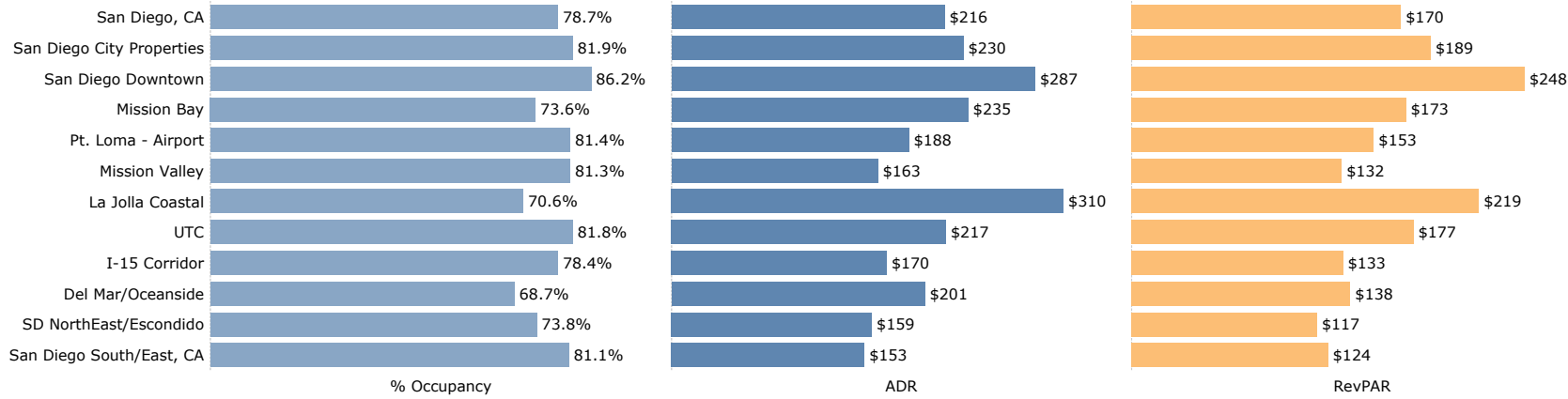


Weekly Hotel Performance Update

Apr 7 - 13, 2024



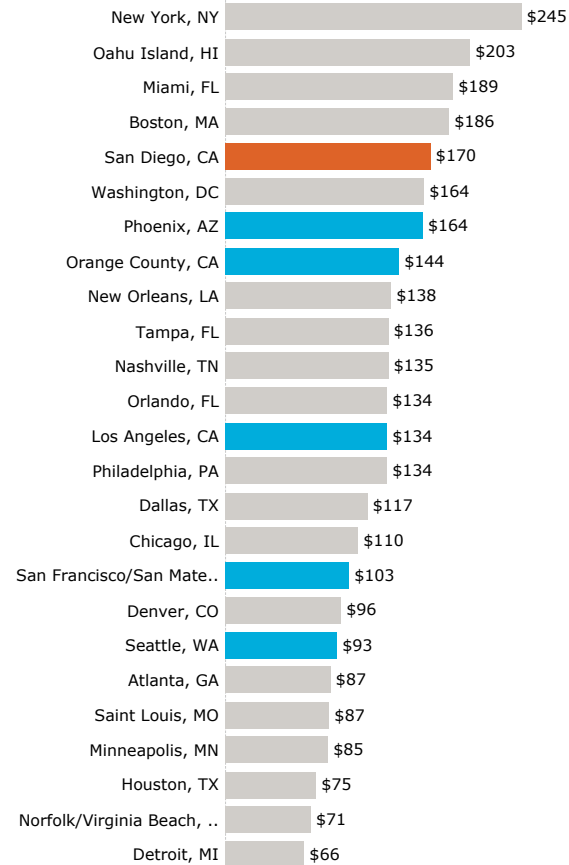
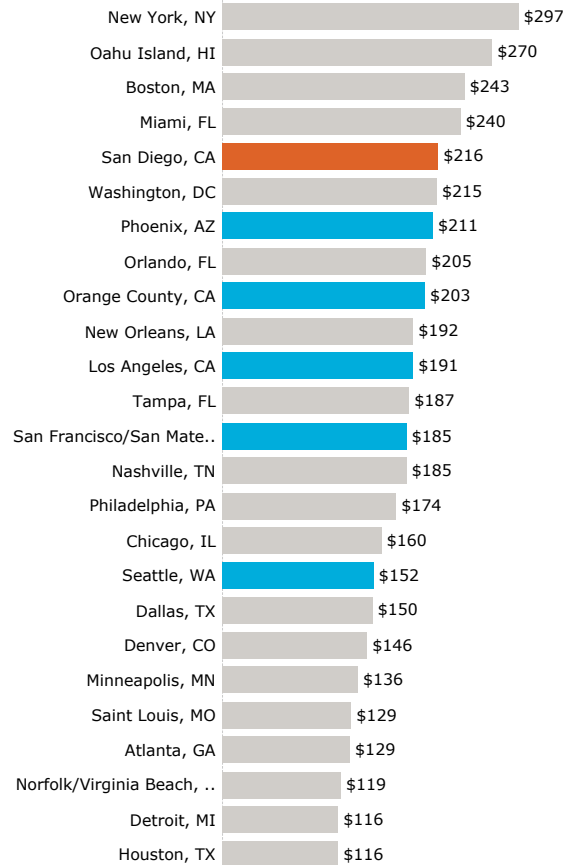
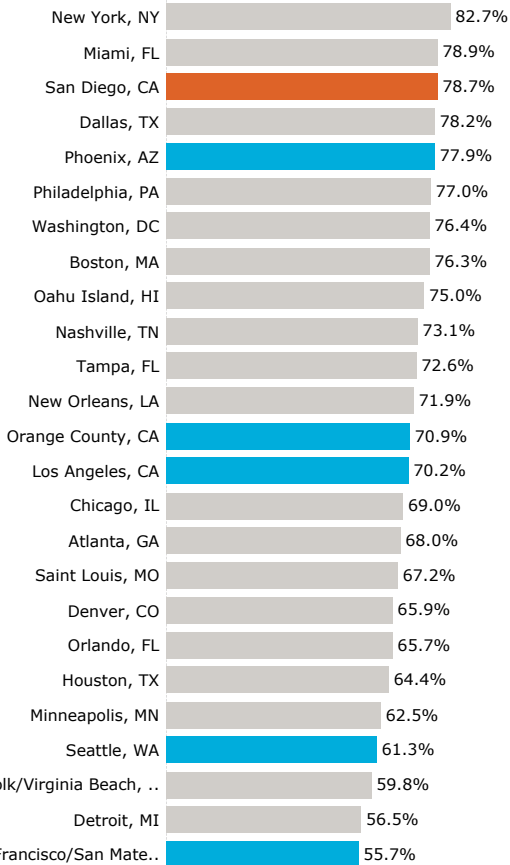
San Diego County Hotel Performance



Weekly Top 25 Hotel Occupancy

Weekly Top 25 ADR

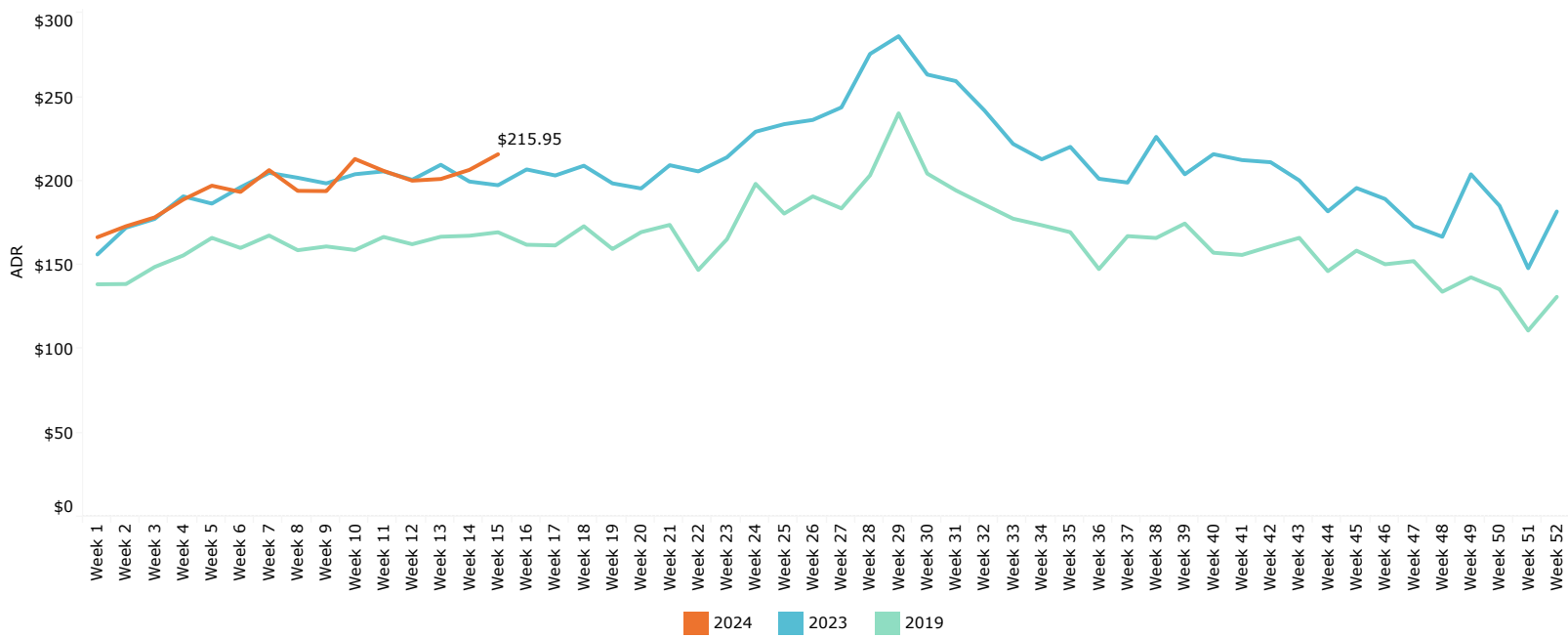
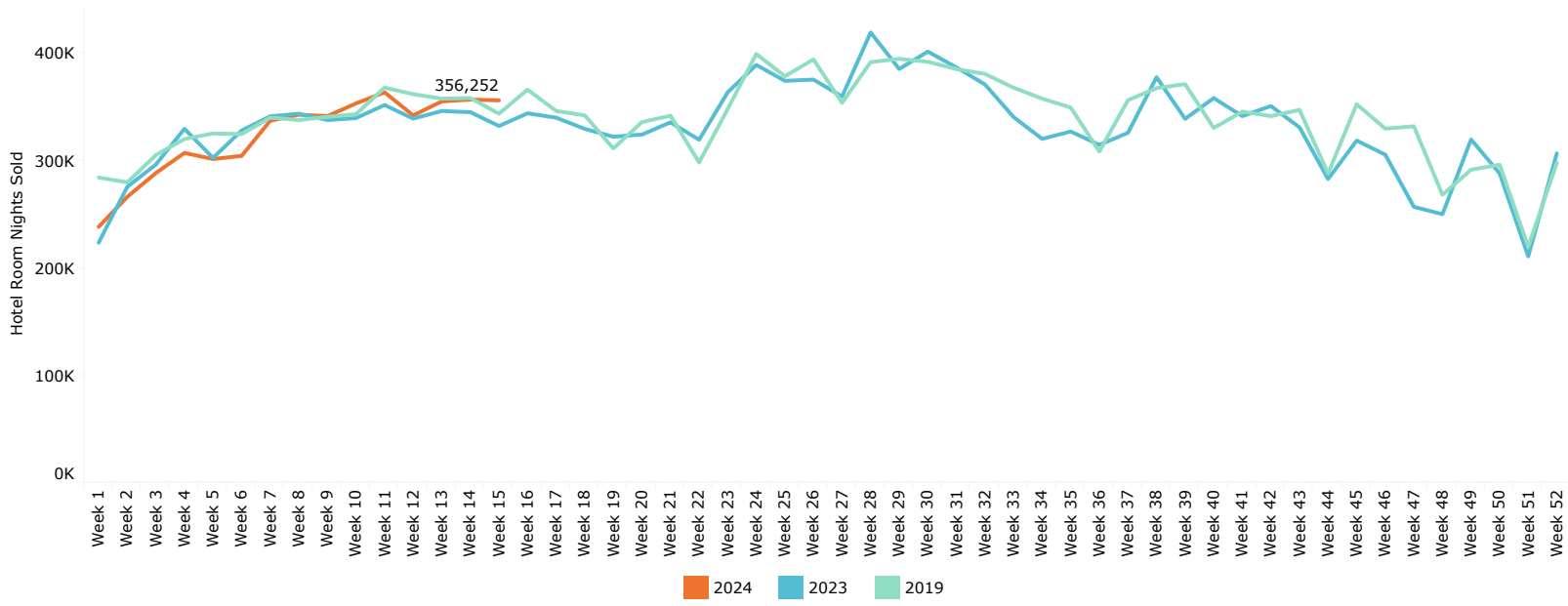
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Apr 7 - 13, 2024



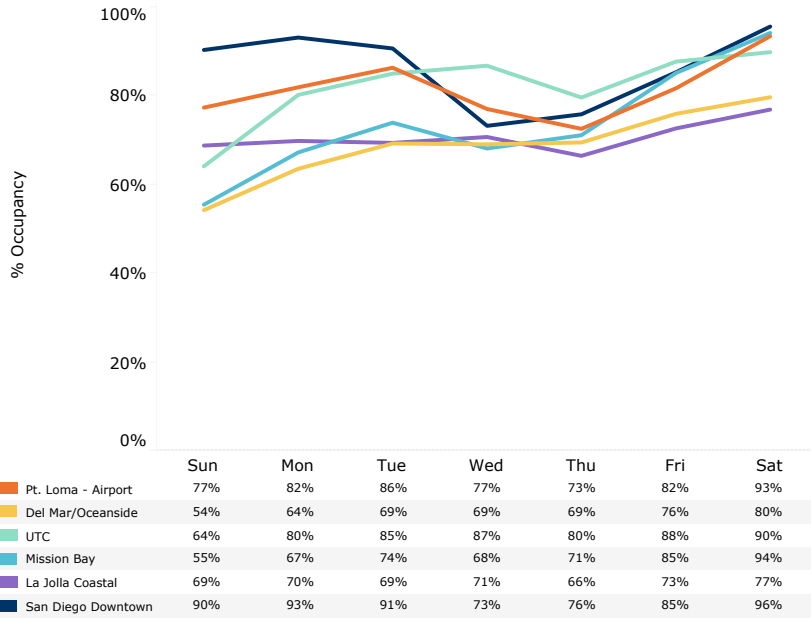
		Sun, April 7	Mon, April 8	Tue, April 9	Wed, April 10	Thu, April 11	Fri, April 12	Sat, April 13
San Diego City Properties	Demand	30,206	32,943	33,630	30,512	30,318	33,678	36,947
	% Occupancy	75.9%	82.8%	84.5%	76.7%	76.2%	84.6%	92.8%
	ADR	\$236.2	\$238.0	\$237.9	\$210.1	\$208.4	\$225.8	\$250.3
	RevPAR	\$179.3	\$197.0	\$201.0	\$161.1	\$158.8	\$191.1	\$232.3
San Diego Downtown	Demand	13,394	13,809	13,444	10,859	11,245	12,647	14,176
	% Occupancy	90.3%	93.1%	90.6%	73.2%	75.8%	85.2%	95.5%
	ADR	\$299.8	\$300.7	\$296.8	\$249.2	\$253.1	\$273.0	\$322.1
	RevPAR	\$270.6	\$279.8	\$268.9	\$182.3	\$191.8	\$232.7	\$307.8
Mission Valley	Demand	5,563	6,272	6,468	6,271	6,286	6,901	7,345
	% Occupancy	70.2%	79.1%	81.6%	79.1%	79.3%	87.0%	92.6%
	ADR	\$157.6	\$167.5	\$170.9	\$153.0	\$149.9	\$166.7	\$172.7
	RevPAR	\$110.6	\$132.5	\$139.4	\$121.0	\$118.8	\$145.0	\$160.0
Pt. Loma - Airport	Demand	3,512	3,720	3,920	3,498	3,295	3,709	4,243
	% Occupancy	77.3%	81.9%	86.3%	77.0%	72.5%	81.6%	93.4%
	ADR	\$188.9	\$191.0	\$193.6	\$175.0	\$170.4	\$182.6	\$206.2
	RevPAR	\$146.0	\$156.4	\$167.0	\$134.7	\$123.6	\$149.1	\$192.5
Mission Bay	Demand	1,756	2,129	2,341	2,157	2,252	2,695	2,981
	% Occupancy	55.4%	67.2%	73.9%	68.1%	71.1%	85.1%	94.1%
	ADR	\$224.2	\$221.3	\$224.2	\$220.7	\$224.2	\$255.3	\$259.6
	RevPAR	\$124.3	\$148.7	\$165.7	\$150.2	\$159.4	\$217.2	\$244.3
La Jolla Coastal	Demand	1,247	1,266	1,258	1,282	1,205	1,317	1,394
	% Occupancy	68.7%	69.8%	69.3%	70.7%	66.4%	72.6%	76.8%
	ADR	\$297.4	\$295.5	\$310.6	\$301.8	\$295.3	\$332.1	\$333.2
	RevPAR	\$204.5	\$206.2	\$215.4	\$213.3	\$196.2	\$241.1	\$256.0
UTC	Demand	2,664	3,333	3,532	3,606	3,308	3,644	3,733
	% Occupancy	64.1%	80.2%	84.9%	86.7%	79.6%	87.6%	89.8%
	ADR	\$196.1	\$217.4	\$231.9	\$230.3	\$213.3	\$210.3	\$211.6
	RevPAR	\$125.6	\$174.3	\$197.0	\$199.7	\$169.7	\$184.3	\$190.0
I-15 Corridor	Demand	992	1,261	1,474	1,619	1,479	1,450	1,718
	% Occupancy	54.5%	69.3%	81.0%	89.0%	81.3%	79.7%	94.4%
	ADR	\$148.1	\$158.0	\$170.7	\$181.3	\$171.7	\$171.8	\$175.6
	RevPAR	\$80.7	\$109.5	\$138.2	\$161.2	\$139.5	\$136.9	\$165.7
Del Mar/Oceanside	Demand	3,887	4,555	4,963	4,950	4,980	5,442	5,710
	% Occupancy	54.2%	63.5%	69.2%	69.0%	69.4%	75.9%	79.6%
	ADR	\$187.8	\$189.7	\$193.6	\$189.2	\$190.1	\$220.6	\$225.6
	RevPAR	\$101.8	\$120.5	\$134.0	\$130.6	\$132.0	\$167.4	\$179.6
San Diego South/East, CA	Demand	5,404	5,916	6,055	5,857	5,964	6,366	6,691
	% Occupancy	72.6%	79.5%	81.4%	78.7%	80.2%	85.6%	89.9%
	ADR	\$147.2	\$148.9	\$151.6	\$143.7	\$145.7	\$163.7	\$165.9
	RevPAR	\$106.9	\$118.4	\$123.4	\$113.1	\$116.8	\$140.1	\$149.2

Day of Week Occupancy and ADR Patterns by Region

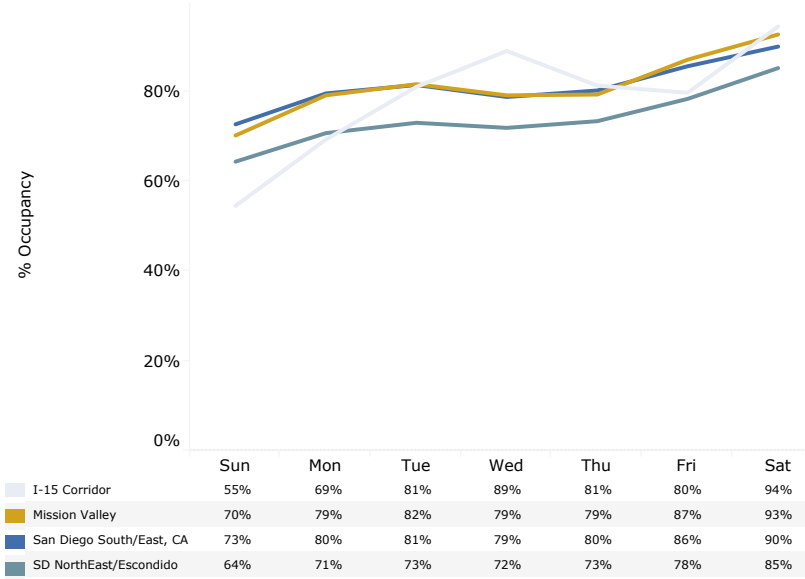
Apr 7 - 13, 2024



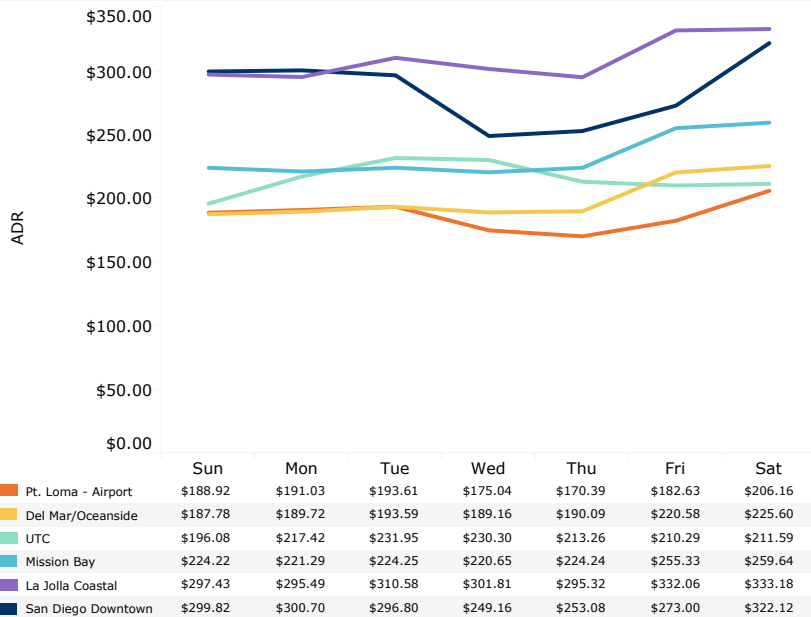
Occupancy By Weekday



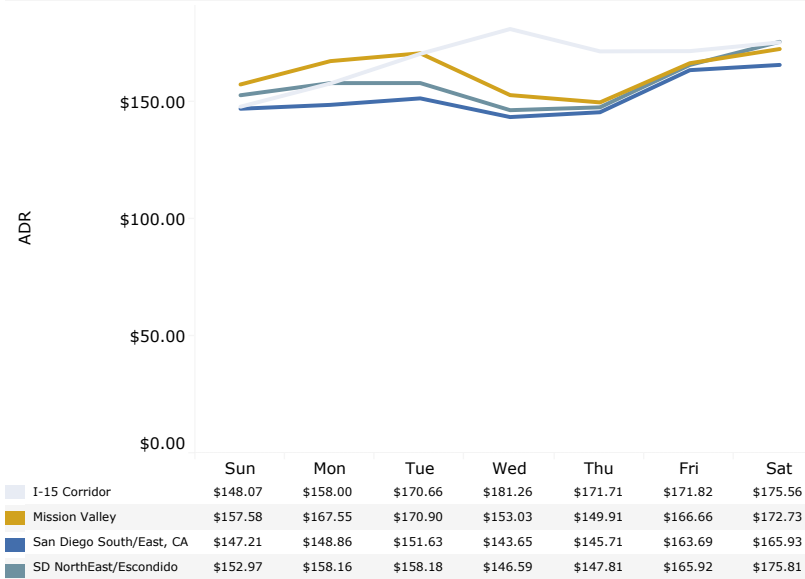
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	
% Occupancy	San Diego, CA	78.7%	78.8%	78.4%	75.6%	35.2%	25.7%	17.3%	26.2%	41.6%	48.4%	55.5%	43.7%
	San Francisco/San Mateo, CA	55.7%	59.7%	60.9%	77.9%	10.7%	11.5%	8.6%	20.0%	37.6%	41.3%	43.8%	52.0%
	Seattle, WA	61.3%	60.4%	67.2%	71.2%	15.5%	11.6%	9.7%	17.3%	40.4%	42.2%	54.2%	52.6%
	Phoenix, AZ	77.9%	77.5%	73.1%	83.7%	35.7%	27.4%	17.6%	33.2%	39.1%	45.5%	53.2%	46.2%
	Los Angeles, CA	70.2%	69.1%	69.7%	73.8%	13.3%	10.9%	7.9%	13.9%	52.7%	51.5%	57.3%	55.5%
	Orange County, CA	70.9%	70.1%	68.7%	72.8%	27.1%	14.9%	12.3%	25.4%	45.7%	55.8%	55.5%	49.2%
Occupancy YOY%	San Diego, CA	+6.3%	+2.6%	+1.6%	-0.1%	+66.1%	+42.1%	-31.8%	+7.0%	-12.9%	-8.6%	+17.7%	-4.5%
	San Francisco/San Mateo, CA	-7.9%	-1.2%	-2.7%	+2.7%	+7.7%	+37.8%	-19.8%	-0.1%	-10.9%	-6.6%	+2.4%	+1.5%
	Seattle, WA	+3.1%	-2.5%	+0.0%	+8.1%	+57.3%	-12.3%	-41.7%	+2.8%	-0.6%	-0.4%	+16.6%	+19.1%
	Phoenix, AZ	+8.0%	+12.0%	-7.6%	+2.7%	+21.7%	+61.0%	-47.3%	+15.6%	-6.9%	-7.4%	+17.3%	-2.7%
	Los Angeles, CA	-5.1%	-4.3%	-6.9%	+1.1%	+8.4%	+31.2%	-39.8%	-0.4%	-8.5%	-10.4%	-1.4%	-0.6%
	Orange County, CA	-6.5%	-4.9%	-6.0%	-0.1%	+50.1%	+25.9%	-37.7%	+24.3%	-19.4%	-10.5%	+3.2%	-6.4%
ADR	San Diego, CA	\$215.95	\$206.64	\$201.23	\$200.23	\$281.92	\$259.42	\$284.74	\$285.72	\$313.12	\$303.09	\$287.39	\$283.64
	San Francisco/San Mateo, CA	\$185.24	\$180.67	\$179.49	\$265.68	\$263.04	\$252.37	\$231.13	\$369.43	\$233.47	\$223.18	\$225.45	\$352.25
	Seattle, WA	\$151.83	\$147.88	\$149.71	\$159.34	\$210.53	\$218.39	\$194.91	\$208.60	\$207.48	\$201.72	\$203.79	\$221.44
	Phoenix, AZ	\$210.67	\$237.38	\$217.95	\$246.38	\$346.73	\$365.03	\$316.19	\$348.93	\$355.22	\$411.33	\$377.72	\$409.98
	Los Angeles, CA	\$191.00	\$185.24	\$185.50	\$190.03	\$282.61	\$270.47	\$254.19	\$282.78	\$291.87	\$284.83	\$285.37	\$287.08
	Orange County, CA	\$203.06	\$209.71	\$204.81	\$208.35	\$273.95	\$265.62	\$245.51	\$269.86	\$311.84	\$330.77	\$322.97	\$325.46
ADR YOY%	San Diego, CA	+9.4%	+3.5%	-4.3%	-0.5%	+8.6%	-0.8%	-0.2%	+2.3%	+10.0%	+5.3%	-4.6%	+1.6%
	San Francisco/San Mateo, CA	-2.1%	-3.7%	-9.3%	+0.9%	+0.6%	+1.7%	-18.1%	+5.5%	-1.0%	-3.7%	-9.2%	+3.0%
	Seattle, WA	+1.8%	-2.1%	-3.1%	+3.6%	-1.9%	+10.4%	-8.3%	+1.0%	+2.4%	-3.3%	-4.2%	+4.0%
	Phoenix, AZ	+11.3%	+25.4%	-6.3%	+3.0%	+20.2%	+20.1%	-10.0%	+0.5%	+1.4%	+19.7%	-6.2%	+3.3%
	Los Angeles, CA	-4.8%	-3.1%	-6.4%	-2.3%	+2.9%	+11.9%	-1.8%	+6.0%	-3.1%	-1.2%	-4.2%	-0.9%
	Orange County, CA	-8.5%	+1.4%	-1.5%	+1.4%	-6.5%	+8.4%	+0.2%	+4.1%	-8.0%	+4.9%	+0.0%	+4.4%

Weekday Analysis

Apr 7 - 13, 2024

