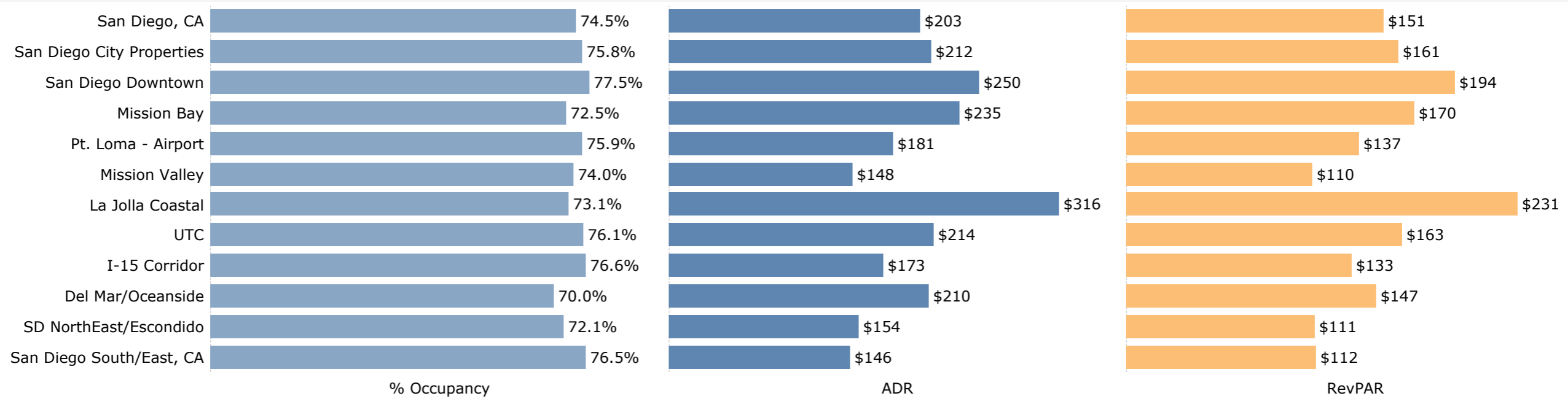


Weekly Hotel Performance Update

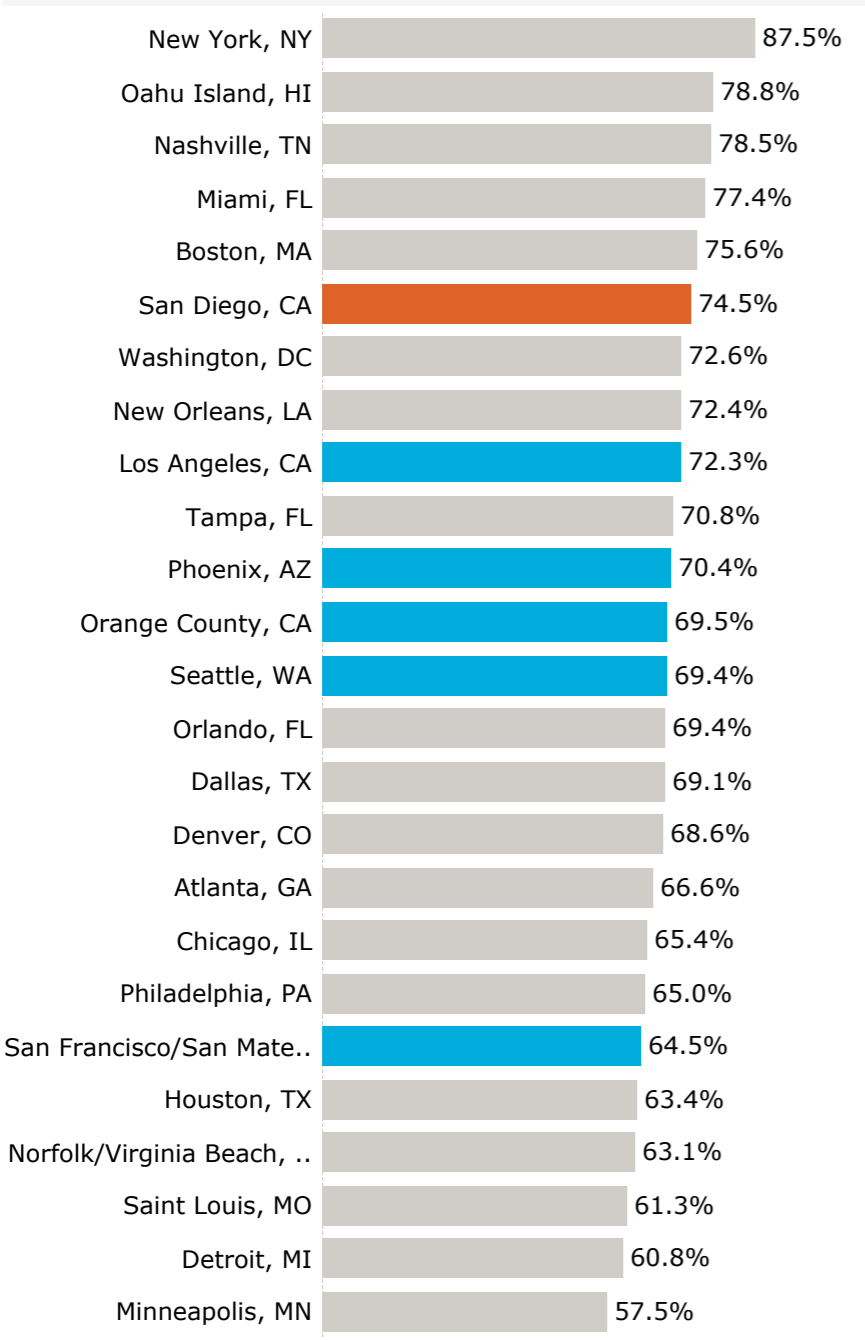
Apr 28 - May 4, 2024



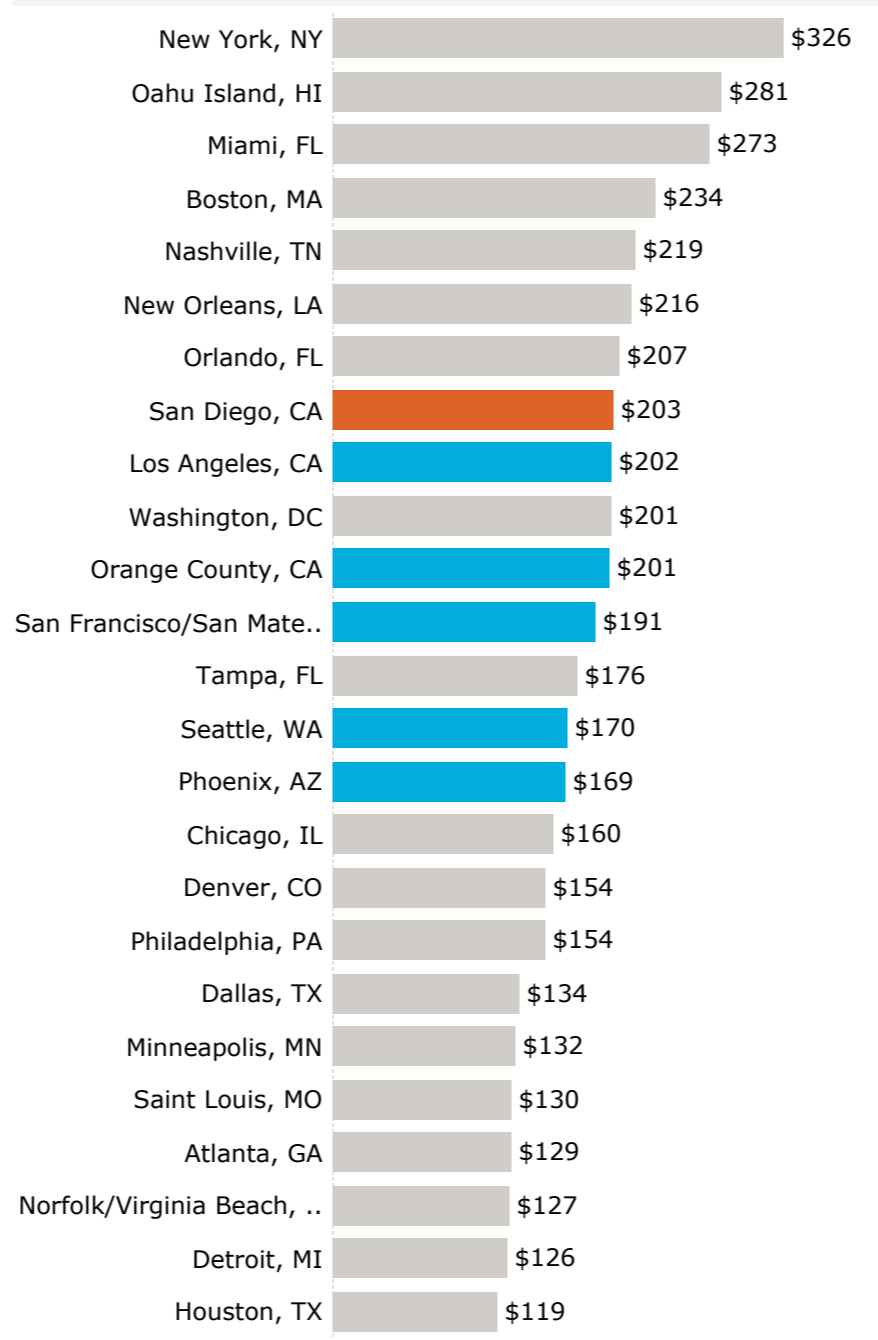
San Diego County Hotel Performance



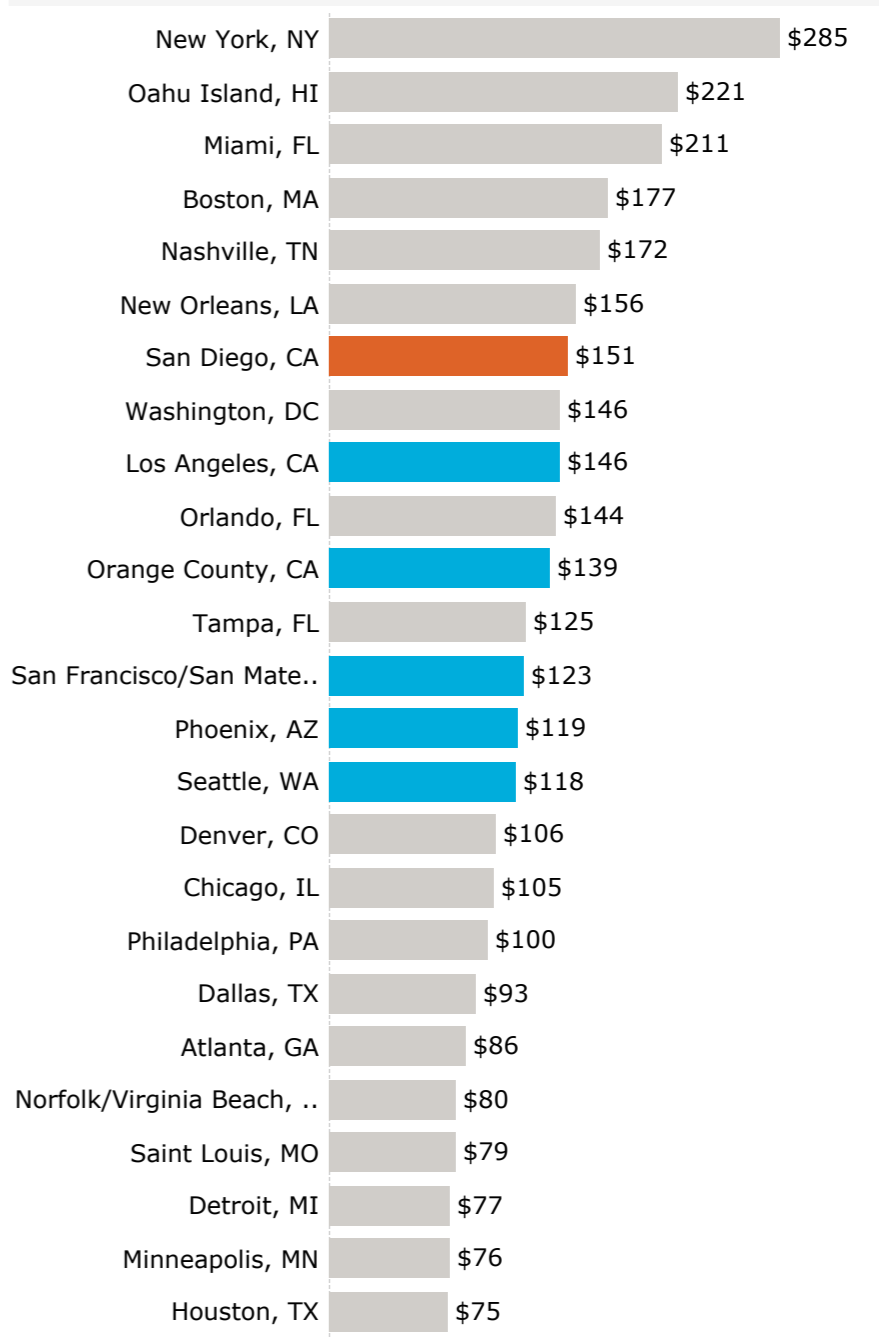
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



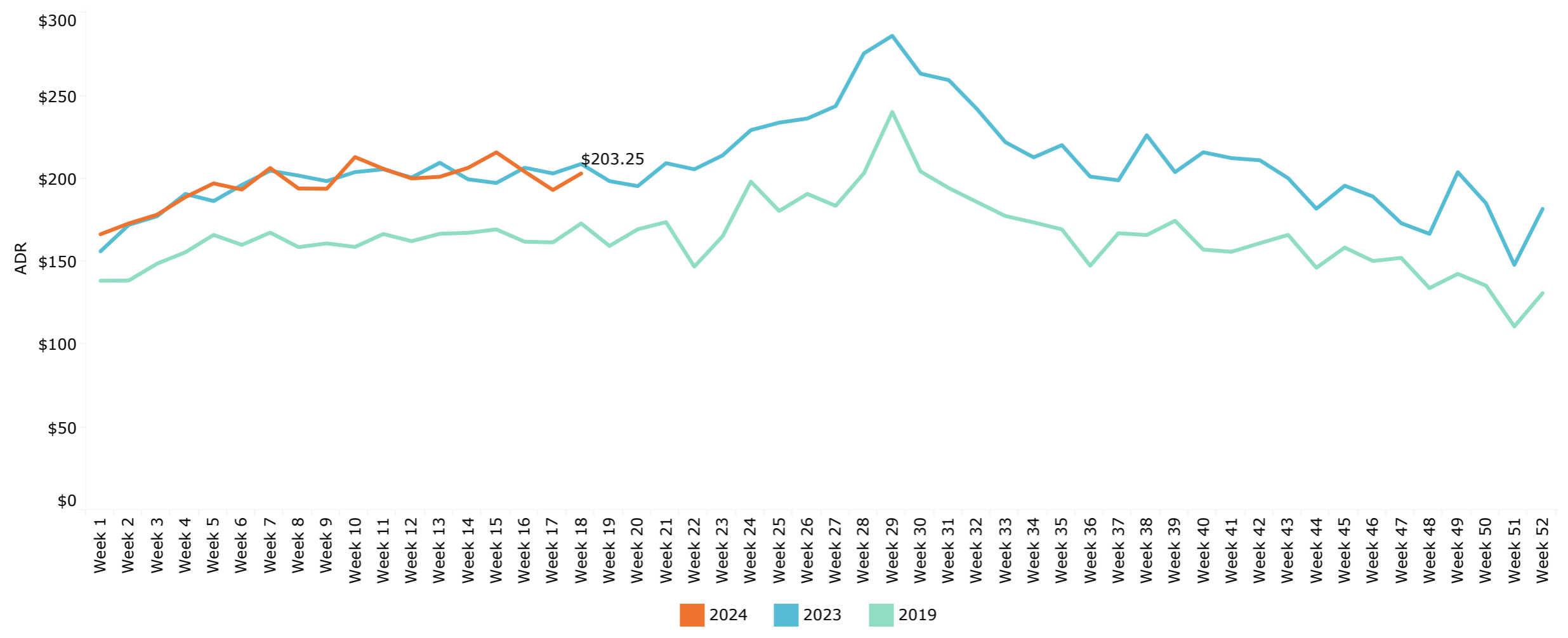
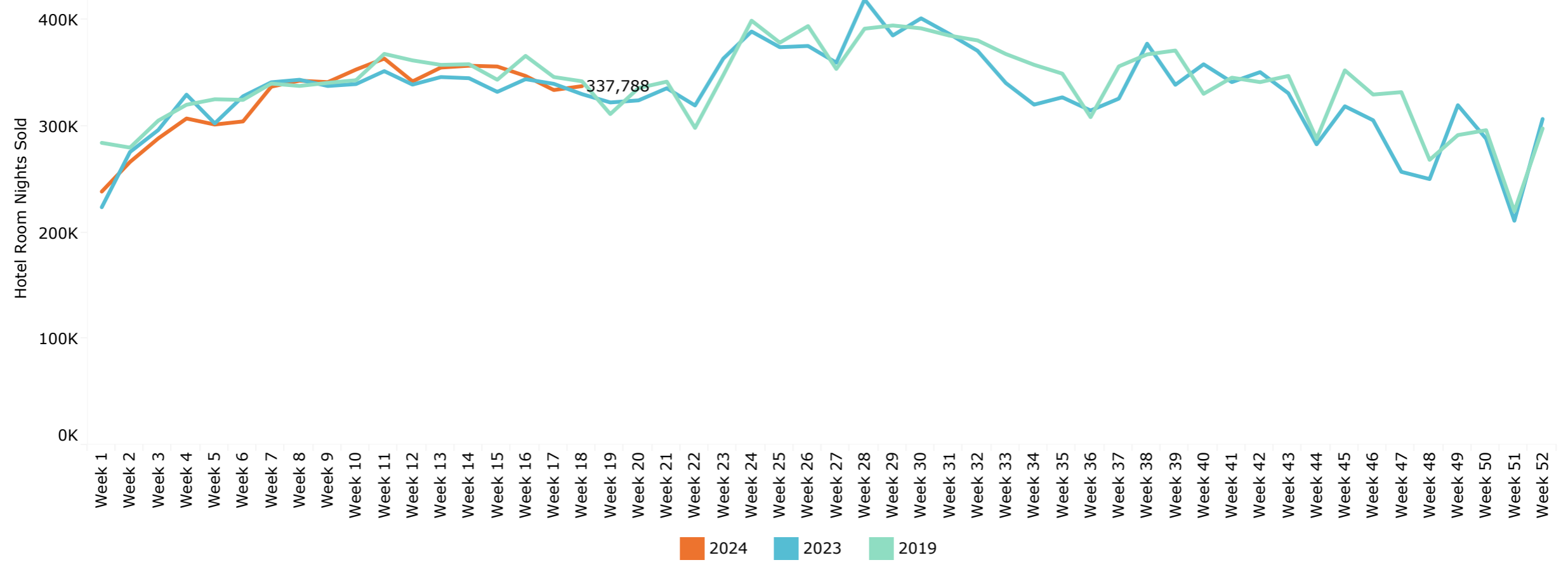
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Apr 28 - May 4, 2024



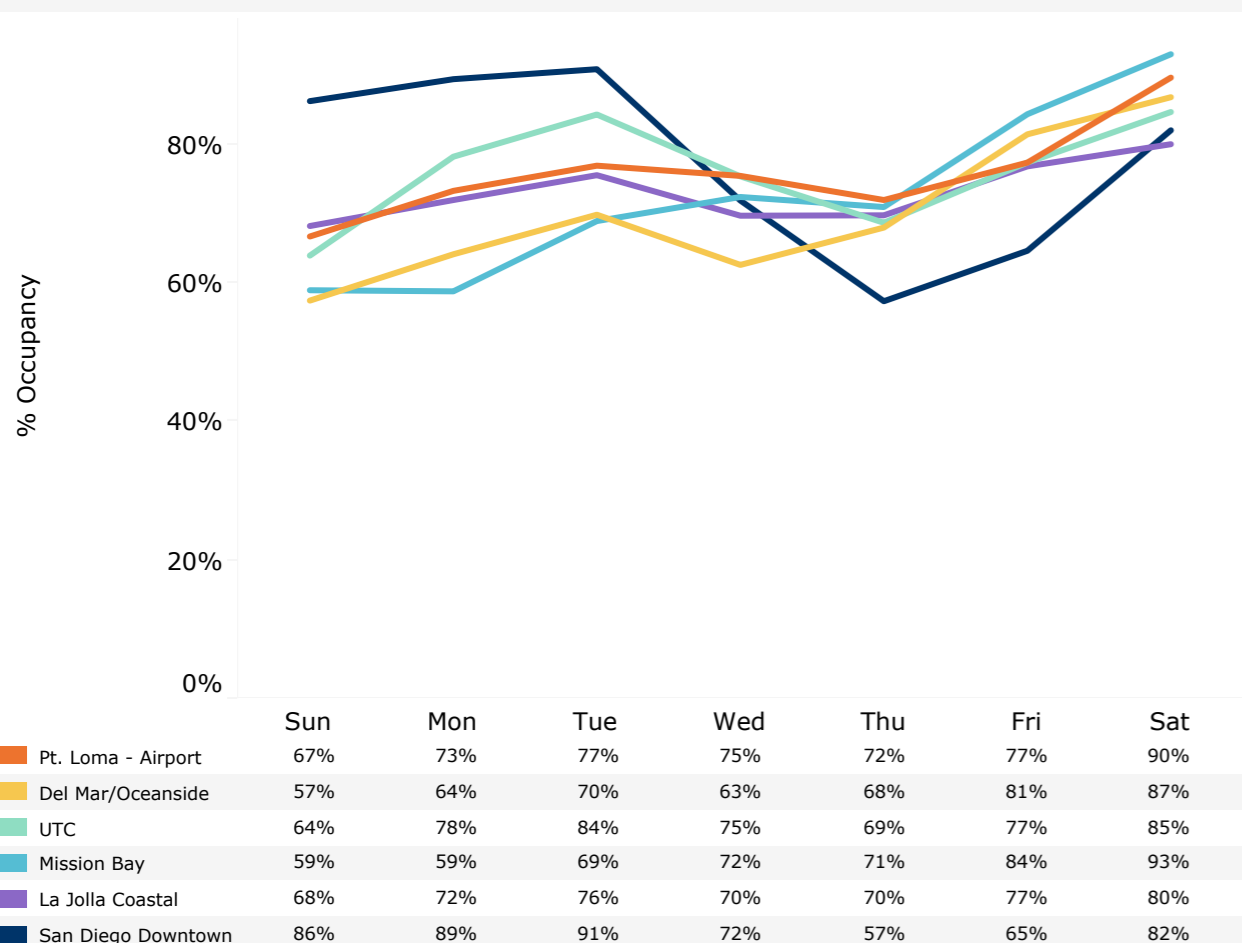
		Sun, April 28	Mon, April 29	Tue, April 30	Wed, May 1	Thu, May 2	Fri, May 3	Sat, May 4
San Diego City Properties	Demand	28,254	30,661	32,455	29,463	26,514	29,705	34,302
	% Occupancy	70.9%	77.0%	81.5%	74.0%	66.6%	74.6%	86.1%
	ADR	\$212.2	\$224.2	\$219.8	\$204.2	\$191.8	\$206.3	\$221.4
	RevPAR	\$150.5	\$172.6	\$179.1	\$151.0	\$127.7	\$153.9	\$190.6
San Diego Downtown	Demand	12,821	13,292	13,506	10,690	8,530	9,612	12,196
	% Occupancy	86.2%	89.4%	90.8%	71.9%	57.3%	64.6%	82.0%
	ADR	\$261.0	\$280.3	\$263.1	\$238.7	\$219.2	\$216.9	\$251.4
	RevPAR	\$224.9	\$250.5	\$238.9	\$171.5	\$125.7	\$140.2	\$206.1
Mission Valley	Demand	4,548	5,336	5,812	5,938	5,725	6,531	7,171
	% Occupancy	57.4%	67.3%	73.3%	74.9%	72.2%	82.4%	90.4%
	ADR	\$131.4	\$138.2	\$143.9	\$143.8	\$139.1	\$160.2	\$170.5
	RevPAR	\$75.4	\$93.0	\$105.5	\$107.7	\$100.5	\$132.0	\$154.2
Pt. Loma - Airport	Demand	3,030	3,329	3,494	3,427	3,269	3,514	4,071
	% Occupancy	66.7%	73.3%	76.9%	75.4%	71.9%	77.3%	89.6%
	ADR	\$160.9	\$178.5	\$190.5	\$175.8	\$167.7	\$190.5	\$194.8
	RevPAR	\$107.3	\$130.8	\$146.5	\$132.6	\$120.6	\$147.3	\$174.5
Mission Bay	Demand	1,867	1,862	2,183	2,293	2,247	2,671	2,945
	% Occupancy	58.9%	58.8%	68.9%	72.4%	70.9%	84.3%	93.0%
	ADR	\$207.8	\$210.6	\$219.8	\$231.6	\$227.3	\$260.1	\$263.1
	RevPAR	\$122.5	\$123.8	\$151.5	\$167.6	\$161.2	\$219.3	\$244.5
La Jolla Coastal	Demand	1,237	1,305	1,370	1,264	1,265	1,393	1,451
	% Occupancy	68.2%	71.9%	75.5%	69.7%	69.7%	76.8%	80.0%
	ADR	\$288.3	\$293.9	\$297.7	\$307.0	\$308.1	\$351.5	\$355.4
	RevPAR	\$196.6	\$211.4	\$224.9	\$213.9	\$214.8	\$269.9	\$284.3
UTC	Demand	2,658	3,251	3,504	3,133	2,855	3,216	3,519
	% Occupancy	63.9%	78.2%	84.3%	75.3%	68.7%	77.3%	84.6%
	ADR	\$198.8	\$219.1	\$229.3	\$216.2	\$203.2	\$217.1	\$210.0
	RevPAR	\$127.1	\$171.3	\$193.2	\$162.9	\$139.5	\$167.9	\$177.7
I-15 Corridor	Demand	1,039	1,223	1,450	1,544	1,424	1,500	1,585
	% Occupancy	57.1%	67.2%	79.7%	84.8%	78.2%	82.4%	87.1%
	ADR	\$157.1	\$158.6	\$168.4	\$175.9	\$176.5	\$184.8	\$181.9
	RevPAR	\$89.7	\$106.6	\$134.2	\$149.2	\$138.1	\$152.3	\$158.4
Del Mar/Oceanside	Demand	4,119	4,598	5,007	4,488	4,874	5,838	6,222
	% Occupancy	57.4%	64.1%	69.8%	62.6%	68.0%	81.4%	86.8%
	ADR	\$194.1	\$199.2	\$211.4	\$189.8	\$190.7	\$232.6	\$235.8
	RevPAR	\$111.5	\$127.7	\$147.6	\$118.8	\$129.6	\$189.3	\$204.6
San Diego South/East, CA	Demand	5,042	5,317	5,667	5,651	5,739	5,901	6,513
	% Occupancy	67.8%	71.5%	76.2%	76.0%	77.1%	79.3%	87.6%
	ADR	\$140.1	\$145.1	\$141.4	\$138.2	\$136.3	\$155.6	\$162.7
	RevPAR	\$95.0	\$103.7	\$107.7	\$104.9	\$105.1	\$123.4	\$142.4

Day of Week Occupancy and ADR Patterns by Region

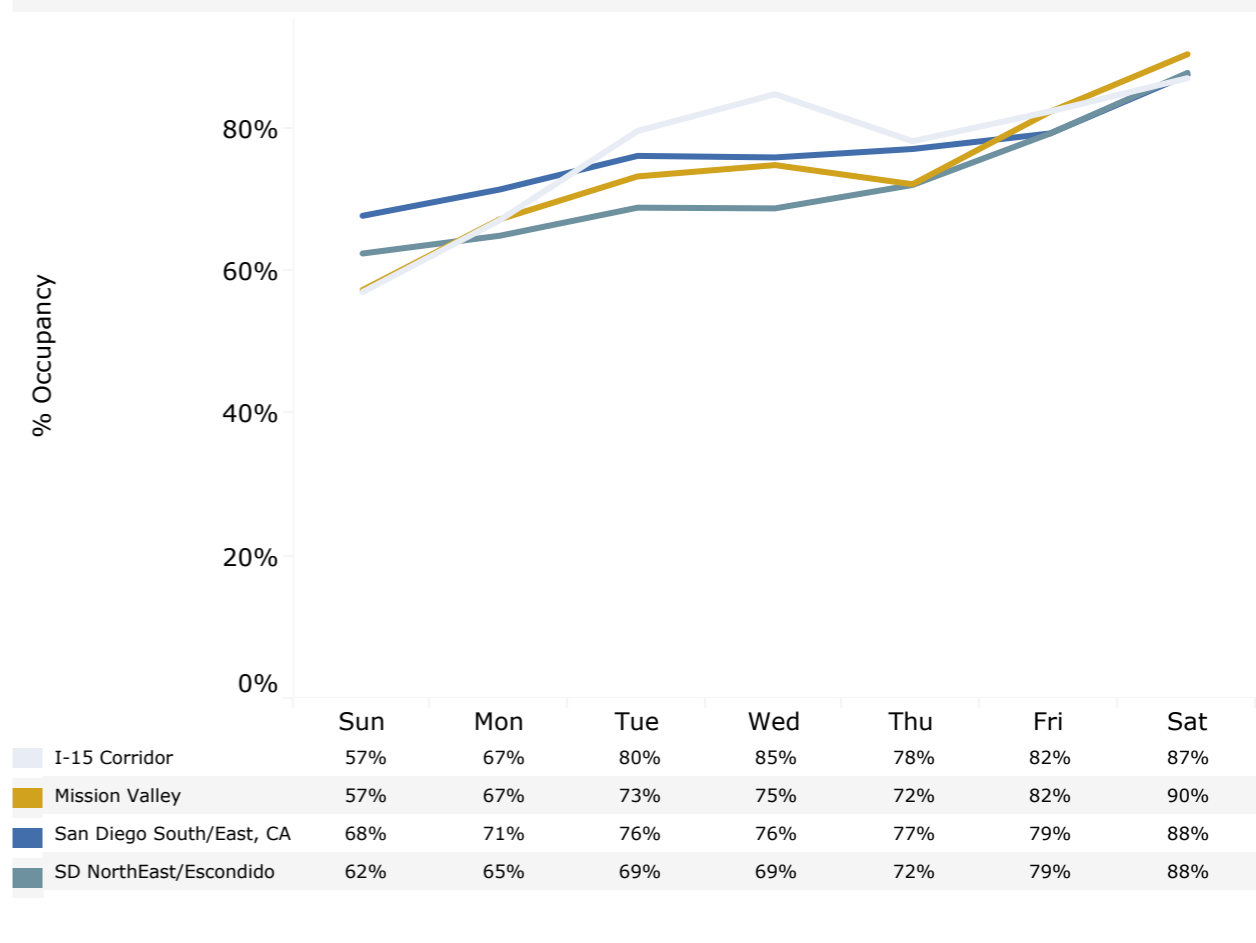
Apr 28 - May 4, 2024



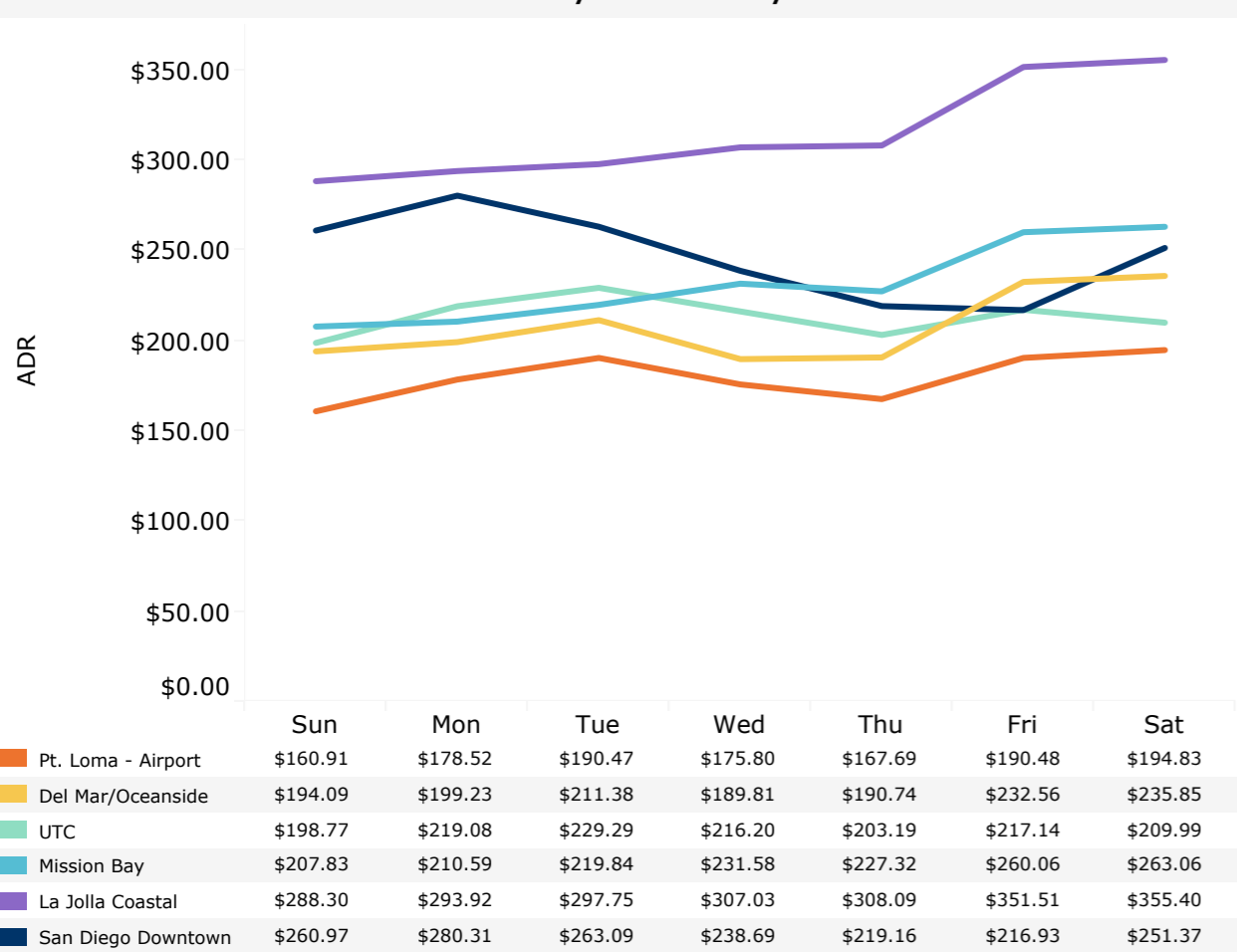
Occupancy By Weekday



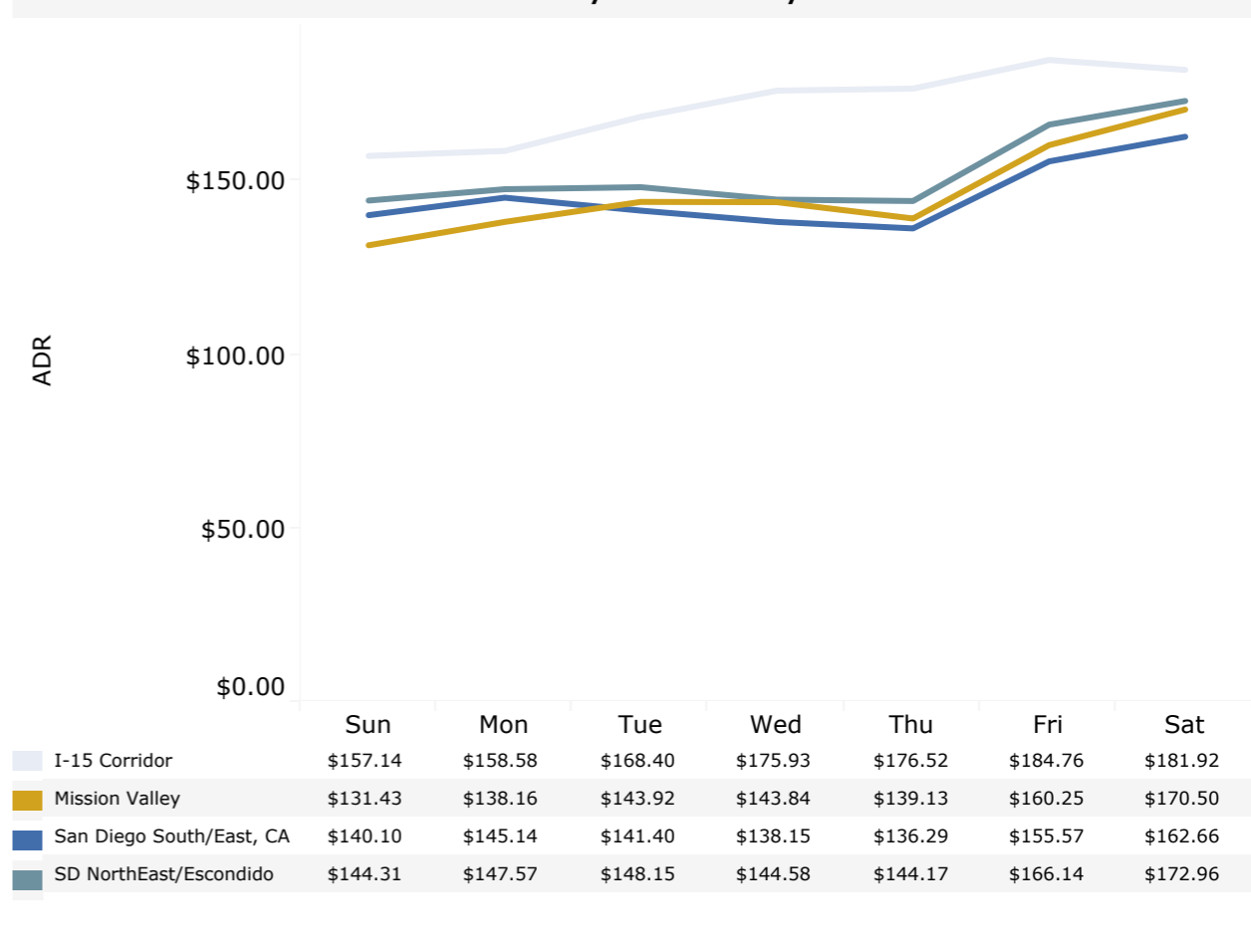
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Apr 28 - May 4, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Apr 28 - May 4, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Apr 28 - May 4, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	
% Occupancy	San Diego, CA	74.5%	73.8%	76.7%	78.7%	32.4%	24.8%	30.3%	35.2%	39.8%	43.0%	42.0%	41.6%
	San Francisco/San Mateo, CA	64.5%	67.5%	63.3%	55.7%	11.5%	12.6%	13.3%	10.7%	44.0%	46.5%	42.3%	37.6%
	Seattle, WA	69.4%	74.6%	68.5%	61.3%	19.7%	21.3%	19.0%	15.5%	45.9%	53.8%	47.8%	40.4%
	Phoenix, AZ	70.4%	76.9%	78.3%	77.9%	31.6%	35.7%	40.9%	35.7%	35.5%	37.2%	36.1%	39.1%
	Los Angeles, CA	72.3%	69.2%	73.5%	70.2%	15.9%	11.5%	16.1%	13.3%	53.3%	53.7%	54.8%	52.7%
	Orange County, CA	69.5%	69.0%	69.9%	70.9%	28.8%	26.1%	21.4%	27.1%	41.8%	43.5%	47.7%	45.7%
Occupancy YOY%	San Diego, CA	+1.5%	-2.6%	+0.0%	+6.3%	-3.8%	-27.4%	-5.4%	+66.1%	+10.1%	+7.0%	+0.4%	-12.9%
	San Francisco/San Mateo, CA	-5.0%	-16.8%	-4.9%	-7.9%	-34.9%	-59.3%	-13.3%	+7.7%	-3.1%	+5.8%	-5.2%	-10.9%
	Seattle, WA	+8.2%	+15.8%	-2.6%	+3.1%	+12.9%	+35.6%	-8.6%	+57.3%	+12.9%	+28.2%	+5.1%	-0.6%
	Phoenix, AZ	-2.4%	+1.4%	+5.6%	+8.0%	-12.7%	-6.1%	+16.2%	+21.7%	-2.1%	+1.7%	+2.0%	-6.9%
	Los Angeles, CA	-2.2%	-5.4%	+0.3%	-5.1%	-15.3%	-21.9%	+2.2%	+8.4%	-2.6%	-6.9%	-3.9%	-8.5%
	Orange County, CA	-7.6%	-7.0%	-2.9%	-6.5%	-2.1%	-9.5%	+1.7%	+50.1%	-11.7%	-12.5%	-10.0%	-19.4%
ADR	San Diego, CA	\$203.25	\$193.26	\$204.34	\$215.95	\$293.67	\$282.24	\$295.71	\$281.92	\$274.18	\$260.30	\$281.72	\$313.12
	San Francisco/San Mateo, CA	\$190.72	\$190.91	\$195.63	\$185.24	\$282.19	\$255.26	\$276.08	\$263.04	\$236.98	\$240.50	\$244.29	\$233.47
	Seattle, WA	\$169.62	\$162.92	\$158.78	\$151.83	\$234.81	\$211.20	\$215.10	\$210.53	\$238.63	\$223.26	\$216.37	\$207.48
	Phoenix, AZ	\$168.92	\$185.50	\$191.49	\$210.67	\$303.87	\$306.03	\$319.77	\$346.73	\$272.81	\$317.05	\$323.33	\$355.22
	Los Angeles, CA	\$201.53	\$187.09	\$199.45	\$191.00	\$314.29	\$291.06	\$304.72	\$282.61	\$309.57	\$280.31	\$298.13	\$291.87
	Orange County, CA	\$200.75	\$201.18	\$195.17	\$203.06	\$270.30	\$279.43	\$280.58	\$273.95	\$312.76	\$312.72	\$295.43	\$311.84
ADR YOY%	San Diego, CA	-2.8%	-4.9%	-1.2%	+9.4%	-0.4%	-0.4%	+0.4%	+8.6%	-5.4%	-6.5%	+0.0%	+10.0%
	San Francisco/San Mateo, CA	-8.3%	-37.0%	-5.3%	-2.1%	-5.3%	-35.7%	-5.0%	+0.6%	-5.8%	-40.9%	-4.7%	-1.0%
	Seattle, WA	+0.9%	+5.2%	-4.2%	+1.8%	-3.6%	-2.5%	-5.0%	-1.9%	+2.8%	+5.4%	-4.8%	+2.4%
	Phoenix, AZ	-0.9%	+2.9%	+4.5%	+11.3%	+7.9%	+3.7%	+3.4%	+20.2%	-2.8%	+4.3%	+3.1%	+1.4%
	Los Angeles, CA	-6.6%	-7.1%	-0.3%	-4.8%	-5.1%	+0.8%	+14.8%	+2.9%	-6.1%	-7.2%	-1.4%	-3.1%
	Orange County, CA	-4.8%	-1.0%	-3.3%	-8.5%	-10.4%	+5.2%	+4.3%	-6.5%	+1.8%	+1.9%	-3.7%	-8.0%

Weekday Analysis

Apr 28 - May 4, 2024

