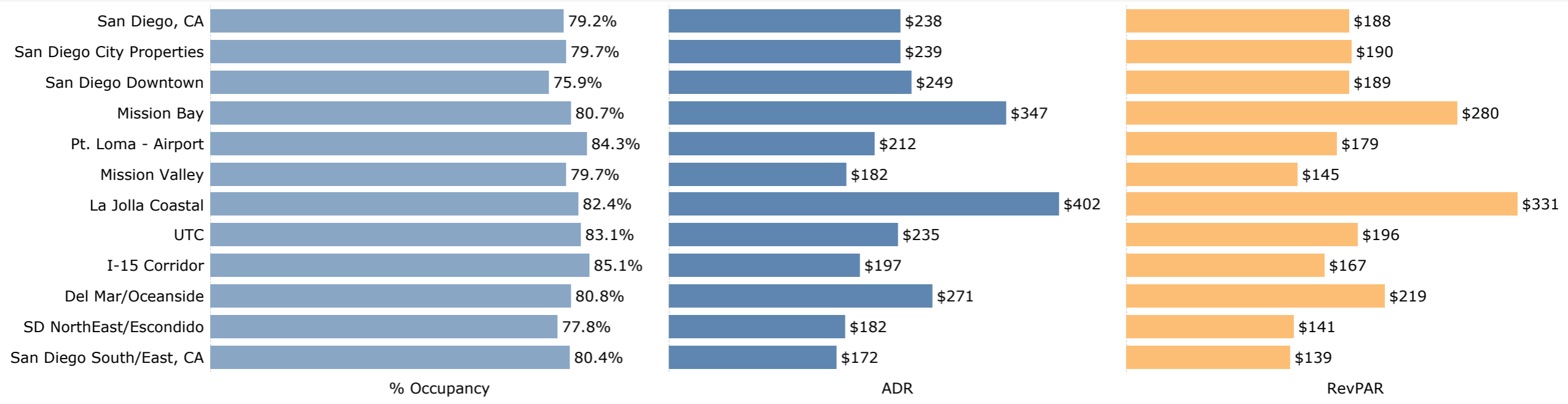


Weekly Hotel Performance Update

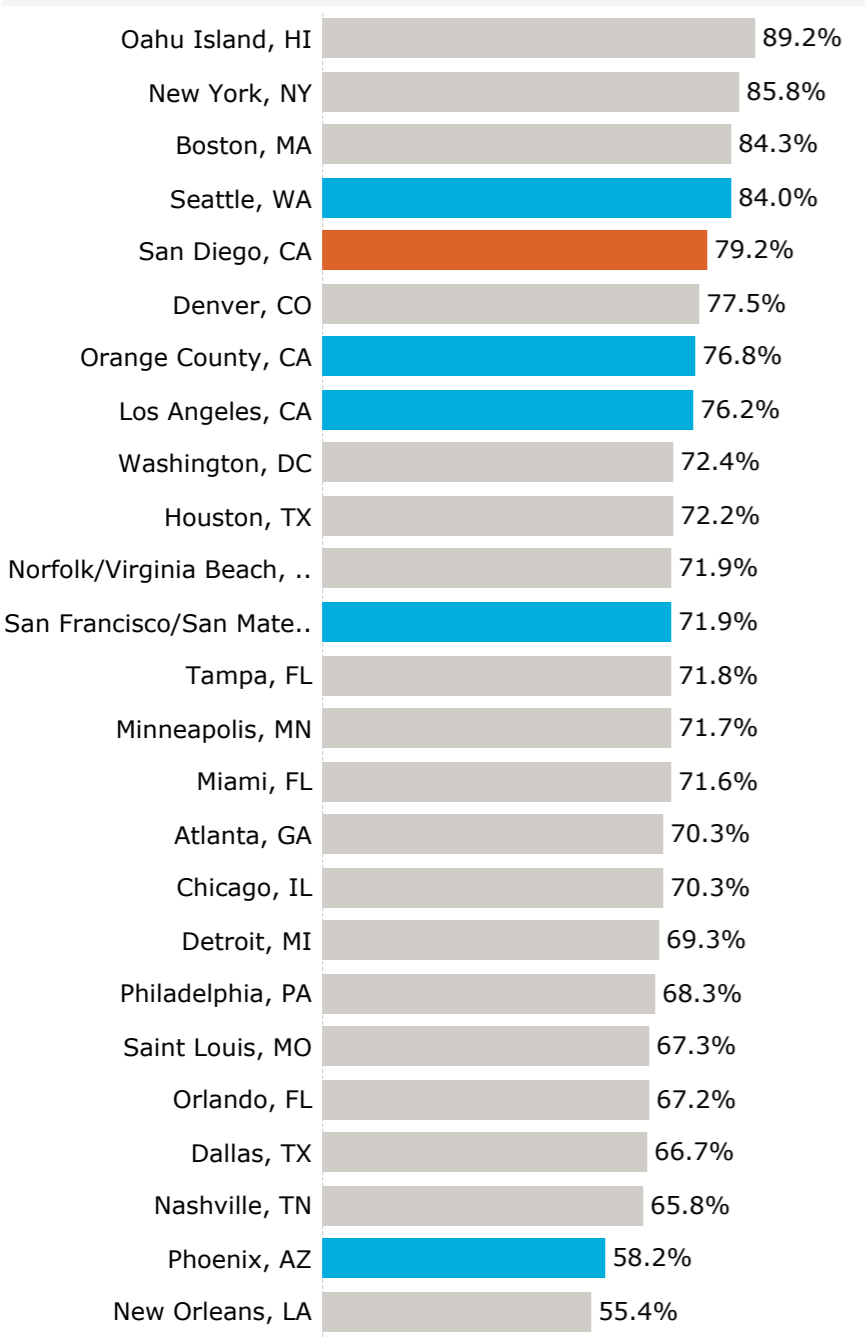
Jul 7 - 13, 2024



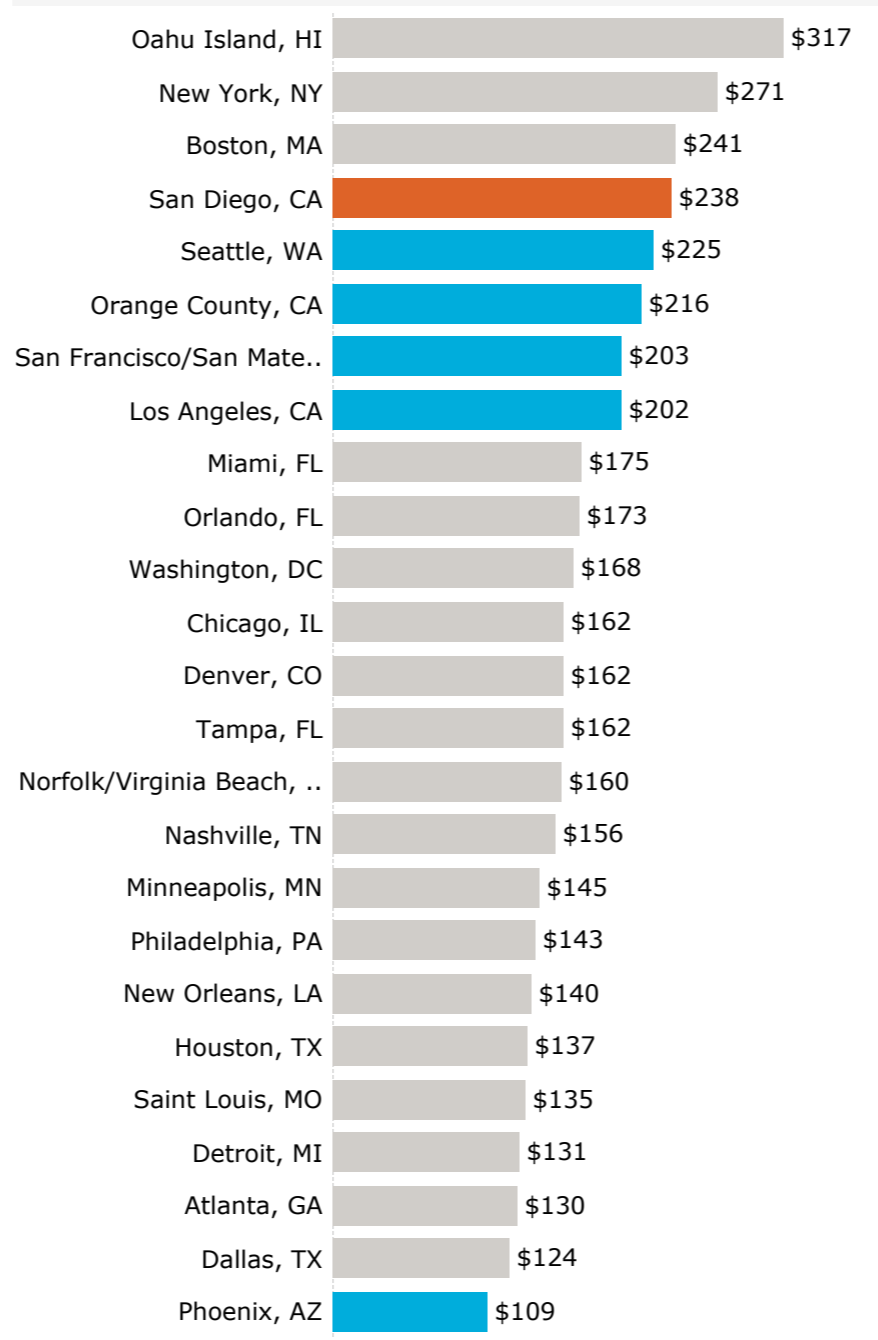
San Diego County Hotel Performance



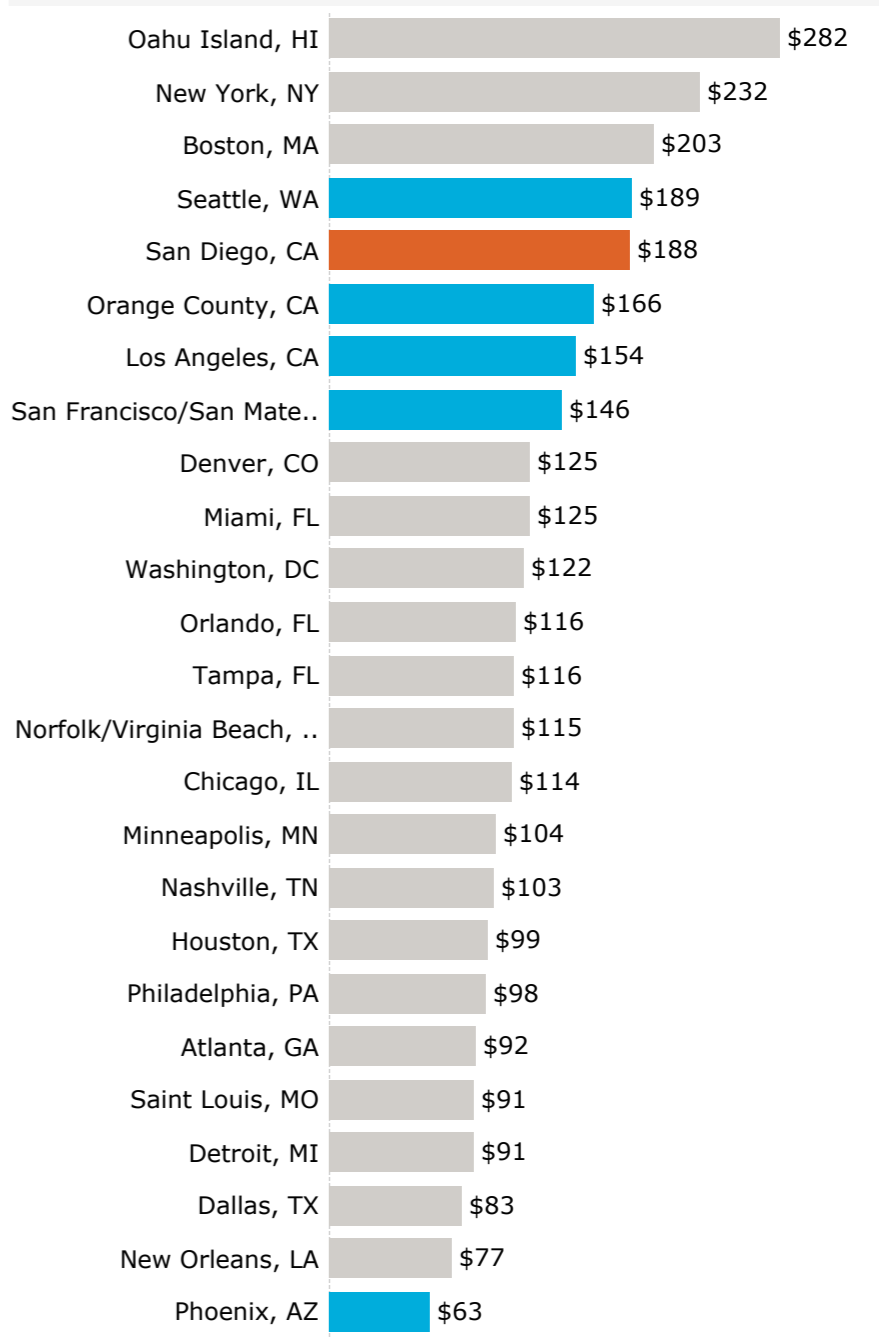
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



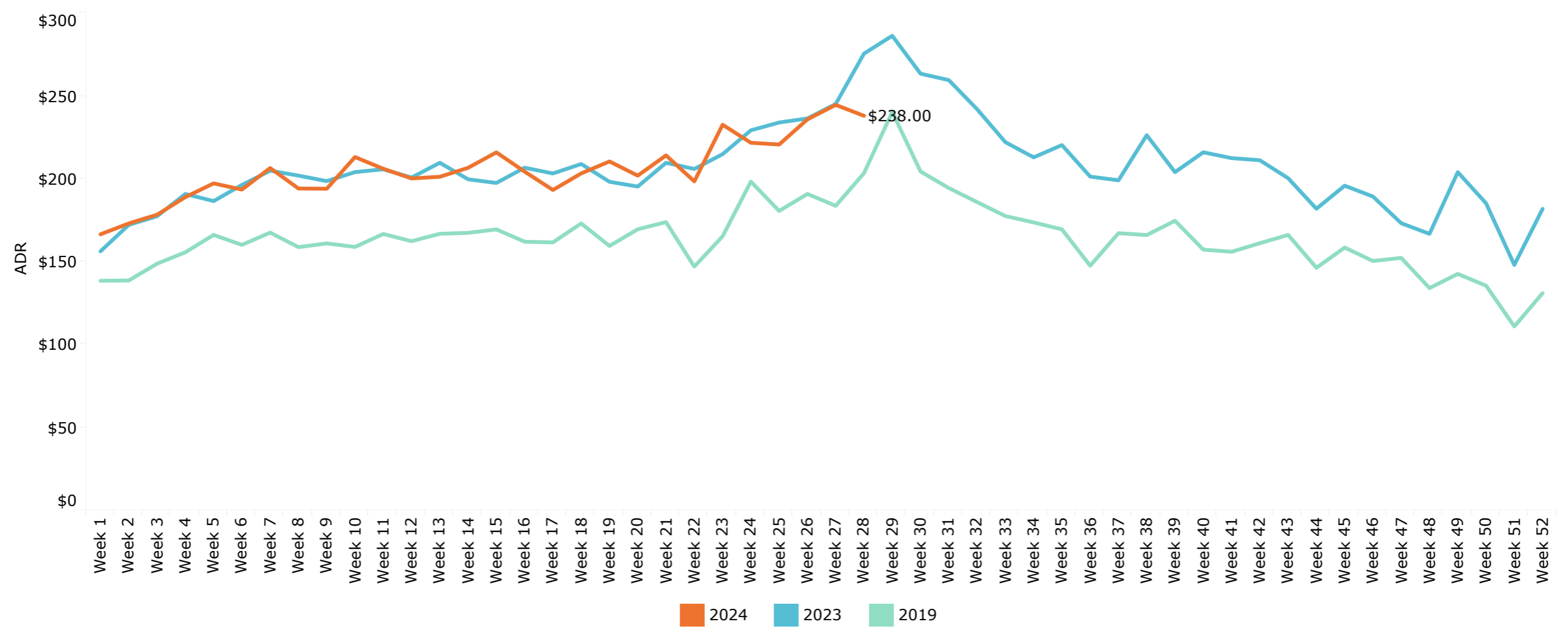
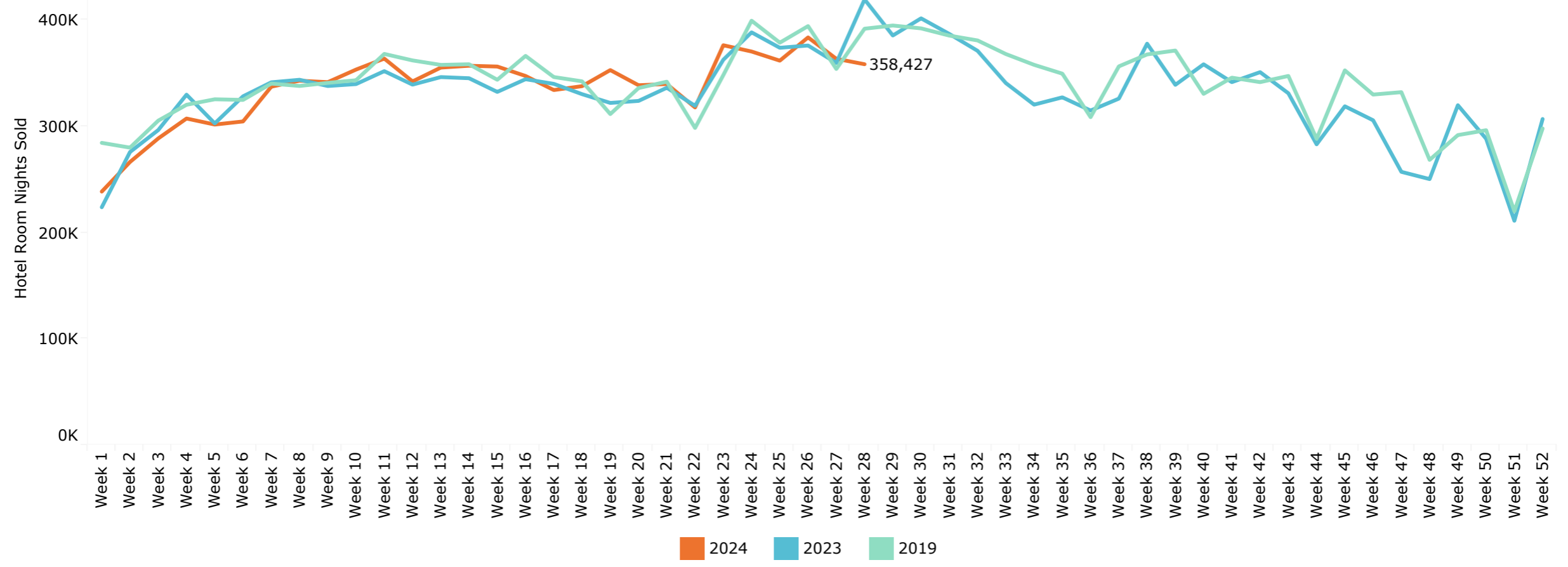
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Jul 7 - 13, 2024



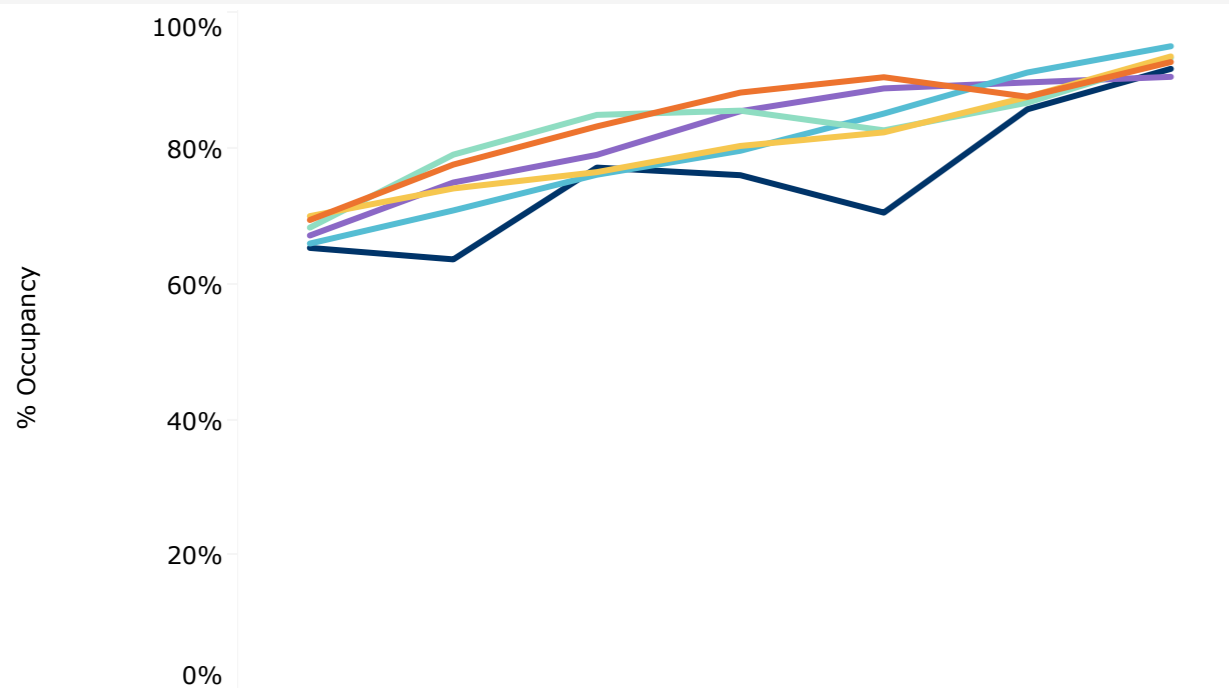
		Sun, July 7	Mon, July 8	Tue, July 9	Wed, July 10	Thu, July 11	Fri, July 12	Sat, July 13
San Diego City Properties	Demand	26,398	28,520	31,984	32,104	31,498	34,663	36,966
	% Occupancy	66.3%	71.6%	80.3%	80.6%	79.1%	87.0%	92.8%
	ADR	\$219.5	\$222.6	\$229.8	\$227.1	\$227.0	\$259.4	\$273.7
	RevPAR	\$145.5	\$159.4	\$184.6	\$183.0	\$179.5	\$225.7	\$254.0
San Diego Downtown	Demand	9,731	9,479	11,495	11,328	10,506	12,775	13,664
	% Occupancy	65.4%	63.7%	77.3%	76.2%	70.6%	85.9%	91.9%
	ADR	\$229.4	\$227.8	\$239.0	\$230.8	\$232.1	\$269.2	\$295.9
	RevPAR	\$150.1	\$145.1	\$184.7	\$175.8	\$163.9	\$231.2	\$271.8
Mission Valley	Demand	5,139	6,031	6,419	6,193	6,255	6,790	7,422
	% Occupancy	64.8%	76.1%	81.0%	78.1%	78.9%	85.6%	93.6%
	ADR	\$161.7	\$171.2	\$174.7	\$174.3	\$170.5	\$199.3	\$212.3
	RevPAR	\$104.8	\$130.2	\$141.5	\$136.2	\$134.5	\$170.7	\$198.7
Pt. Loma - Airport	Demand	3,160	3,532	3,788	4,015	4,118	3,987	4,220
	% Occupancy	69.5%	77.7%	83.4%	88.4%	90.6%	87.7%	92.9%
	ADR	\$190.1	\$196.4	\$200.8	\$201.8	\$208.1	\$233.2	\$243.2
	RevPAR	\$132.2	\$152.7	\$167.4	\$178.3	\$188.6	\$204.6	\$225.8
Mission Bay	Demand	2,093	2,248	2,415	2,527	2,701	2,893	3,016
	% Occupancy	66.1%	71.0%	76.2%	79.8%	85.3%	91.3%	95.2%
	ADR	\$324.5	\$320.4	\$323.0	\$322.1	\$324.0	\$392.3	\$400.8
	RevPAR	\$214.4	\$227.3	\$246.2	\$256.9	\$276.3	\$358.3	\$381.6
La Jolla Coastal	Demand	1,220	1,362	1,436	1,553	1,614	1,630	1,645
	% Occupancy	67.3%	75.1%	79.2%	85.6%	89.0%	89.9%	90.7%
	ADR	\$384.1	\$386.6	\$390.5	\$378.3	\$400.4	\$434.8	\$429.3
	RevPAR	\$258.3	\$290.3	\$309.2	\$323.9	\$356.2	\$390.7	\$389.3
UTC	Demand	2,845	3,293	3,537	3,563	3,442	3,612	3,887
	% Occupancy	68.4%	79.2%	85.1%	85.7%	82.8%	86.9%	93.5%
	ADR	\$217.8	\$234.6	\$242.0	\$244.9	\$227.4	\$237.3	\$240.0
	RevPAR	\$149.0	\$185.8	\$205.9	\$209.9	\$188.3	\$206.1	\$224.4
I-15 Corridor	Demand	1,176	1,428	1,657	1,680	1,585	1,642	1,668
	% Occupancy	64.6%	78.5%	91.0%	92.3%	87.1%	90.2%	91.6%
	ADR	\$184.3	\$190.3	\$204.3	\$195.4	\$188.9	\$199.7	\$209.4
	RevPAR	\$119.1	\$149.3	\$186.0	\$180.3	\$164.5	\$180.2	\$191.9
Del Mar/Oceanside	Demand	5,028	5,321	5,494	5,771	5,915	6,289	6,719
	% Occupancy	70.1%	74.2%	76.6%	80.5%	82.5%	87.7%	93.7%
	ADR	\$236.7	\$250.5	\$250.4	\$253.8	\$264.2	\$310.6	\$313.4
	RevPAR	\$166.0	\$185.9	\$191.9	\$204.2	\$217.9	\$272.4	\$293.7
San Diego South/East, CA	Demand	5,135	5,476	5,822	5,954	6,117	6,458	6,923
	% Occupancy	69.0%	73.6%	78.3%	80.0%	82.2%	86.8%	93.1%
	ADR	\$157.5	\$156.5	\$161.3	\$160.3	\$160.1	\$193.9	\$206.3
	RevPAR	\$108.7	\$115.2	\$126.2	\$128.3	\$131.7	\$168.3	\$191.9

Day of Week Occupancy and ADR Patterns by Region

Jul 7 - 13, 2024

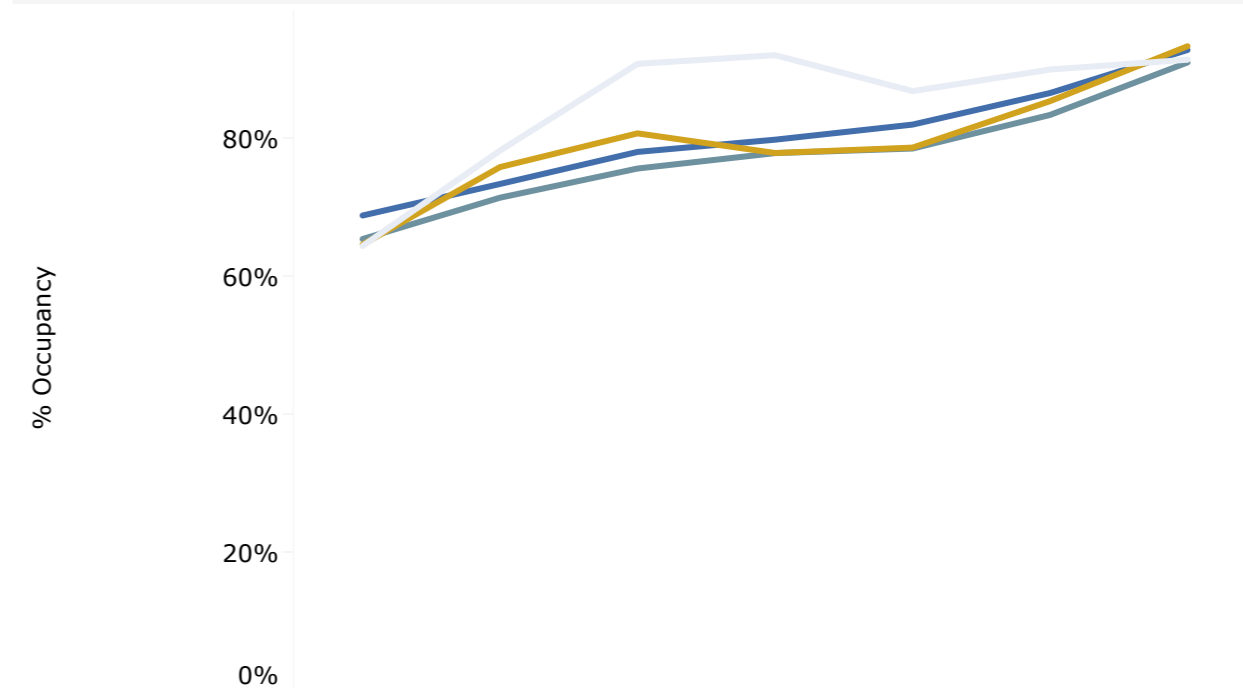


Occupancy By Weekday



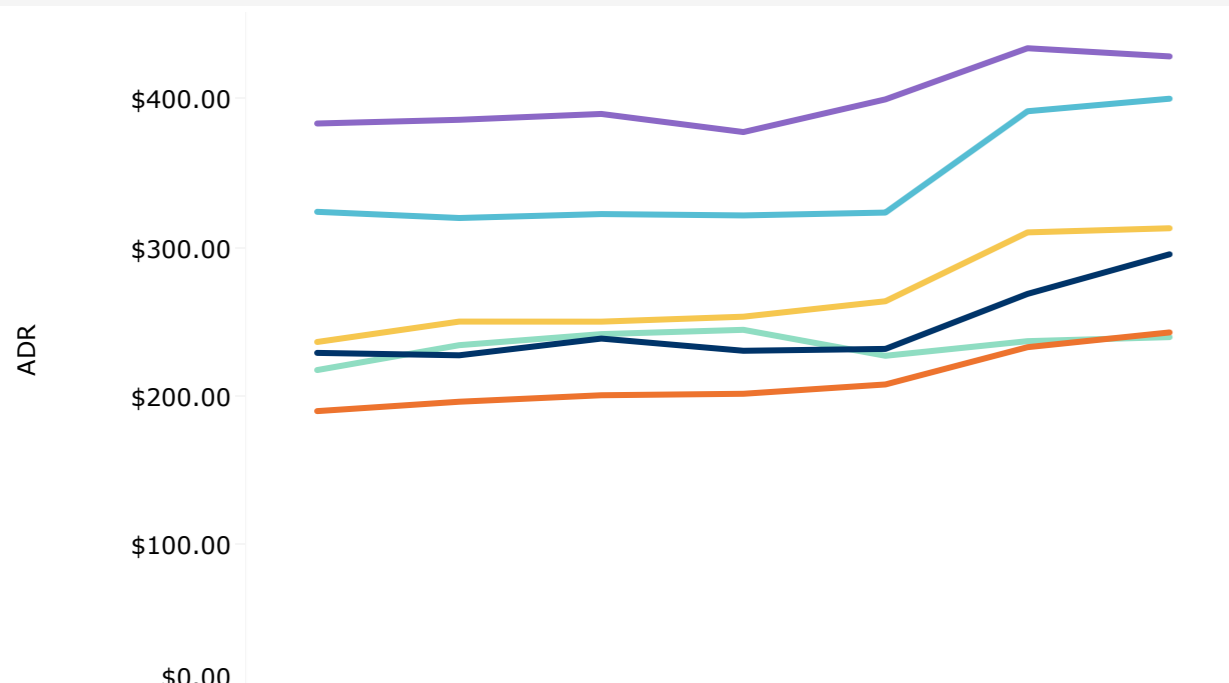
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	70%	78%	83%	88%	91%	88%	93%
Del Mar/Oceanside	70%	74%	77%	80%	82%	88%	94%
UTC	68%	79%	85%	86%	83%	87%	93%
Mission Bay	66%	71%	76%	80%	85%	91%	95%
La Jolla Coastal	67%	75%	79%	86%	89%	90%	91%
San Diego Downtown	65%	64%	77%	76%	71%	86%	92%

Occupancy By Weekday



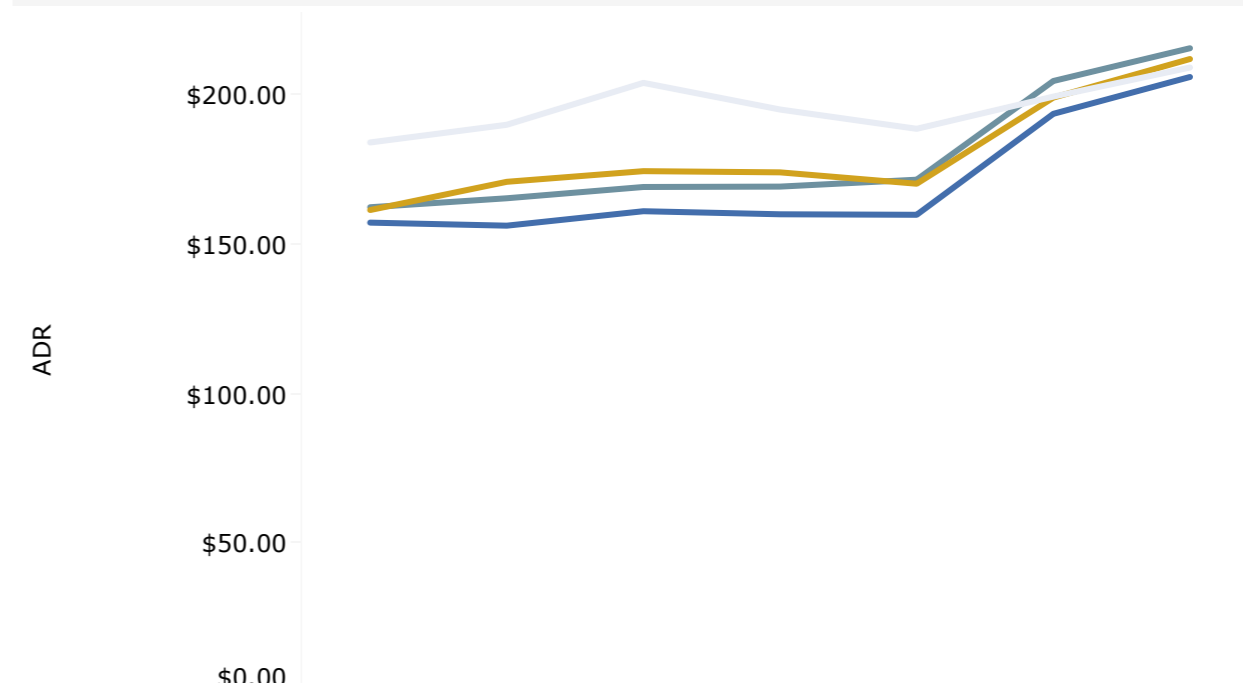
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	65%	78%	91%	92%	87%	90%	92%
Mission Valley	65%	76%	81%	78%	79%	86%	94%
San Diego South/East, CA	69%	74%	78%	80%	82%	87%	93%
SD NorthEast/Escondido	66%	72%	76%	78%	79%	84%	91%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$190.10	\$196.44	\$200.81	\$201.80	\$208.09	\$233.23	\$243.18
Del Mar/Oceanside	\$236.73	\$250.50	\$250.45	\$253.79	\$264.21	\$310.64	\$313.44
UTC	\$217.79	\$234.58	\$242.04	\$244.94	\$227.43	\$237.29	\$240.02
Mission Bay	\$324.51	\$320.35	\$323.00	\$322.09	\$324.02	\$392.35	\$400.81
La Jolla Coastal	\$384.08	\$386.58	\$390.54	\$378.31	\$400.36	\$434.85	\$429.33
San Diego Downtown	\$229.38	\$227.76	\$239.04	\$230.80	\$232.06	\$269.16	\$295.88

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$184.33	\$190.26	\$204.28	\$195.36	\$188.91	\$199.68	\$209.43
Mission Valley	\$161.71	\$171.16	\$174.73	\$174.32	\$170.52	\$199.35	\$212.27
San Diego South/East, CA	\$157.49	\$156.47	\$161.31	\$160.28	\$160.12	\$193.92	\$206.26
SD NorthEast/Escondido	\$162.64	\$165.65	\$169.42	\$169.55	\$171.87	\$204.91	\$215.88

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Jul 7 - 13, 2024	Jun 30 - Jul 6, 2024	Jun 23 - 29, 2024	Jun 16 - 22, 2024	Jul 7 - 13, 2024	Jun 30 - Jul 6, 2024	Jun 23 - 29, 2024	Jun 16 - 22, 2024	Jul 7 - 13, 2024	Jun 30 - Jul 6, 2024	Jun 23 - 29, 2024	Jun 16 - 22, 2024	
% Occupancy	San Diego, CA	79.2%	80.3%	84.6%	79.8%	15.2%	12.9%	32.0%	21.2%	59.7%	64.9%	49.8%	54.4%
	San Francisco/San Mateo, CA	71.9%	61.3%	79.5%	61.5%	12.2%	5.8%	14.6%	7.7%	51.2%	44.1%	58.9%	41.9%
	Seattle, WA	84.0%	72.9%	87.9%	84.9%	23.6%	17.5%	27.1%	21.5%	57.2%	52.2%	57.8%	60.2%
	Phoenix, AZ	58.2%	50.7%	66.4%	59.7%	9.1%	5.5%	23.1%	15.7%	35.3%	34.2%	36.5%	34.7%
	Los Angeles, CA	76.2%	72.8%	79.2%	73.5%	13.6%	9.4%	16.0%	11.0%	60.5%	56.0%	60.8%	57.0%
	Orange County, CA	76.8%	72.8%	80.5%	79.0%	15.6%	6.3%	24.7%	22.0%	57.9%	63.0%	55.8%	55.8%
Occupancy YOY%	San Diego, CA	-15.1%	+0.3%	+1.4%	-4.1%	-49.2%	+13.8%	+21.6%	-31.8%	-0.9%	-2.4%	-6.2%	+15.6%
	San Francisco/San Mateo, CA	-9.5%	+6.5%	+7.0%	-14.7%	-26.5%	+23.2%	+8.0%	-37.8%	-9.4%	+2.5%	+11.4%	-17.0%
	Seattle, WA	-1.6%	+15.4%	+11.1%	+11.2%	-2.4%	+77.1%	+42.6%	+24.3%	+3.6%	+17.0%	+0.7%	+12.5%
	Phoenix, AZ	-3.8%	-1.9%	+12.5%	-7.3%	-53.6%	-48.1%	+74.7%	-35.9%	+13.2%	+0.2%	+5.5%	-1.6%
	Los Angeles, CA	+0.8%	+3.9%	+6.5%	-2.1%	+10.8%	+13.3%	+39.1%	-12.2%	+2.8%	+3.2%	+4.8%	-3.0%
	Orange County, CA	-4.8%	-1.1%	+3.2%	+0.5%	-24.9%	-32.7%	+11.3%	+37.4%	-0.7%	-1.5%	-2.1%	-8.8%
ADR	San Diego, CA	\$238.00	\$244.59	\$235.84	\$220.69	\$301.35	\$270.28	\$293.51	\$310.48	\$338.13	\$358.54	\$335.01	\$303.57
	San Francisco/San Mateo, CA	\$202.78	\$164.58	\$207.64	\$180.71	\$274.06	\$196.90	\$256.00	\$259.33	\$250.85	\$206.59	\$260.73	\$225.55
	Seattle, WA	\$225.36	\$200.35	\$215.67	\$211.44	\$305.18	\$250.63	\$253.22	\$263.80	\$312.79	\$281.24	\$300.01	\$286.64
	Phoenix, AZ	\$109.06	\$112.33	\$121.15	\$119.61	\$141.46	\$151.95	\$157.56	\$186.12	\$168.08	\$188.35	\$190.09	\$186.98
	Los Angeles, CA	\$202.27	\$198.37	\$200.02	\$190.22	\$297.55	\$287.16	\$297.94	\$267.75	\$303.08	\$301.57	\$293.61	\$286.17
	Orange County, CA	\$216.23	\$218.82	\$216.06	\$212.84	\$298.39	\$244.67	\$272.21	\$274.14	\$331.82	\$353.78	\$343.82	\$334.71
ADR YOY%	San Diego, CA	-13.7%	+0.3%	-0.2%	-5.6%	+2.6%	+0.9%	+2.3%	+7.1%	-16.1%	+2.3%	+0.6%	-9.6%
	San Francisco/San Mateo, CA	-13.2%	-5.4%	-0.6%	-11.1%	-2.0%	-16.3%	-12.7%	-6.2%	-15.9%	-1.9%	+2.5%	-9.7%
	Seattle, WA	-2.8%	+5.9%	+8.3%	+5.0%	-0.2%	-17.2%	+5.2%	-2.0%	-4.4%	+11.6%	+10.2%	+4.2%
	Phoenix, AZ	-3.9%	-3.7%	+3.8%	-4.4%	-4.6%	+1.9%	-3.6%	+6.7%	-9.6%	-6.5%	+0.0%	-7.0%
	Los Angeles, CA	-0.6%	+1.7%	+1.2%	-4.3%	+2.7%	+8.4%	+12.5%	-9.6%	-0.4%	+3.0%	+0.5%	-1.8%
	Orange County, CA	-7.1%	-5.5%	-2.1%	-2.3%	+8.8%	+2.3%	+4.9%	-7.8%	-11.4%	-6.6%	-0.8%	+2.4%

Weekday Analysis

Jul 7 - 13, 2024

