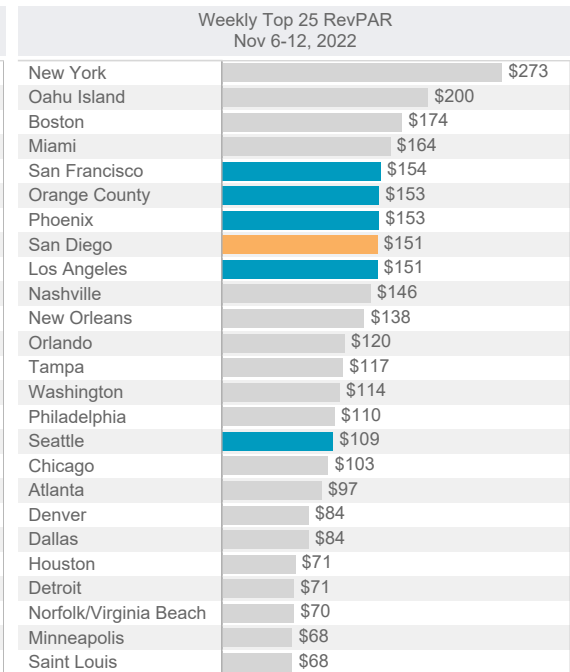
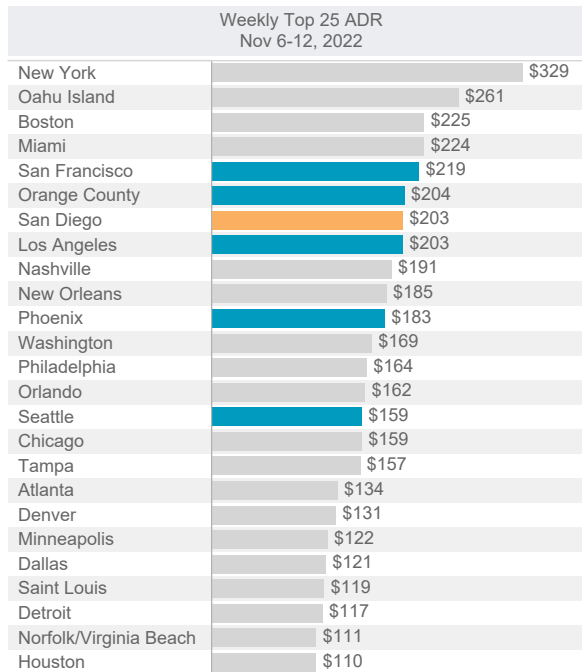
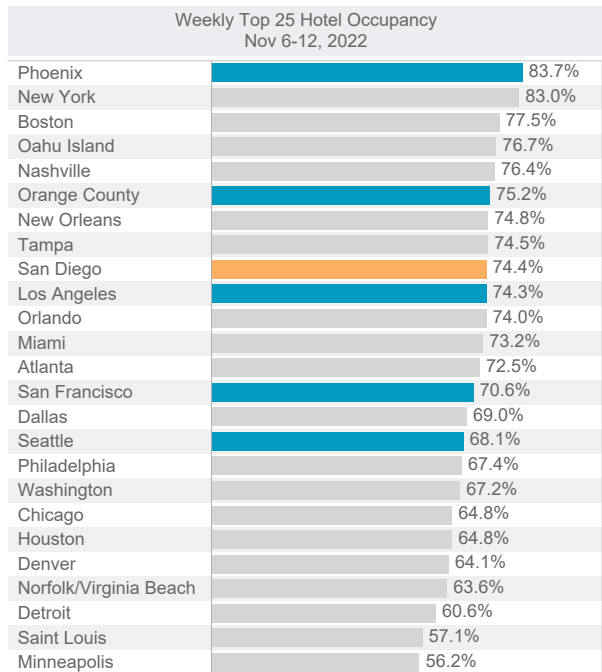
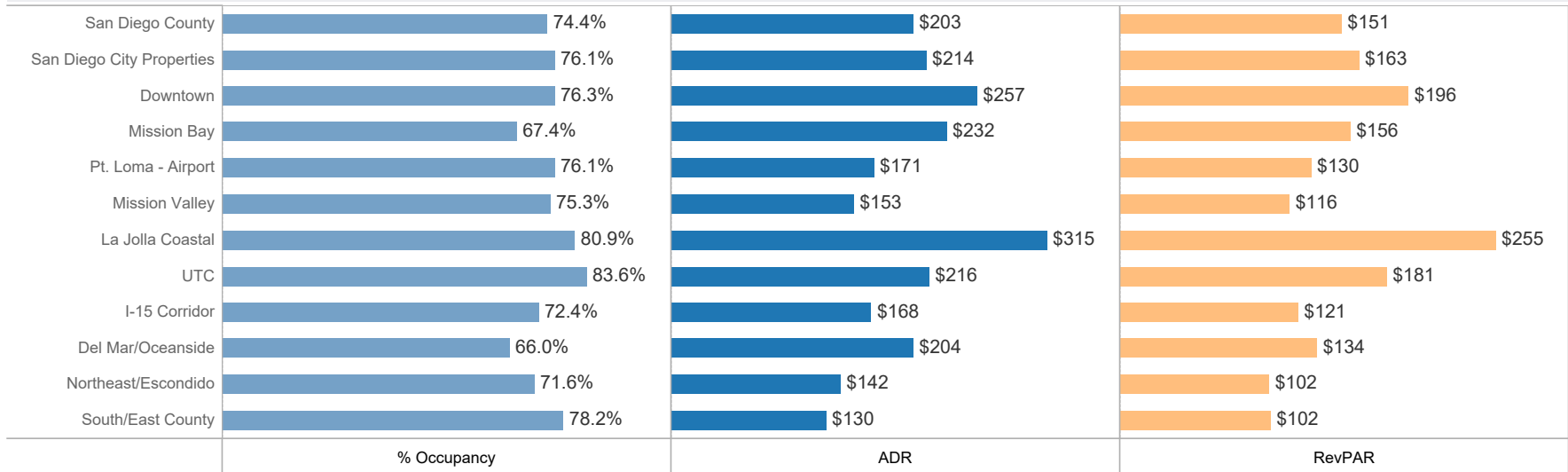




# Weekly Hotel Performance Update - Week of Nov 6-12, 2022

source: STR, Inc.

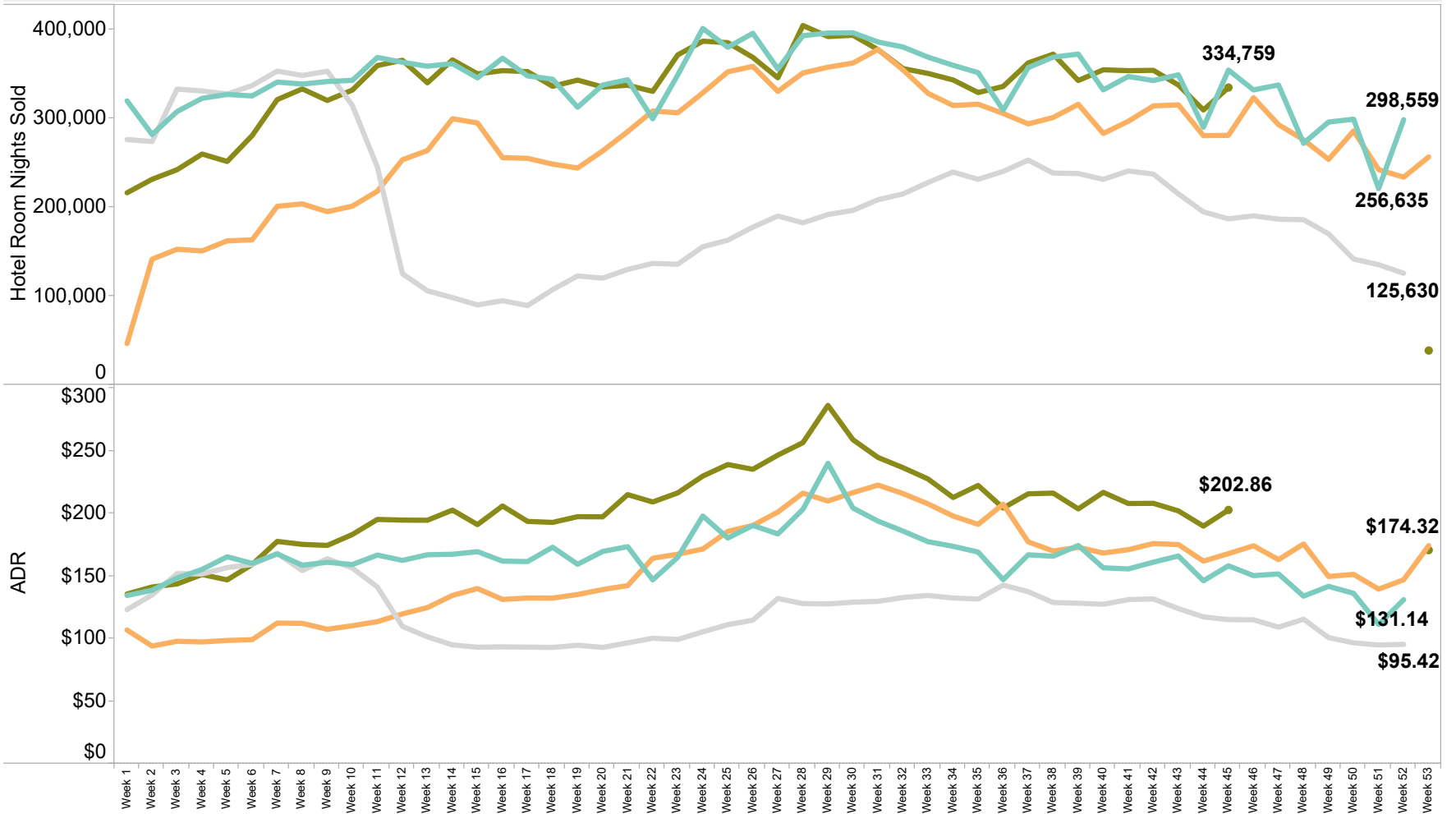
## San Diego County Hotel Performance - Week of Nov 6-12, 2022





San Diego County Weekly Demand & Average Rate Trend  
 Calendar Years 2019-2022 through November 12, 2022  
 Source: STR, Inc

Year  
 2019  
 2020  
 2021  
 2022





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

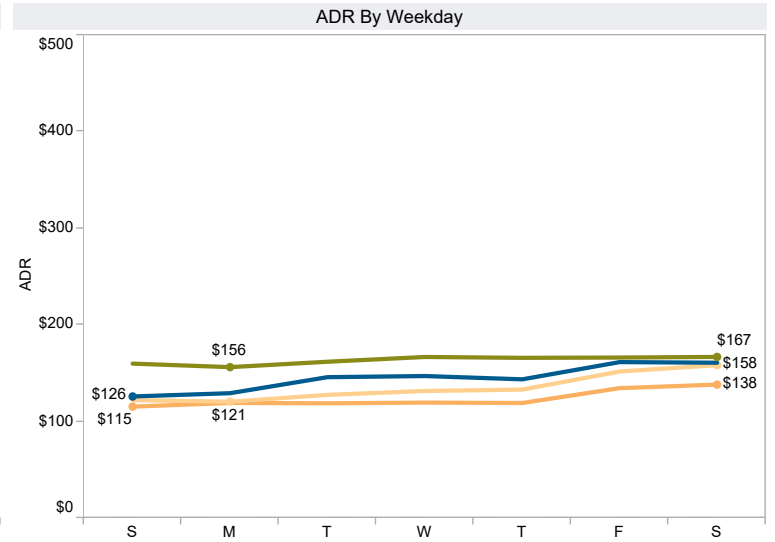
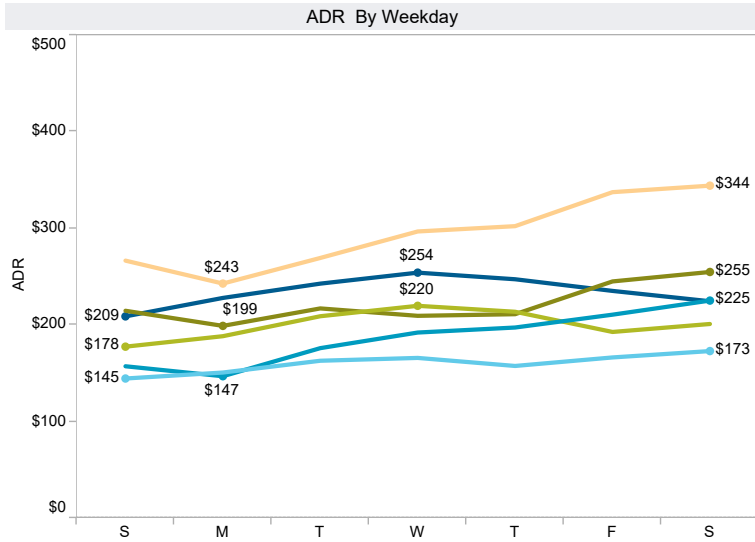
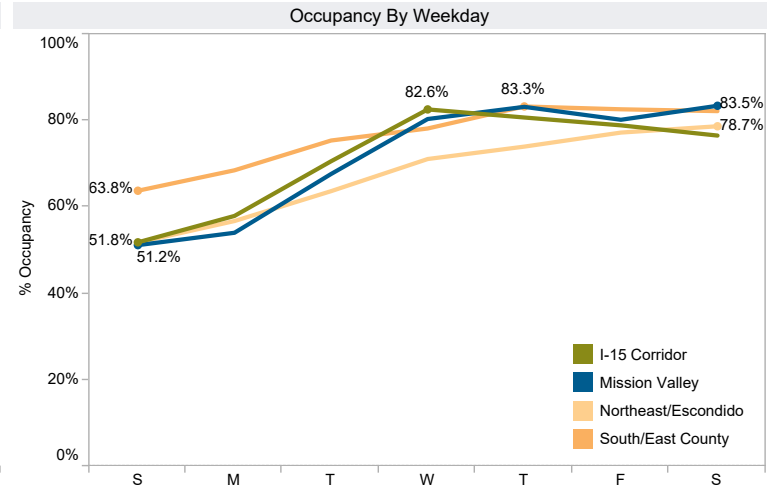
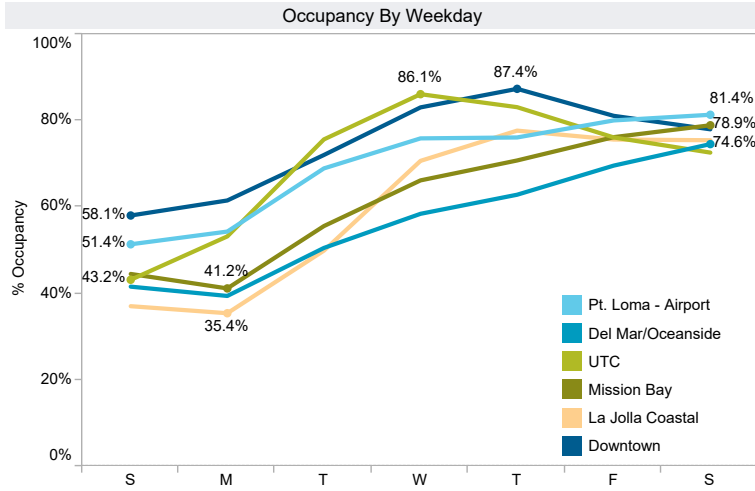
		Sun, November 06	Mon, November 07	Tue, November 08	Wed, November 09	Thu, November 10	Fri, November 11	Sat, November 12
San Diego City Properties	Rooms Sold	22,227	25,962	29,202	31,780	31,288	35,705	36,000
	% Occupancy	55.8%	65.2%	73.3%	79.8%	78.5%	89.6%	90.3%
	ADR	\$180.76	\$190.55	\$200.63	\$217.88	\$208.85	\$233.32	\$245.64
	RevPAR	\$100.83	\$124.15	\$147.03	\$173.77	\$163.99	\$209.07	\$221.93
Downtown	Rooms Sold	7,272	9,092	10,836	12,962	11,474	13,172	14,033
	% Occupancy	49.2%	61.6%	73.4%	87.8%	77.7%	89.2%	95.0%
	ADR	\$201.08	\$218.90	\$236.39	\$273.00	\$252.00	\$274.62	\$300.61
	RevPAR	\$99.01	\$134.77	\$173.45	\$239.61	\$195.79	\$244.94	\$285.65
Mission Valley	Rooms Sold	4,518	5,072	5,451	5,830	6,212	7,429	7,285
	% Occupancy	57.0%	64.0%	68.7%	73.5%	78.3%	93.7%	91.9%
	ADR	\$134.48	\$134.32	\$138.28	\$140.12	\$143.30	\$178.77	\$183.14
	RevPAR	\$76.63	\$85.92	\$95.06	\$103.02	\$112.27	\$167.50	\$168.27
Pt. Loma - Airport	Rooms Sold	3,149	3,300	3,449	3,298	3,521	4,233	4,187
	% Occupancy	66.7%	69.9%	73.1%	69.9%	74.6%	89.7%	88.7%
	ADR	\$157.51	\$166.04	\$165.44	\$157.53	\$156.60	\$188.55	\$193.14
	RevPAR	\$105.11	\$116.11	\$120.91	\$110.10	\$116.84	\$169.13	\$171.37
Mission Bay	Rooms Sold	1,475	1,349	1,772	2,023	2,608	2,894	2,814
	% Occupancy	46.6%	42.6%	56.0%	63.9%	82.3%	91.4%	88.9%
	ADR	\$204.83	\$204.97	\$201.70	\$206.97	\$226.33	\$265.97	\$266.21
	RevPAR	\$95.40	\$87.31	\$112.85	\$132.21	\$186.38	\$243.04	\$236.54
La Jolla Coastal	Rooms Sold	1,313	1,405	1,494	1,535	1,590	1,596	1,500
	% Occupancy	71.2%	76.2%	81.1%	83.3%	86.3%	86.6%	81.4%
	ADR	\$286.92	\$280.46	\$292.24	\$299.79	\$321.31	\$358.44	\$360.57
	RevPAR	\$204.41	\$213.81	\$236.90	\$249.69	\$277.20	\$310.40	\$293.47
UTC	Rooms Sold	2,623	3,541	3,786	3,729	3,475	3,657	3,503
	% Occupancy	63.1%	85.2%	91.1%	89.7%	83.6%	88.0%	84.3%
	ADR	\$200.03	\$213.93	\$223.54	\$222.98	\$217.94	\$219.49	\$211.01
	RevPAR	\$126.28	\$182.32	\$203.68	\$200.12	\$182.27	\$193.18	\$177.89
I-15 Corridor	Rooms Sold	1,015	1,225	1,354	1,339	1,292	1,491	1,491
	% Occupancy	55.9%	67.4%	74.5%	73.7%	71.1%	82.1%	82.1%
	ADR	\$152.27	\$156.42	\$159.26	\$162.52	\$163.33	\$182.22	\$189.34
	RevPAR	\$85.06	\$105.46	\$118.68	\$119.77	\$116.14	\$149.52	\$155.37
Del Mar/Oceanside	Rooms Sold	3,461	3,855	4,116	4,543	5,146	6,021	5,894
	% Occupancy	48.4%	53.9%	57.6%	63.5%	72.0%	84.2%	82.4%
	ADR	\$173.36	\$181.40	\$183.08	\$182.62	\$197.63	\$238.89	\$236.19
	RevPAR	\$83.89	\$97.78	\$105.36	\$116.00	\$142.20	\$201.11	\$194.65
South/East County	Rooms Sold	4,330	4,599	4,883	5,048	5,317	5,987	5,832
	% Occupancy	65.9%	70.0%	74.3%	76.8%	80.9%	91.1%	88.7%
	ADR	\$118.23	\$119.91	\$121.47	\$123.34	\$122.66	\$146.63	\$151.17
	RevPAR	\$77.90	\$83.91	\$90.25	\$94.74	\$99.24	\$133.58	\$134.15
Northeast/Escondido	Rooms Sold	2,709	3,017	3,380	3,507	3,517	4,014	3,906
	% Occupancy	56.4%	62.9%	70.4%	73.1%	73.3%	83.6%	81.4%
	ADR	\$125.39	\$128.66	\$130.37	\$132.39	\$131.90	\$165.61	\$168.14
	RevPAR	\$70.77	\$80.87	\$91.80	\$96.73	\$96.64	\$138.49	\$136.82



# Day of Week Occupancy and ADR Patterns By Region

## Week of Nov 6-12, 2022

Weekly min & max noted





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2022

## Competitive Set Total Market Weekly

## Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 42	Week 43	Week 44	Week 45	Week 42	Week 43	Week 44	Week 45	Week 42	Week 43	Week 44	Week 45
		Oct 16-22, 2022	Oct 23-29, 2022	Oct 30 - Nov 5, 2022	Nov 6-12, 2022	Oct 16-22, 2022	Oct 23-29, 2022	Oct 30 - Nov 5, 2022	Nov 6-12, 2022	Oct 16-22, 2022	Oct 23-29, 2022	Oct 30 - Nov 5, 2022	Nov 6-12, 2022
% Occupancy	San Diego	78.7%	75.0%	68.8%	74.4%	38.7%	39.1%	31.3%	33.9%	37.2%	34.2%	32.3%	36.3%
	San Francisco	74.9%	66.4%	67.0%	70.6%	18.4%	12.5%	17.9%	17.9%	51.7%	48.0%	44.7%	49.1%
	Seattle	70.6%	66.4%	63.2%	68.1%	18.0%	19.7%	14.2%	17.4%	50.9%	44.8%	45.0%	46.3%
	Phoenix	75.3%	76.5%	76.1%	83.7%	36.8%	43.7%	34.8%	43.8%	31.8%	29.4%	33.0%	36.5%
	Los Angeles	77.3%	76.4%	71.5%	74.3%	20.7%	17.5%	18.4%	16.3%	55.4%	57.6%	51.1%	55.3%
	Orange County	79.2%	76.4%	65.2%	75.2%	26.0%	24.8%	19.0%	25.7%	53.5%	51.9%	43.6%	48.5%
Occupancy YOY	San Diego	12.1%	6.3%	9.5%	18.3%	78.1%	91.2%	75.6%	103.2%	-11.8%	-22.6%	-13.5%	-1.5%
	San Francisco	44.1%	25.3%	21.1%	33.7%	188.0%	104.7%	199.7%	136.4%	40.0%	24.3%	8.5%	30.3%
	Seattle	24.8%	17.5%	18.3%	29.4%	120.8%	118.0%	177.5%	185.6%	29.8%	15.1%	15.8%	23.3%
	Phoenix	6.4%	7.6%	9.4%	11.5%	54.0%	95.1%	56.0%	47.8%	-7.8%	-21.0%	-6.4%	-1.7%
	Los Angeles	10.6%	8.0%	4.3%	11.1%	61.1%	37.0%	41.1%	17.9%	5.3%	7.6%	1.5%	16.1%
	Orange County	10.6%	15.2%	1.8%	28.2%	103.1%	103.8%	29.6%	151.1%	1.2%	6.1%	-2.4%	19.1%
ADR	San Diego	\$208.17	\$202.11	\$189.94	\$202.86	\$269.81	\$266.41	\$253.70	\$264.44	\$297.75	\$285.31	\$269.97	\$291.06
	San Francisco	\$234.06	\$218.81	\$214.23	\$218.70	\$289.43	\$303.18	\$265.72	\$271.58	\$291.15	\$265.58	\$264.96	\$270.00
	Seattle	\$174.99	\$171.38	\$158.93	\$159.48	\$237.00	\$232.57	\$215.97	\$214.12	\$237.80	\$228.89	\$210.08	\$214.42
	Phoenix	\$170.92	\$171.21	\$179.87	\$182.54	\$289.26	\$274.46	\$285.58	\$277.90	\$303.43	\$309.20	\$307.41	\$316.48
	Los Angeles	\$210.38	\$212.75	\$208.76	\$202.71	\$264.49	\$276.01	\$293.26	\$268.81	\$307.23	\$306.50	\$303.21	\$293.19
	Orange County	\$209.48	\$203.36	\$169.56	\$203.75	\$283.68	\$266.84	\$237.97	\$260.92	\$316.07	\$306.89	\$228.81	\$313.68
ADR YOY	San Diego	18.3%	15.4%	17.3%	20.8%	3.7%	4.5%	2.7%	1.8%	12.2%	9.6%	14.5%	16.3%
	San Francisco	34.8%	25.7%	23.3%	27.9%	10.3%	13.5%	11.3%	5.6%	27.3%	16.0%	18.2%	22.2%
	Seattle	26.6%	25.0%	20.4%	23.6%	10.1%	12.1%	12.9%	7.9%	19.7%	16.0%	11.1%	15.9%
	Phoenix	16.4%	15.7%	23.6%	14.1%	8.4%	7.4%	8.5%	7.8%	15.9%	16.4%	21.6%	11.8%
	Los Angeles	15.6%	14.2%	16.3%	13.2%	4.7%	8.2%	34.3%	18.4%	13.7%	10.1%	12.4%	7.8%
	Orange County	14.3%	11.6%	-1.5%	23.4%	6.8%	-6.0%	-8.2%	-0.8%	4.6%	2.2%	-17.5%	12.5%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.

## WEEK DAY ANALYSIS NOV 6-12, 2022

		November 6, 2022	November 7, 2022	November 8, 2022	November 9, 2022	November 10, 2022	November 11, 2022	November 12, 2022
<b>TOTAL MARKET</b>	San Diego	55.5%	63.9%	71.1%	76.7%	77.3%	88.0%	88.0%
	Seattle	54.2%	66.4%	72.3%	75.6%	70.0%	70.7%	67.3%
	San Francisco	56.0%	64.4%	73.2%	76.4%	72.5%	75.9%	76.0%
	Los Angeles	61.3%	65.5%	71.4%	75.8%	78.1%	84.3%	84.0%
	Orange County	58.6%	64.7%	70.1%	75.5%	81.8%	88.6%	86.8%
	Phoenix	73.2%	77.2%	83.8%	86.6%	87.3%	90.1%	87.7%
<b>GROUP (UPSCALE+ PROPERTIES)</b>	San Diego	20.1%	32.6%	39.7%	37.5%	37.1%	34.0%	36.5%
	Seattle	10.9%	16.2%	16.7%	22.5%	21.4%	19.0%	15.0%
	San Francisco	10.9%	13.7%	18.4%	22.6%	20.8%	19.8%	19.3%
	Los Angeles	10.7%	13.6%	16.1%	18.5%	19.0%	18.8%	17.3%
	Orange County	13.2%	18.8%	22.1%	27.3%	32.0%	35.6%	30.7%
	Phoenix	34.6%	47.1%	53.5%	54.7%	46.5%	35.9%	34.1%
<b>TRANSIENT (UPSCALE+ PROPERTIES)</b>	San Diego	26.6%	25.5%	29.6%	38.3%	37.0%	49.8%	47.5%
	Seattle	33.0%	43.5%	50.2%	51.3%	46.1%	49.4%	50.3%
	San Francisco	38.2%	46.1%	52.7%	52.6%	48.7%	52.3%	53.3%
	Los Angeles	45.1%	49.4%	54.3%	57.8%	57.6%	61.4%	61.4%
	Orange County	40.5%	45.1%	48.0%	48.8%	48.9%	52.7%	55.5%
	Phoenix	30.4%	28.2%	31.3%	32.7%	36.3%	48.3%	48.6%