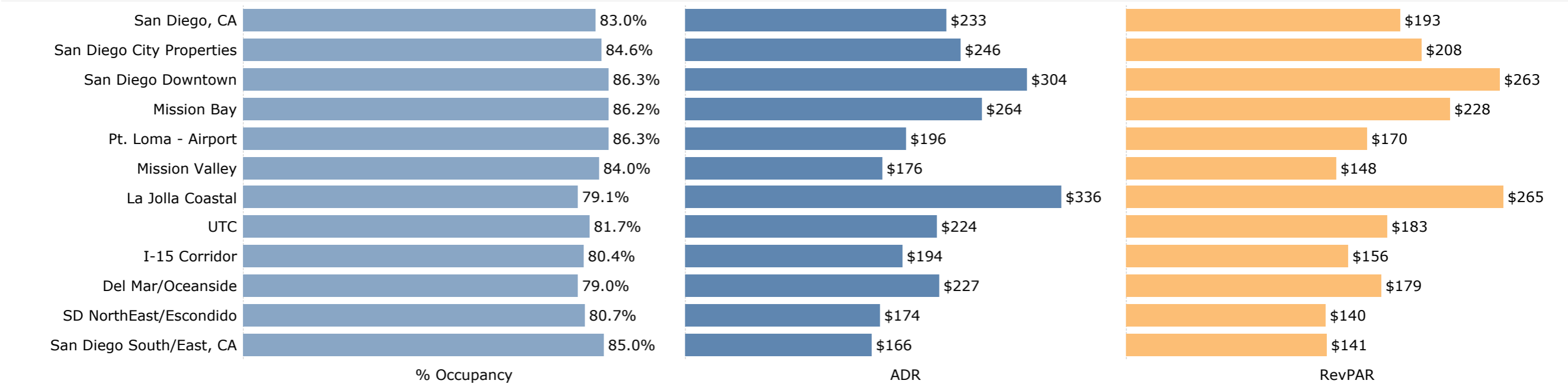


# Weekly Hotel Performance Update

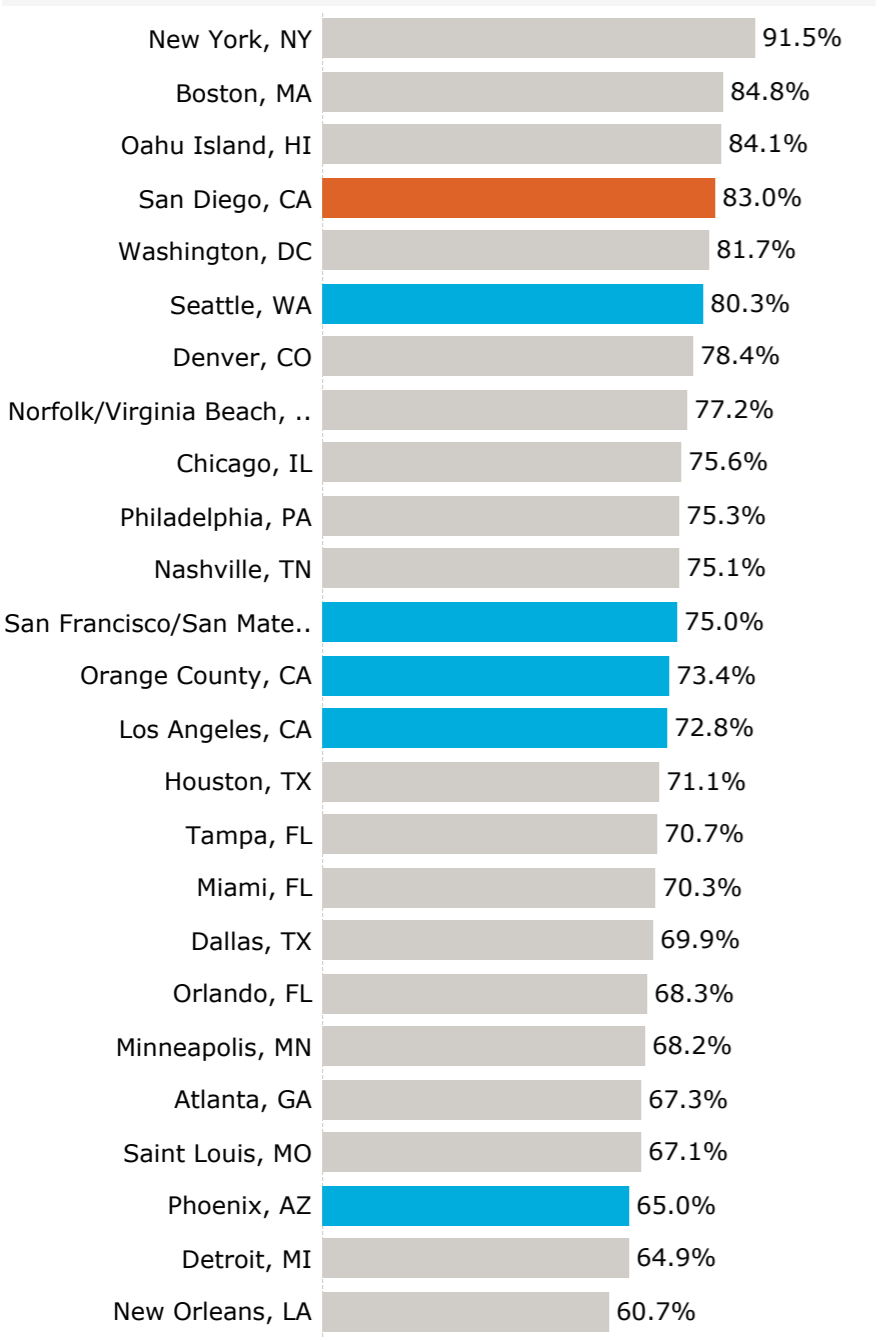
Jun 2 - 8, 2024



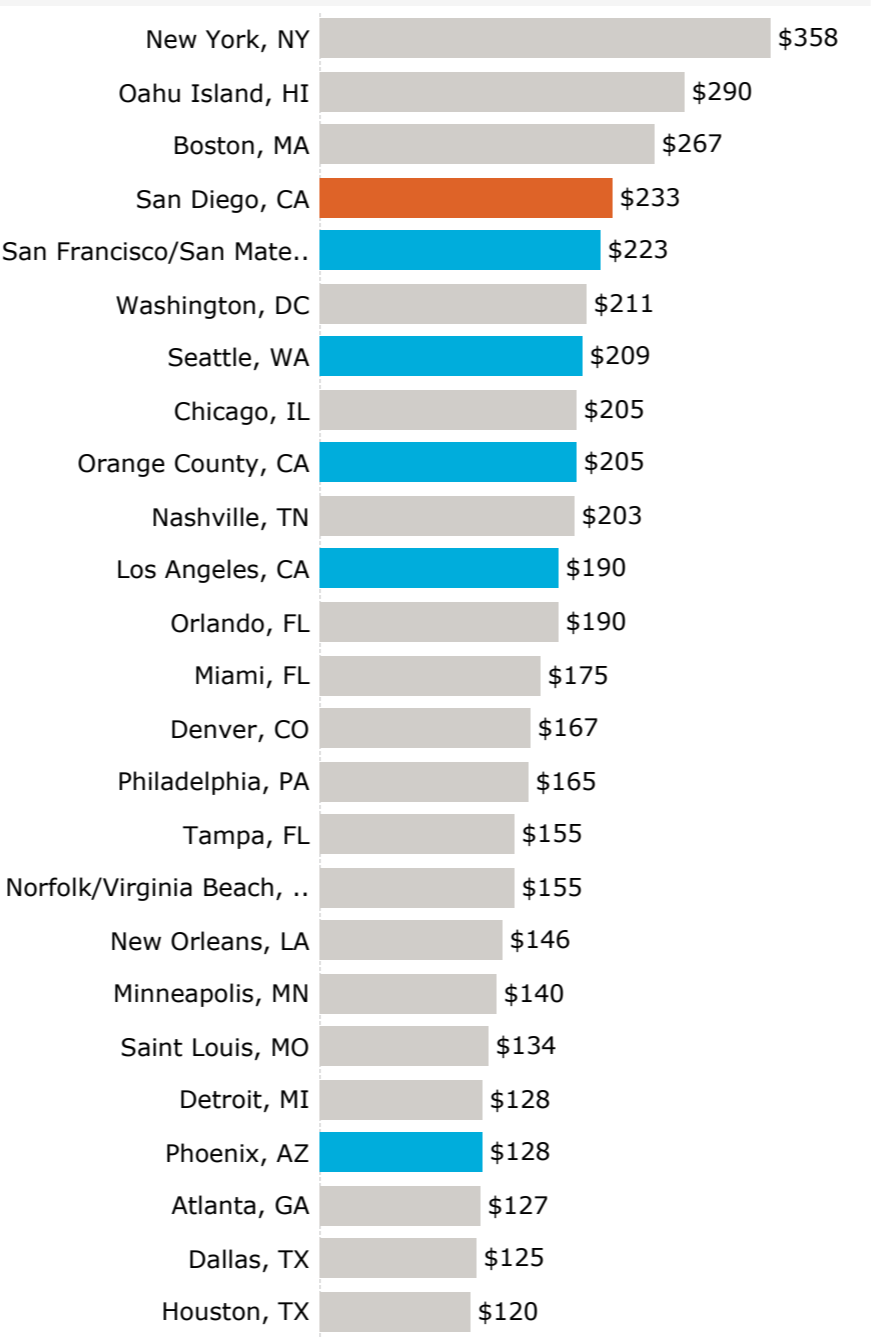
## San Diego County Hotel Performance



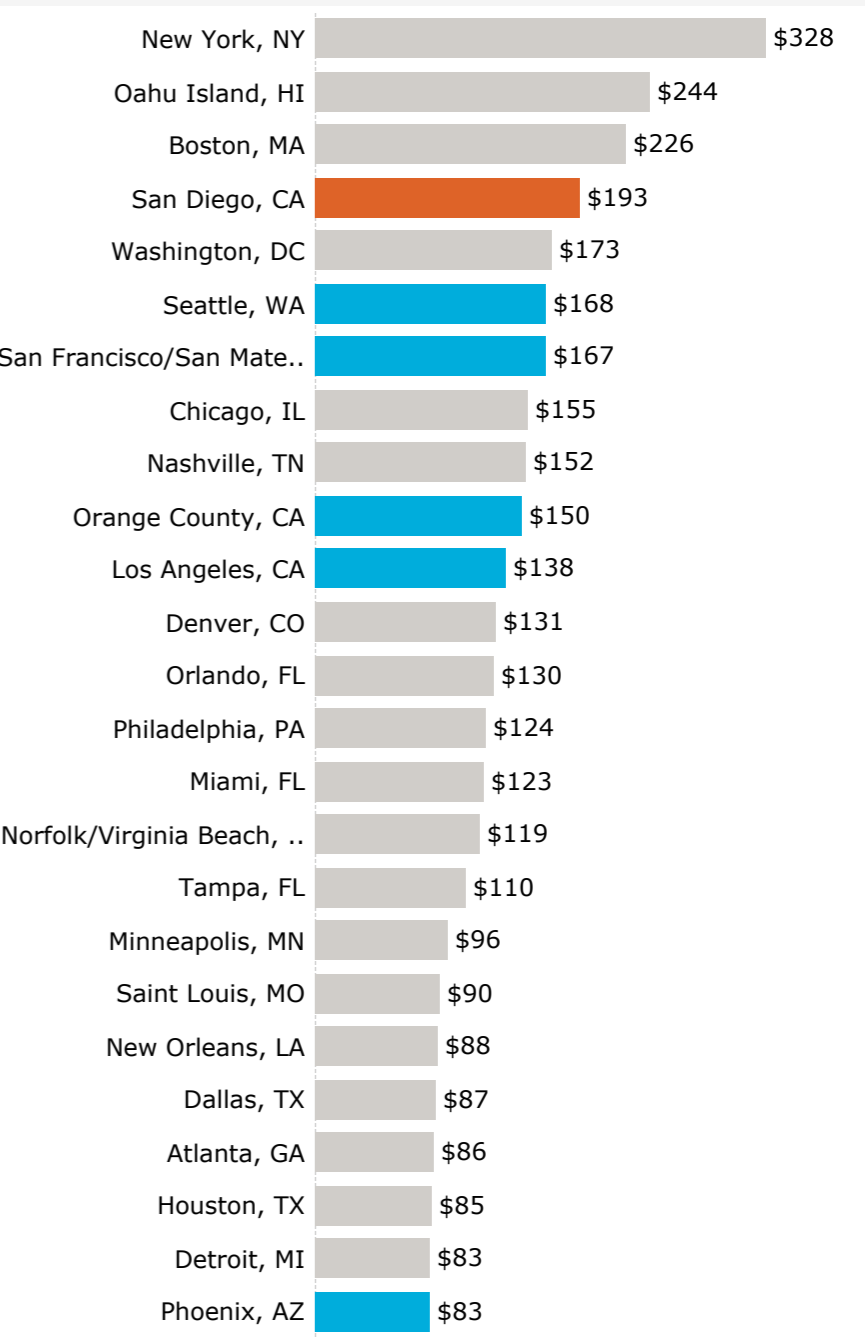
### Weekly Top 25 Hotel Occupancy



### Weekly Top 25 ADR



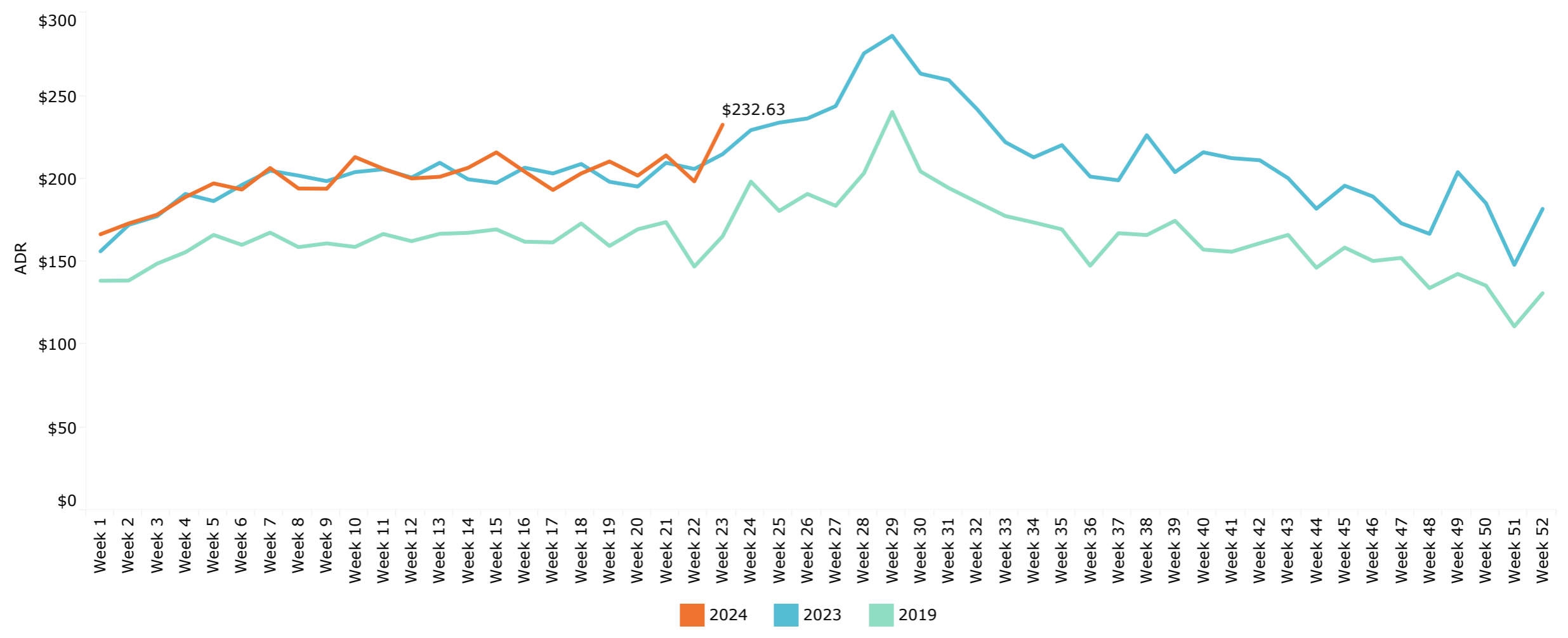
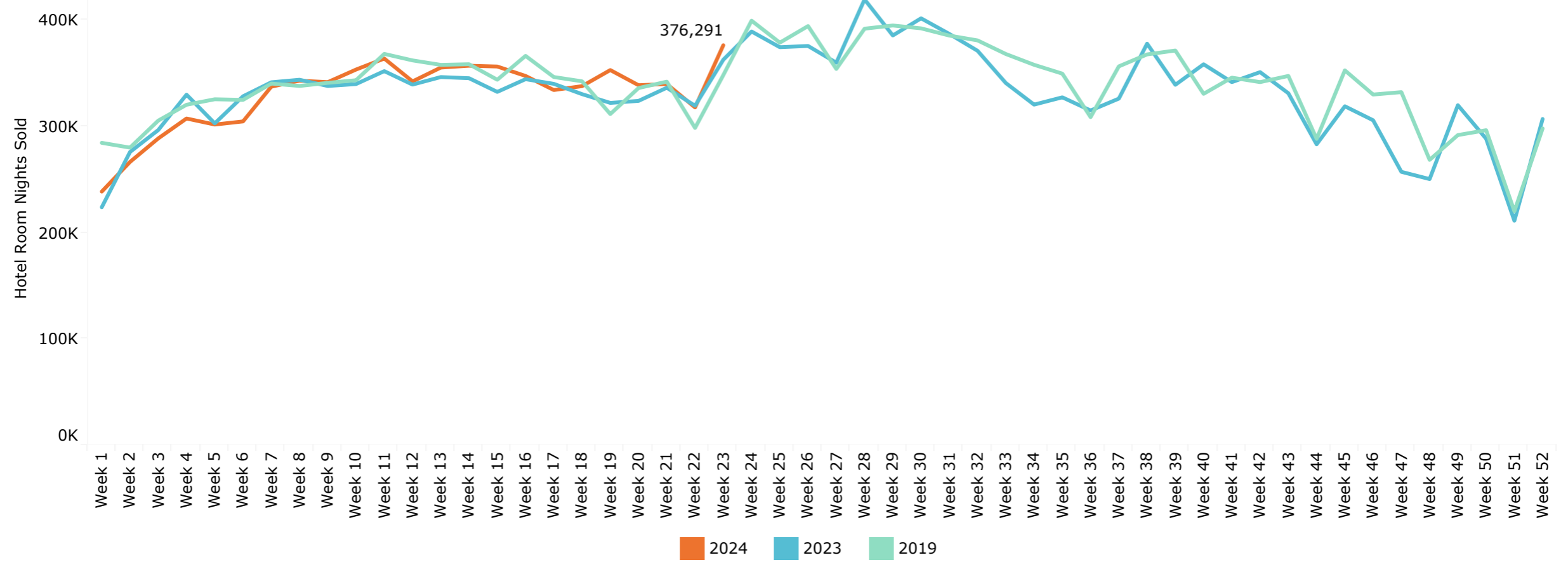
### Weekly Top 25 RevPAR



Source : STR

# San Diego County Weekly Demand & Average Rate Trend

## Calendar Year 2019 Benchmark



# Last Week's Daily Hotel Performance by Region

Jun 2 - 8, 2024



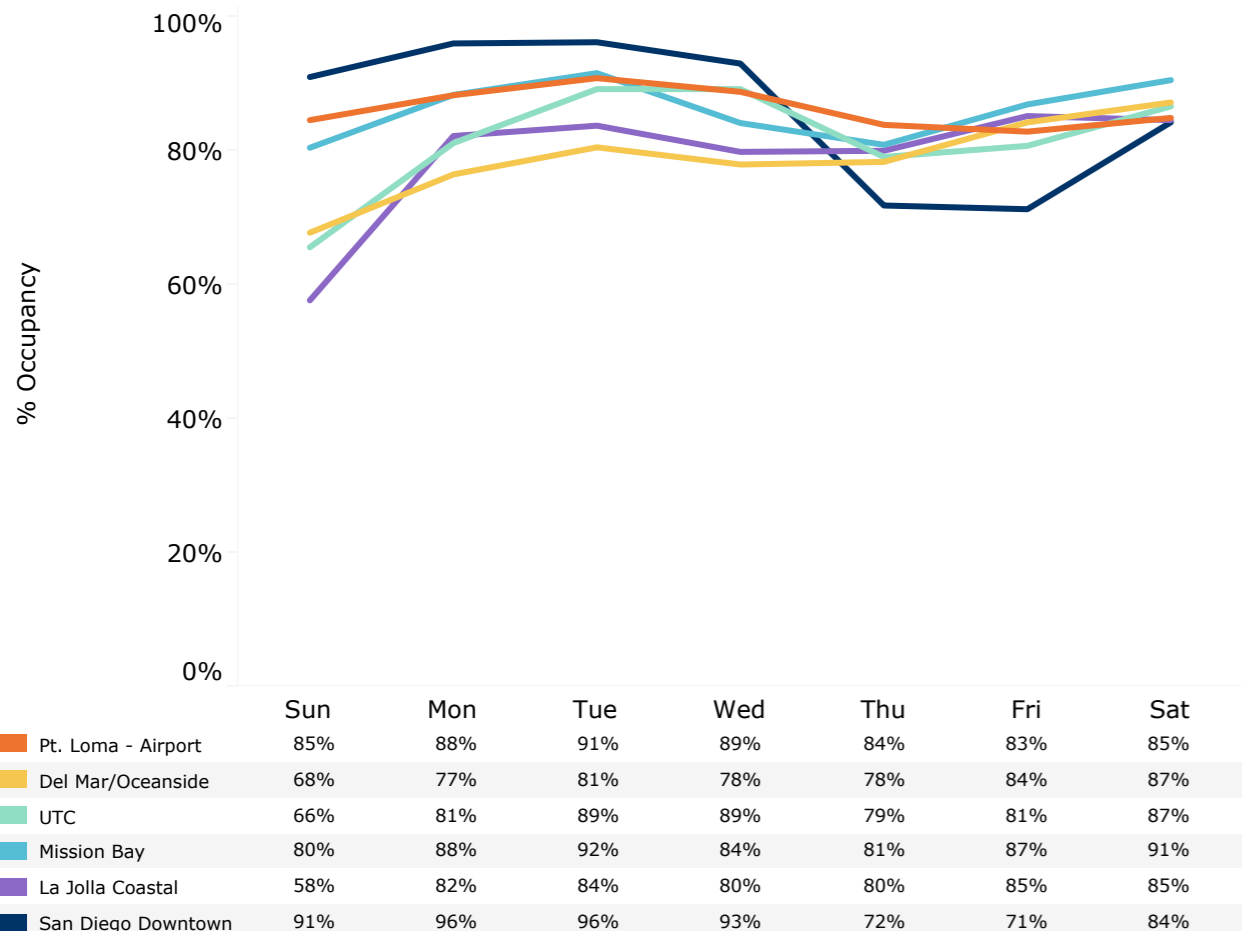
		Sun, June 2	Mon, June 3	Tue, June 4	Wed, June 5	Thu, June 6	Fri, June 7	Sat, June 8
San Diego City Properties	Demand	31,650	35,259	36,421	35,457	31,121	31,646	34,439
	% Occupancy	79.5%	88.5%	91.4%	89.0%	78.1%	79.4%	86.5%
	ADR	\$252.7	\$267.6	\$268.7	\$257.1	\$218.0	\$221.7	\$227.9
	RevPAR	\$200.8	\$236.9	\$245.7	\$228.8	\$170.3	\$176.2	\$197.0
San Diego Downtown	Demand	13,543	14,289	14,316	13,842	10,691	10,608	12,539
	% Occupancy	91.1%	96.1%	96.2%	93.1%	71.9%	71.3%	84.3%
	ADR	\$333.4	\$356.7	\$356.3	\$330.5	\$251.6	\$222.8	\$239.8
	RevPAR	\$303.6	\$342.7	\$342.9	\$307.5	\$180.8	\$158.9	\$202.2
Mission Valley	Demand	5,813	6,750	7,039	6,818	6,474	6,717	6,993
	% Occupancy	73.3%	85.1%	88.8%	86.0%	81.6%	84.7%	88.2%
	ADR	\$163.4	\$178.1	\$181.6	\$179.3	\$167.4	\$179.2	\$179.8
	RevPAR	\$119.8	\$151.6	\$161.2	\$154.2	\$136.7	\$151.8	\$158.6
Pt. Loma - Airport	Demand	3,845	4,014	4,130	4,037	3,813	3,767	3,860
	% Occupancy	84.6%	88.3%	90.9%	88.8%	83.9%	82.9%	84.9%
	ADR	\$192.4	\$202.1	\$205.5	\$201.0	\$186.9	\$192.0	\$193.6
	RevPAR	\$162.8	\$178.5	\$186.8	\$178.6	\$156.8	\$159.2	\$164.5
Mission Bay	Demand	2,550	2,800	2,903	2,667	2,564	2,755	2,870
	% Occupancy	80.5%	88.4%	91.6%	84.2%	80.9%	87.0%	90.6%
	ADR	\$244.5	\$246.9	\$244.6	\$252.5	\$253.5	\$294.8	\$308.9
	RevPAR	\$196.8	\$218.2	\$224.1	\$212.6	\$205.1	\$256.3	\$279.9
La Jolla Coastal	Demand	1,047	1,492	1,520	1,449	1,452	1,546	1,535
	% Occupancy	57.7%	82.2%	83.8%	79.9%	80.0%	85.2%	84.6%
	ADR	\$281.3	\$294.1	\$319.3	\$304.9	\$329.1	\$402.9	\$396.0
	RevPAR	\$162.4	\$241.9	\$267.5	\$243.6	\$263.4	\$343.4	\$335.1
UTC	Demand	2,729	3,376	3,711	3,711	3,290	3,359	3,604
	% Occupancy	65.6%	81.2%	89.2%	89.2%	79.1%	80.8%	86.7%
	ADR	\$200.0	\$230.4	\$238.5	\$240.5	\$217.7	\$223.3	\$212.1
	RevPAR	\$131.3	\$187.1	\$212.9	\$214.7	\$172.2	\$180.4	\$183.9
I-15 Corridor	Demand	1,059	1,336	1,486	1,556	1,516	1,594	1,690
	% Occupancy	58.2%	73.4%	81.6%	85.5%	83.3%	87.6%	92.9%
	ADR	\$169.9	\$179.5	\$187.9	\$191.3	\$182.8	\$213.5	\$218.1
	RevPAR	\$98.9	\$131.8	\$153.4	\$163.5	\$152.3	\$186.9	\$202.5
Del Mar/Oceanside	Demand	4,863	5,487	5,777	5,593	5,621	6,044	6,257
	% Occupancy	67.8%	76.5%	80.6%	78.0%	78.4%	84.3%	87.3%
	ADR	\$212.9	\$217.2	\$222.5	\$214.7	\$214.2	\$247.3	\$252.8
	RevPAR	\$144.3	\$166.2	\$179.3	\$167.4	\$167.9	\$208.4	\$220.6
San Diego South/East, CA	Demand	5,560	6,184	6,459	6,639	6,496	6,292	6,619
	% Occupancy	74.7%	83.1%	86.8%	89.2%	87.3%	84.6%	89.0%
	ADR	\$157.2	\$162.4	\$163.2	\$161.5	\$158.7	\$175.8	\$179.1
	RevPAR	\$117.5	\$135.0	\$141.7	\$144.1	\$138.6	\$148.7	\$159.3

# Day of Week Occupancy and ADR Patterns by Region

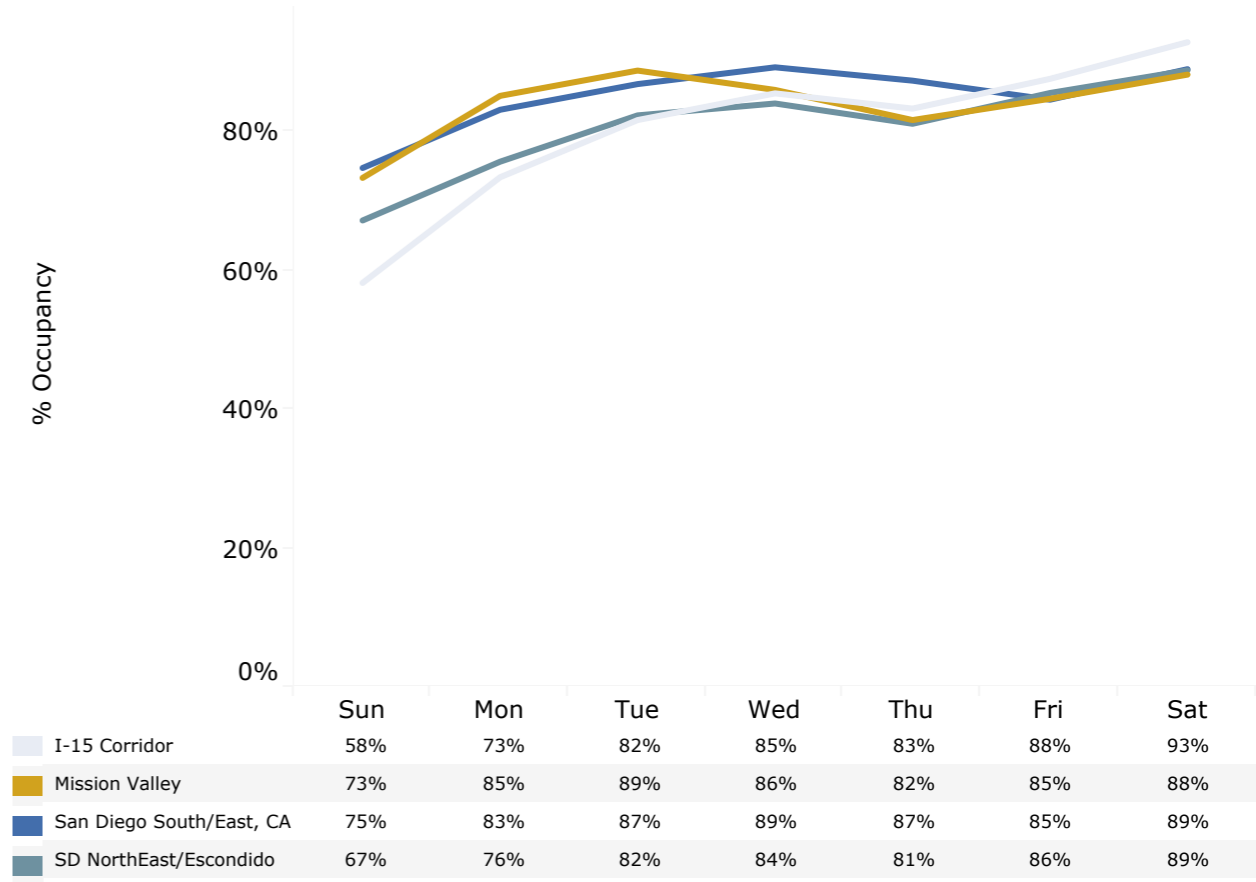
Jun 2 - 8, 2024



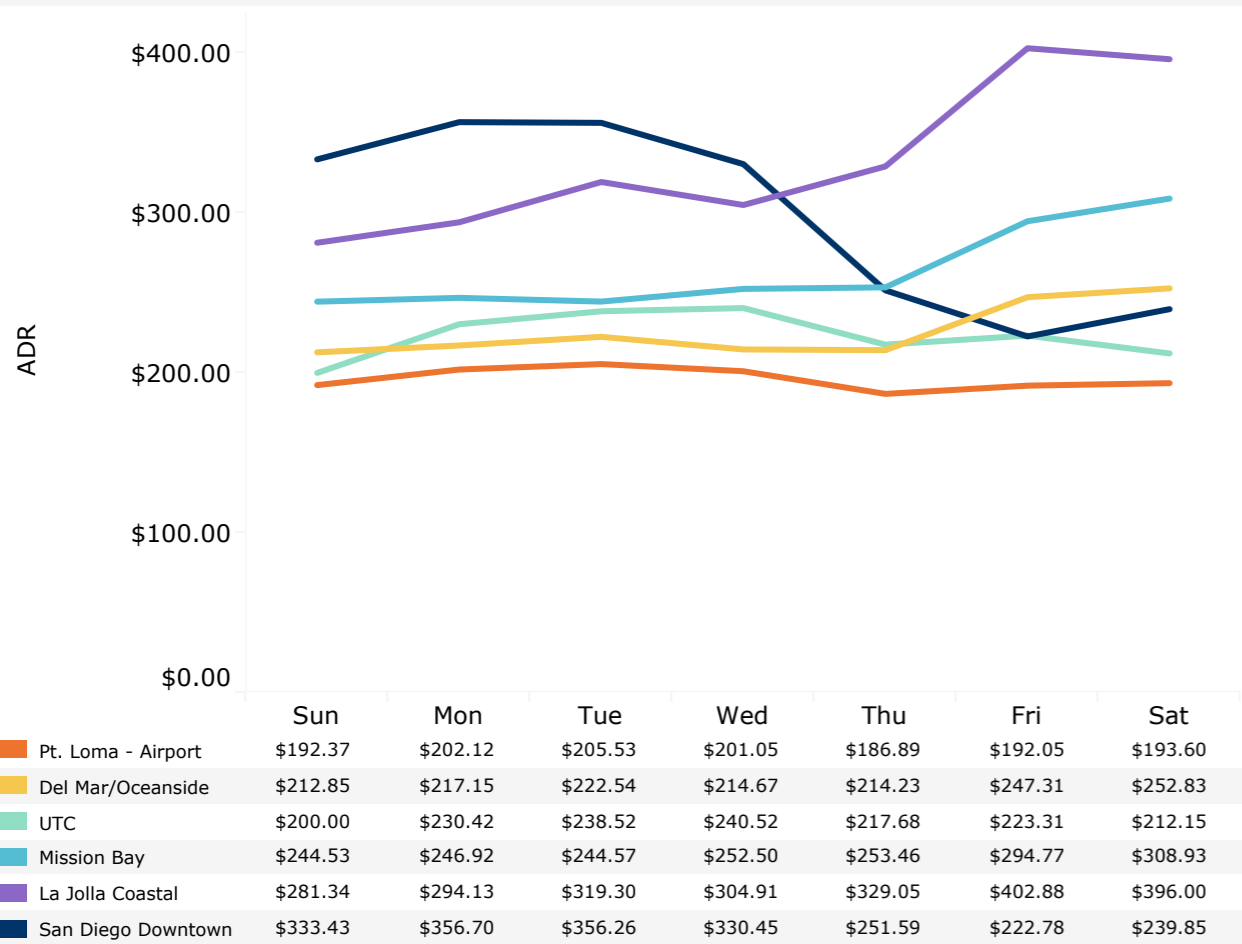
### Occupancy By Weekday



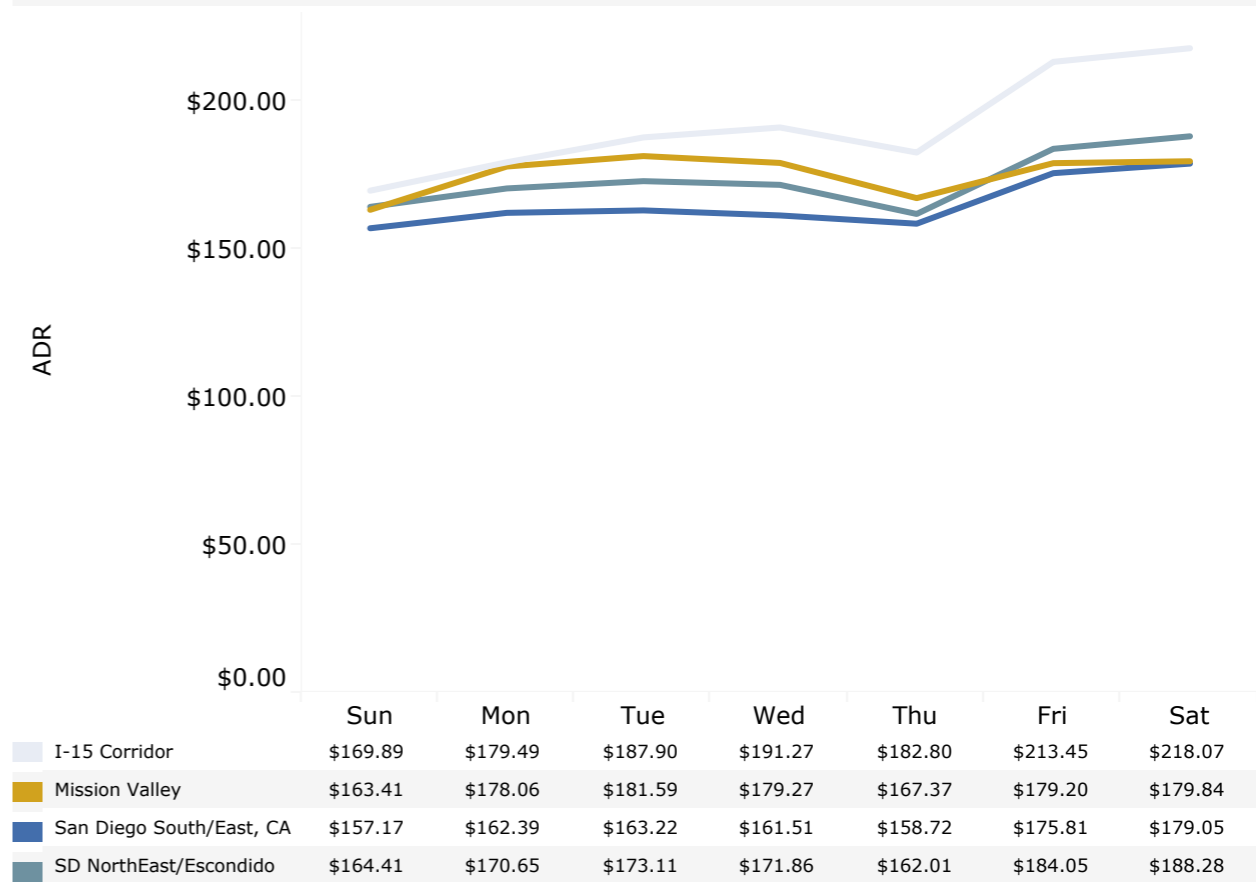
### Occupancy By Weekday



### ADR By Weekday



### ADR By Weekday



# Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Jun 2 - 8, 2024	May 26 - Jun 1, 2024	May 19 - 25, 2024	May 12 - 18, 2024	Jun 2 - 8, 2024	May 26 - Jun 1, 2024	May 19 - 25, 2024	May 12 - 18, 2024	Jun 2 - 8, 2024	May 26 - Jun 1, 2024	May 19 - 25, 2024	May 12 - 18, 2024	
% Occupancy	San Diego, CA	83.0%	70.1%	75.0%	74.7%	29.8%	16.7%	22.4%	31.1%	48.7%	48.7%	48.7%	39.7%
	San Francisco/San Mateo, CA	75.0%	64.3%	70.5%	77.5%	19.4%	9.6%	12.4%	20.3%	49.7%	45.8%	49.7%	51.2%
	Seattle, WA	80.3%	67.8%	80.6%	79.4%	21.0%	11.2%	21.4%	18.2%	57.0%	50.5%	57.9%	57.1%
	Phoenix, AZ	65.0%	61.5%	70.1%	69.5%	27.0%	17.1%	25.2%	32.9%	36.0%	37.7%	38.9%	33.4%
	Los Angeles, CA	72.8%	65.5%	74.3%	72.8%	14.5%	9.0%	15.0%	16.1%	54.7%	49.9%	56.9%	52.8%
	Orange County, CA	73.4%	66.5%	73.2%	69.2%	22.1%	11.5%	23.8%	21.0%	50.5%	51.1%	48.0%	46.6%
Occupancy YOY%	San Diego, CA	+2.7%	-1.3%	+0.5%	+3.6%	+6.9%	-9.8%	-10.8%	+21.4%	+2.2%	+4.5%	+4.8%	-4.1%
	San Francisco/San Mateo, CA	+3.4%	+8.2%	-1.9%	+4.7%	+16.3%	+8.9%	-16.5%	+22.3%	+1.2%	+9.2%	+1.7%	+1.5%
	Seattle, WA	+0.0%	+2.7%	+9.5%	+6.4%	-7.5%	-21.3%	+32.2%	-10.3%	+2.4%	+11.4%	+9.2%	+12.9%
	Phoenix, AZ	+4.2%	+6.3%	+0.2%	+2.8%	+16.4%	+23.5%	+1.3%	+11.7%	+3.6%	+3.0%	-1.0%	+3.0%
	Los Angeles, CA	+0.3%	-1.3%	+1.2%	-1.5%	+9.6%	+4.5%	-0.5%	+13.1%	-3.5%	-4.8%	+0.7%	-8.6%
	Orange County, CA	-2.5%	-1.4%	+1.7%	-3.7%	-0.7%	-39.8%	+29.8%	+5.7%	-5.8%	+3.3%	-11.3%	-10.1%
ADR	San Diego, CA	\$232.63	\$198.44	\$214.13	\$201.92	\$309.45	\$281.62	\$302.02	\$286.18	\$325.21	\$272.37	\$293.78	\$277.22
	San Francisco/San Mateo, CA	\$222.78	\$174.19	\$194.13	\$212.89	\$297.66	\$241.47	\$278.09	\$286.55	\$280.52	\$213.61	\$236.84	\$266.38
	Seattle, WA	\$208.98	\$168.13	\$194.71	\$190.87	\$283.60	\$228.07	\$260.76	\$266.87	\$288.39	\$227.39	\$274.45	\$267.19
	Phoenix, AZ	\$128.39	\$132.28	\$147.15	\$162.18	\$198.75	\$183.07	\$230.42	\$278.36	\$199.03	\$213.61	\$239.29	\$259.49
	Los Angeles, CA	\$189.86	\$177.64	\$190.40	\$193.85	\$273.33	\$258.30	\$282.26	\$292.27	\$282.04	\$267.69	\$279.64	\$288.86
	Orange County, CA	\$204.71	\$198.41	\$202.05	\$196.84	\$286.95	\$308.80	\$252.07	\$286.38	\$313.99	\$308.63	\$319.50	\$299.40
ADR YOY%	San Diego, CA	+8.6%	-3.6%	+2.2%	+3.2%	+10.1%	+4.7%	+10.9%	+7.4%	+10.5%	-5.3%	+1.5%	+3.2%
	San Francisco/San Mateo, CA	-0.2%	-4.5%	-7.3%	-2.5%	-5.5%	-7.7%	-9.1%	-9.2%	+3.0%	-3.8%	-6.8%	-0.7%
	Seattle, WA	+1.7%	-4.7%	+8.7%	+6.9%	+12.3%	-1.3%	+10.8%	+15.0%	+1.0%	-5.4%	+12.8%	+8.9%
	Phoenix, AZ	+0.1%	+3.1%	-1.9%	+5.4%	-1.6%	+1.4%	-7.6%	+7.1%	-2.8%	-2.6%	-3.2%	+2.2%
	Los Angeles, CA	-2.1%	-4.9%	-4.4%	-4.0%	-3.9%	-8.7%	-5.4%	+4.7%	+0.1%	-2.5%	-3.5%	-3.3%
	Orange County, CA	-3.6%	-2.8%	-1.0%	-2.0%	+1.7%	+24.6%	-5.4%	+1.1%	-2.5%	-3.1%	+3.8%	-1.2%

# Weekday Analysis

Jun 2 - 8, 2024

