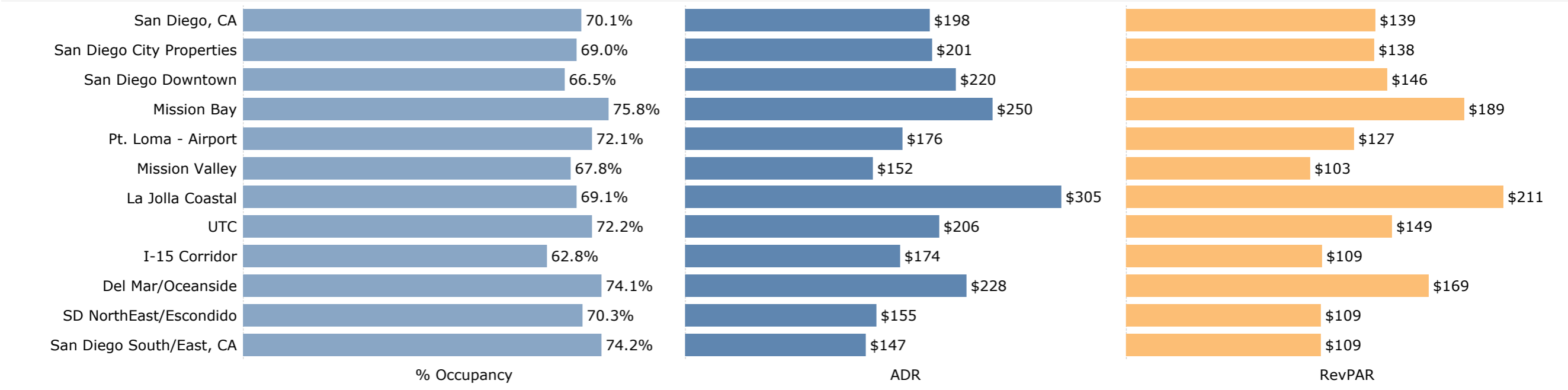


Weekly Hotel Performance Update

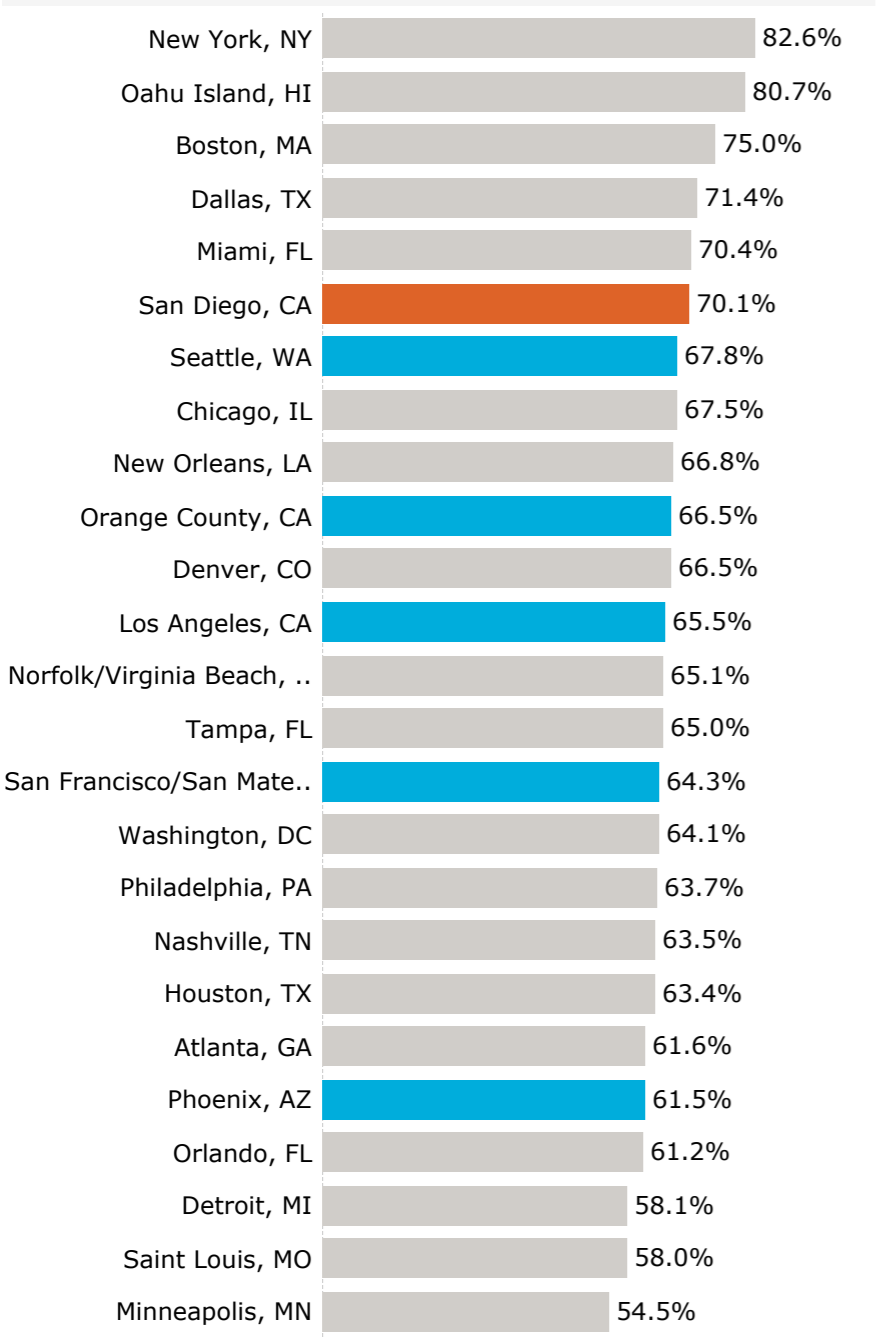
May 26 - Jun 1, 2024



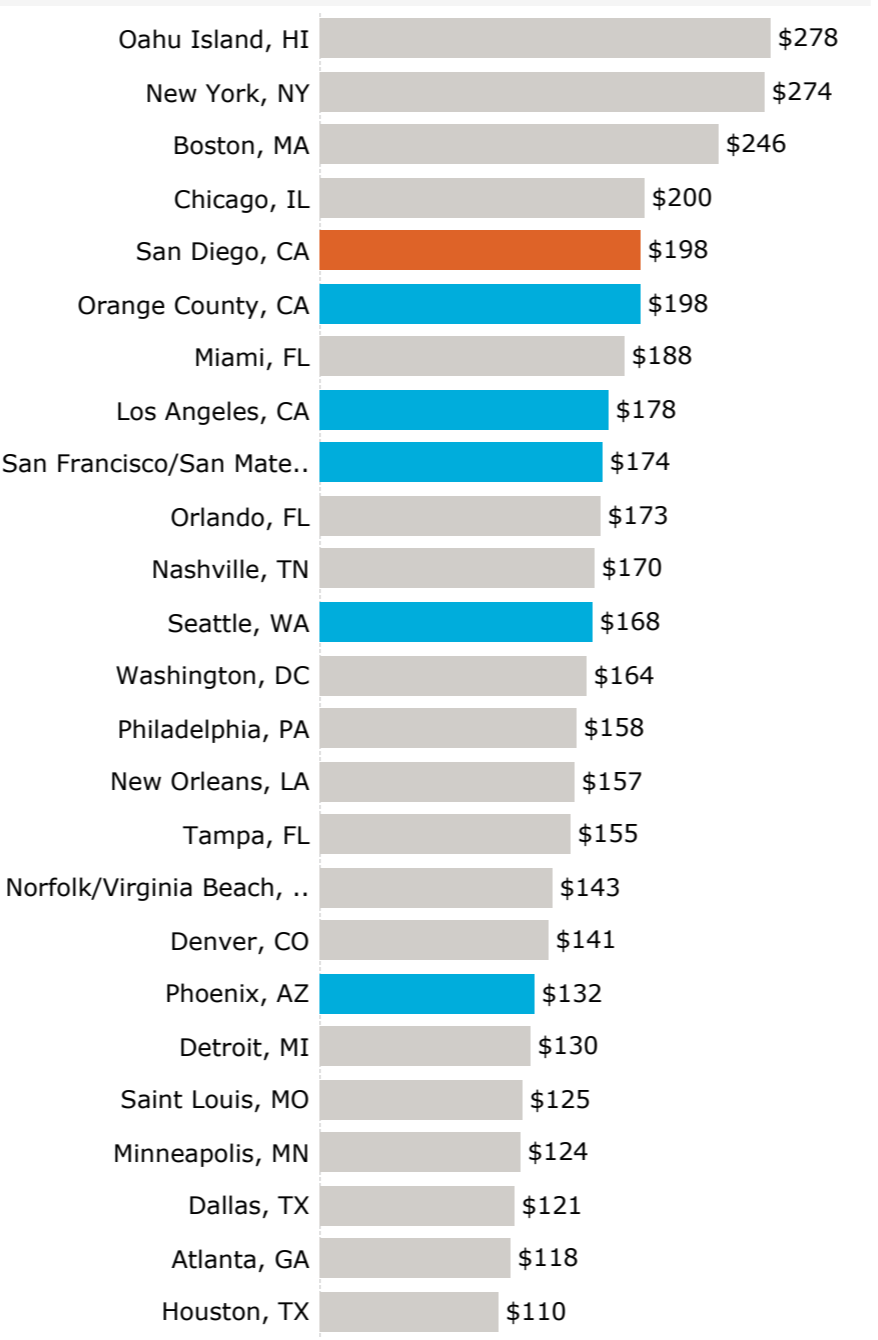
San Diego County Hotel Performance



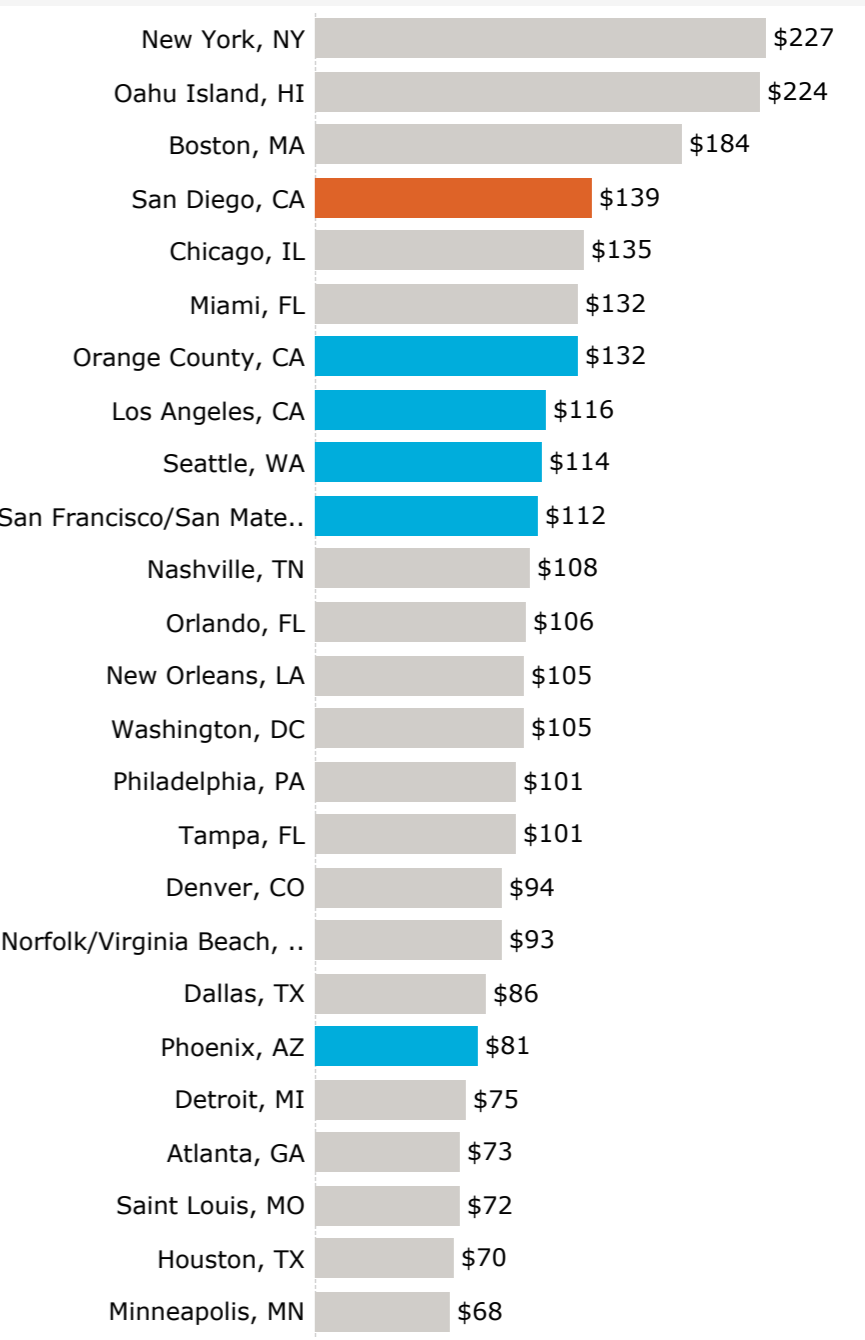
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



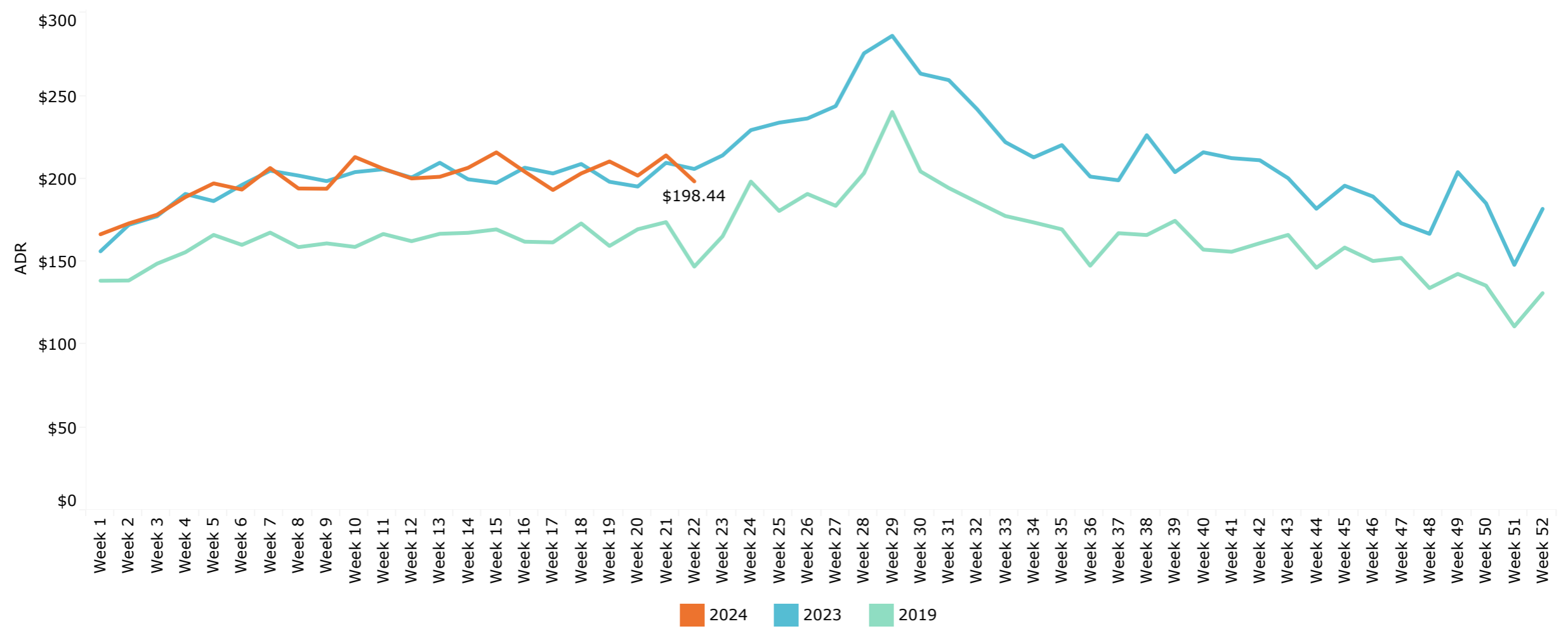
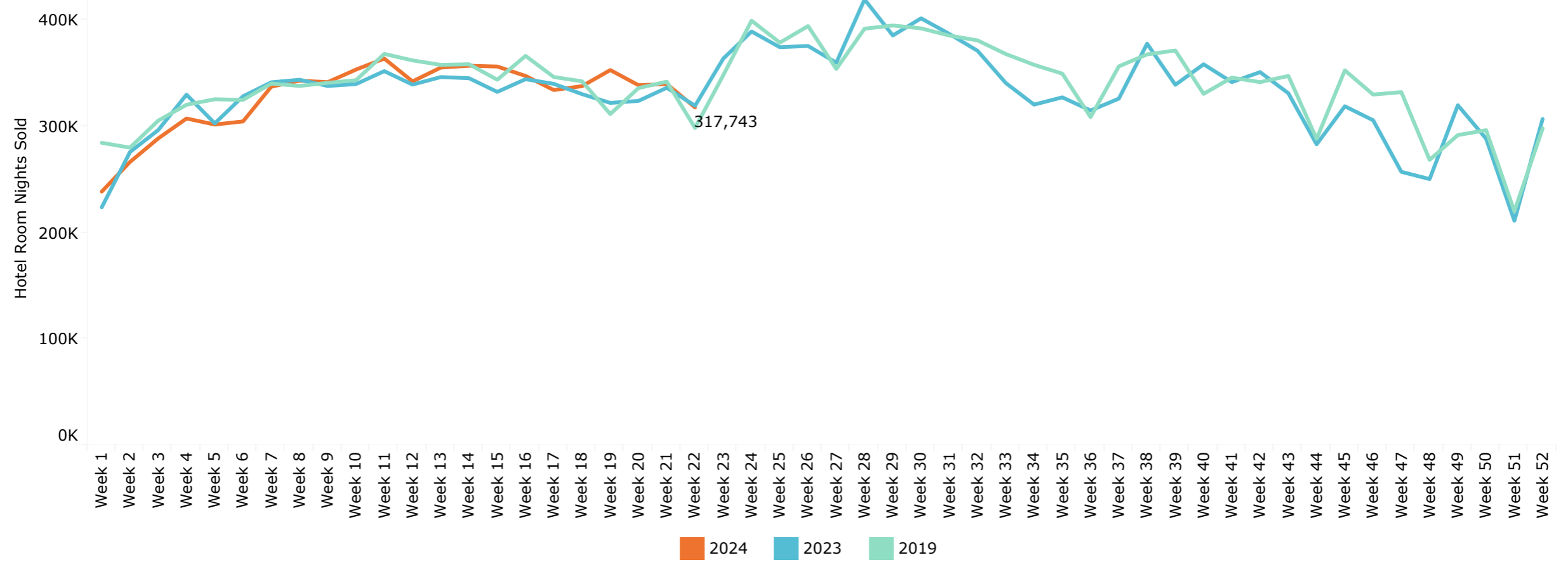
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

May 26 - Jun 1, 2024



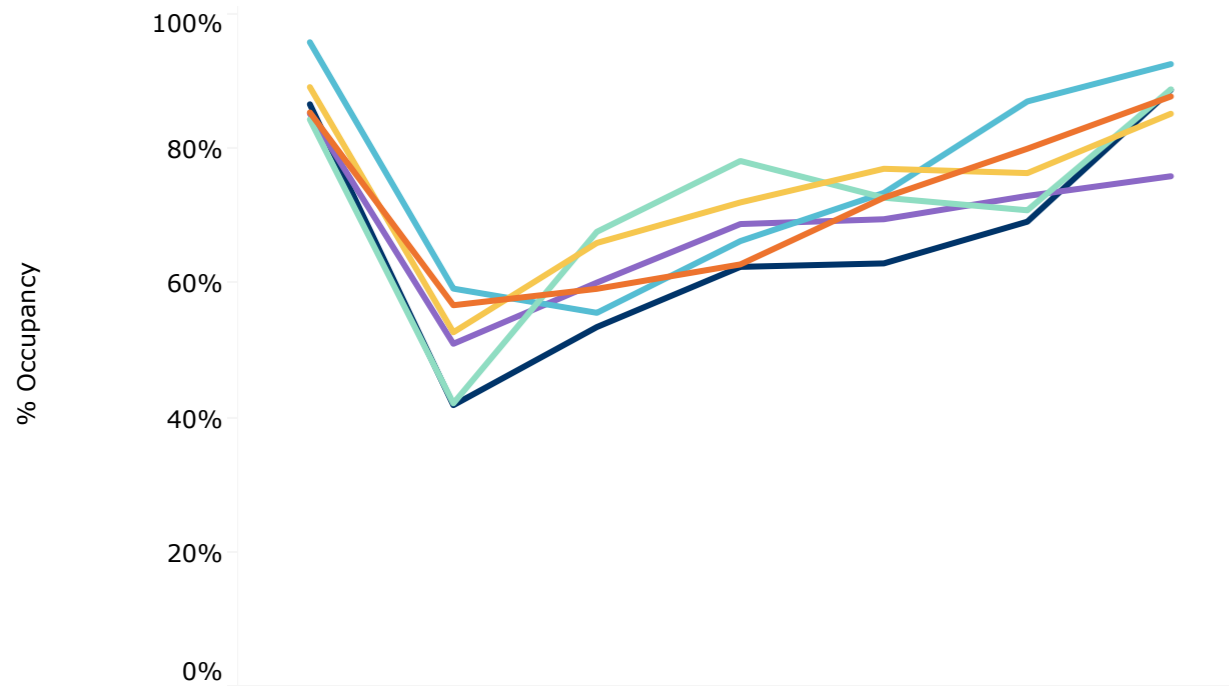
		Sun, May 26	Mon, May 27	Tue, May 28	Wed, May 29	Thu, May 30	Fri, May 31	Sat, June 1
San Diego City Properties	Demand	34,464	18,649	22,593	25,658	26,682	29,439	34,950
	% Occupancy	86.5%	46.8%	56.7%	64.4%	67.0%	73.9%	87.7%
	ADR	\$207.7	\$171.4	\$182.1	\$191.0	\$189.4	\$203.6	\$234.2
	RevPAR	\$179.7	\$80.2	\$103.3	\$123.0	\$126.9	\$150.5	\$205.5
San Diego Downtown	Demand	12,891	6,235	7,963	9,294	9,371	10,294	13,209
	% Occupancy	86.7%	41.9%	53.5%	62.5%	63.0%	69.2%	88.8%
	ADR	\$204.8	\$182.4	\$204.7	\$216.1	\$216.5	\$218.3	\$266.1
	RevPAR	\$177.5	\$76.4	\$109.6	\$135.0	\$136.4	\$151.1	\$236.3
Mission Valley	Demand	6,751	3,687	4,276	4,753	5,189	6,052	6,917
	% Occupancy	85.1%	46.5%	53.9%	59.9%	65.4%	76.3%	87.2%
	ADR	\$161.5	\$130.0	\$133.4	\$137.0	\$136.1	\$156.3	\$182.9
	RevPAR	\$137.5	\$60.5	\$71.9	\$82.2	\$89.1	\$119.3	\$159.6
Pt. Loma - Airport	Demand	3,883	2,580	2,691	2,856	3,307	3,638	3,991
	% Occupancy	85.5%	56.8%	59.2%	62.9%	72.8%	80.1%	87.8%
	ADR	\$185.0	\$155.5	\$159.7	\$159.5	\$166.7	\$181.2	\$209.0
	RevPAR	\$158.1	\$88.3	\$94.6	\$100.2	\$121.3	\$145.1	\$183.5
Mission Bay	Demand	3,038	1,877	1,763	2,101	2,328	2,759	2,935
	% Occupancy	95.9%	59.2%	55.7%	66.3%	73.5%	87.1%	92.6%
	ADR	\$297.8	\$220.2	\$210.4	\$215.0	\$219.0	\$257.7	\$284.6
	RevPAR	\$285.6	\$130.5	\$117.1	\$142.6	\$161.0	\$224.5	\$263.7
La Jolla Coastal	Demand	1,547	926	1,091	1,249	1,262	1,325	1,378
	% Occupancy	85.3%	51.0%	60.1%	68.9%	69.6%	73.0%	76.0%
	ADR	\$355.2	\$267.7	\$263.2	\$277.0	\$278.1	\$327.5	\$337.9
	RevPAR	\$303.0	\$136.6	\$158.3	\$190.7	\$193.5	\$239.2	\$256.7
UTC	Demand	3,510	1,754	2,815	3,253	3,026	2,948	3,696
	% Occupancy	84.4%	42.2%	67.7%	78.2%	72.8%	70.9%	88.9%
	ADR	\$217.8	\$176.6	\$198.0	\$214.5	\$202.0	\$204.4	\$211.1
	RevPAR	\$183.9	\$74.5	\$134.1	\$167.8	\$147.0	\$144.9	\$187.6
I-15 Corridor	Demand	1,517	697	974	1,086	1,081	1,191	1,454
	% Occupancy	83.4%	38.3%	53.5%	59.7%	59.4%	65.4%	79.9%
	ADR	\$201.9	\$151.3	\$156.5	\$154.0	\$153.2	\$182.5	\$191.2
	RevPAR	\$168.2	\$57.9	\$83.7	\$91.9	\$91.0	\$119.4	\$152.8
Del Mar/Oceanside	Demand	6,398	3,783	4,736	5,168	5,527	5,481	6,114
	% Occupancy	89.2%	52.8%	66.0%	72.1%	77.1%	76.4%	85.3%
	ADR	\$263.5	\$191.0	\$204.8	\$210.5	\$215.3	\$243.4	\$246.0
	RevPAR	\$235.1	\$100.8	\$135.3	\$151.7	\$165.9	\$186.0	\$209.7
San Diego South/East, CA	Demand	6,246	4,315	5,032	5,293	5,474	5,700	6,561
	% Occupancy	84.0%	58.0%	67.6%	71.2%	73.6%	76.6%	88.2%
	ADR	\$155.6	\$132.2	\$131.3	\$135.3	\$136.5	\$154.8	\$170.3
	RevPAR	\$130.7	\$76.7	\$88.8	\$96.3	\$100.5	\$118.6	\$150.2

Day of Week Occupancy and ADR Patterns by Region

May 26 - Jun 1, 2024

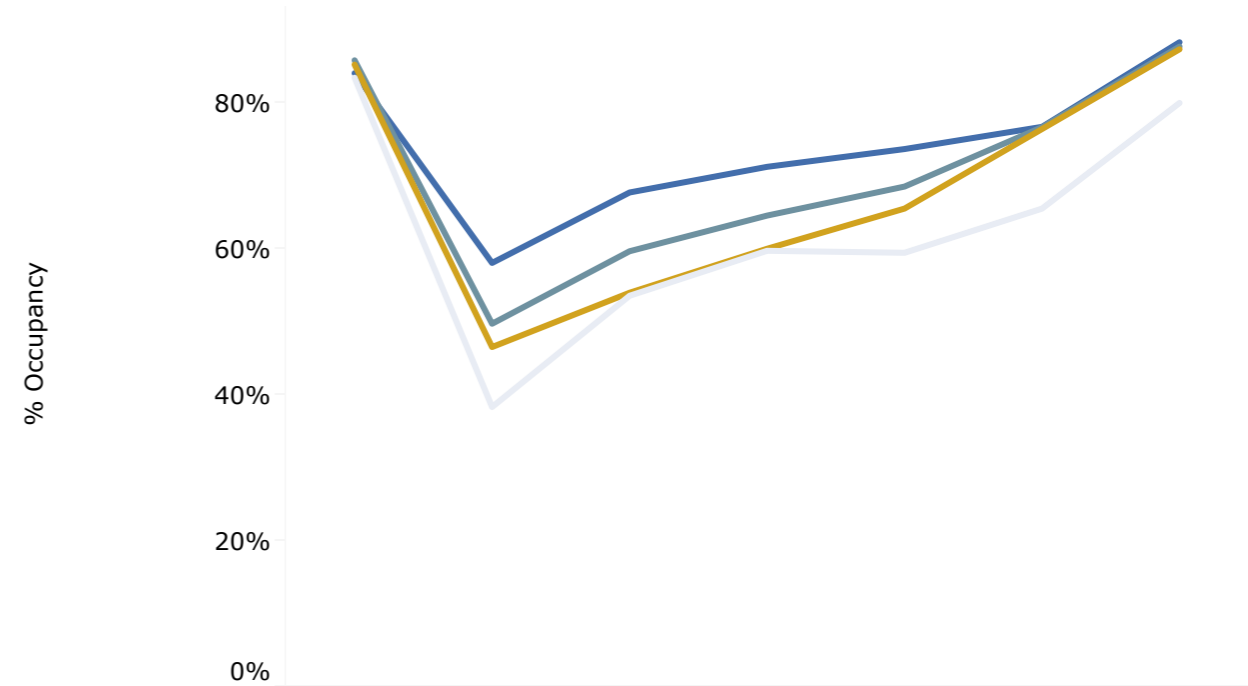


Occupancy By Weekday



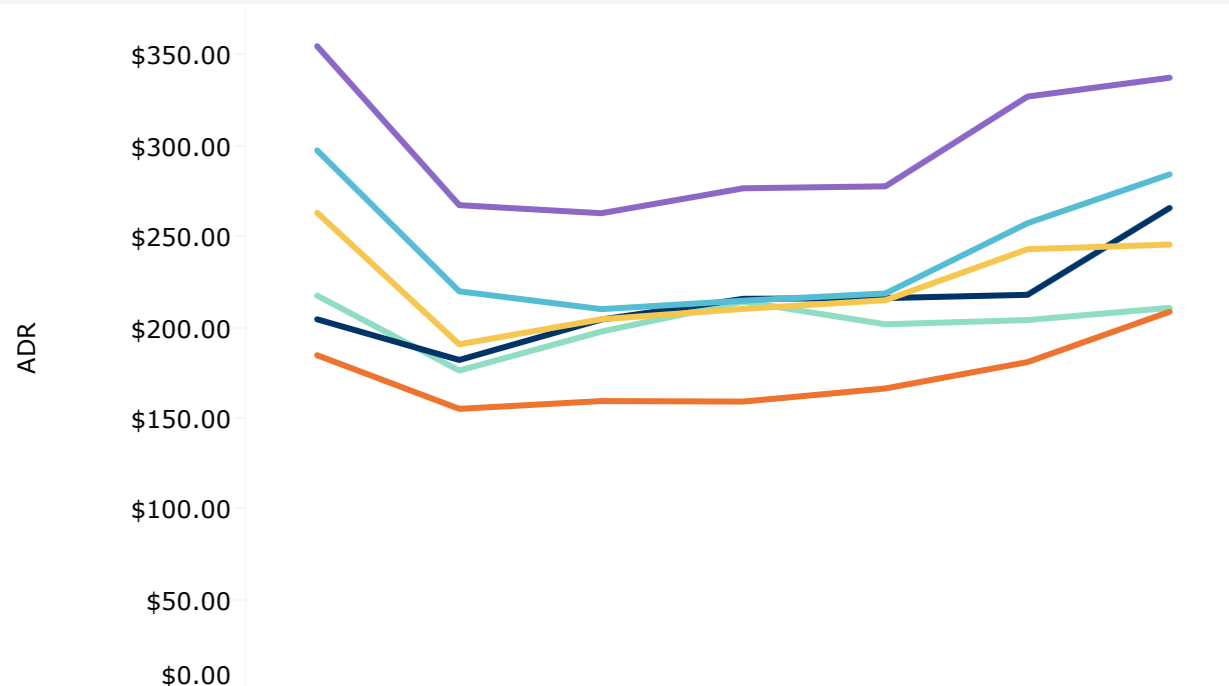
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	85%	57%	59%	63%	73%	80%	88%
Del Mar/Oceanside	89%	53%	66%	72%	77%	76%	85%
UTC	84%	42%	68%	78%	73%	71%	89%
Mission Bay	96%	59%	56%	66%	73%	87%	93%
La Jolla Coastal	85%	51%	60%	69%	70%	73%	76%
San Diego Downtown	87%	42%	54%	62%	63%	69%	89%

Occupancy By Weekday



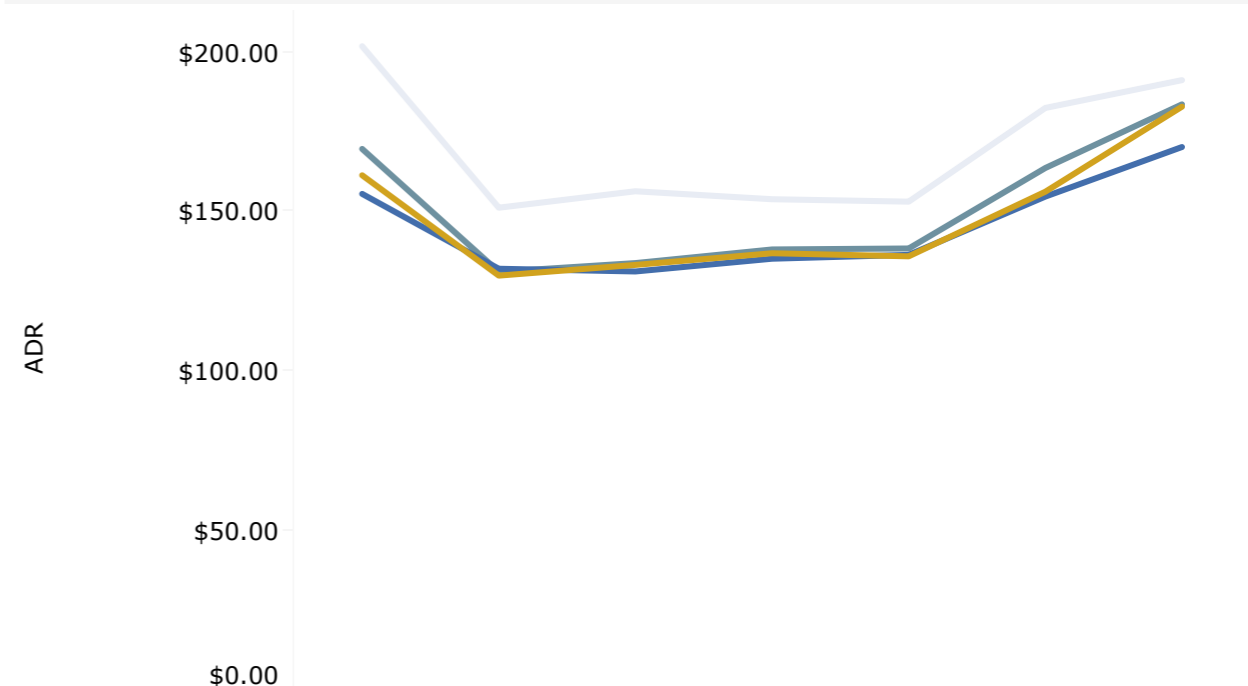
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	83%	38%	54%	60%	59%	65%	80%
Mission Valley	85%	47%	54%	60%	65%	76%	87%
San Diego South/East, CA	84%	58%	68%	71%	74%	77%	88%
SD NorthEast/Escondido	86%	50%	60%	64%	68%	77%	88%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$184.99	\$155.46	\$159.74	\$159.46	\$166.69	\$181.22	\$208.96
Del Mar/Oceanside	\$263.48	\$191.03	\$204.83	\$210.52	\$215.31	\$243.41	\$245.97
UTC	\$217.84	\$176.56	\$198.01	\$214.54	\$202.04	\$204.38	\$211.09
Mission Bay	\$297.84	\$220.20	\$210.39	\$215.04	\$219.03	\$257.75	\$284.62
La Jolla Coastal	\$355.24	\$267.69	\$263.23	\$276.98	\$278.07	\$327.51	\$337.89
San Diego Downtown	\$204.77	\$182.38	\$204.66	\$216.08	\$216.48	\$218.29	\$266.13

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$201.85	\$151.31	\$156.45	\$153.96	\$153.20	\$182.53	\$191.23
Mission Valley	\$161.46	\$130.04	\$133.40	\$137.05	\$136.08	\$156.31	\$182.93
San Diego South/East, CA	\$155.63	\$132.19	\$131.34	\$135.33	\$136.54	\$154.78	\$170.30
SD NorthEast/Escondido	\$169.71	\$131.25	\$133.97	\$138.24	\$138.54	\$163.74	\$183.66

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	May 26 - Jun 1, 2024	May 19 - 25, 2024	May 12 - 18, 2024	May 5 - 11, 2024	May 26 - Jun 1, 2024	May 19 - 25, 2024	May 12 - 18, 2024	May 5 - 11, 2024	May 26 - Jun 1, 2024	May 19 - 25, 2024	May 12 - 18, 2024	May 5 - 11, 2024	
% Occupancy	San Diego, CA	70.1%	75.0%	74.7%	77.9%	16.7%	22.4%	31.1%	32.3%	48.7%	48.7%	39.7%	44.2%
	San Francisco/San Mateo, CA	64.3%	70.5%	77.5%	79.3%	9.6%	12.4%	20.3%	29.9%	45.8%	49.7%	51.2%	42.5%
	Seattle, WA	67.8%	80.6%	79.4%	77.2%	11.2%	21.4%	18.2%	27.7%	50.5%	57.9%	57.1%	49.6%
	Phoenix, AZ	61.5%	70.1%	69.5%	70.9%	17.1%	25.2%	32.9%	31.1%	37.7%	38.9%	33.4%	36.4%
	Los Angeles, CA	65.5%	74.3%	72.8%	75.4%	9.0%	15.0%	16.1%	16.7%	49.9%	56.9%	52.8%	58.3%
	Orange County, CA	66.5%	73.2%	69.2%	70.1%	11.5%	23.8%	21.0%	26.5%	51.1%	48.0%	46.6%	43.8%
Occupancy YOY%	San Diego, CA	-1.3%	+0.5%	+3.6%	+8.4%	-9.8%	-10.8%	+21.4%	+19.1%	+4.5%	+4.8%	-4.1%	+8.0%
	San Francisco/San Mateo, CA	+8.2%	-1.9%	+4.7%	+20.7%	+8.9%	-16.5%	+22.3%	+126.6%	+9.2%	+1.7%	+1.5%	-5.6%
	Seattle, WA	+2.7%	+9.5%	+6.4%	+14.2%	-21.3%	+32.2%	-10.3%	+47.9%	+11.4%	+9.2%	+12.9%	+10.6%
	Phoenix, AZ	+6.3%	+0.2%	+2.8%	+2.5%	+23.5%	+1.3%	+11.7%	+5.8%	+3.0%	-1.0%	+3.0%	-2.3%
	Los Angeles, CA	-1.3%	+1.2%	-1.5%	+2.2%	+4.5%	-0.5%	+13.1%	+19.4%	-4.8%	+0.7%	-8.6%	-0.9%
	Orange County, CA	-1.4%	+1.7%	-3.7%	+0.4%	-39.8%	+29.8%	+5.7%	+0.5%	+3.3%	-11.3%	-10.1%	-4.7%
ADR	San Diego, CA	\$198.44	\$214.13	\$201.92	\$210.48	\$281.62	\$302.02	\$286.18	\$290.99	\$272.37	\$293.78	\$277.22	\$289.19
	San Francisco/San Mateo, CA	\$174.19	\$194.13	\$212.89	\$313.13	\$241.47	\$278.09	\$286.55	\$423.81	\$213.61	\$236.84	\$266.38	\$424.81
	Seattle, WA	\$168.13	\$194.71	\$190.87	\$191.59	\$228.07	\$260.76	\$266.87	\$245.53	\$227.39	\$274.45	\$267.19	\$277.44
	Phoenix, AZ	\$132.28	\$147.15	\$162.18	\$163.62	\$183.07	\$230.42	\$278.36	\$273.51	\$213.61	\$239.29	\$259.49	\$261.76
	Los Angeles, CA	\$177.64	\$190.40	\$193.85	\$218.96	\$258.30	\$282.26	\$292.27	\$343.58	\$267.69	\$279.64	\$288.86	\$347.74
	Orange County, CA	\$198.41	\$202.05	\$196.84	\$193.03	\$308.80	\$252.07	\$286.38	\$279.79	\$308.63	\$319.50	\$299.40	\$270.27
ADR YOY%	San Diego, CA	-3.6%	+2.2%	+3.2%	+6.0%	+4.7%	+10.9%	+7.4%	+2.5%	-5.3%	+1.5%	+3.2%	+8.3%
	San Francisco/San Mateo, CA	-4.5%	-7.3%	-2.5%	+54.2%	-7.7%	-9.1%	-9.2%	+42.2%	-3.8%	-6.8%	-0.7%	+71.3%
	Seattle, WA	-4.7%	+8.7%	+6.9%	+9.1%	-1.3%	+10.8%	+15.0%	-0.5%	-5.4%	+12.8%	+8.9%	+12.4%
	Phoenix, AZ	+3.1%	-1.9%	+5.4%	+1.8%	+1.4%	-7.6%	+7.1%	+2.9%	-2.6%	-3.2%	+2.2%	+1.0%
	Los Angeles, CA	-4.9%	-4.4%	-4.0%	+5.9%	-8.7%	-5.4%	+4.7%	+5.5%	-2.5%	-3.5%	-3.3%	+13.7%
	Orange County, CA	-2.8%	-1.0%	-2.0%	-6.4%	+24.6%	-5.4%	+1.1%	-4.4%	-3.1%	+3.8%	-1.2%	-14.1%

Weekday Analysis

May 26 - Jun 1, 2024

