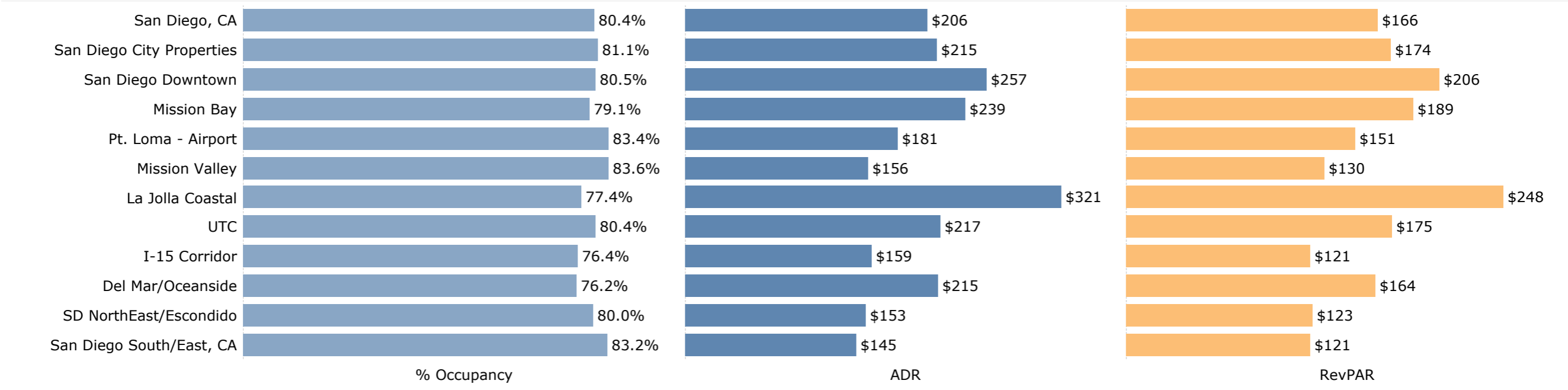


Weekly Hotel Performance Update

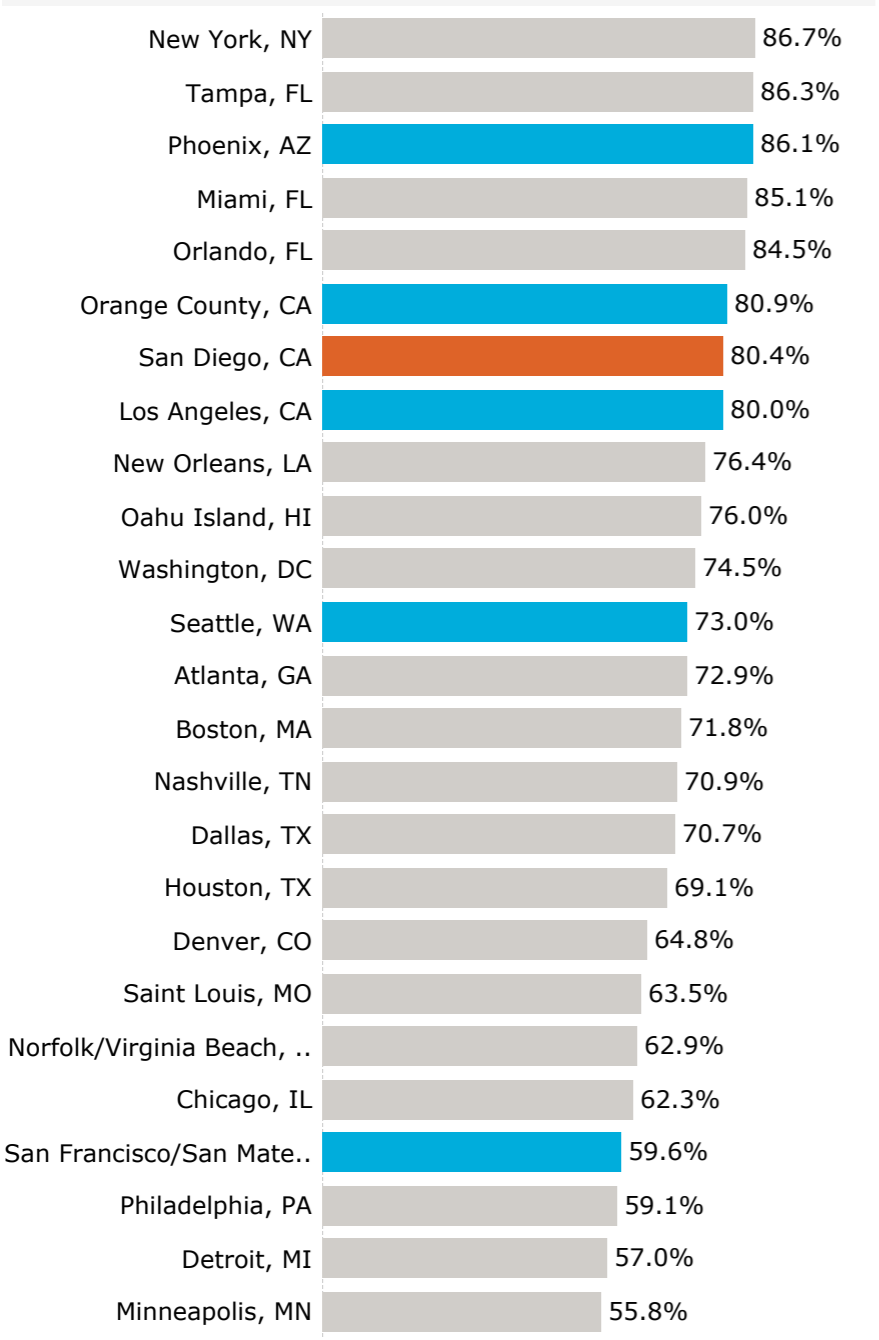
Mar 10 - 16, 2024



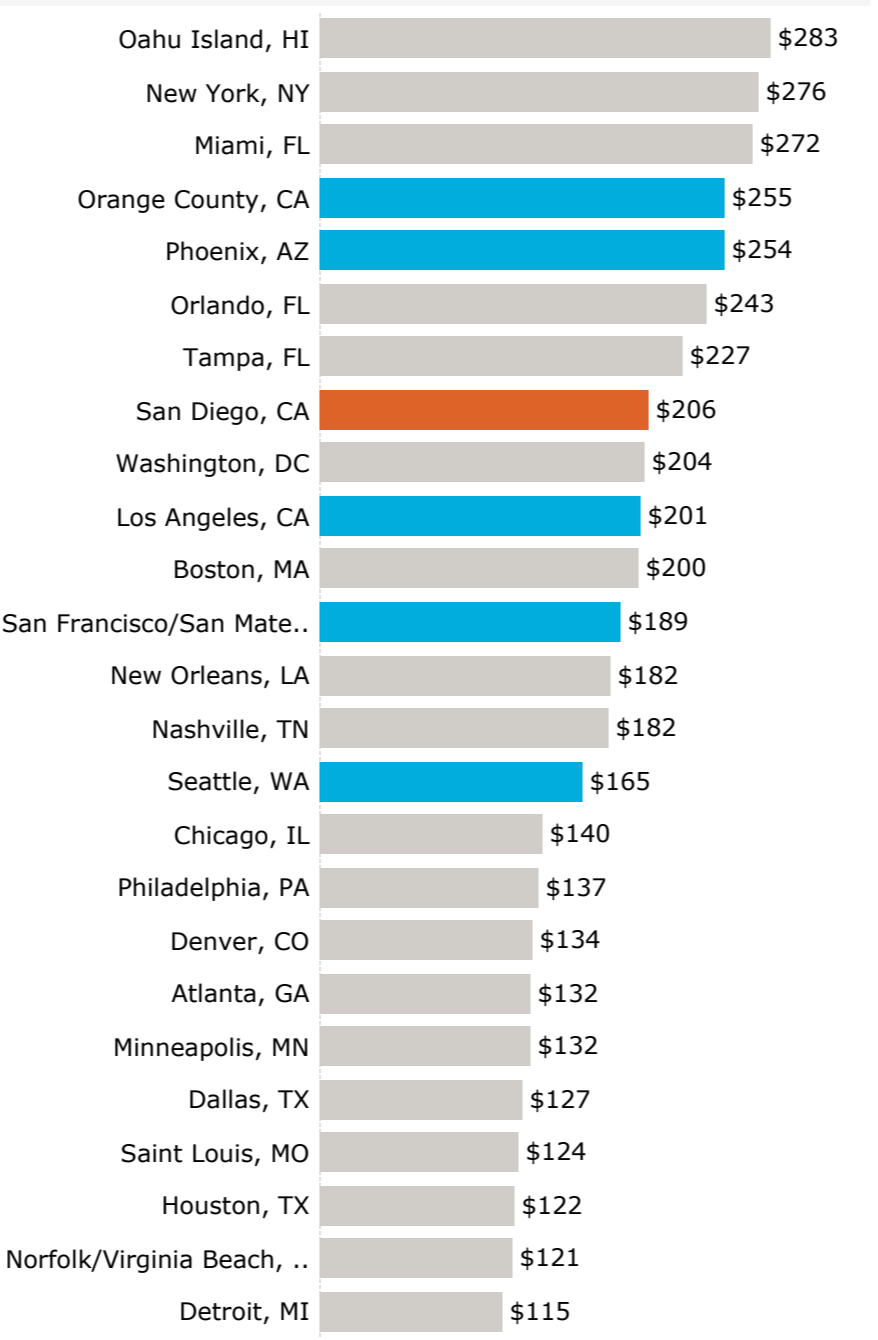
San Diego County Hotel Performance



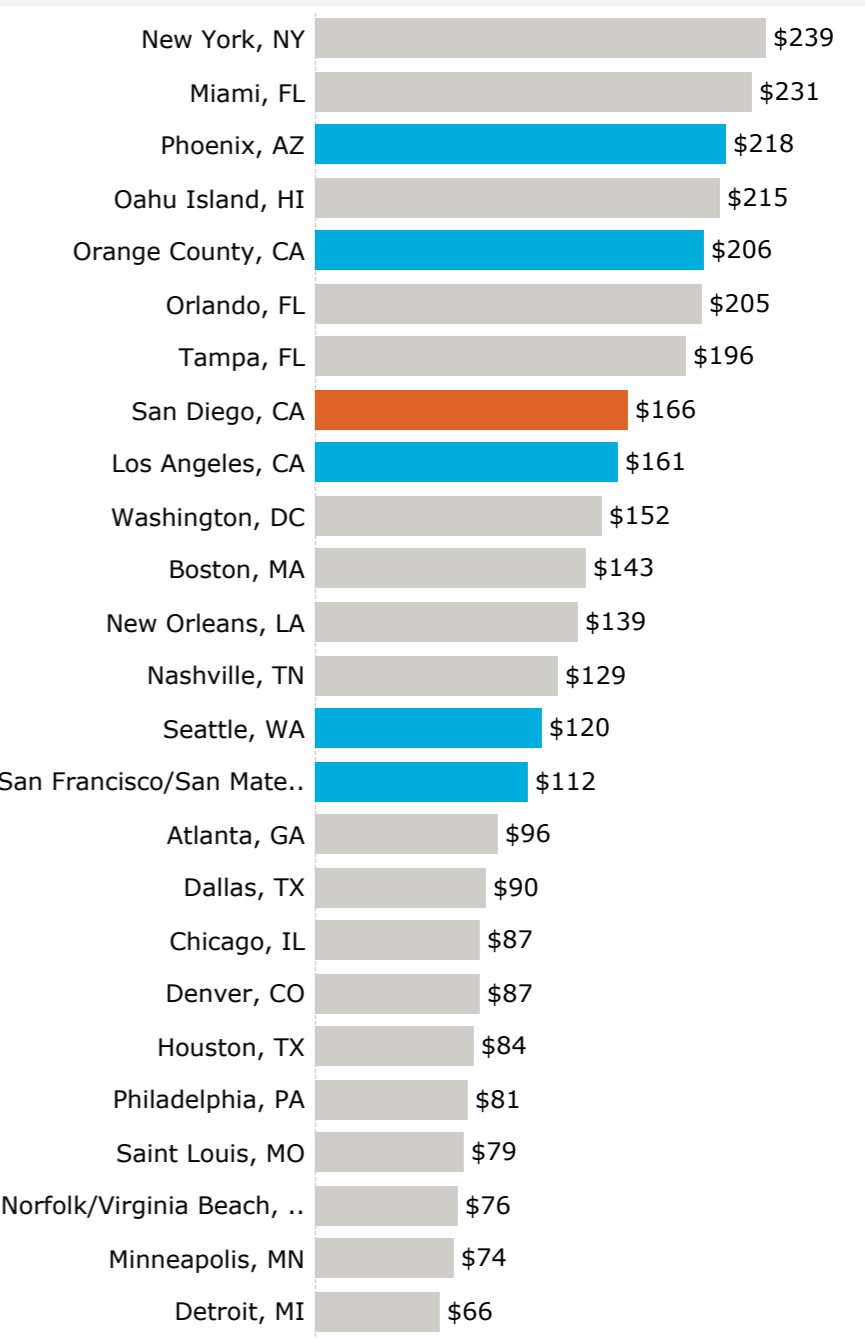
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



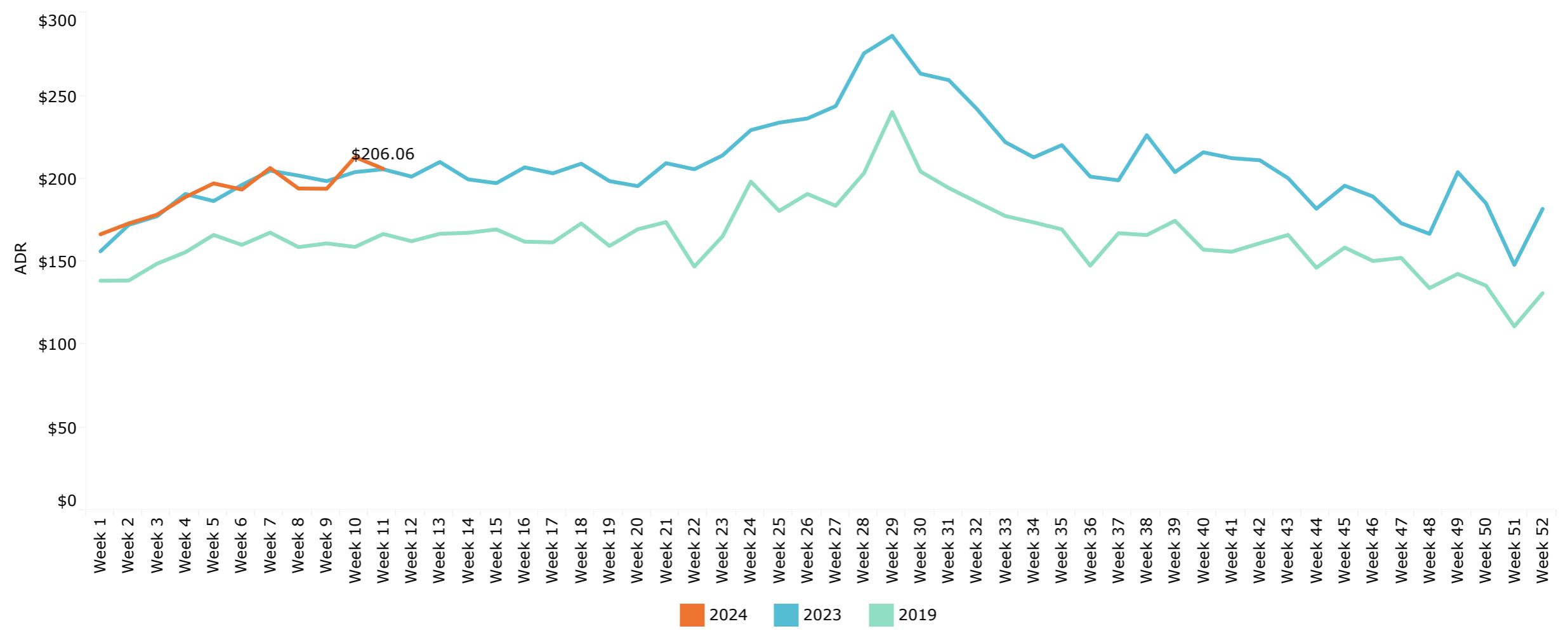
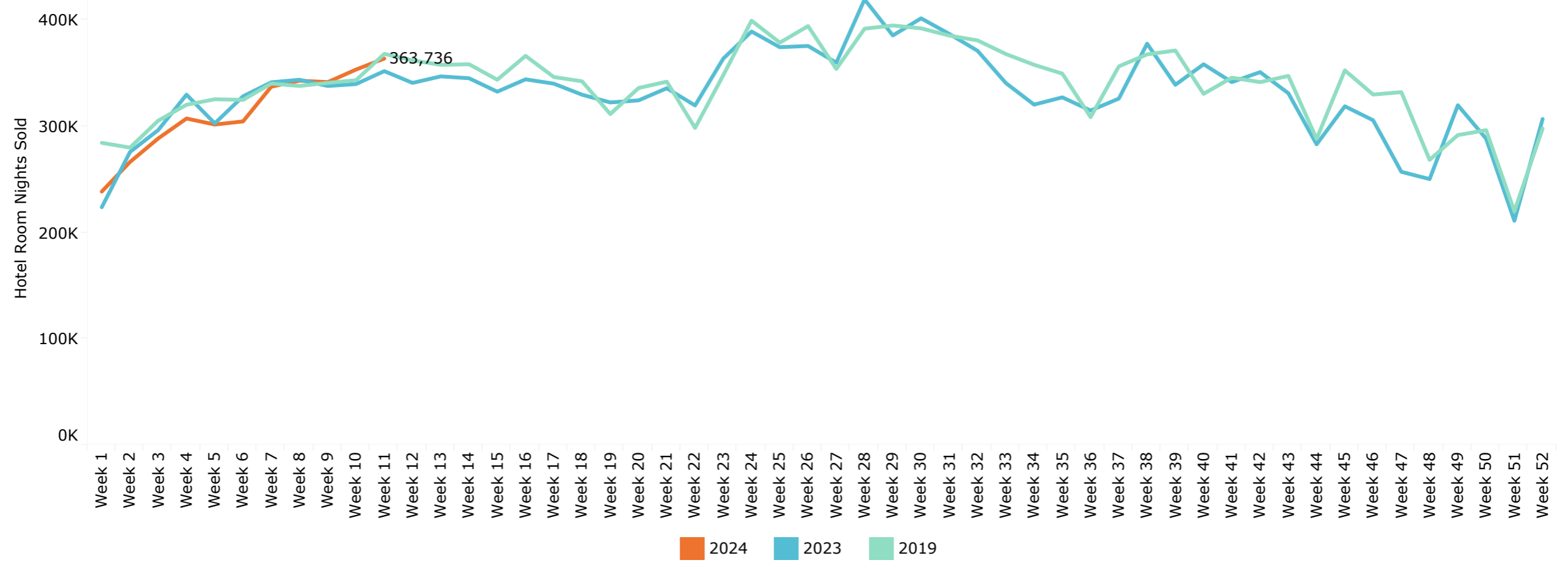
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Mar 10 - 16, 2024



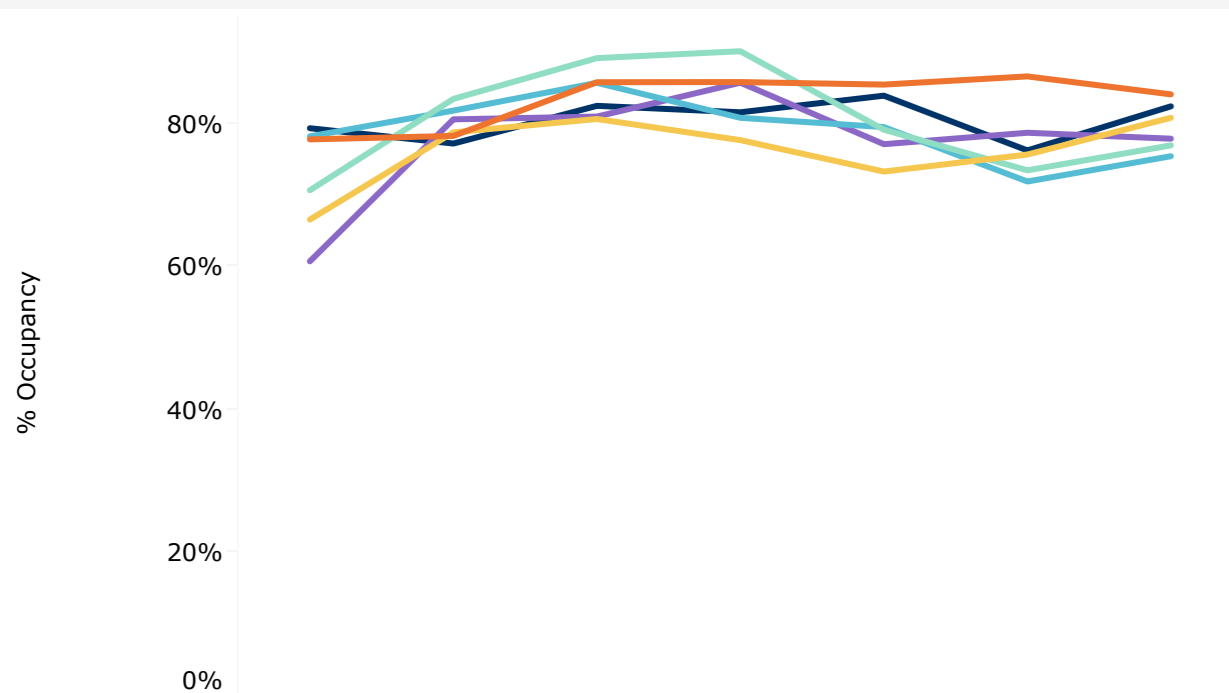
		Sun, March 10	Mon, March 11	Tue, March 12	Wed, March 13	Thu, March 14	Fri, March 15	Sat, March 16
San Diego City Properties	Demand	30,217	31,718	33,703	33,703	32,946	30,954	32,278
	% Occupancy	76.1%	79.8%	84.8%	84.8%	82.9%	77.9%	81.3%
	ADR	\$224.5	\$216.1	\$219.5	\$213.2	\$209.9	\$208.0	\$212.0
	RevPAR	\$170.7	\$172.6	\$186.2	\$180.9	\$174.1	\$162.1	\$172.2
San Diego Downtown	Demand	11,719	11,403	12,181	12,048	12,391	11,261	12,171
	% Occupancy	79.4%	77.2%	82.5%	81.6%	83.9%	76.3%	82.4%
	ADR	\$293.6	\$265.7	\$256.0	\$241.5	\$248.3	\$241.0	\$250.2
	RevPAR	\$233.0	\$205.2	\$211.2	\$197.1	\$208.4	\$183.7	\$206.2
Mission Valley	Demand	6,135	6,649	6,979	7,050	6,751	6,374	6,500
	% Occupancy	77.4%	83.8%	88.0%	88.9%	85.1%	80.4%	82.0%
	ADR	\$150.3	\$154.1	\$163.9	\$163.4	\$154.3	\$149.4	\$153.2
	RevPAR	\$116.2	\$129.2	\$144.2	\$145.2	\$131.3	\$120.1	\$125.6
Pt. Loma - Airport	Demand	3,535	3,557	3,898	3,899	3,883	3,935	3,821
	% Occupancy	77.8%	78.3%	85.8%	85.8%	85.5%	86.6%	84.1%
	ADR	\$176.7	\$175.6	\$187.6	\$184.0	\$176.1	\$186.2	\$178.2
	RevPAR	\$137.5	\$137.5	\$160.9	\$157.9	\$150.5	\$161.2	\$149.9
Mission Bay	Demand	2,478	2,592	2,715	2,560	2,519	2,278	2,390
	% Occupancy	78.2%	81.8%	85.7%	80.8%	79.5%	71.9%	75.4%
	ADR	\$228.6	\$230.2	\$233.6	\$233.6	\$234.4	\$258.1	\$257.7
	RevPAR	\$178.8	\$188.3	\$200.2	\$188.8	\$186.4	\$185.6	\$194.4
La Jolla Coastal	Demand	1,102	1,462	1,469	1,555	1,399	1,428	1,413
	% Occupancy	60.7%	80.6%	81.0%	85.7%	77.1%	78.7%	77.9%
	ADR	\$294.4	\$317.7	\$322.5	\$322.6	\$314.7	\$333.2	\$333.1
	RevPAR	\$178.9	\$256.0	\$261.2	\$276.5	\$242.7	\$262.3	\$259.5
UTC	Demand	2,939	3,470	3,707	3,747	3,291	3,055	3,200
	% Occupancy	70.7%	83.5%	89.2%	90.1%	79.1%	73.5%	77.0%
	ADR	\$203.3	\$219.7	\$243.7	\$238.5	\$215.7	\$197.0	\$194.2
	RevPAR	\$143.7	\$183.4	\$217.2	\$215.0	\$170.7	\$144.7	\$149.4
I-15 Corridor	Demand	1,147	1,350	1,479	1,526	1,381	1,347	1,487
	% Occupancy	63.1%	74.3%	81.4%	84.0%	76.0%	74.1%	81.8%
	ADR	\$144.9	\$153.9	\$165.3	\$168.0	\$159.1	\$156.1	\$160.4
	RevPAR	\$91.5	\$114.4	\$134.5	\$141.1	\$120.9	\$115.7	\$131.3
Del Mar/Oceanside	Demand	4,775	5,649	5,783	5,571	5,256	5,427	5,795
	% Occupancy	66.6%	78.8%	80.6%	77.7%	73.3%	75.7%	80.8%
	ADR	\$199.0	\$214.2	\$217.1	\$213.4	\$206.8	\$223.3	\$228.4
	RevPAR	\$132.5	\$168.8	\$175.1	\$165.8	\$151.6	\$169.0	\$184.6
San Diego South/East, CA	Demand	5,576	6,065	6,259	6,264	6,304	6,119	6,321
	% Occupancy	75.7%	82.3%	84.9%	85.0%	85.5%	83.0%	85.8%
	ADR	\$141.7	\$142.8	\$144.9	\$144.3	\$139.4	\$150.2	\$154.2
	RevPAR	\$107.2	\$117.5	\$123.1	\$122.6	\$119.3	\$124.7	\$132.3

Day of Week Occupancy and ADR Patterns by Region

Mar 10 - 16, 2024

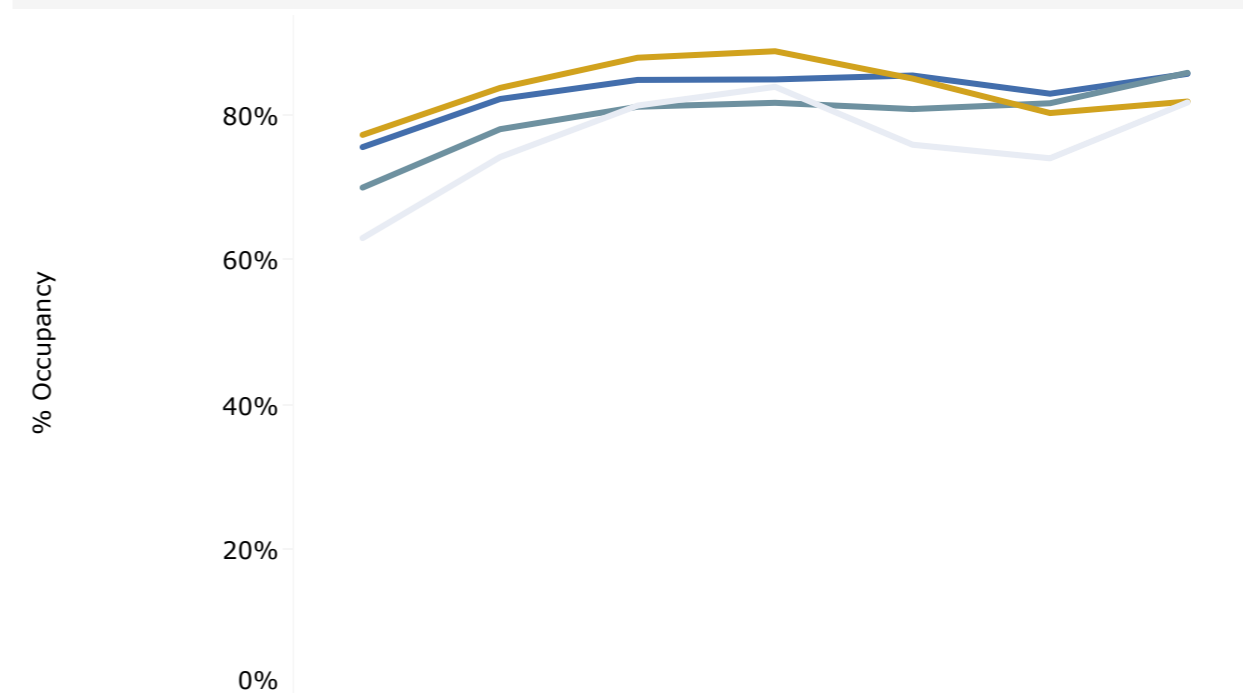


Occupancy By Weekday



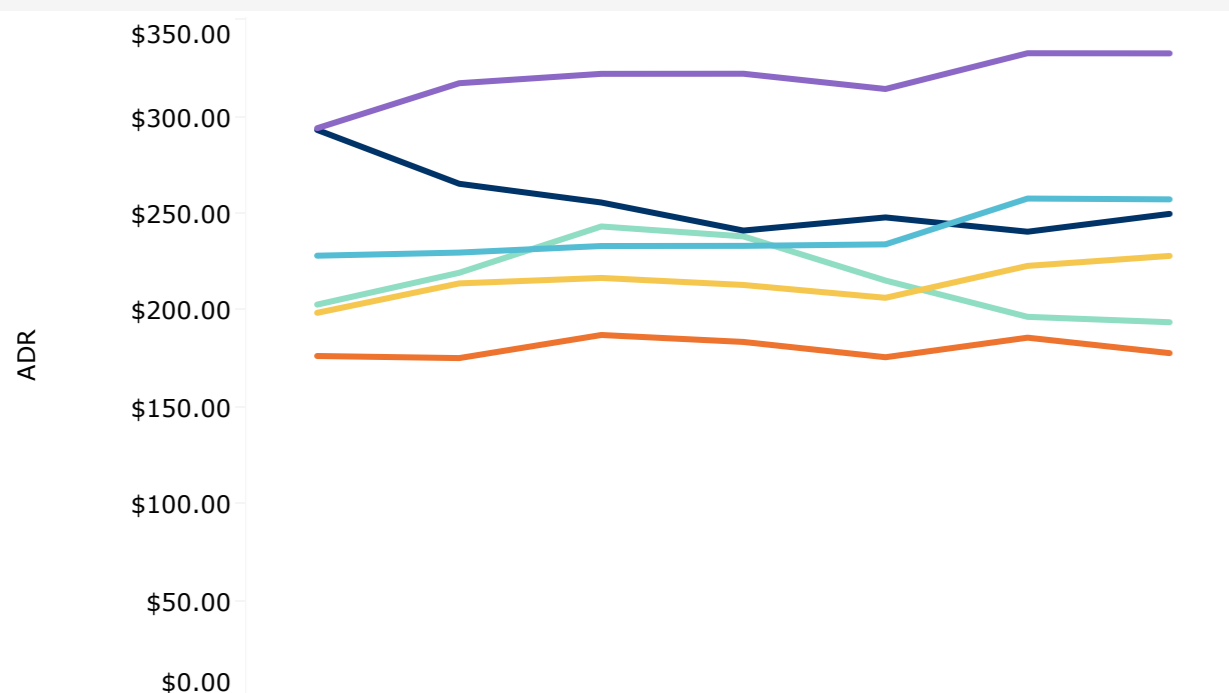
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	78%	78%	86%	86%	85%	87%	84%
Del Mar/Oceanside	67%	79%	81%	78%	73%	76%	81%
UTC	71%	83%	89%	90%	79%	73%	77%
Mission Bay	78%	82%	86%	81%	80%	72%	75%
La Jolla Coastal	61%	81%	81%	86%	77%	79%	78%
San Diego Downtown	79%	77%	82%	82%	84%	76%	82%

Occupancy By Weekday



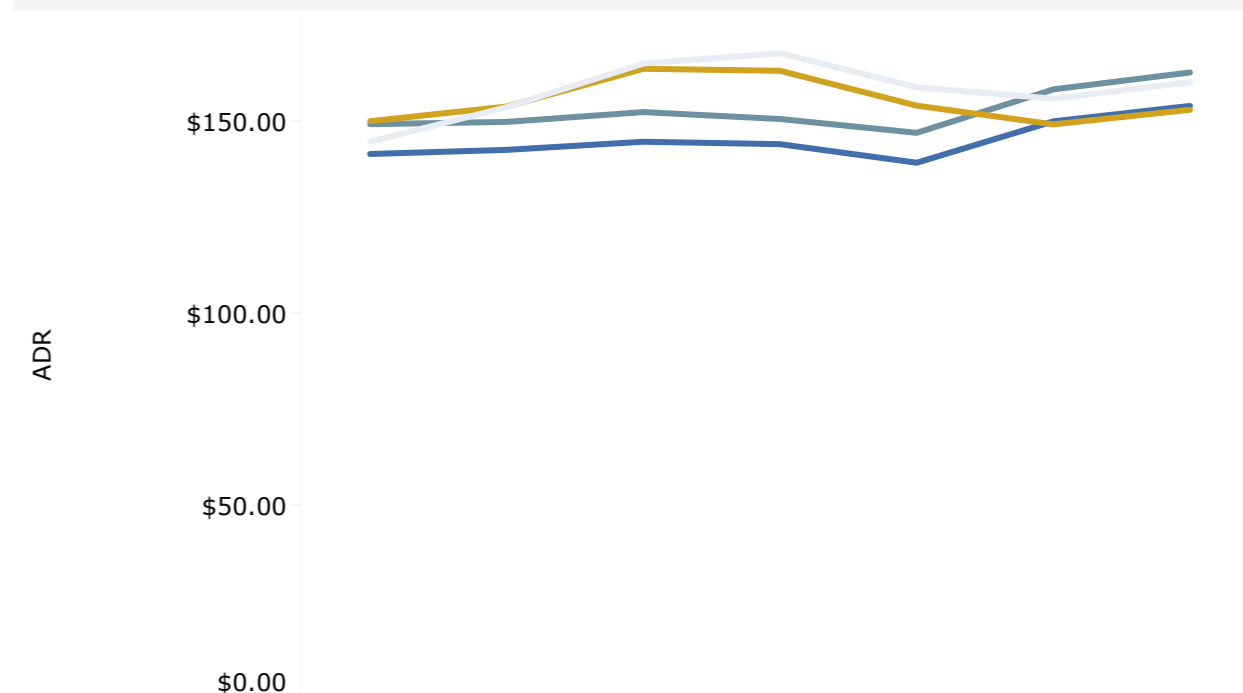
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	63%	74%	81%	84%	76%	74%	82%
Mission Valley	77%	84%	88%	89%	85%	80%	82%
San Diego South/East, CA	76%	82%	85%	85%	86%	83%	86%
SD NorthEast/Escondido	70%	78%	81%	82%	81%	82%	86%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$176.73	\$175.65	\$187.58	\$183.99	\$176.09	\$186.20	\$178.21
Del Mar/Oceanside	\$199.04	\$214.25	\$217.07	\$213.44	\$206.80	\$223.29	\$228.45
UTC	\$203.29	\$219.74	\$243.67	\$238.53	\$215.73	\$196.97	\$194.18
Mission Bay	\$228.56	\$230.17	\$233.56	\$233.64	\$234.42	\$258.09	\$257.67
La Jolla Coastal	\$294.44	\$317.69	\$322.54	\$322.59	\$314.71	\$333.19	\$333.11
San Diego Downtown	\$293.56	\$265.72	\$256.05	\$241.55	\$248.34	\$240.95	\$250.18

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$144.89	\$153.92	\$165.28	\$167.96	\$159.08	\$156.12	\$160.43
Mission Valley	\$150.25	\$154.08	\$163.90	\$163.38	\$154.30	\$149.43	\$153.22
San Diego South/East, CA	\$141.71	\$142.79	\$144.90	\$144.27	\$139.43	\$150.21	\$154.23
SD NorthEast/Escondido	\$149.48	\$150.06	\$152.63	\$150.82	\$147.22	\$158.54	\$162.95

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Mar 10 - 16, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Mar 10 - 16, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Mar 10 - 16, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	
% Occupancy	San Diego, CA	80.4%	78.3%	75.7%	76.0%	31.2%	36.5%	30.4%	32.9%	43.6%	36.7%	38.8%	38.8%
	San Francisco/San Mateo, CA	59.6%	63.8%	62.4%	57.1%	10.0%	15.4%	16.3%	11.6%	41.7%	45.0%	41.2%	39.8%
	Seattle, WA	73.0%	64.2%	66.5%	60.6%	26.0%	15.0%	17.9%	17.1%	47.1%	46.5%	45.3%	39.1%
	Phoenix, AZ	86.1%	85.6%	86.7%	86.0%	32.9%	40.5%	43.0%	41.5%	49.3%	40.7%	37.9%	40.7%
	Los Angeles, CA	80.0%	74.9%	72.4%	67.8%	15.9%	19.4%	17.9%	11.8%	60.7%	54.3%	53.7%	52.6%
	Orange County, CA	80.9%	70.5%	69.1%	69.5%	27.8%	24.6%	26.3%	21.0%	51.6%	46.6%	42.8%	50.5%
Occupancy YOY%	San Diego, CA	+2.4%	+3.2%	+0.1%	-1.1%	+20.4%	+8.7%	-10.8%	-13.0%	-8.3%	-2.6%	+3.8%	+8.1%
	San Francisco/San Mateo, CA	-11.6%	-2.1%	+6.5%	-0.2%	-21.3%	-7.2%	+30.8%	+46.6%	-11.0%	+2.2%	+5.3%	+0.3%
	Seattle, WA	+12.8%	+2.5%	+12.0%	+0.1%	+45.4%	+12.0%	+51.2%	-5.1%	+9.9%	+8.3%	+16.0%	+12.0%
	Phoenix, AZ	-7.1%	-0.4%	+3.0%	-0.9%	-0.9%	-2.4%	+0.0%	+1.2%	-11.8%	+0.1%	+2.2%	-1.3%
	Los Angeles, CA	+3.5%	-3.6%	-0.6%	-10.0%	+4.7%	+14.0%	+15.0%	-21.5%	+3.1%	-8.2%	+1.2%	-7.0%
	Orange County, CA	+2.0%	-8.8%	+2.3%	-7.9%	+32.5%	-13.0%	+11.1%	-10.3%	-13.6%	-2.0%	-8.6%	-5.8%
ADR	San Diego, CA	\$206.06	\$213.12	\$194.00	\$194.15	\$298.86	\$297.30	\$277.34	\$280.84	\$291.34	\$302.52	\$265.55	\$269.55
	San Francisco/San Mateo, CA	\$188.55	\$216.59	\$202.31	\$179.53	\$259.40	\$301.14	\$263.91	\$248.01	\$238.82	\$278.18	\$261.58	\$224.79
	Seattle, WA	\$164.69	\$153.74	\$152.27	\$144.21	\$220.96	\$210.19	\$199.25	\$205.80	\$232.16	\$213.73	\$211.05	\$197.03
	Phoenix, AZ	\$253.66	\$249.72	\$238.82	\$236.11	\$373.70	\$359.71	\$342.36	\$340.55	\$415.43	\$398.09	\$376.09	\$381.11
	Los Angeles, CA	\$201.13	\$205.70	\$197.59	\$185.81	\$285.34	\$309.44	\$281.26	\$265.82	\$307.81	\$317.64	\$303.67	\$282.92
	Orange County, CA	\$254.73	\$197.48	\$188.09	\$204.51	\$326.76	\$270.24	\$284.89	\$250.62	\$389.82	\$301.45	\$252.52	\$318.55
ADR YOY%	San Diego, CA	-0.6%	+4.1%	-3.0%	-4.2%	+1.9%	+4.0%	-3.9%	+1.1%	-2.3%	+4.8%	-2.2%	-7.0%
	San Francisco/San Mateo, CA	-9.0%	-2.0%	+1.0%	-2.8%	-6.6%	+2.7%	-0.6%	-6.3%	-10.0%	-3.6%	+2.0%	-4.7%
	Seattle, WA	+8.1%	+1.5%	+3.5%	+0.2%	+5.4%	+4.8%	+0.8%	+8.6%	+9.5%	+1.1%	+3.4%	-2.3%
	Phoenix, AZ	-4.2%	+2.1%	+3.6%	+1.8%	+6.4%	+2.3%	+0.4%	+6.7%	-6.1%	+2.7%	+2.2%	-2.5%
	Los Angeles, CA	-0.5%	-1.3%	+1.5%	-4.4%	-2.3%	+3.9%	+0.4%	+2.6%	+1.1%	-0.2%	+5.0%	-4.5%
	Orange County, CA	+17.7%	-19.6%	-2.9%	-3.3%	+22.0%	-14.6%	+11.9%	-0.9%	+18.3%	-18.6%	-13.7%	-2.4%

Weekday Analysis

Mar 10 - 16, 2024

