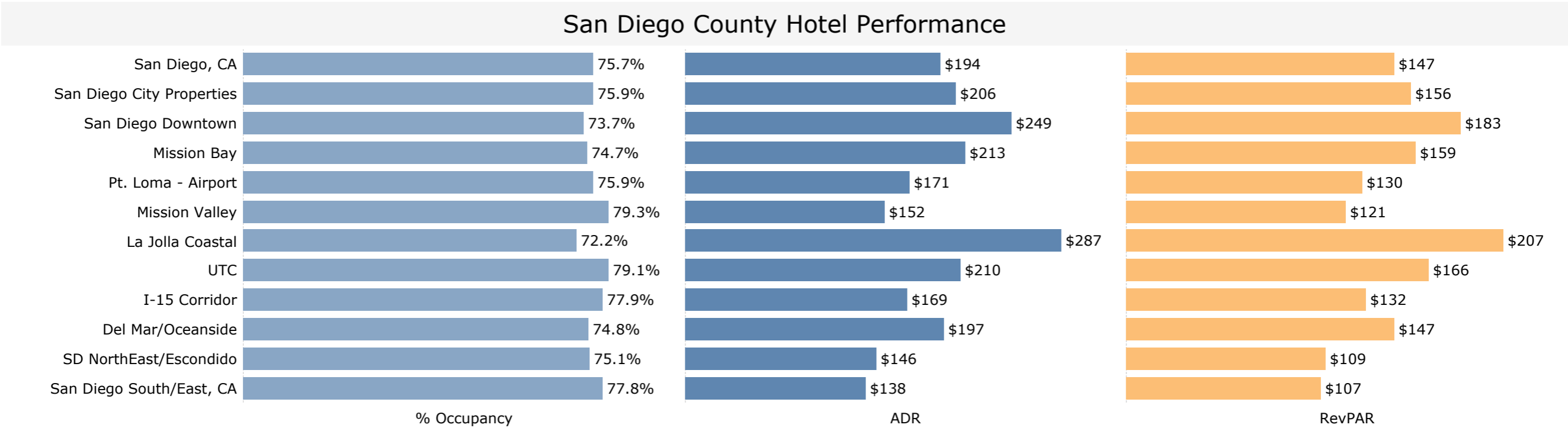
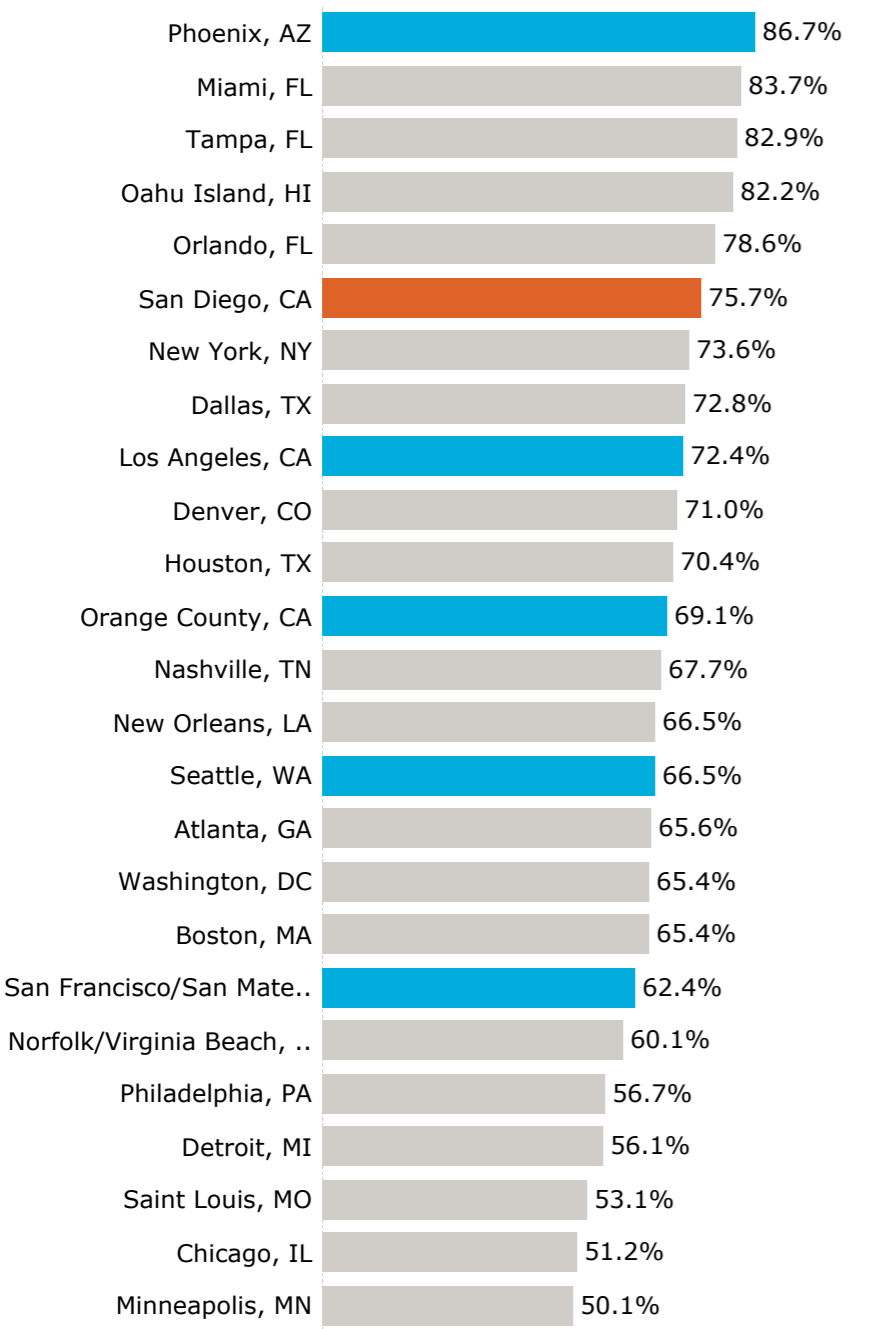


Weekly Hotel Performance Update

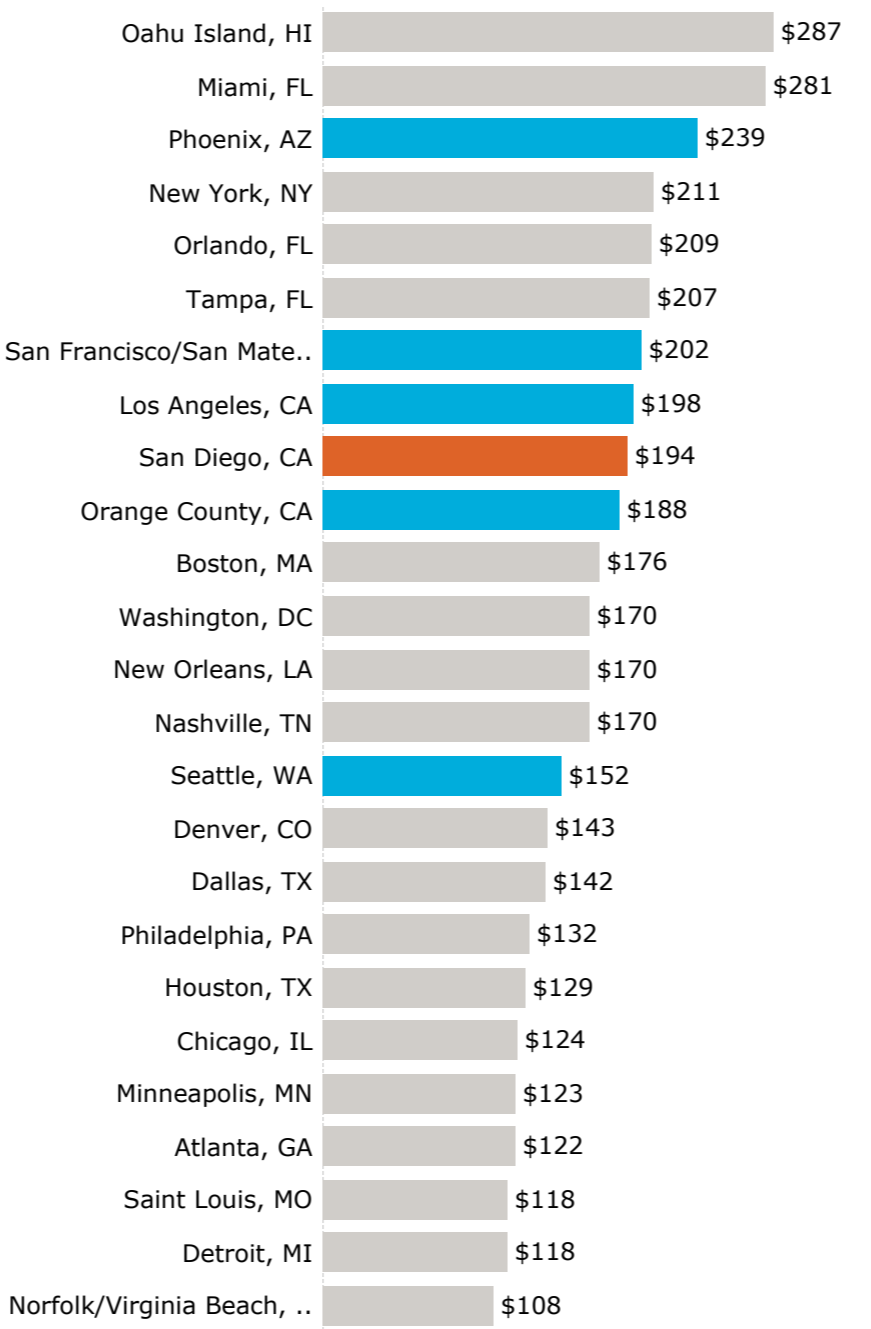
Feb 25 - Mar 2, 2024



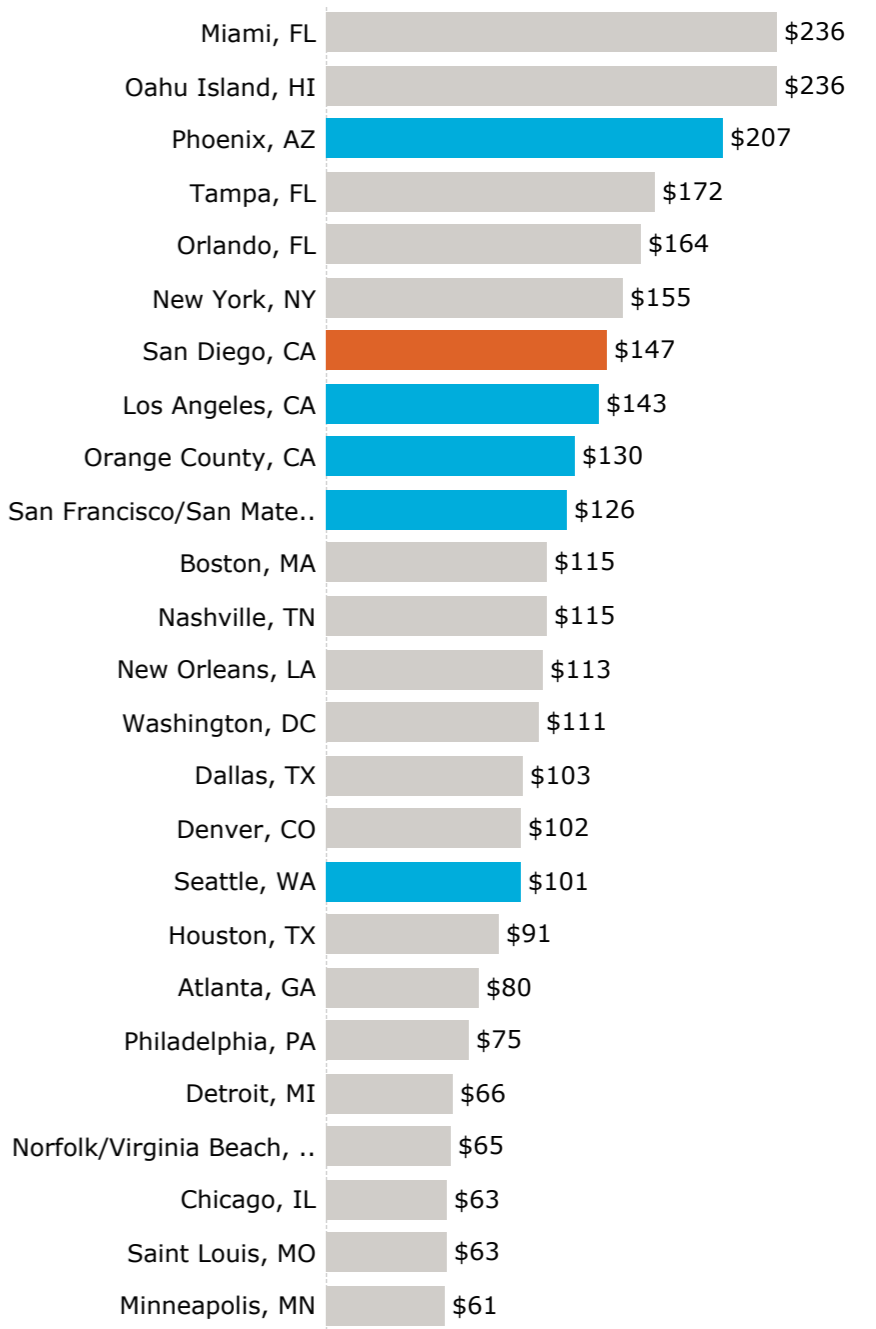
Weekly Top 25 Hotel Occupancy



Weekly Top 25 ADR

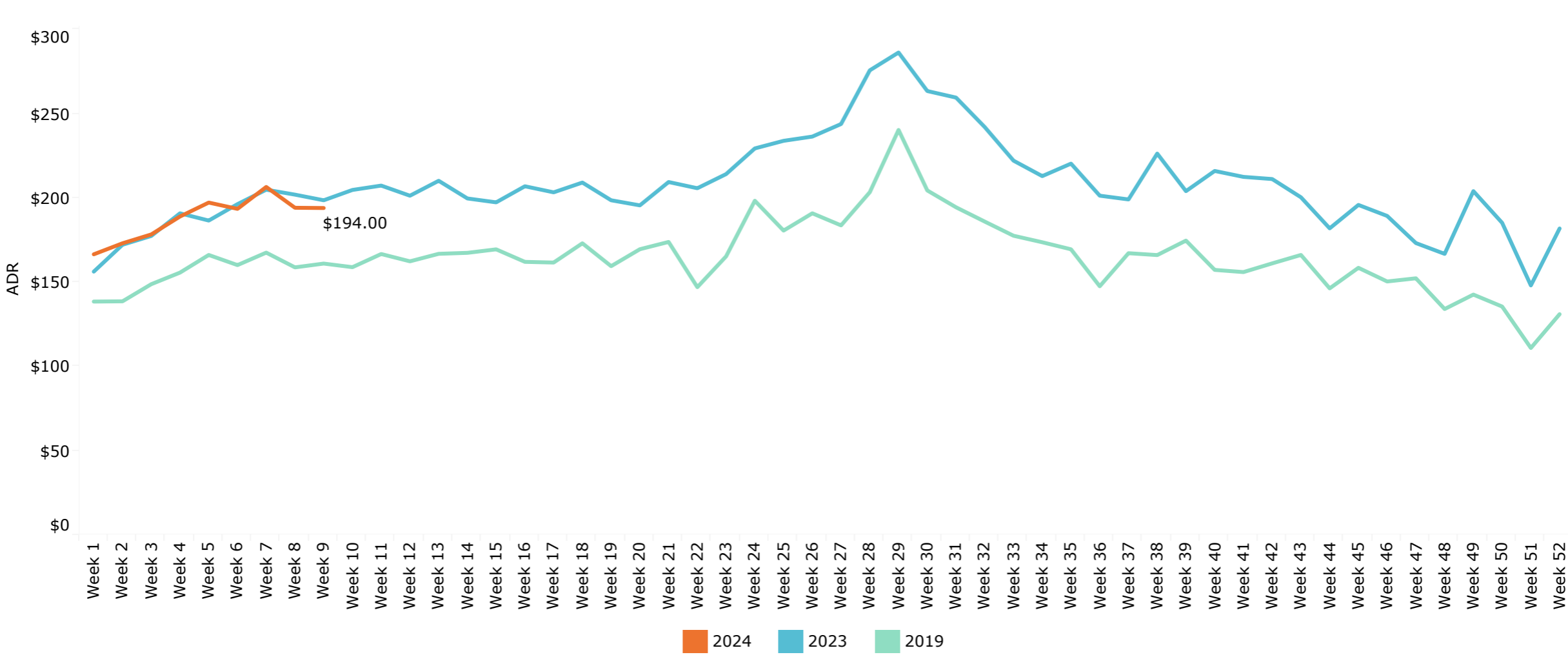
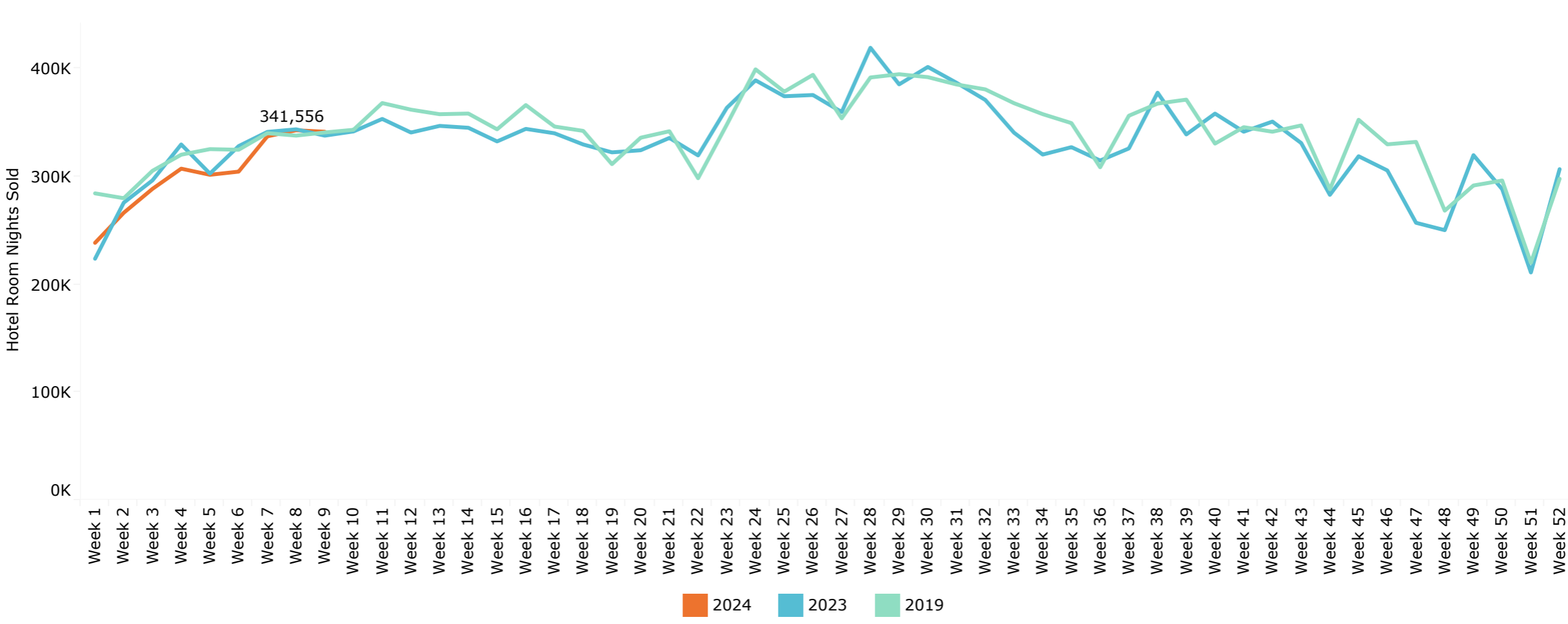


Weekly Top 25 RevPAR



San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2019 Benchmark



Last Week's Daily Hotel Performance by Region

Feb 25 - Mar 2, 2024



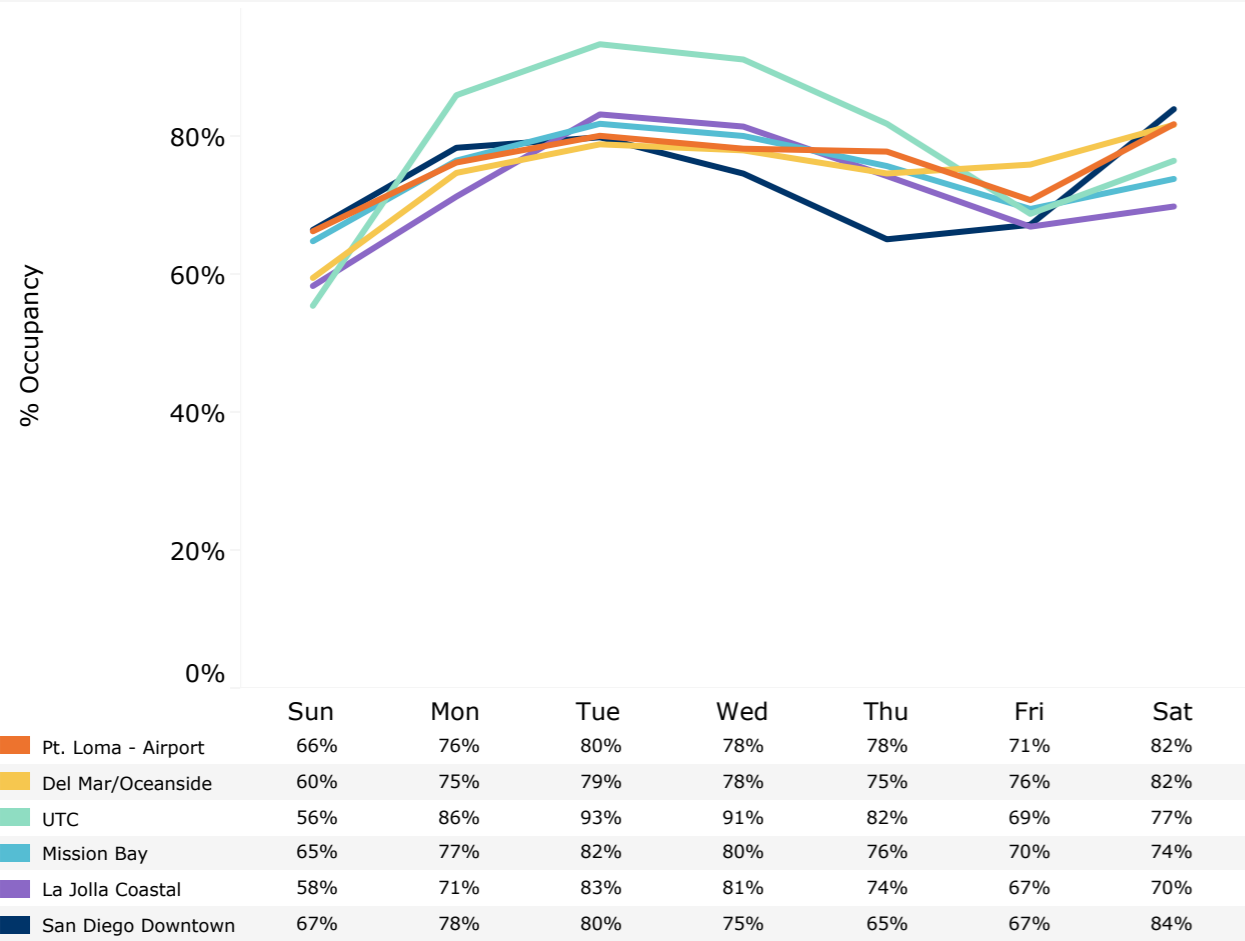
		Sun, February 25	Mon, February 26	Tue, February 27	Wed, February 28	Thu, February 29	Fri, March 1	Sat, March 2
San Diego City Properties	Demand	25,696	31,426	32,777	31,196	29,250	28,166	32,220
	% Occupancy	64.7%	79.2%	82.6%	78.6%	73.7%	71.0%	81.2%
	ADR	\$197.5	\$212.6	\$215.9	\$203.6	\$192.6	\$198.5	\$216.0
	RevPAR	\$127.9	\$168.3	\$178.3	\$160.0	\$142.0	\$140.9	\$175.3
San Diego Downtown	Demand	9,833	11,592	11,817	11,039	9,632	9,943	12,420
	% Occupancy	66.5%	78.4%	79.9%	74.7%	65.1%	67.3%	84.0%
	ADR	\$246.5	\$260.9	\$260.1	\$235.1	\$225.1	\$232.3	\$271.6
	RevPAR	\$163.9	\$204.6	\$207.9	\$175.5	\$146.7	\$156.2	\$228.2
Mission Valley	Demand	5,324	6,517	6,572	5,985	6,363	6,381	6,866
	% Occupancy	67.1%	82.2%	82.9%	75.5%	80.2%	80.5%	86.6%
	ADR	\$141.5	\$156.2	\$160.1	\$150.2	\$150.3	\$150.7	\$153.5
	RevPAR	\$95.0	\$128.4	\$132.6	\$113.4	\$120.6	\$121.3	\$132.9
Pt. Loma - Airport	Demand	3,015	3,468	3,644	3,559	3,540	3,218	3,718
	% Occupancy	66.3%	76.3%	80.1%	78.3%	77.9%	70.8%	81.8%
	ADR	\$158.4	\$177.2	\$176.3	\$176.3	\$166.7	\$167.3	\$172.5
	RevPAR	\$105.0	\$135.2	\$141.3	\$138.0	\$129.8	\$118.5	\$141.2
Mission Bay	Demand	2,055	2,425	2,594	2,538	2,400	2,203	2,341
	% Occupancy	64.9%	76.5%	81.9%	80.1%	75.8%	69.5%	73.9%
	ADR	\$198.4	\$202.9	\$207.1	\$209.5	\$205.1	\$233.4	\$235.2
	RevPAR	\$128.7	\$155.3	\$169.5	\$167.9	\$155.3	\$162.3	\$173.8
La Jolla Coastal	Demand	1,059	1,294	1,510	1,478	1,348	1,215	1,268
	% Occupancy	58.4%	71.3%	83.2%	81.5%	74.3%	67.0%	69.9%
	ADR	\$282.8	\$289.4	\$295.4	\$284.5	\$274.7	\$292.9	\$285.5
	RevPAR	\$165.1	\$206.4	\$245.9	\$231.8	\$204.1	\$196.2	\$199.6
UTC	Demand	2,307	3,575	3,882	3,790	3,403	2,862	3,182
	% Occupancy	55.5%	86.0%	93.4%	91.2%	81.9%	68.8%	76.5%
	ADR	\$180.0	\$217.3	\$228.6	\$219.6	\$205.2	\$203.0	\$198.0
	RevPAR	\$99.9	\$186.9	\$213.5	\$200.3	\$168.0	\$139.7	\$151.5
I-15 Corridor	Demand	1,191	1,525	1,695	1,702	1,427	1,182	1,192
	% Occupancy	65.5%	83.9%	93.3%	93.7%	78.5%	65.1%	65.6%
	ADR	\$162.8	\$169.3	\$183.7	\$185.3	\$160.2	\$157.1	\$153.1
	RevPAR	\$106.7	\$142.1	\$171.4	\$173.6	\$125.8	\$102.2	\$100.5
Del Mar/Oceanside	Demand	4,269	5,360	5,657	5,594	5,354	5,448	5,861
	% Occupancy	59.5%	74.8%	78.9%	78.0%	74.7%	76.0%	81.7%
	ADR	\$173.7	\$191.3	\$198.7	\$194.5	\$184.1	\$208.5	\$219.2
	RevPAR	\$103.4	\$143.0	\$156.8	\$151.8	\$137.5	\$158.4	\$179.2
San Diego South/East, CA	Demand	4,840	5,473	5,662	5,789	5,786	5,644	6,073
	% Occupancy	67.2%	75.9%	78.6%	80.3%	80.3%	78.3%	84.3%
	ADR	\$129.9	\$136.2	\$139.0	\$134.5	\$133.0	\$140.9	\$147.6
	RevPAR	\$87.2	\$103.4	\$109.2	\$108.1	\$106.8	\$110.3	\$124.4

Day of Week Occupancy and ADR Patterns by Region

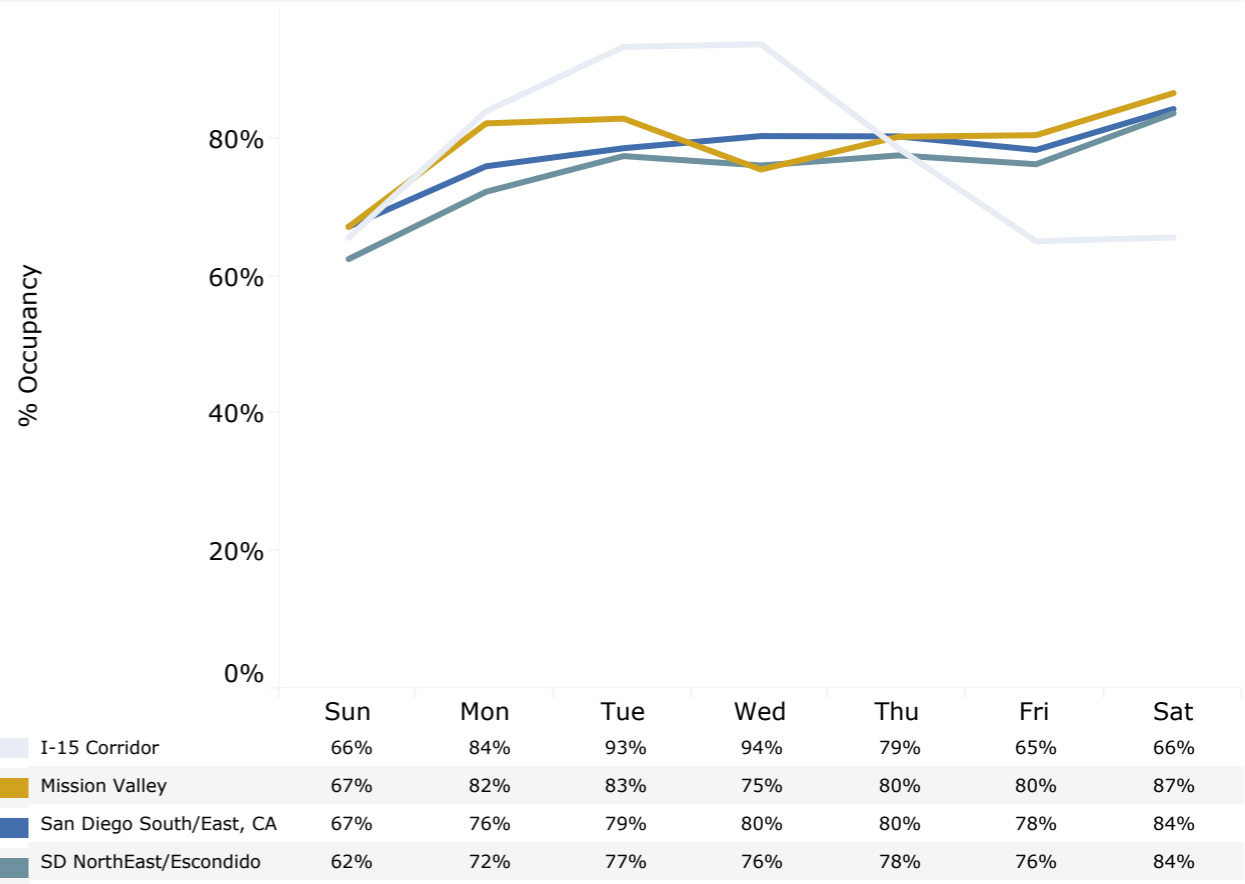
Feb 25 - Mar 2, 2024



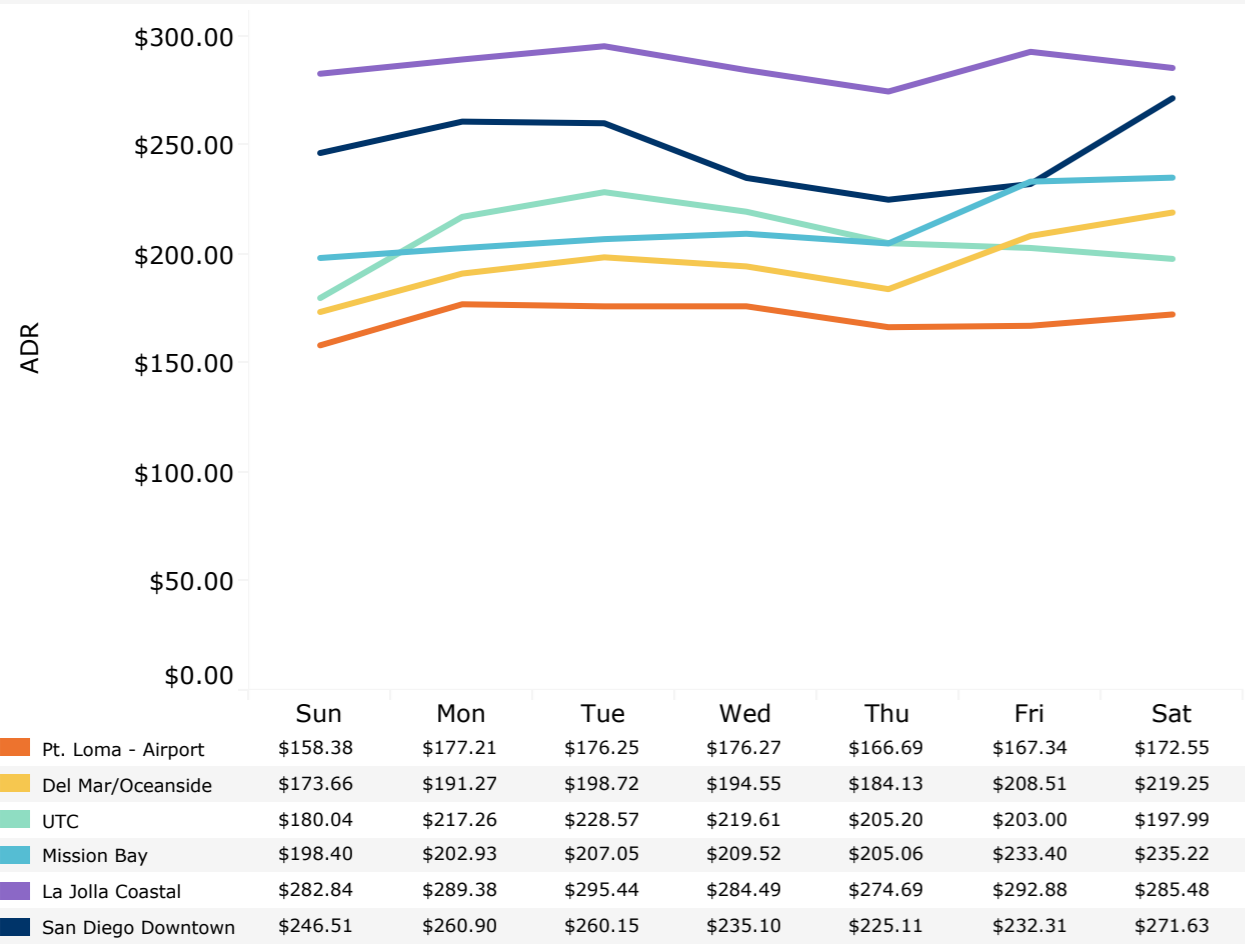
Occupancy By Weekday



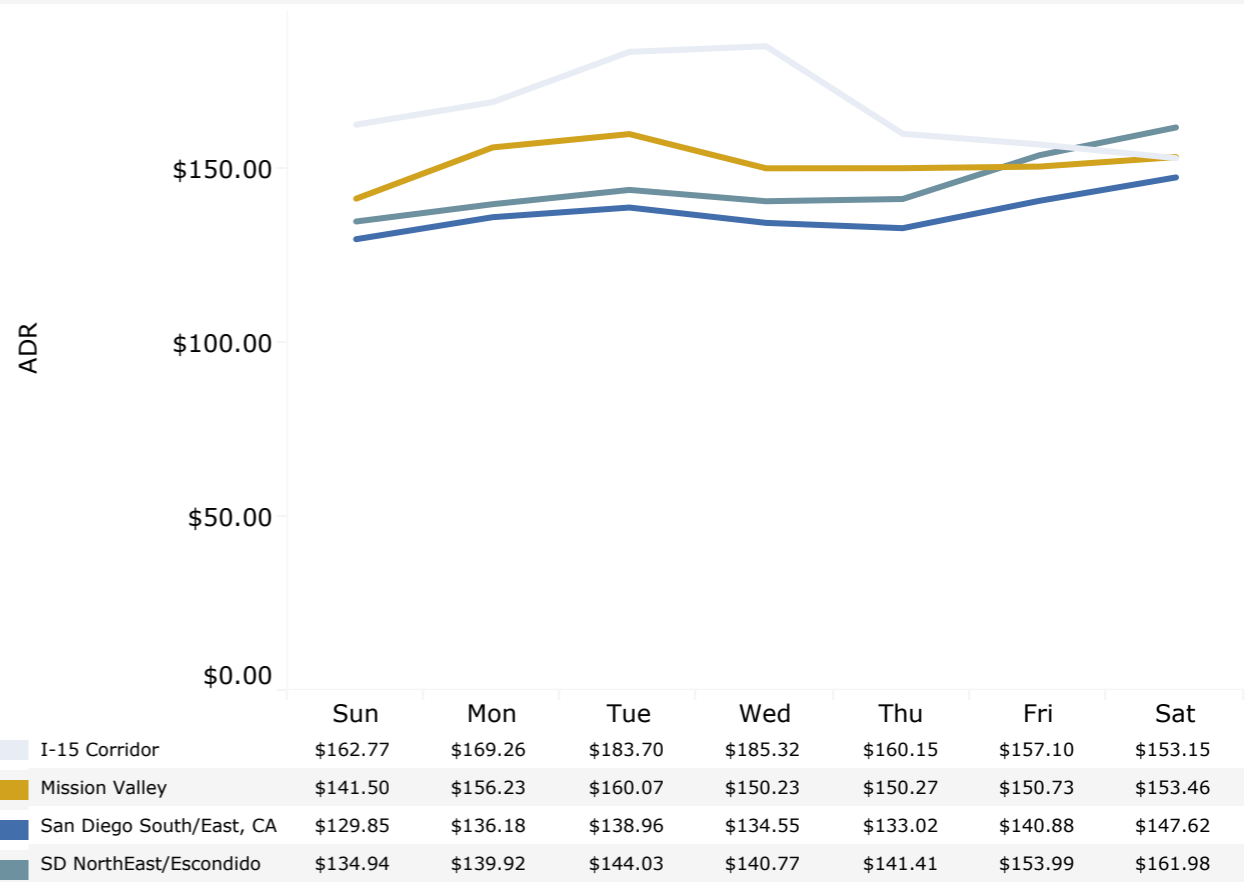
Occupancy By Weekday



ADR By Weekday



ADR By Weekday



Competitive Set Weekly Performance

Last 4 Weeks



		Total Market				Group				Transient			
		Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Feb 11 - 17, 2024	Feb 4 - 10, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Feb 11 - 17, 2024	Feb 4 - 10, 2024	Feb 25 - Mar 2, 2024	Feb 18 - 24, 2024	Feb 11 - 17, 2024	Feb 4 - 10, 2024
% Occupancy	San Diego, CA	75.7%	76.0%	74.8%	67.5%	30.4%	32.9%	30.8%	35.8%	38.8%	38.8%	39.5%	27.5%
	San Francisco/San Mateo, CA	62.4%	57.1%	62.5%	57.7%	16.3%	11.6%	19.6%	12.5%	41.2%	39.8%	38.0%	38.2%
	Seattle, WA	66.5%	60.6%	59.3%	58.1%	17.9%	17.1%	13.7%	12.1%	45.3%	39.1%	39.1%	41.0%
	Phoenix, AZ	86.7%	86.0%	77.4%	80.3%	43.0%	41.5%	34.9%	38.0%	37.9%	40.7%	35.2%	35.3%
	Los Angeles, CA	72.4%	67.8%	70.5%	66.8%	17.9%	11.8%	12.7%	16.8%	53.7%	52.6%	52.7%	49.1%
	Orange County, CA	69.1%	69.5%	69.9%	68.5%	26.3%	21.0%	20.6%	23.3%	42.8%	50.5%	46.3%	44.4%
Occupancy YOY%	San Diego, CA	+0.1%	-1.1%	-1.8%	-7.7%	-10.8%	-13.0%	-1.1%	+13.5%	+3.8%	+8.1%	-1.7%	-20.7%
	San Francisco/San Mateo, CA	+6.5%	-0.2%	+2.8%	+1.6%	+30.8%	+46.6%	+25.9%	-2.7%	+5.3%	+0.3%	-2.7%	+2.0%
	Seattle, WA	+12.0%	+0.1%	+1.8%	+6.1%	+51.2%	-5.1%	+5.5%	+16.4%	+16.0%	+12.0%	+5.3%	+11.5%
	Phoenix, AZ	+3.0%	-0.9%	-2.6%	+3.5%	+0.0%	+1.2%	-11.1%	-30.4%	+2.2%	-1.3%	+7.1%	+65.1%
	Los Angeles, CA	-0.6%	-10.0%	-4.4%	-1.1%	+15.0%	-21.5%	-12.5%	+4.1%	+1.2%	-7.0%	-6.1%	-3.1%
	Orange County, CA	+2.3%	-7.9%	+2.4%	-1.6%	+11.1%	-10.3%	+12.9%	-4.1%	-8.6%	-5.8%	-4.1%	-5.5%
ADR	San Diego, CA	\$194.00	\$194.15	\$206.50	\$193.51	\$277.34	\$280.84	\$292.35	\$287.68	\$265.55	\$269.55	\$294.32	\$268.51
	San Francisco/San Mateo, CA	\$202.31	\$179.53	\$226.30	\$193.36	\$263.91	\$248.01	\$335.37	\$252.80	\$261.58	\$224.79	\$285.69	\$247.04
	Seattle, WA	\$152.27	\$144.21	\$145.85	\$144.75	\$199.25	\$205.80	\$204.72	\$195.24	\$211.05	\$197.03	\$205.25	\$205.04
	Phoenix, AZ	\$238.82	\$236.11	\$224.46	\$246.80	\$342.36	\$340.55	\$334.12	\$401.09	\$376.09	\$381.11	\$375.73	\$431.46
	Los Angeles, CA	\$197.59	\$185.81	\$191.23	\$190.58	\$281.26	\$265.82	\$260.10	\$281.96	\$303.67	\$282.92	\$296.38	\$291.95
	Orange County, CA	\$188.09	\$204.51	\$206.78	\$202.34	\$284.89	\$250.62	\$265.22	\$274.51	\$252.52	\$318.55	\$320.88	\$304.60
ADR YOY%	San Diego, CA	-3.0%	-4.2%	+0.7%	-1.4%	-3.9%	+1.1%	+5.7%	+2.9%	-2.2%	-7.0%	-0.2%	-2.9%
	San Francisco/San Mateo, CA	+1.0%	-2.8%	+10.7%	-5.3%	-0.6%	-6.3%	+18.4%	-12.0%	+2.0%	-4.7%	+9.6%	-4.8%
	Seattle, WA	+3.5%	+0.2%	+0.5%	+0.4%	+0.8%	+8.6%	+6.1%	+1.2%	+3.4%	-2.3%	-0.4%	+1.3%
	Phoenix, AZ	+3.6%	+1.8%	-19.3%	-36.2%	+0.4%	+6.7%	-26.3%	-35.6%	+2.2%	-2.5%	-18.0%	-35.7%
	Los Angeles, CA	+1.5%	-4.4%	-7.0%	-1.4%	+0.4%	+2.6%	-6.3%	+1.1%	+5.0%	-4.5%	-8.8%	+0.0%
	Orange County, CA	-2.9%	-3.3%	+2.4%	+0.5%	+11.9%	-0.9%	-4.1%	-0.3%	-13.7%	-2.4%	+4.3%	+0.8%

Weekday Analysis

Feb 25 - Mar 2, 2024

