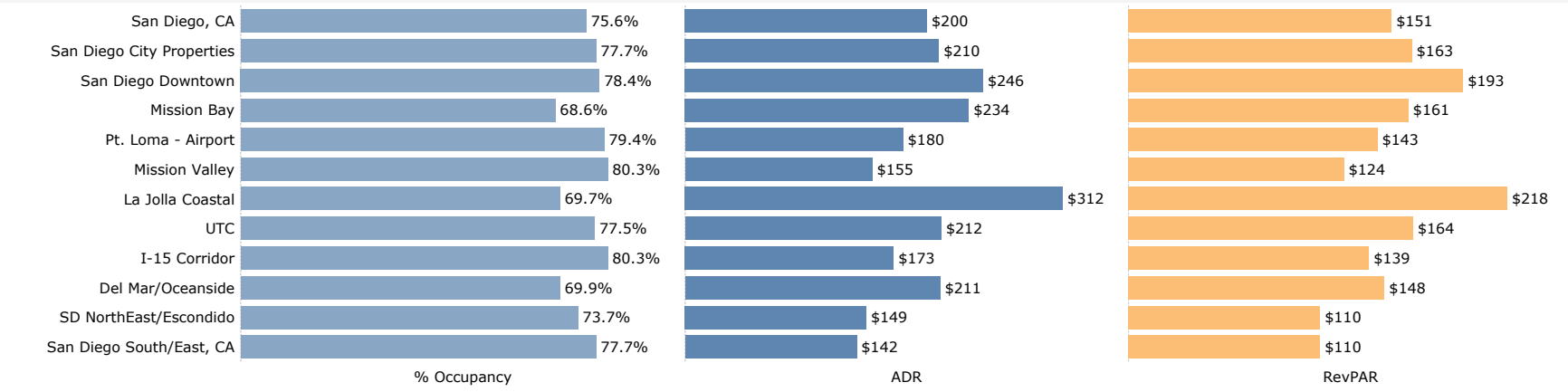


Weekly Hotel Performance Update

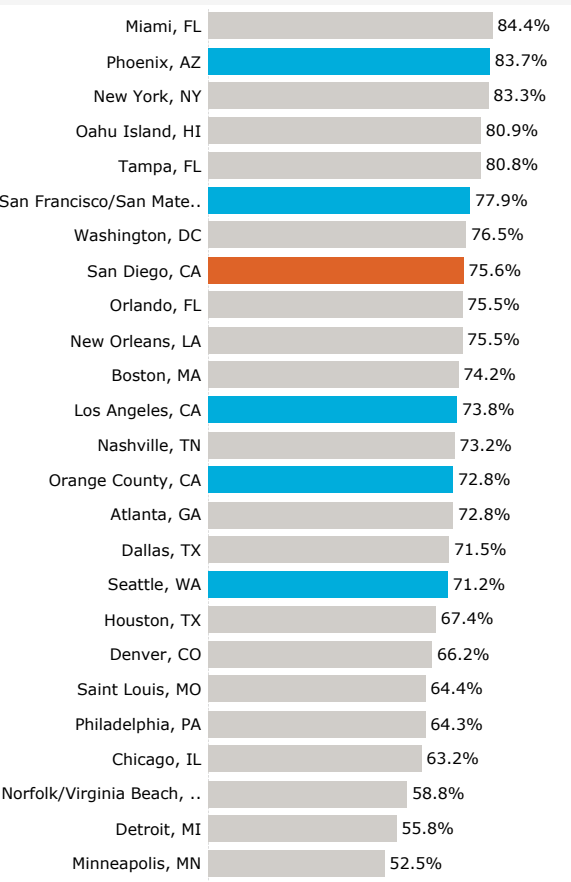
Mar 17 - 23, 2024



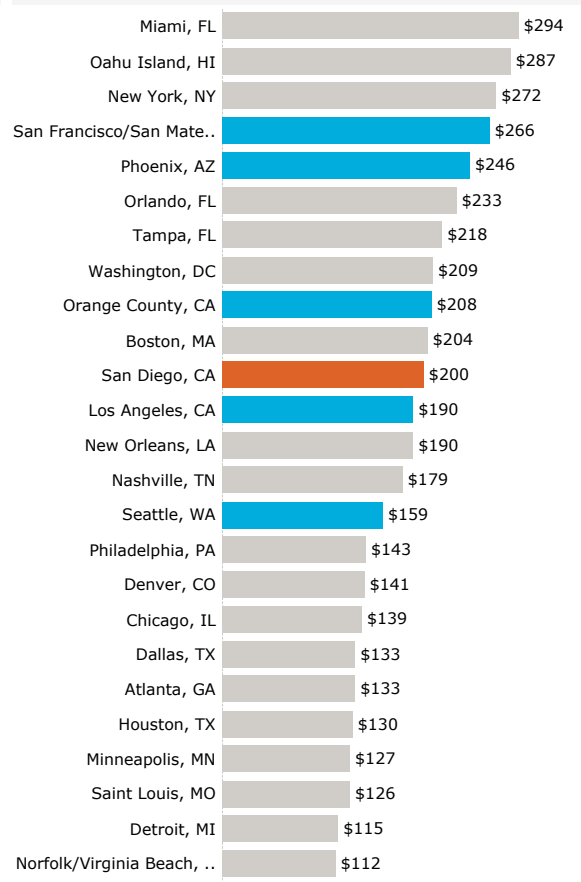
San Diego County Hotel Performance



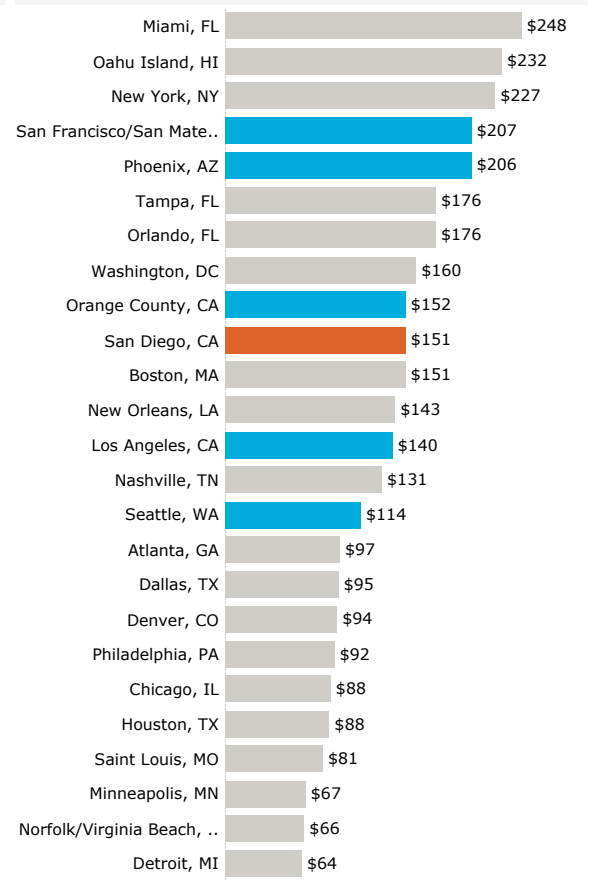
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR



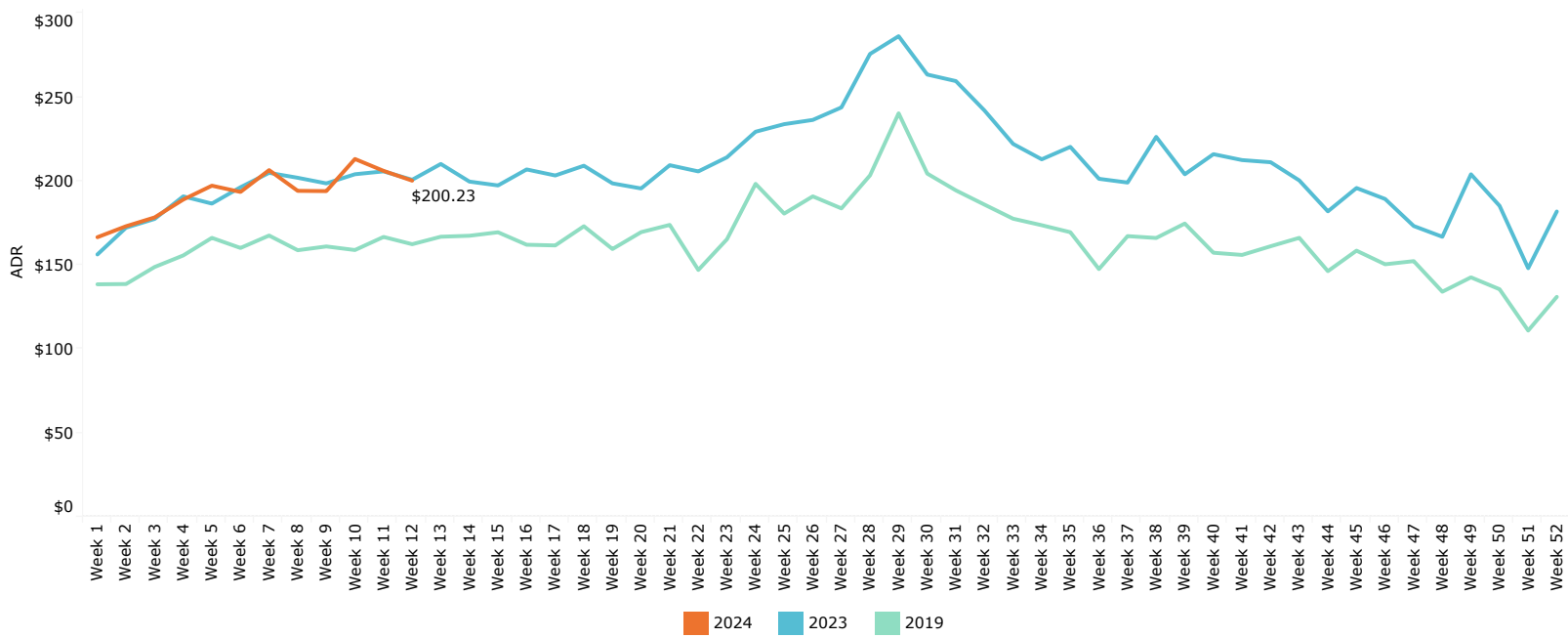
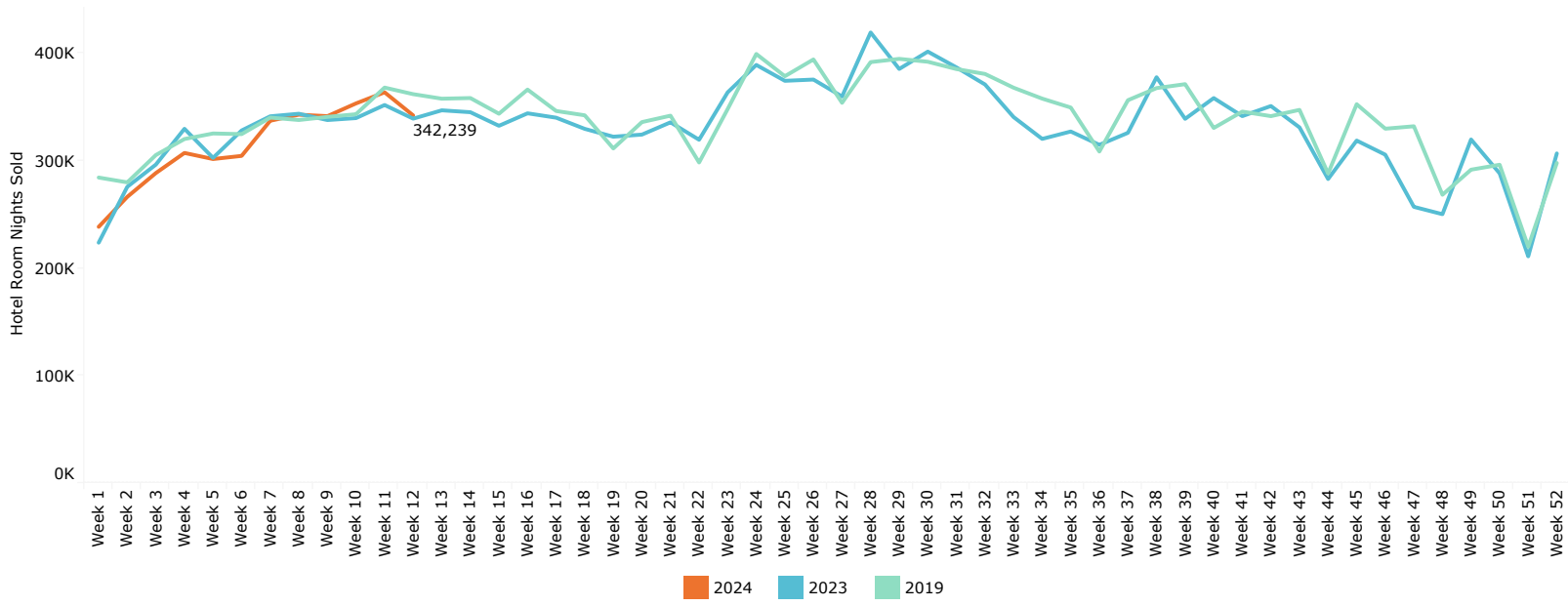
Weekly Top 25 RevPAR



Source : STR

San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Mar 17 - 23, 2024



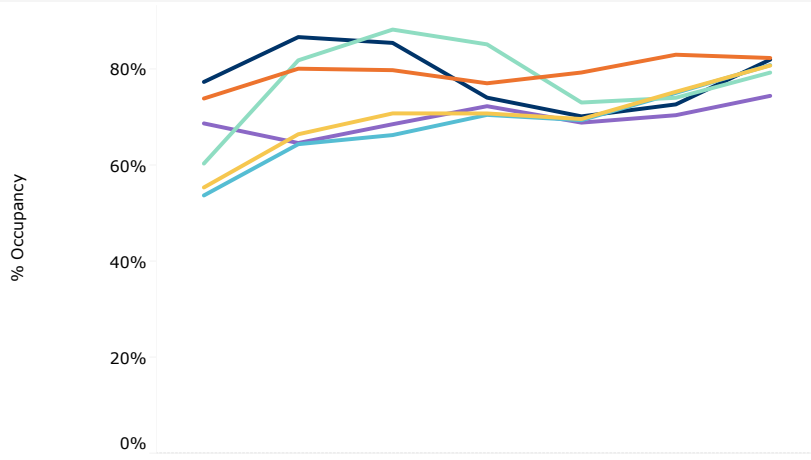
		Sun, March 17	Mon, March 18	Tue, March 19	Wed, March 20	Thu, March 21	Fri, March 22	Sat, March 23
San Diego City Properties	Demand	28,094	32,173	32,534	30,313	29,282	30,730	32,887
	% Occupancy	70.7%	81.0%	81.9%	76.3%	73.7%	77.3%	82.8%
	ADR	\$208.7	\$221.0	\$219.5	\$206.7	\$196.4	\$202.7	\$211.0
	RevPAR	\$147.6	\$178.9	\$179.7	\$157.7	\$144.8	\$156.7	\$174.6
San Diego Downtown	Demand	11,426	12,817	12,638	10,955	10,379	10,747	12,125
	% Occupancy	77.4%	86.7%	85.5%	74.1%	70.2%	72.7%	82.0%
	ADR	\$259.6	\$271.8	\$262.3	\$240.8	\$226.3	\$219.6	\$233.7
	RevPAR	\$200.8	\$235.7	\$224.3	\$178.4	\$158.9	\$159.7	\$191.7
Mission Valley	Demand	5,650	6,422	6,513	6,015	6,290	6,727	6,934
	% Occupancy	71.3%	81.0%	82.1%	75.9%	79.3%	84.8%	87.5%
	ADR	\$143.7	\$152.3	\$157.1	\$147.5	\$144.8	\$165.7	\$168.4
	RevPAR	\$102.4	\$123.4	\$129.0	\$111.9	\$114.9	\$140.6	\$147.3
Pt. Loma - Airport	Demand	3,359	3,641	3,627	3,503	3,605	3,773	3,742
	% Occupancy	73.9%	80.1%	79.8%	77.1%	79.3%	83.0%	82.4%
	ADR	\$164.5	\$180.8	\$183.6	\$176.7	\$173.9	\$190.9	\$189.0
	RevPAR	\$121.6	\$144.9	\$146.5	\$136.2	\$137.9	\$158.5	\$155.7
Mission Bay	Demand	1,703	2,041	2,101	2,234	2,199	2,379	2,562
	% Occupancy	53.8%	64.4%	66.3%	70.5%	69.4%	75.1%	80.9%
	ADR	\$220.5	\$221.1	\$219.2	\$223.3	\$228.1	\$249.7	\$267.1
	RevPAR	\$118.5	\$142.4	\$145.4	\$157.5	\$158.3	\$187.5	\$216.0
La Jolla Coastal	Demand	1,247	1,173	1,244	1,312	1,250	1,278	1,351
	% Occupancy	68.7%	64.7%	68.6%	72.3%	68.9%	70.5%	74.5%
	ADR	\$291.5	\$311.7	\$303.4	\$302.6	\$307.9	\$326.0	\$341.3
	RevPAR	\$200.4	\$201.6	\$208.0	\$218.8	\$212.2	\$229.7	\$254.2
UTC	Demand	2,511	3,404	3,670	3,542	3,039	3,080	3,298
	% Occupancy	60.4%	81.9%	88.3%	85.2%	73.1%	74.1%	79.3%
	ADR	\$194.3	\$220.9	\$234.6	\$227.1	\$208.3	\$195.0	\$192.2
	RevPAR	\$117.4	\$180.9	\$207.1	\$193.4	\$152.3	\$144.5	\$152.5
I-15 Corridor	Demand	1,118	1,506	1,591	1,556	1,328	1,525	1,593
	% Occupancy	61.5%	82.9%	87.6%	85.6%	73.1%	83.9%	87.7%
	ADR	\$157.3	\$177.6	\$182.5	\$179.6	\$156.9	\$172.7	\$174.8
	RevPAR	\$96.8	\$147.2	\$159.8	\$153.8	\$114.7	\$144.9	\$153.3
Del Mar/Oceanside	Demand	3,974	4,768	5,079	5,078	4,995	5,401	5,793
	% Occupancy	55.4%	66.5%	70.8%	70.8%	69.7%	75.3%	80.8%
	ADR	\$192.5	\$202.2	\$204.9	\$207.4	\$203.2	\$227.7	\$230.9
	RevPAR	\$106.7	\$134.5	\$145.1	\$146.8	\$141.5	\$171.5	\$186.6
San Diego South/East, CA	Demand	5,191	5,661	5,701	5,808	5,803	5,865	6,136
	% Occupancy	70.4%	76.7%	77.2%	78.7%	78.6%	79.4%	83.1%
	ADR	\$136.4	\$141.3	\$141.0	\$137.8	\$135.1	\$147.1	\$151.3
	RevPAR	\$96.1	\$108.3	\$108.9	\$108.4	\$106.2	\$116.8	\$125.7

Day of Week Occupancy and ADR Patterns by Region

Mar 17 - 23, 2024

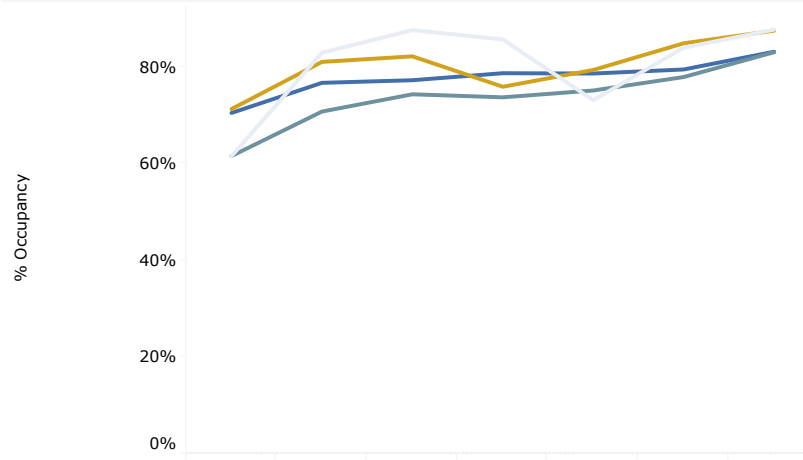


Occupancy By Weekday



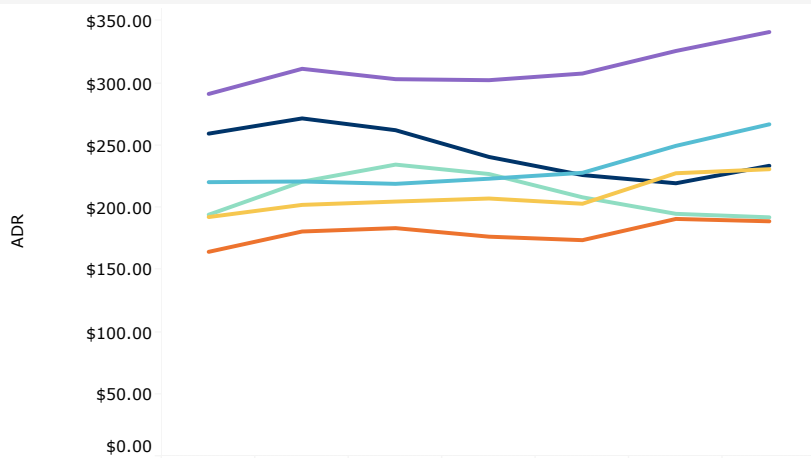
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	74%	80%	80%	77%	79%	83%	82%
Del Mar/Oceanside	55%	66%	71%	71%	70%	75%	81%
UTC	60%	82%	88%	85%	73%	74%	79%
Mission Bay	54%	64%	66%	71%	69%	75%	81%
La Jolla Coastal	69%	65%	69%	72%	69%	70%	74%
San Diego Downtown	77%	87%	85%	74%	70%	73%	82%

Occupancy By Weekday



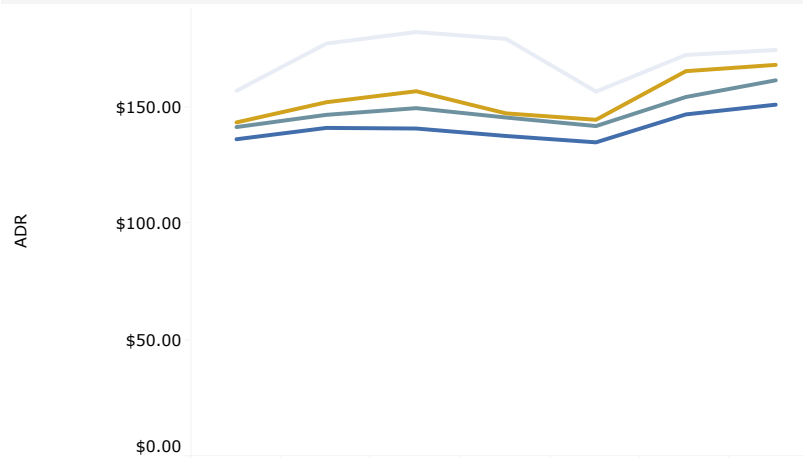
	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	62%	83%	88%	86%	73%	84%	88%
Mission Valley	71%	81%	82%	76%	79%	85%	87%
San Diego South/East, CA	70%	77%	77%	79%	79%	79%	83%
SD NorthEast/Escondido	62%	71%	74%	74%	75%	78%	83%

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pt. Loma - Airport	\$164.48	\$180.84	\$183.56	\$176.67	\$173.87	\$190.95	\$189.05
Del Mar/Oceanside	\$192.46	\$202.25	\$204.92	\$207.38	\$203.16	\$227.70	\$230.95
UTC	\$194.33	\$220.93	\$234.65	\$227.07	\$208.35	\$195.05	\$192.23
Mission Bay	\$220.53	\$221.07	\$219.17	\$223.31	\$228.06	\$249.72	\$267.06
La Jolla Coastal	\$291.47	\$311.70	\$303.37	\$302.55	\$307.91	\$326.05	\$341.29
San Diego Downtown	\$259.56	\$271.80	\$262.32	\$240.80	\$226.26	\$219.64	\$233.71

ADR By Weekday



	Sun	Mon	Tue	Wed	Thu	Fri	Sat
I-15 Corridor	\$157.27	\$177.59	\$182.55	\$179.58	\$156.93	\$172.68	\$174.82
Mission Valley	\$143.66	\$152.34	\$157.07	\$147.54	\$144.80	\$165.71	\$168.42
San Diego South/East, CA	\$136.42	\$141.30	\$141.03	\$137.82	\$135.08	\$147.10	\$151.29
SD NorthEast/Escondido	\$141.66	\$146.92	\$149.79	\$145.76	\$142.09	\$154.59	\$161.77

Competitive Set Weekly Performance

Last 4 Weeks



	Total Market				Group				Transient				
	Mar 17 - 23, 2024	Mar 10 - 16, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Mar 17 - 23, 2024	Mar 10 - 16, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Mar 17 - 23, 2024	Mar 10 - 16, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	
% Occupancy	San Diego, CA	75.6%	80.4%	78.3%	75.7%	26.2%	31.2%	36.5%	30.4%	43.7%	43.6%	36.7%	38.8%
	San Francisco/San Mateo, CA	77.9%	59.6%	63.8%	62.4%	20.0%	10.0%	15.4%	16.3%	52.0%	41.7%	45.0%	41.2%
	Seattle, WA	71.2%	73.0%	64.2%	66.5%	17.3%	26.0%	15.0%	17.9%	52.6%	47.1%	46.5%	45.3%
	Phoenix, AZ	83.7%	86.1%	85.6%	86.7%	33.2%	32.9%	40.5%	43.0%	46.2%	49.3%	40.7%	37.9%
	Los Angeles, CA	73.8%	80.0%	74.9%	72.4%	13.9%	15.9%	19.4%	17.9%	55.5%	60.7%	54.3%	53.7%
	Orange County, CA	72.8%	80.9%	70.5%	69.1%	25.4%	27.8%	24.6%	26.3%	49.2%	51.6%	46.6%	42.8%
Occupancy YOY%	San Diego, CA	-0.1%	+2.4%	+3.2%	+0.1%	+7.0%	+20.4%	+8.7%	-10.8%	-4.5%	-8.3%	-2.6%	+3.8%
	San Francisco/San Mateo, CA	+2.7%	-11.6%	-2.1%	+6.5%	-0.1%	-21.3%	-7.2%	+30.8%	+1.5%	-11.0%	+2.2%	+5.3%
	Seattle, WA	+8.1%	+12.8%	+2.5%	+12.0%	+2.8%	+45.4%	+12.0%	+51.2%	+19.1%	+9.9%	+8.3%	+16.0%
	Phoenix, AZ	+2.7%	-7.1%	-0.4%	+3.0%	+15.6%	-0.9%	-2.4%	+0.0%	-2.7%	-11.8%	+0.1%	+2.2%
	Los Angeles, CA	+1.1%	+3.5%	-3.6%	-0.6%	-0.4%	+4.7%	+14.0%	+15.0%	-0.6%	+3.1%	-8.2%	+1.2%
	Orange County, CA	-0.1%	+2.0%	-8.8%	+2.3%	+24.3%	+32.5%	-13.0%	+11.1%	-6.4%	-13.6%	-2.0%	-8.6%
ADR	San Diego, CA	\$200.23	\$206.06	\$213.12	\$194.00	\$285.72	\$298.86	\$297.30	\$277.34	\$283.64	\$291.34	\$302.52	\$265.55
	San Francisco/San Mateo, CA	\$265.68	\$188.55	\$216.59	\$202.31	\$369.43	\$259.40	\$301.14	\$263.91	\$352.25	\$238.82	\$278.18	\$261.58
	Seattle, WA	\$159.34	\$164.69	\$153.74	\$152.27	\$208.60	\$220.96	\$210.19	\$199.25	\$221.44	\$232.16	\$213.73	\$211.05
	Phoenix, AZ	\$246.38	\$253.66	\$249.72	\$238.82	\$348.93	\$373.70	\$359.71	\$342.36	\$409.98	\$415.43	\$398.09	\$376.09
	Los Angeles, CA	\$190.03	\$201.13	\$205.70	\$197.59	\$282.78	\$285.34	\$309.44	\$281.26	\$287.08	\$307.81	\$317.64	\$303.67
	Orange County, CA	\$208.35	\$254.73	\$197.48	\$188.09	\$269.86	\$326.76	\$270.24	\$284.89	\$325.46	\$389.82	\$301.45	\$252.52
ADR YOY%	San Diego, CA	-0.5%	-0.6%	+4.1%	-3.0%	+2.3%	+1.9%	+4.0%	-3.9%	+1.6%	-2.3%	+4.8%	-2.2%
	San Francisco/San Mateo, CA	+0.9%	-9.0%	-2.0%	+1.0%	+5.5%	-6.6%	+2.7%	-0.6%	+3.0%	-10.0%	-3.6%	+2.0%
	Seattle, WA	+3.6%	+8.1%	+1.5%	+3.5%	+1.0%	+5.4%	+4.8%	+0.8%	+4.0%	+9.5%	+1.1%	+3.4%
	Phoenix, AZ	+3.0%	-4.2%	+2.1%	+3.6%	+0.5%	+6.4%	+2.3%	+0.4%	+3.3%	-6.1%	+2.7%	+2.2%
	Los Angeles, CA	-2.3%	-0.5%	-1.3%	+1.5%	+6.0%	-2.3%	+3.9%	+0.4%	-0.9%	+1.1%	-0.2%	+5.0%
	Orange County, CA	+1.4%	+17.7%	-19.6%	-2.9%	+4.1%	+22.0%	-14.6%	+11.9%	+4.4%	+18.3%	-18.6%	-13.7%

Weekday Analysis

Mar 17 - 23, 2024

