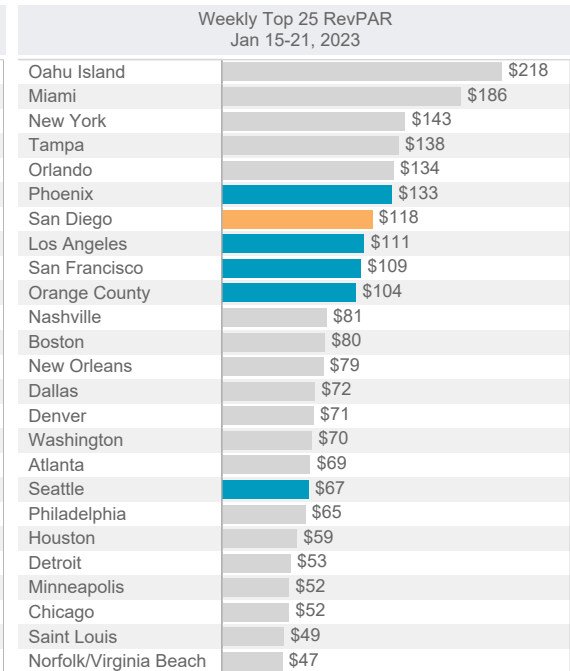
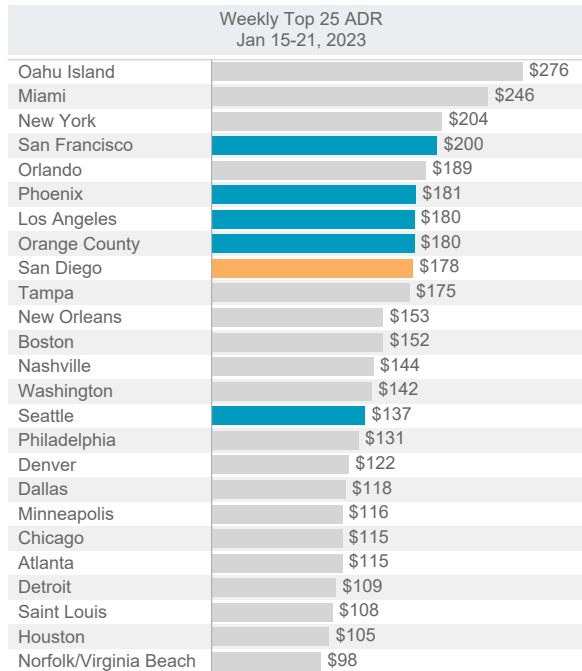
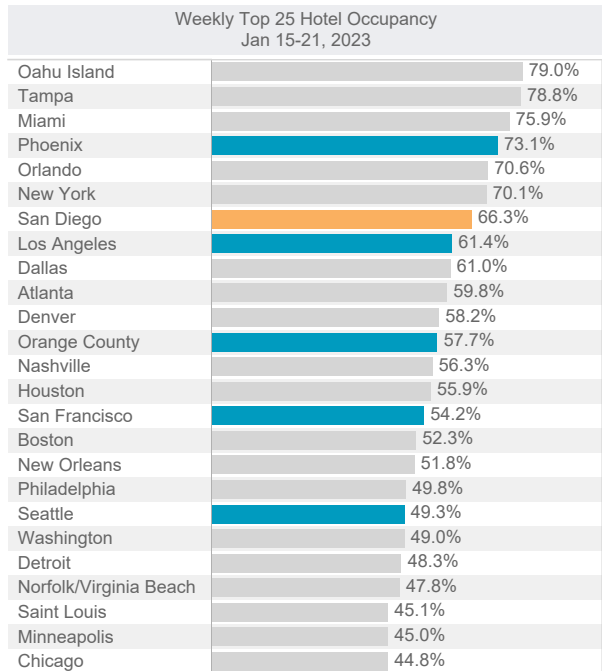
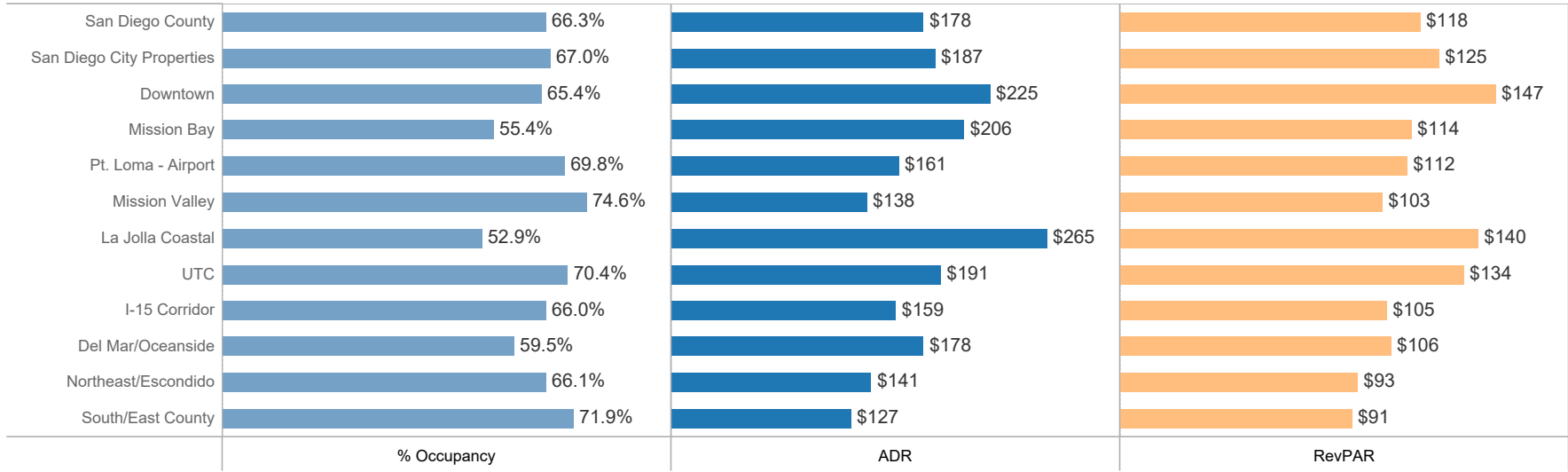




Weekly Hotel Performance Update - Week of Jan 15-21, 2023

source: STR, Inc.

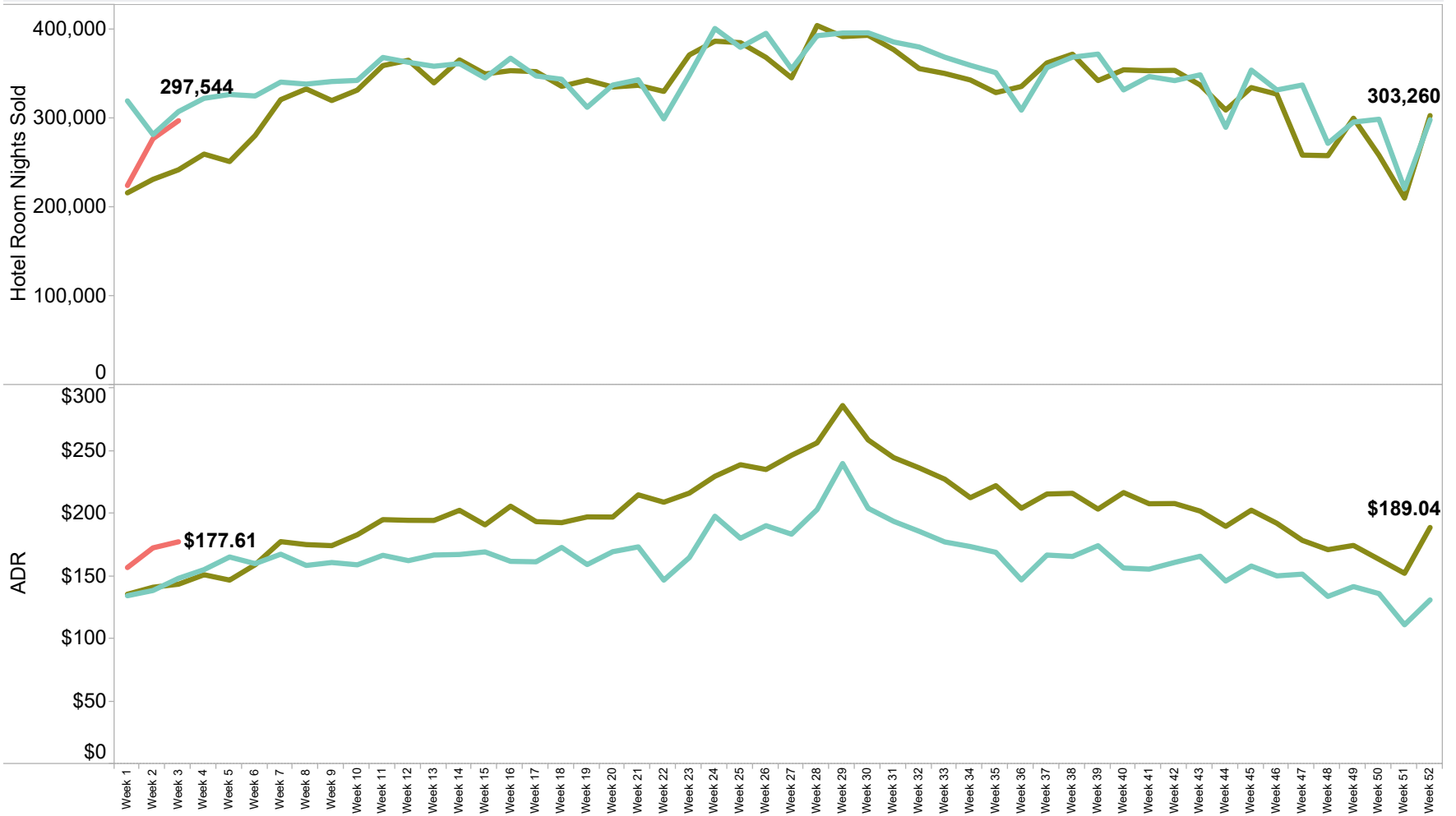
San Diego County Hotel Performance - Week of Jan 15-21, 2023





San Diego County Weekly Demand & Average Rate Trend
 Calendar Year 2019 Benchmark
 Source: STR, Inc

Year
 2019
 2022
 2023





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

		Sun, January 15	Mon, January 16	Tue, January 17	Wed, January 18	Thu, January 19	Fri, January 20	Sat, January 21
San Diego City Properties	Rooms Sold	22,920	22,186	25,987	27,434	28,838	28,025	30,262
	% Occupancy	57.9%	56.0%	65.6%	69.3%	72.8%	70.8%	76.4%
	ADR	\$168.35	\$172.48	\$183.48	\$185.88	\$190.07	\$196.89	\$201.46
	RevPAR	\$97.42	\$96.61	\$120.37	\$128.74	\$138.38	\$139.30	\$153.92
Downtown	Rooms Sold	7,673	7,111	8,663	9,286	10,720	10,932	12,106
	% Occupancy	52.8%	48.9%	59.6%	63.9%	73.8%	75.2%	83.3%
	ADR	\$191.10	\$203.45	\$215.13	\$215.45	\$227.52	\$243.34	\$253.92
	RevPAR	\$100.91	\$99.56	\$128.25	\$137.68	\$167.85	\$183.07	\$211.54
Mission Valley	Rooms Sold	5,997	5,632	5,894	5,785	5,952	5,737	6,383
	% Occupancy	75.6%	71.0%	74.3%	73.0%	75.1%	72.4%	80.5%
	ADR	\$138.35	\$139.65	\$139.82	\$137.66	\$134.53	\$134.65	\$141.61
	RevPAR	\$104.64	\$99.20	\$103.94	\$100.43	\$100.99	\$97.42	\$114.00
Pt. Loma - Airport	Rooms Sold	3,203	3,033	2,960	3,102	3,492	3,653	3,626
	% Occupancy	67.9%	64.3%	62.7%	65.7%	74.0%	77.4%	76.8%
	ADR	\$154.07	\$151.17	\$149.13	\$155.79	\$169.39	\$175.27	\$165.48
	RevPAR	\$104.58	\$97.16	\$93.54	\$102.41	\$125.35	\$135.68	\$127.15
Mission Bay	Rooms Sold	1,321	1,144	1,871	2,172	2,081	1,688	1,998
	% Occupancy	41.7%	36.1%	59.1%	68.6%	65.7%	53.3%	63.1%
	ADR	\$186.11	\$191.17	\$208.27	\$210.54	\$202.91	\$218.06	\$215.78
	RevPAR	\$77.63	\$69.05	\$123.04	\$144.39	\$133.33	\$116.22	\$136.13
La Jolla Coastal	Rooms Sold	752	817	952	1,091	1,089	1,008	1,120
	% Occupancy	40.8%	44.3%	51.7%	59.2%	59.1%	54.7%	60.8%
	ADR	\$298.64	\$251.89	\$247.35	\$249.40	\$258.65	\$277.09	\$277.83
	RevPAR	\$121.86	\$111.66	\$127.77	\$147.64	\$152.83	\$151.55	\$168.84
UTC	Rooms Sold	2,271	2,421	3,301	3,545	3,323	2,845	2,780
	% Occupancy	54.7%	58.3%	79.4%	85.3%	80.0%	68.5%	66.9%
	ADR	\$174.47	\$181.02	\$202.09	\$206.91	\$200.41	\$182.68	\$175.36
	RevPAR	\$95.36	\$105.47	\$160.55	\$176.54	\$160.28	\$125.09	\$117.33
I-15 Corridor	Rooms Sold	827	1,100	1,413	1,475	1,212	1,154	1,212
	% Occupancy	45.5%	60.5%	77.8%	81.2%	66.7%	63.5%	66.7%
	ADR	\$142.38	\$159.82	\$174.66	\$174.01	\$154.12	\$148.52	\$145.14
	RevPAR	\$64.80	\$96.76	\$135.83	\$141.25	\$102.80	\$94.33	\$96.81
Del Mar/Oceanside	Rooms Sold	3,523	3,615	4,094	4,311	4,420	4,711	5,111
	% Occupancy	49.3%	50.5%	57.2%	60.3%	61.8%	65.9%	71.5%
	ADR	\$170.30	\$172.20	\$172.71	\$174.38	\$168.11	\$191.99	\$189.80
	RevPAR	\$83.89	\$87.04	\$98.87	\$105.11	\$103.90	\$126.46	\$135.64
South/East County	Rooms Sold	4,439	4,459	4,575	4,789	4,847	5,022	5,238
	% Occupancy	67.0%	67.3%	69.0%	72.2%	73.1%	75.7%	79.0%
	ADR	\$120.21	\$123.18	\$125.72	\$124.34	\$124.69	\$133.87	\$131.92
	RevPAR	\$80.48	\$82.84	\$86.75	\$89.81	\$91.16	\$101.40	\$104.22
Northeast/Escondido	Rooms Sold	2,793	2,702	3,160	3,230	3,340	3,382	3,643
	% Occupancy	58.0%	56.2%	65.7%	67.1%	69.4%	70.3%	75.7%
	ADR	\$131.18	\$130.17	\$137.57	\$142.56	\$137.33	\$152.66	\$151.05
	RevPAR	\$76.14	\$73.09	\$90.34	\$95.69	\$95.32	\$107.29	\$114.36

WEEK DAY ANALYSIS JAN 15-21, 2023

		January 15, 2023	January 16, 2023	January 17, 2023	January 18, 2023	January 19, 2023	January 20, 2023	January 21, 2023
		Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
TOTAL MARKET	San Diego	58.0%	56.5%	64.3%	68.1%	70.7%	70.3%	75.9%
	Seattle	46.3%	44.4%	52.2%	54.7%	50.9%	46.7%	49.9%
	San Francisco	40.9%	41.0%	54.6%	62.6%	61.0%	59.3%	60.0%
	Los Angeles	55.1%	52.7%	60.0%	62.6%	63.6%	67.4%	68.3%
	Orange County	56.3%	47.7%	55.7%	59.0%	59.7%	61.8%	63.9%
	Phoenix	66.7%	65.3%	73.0%	79.6%	78.1%	74.9%	74.0%
GROUP (UPSCALE+ PROPERTIES)	San Diego	18.6%	24.8%	33.4%	36.3%	40.9%	31.1%	29.4%
	Seattle	4.9%	2.9%	4.6%	6.1%	5.6%	5.7%	5.7%
	San Francisco	3.1%	4.9%	12.2%	20.6%	21.6%	20.5%	15.1%
	Los Angeles	7.0%	7.0%	12.1%	13.1%	13.6%	13.3%	12.9%
	Orange County	15.0%	15.4%	24.5%	26.9%	24.4%	13.2%	7.0%
	Phoenix	25.8%	32.4%	39.1%	45.9%	42.2%	31.1%	23.6%
TRANSIENT (UPSCALE+ PROPERTIES)	San Diego	29.7%	22.6%	25.4%	28.1%	28.8%	32.8%	38.2%
	Seattle	27.9%	27.7%	36.6%	38.7%	34.2%	29.4%	34.4%
	San Francisco	25.4%	24.1%	33.3%	37.1%	35.0%	35.6%	40.3%
	Los Angeles	41.9%	38.9%	45.9%	48.4%	46.9%	47.9%	48.2%
	Orange County	41.4%	31.8%	38.1%	40.6%	40.5%	45.7%	51.3%
	Phoenix	24.6%	21.4%	25.8%	27.7%	29.0%	31.1%	32.9%