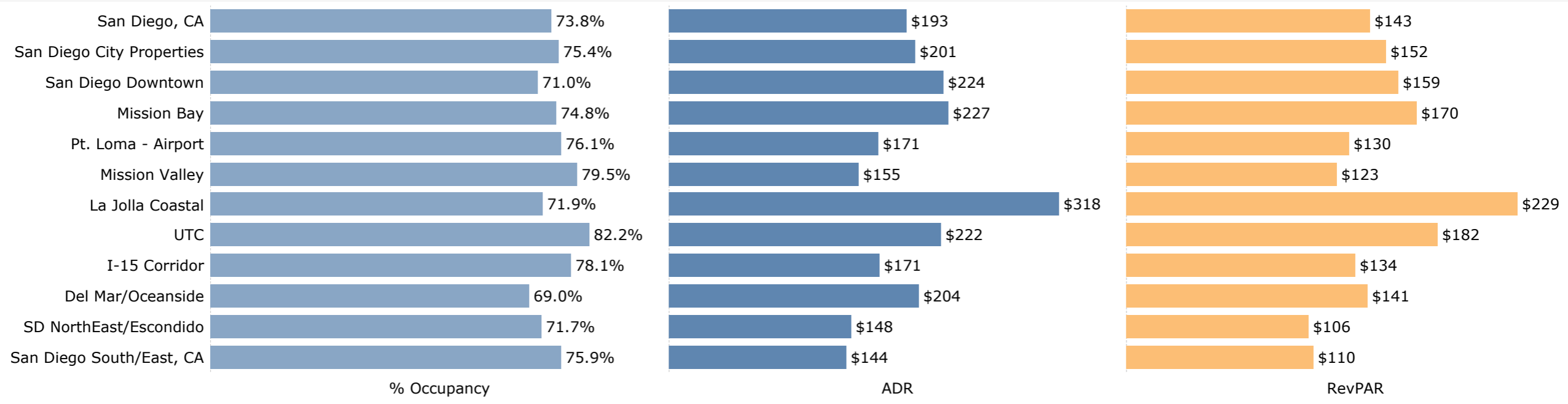


# Weekly Hotel Performance Update

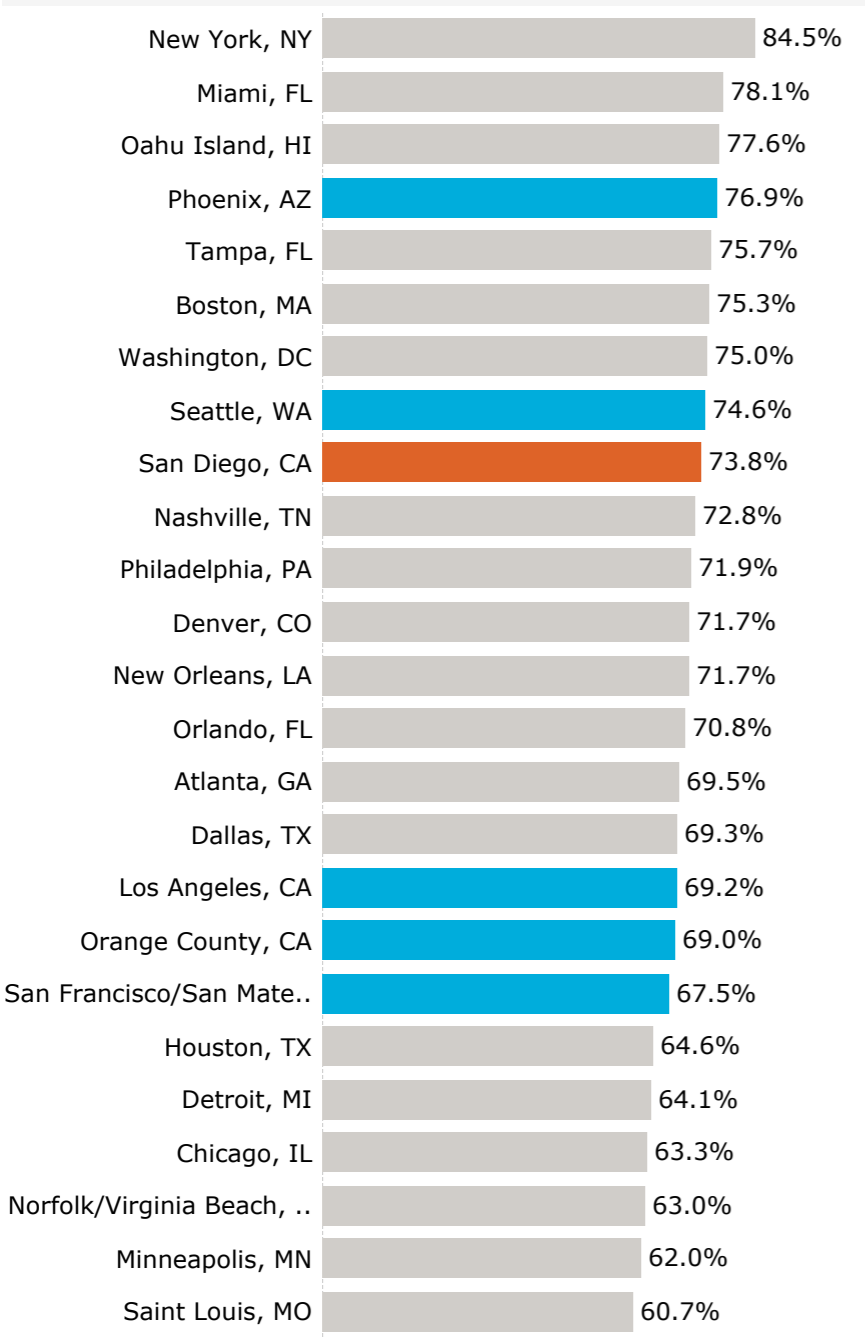
Apr 21 - 27, 2024



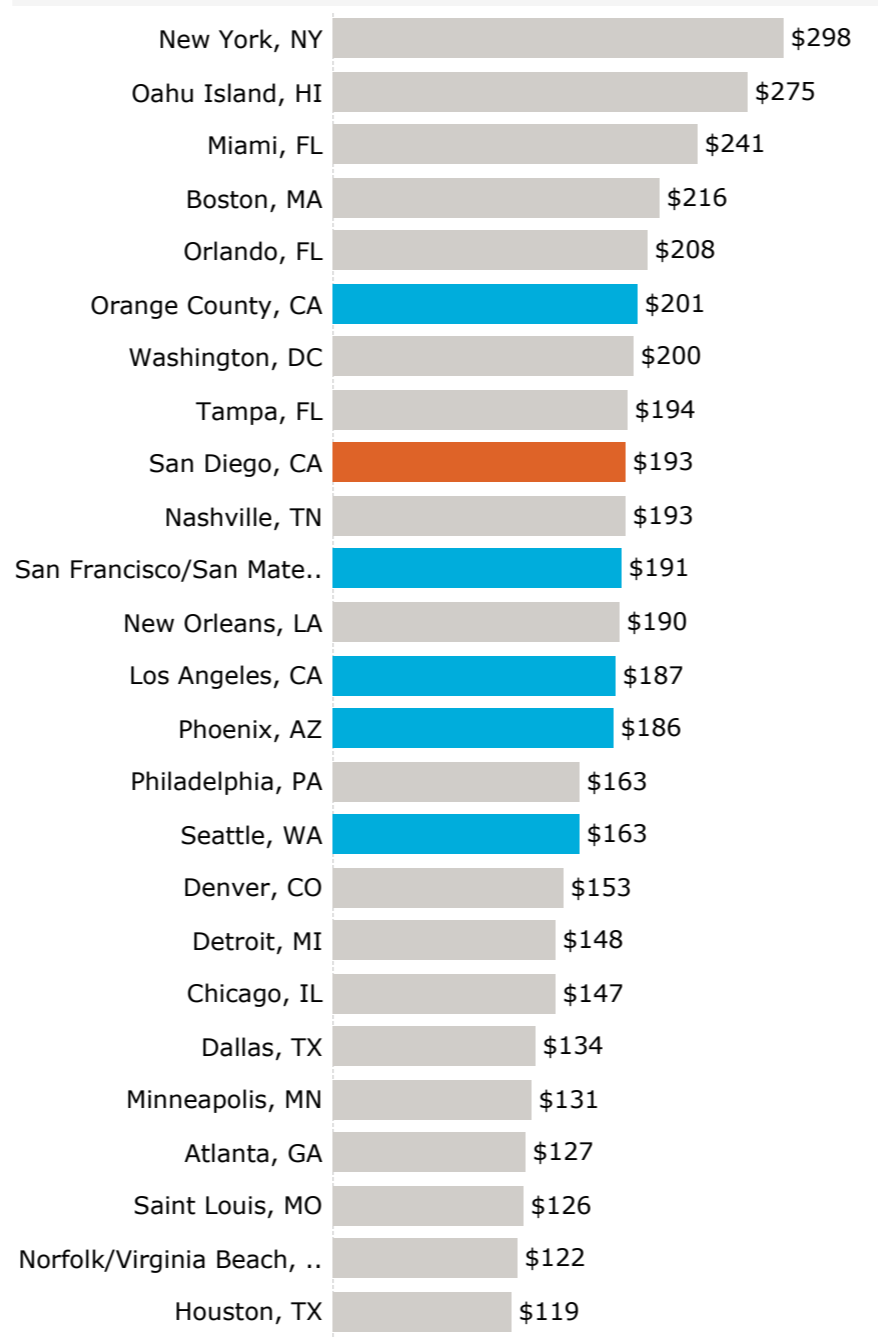
## San Diego County Hotel Performance



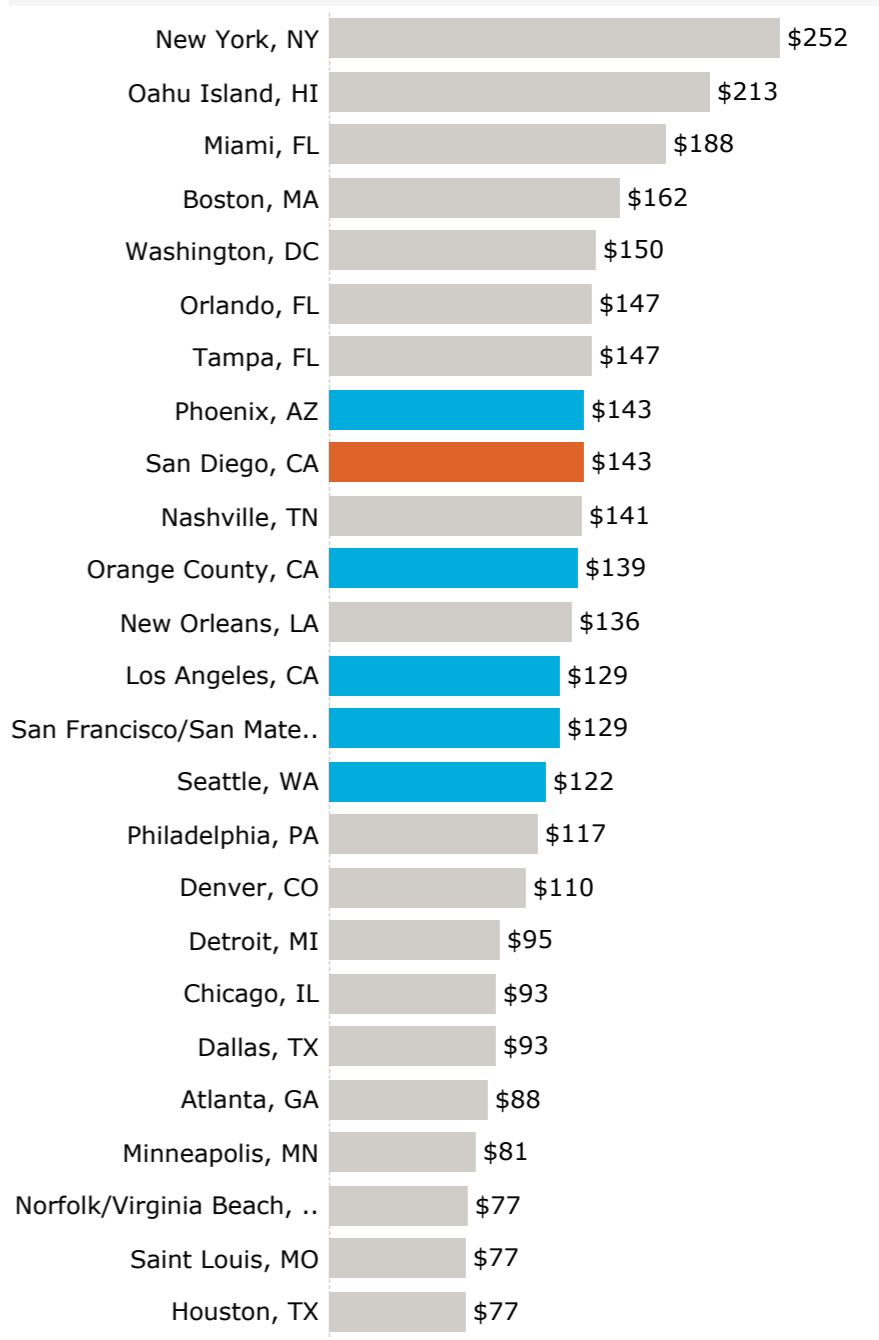
### Weekly Top 25 Hotel Occupancy



### Weekly Top 25 ADR



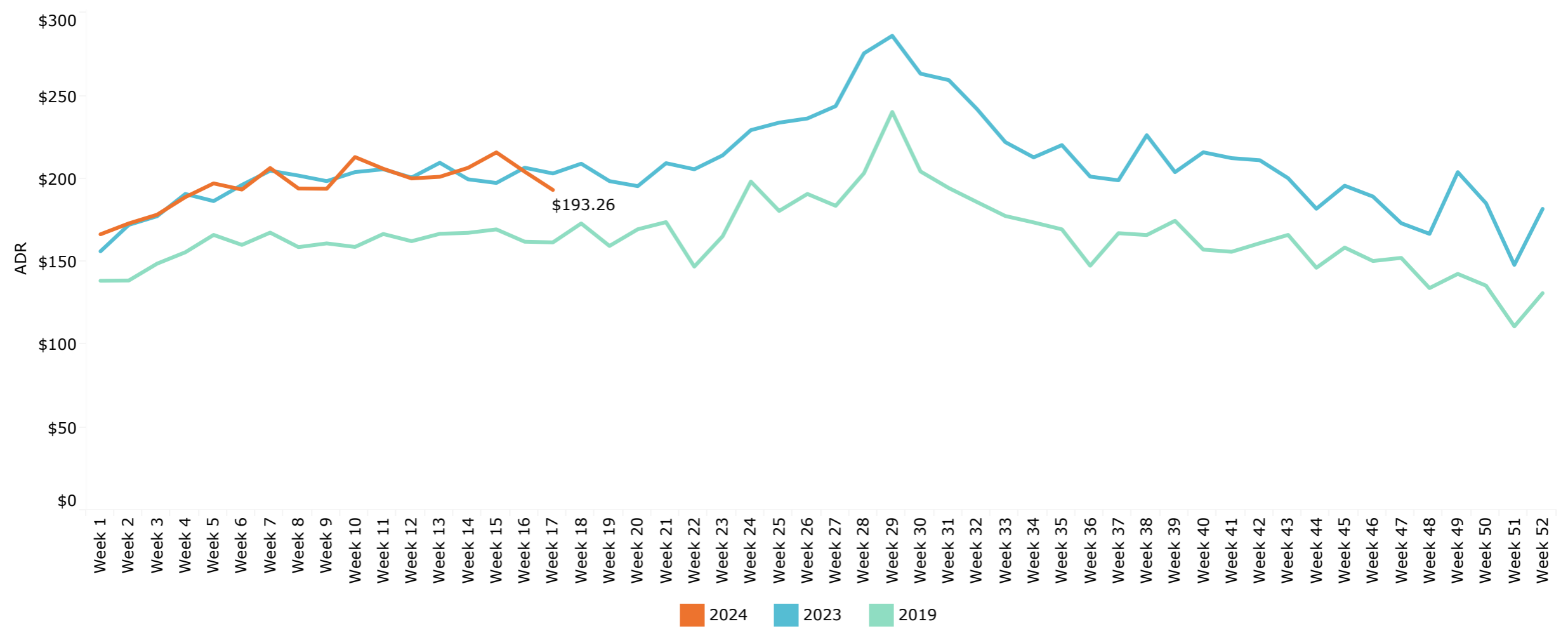
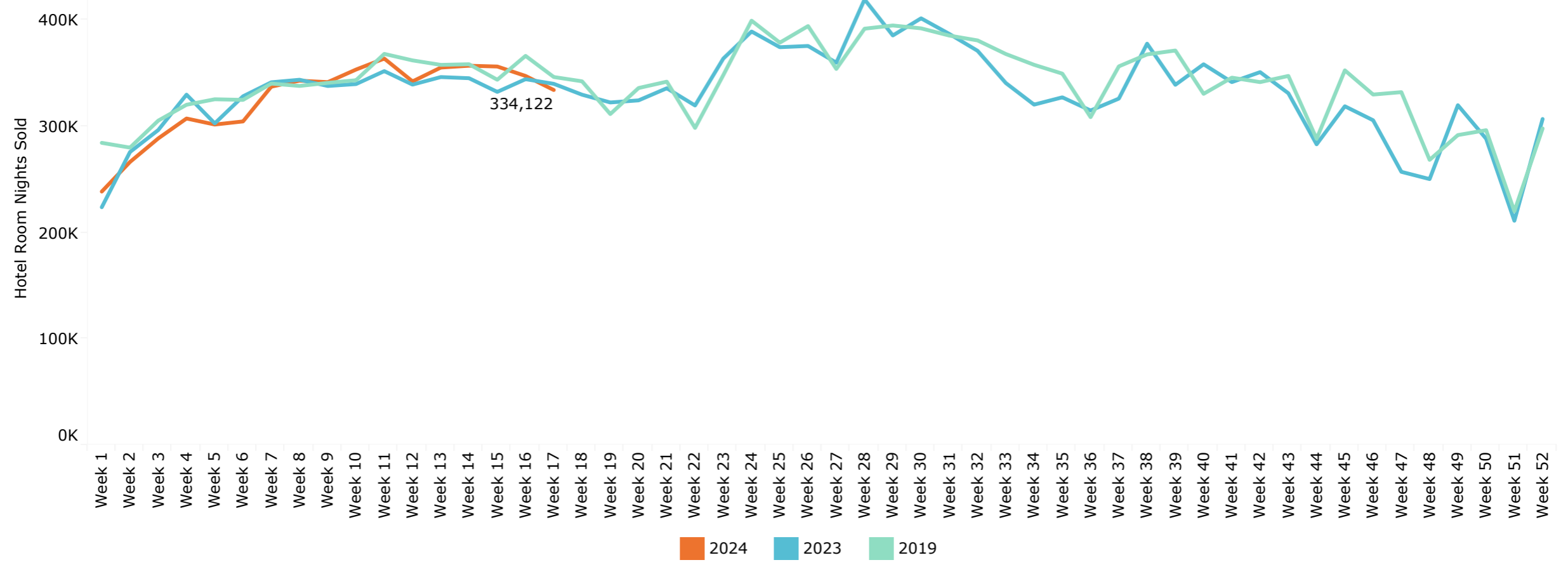
### Weekly Top 25 RevPAR



Source : STR

# San Diego County Weekly Demand & Average Rate Trend

## Calendar Year 2019 Benchmark



# Last Week's Daily Hotel Performance by Region

Apr 21 - 27, 2024



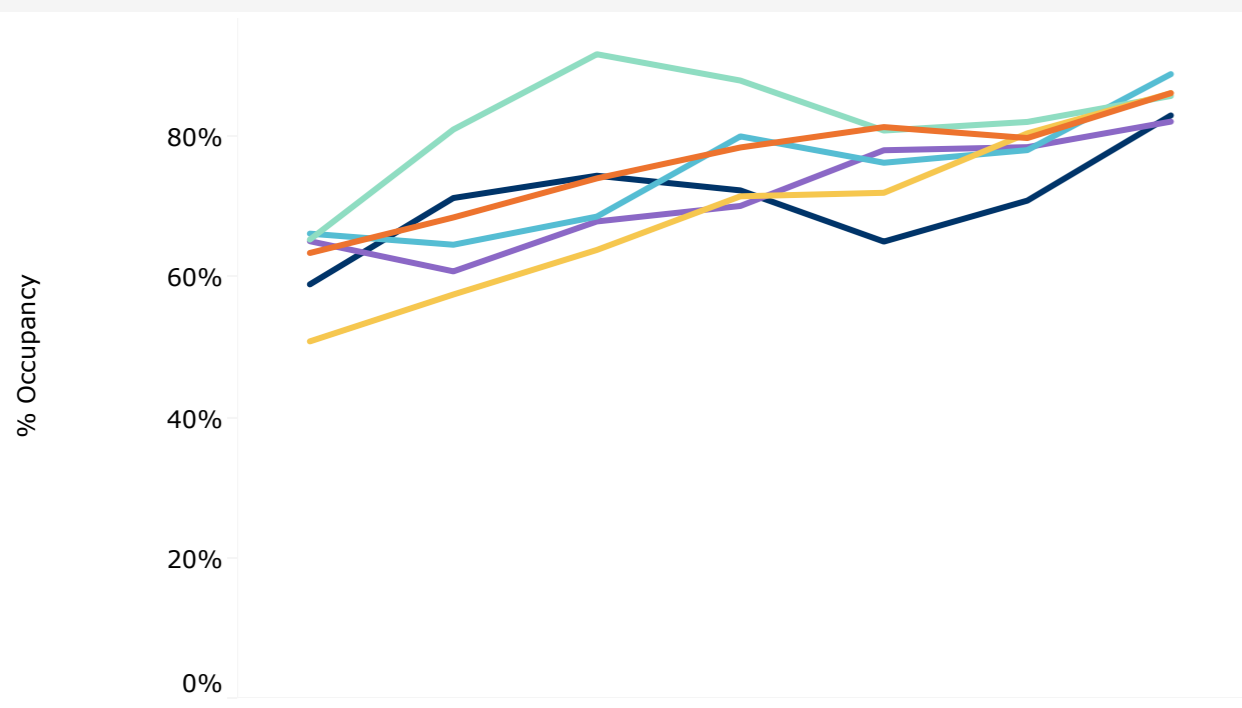
		Sun, April 21	Mon, April 22	Tue, April 23	Wed, April 24	Thu, April 25	Fri, April 26	Sat, April 27
San Diego City Properties	Demand	24,400	28,623	30,866	31,467	29,904	30,774	33,974
	% Occupancy	61.3%	71.9%	77.6%	79.1%	75.1%	77.3%	85.4%
	ADR	\$187.4	\$200.4	\$207.2	\$204.4	\$198.3	\$198.6	\$207.0
	RevPAR	\$114.9	\$144.2	\$160.7	\$161.6	\$149.0	\$153.6	\$176.7
San Diego Downtown	Demand	8,764	10,590	11,061	10,751	9,669	10,535	12,336
	% Occupancy	59.1%	71.4%	74.5%	72.5%	65.2%	71.0%	83.1%
	ADR	\$211.6	\$232.8	\$237.6	\$229.8	\$215.5	\$208.1	\$227.2
	RevPAR	\$125.0	\$166.1	\$177.1	\$166.5	\$140.4	\$147.7	\$188.9
Mission Valley	Demand	4,736	5,877	6,406	6,745	6,625	6,684	7,029
	% Occupancy	59.7%	74.1%	80.8%	85.1%	83.6%	84.3%	88.6%
	ADR	\$138.5	\$153.7	\$153.7	\$155.6	\$153.1	\$163.2	\$160.3
	RevPAR	\$82.7	\$113.9	\$124.2	\$132.3	\$128.0	\$137.5	\$142.1
Pt. Loma - Airport	Demand	2,887	3,117	3,370	3,570	3,702	3,631	3,922
	% Occupancy	63.5%	68.6%	74.2%	78.6%	81.5%	79.9%	86.3%
	ADR	\$153.1	\$161.3	\$169.6	\$177.2	\$179.8	\$172.0	\$177.0
	RevPAR	\$97.3	\$110.7	\$125.8	\$139.2	\$146.5	\$137.4	\$152.8
Mission Bay	Demand	2,100	2,050	2,177	2,539	2,420	2,477	2,820
	% Occupancy	66.3%	64.7%	68.7%	80.1%	76.4%	78.2%	89.0%
	ADR	\$216.2	\$212.6	\$217.2	\$217.5	\$219.2	\$243.7	\$255.6
	RevPAR	\$143.3	\$137.6	\$149.3	\$174.4	\$167.4	\$190.5	\$227.6
La Jolla Coastal	Demand	1,183	1,105	1,234	1,274	1,418	1,426	1,492
	% Occupancy	65.2%	60.9%	68.0%	70.2%	78.2%	78.6%	82.2%
	ADR	\$301.8	\$272.8	\$286.2	\$308.4	\$324.2	\$351.7	\$360.6
	RevPAR	\$196.8	\$166.2	\$194.7	\$216.6	\$253.5	\$276.5	\$296.6
UTC	Demand	2,721	3,373	3,819	3,663	3,367	3,418	3,572
	% Occupancy	65.4%	81.1%	91.8%	88.1%	81.0%	82.2%	85.9%
	ADR	\$199.7	\$226.5	\$247.9	\$236.9	\$228.3	\$203.0	\$201.2
	RevPAR	\$130.7	\$183.7	\$227.7	\$208.7	\$184.9	\$166.8	\$172.8
I-15 Corridor	Demand	1,013	1,361	1,625	1,723	1,493	1,289	1,445
	% Occupancy	55.7%	74.8%	89.3%	94.7%	82.0%	70.8%	79.4%
	ADR	\$144.0	\$160.8	\$176.5	\$181.3	\$177.3	\$178.1	\$171.0
	RevPAR	\$80.1	\$120.2	\$157.6	\$171.7	\$145.4	\$126.1	\$135.8
Del Mar/Oceanside	Demand	3,653	4,132	4,587	5,135	5,171	5,778	6,188
	% Occupancy	50.9%	57.6%	64.0%	71.6%	72.1%	80.6%	86.3%
	ADR	\$176.2	\$180.3	\$187.5	\$195.4	\$203.1	\$234.7	\$226.6
	RevPAR	\$89.7	\$103.9	\$119.9	\$139.9	\$146.5	\$189.1	\$195.6
San Diego South/East, CA	Demand	4,761	5,265	5,538	5,717	5,907	5,962	6,369
	% Occupancy	64.0%	70.8%	74.4%	76.9%	79.4%	80.1%	85.6%
	ADR	\$133.7	\$140.1	\$143.1	\$144.5	\$140.9	\$149.7	\$155.2
	RevPAR	\$85.6	\$99.1	\$106.5	\$111.1	\$111.9	\$120.0	\$132.9

# Day of Week Occupancy and ADR Patterns by Region

Apr 21 - 27, 2024

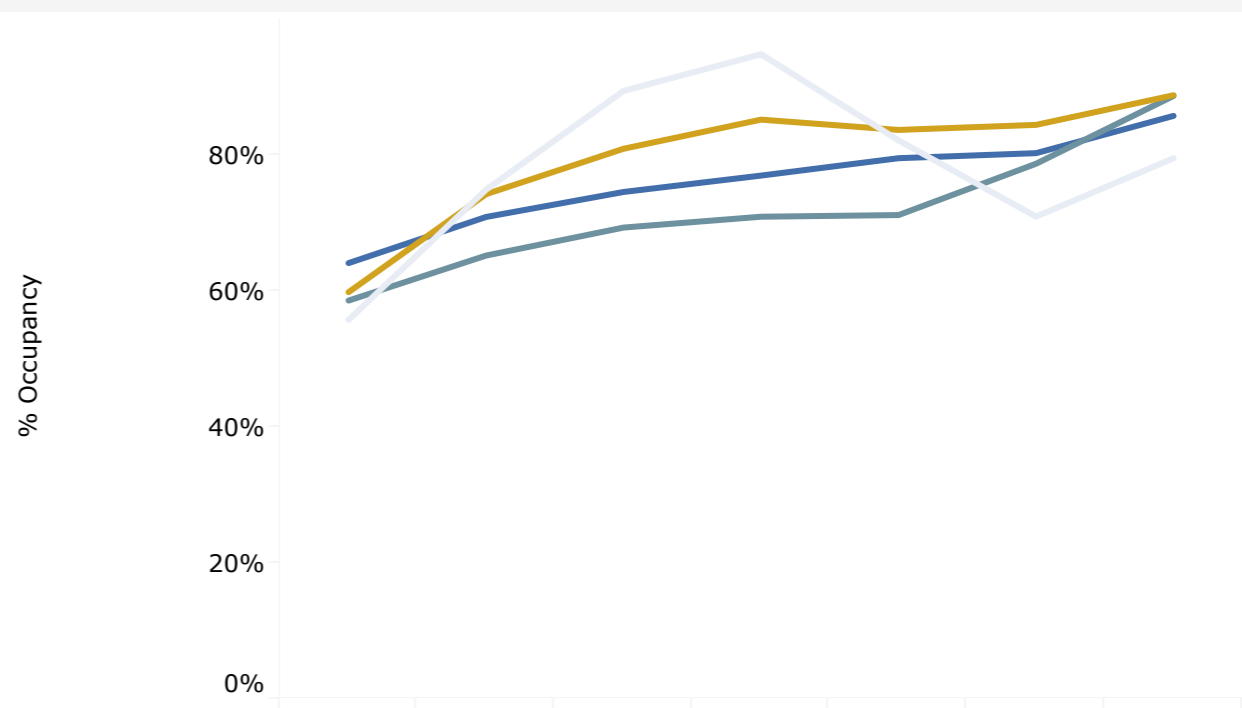


### Occupancy By Weekday



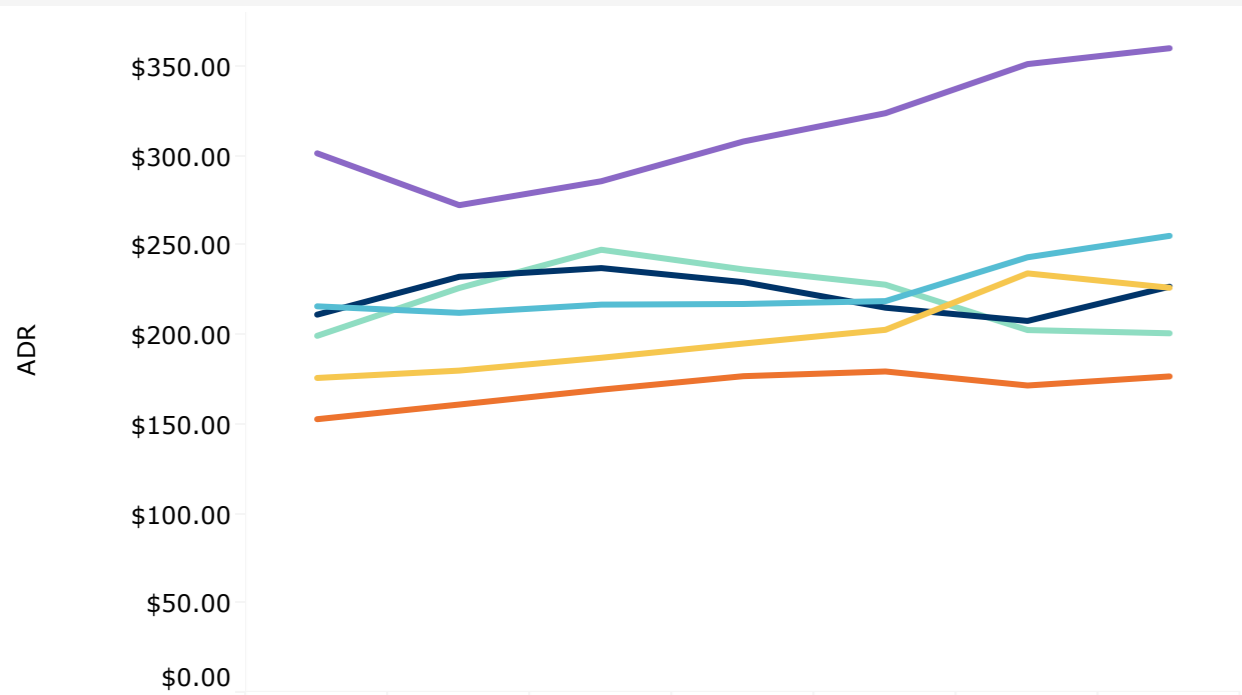
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	64%	69%	74%	79%	81%	80%	86%
Del Mar/Oceanside	51%	58%	64%	72%	72%	81%	86%
UTC	65%	81%	92%	88%	81%	82%	86%
Mission Bay	66%	65%	69%	80%	76%	78%	89%
La Jolla Coastal	65%	61%	68%	70%	78%	79%	82%
San Diego Downtown	59%	71%	75%	72%	65%	71%	83%

### Occupancy By Weekday



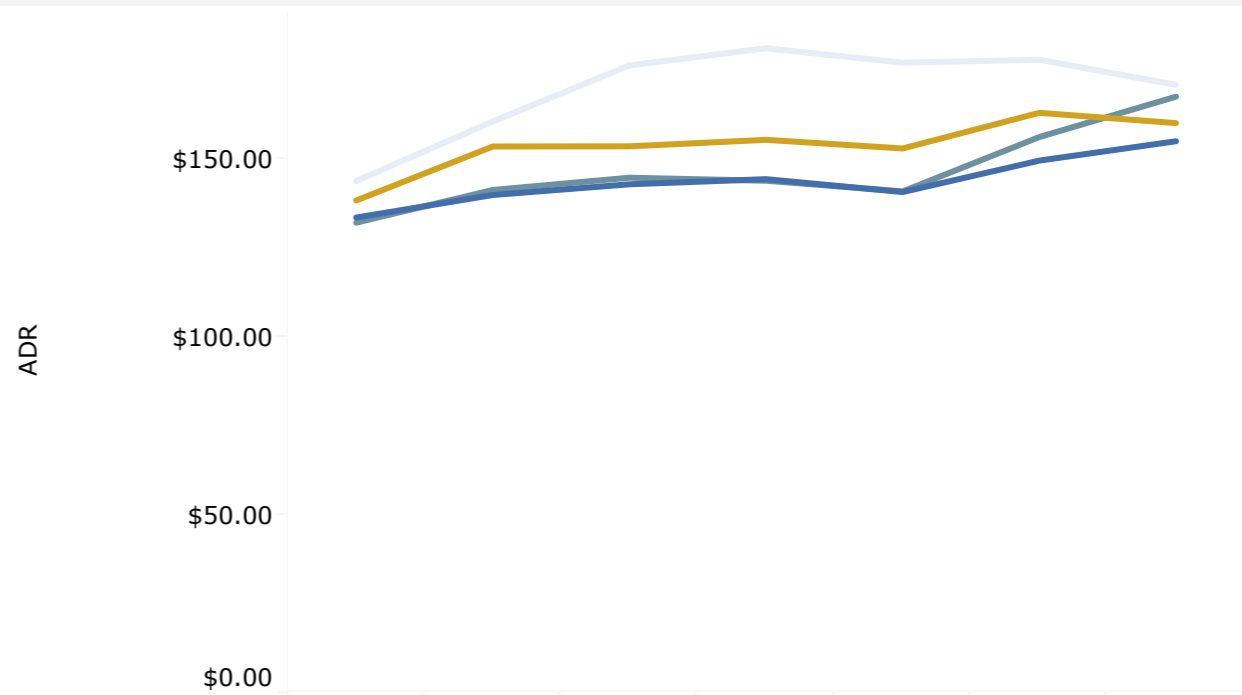
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	56%	75%	89%	95%	82%	71%	79%
Mission Valley	60%	74%	81%	85%	84%	84%	89%
San Diego South/East, CA	64%	71%	74%	77%	79%	80%	86%
SD NorthEast/Escondido	58%	65%	69%	71%	71%	79%	89%

### ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$153.11	\$161.32	\$169.63	\$177.17	\$179.81	\$171.96	\$177.04
Del Mar/Oceanside	\$176.17	\$180.29	\$187.47	\$195.43	\$203.10	\$234.66	\$226.62
UTC	\$199.73	\$226.49	\$247.88	\$236.88	\$228.33	\$202.97	\$201.16
Mission Bay	\$216.24	\$212.59	\$217.20	\$217.54	\$219.16	\$243.66	\$255.65
La Jolla Coastal	\$301.80	\$272.80	\$286.20	\$308.42	\$324.25	\$351.70	\$360.57
San Diego Downtown	\$211.58	\$232.76	\$237.63	\$229.76	\$215.48	\$208.07	\$227.23

### ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$143.97	\$160.75	\$176.50	\$181.33	\$177.27	\$178.09	\$171.05
Mission Valley	\$138.51	\$153.70	\$153.75	\$155.57	\$153.14	\$163.17	\$160.28
San Diego South/East, CA	\$133.71	\$140.06	\$143.07	\$144.51	\$140.88	\$149.73	\$155.18
SD NorthEast/Escondido	\$132.27	\$141.47	\$144.92	\$144.07	\$141.06	\$156.36	\$167.71

# Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Apr 21 - 27, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Apr 21 - 27, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	
% Occupancy	San Diego, CA	73.8%	76.7%	78.7%	78.8%	24.8%	30.3%	35.2%	25.7%	43.0%	42.0%	41.6%	48.4%
	San Francisco/San Mateo, CA	67.5%	63.3%	55.7%	59.7%	12.6%	13.3%	10.7%	11.5%	46.5%	42.3%	37.6%	41.3%
	Seattle, WA	74.6%	68.5%	61.3%	60.4%	21.3%	19.0%	15.5%	11.6%	53.8%	47.8%	40.4%	42.2%
	Phoenix, AZ	76.9%	78.3%	77.9%	77.5%	35.7%	40.9%	35.7%	27.4%	37.2%	36.1%	39.1%	45.5%
	Los Angeles, CA	69.2%	73.5%	70.2%	69.1%	11.5%	16.1%	13.3%	10.9%	53.7%	54.8%	52.7%	51.5%
	Orange County, CA	69.0%	69.9%	70.9%	70.1%	26.1%	21.4%	27.1%	14.9%	43.5%	47.7%	45.7%	55.8%
Occupancy YOY%	San Diego, CA	-2.6%	+0.0%	+6.3%	+2.6%	-27.4%	-5.4%	+66.1%	+42.1%	+7.0%	+0.4%	-12.9%	-8.6%
	San Francisco/San Mateo, CA	-16.8%	-4.9%	-7.9%	-1.2%	-59.3%	-13.3%	+7.7%	+37.8%	+5.8%	-5.2%	-10.9%	-6.6%
	Seattle, WA	+15.8%	-2.6%	+3.1%	-2.5%	+35.6%	-8.6%	+57.3%	-12.3%	+28.2%	+5.1%	-0.6%	-0.4%
	Phoenix, AZ	+1.4%	+5.6%	+8.0%	+12.0%	-6.1%	+16.2%	+21.7%	+61.0%	+1.7%	+2.0%	-6.9%	-7.4%
	Los Angeles, CA	-5.4%	+0.3%	-5.1%	-4.3%	-21.9%	+2.2%	+8.4%	+31.2%	-6.9%	-3.9%	-8.5%	-10.4%
	Orange County, CA	-7.0%	-2.9%	-6.5%	-4.9%	-9.5%	+1.7%	+50.1%	+25.9%	-12.5%	-10.0%	-19.4%	-10.5%
ADR	San Diego, CA	\$193.26	\$204.34	\$215.95	\$206.64	\$282.24	\$295.71	\$281.92	\$259.42	\$260.30	\$281.72	\$313.12	\$303.09
	San Francisco/San Mateo, CA	\$190.91	\$195.63	\$185.24	\$180.67	\$255.26	\$276.08	\$263.04	\$252.37	\$240.50	\$244.29	\$233.47	\$223.18
	Seattle, WA	\$162.92	\$158.78	\$151.83	\$147.88	\$211.20	\$215.10	\$210.53	\$218.39	\$223.26	\$216.37	\$207.48	\$201.72
	Phoenix, AZ	\$185.50	\$191.49	\$210.67	\$237.38	\$306.03	\$319.77	\$346.73	\$365.03	\$317.05	\$323.33	\$355.22	\$411.33
	Los Angeles, CA	\$187.09	\$199.45	\$191.00	\$185.24	\$291.06	\$304.72	\$282.61	\$270.47	\$280.31	\$298.13	\$291.87	\$284.83
	Orange County, CA	\$201.18	\$195.17	\$203.06	\$209.71	\$279.43	\$280.58	\$273.95	\$265.62	\$312.72	\$295.43	\$311.84	\$330.77
ADR YOY%	San Diego, CA	-4.9%	-1.2%	+9.4%	+3.5%	-0.4%	+0.4%	+8.6%	-0.8%	-6.5%	+0.0%	+10.0%	+5.3%
	San Francisco/San Mateo, CA	-37.0%	-5.3%	-2.1%	-3.7%	-35.7%	-5.0%	+0.6%	+1.7%	-40.9%	-4.7%	-1.0%	-3.7%
	Seattle, WA	+5.2%	-4.2%	+1.8%	-2.1%	-2.5%	-5.0%	-1.9%	+10.4%	+5.4%	-4.8%	+2.4%	-3.3%
	Phoenix, AZ	+2.9%	+4.5%	+11.3%	+25.4%	+3.7%	+3.4%	+20.2%	+20.1%	+4.3%	+3.1%	+1.4%	+19.7%
	Los Angeles, CA	-7.1%	-0.3%	-4.8%	-3.1%	+0.8%	+14.8%	+2.9%	+11.9%	-7.2%	-1.4%	-3.1%	-1.2%
	Orange County, CA	-1.0%	-3.3%	-8.5%	+1.4%	+5.2%	+4.3%	-6.5%	+8.4%	+1.9%	-3.7%	-8.0%	+4.9%

# Weekday Analysis

Apr 21 - 27, 2024

