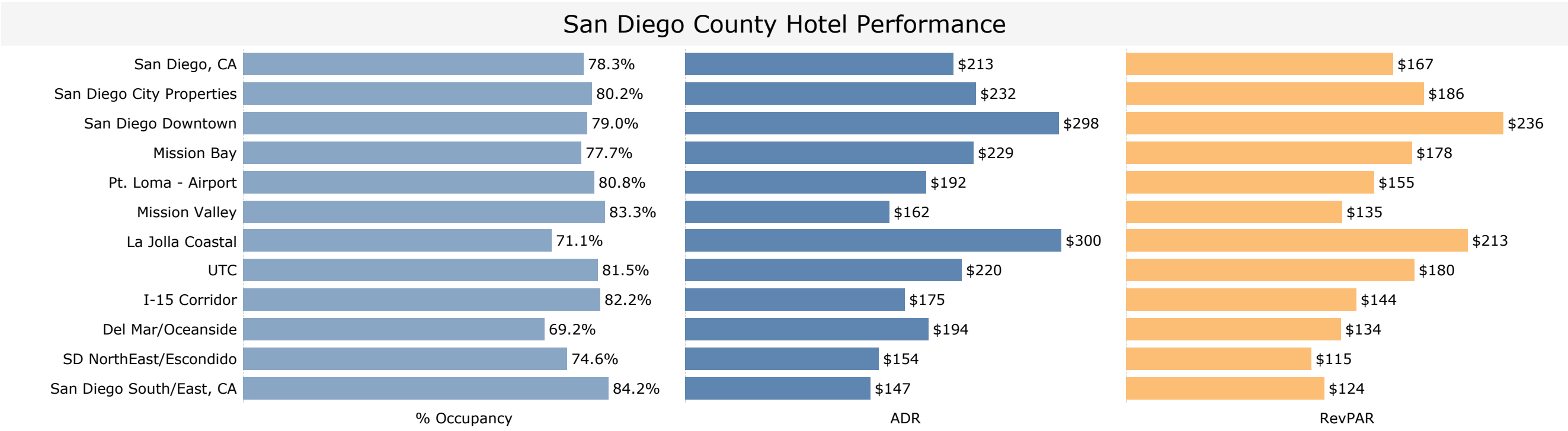
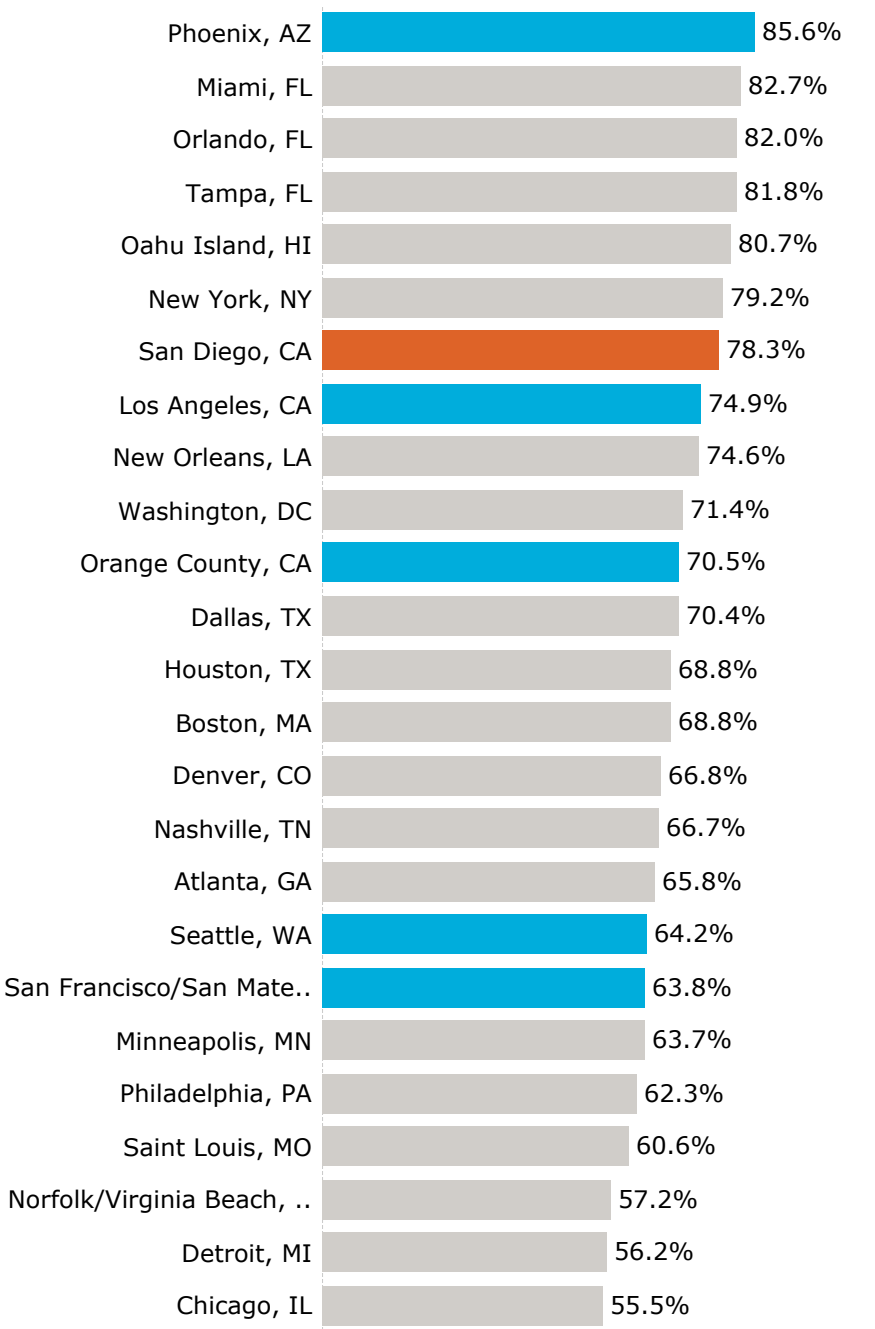


Weekly Hotel Performance Update

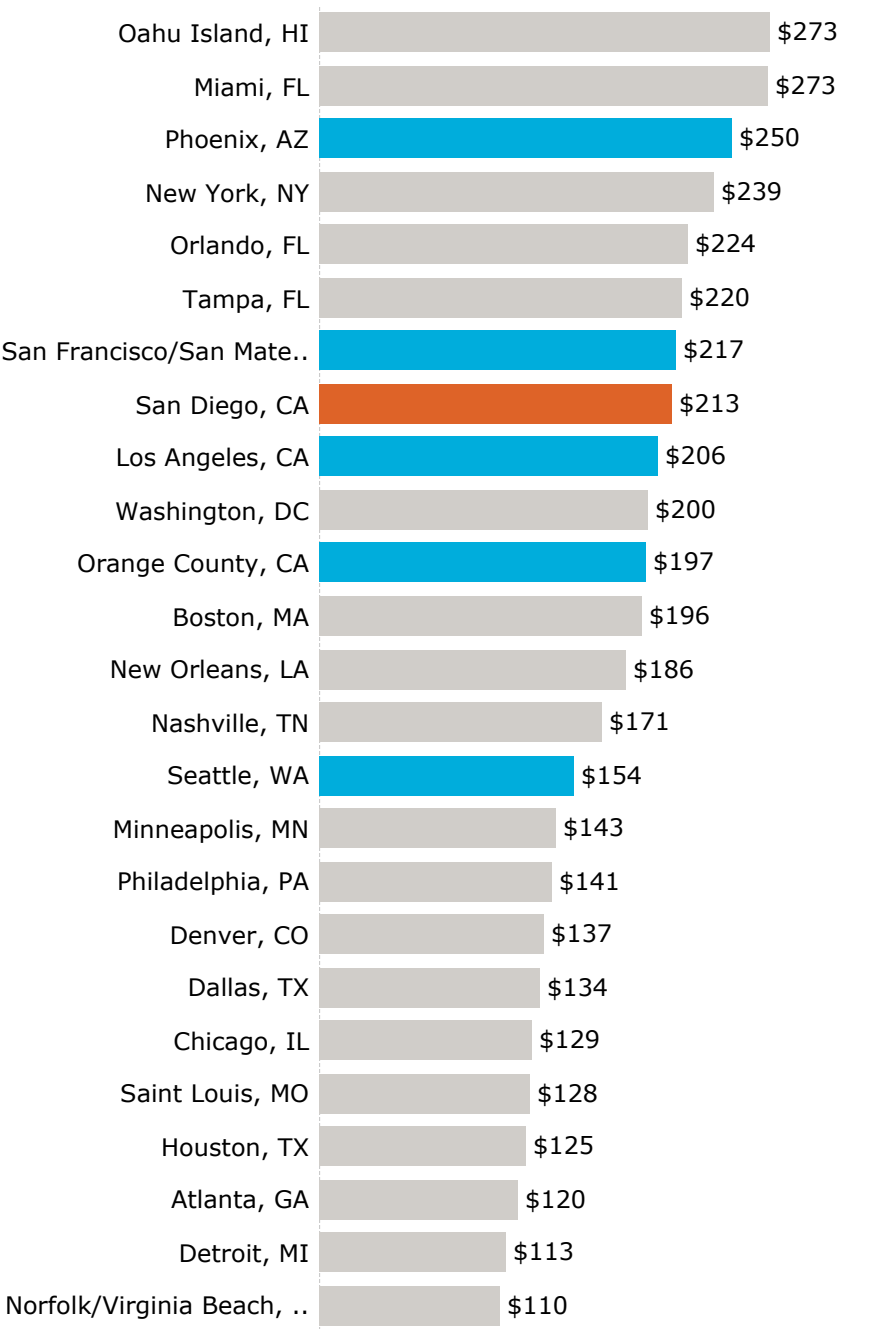
Mar 3 - 9, 2024



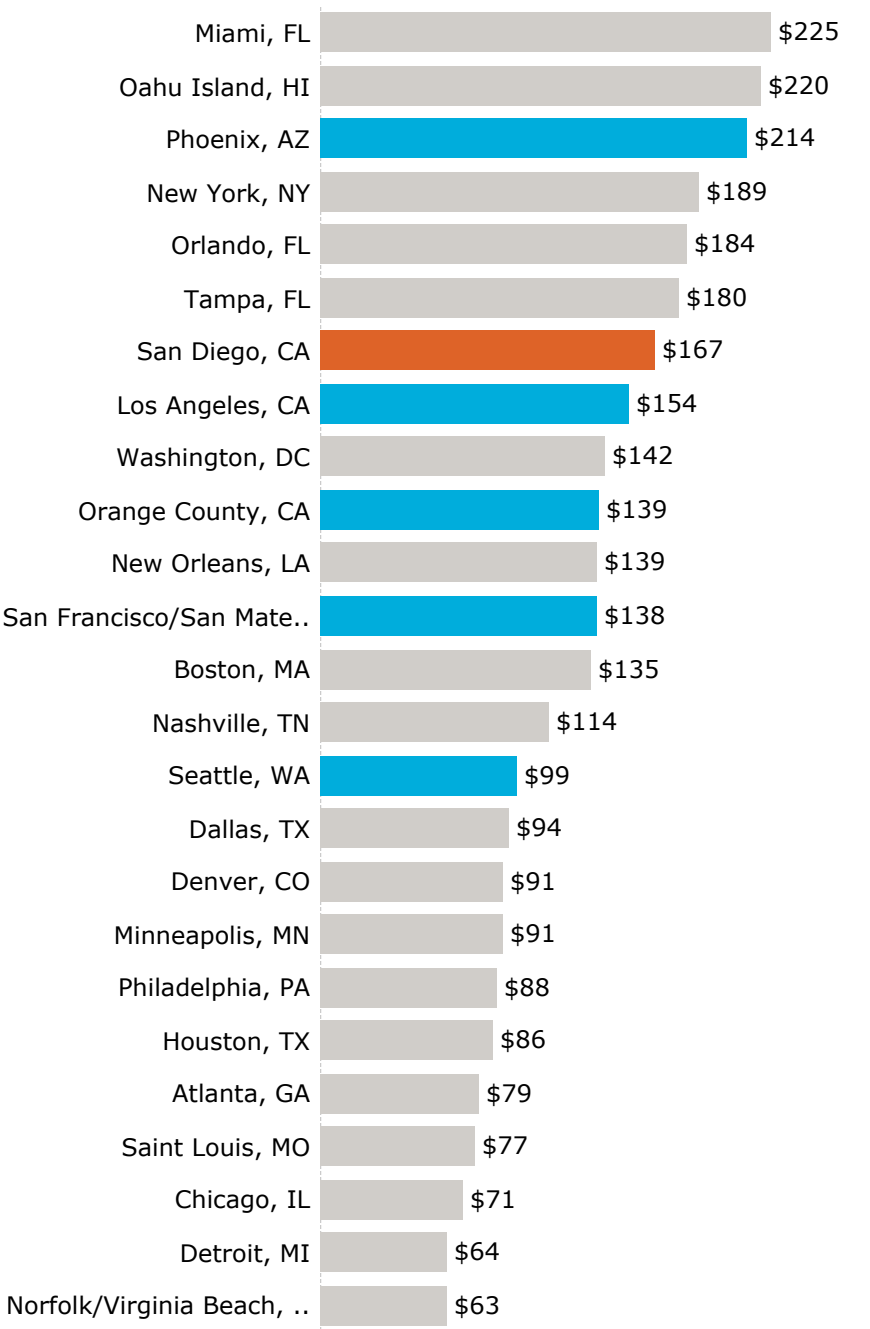
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

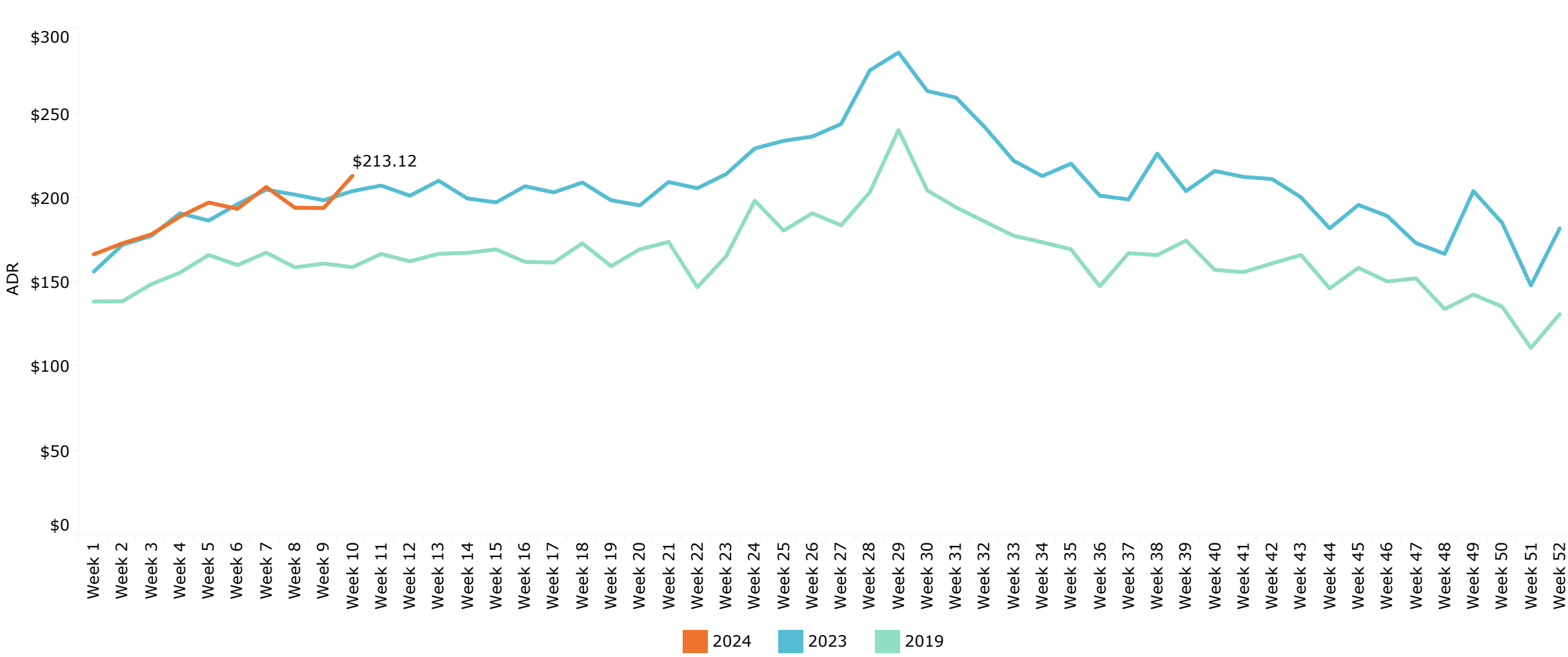
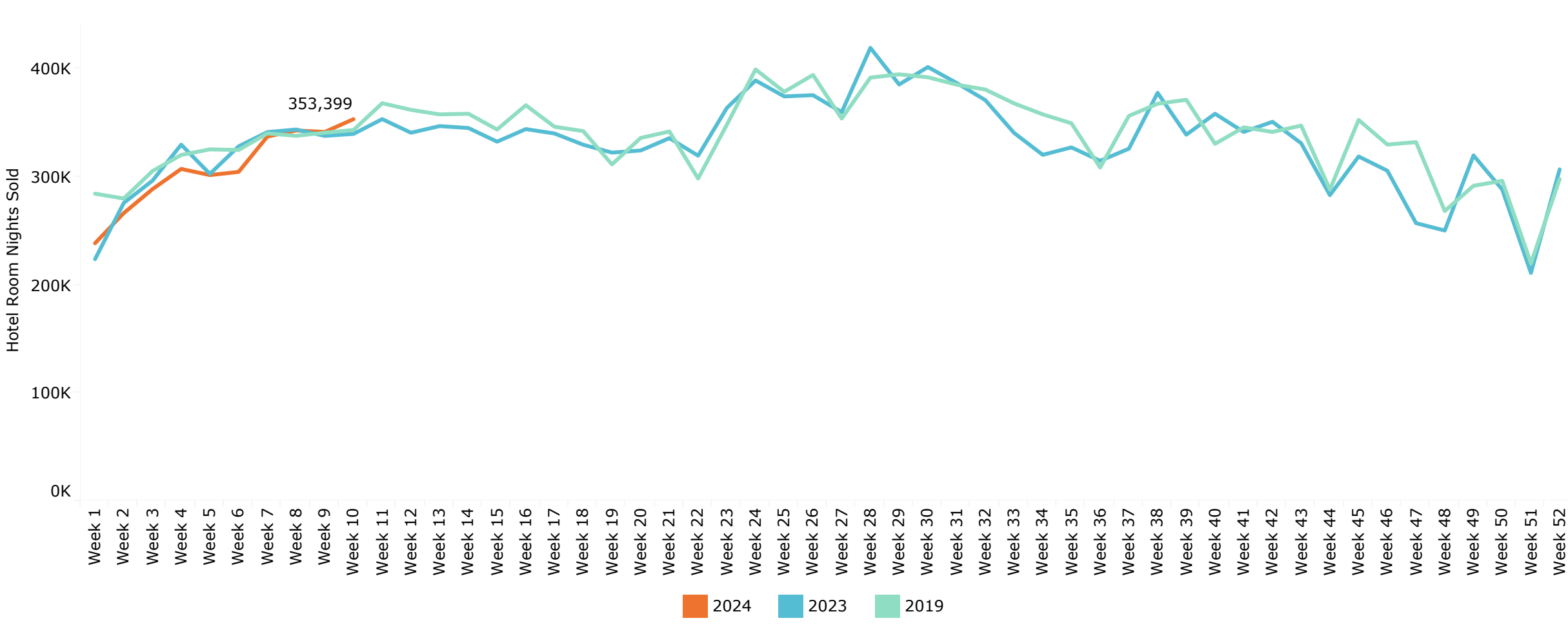


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Mar 3 - 9, 2024



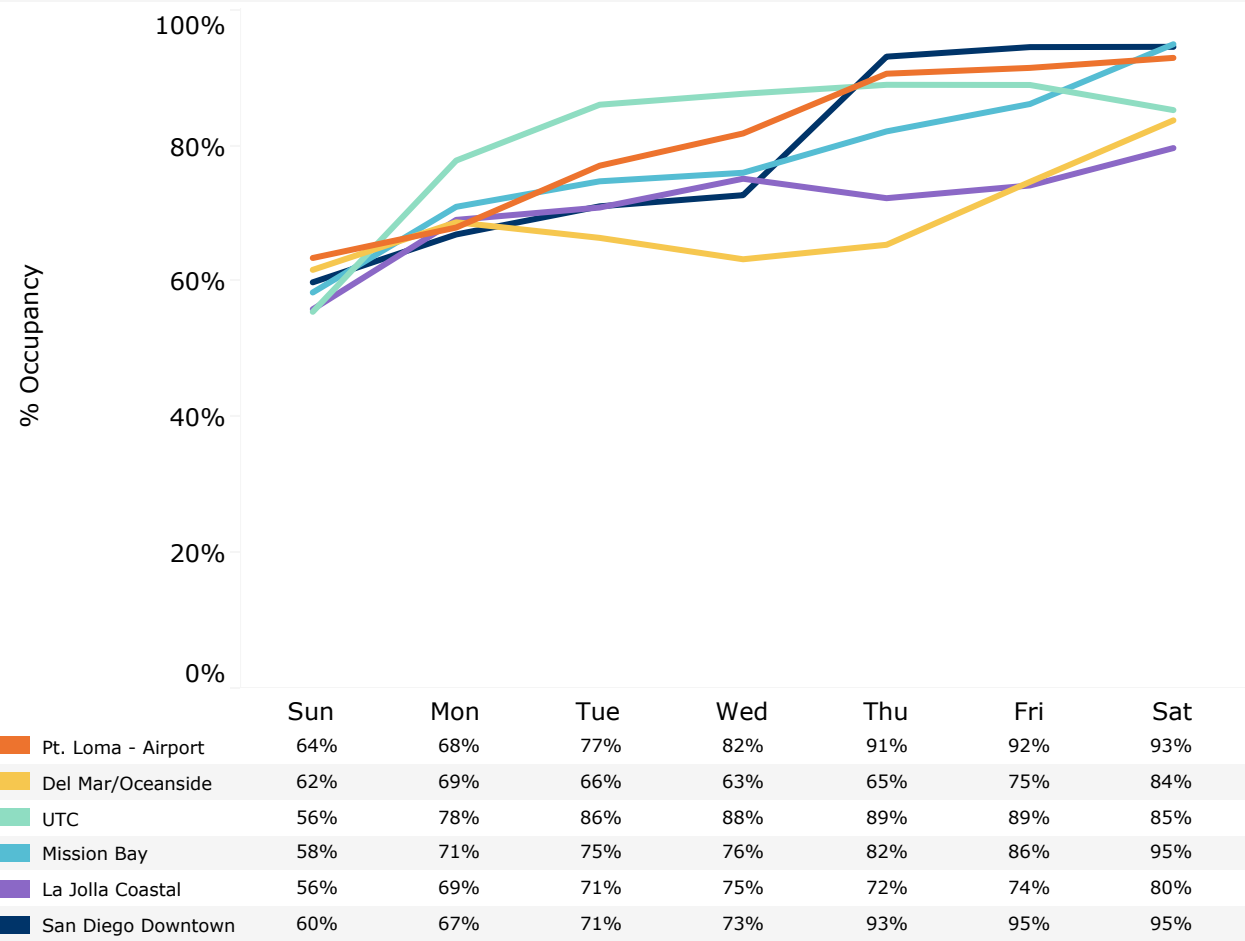
		Sun, March 3	Mon, March 4	Tue, March 5	Wed, March 6	Thu, March 7	Fri, March 8	Sat, March 9
San Diego City Properties	Demand	24,228	28,065	30,207	31,539	35,589	36,315	36,736
	% Occupancy	61.0%	70.7%	76.1%	79.5%	89.7%	91.5%	92.6%
	ADR	\$190.8	\$203.4	\$210.3	\$215.9	\$250.0	\$263.7	\$260.8
	RevPAR	\$116.5	\$143.9	\$160.0	\$171.6	\$224.2	\$241.3	\$241.5
San Diego Downtown	Demand	8,860	9,903	10,516	10,759	13,777	13,985	13,991
	% Occupancy	59.9%	67.0%	71.1%	72.8%	93.2%	94.6%	94.6%
	ADR	\$232.5	\$249.8	\$251.6	\$258.7	\$338.6	\$352.7	\$344.1
	RevPAR	\$139.3	\$167.3	\$178.9	\$188.2	\$315.5	\$333.6	\$325.6
Mission Valley	Demand	5,286	5,780	6,198	6,798	7,274	7,386	7,496
	% Occupancy	66.6%	72.9%	78.1%	85.7%	91.7%	93.1%	94.5%
	ADR	\$142.6	\$144.4	\$152.7	\$158.3	\$166.1	\$181.0	\$179.4
	RevPAR	\$95.1	\$105.3	\$119.3	\$135.7	\$152.3	\$168.5	\$169.5
Pt. Loma - Airport	Demand	2,886	3,090	3,504	3,720	4,120	4,159	4,226
	% Occupancy	63.5%	68.0%	77.1%	81.9%	90.7%	91.5%	93.0%
	ADR	\$155.3	\$165.1	\$180.1	\$190.7	\$200.4	\$213.1	\$217.0
	RevPAR	\$98.7	\$112.3	\$138.9	\$156.1	\$181.7	\$195.0	\$201.8
Mission Bay	Demand	1,851	2,251	2,370	2,410	2,603	2,731	3,010
	% Occupancy	58.4%	71.1%	74.8%	76.1%	82.2%	86.2%	95.0%
	ADR	\$204.5	\$215.2	\$214.5	\$221.7	\$223.4	\$249.2	\$260.2
	RevPAR	\$119.5	\$152.9	\$160.5	\$168.7	\$183.6	\$214.8	\$247.3
La Jolla Coastal	Demand	1,015	1,254	1,287	1,364	1,312	1,346	1,446
	% Occupancy	56.0%	69.1%	70.9%	75.2%	72.3%	74.2%	79.7%
	ADR	\$267.0	\$279.2	\$293.1	\$305.9	\$285.7	\$322.8	\$331.3
	RevPAR	\$149.4	\$193.0	\$208.0	\$230.0	\$206.6	\$239.5	\$264.1
UTC	Demand	2,311	3,238	3,580	3,647	3,702	3,701	3,547
	% Occupancy	55.6%	77.9%	86.1%	87.7%	89.0%	89.0%	85.3%
	ADR	\$188.7	\$210.8	\$230.6	\$234.9	\$225.0	\$224.6	\$216.1
	RevPAR	\$104.9	\$164.2	\$198.5	\$206.0	\$200.3	\$199.9	\$184.4
I-15 Corridor	Demand	988	1,408	1,579	1,624	1,513	1,666	1,671
	% Occupancy	54.4%	77.5%	86.9%	89.4%	83.3%	91.7%	92.0%
	ADR	\$165.9	\$174.8	\$182.4	\$184.0	\$170.4	\$173.1	\$169.4
	RevPAR	\$90.2	\$135.5	\$158.5	\$164.5	\$141.9	\$158.7	\$155.8
Del Mar/Oceanside	Demand	4,429	4,932	4,767	4,541	4,694	5,359	6,009
	% Occupancy	61.8%	68.8%	66.5%	63.3%	65.5%	74.7%	83.8%
	ADR	\$181.1	\$184.0	\$178.4	\$179.0	\$182.9	\$215.6	\$222.7
	RevPAR	\$111.8	\$126.6	\$118.6	\$113.4	\$119.8	\$161.1	\$186.6
San Diego South/East, CA	Demand	5,177	5,687	5,893	6,093	6,401	6,566	6,646
	% Occupancy	71.8%	78.9%	81.8%	84.5%	88.8%	91.1%	92.2%
	ADR	\$130.5	\$135.7	\$137.3	\$139.5	\$146.8	\$165.5	\$168.1
	RevPAR	\$93.8	\$107.1	\$112.2	\$117.9	\$130.4	\$150.8	\$155.0

Day of Week Occupancy and ADR Patterns by Region

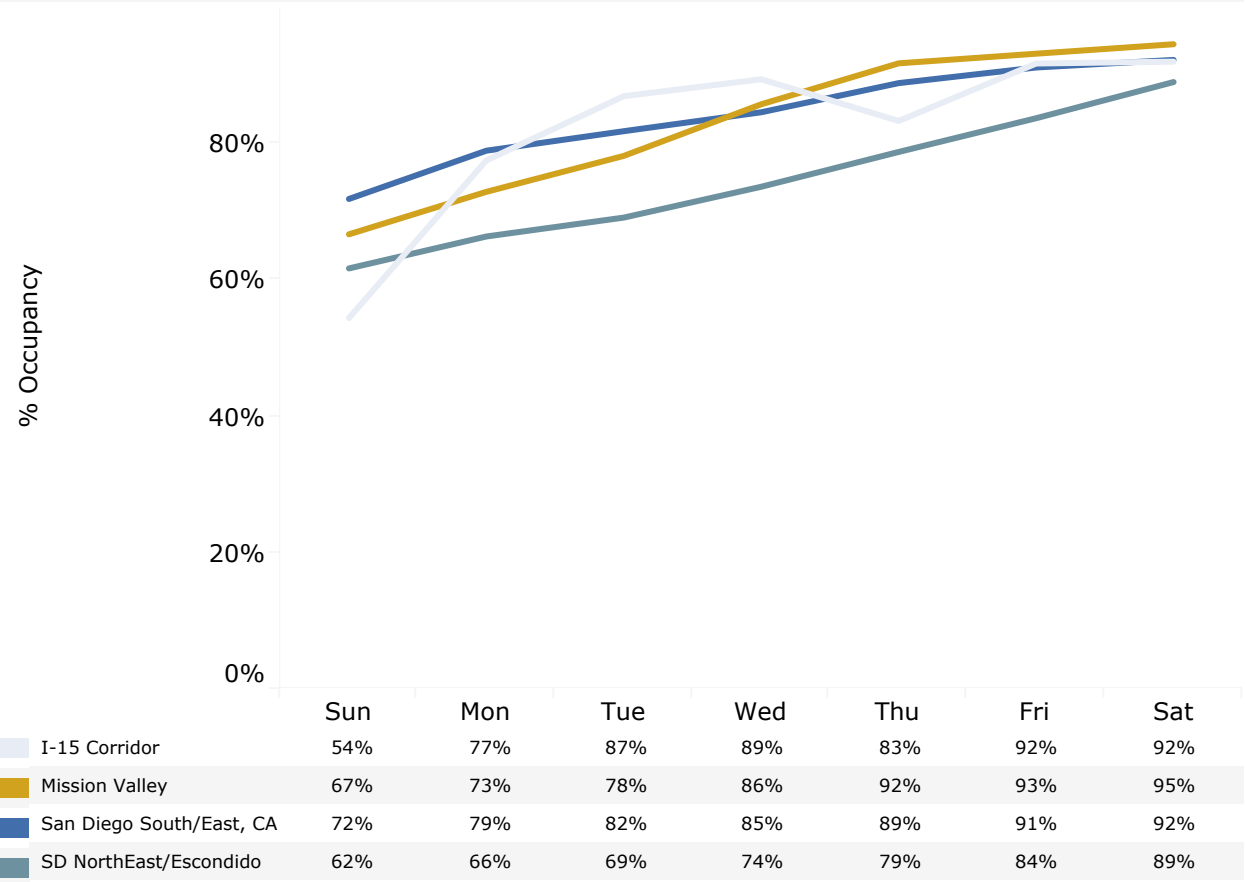
Mar 3 - 9, 2024



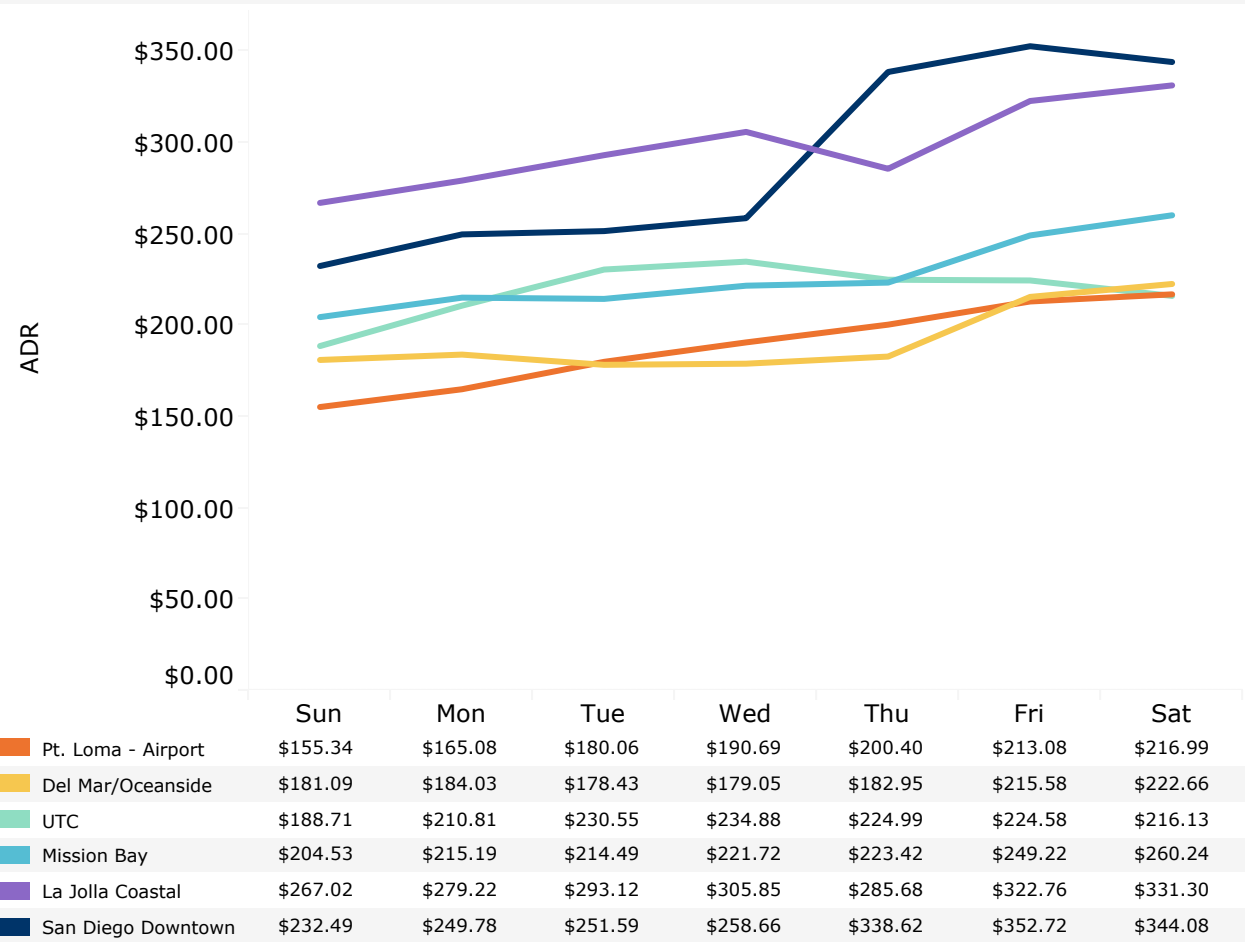
Occupancy By Weekday



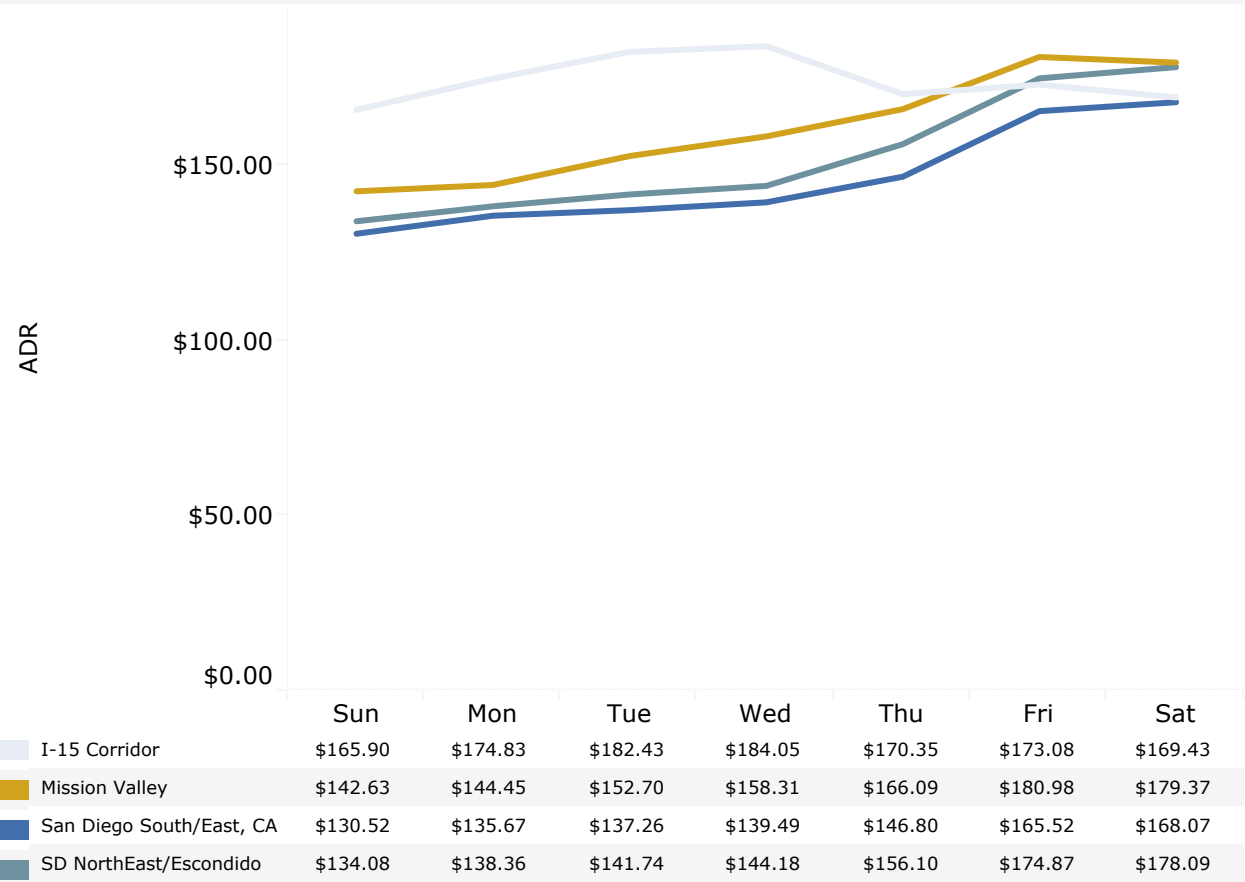
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



		Total Market				Group				Transient			
		Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Feb 11 - 17, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Feb 11 - 17, 2024	Mar 3 - 9, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Feb 11 - 17, 2024
% Occupancy	San Diego, CA	78.3%	75.7%	76.0%	74.8%	36.5%	30.4%	32.9%	30.8%	36.7%	38.8%	38.8%	39.5%
	San Francisco/San Mateo, CA	63.8%	62.4%	57.1%	62.5%	15.4%	16.3%	11.6%	19.6%	45.0%	41.2%	39.8%	38.0%
	Seattle, WA	64.2%	66.5%	60.6%	59.3%	15.0%	17.9%	17.1%	13.7%	46.5%	45.3%	39.1%	39.1%
	Phoenix, AZ	85.6%	86.7%	86.0%	77.4%	40.5%	43.0%	41.5%	34.9%	40.7%	37.9%	40.7%	35.2%
	Los Angeles, CA	74.9%	72.4%	67.8%	70.5%	19.4%	17.9%	11.8%	12.7%	54.3%	53.7%	52.6%	52.7%
	Orange County, CA	70.5%	69.1%	69.5%	69.9%	24.6%	26.3%	21.0%	20.6%	46.6%	42.8%	50.5%	46.3%
Occupancy YOY%	San Diego, CA	+3.2%	+0.1%	-1.1%	-1.8%	+8.7%	-10.8%	-13.0%	-1.1%	-2.6%	+3.8%	+8.1%	-1.7%
	San Francisco/San Mateo, CA	-2.1%	+6.5%	-0.2%	+2.8%	-7.2%	+30.8%	+46.6%	+25.9%	+2.2%	+5.3%	+0.3%	-2.7%
	Seattle, WA	+2.5%	+12.0%	+0.1%	+1.8%	+12.0%	+51.2%	-5.1%	+5.5%	+8.3%	+16.0%	+12.0%	+5.3%
	Phoenix, AZ	-0.4%	+3.0%	-0.9%	-2.6%	-2.4%	+0.0%	+1.2%	-11.1%	+0.1%	+2.2%	-1.3%	+7.1%
	Los Angeles, CA	-3.6%	-0.6%	-10.0%	-4.4%	+14.0%	+15.0%	-21.5%	-12.5%	-8.2%	+1.2%	-7.0%	-6.1%
	Orange County, CA	-8.8%	+2.3%	-7.9%	+2.4%	-13.0%	+11.1%	-10.3%	+12.9%	-2.0%	-8.6%	-5.8%	-4.1%
ADR	San Diego, CA	\$213.12	\$194.00	\$194.15	\$206.50	\$297.30	\$277.34	\$280.84	\$292.35	\$302.52	\$265.55	\$269.55	\$294.32
	San Francisco/San Mateo, CA	\$216.59	\$202.31	\$179.53	\$226.30	\$301.14	\$263.91	\$248.01	\$335.37	\$278.18	\$261.58	\$224.79	\$285.69
	Seattle, WA	\$153.74	\$152.27	\$144.21	\$145.85	\$210.19	\$199.25	\$205.80	\$204.72	\$213.73	\$211.05	\$197.03	\$205.25
	Phoenix, AZ	\$249.72	\$238.82	\$236.11	\$224.46	\$359.71	\$342.36	\$340.55	\$334.12	\$398.09	\$376.09	\$381.11	\$375.73
	Los Angeles, CA	\$205.70	\$197.59	\$185.81	\$191.23	\$309.44	\$281.26	\$265.82	\$260.10	\$317.64	\$303.67	\$282.92	\$296.38
	Orange County, CA	\$197.48	\$188.09	\$204.51	\$206.78	\$270.24	\$284.89	\$250.62	\$265.22	\$301.45	\$252.52	\$318.55	\$320.88
ADR YOY%	San Diego, CA	+4.1%	-3.0%	-4.2%	+0.7%	+4.0%	-3.9%	+1.1%	+5.7%	+4.8%	-2.2%	-7.0%	-0.2%
	San Francisco/San Mateo, CA	-2.0%	+1.0%	-2.8%	+10.7%	+2.7%	-0.6%	-6.3%	+18.4%	-3.6%	+2.0%	-4.7%	+9.6%
	Seattle, WA	+1.5%	+3.5%	+0.2%	+0.5%	+4.8%	+0.8%	+8.6%	+6.1%	+1.1%	+3.4%	-2.3%	-0.4%
	Phoenix, AZ	+2.1%	+3.6%	+1.8%	-19.3%	+2.3%	+0.4%	+6.7%	-26.3%	+2.7%	+2.2%	-2.5%	-18.0%
	Los Angeles, CA	-1.3%	+1.5%	-4.4%	-7.0%	+3.9%	+0.4%	+2.6%	-6.3%	-0.2%	+5.0%	-4.5%	-8.8%
	Orange County, CA	-19.6%	-2.9%	-3.3%	+2.4%	-14.6%	+11.9%	-0.9%	-4.1%	-18.6%	-13.7%	-2.4%	+4.3%

Weekday Analysis

Mar 3 - 9, 2024

