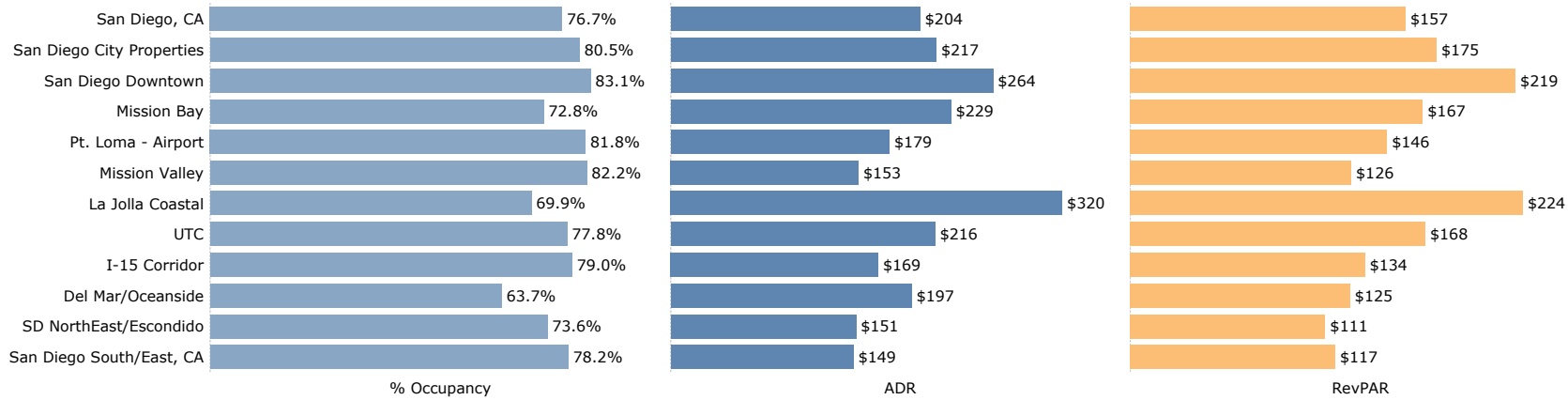


Weekly Hotel Performance Update

Apr 14 - 20, 2024



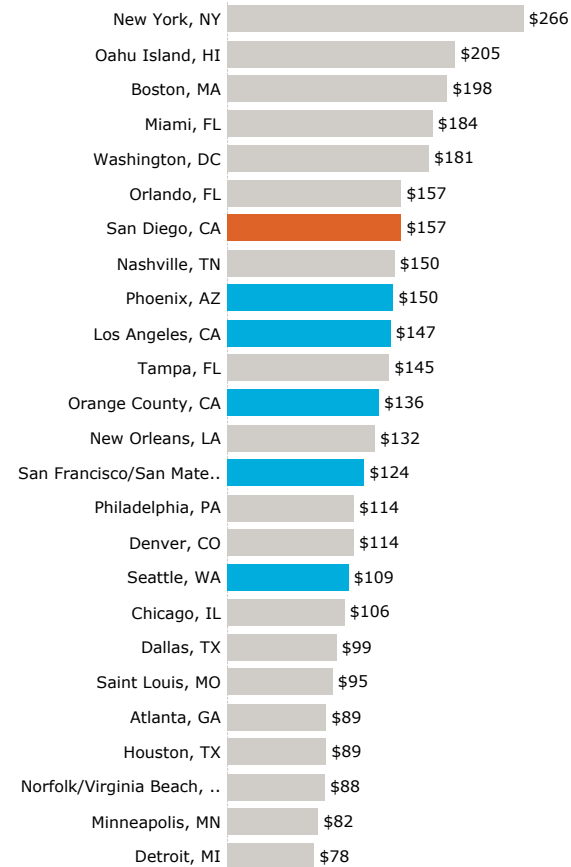
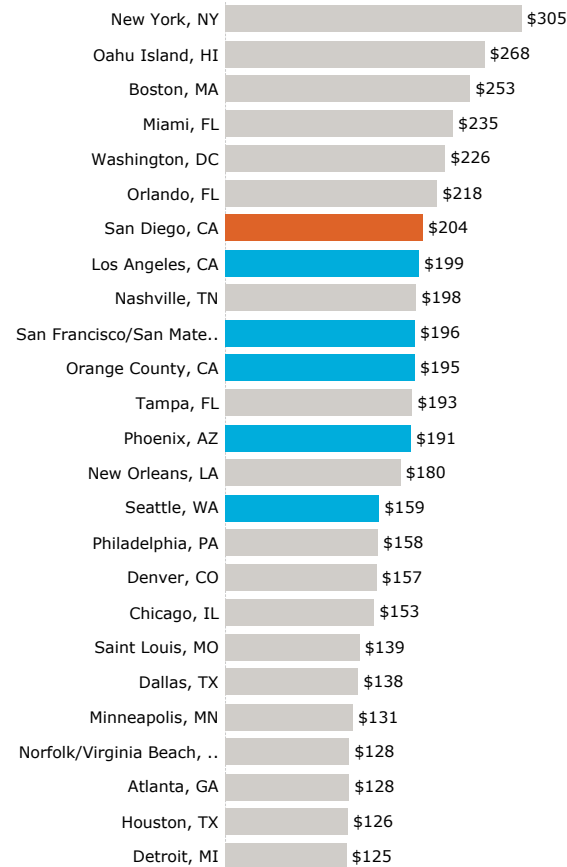
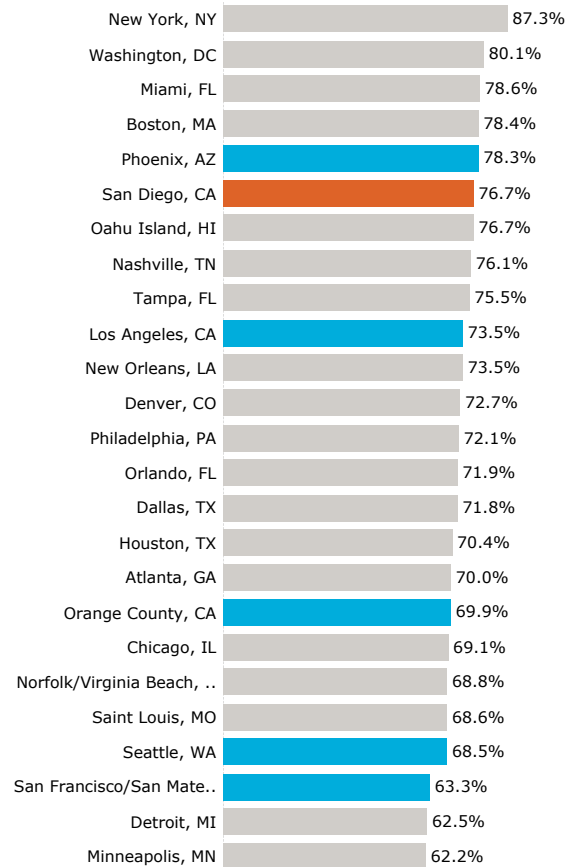
San Diego County Hotel Performance



Weekly Top 25 Hotel Occupancy

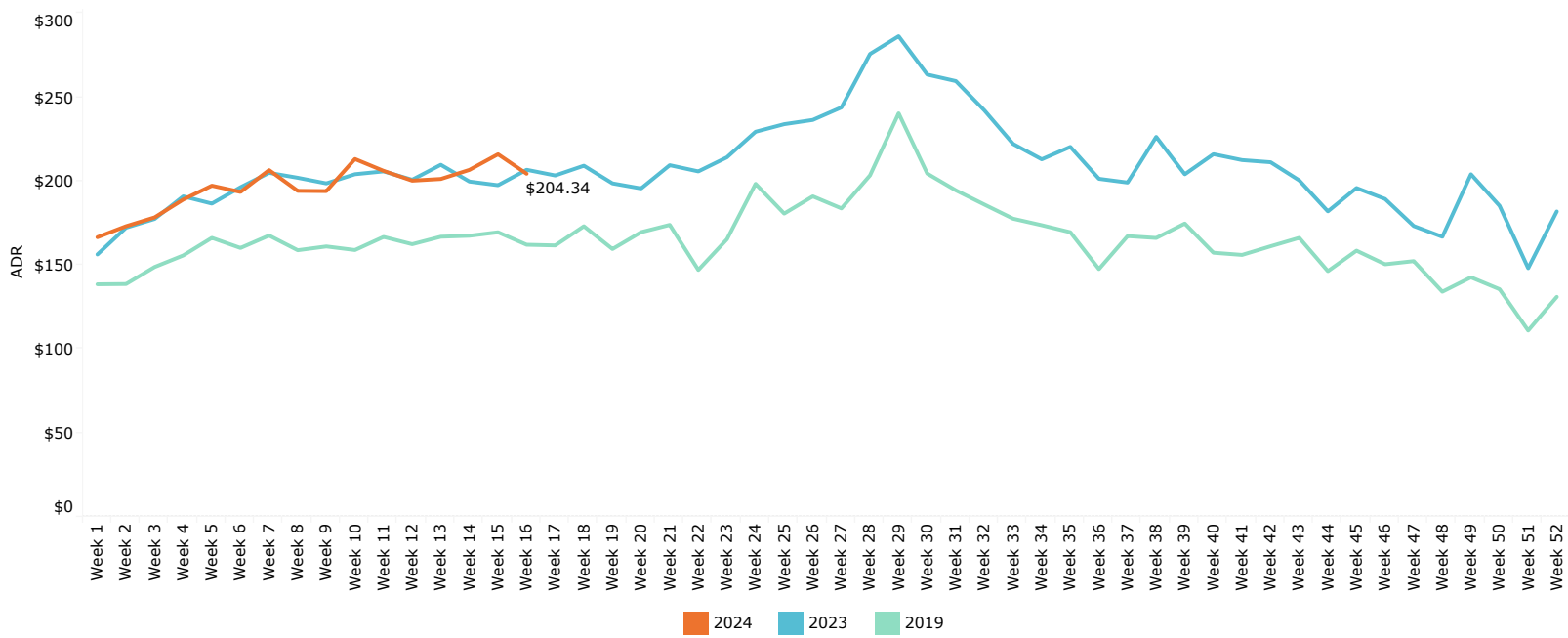
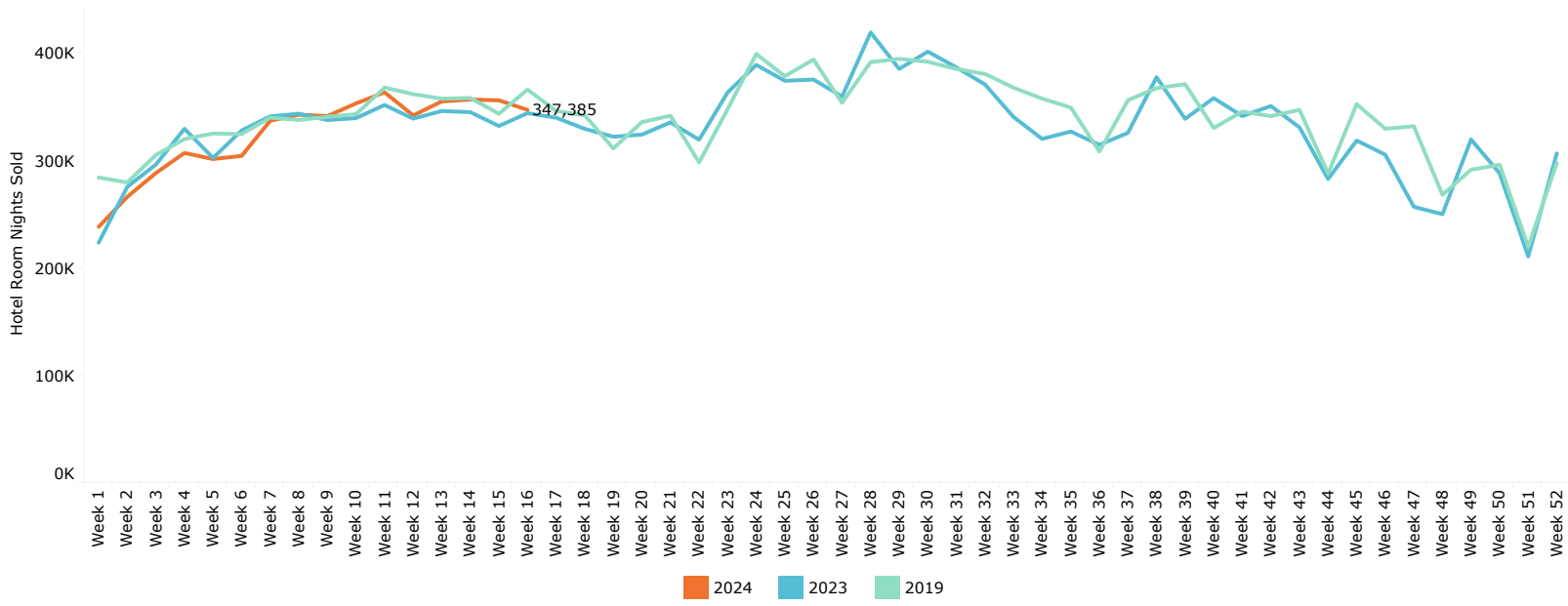
Weekly Top 25 ADR

Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Apr 14 - 20, 2024



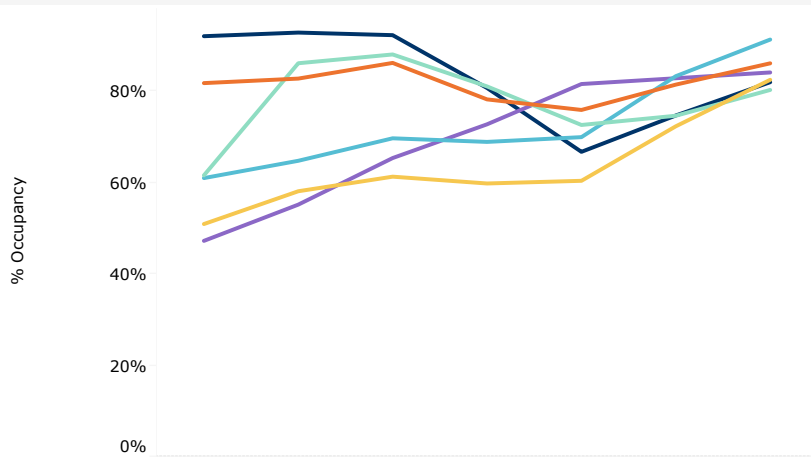
		Sun, April 14	Mon, April 15	Tue, April 16	Wed, April 17	Thu, April 18	Fri, April 19	Sat, April 20
San Diego City Properties	Demand	30,277	32,994	34,234	31,905	29,491	31,421	33,907
	% Occupancy	76.1%	82.9%	86.0%	80.2%	74.1%	79.0%	85.2%
	ADR	\$233.7	\$233.2	\$233.2	\$213.7	\$194.0	\$202.1	\$207.7
	RevPAR	\$177.8	\$193.3	\$200.6	\$171.4	\$143.8	\$159.6	\$177.0
San Diego Downtown	Demand	13,669	13,787	13,703	11,986	9,912	11,093	12,175
	% Occupancy	92.1%	92.9%	92.3%	80.8%	66.8%	74.8%	82.0%
	ADR	\$304.4	\$298.8	\$295.9	\$258.7	\$219.2	\$218.2	\$226.9
	RevPAR	\$280.4	\$277.6	\$273.3	\$208.9	\$146.4	\$163.1	\$186.1
Mission Valley	Demand	5,275	6,220	6,819	6,780	6,665	6,695	7,165
	% Occupancy	66.5%	78.4%	86.0%	85.5%	84.1%	84.4%	90.4%
	ADR	\$139.3	\$148.1	\$158.3	\$156.5	\$149.3	\$156.0	\$161.2
	RevPAR	\$92.7	\$116.2	\$136.2	\$133.8	\$125.5	\$131.7	\$145.7
Pt. Loma - Airport	Demand	3,719	3,764	3,920	3,557	3,452	3,704	3,916
	% Occupancy	81.8%	82.8%	86.3%	78.3%	76.0%	81.5%	86.2%
	ADR	\$183.0	\$185.4	\$183.0	\$173.7	\$166.3	\$178.4	\$179.5
	RevPAR	\$149.8	\$153.5	\$157.8	\$136.0	\$126.3	\$145.4	\$154.7
Mission Bay	Demand	1,934	2,054	2,210	2,185	2,218	2,641	2,895
	% Occupancy	61.0%	64.8%	69.8%	69.0%	70.0%	83.4%	91.4%
	ADR	\$217.2	\$214.5	\$213.7	\$213.6	\$223.4	\$250.5	\$257.5
	RevPAR	\$132.6	\$139.1	\$149.1	\$147.3	\$156.4	\$208.8	\$235.3
La Jolla Coastal	Demand	858	1,002	1,187	1,321	1,481	1,504	1,527
	% Occupancy	47.3%	55.2%	65.4%	72.8%	81.6%	82.9%	84.2%
	ADR	\$281.0	\$286.3	\$290.0	\$305.8	\$322.7	\$358.0	\$360.9
	RevPAR	\$132.9	\$158.2	\$189.8	\$222.7	\$263.5	\$296.8	\$303.8
UTC	Demand	2,563	3,584	3,664	3,373	3,022	3,106	3,341
	% Occupancy	61.6%	86.2%	88.1%	81.1%	72.7%	74.7%	80.4%
	ADR	\$194.7	\$232.7	\$242.4	\$228.4	\$203.3	\$197.8	\$200.8
	RevPAR	\$120.0	\$200.6	\$213.6	\$185.2	\$147.8	\$147.7	\$161.3
I-15 Corridor	Demand	1,232	1,459	1,563	1,493	1,454	1,364	1,494
	% Occupancy	67.7%	80.2%	85.9%	82.0%	79.9%	74.9%	82.1%
	ADR	\$165.7	\$168.0	\$175.2	\$168.2	\$163.4	\$170.1	\$173.9
	RevPAR	\$112.1	\$134.7	\$150.5	\$137.9	\$130.5	\$127.5	\$142.8
Del Mar/Oceanside	Demand	3,656	4,171	4,400	4,293	4,335	5,191	5,921
	% Occupancy	51.0%	58.2%	61.4%	59.9%	60.5%	72.4%	82.6%
	ADR	\$177.5	\$181.2	\$180.8	\$179.4	\$185.8	\$226.0	\$226.9
	RevPAR	\$90.5	\$105.4	\$110.9	\$107.4	\$112.3	\$163.6	\$187.3
San Diego South/East, CA	Demand	5,192	5,579	5,741	5,725	5,867	6,225	6,414
	% Occupancy	69.8%	75.0%	77.2%	77.0%	78.9%	83.7%	86.2%
	ADR	\$148.1	\$150.6	\$150.2	\$141.9	\$140.7	\$154.7	\$156.5
	RevPAR	\$103.4	\$113.0	\$115.9	\$109.2	\$111.0	\$129.4	\$135.0

Day of Week Occupancy and ADR Patterns by Region

Apr 14 - 20, 2024

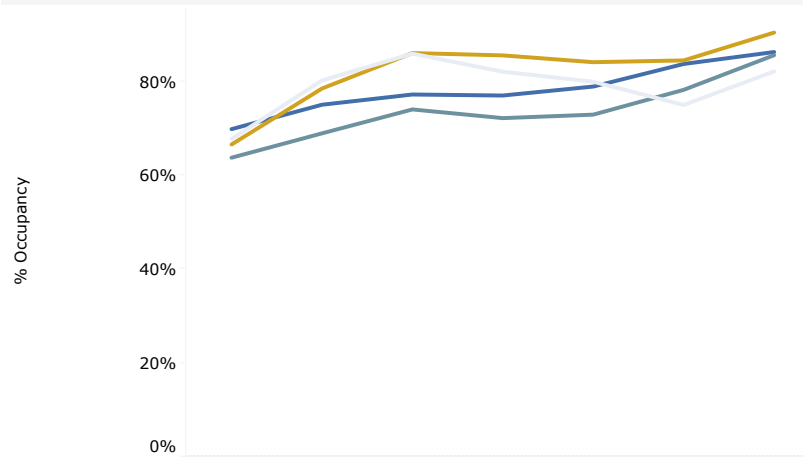


Occupancy By Weekday



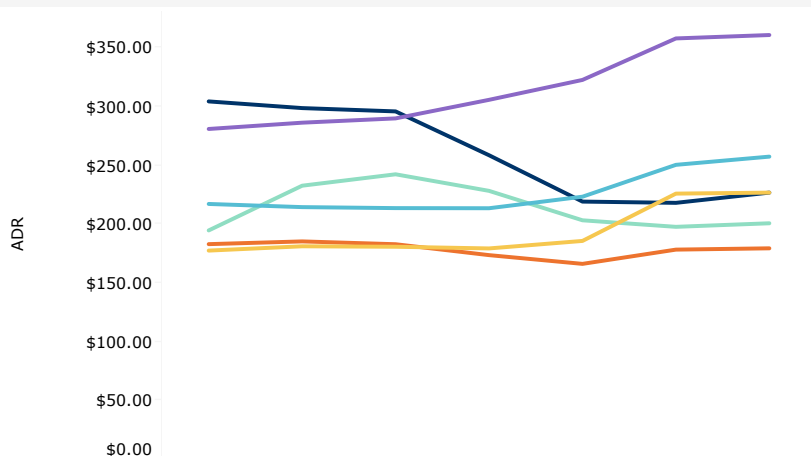
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	82%	83%	86%	78%	76%	82%	86%
Del Mar/Oceanside	51%	58%	61%	60%	60%	72%	83%
UTC	62%	86%	88%	81%	73%	75%	80%
Mission Bay	61%	65%	70%	69%	70%	83%	91%
La Jolla Coastal	47%	55%	65%	73%	82%	83%	84%
San Diego Downtown	92%	93%	92%	81%	67%	75%	82%

Occupancy By Weekday



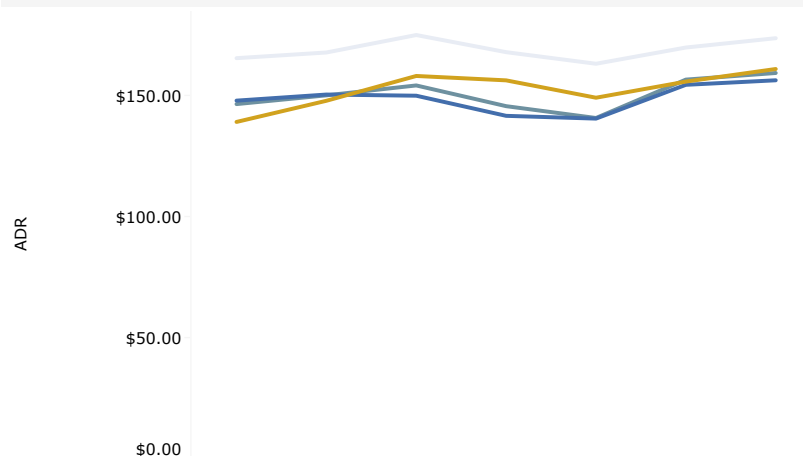
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	68%	80%	86%	82%	80%	75%	82%
Mission Valley	67%	78%	86%	86%	84%	84%	90%
San Diego South/East, CA	70%	75%	77%	77%	79%	84%	86%
SD NorthEast/Escondido	64%	69%	74%	72%	73%	78%	86%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$183.03	\$185.36	\$182.96	\$173.69	\$166.25	\$178.38	\$179.48
Del Mar/Oceanside	\$177.54	\$181.21	\$180.82	\$179.38	\$185.77	\$226.01	\$226.86
UTC	\$194.69	\$232.74	\$242.45	\$228.35	\$203.32	\$197.76	\$200.78
Mission Bay	\$217.21	\$214.53	\$213.68	\$213.57	\$223.39	\$250.49	\$257.47
La Jolla Coastal	\$281.00	\$286.35	\$289.99	\$305.78	\$322.72	\$358.01	\$360.90
San Diego Downtown	\$304.43	\$298.77	\$295.94	\$258.66	\$219.23	\$218.16	\$226.87

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$165.67	\$168.01	\$175.23	\$168.16	\$163.37	\$170.07	\$173.92
Mission Valley	\$139.33	\$148.08	\$158.32	\$156.51	\$149.34	\$156.00	\$161.20
San Diego South/East, CA	\$148.13	\$150.65	\$150.17	\$141.86	\$140.71	\$154.67	\$156.54
SD NorthEast/Escondido	\$146.70	\$150.32	\$154.41	\$145.85	\$140.97	\$156.82	\$159.55

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Apr 14 - 20, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	
% Occupancy	San Diego, CA	76.7%	78.7%	78.8%	78.4%	30.3%	35.2%	25.7%	17.3%	42.0%	41.6%	48.4%	55.5%
	San Francisco/San Mateo, CA	63.3%	55.7%	59.7%	60.9%	13.3%	10.7%	11.5%	8.6%	42.3%	37.6%	41.3%	43.8%
	Seattle, WA	68.5%	61.3%	60.4%	67.2%	19.0%	15.5%	11.6%	9.7%	47.8%	40.4%	42.2%	54.2%
	Phoenix, AZ	78.3%	77.9%	77.5%	73.1%	40.9%	35.7%	27.4%	17.6%	36.1%	39.1%	45.5%	53.2%
	Los Angeles, CA	73.5%	70.2%	69.1%	69.7%	16.1%	13.3%	10.9%	7.9%	54.8%	52.7%	51.5%	57.3%
	Orange County, CA	69.9%	70.9%	70.1%	68.7%	21.4%	27.1%	14.9%	12.3%	47.7%	45.7%	55.8%	55.5%
Occupancy YOY%	San Diego, CA	+0.0%	+6.3%	+2.6%	+1.6%	-5.4%	+66.1%	+42.1%	-31.8%	+0.4%	-12.9%	-8.6%	+17.7%
	San Francisco/San Mateo, CA	-4.9%	-7.9%	-1.2%	-2.7%	-13.3%	+7.7%	+37.8%	-19.8%	-5.2%	-10.9%	-6.6%	+2.4%
	Seattle, WA	-2.6%	+3.1%	-2.5%	+0.0%	-8.6%	+57.3%	-12.3%	-41.7%	+5.1%	-0.6%	-0.4%	+16.6%
	Phoenix, AZ	+5.6%	+8.0%	+12.0%	-7.6%	+16.2%	+21.7%	+61.0%	-47.3%	+2.0%	-6.9%	-7.4%	+17.3%
	Los Angeles, CA	+0.3%	-5.1%	-4.3%	-6.9%	+2.2%	+8.4%	+31.2%	-39.8%	-3.9%	-8.5%	-10.4%	-1.4%
	Orange County, CA	-2.9%	-6.5%	-4.9%	-6.0%	+1.7%	+50.1%	+25.9%	-37.7%	-10.0%	-19.4%	-10.5%	+3.2%
ADR	San Diego, CA	\$204.34	\$215.95	\$206.64	\$201.23	\$295.71	\$281.92	\$259.42	\$284.74	\$281.72	\$313.12	\$303.09	\$287.39
	San Francisco/San Mateo, CA	\$195.63	\$185.24	\$180.67	\$179.49	\$276.08	\$263.04	\$252.37	\$231.13	\$244.29	\$233.47	\$223.18	\$225.45
	Seattle, WA	\$158.78	\$151.83	\$147.88	\$149.71	\$215.10	\$210.53	\$218.39	\$194.91	\$216.37	\$207.48	\$201.72	\$203.79
	Phoenix, AZ	\$191.49	\$210.67	\$237.38	\$217.95	\$319.77	\$346.73	\$365.03	\$316.19	\$323.33	\$355.22	\$411.33	\$377.72
	Los Angeles, CA	\$199.45	\$191.00	\$185.24	\$185.50	\$304.72	\$282.61	\$270.47	\$254.19	\$298.13	\$291.87	\$284.83	\$285.37
	Orange County, CA	\$195.17	\$203.06	\$209.71	\$204.81	\$280.58	\$273.95	\$265.62	\$245.51	\$295.43	\$311.84	\$330.77	\$322.97
ADR YOY%	San Diego, CA	-1.2%	+9.4%	+3.5%	-4.3%	+0.4%	+8.6%	-0.8%	-0.2%	+0.0%	+10.0%	+5.3%	-4.6%
	San Francisco/San Mateo, CA	-5.3%	-2.1%	-3.7%	-9.3%	-5.0%	+0.6%	+1.7%	-18.1%	-4.7%	-1.0%	-3.7%	-9.2%
	Seattle, WA	-4.2%	+1.8%	-2.1%	-3.1%	-5.0%	-1.9%	+10.4%	-8.3%	-4.8%	+2.4%	-3.3%	-4.2%
	Phoenix, AZ	+4.5%	+11.3%	+25.4%	-6.3%	+3.4%	+20.2%	+20.1%	-10.0%	+3.1%	+1.4%	+19.7%	-6.2%
	Los Angeles, CA	-0.3%	-4.8%	-3.1%	-6.4%	+14.8%	+2.9%	+11.9%	-1.8%	-1.4%	-3.1%	-1.2%	-4.2%
	Orange County, CA	-3.3%	-8.5%	+1.4%	-1.5%	+4.3%	-6.5%	+8.4%	+0.2%	-3.7%	-8.0%	+4.9%	+0.0%

Weekday Analysis

Apr 14 - 20, 2024

