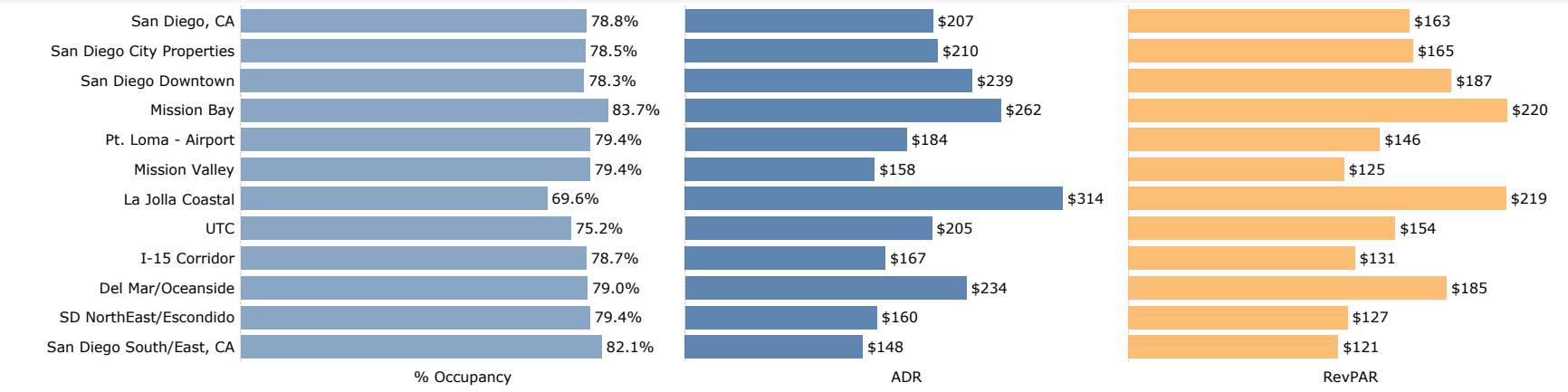


Weekly Hotel Performance Update

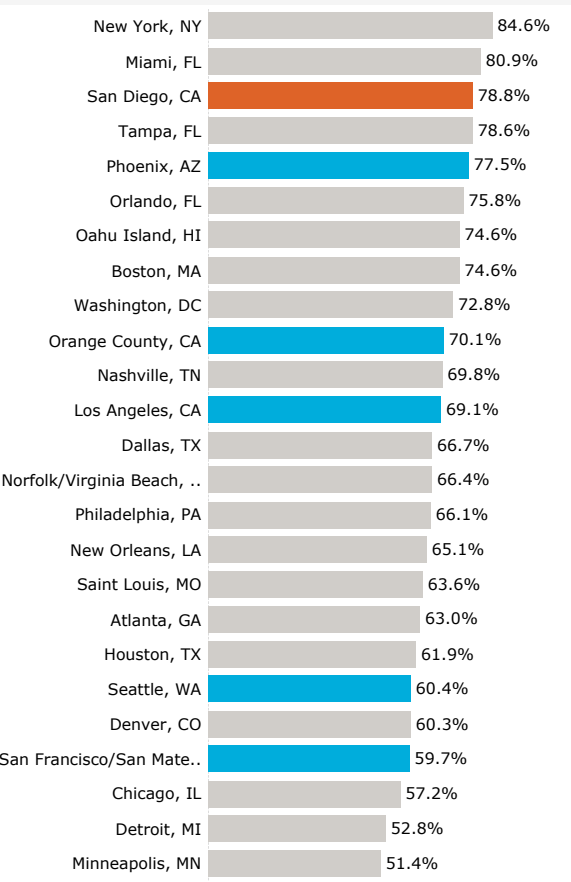
Mar 31 - Apr 6, 2024



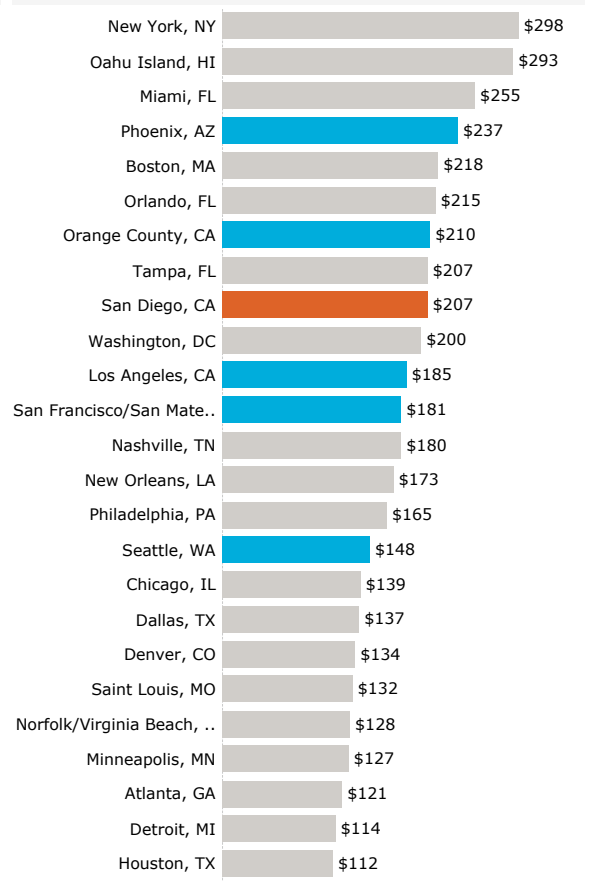
San Diego County Hotel Performance



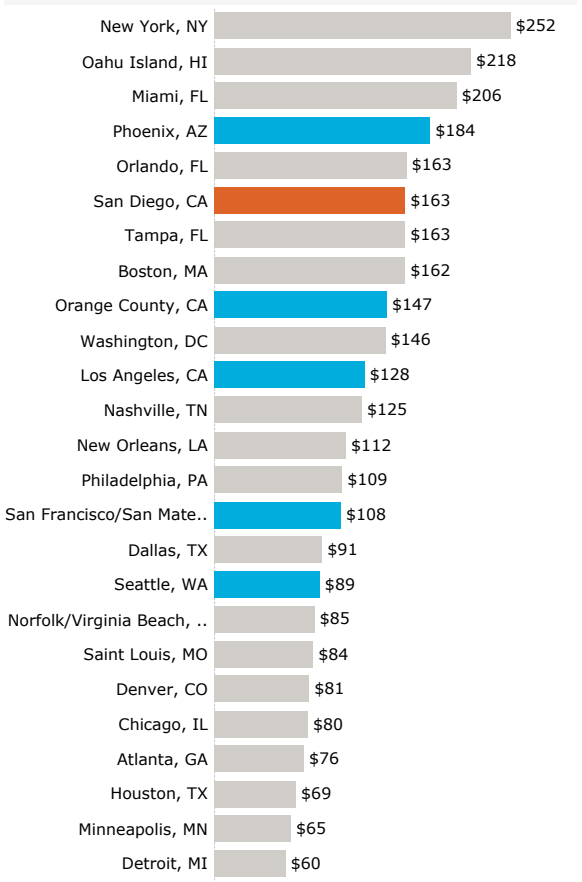
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



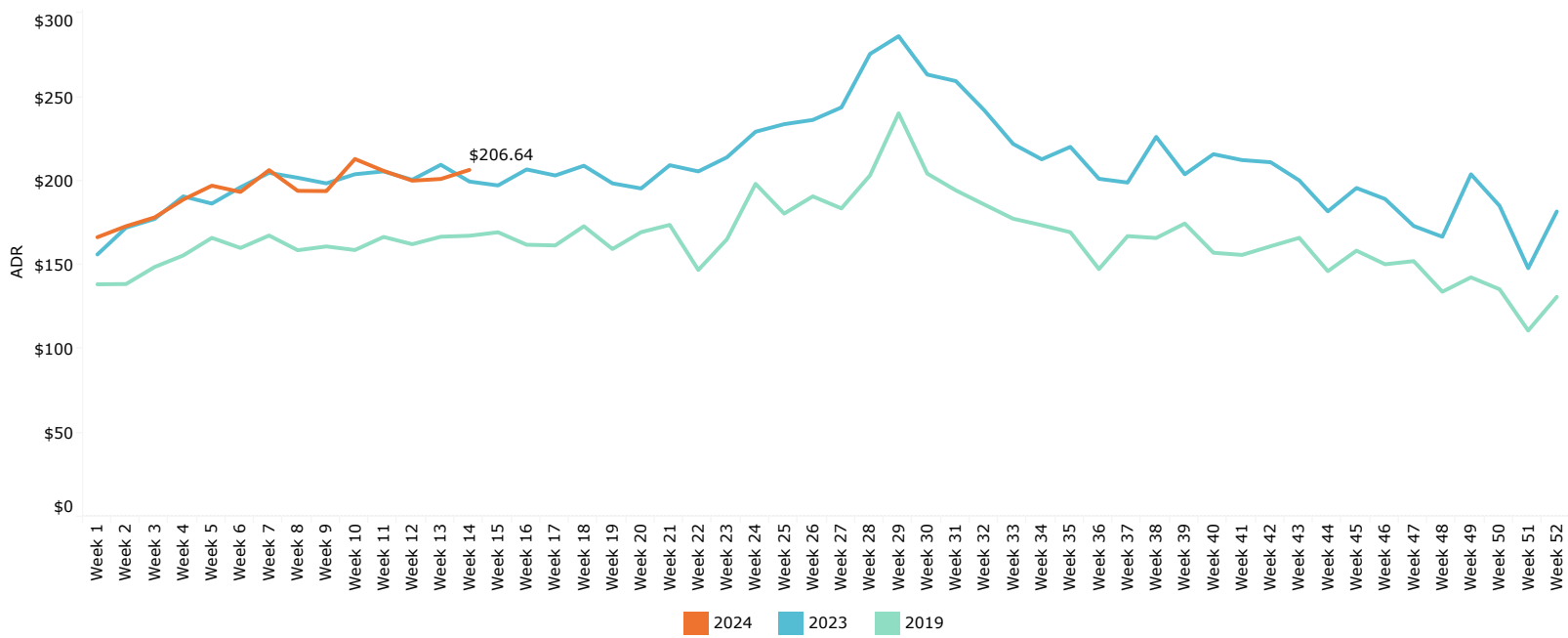
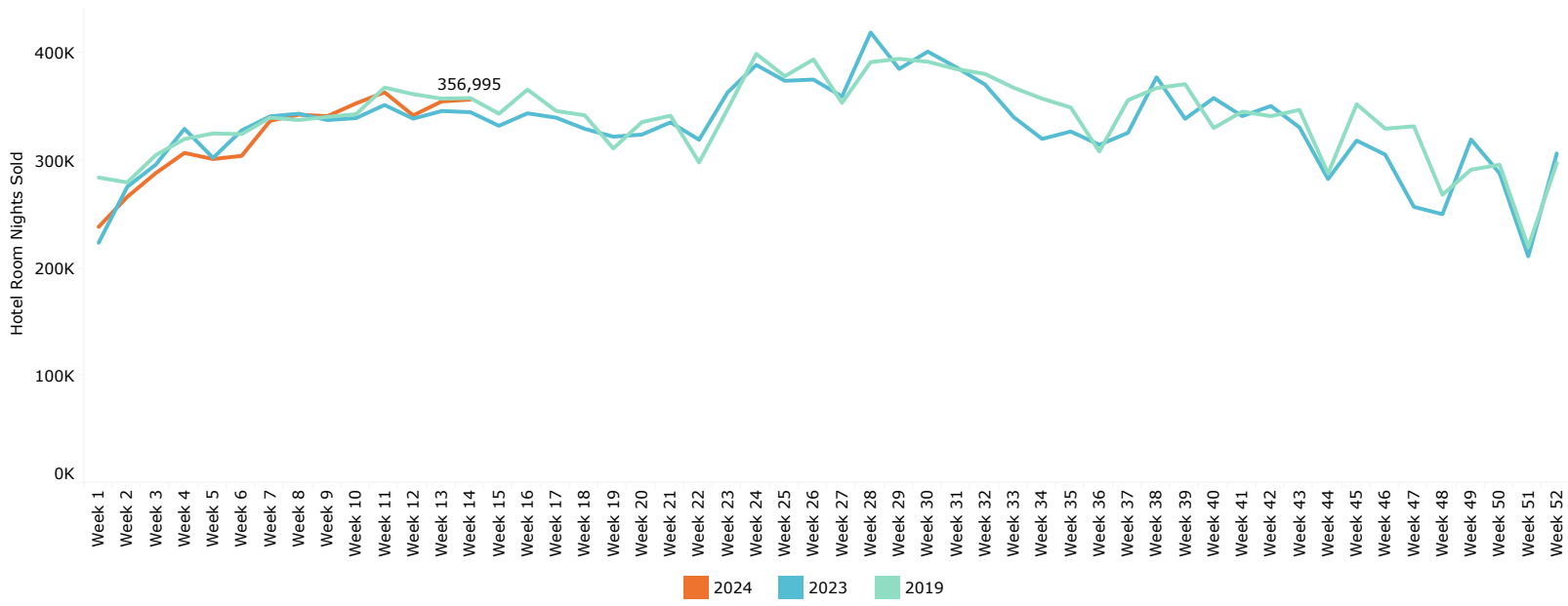
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Mar 31 - Apr 6, 2024



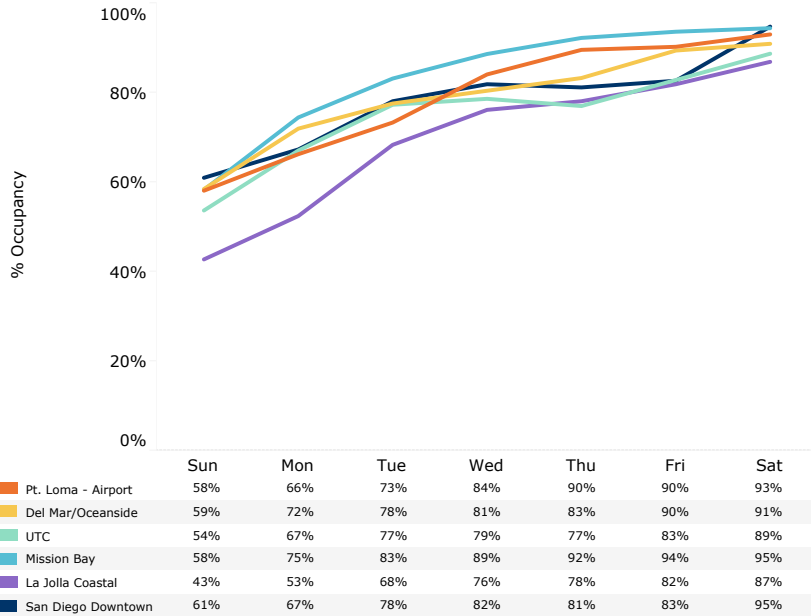
		Sun, March 31	Mon, April 1	Tue, April 2	Wed, April 3	Thu, April 4	Fri, April 5	Sat, April 6
San Diego City Properties	Demand	22,925	27,074	30,771	32,863	33,587	34,470	36,968
	% Occupancy	57.6%	68.0%	77.3%	82.6%	84.4%	86.6%	92.9%
	ADR	\$175.8	\$185.5	\$194.5	\$201.0	\$208.6	\$232.9	\$252.7
	RevPAR	\$101.3	\$126.2	\$150.4	\$166.0	\$176.1	\$201.8	\$234.8
San Diego Downtown	Demand	9,065	10,006	11,607	12,172	12,066	12,287	14,086
	% Occupancy	61.1%	67.4%	78.2%	82.0%	81.3%	82.8%	94.9%
	ADR	\$193.9	\$202.9	\$213.3	\$222.3	\$236.8	\$267.7	\$307.7
	RevPAR	\$118.4	\$136.8	\$166.9	\$182.3	\$192.5	\$221.7	\$292.1
Mission Valley	Demand	4,452	5,514	6,023	6,523	6,941	7,232	7,395
	% Occupancy	56.1%	69.5%	76.0%	82.3%	87.5%	91.2%	93.3%
	ADR	\$129.6	\$136.7	\$140.3	\$147.4	\$156.3	\$182.7	\$191.1
	RevPAR	\$72.8	\$95.1	\$106.6	\$121.2	\$136.8	\$166.6	\$178.2
Pt. Loma - Airport	Demand	2,645	3,016	3,338	3,827	4,077	4,108	4,234
	% Occupancy	58.2%	66.4%	73.5%	84.2%	89.7%	90.4%	93.2%
	ADR	\$150.4	\$162.0	\$161.4	\$174.7	\$187.5	\$211.0	\$217.2
	RevPAR	\$87.6	\$107.5	\$118.6	\$147.1	\$168.2	\$190.7	\$202.4
Mission Bay	Demand	1,850	2,363	2,639	2,813	2,927	2,971	2,996
	% Occupancy	58.4%	74.6%	83.3%	88.8%	92.4%	93.8%	94.6%
	ADR	\$235.3	\$243.0	\$245.6	\$249.9	\$263.2	\$292.6	\$290.4
	RevPAR	\$137.4	\$181.3	\$204.6	\$221.9	\$243.2	\$274.4	\$274.6
La Jolla Coastal	Demand	777	953	1,242	1,384	1,419	1,488	1,579
	% Occupancy	42.8%	52.5%	68.5%	76.3%	78.2%	82.0%	87.0%
	ADR	\$296.5	\$294.4	\$315.6	\$308.7	\$310.0	\$328.8	\$329.7
	RevPAR	\$127.0	\$154.7	\$216.1	\$235.5	\$242.5	\$269.7	\$287.0
UTC	Demand	2,236	2,794	3,220	3,275	3,208	3,450	3,695
	% Occupancy	53.8%	67.2%	77.4%	78.8%	77.2%	83.0%	88.9%
	ADR	\$175.8	\$201.5	\$212.2	\$215.4	\$201.5	\$208.5	\$212.1
	RevPAR	\$94.5	\$135.4	\$164.4	\$169.6	\$155.5	\$173.0	\$188.5
I-15 Corridor	Demand	873	1,271	1,501	1,601	1,606	1,573	1,601
	% Occupancy	48.0%	69.8%	82.5%	88.0%	88.2%	86.4%	88.0%
	ADR	\$143.7	\$153.3	\$167.8	\$174.3	\$171.8	\$169.8	\$173.6
	RevPAR	\$68.9	\$107.1	\$138.4	\$153.3	\$151.6	\$146.7	\$152.7
Del Mar/Oceanside	Demand	4,201	5,170	5,573	5,778	5,982	6,423	6,531
	% Occupancy	58.6%	72.1%	77.7%	80.6%	83.4%	89.6%	91.1%
	ADR	\$199.8	\$215.1	\$225.3	\$225.8	\$235.3	\$262.2	\$253.9
	RevPAR	\$117.1	\$155.1	\$175.1	\$182.0	\$196.3	\$234.8	\$231.3
San Diego South/East, CA	Demand	4,956	5,684	5,959	6,290	6,551	6,544	6,779
	% Occupancy	66.6%	76.4%	80.1%	84.6%	88.1%	88.0%	91.1%
	ADR	\$130.4	\$136.3	\$140.4	\$142.7	\$145.8	\$162.4	\$169.3
	RevPAR	\$86.9	\$104.2	\$112.4	\$120.7	\$128.4	\$142.9	\$154.2

Day of Week Occupancy and ADR Patterns by Region

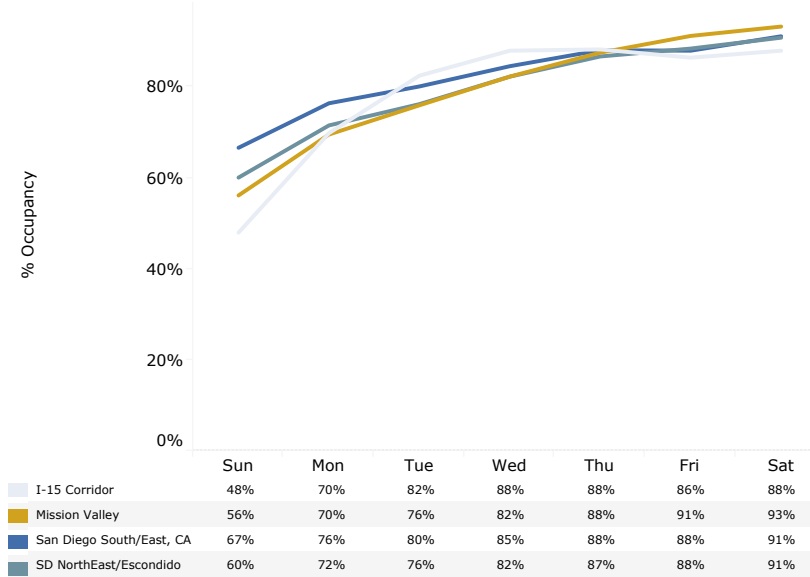
Mar 31 - Apr 6, 2024



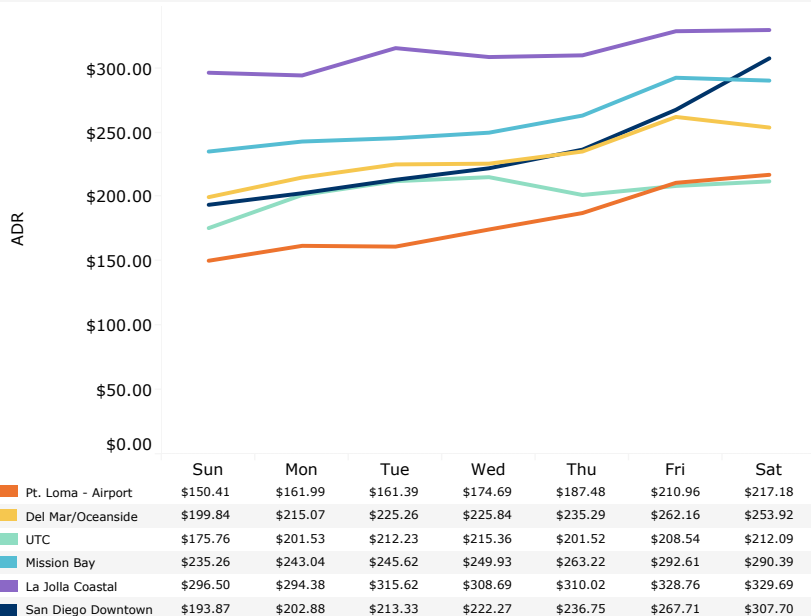
Occupancy By Weekday



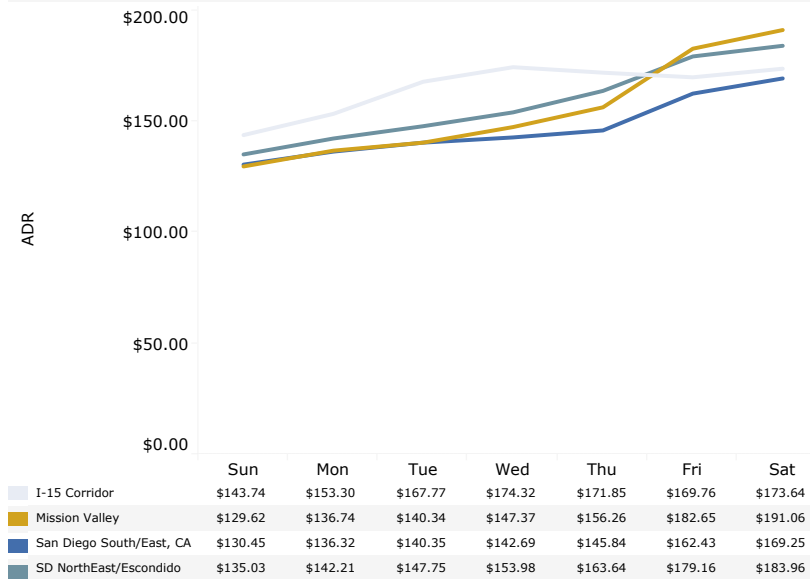
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Mar 10 - 16, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Mar 10 - 16, 2024	Mar 31 - Apr 6, 2024	Mar 24 - 30, 2024	Mar 17 - 23, 2024	Mar 10 - 16, 2024	
% Occupancy	San Diego, CA	78.8%	78.4%	75.6%	80.4%	25.7%	17.3%	26.2%	31.2%	48.4%	55.5%	43.7%	43.6%
	San Francisco/San Mateo, CA	59.7%	60.9%	77.9%	59.6%	11.5%	8.6%	20.0%	10.0%	41.3%	43.8%	52.0%	41.7%
	Seattle, WA	60.4%	67.2%	71.2%	73.0%	11.6%	9.7%	17.3%	26.0%	42.2%	54.2%	52.6%	47.1%
	Phoenix, AZ	77.5%	73.1%	83.7%	86.1%	27.4%	17.6%	33.2%	32.9%	45.5%	53.2%	46.2%	49.3%
	Los Angeles, CA	69.1%	69.7%	73.8%	80.0%	10.9%	7.9%	13.9%	15.9%	51.5%	57.3%	55.5%	60.7%
	Orange County, CA	70.1%	68.7%	72.8%	80.9%	14.9%	12.3%	25.4%	27.8%	55.8%	55.5%	49.2%	51.6%
Occupancy YOY%	San Diego, CA	+2.6%	+1.6%	-0.1%	+2.4%	+42.1%	-31.8%	+7.0%	+20.4%	-8.6%	+17.7%	-4.5%	-8.3%
	San Francisco/San Mateo, CA	-1.2%	-2.7%	+2.7%	-11.6%	+37.8%	-19.8%	-0.1%	-21.3%	-6.6%	+2.4%	+1.5%	-11.0%
	Seattle, WA	-2.5%	+0.0%	+8.1%	+12.8%	-12.3%	-41.7%	+2.8%	+45.4%	-0.4%	+16.6%	+19.1%	+9.9%
	Phoenix, AZ	+12.0%	-7.6%	+2.7%	-7.1%	+61.0%	-47.3%	+15.6%	-0.9%	-7.4%	+17.3%	-2.7%	-11.8%
	Los Angeles, CA	-4.3%	-6.9%	+1.1%	+3.5%	+31.2%	-39.8%	-0.4%	+4.7%	-10.4%	-1.4%	-0.6%	+3.1%
	Orange County, CA	-4.9%	-6.0%	-0.1%	+2.0%	+25.9%	-37.7%	+24.3%	+32.5%	-10.5%	+3.2%	-6.4%	-13.6%
ADR	San Diego, CA	\$206.64	\$201.23	\$200.23	\$206.06	\$259.42	\$284.74	\$285.72	\$298.86	\$303.09	\$287.39	\$283.64	\$291.34
	San Francisco/San Mateo, CA	\$180.67	\$179.49	\$265.68	\$188.55	\$252.37	\$231.13	\$369.43	\$259.40	\$223.18	\$225.45	\$352.25	\$238.82
	Seattle, WA	\$147.88	\$149.71	\$159.34	\$164.69	\$218.39	\$194.91	\$208.60	\$220.96	\$201.72	\$203.79	\$221.44	\$232.16
	Phoenix, AZ	\$237.38	\$217.95	\$246.38	\$253.66	\$365.03	\$316.19	\$348.93	\$373.70	\$411.33	\$377.72	\$409.98	\$415.43
	Los Angeles, CA	\$185.24	\$185.50	\$190.03	\$201.13	\$270.47	\$254.19	\$282.78	\$285.34	\$284.83	\$285.37	\$287.08	\$307.81
	Orange County, CA	\$209.71	\$204.81	\$208.35	\$254.73	\$265.62	\$245.51	\$269.86	\$326.76	\$330.77	\$322.97	\$325.46	\$389.82
ADR YOY%	San Diego, CA	+3.5%	-4.3%	-0.5%	-0.6%	-0.8%	-0.2%	+2.3%	+1.9%	+5.3%	-4.6%	+1.6%	-2.3%
	San Francisco/San Mateo, CA	-3.7%	-9.3%	+0.9%	-9.0%	+1.7%	-18.1%	+5.5%	-6.6%	-3.7%	-9.2%	+3.0%	-10.0%
	Seattle, WA	-2.1%	-3.1%	+3.6%	+8.1%	+10.4%	-8.3%	+1.0%	+5.4%	-3.3%	-4.2%	+4.0%	+9.5%
	Phoenix, AZ	+25.4%	-6.3%	+3.0%	-4.2%	+20.1%	-10.0%	+0.5%	+6.4%	+19.7%	-6.2%	+3.3%	-6.1%
	Los Angeles, CA	-3.1%	-6.4%	-2.3%	-0.5%	+11.9%	-1.8%	+6.0%	-2.3%	-1.2%	-4.2%	-0.9%	+1.1%
	Orange County, CA	+1.4%	-1.5%	+1.4%	+17.7%	+8.4%	+0.2%	+4.1%	+22.0%	+4.9%	+0.0%	+4.4%	+18.3%

Weekday Analysis

Mar 31 - Apr 6, 2024

