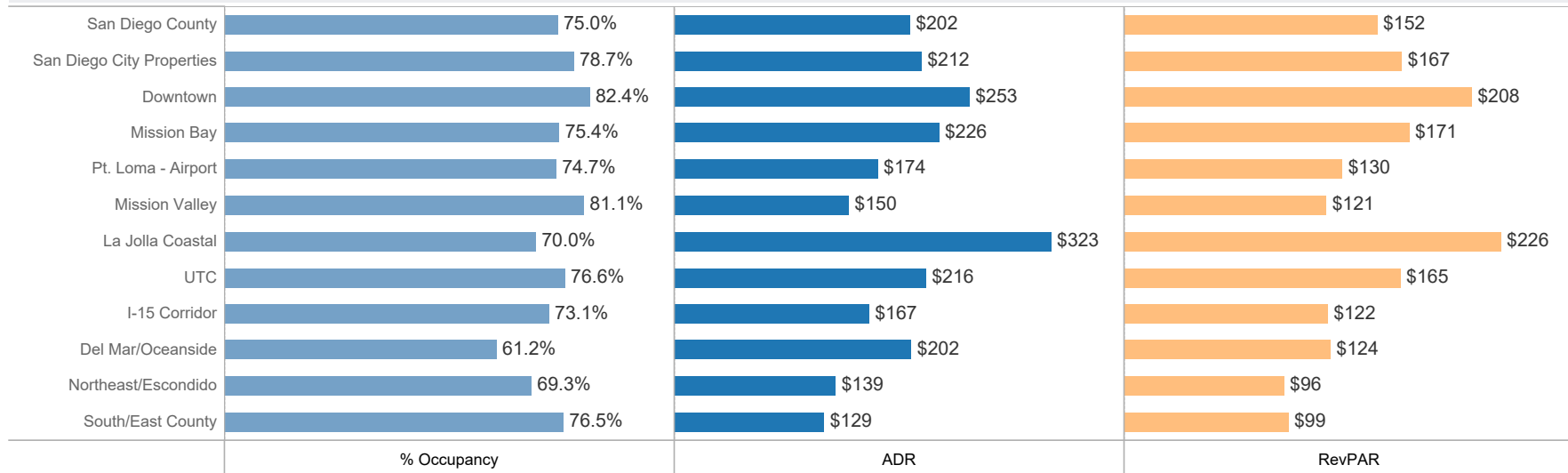




# Weekly Hotel Performance Update - Week of Oct 23-29, 2022

source: STR, Inc.

## San Diego County Hotel Performance - Week of Oct 23-29, 2022



Weekly Top 25 Hotel Occupancy Oct 23-29, 2022	
New York	85.8%
Boston	79.3%
Phoenix	76.5%
Orange County	76.4%
Los Angeles	76.4%
Orlando	76.3%
Tampa	76.1%
Nashville	75.7%
San Diego	75.0%
Oahu Island	74.4%
Dallas	73.1%
Miami	72.2%
Washington	70.4%
Chicago	69.9%
Denver	69.8%
Detroit	68.0%
New Orleans	67.8%
Philadelphia	67.6%
Atlanta	67.0%
San Francisco	66.4%
Seattle	66.4%
Houston	64.6%
Norfolk/Virginia Beach	61.0%
Saint Louis	58.1%
Minneapolis	57.9%

Weekly Top 25 ADR Oct 23-29, 2022	
New York	\$333
Boston	\$251
Oahu Island	\$250
San Francisco	\$219
Miami	\$217
Los Angeles	\$213
Orange County	\$203
San Diego	\$202
New Orleans	\$195
Chicago	\$190
Washington	\$188
Nashville	\$182
Seattle	\$171
Phoenix	\$171
Philadelphia	\$161
Orlando	\$160
Tampa	\$158
Denver	\$149
Detroit	\$132
Dallas	\$132
Minneapolis	\$129
Atlanta	\$124
Saint Louis	\$122
Houston	\$118
Norfolk/Virginia Beach	\$108

Weekly Top 25 RevPAR Oct 23-29, 2022	
New York	\$286
Boston	\$199
Oahu Island	\$186
Los Angeles	\$163
Miami	\$157
Orange County	\$155
San Diego	\$152
San Francisco	\$145
Nashville	\$138
Chicago	\$133
Washington	\$132
New Orleans	\$132
Phoenix	\$131
Orlando	\$122
Tampa	\$121
Seattle	\$114
Philadelphia	\$109
Denver	\$104
Dallas	\$96
Detroit	\$90
Atlanta	\$83
Houston	\$76
Minneapolis	\$75
Saint Louis	\$71
Norfolk/Virginia Beach	\$66



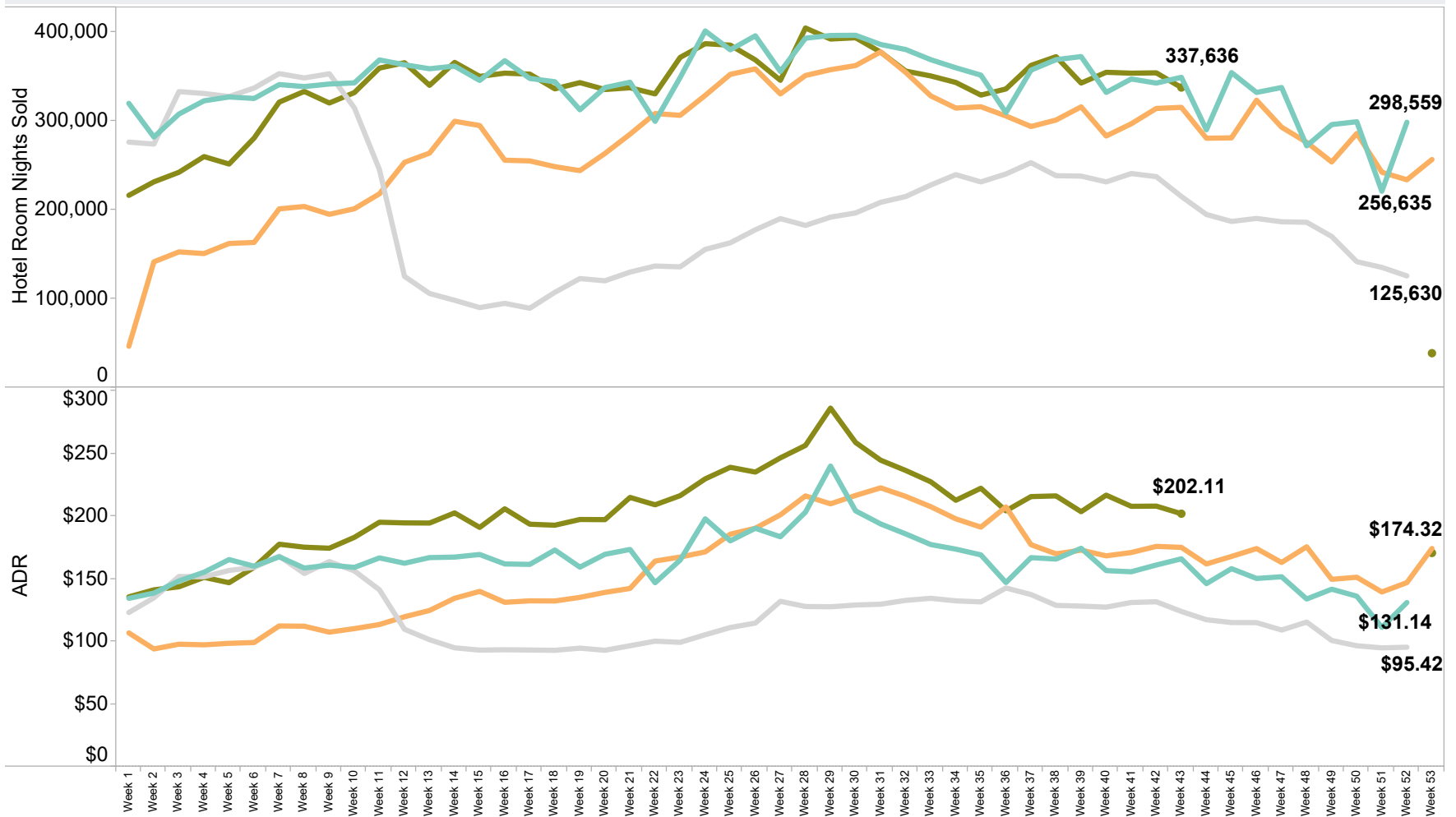
# San Diego County Weekly Demand & Average Rate Trend

Calendar Years 2019-2022 through October 29, 2022

Source: STR, Inc

Year

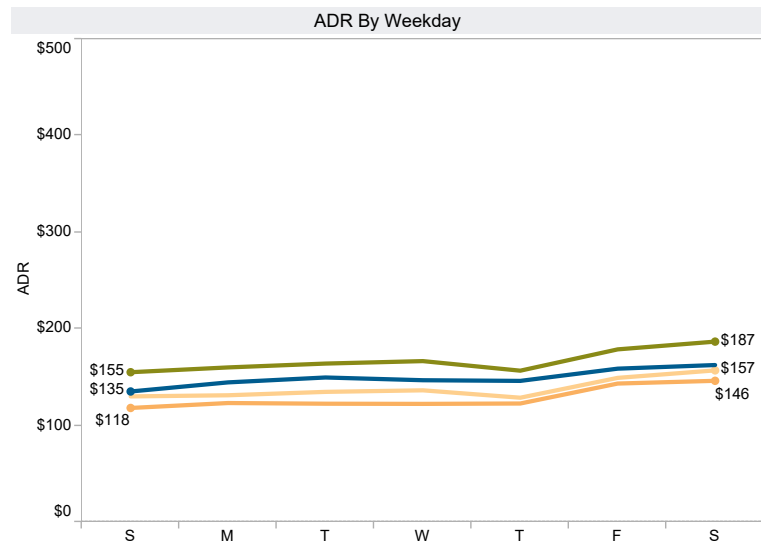
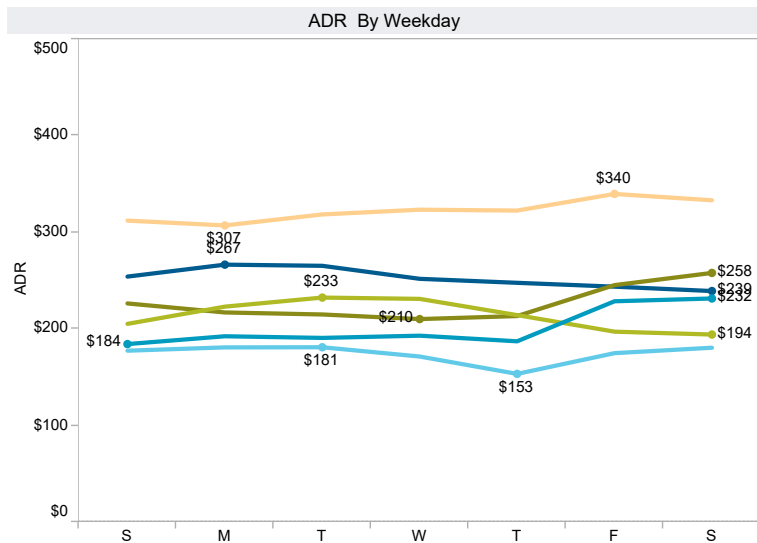
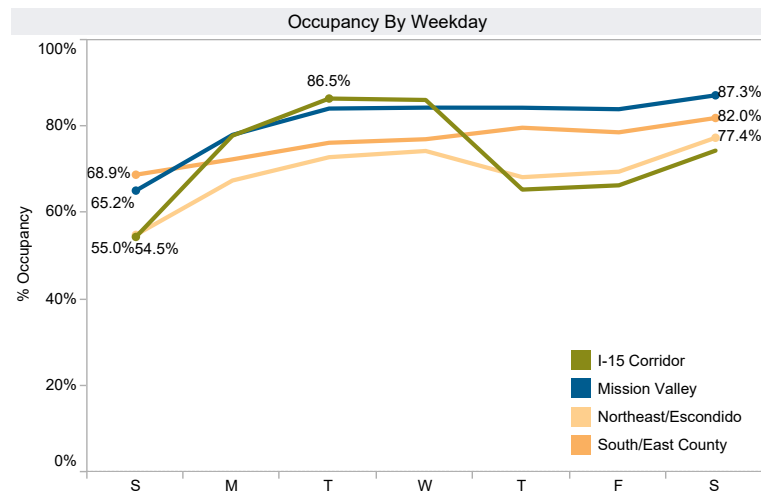
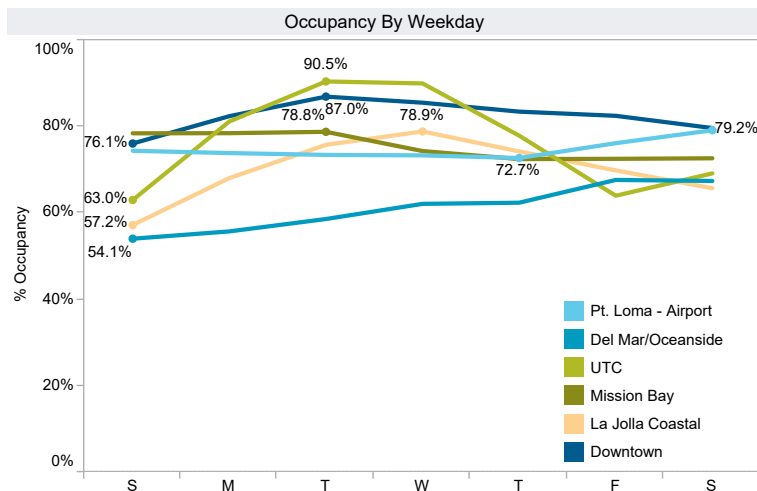
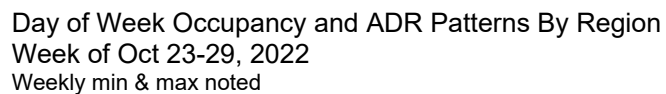
- 2019
- 2020
- 2021
- 2022





# Last Week's Daily Hotel Performance by Region Source: STR, Inc.

		Sun, October 23	Mon, October 24	Tue, October 25	Wed, October 26	Thu, October 27	Fri, October 28	Sat, October 29
San Diego City Properties	Rooms Sold	28,022	31,394	33,270	33,010	31,641	30,980	31,278
	% Occupancy	70.3%	78.8%	83.5%	82.9%	79.4%	77.8%	78.5%
	ADR	\$209.09	\$216.12	\$218.47	\$211.21	\$205.22	\$211.13	\$210.16
	RevPAR	\$147.06	\$170.29	\$182.43	\$174.98	\$162.97	\$164.16	\$164.99
Downtown	Rooms Sold	11,239	12,174	12,842	12,635	12,329	12,186	11,768
	% Occupancy	76.1%	82.4%	87.0%	85.6%	83.5%	82.5%	79.7%
	ADR	\$254.25	\$266.62	\$265.41	\$251.94	\$247.81	\$243.82	\$239.28
	RevPAR	\$193.49	\$219.79	\$230.80	\$215.55	\$206.88	\$201.19	\$190.67
Mission Valley	Rooms Sold	5,170	6,193	6,676	6,693	6,691	6,664	6,919
	% Occupancy	65.2%	78.1%	84.2%	84.4%	84.4%	84.0%	87.3%
	ADR	\$135.27	\$144.70	\$149.77	\$146.93	\$146.24	\$158.92	\$162.66
	RevPAR	\$88.20	\$113.02	\$126.10	\$124.03	\$123.41	\$133.56	\$141.94
Pt. Loma - Airport	Rooms Sold	3,512	3,487	3,467	3,462	3,433	3,595	3,736
	% Occupancy	74.4%	73.9%	73.5%	73.4%	72.7%	76.2%	79.2%
	ADR	\$177.51	\$180.94	\$181.07	\$171.48	\$153.50	\$174.97	\$180.60
	RevPAR	\$132.11	\$133.70	\$133.03	\$125.80	\$111.67	\$133.29	\$142.98
Mission Bay	Rooms Sold	2,485	2,486	2,496	2,355	2,296	2,298	2,302
	% Occupancy	78.5%	78.5%	78.8%	74.4%	72.5%	72.6%	72.7%
	ADR	\$226.45	\$217.11	\$215.02	\$210.25	\$213.39	\$245.43	\$258.05
	RevPAR	\$177.68	\$170.42	\$169.46	\$156.34	\$154.70	\$178.09	\$187.57
La Jolla Coastal	Rooms Sold	1,055	1,255	1,397	1,454	1,369	1,288	1,212
	% Occupancy	57.2%	68.1%	75.8%	78.9%	74.3%	69.9%	65.8%
	ADR	\$312.22	\$307.24	\$318.62	\$323.53	\$322.62	\$339.85	\$333.27
	RevPAR	\$178.73	\$209.21	\$241.51	\$255.24	\$239.64	\$237.50	\$219.16
UTC	Rooms Sold	2,619	3,374	3,759	3,740	3,238	2,660	2,875
	% Occupancy	63.0%	81.2%	90.5%	90.0%	77.9%	64.0%	69.2%
	ADR	\$205.30	\$223.14	\$232.53	\$231.17	\$214.34	\$197.22	\$194.26
	RevPAR	\$129.41	\$181.19	\$210.37	\$208.08	\$167.04	\$126.26	\$134.41
I-15 Corridor	Rooms Sold	990	1,416	1,572	1,566	1,189	1,207	1,353
	% Occupancy	54.5%	77.9%	86.5%	86.2%	65.4%	66.4%	74.5%
	ADR	\$155.23	\$160.19	\$164.18	\$166.73	\$156.82	\$178.88	\$186.91
	RevPAR	\$84.58	\$124.84	\$142.04	\$143.70	\$102.62	\$118.83	\$139.18
Del Mar/Oceanside	Rooms Sold	3,867	3,988	4,193	4,444	4,463	4,840	4,823
	% Occupancy	54.1%	55.8%	58.6%	62.1%	62.4%	67.7%	67.4%
	ADR	\$184.37	\$192.46	\$190.76	\$193.06	\$187.24	\$228.70	\$231.59
	RevPAR	\$99.69	\$107.31	\$111.84	\$119.96	\$116.84	\$154.77	\$156.17
South/East County	Rooms Sold	4,527	4,761	5,013	5,067	5,242	5,172	5,390
	% Occupancy	68.9%	72.4%	76.3%	77.1%	79.8%	78.7%	82.0%
	ADR	\$118.21	\$123.32	\$122.61	\$122.43	\$122.82	\$143.49	\$146.33
	RevPAR	\$81.42	\$89.34	\$93.52	\$94.40	\$97.97	\$112.92	\$120.01
Northeast/Escondido	Rooms Sold	2,638	3,242	3,501	3,570	3,279	3,340	3,717
	% Occupancy	55.0%	67.5%	72.9%	74.4%	68.3%	69.6%	77.4%
	ADR	\$130.18	\$131.36	\$134.87	\$136.48	\$128.83	\$149.37	\$157.13
	RevPAR	\$71.54	\$88.72	\$98.37	\$101.51	\$88.00	\$103.93	\$121.68





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2022

## Competitive Set Total Market Weekly

		Total Market			
		Week 40	Week 41	Week 42	Week 43
		Oct 2-8, 2022	Oct 9-15, 2022	Oct 16-22, 2022	Oct 23-29, 2022
% Occupancy	San Diego	78.8%	78.6%	78.7%	75.0%
	San Francisco	71.4%	71.9%	74.9%	66.4%
	Seattle	69.3%	76.7%	70.6%	66.4%
	Phoenix	71.1%	75.6%	75.3%	76.5%
	Los Angeles	74.2%	76.9%	77.3%	76.4%
	Orange County	80.9%	83.4%	79.2%	76.4%
Occupancy YOY	San Diego	24.5%	18.5%	12.1%	6.3%
	San Francisco	27.7%	35.2%	44.1%	25.3%
	Seattle	24.6%	33.7%	24.8%	17.5%
	Phoenix	7.7%	11.2%	6.4%	7.6%
	Los Angeles	12.2%	9.1%	10.6%	8.0%
	Orange County	25.4%	19.6%	10.6%	15.2%
ADR	San Diego	\$216.93	\$208.01	\$208.17	\$202.11
	San Francisco	\$227.56	\$237.17	\$234.06	\$218.81
	Seattle	\$171.83	\$190.54	\$174.99	\$171.38
	Phoenix	\$159.38	\$167.57	\$170.92	\$171.21
	Los Angeles	\$203.42	\$208.51	\$210.38	\$212.75
	Orange County	\$214.39	\$214.33	\$209.48	\$203.36
ADR YOY	San Diego	28.8%	21.6%	18.3%	15.4%
	San Francisco	30.5%	35.6%	34.8%	25.7%
	Seattle	22.6%	37.1%	26.6%	25.0%
	Phoenix	18.4%	16.5%	16.4%	15.7%
	Los Angeles	15.7%	16.3%	15.6%	14.2%
	Orange County	18.2%	29.7%	14.3%	11.6%

## Competitive Set Group and Transient Weekly

		Group				Transient			
		Week 40	Week 41	Week 42	Week 43	Week 40	Week 41	Week 42	Week 43
		Oct 2-8, 2022	Oct 9-15, 2022	Oct 16-22, 2022	Oct 23-29, 2022	Oct 2-8, 2022	Oct 9-15, 2022	Oct 16-22, 2022	Oct 23-29, 2022
% Occupancy	San Diego	35.2%	34.4%	38.7%	39.1%	39.0%	40.8%	37.2%	34.2%
	San Francisco	16.5%	18.2%	18.4%	12.5%	48.5%	48.2%	51.7%	48.0%
	Seattle	16.2%	25.3%	18.0%	19.7%	47.3%	51.7%	50.9%	44.8%
	Phoenix	30.7%	35.6%	36.8%	43.7%	30.5%	32.2%	31.8%	29.4%
	Los Angeles	14.1%	16.8%	20.7%	17.5%	54.9%	56.5%	55.4%	57.6%
	Orange County	25.5%	24.4%	26.0%	24.8%	53.6%	58.6%	53.5%	51.9%
Occupancy YOY	San Diego	108.3%	96.9%	78.1%	91.2%	0.6%	6.3%	-11.8%	-22.6%
	San Francisco	127.8%	176.8%	188.0%	104.7%	21.3%	27.5%	40.0%	24.3%
	Seattle	95.6%	335.8%	120.8%	118.0%	27.4%	27.2%	29.8%	15.1%
	Phoenix	23.7%	49.2%	54.0%	95.1%	-0.8%	-0.4%	-7.8%	-21.0%
	Los Angeles	28.6%	39.9%	61.1%	37.0%	13.2%	8.1%	5.3%	7.6%
	Orange County	125.4%	83.2%	103.1%	103.8%	15.5%	22.8%	1.2%	6.1%
ADR	San Diego	\$255.96	\$270.57	\$269.81	\$266.41	\$330.30	\$300.48	\$297.75	\$285.31
	San Francisco	\$285.50	\$312.20	\$289.43	\$303.18	\$280.99	\$290.25	\$291.15	\$265.58
	Seattle	\$234.65	\$244.39	\$237.00	\$232.57	\$232.00	\$267.58	\$237.80	\$228.89
	Phoenix	\$269.45	\$281.47	\$289.26	\$274.46	\$286.11	\$296.37	\$303.43	\$309.20
	Los Angeles	\$249.20	\$279.31	\$264.49	\$276.01	\$303.68	\$306.35	\$307.23	\$306.50
	Orange County	\$266.37	\$286.40	\$283.68	\$266.84	\$333.80	\$318.36	\$316.07	\$306.89
ADR YOY	San Diego	6.7%	12.4%	3.7%	4.5%	29.3%	12.5%	12.2%	9.6%
	San Francisco	9.0%	26.3%	10.3%	13.5%	24.3%	26.4%	27.3%	16.0%
	Seattle	21.4%	13.7%	10.1%	12.1%	15.0%	32.1%	19.7%	16.0%
	Phoenix	17.3%	10.1%	8.4%	7.4%	18.2%	12.2%	15.9%	16.4%
	Los Angeles	5.9%	24.4%	4.7%	8.2%	15.8%	13.7%	13.7%	10.1%
	Orange County	-6.4%	8.1%	6.8%	-6.0%	5.4%	31.7%	4.6%	2.2%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.

## WEEK DAY ANALYSIS OCT 23-29, 2022

	October 23, 2022	October 24, 2022	October 25, 2022	October 26, 2022	October 27, 2022	October 28, 2022	October 29, 2022
TOTAL MARKET	San Diego 66.7%	74.6%	78.5%	78.4%	75.4%	75.1%	76.4%
	Seattle 53.4%	65.3%	75.4%	72.5%	66.3%	62.9%	69.1%
	San Francisco 58.5%	66.6%	73.7%	72.6%	67.7%	61.9%	64.1%
	Los Angeles 65.1%	70.4%	75.7%	78.9%	77.1%	82.2%	85.2%
	Orange County 71.6%	75.4%	78.2%	74.8%	75.6%	79.0%	80.4%
	Phoenix 65.3%	77.5%	83.1%	81.6%	77.9%	75.1%	74.8%

GROUP (UPSCALE+ PROPERTIES)	San Diego 35.4%	45.0%	48.5%	45.7%	39.4%	32.7%	26.8%
	Seattle 15.0%	20.9%	29.8%	26.0%	20.4%	11.1%	14.8%
	San Francisco 8.9%	14.2%	16.6%	15.6%	14.0%	10.0%	8.5%
	Los Angeles 10.9%	18.4%	22.2%	23.6%	19.0%	15.9%	12.4%
	Orange County 25.6%	33.4%	34.7%	26.6%	22.5%	17.7%	13.5%
	Phoenix 34.5%	51.6%	57.3%	51.4%	47.6%	34.6%	28.9%

TRANSIENT (UPSCALE+ PROPERTIES)	San Diego 30.5%	30.2%	30.6%	31.8%	33.5%	39.2%	43.7%
	Seattle 34.5%	41.5%	47.2%	45.2%	43.3%	46.4%	55.7%
	San Francisco 42.4%	45.9%	52.4%	52.8%	49.2%	45.4%	47.7%
	Los Angeles 50.0%	51.5%	56.1%	58.5%	58.2%	62.3%	66.5%
	Orange County 44.3%	44.8%	46.9%	49.9%	54.4%	59.0%	63.7%
	Phoenix 25.0%	25.8%	27.7%	29.7%	28.5%	33.9%	35.0%