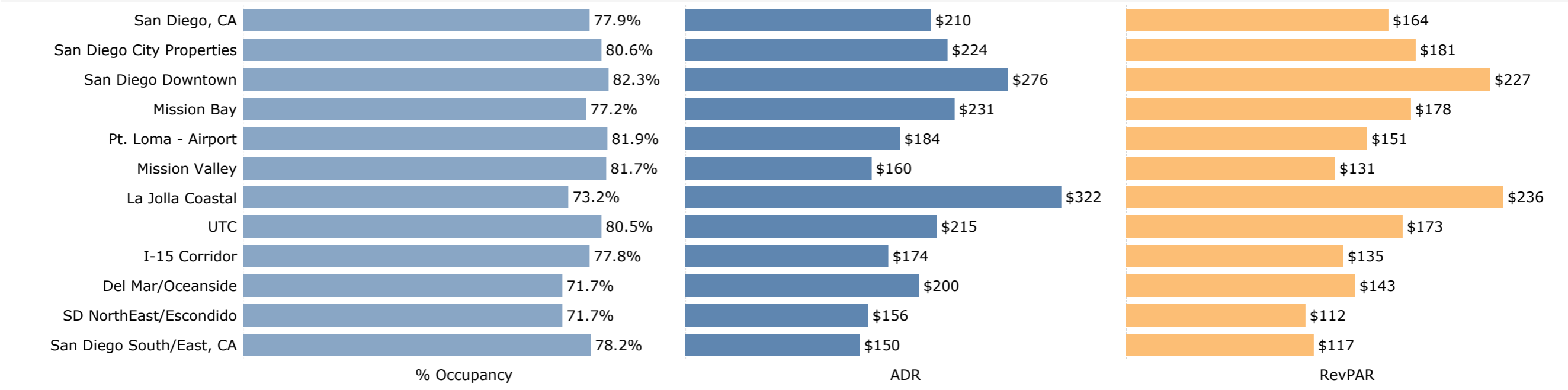


# Weekly Hotel Performance Update

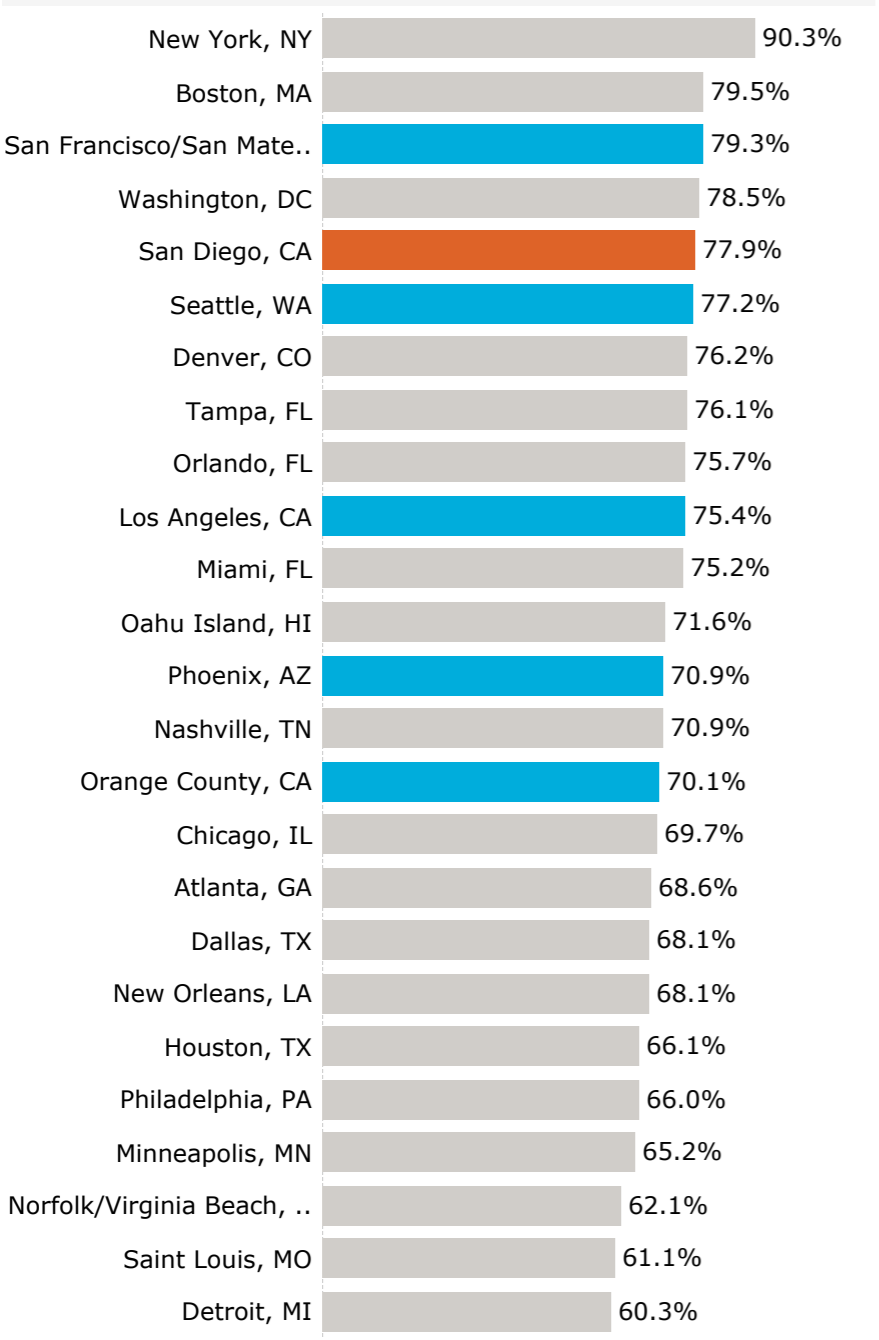
May 5 - 11, 2024



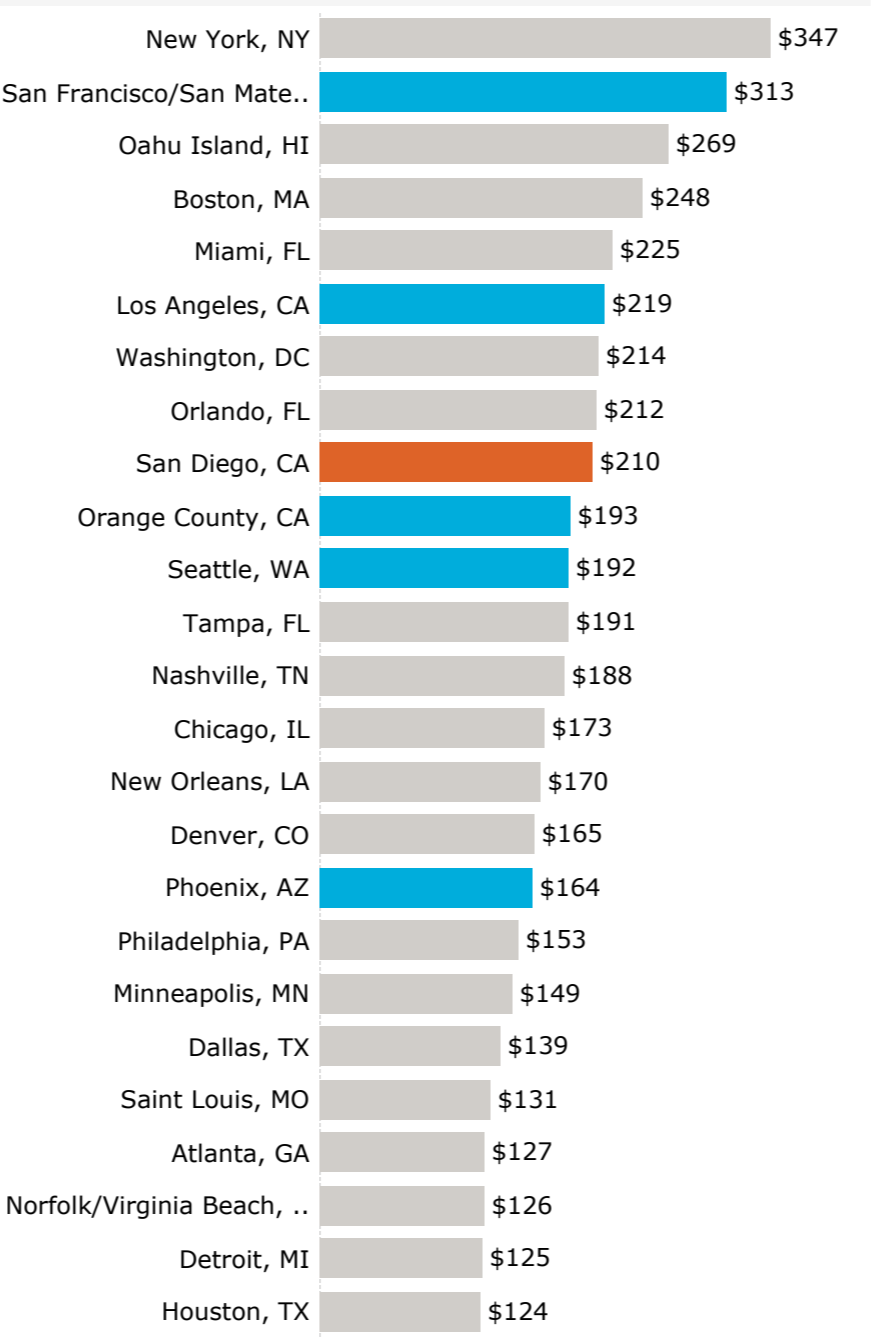
## San Diego County Hotel Performance



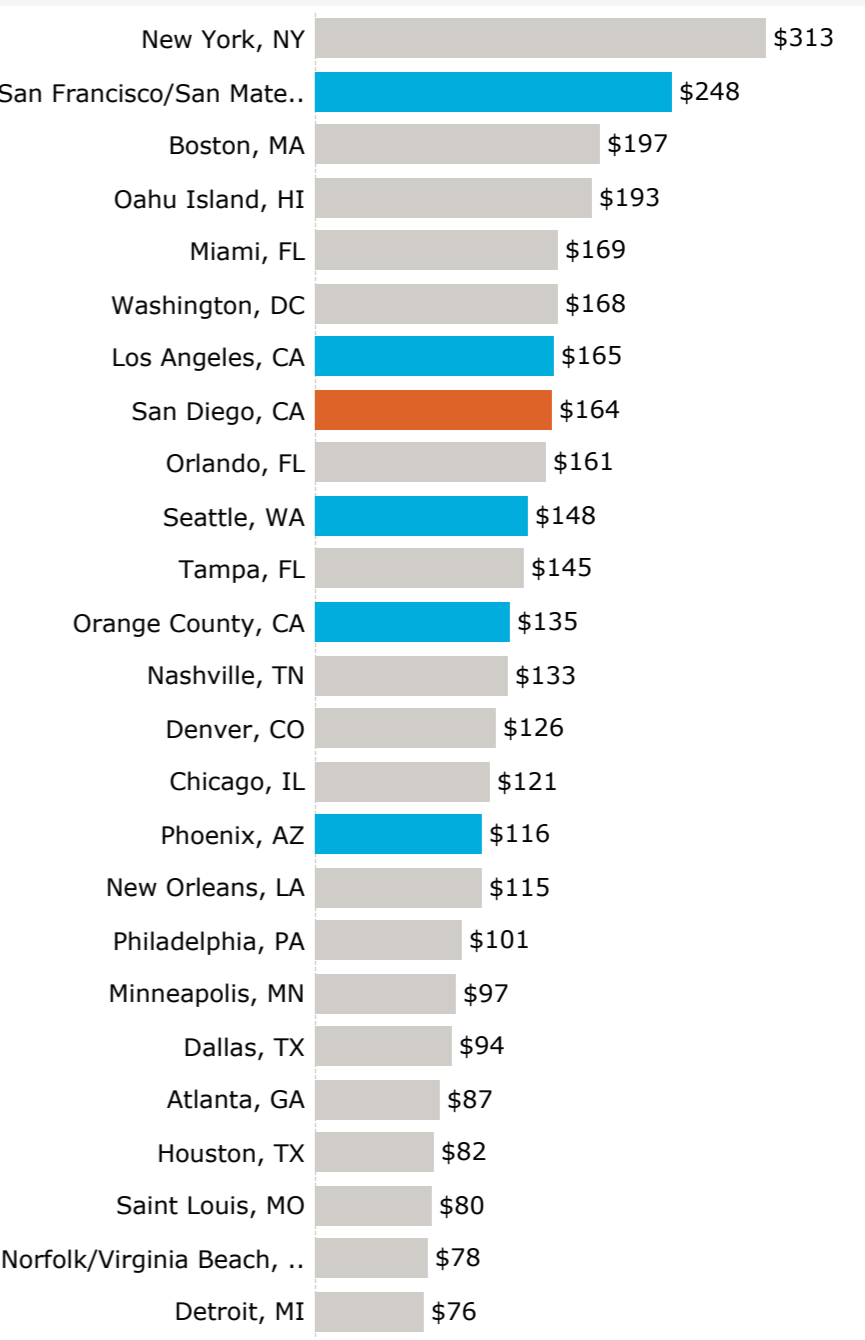
## Weekly Top 25 Hotel Occupancy



## Weekly Top 25 ADR



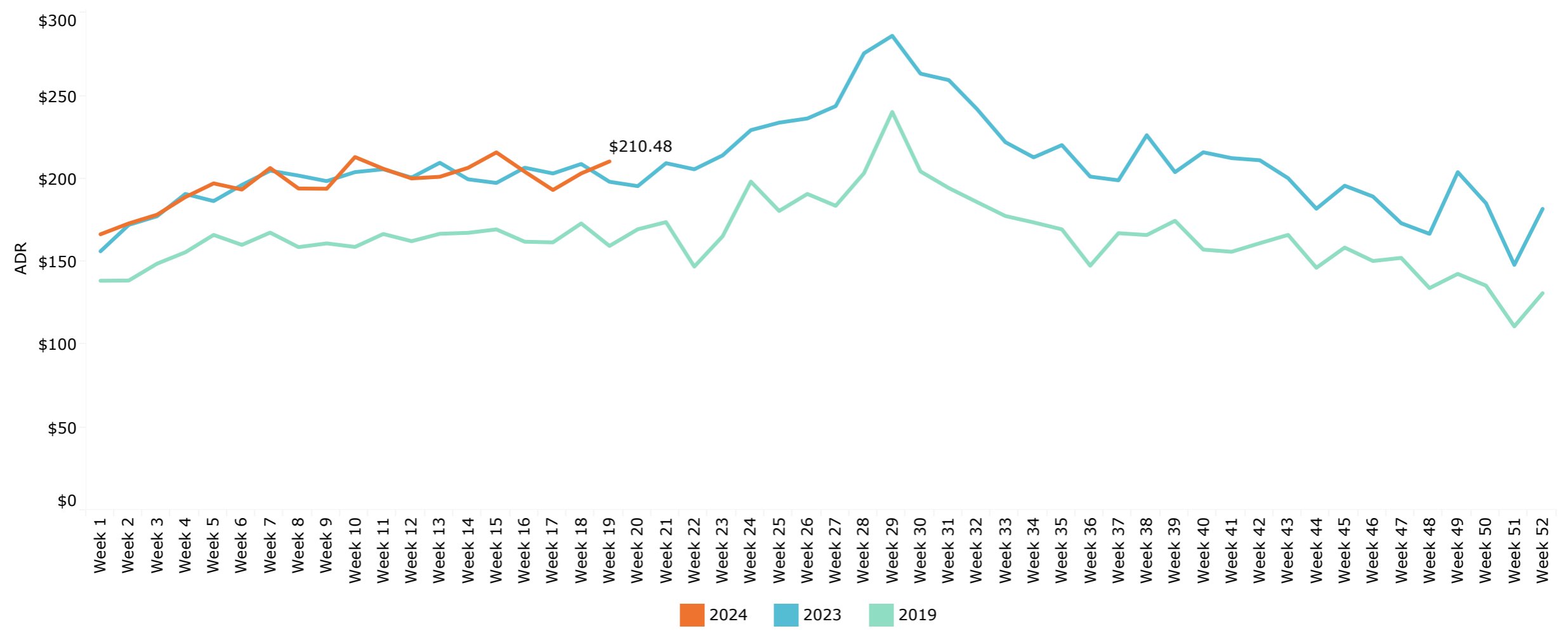
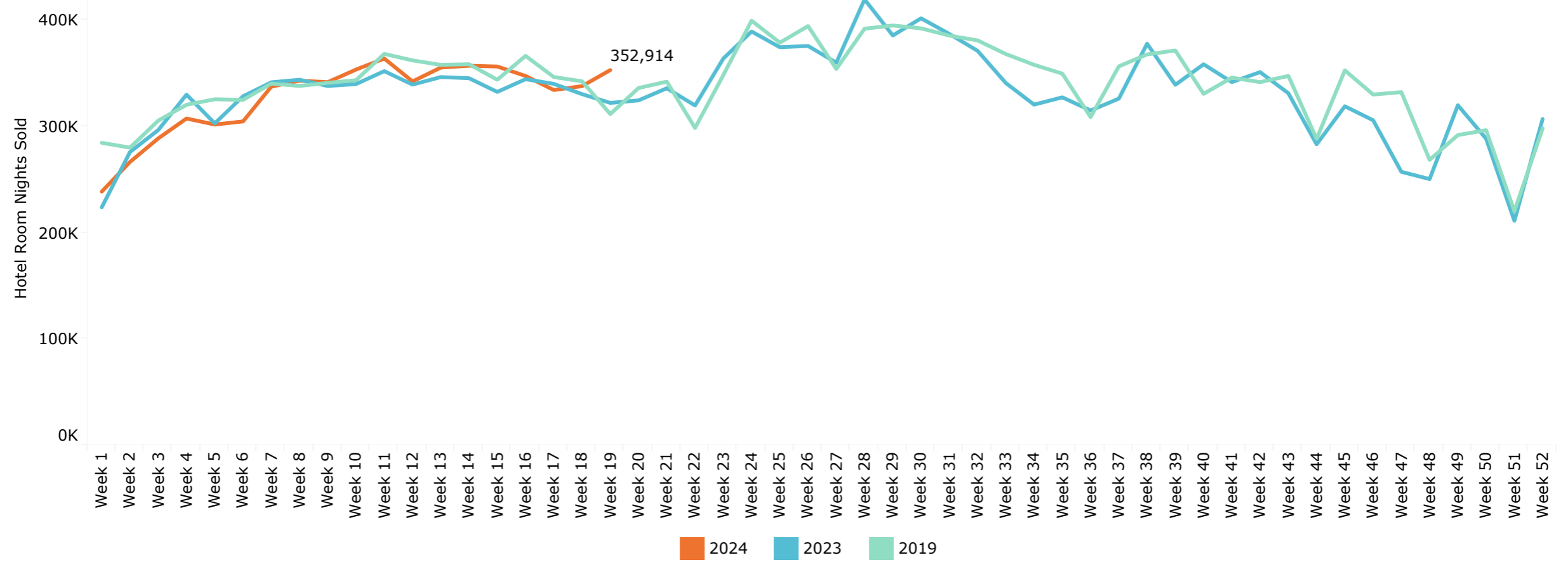
## Weekly Top 25 RevPAR



Source : STR

# San Diego County Weekly Demand & Average Rate Trend

## Calendar Year 2019 Benchmark



# Last Week's Daily Hotel Performance by Region

May 5 - 11, 2024



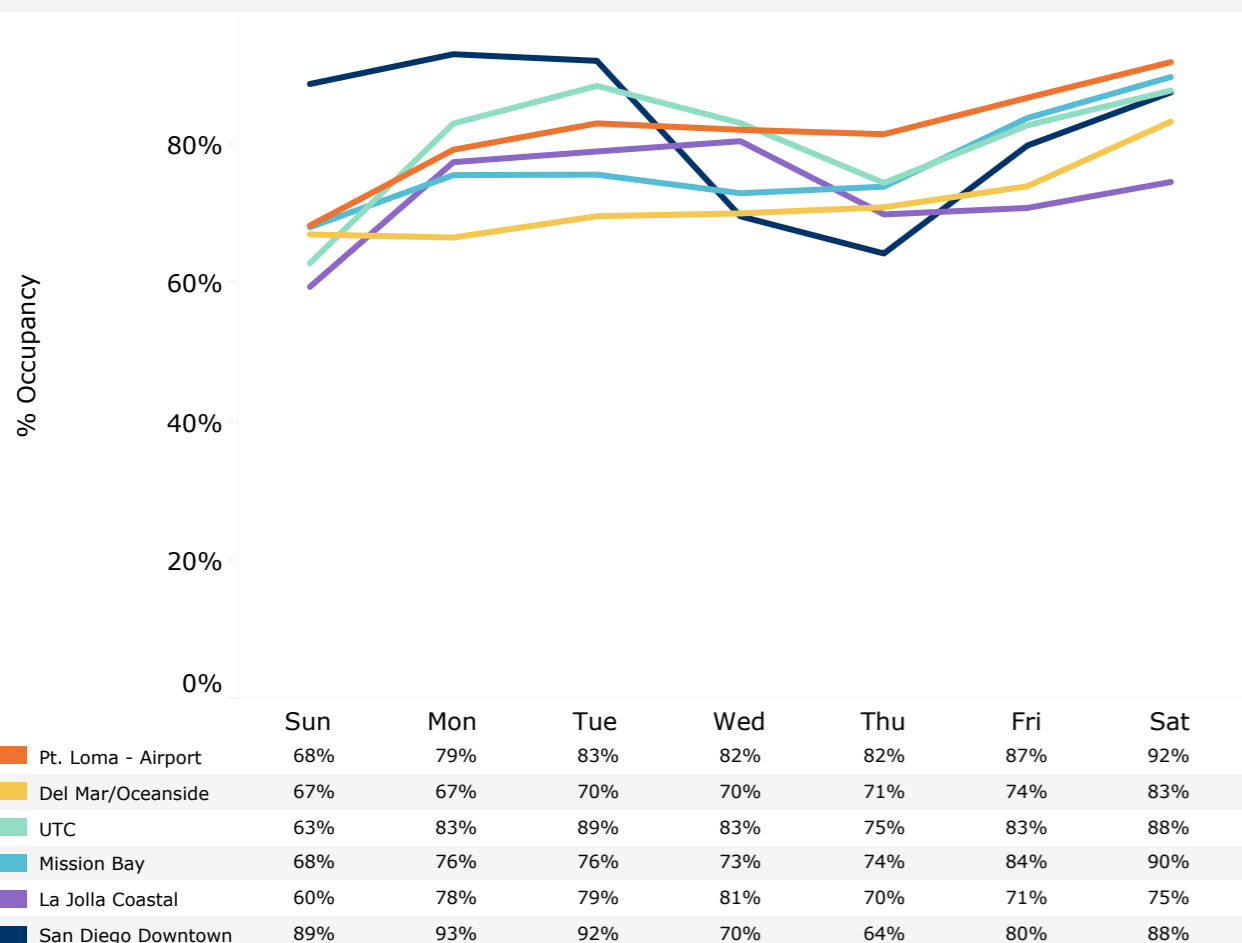
		Sun, May 5	Mon, May 6	Tue, May 7	Wed, May 8	Thu, May 9	Fri, May 10	Sat, May 11
San Diego City Properties	Demand	29,931	33,620	33,800	30,538	29,385	32,624	34,930
	% Occupancy	75.1%	84.4%	84.9%	76.7%	73.8%	81.9%	87.7%
	ADR	\$240.9	\$247.8	\$245.1	\$211.8	\$197.5	\$207.5	\$217.1
	RevPAR	\$181.0	\$209.1	\$208.0	\$162.3	\$145.7	\$169.9	\$190.4
San Diego Downtown	Demand	13,216	13,856	13,714	10,373	9,574	11,894	13,037
	% Occupancy	88.9%	93.2%	92.2%	69.7%	64.4%	80.0%	87.6%
	ADR	\$315.6	\$326.9	\$320.2	\$252.1	\$223.2	\$223.3	\$242.9
	RevPAR	\$280.4	\$304.5	\$295.2	\$175.8	\$143.7	\$178.6	\$212.9
Mission Valley	Demand	5,575	6,471	6,251	6,609	6,759	6,632	7,023
	% Occupancy	70.3%	81.6%	78.8%	83.4%	85.2%	83.6%	88.6%
	ADR	\$148.5	\$156.1	\$156.9	\$159.0	\$157.7	\$167.4	\$170.8
	RevPAR	\$104.4	\$127.4	\$123.7	\$132.5	\$134.5	\$140.0	\$151.3
Pt. Loma - Airport	Demand	3,108	3,606	3,779	3,737	3,708	3,947	4,181
	% Occupancy	68.4%	79.4%	83.2%	82.2%	81.6%	86.9%	92.0%
	ADR	\$166.6	\$185.0	\$188.5	\$181.7	\$172.6	\$189.4	\$198.1
	RevPAR	\$113.9	\$146.8	\$156.8	\$149.4	\$140.8	\$164.5	\$182.3
Mission Bay	Demand	2,159	2,398	2,400	2,315	2,345	2,659	2,847
	% Occupancy	68.2%	75.7%	75.8%	73.1%	74.0%	83.9%	89.9%
	ADR	\$219.6	\$214.2	\$207.3	\$209.0	\$220.1	\$262.6	\$269.8
	RevPAR	\$149.7	\$162.1	\$157.1	\$152.7	\$162.9	\$220.4	\$242.5
La Jolla Coastal	Demand	1,080	1,407	1,435	1,462	1,270	1,287	1,355
	% Occupancy	59.5%	77.6%	79.1%	80.6%	70.0%	70.9%	74.7%
	ADR	\$330.6	\$321.5	\$318.6	\$318.3	\$304.6	\$331.9	\$330.0
	RevPAR	\$196.9	\$249.3	\$252.0	\$256.5	\$213.2	\$235.5	\$246.5
UTC	Demand	2,618	3,457	3,683	3,460	3,100	3,446	3,655
	% Occupancy	63.0%	83.1%	88.6%	83.2%	74.6%	82.9%	87.9%
	ADR	\$209.1	\$228.2	\$235.2	\$227.0	\$213.3	\$195.5	\$194.9
	RevPAR	\$131.6	\$189.7	\$208.3	\$188.9	\$159.0	\$162.0	\$171.3
I-15 Corridor	Demand	1,126	1,310	1,384	1,471	1,472	1,574	1,570
	% Occupancy	61.9%	72.0%	76.0%	80.8%	80.9%	86.5%	86.3%
	ADR	\$164.3	\$169.4	\$169.2	\$172.0	\$175.3	\$182.9	\$181.4
	RevPAR	\$101.7	\$121.9	\$128.6	\$139.0	\$141.7	\$158.1	\$156.5
Del Mar/Oceanside	Demand	4,813	4,781	5,002	5,031	5,095	5,312	5,982
	% Occupancy	67.1%	66.7%	69.8%	70.2%	71.1%	74.1%	83.4%
	ADR	\$188.1	\$183.4	\$191.6	\$194.1	\$193.0	\$215.8	\$225.4
	RevPAR	\$126.2	\$122.3	\$133.7	\$136.2	\$137.1	\$159.9	\$188.1
San Diego South/East, CA	Demand	5,241	5,666	5,798	5,706	5,868	6,079	6,352
	% Occupancy	70.5%	76.2%	77.9%	76.7%	78.9%	81.7%	85.4%
	ADR	\$144.5	\$149.8	\$149.5	\$142.1	\$139.9	\$157.6	\$161.9
	RevPAR	\$101.8	\$114.1	\$116.5	\$109.0	\$110.4	\$128.8	\$138.2

# Day of Week Occupancy and ADR Patterns by Region

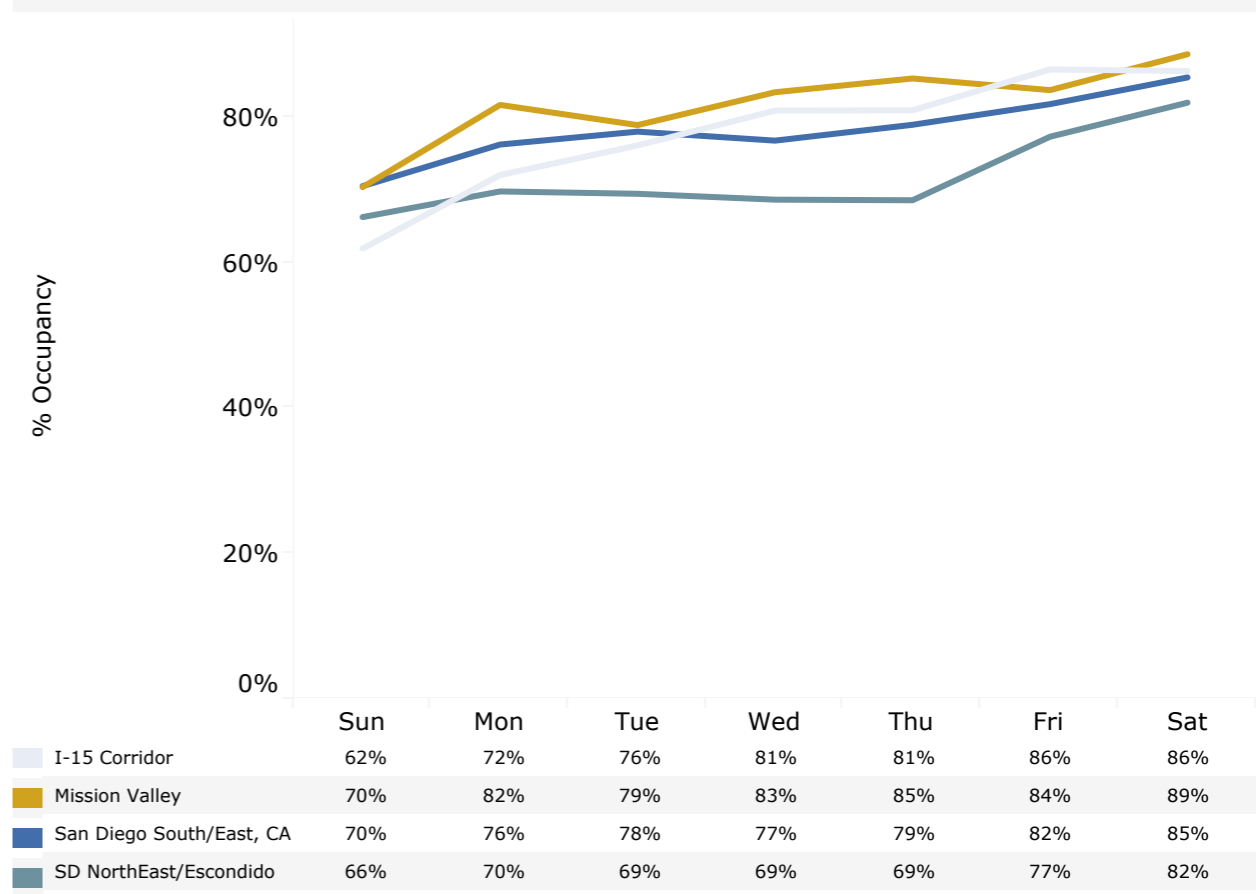
May 5 - 11, 2024



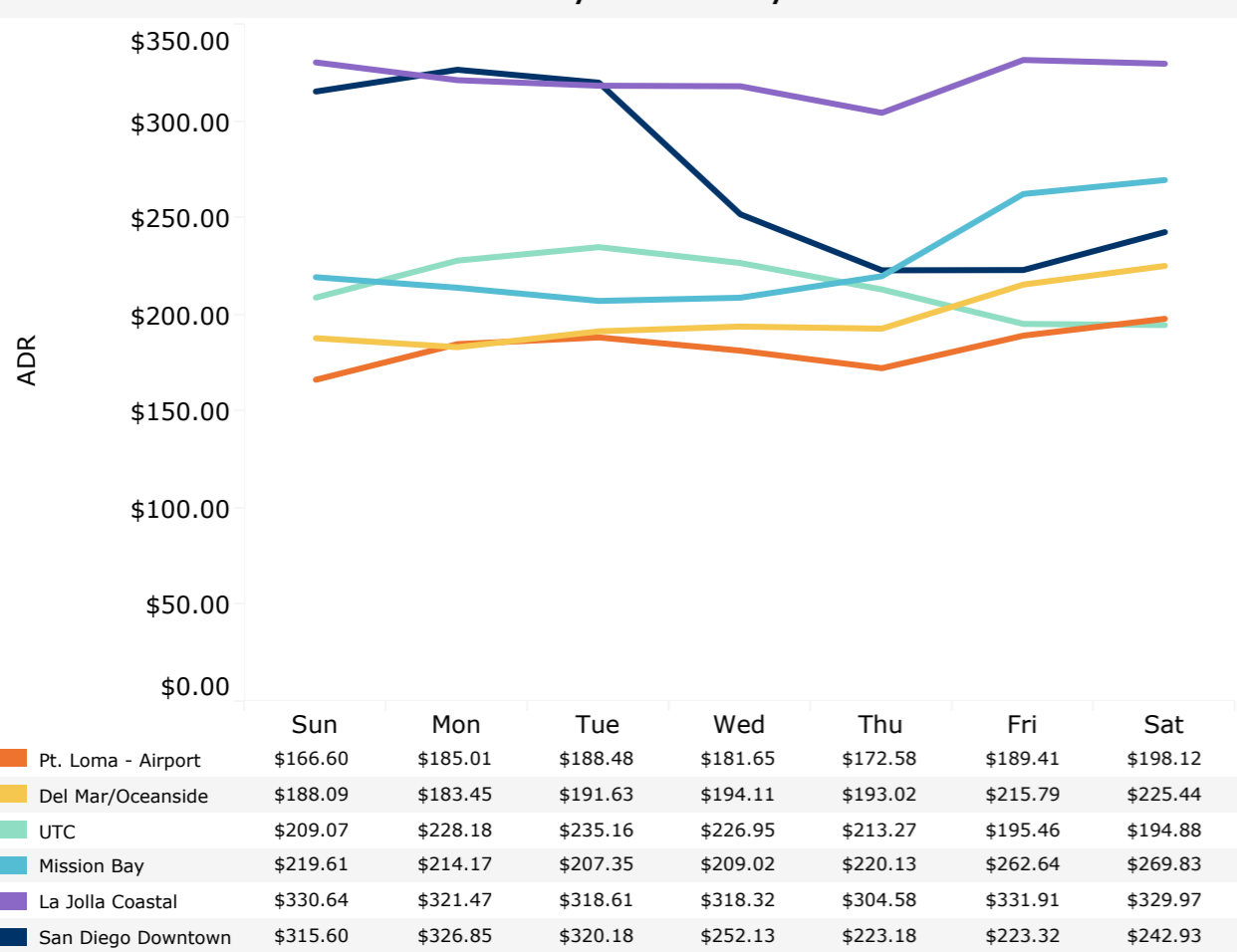
### Occupancy By Weekday



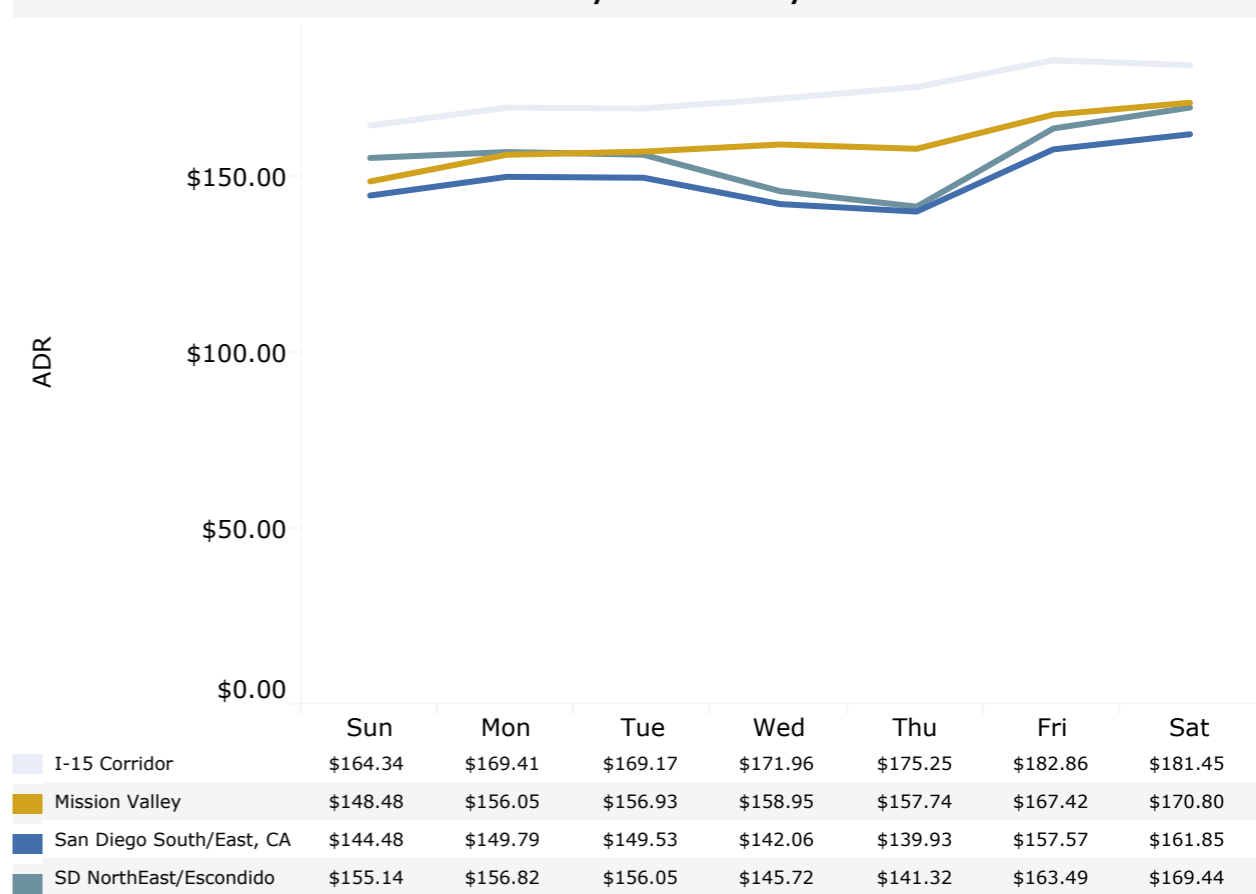
### Occupancy By Weekday



### ADR By Weekday



### ADR By Weekday



# Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	May 5 - 11, 2024	Apr 28 - May 4, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	May 5 - 11, 2024	Apr 28 - May 4, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	May 5 - 11, 2024	Apr 28 - May 4, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	
% Occupancy	San Diego, CA	77.9%	74.5%	73.8%	76.7%	32.3%	32.4%	24.8%	30.3%	44.2%	39.8%	43.0%	42.0%
	San Francisco/San Mateo, CA	79.3%	64.5%	67.5%	63.3%	29.9%	11.5%	12.6%	13.3%	42.5%	44.0%	46.5%	42.3%
	Seattle, WA	77.2%	69.4%	74.6%	68.5%	27.7%	19.7%	21.3%	19.0%	49.6%	45.9%	53.8%	47.8%
	Phoenix, AZ	70.9%	70.4%	76.9%	78.3%	31.1%	31.6%	35.7%	40.9%	36.4%	35.5%	37.2%	36.1%
	Los Angeles, CA	75.4%	72.3%	69.2%	73.5%	16.7%	15.9%	11.5%	16.1%	58.3%	53.3%	53.7%	54.8%
	Orange County, CA	70.1%	69.5%	69.0%	69.9%	26.5%	28.8%	26.1%	21.4%	43.8%	41.8%	43.5%	47.7%
Occupancy YOY%	San Diego, CA	+8.4%	+1.5%	-2.6%	+0.0%	+19.1%	-3.8%	-27.4%	-5.4%	+8.0%	+10.1%	+7.0%	+0.4%
	San Francisco/San Mateo, CA	+20.7%	-5.0%	-16.8%	-4.9%	+126.6%	-34.9%	-59.3%	-13.3%	-5.6%	-3.1%	+5.8%	-5.2%
	Seattle, WA	+14.2%	+8.2%	+15.8%	-2.6%	+47.9%	+12.9%	+35.6%	-8.6%	+10.6%	+12.9%	+28.2%	+5.1%
	Phoenix, AZ	+2.5%	-2.4%	+1.4%	+5.6%	+5.8%	-12.7%	-6.1%	+16.2%	-2.3%	-2.1%	+1.7%	+2.0%
	Los Angeles, CA	+2.2%	-2.2%	-5.4%	+0.3%	+19.4%	-15.3%	-21.9%	+2.2%	-0.9%	-2.6%	-6.9%	-3.9%
	Orange County, CA	+0.4%	-7.6%	-7.0%	-2.9%	+0.5%	-2.1%	-9.5%	+1.7%	-4.7%	-11.7%	-12.5%	-10.0%
ADR	San Diego, CA	\$210.48	\$203.25	\$193.26	\$204.34	\$290.99	\$293.67	\$282.24	\$295.71	\$289.19	\$274.18	\$260.30	\$281.72
	San Francisco/San Mateo, CA	\$313.13	\$190.72	\$190.91	\$195.63	\$423.81	\$282.19	\$255.26	\$276.08	\$424.81	\$236.98	\$240.50	\$244.29
	Seattle, WA	\$191.59	\$169.62	\$162.92	\$158.78	\$245.53	\$234.81	\$211.20	\$215.10	\$277.44	\$238.63	\$223.26	\$216.37
	Phoenix, AZ	\$163.62	\$168.92	\$185.50	\$191.49	\$273.51	\$303.87	\$306.03	\$319.77	\$261.76	\$272.81	\$317.05	\$323.33
	Los Angeles, CA	\$218.96	\$201.53	\$187.09	\$199.45	\$343.58	\$314.29	\$291.06	\$304.72	\$347.74	\$309.57	\$280.31	\$298.13
	Orange County, CA	\$193.03	\$200.75	\$201.18	\$195.17	\$279.79	\$270.30	\$279.43	\$280.58	\$270.27	\$312.76	\$312.72	\$295.43
ADR YOY%	San Diego, CA	+6.0%	-2.8%	-4.9%	-1.2%	+2.5%	-0.4%	-0.4%	+0.4%	+8.3%	-5.4%	-6.5%	+0.0%
	San Francisco/San Mateo, CA	+54.2%	-8.3%	-37.0%	-5.3%	+42.2%	-5.3%	-35.7%	-5.0%	+71.3%	-5.8%	-40.9%	-4.7%
	Seattle, WA	+9.1%	+0.9%	+5.2%	-4.2%	-0.5%	-3.6%	-2.5%	-5.0%	+12.4%	+2.8%	+5.4%	-4.8%
	Phoenix, AZ	+1.8%	-0.9%	+2.9%	+4.5%	+2.9%	+7.9%	+3.7%	+3.4%	+1.0%	-2.8%	+4.3%	+3.1%
	Los Angeles, CA	+5.9%	-6.6%	-7.1%	-0.3%	+5.5%	-5.1%	+0.8%	+14.8%	+13.7%	-6.1%	-7.2%	-1.4%
	Orange County, CA	-6.4%	-4.8%	-1.0%	-3.3%	-4.4%	-10.4%	+5.2%	+4.3%	-14.1%	+1.8%	+1.9%	-3.7%

# Weekday Analysis

May 5 - 11, 2024

