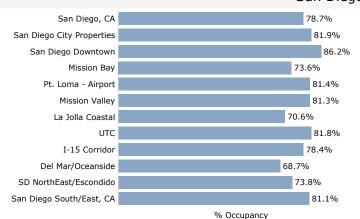
#### Weekly Hotel Performance Update Apr 7 - 13, 2024



#### Weekly Top 25 Hotel Occupancy

New York, NY		82.7%
Miami, FL		78.9%
San Diego, CA		78.7%
Dallas, TX		78.2%
Phoenix, AZ		77.9%
Philadelphia, PA		77.0%
Washington, DC		76.4%
Boston, MA		76.3%
Oahu Island, HI		75.0%
Nashville, TN		73.1%
Tampa, FL		72.6%
New Orleans, LA		71.9%
Orange County, CA		70.9%
Los Angeles, CA		70.2%
Chicago, IL		69.0%
Atlanta, GA		68.0%
Saint Louis, MO		67.2%
Denver, CO		65.9%
Orlando, FL		65.7%
Houston, TX		64.4%
Minneapolis, MN		62.5%
Seattle, WA		51.3%
Norfolk/Virginia Beach,	5	9.8%
Detroit, MI	56	.5%
San Francisco/San Mate	55	.7%

#### ADR Weekly Top 25 ADR New York, NY Oahu Island, HI Boston, MA \$243 Miami, FL \$240 \$216 San Diego, CA Washington, DC \$215 Phoenix, AZ \$211 Orlando, FL \$205 Orange County, CA \$203 \$192 New Orleans, LA Los Angeles, CA \$191 \$187 Tampa, FL San Francisco/San Mate.. \$185 \$185 Nashville, TN Philadelphia, PA \$174 Chicago, IL \$160 Seattle, WA \$152 Dallas, TX \$150 Denver, CO \$146 Minneapolis, MN \$136 Saint Louis, MO \$129 \$129 Atlanta, GA Norfolk/Virginia Beach, .. \$119 \$116 Detroit, MI \$116 Houston, TX



\$2

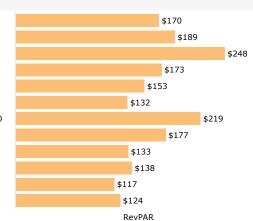
\$270

	Weekl	у Тор	25	Re	evP	AR	
297	New York, NY						
)	Oahu Island, HI						\$20
	Miami, FL					S	\$189
	Boston, MA					\$	186
	San Diego, CA					\$17	0'0
	Washington, DC					\$164	4
	Phoenix, AZ					\$164	4
	Orange County, CA				\$1	L44	
	New Orleans, LA				\$1	38	
	Tampa, FL				\$13	36	
	Nashville, TN				\$13	35	
	Orlando, FL				\$13	84	
	Los Angeles, CA				\$13	84	
	Philadelphia, PA				\$13	84	
	Dallas, TX			\$	5117		
	Chicago, IL			\$1	L10		
	San Francisco/San Mate			\$10	03		
	Denver, CO			\$96			
	Seattle, WA			\$93			
	Atlanta, GA		\$	87			
	Saint Louis, MO		\$	87			
	Minneapolis, MN		\$	85			
	Houston, TX		\$7	5			
	Norfolk/Virginia Beach,		\$71	L			
	Detroit, MI		\$66				



\$245

\$203 \$189



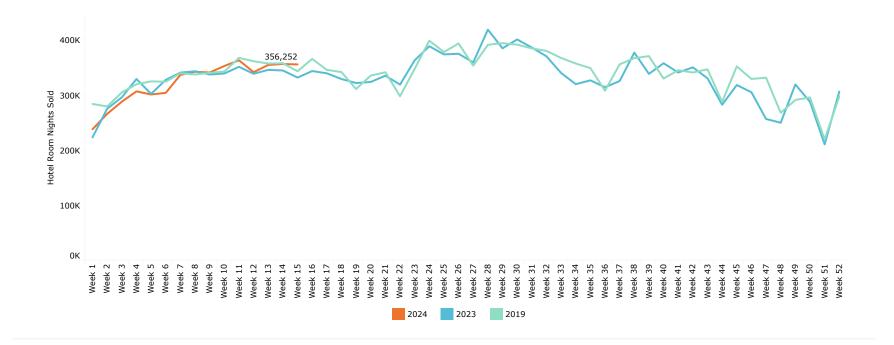
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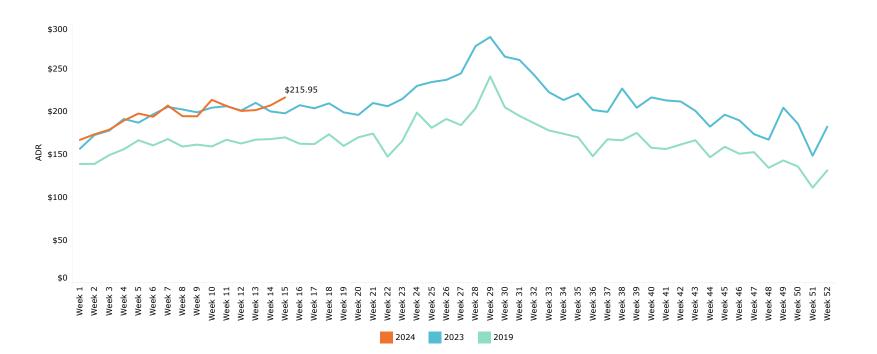
asinington, DC			<b>\$101</b>			
Phoenix, AZ			\$164			
nge County, CA			\$144			
ew Orleans, LA			\$138			
Tampa, FL			\$136			
Nashville, TN			\$135			
Orlando, FL			\$134			
os Angeles, CA			\$134			
hiladelphia, PA			\$134			
Dallas, TX		\$1	117			
Chicago, IL		\$11	10			
sco/San Mate		\$103	13			
Denver, CO	\$	96				
Seattle, WA	\$	93				
Atlanta, GA	\$8	7				
Saint Louis, MO	\$8	7				
linneapolis, MN	\$8	5				
Houston, TX	\$75					
rginia Beach,	\$71					
Detroit, MI	\$66					
Powered by S	unty, CA \$144   seans, LA \$138   mpa, FL \$136   ville, TN \$135   ando, FL \$134   eles, CA \$134   phia, PA \$103   aver, CO \$96   ttle, WA \$93   anda, GA \$87   obis, MO \$85   ston, TX \$75   Beach, \$71					

#### San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark







# Last Week's Daily Hotel Performance by Region Apr 7 - 13, 2024

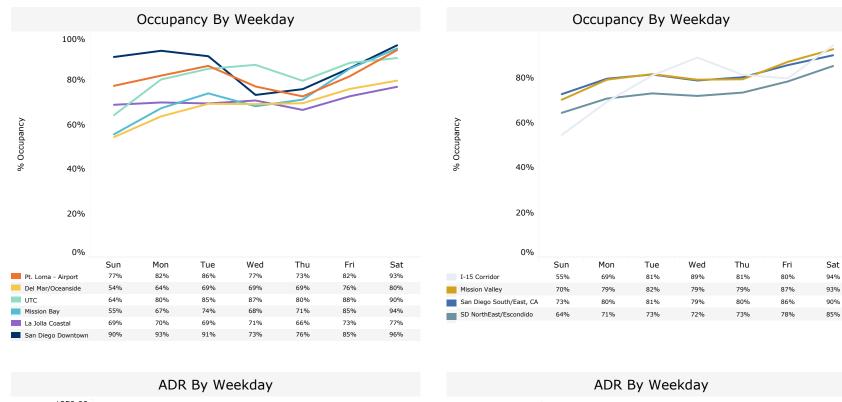


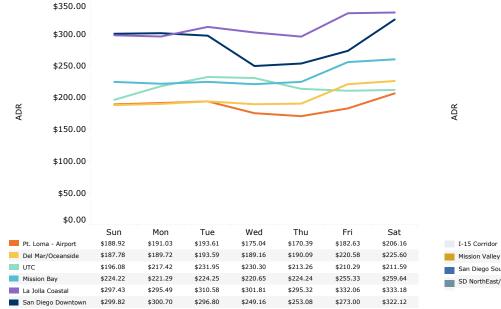
		Sun, April 7	Mon, April 8	Tue, April 9	Wed, April 10	Thu, April 11	Fri, April 12	Sat, April 13
	Demand	30,206	32,943	33,630	30,512	30,318	33,678	36,947
San Diego City Properties	% Occupancy	75.9%	82.8%	84.5%	76.7%	76.2%	84.6%	92.8%
San Diego eity moperties	ADR	\$236.2	\$238.0	\$237.9	\$210.1	\$208.4	\$225.8	\$250.3
	RevPAR	\$179.3	\$197.0	\$201.0	\$161.1	\$158.8	\$191.1	\$232.3
	Demand	13,394	13,809	13,444	10,859	11,245	12,647	14,176
San Diego Downtown	% Occupancy	90.3%	93.1%	90.6%	73.2%	75.8%	85.2%	95.5%
San Diego Downtown	ADR	\$299.8	\$300.7	\$296.8	\$249.2	\$253.1	\$273.0	\$322.1
	RevPAR	\$270.6	\$279.8	\$268.9	\$182.3	\$191.8	\$232.7	\$307.8
	Demand	5,563	6,272	6,468	6,271	6,286	6,901	7,345
Mission Valley	% Occupancy	70.2%	79.1%	81.6%	79.1%	79.3%	87.0%	92.6%
MISSION Valley	ADR	\$157.6	\$167.5	\$170.9	\$153.0	\$149.9	\$166.7	\$172.7
	RevPAR	\$110.6	\$132.5	\$139.4	\$121.0	\$118.8	\$145.0	\$160.0
	Demand	3,512	3,720	3,920	3,498	3,295	3,709	4,243
	% Occupancy	77.3%	81.9%	86.3%	77.0%	72.5%	81.6%	93.4%
Pt. Loma - Airport	ADR	\$188.9	\$191.0	\$193.6	\$175.0	\$170.4	\$182.6	\$206.2
	RevPAR	\$146.0	\$156.4	\$167.0	\$134.7	\$123.6	\$149.1	\$192.5
	Demand	1,756	2,129	2,341	2,157	2,252	2,695	2,981
	% Occupancy	55.4%	67.2%	73.9%	68.1%	71.1%	85.1%	94.1%
Mission Bay	ADR	\$224.2	\$221.3	\$224.2	\$220.7	\$224.2	\$255.3	\$259.6
	RevPAR	\$124.3	\$148.7	\$165.7	\$150.2	\$159.4	\$217.2	\$244.3
	Demand	1,247	1,266	1,258	1,282	1,205	1,317	1,394
	% Occupancy	68.7%	69.8%	69.3%	70.7%	66.4%	72.6%	76.8%
La Jolla Coastal	ADR	\$297.4	\$295.5	\$310.6	\$301.8	\$295.3	\$332.1	\$333.2
	RevPAR	\$204.5	\$206.2	\$215.4	\$213.3	\$196.2	\$241.1	\$256.0
	Demand	2,664	3,333	3,532	3,606	3,308	3,644	3,733
	% Occupancy	64.1%	80.2%	84.9%	86.7%	79.6%	87.6%	89.8%
UTC	ADR	\$196.1	\$217.4	\$231.9	\$230.3	\$213.3	\$210.3	\$211.6
	RevPAR	\$125.6	\$174.3	\$197.0	\$199.7	\$169.7	\$184.3	\$190.0
	Demand	992	1,261	1,474	1,619	1,479	1,450	1,718
	% Occupancy	54.5%	69.3%	81.0%	89.0%	81.3%	79.7%	94.4%
I-15 Corridor	ADR	\$148.1	\$158.0	\$170.7	\$181.3	\$171.7	\$171.8	\$175.6
	RevPAR	\$80.7	\$109.5	\$138.2	\$161.2	\$139.5	\$136.9	\$165.7
	Demand	3,887	4,555	4,963	4,950	4,980	5,442	5,710
	% Occupancy	54.2%	63.5%	69.2%	69.0%	69.4%	75.9%	79.6%
Del Mar/Oceanside	ADR	\$187.8	\$189.7	\$193.6	\$189.2	\$190.1	\$220.6	\$225.6
	RevPAR	\$101.8	\$120.5	\$134.0	\$130.6	\$132.0	\$167.4	\$179.6
	Demand	5,404	5,916	6,055	5,857	5,964	6,366	6,691
	% Occupancy	72.6%	79.5%	81.4%	78.7%	80.2%	85.6%	89.9%
San Diego South/East, CA	ADR	\$147.2	\$148.9	\$151.6	\$143.7	\$145.7	\$163.7	\$165.9
	RevPAR	\$106.9	\$118.4	\$123.4	\$113.1	\$116.8	\$140.1	\$149.2

### Day of Week Occupancy and ADR Patterns by Region

Apr 7 - 13, 2024









# Competitive Set Weekly Performance Last 4 Weeks



		Total Market				Group				Transient			
		Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Apr 7 - 13, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024
	San Diego, CA	78.7%	78.8%	78.4%	75.6%	35.2%	25.7%	17.3%	26.2%	41.6%	48.4%	55.5%	43.7%
	San Francisco/San Mateo, CA	55.7%	59.7%	60.9%	77.9%	10.7%	11.5%	8.6%	20.0%	37.6%	41.3%	43.8%	52.0%
	G Seattle, WA D D O Phoenix, AZ	61.3%	60.4%	67.2%	71.2%	15.5%	11.6%	9.7%	17.3%	40.4%	42.2%	54.2%	52.6%
	ပ O Phoenix, AZ %	77.9%	77.5%	73.1%	83.7%	35.7%	27.4%	17.6%	33.2%	39.1%	45.5%	53.2%	46.2%
	Los Angeles, CA	70.2%	69.1%	69.7%	73.8%	13.3%	10.9%	7.9%	13.9%	52.7%	51.5%	57.3%	55.5%
	Orange County, CA	70.9%	70.1%	68.7%	72.8%	27.1%	14.9%	12.3%	25.4%	45.7%	55.8%	55.5%	49.2%
	San Diego, CA	+6.3%	+2.6%	+1.6%	-0.1%	+66.1%	+42.1%	-31.8%	+7.0%	-12.9%	-8.6%	+17.7%	-4.5%
	San Francisco/San Mateo, CA	-7.9%	-1.2%	-2.7%	+2.7%	+7.7%	+37.8%	-19.8%	-0.1%	-10.9%	-6.6%	+2.4%	+1.5%
	∑ Seattle, WA	+3.1%	-2.5%	+0.0%	+8.1%	+57.3%	-12.3%	-41.7%	+2.8%	-0.6%	-0.4%	+16.6%	+19.1%
	Seattle, WA	+8.0%	+12.0%	-7.6%	+2.7%	+21.7%	+61.0%	-47.3%	+15.6%	-6.9%	-7.4%	+17.3%	-2.7%
(	Č Los Angeles, CA	-5.1%	-4.3%	-6.9%	+1.1%	+8.4%	+31.2%	-39.8%	-0.4%	-8.5%	-10.4%	-1.4%	-0.6%
	Orange County, CA	-6.5%	-4.9%	-6.0%	-0.1%	+50.1%	+25.9%	-37.7%	+24.3%	-19.4%	-10.5%	+3.2%	-6.4%
	San Diego, CA	\$215.95	\$206.64	\$201.23	\$200.23	\$281.92	\$259.42	\$284.74	\$285.72	\$313.12	\$303.09	\$287.39	\$283.64
	San Francisco/San Mateo, CA	\$185.24	\$180.67	\$179.49	\$265.68	\$263.04	\$252.37	\$231.13	\$369.43	\$233.47	\$223.18	\$225.45	\$352.25
	Seattle, WA	\$151.83	\$147.88	\$149.71	\$159.34	\$210.53	\$218.39	\$194.91	\$208.60	\$207.48	\$201.72	\$203.79	\$221.44
:	d Phoenix, AZ	\$210.67	\$237.38	\$217.95	\$246.38	\$346.73	\$365.03	\$316.19	\$348.93	\$355.22	\$411.33	\$377.72	\$409.98
	Los Angeles, CA	\$191.00	\$185.24	\$185.50	\$190.03	\$282.61	\$270.47	\$254.19	\$282.78	\$291.87	\$284.83	\$285.37	\$287.08
	Orange County, CA	\$203.06	\$209.71	\$204.81	\$208.35	\$273.95	\$265.62	\$245.51	\$269.86	\$311.84	\$330.77	\$322.97	\$325.46
	San Diego, CA	+9.4%	+3.5%	-4.3%	-0.5%	+8.6%	-0.8%	-0.2%	+2.3%	+10.0%	+5.3%	-4.6%	+1.6%
	San Francisco/San Mateo, CA	-2.1%	-3.7%	-9.3%	+0.9%	+0.6%	+1.7%	-18.1%	+5.5%	-1.0%	-3.7%	-9.2%	+3.0%
	Seattle, WA	+1.8%	-2.1%	-3.1%	+3.6%	-1.9%	+10.4%	-8.3%	+1.0%	+2.4%	-3.3%	-4.2%	+4.0%
	Seattle, WA	+11.3%	+25.4%	-6.3%	+3.0%	+20.2%	+20.1%	-10.0%	+0.5%	+1.4%	+19.7%	-6.2%	+3.3%
	Los Angeles, CA	-4.8%	-3.1%	-6.4%	-2.3%	+2.9%	+11.9%	-1.8%	+6.0%	-3.1%	-1.2%	-4.2%	-0.9%
	Orange County, CA	-8.5%	+1.4%	-1.5%	+1.4%	-6.5%	+8.4%	+0.2%	+4.1%	-8.0%	+4.9%	+0.0%	+4.4%

## Weekday Analysis

Apr 7 - 13, 2024



		April 7, 2024 Sun	April 8, 2024 Mon	April 9, 2024 Tue	April 10, 2024 Wed	April 11, 2024 Thu	April 12, 2024 Fri	April 13, 2024 Sat
	San Diego, CA	71.1%	78.1%	80.5%	74.8%	74.9%	82.2%	89.0%
	Seattle, WA	50.2%	62.6%	67.5%	65.2%	59.3%	60.9%	63.0%
Total Market	San Francisco/San Mateo, CA	45.6%	52.4%	59.4%	62.0%	58.6%	56.0%	55.8%
	Los Angeles, CA	56.9%	62.4%	69.1%	72.7%	74.2%	78.4%	77.9%
	Orange County, CA	55.6%	66.9%	74.2%	75.6%	71.3%	75.5%	77.2%
	Phoenix, AZ	75.7%	82.4%	74.3%	75.8%	76.2%	80.9%	79.9%

