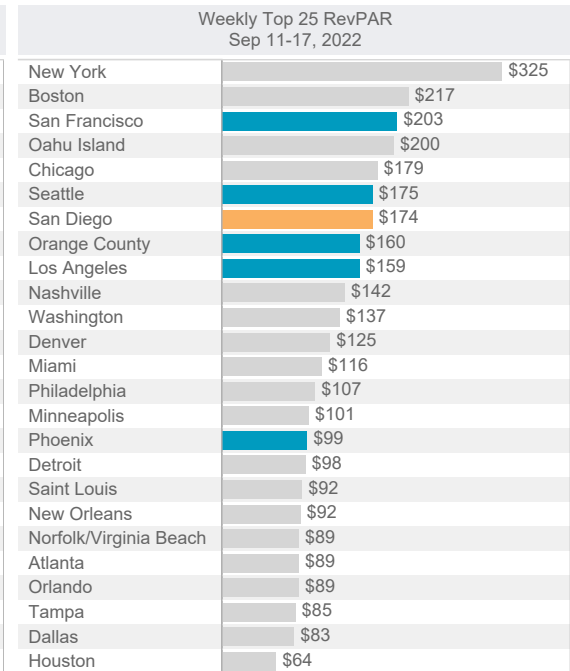
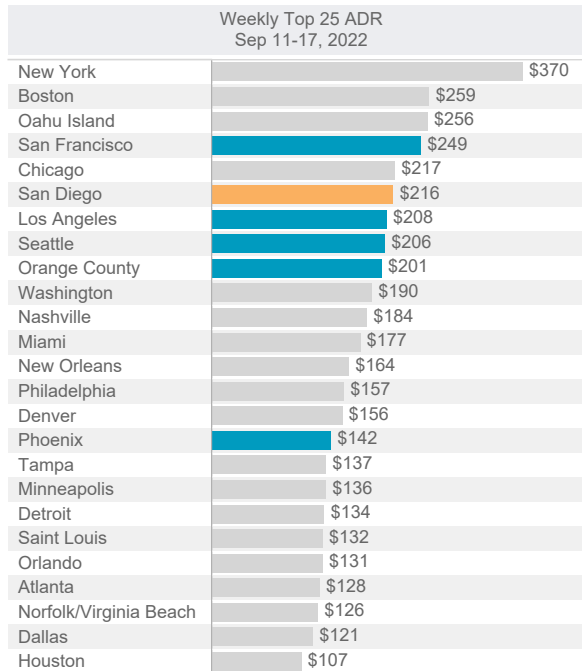
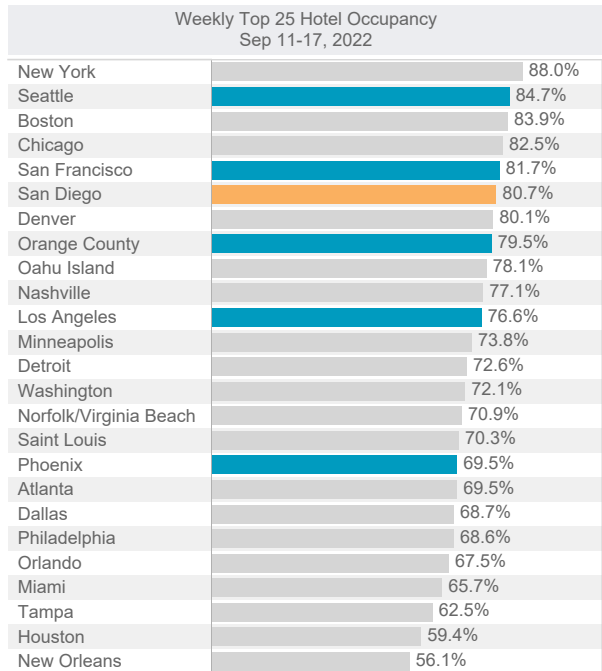
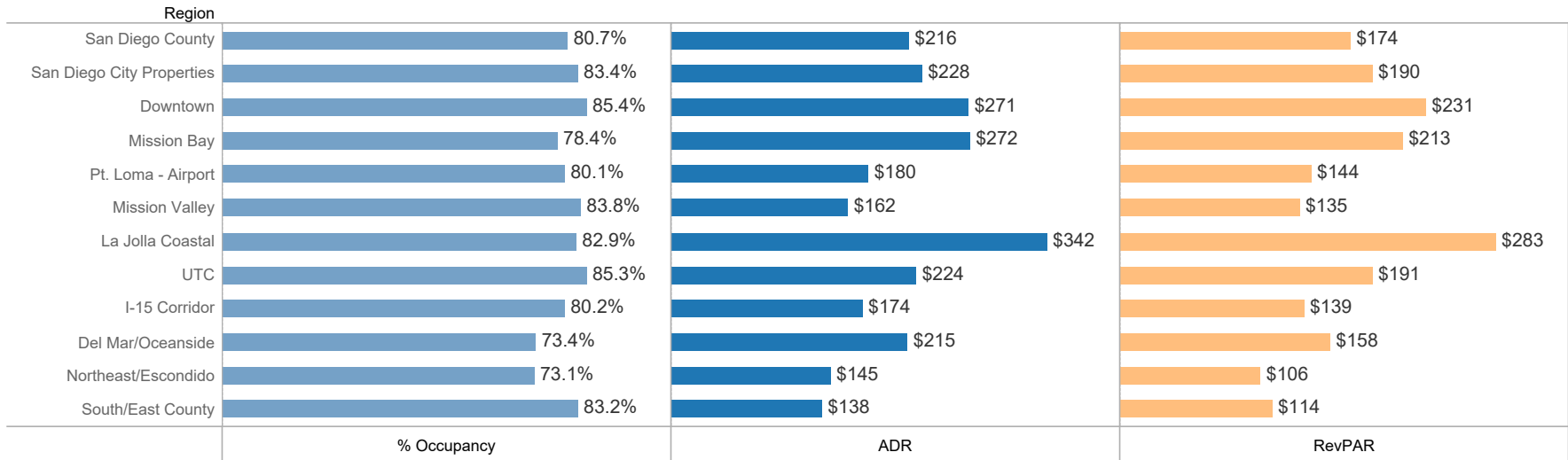




# Weekly Hotel Performance Update - Week of Sep 11-17, 2022

source: STR, Inc.

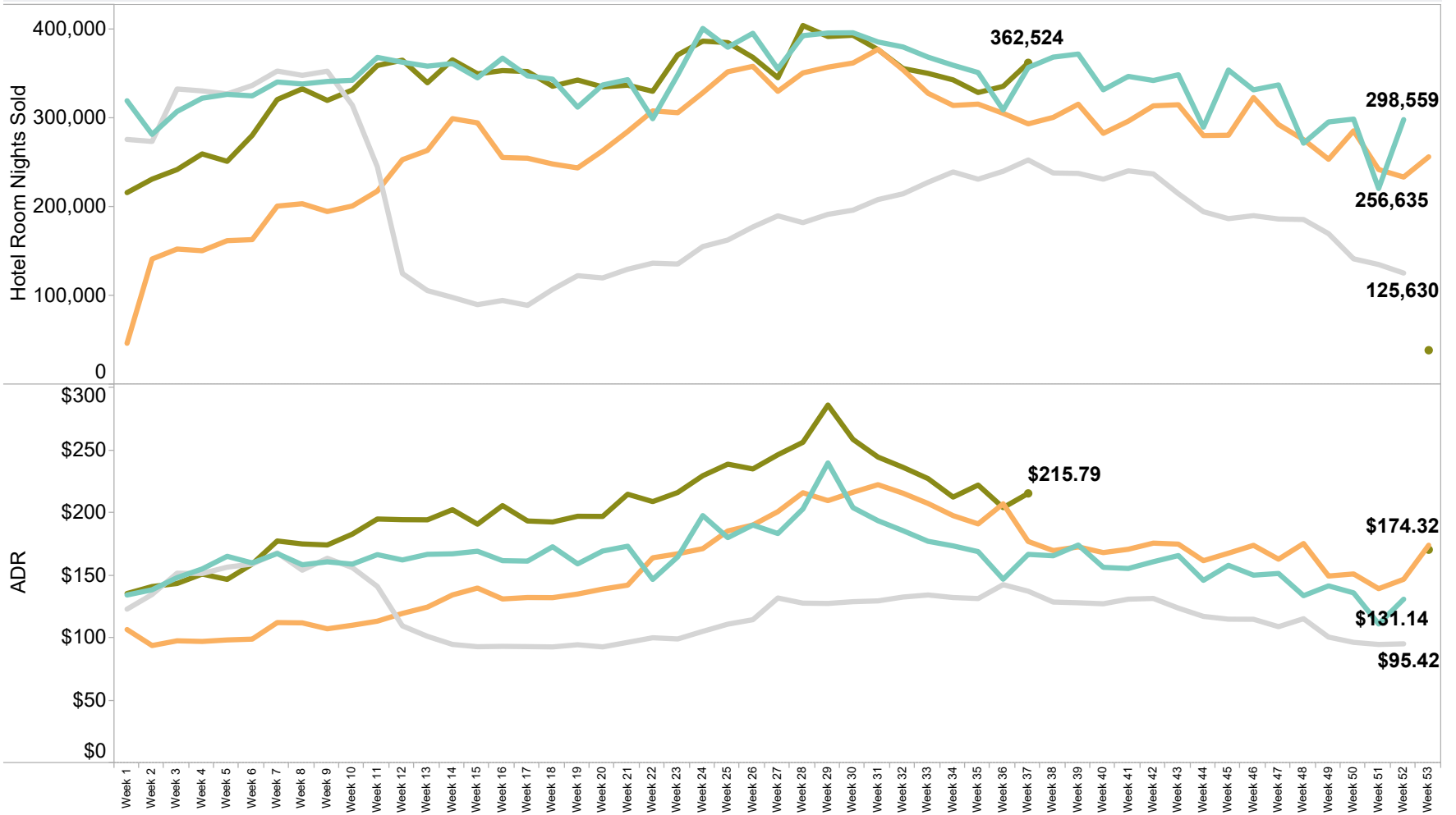
## San Diego County Hotel Performance - Week of Sep 11-17, 2022





San Diego County Weekly Demand & Average Rate Trend  
 Calendar Years 2019-2022, through September 17, 2022  
 Source: STR, Inc

Year  
 2019  
 2020  
 2021  
 2022





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

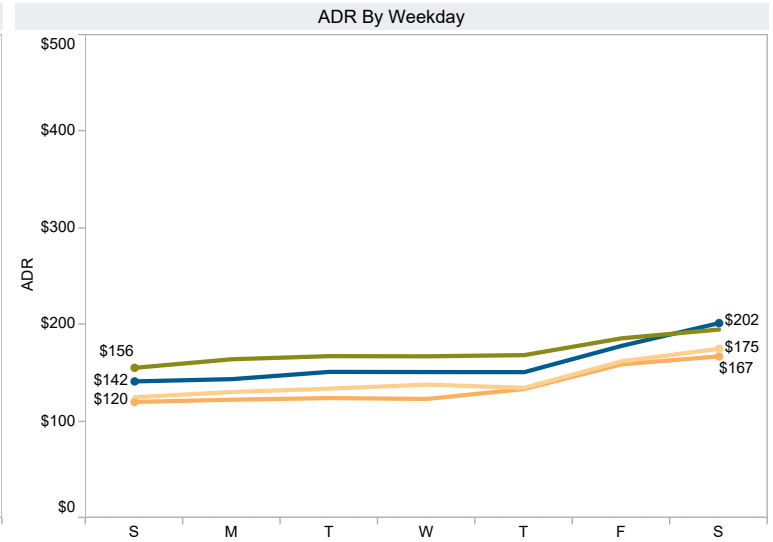
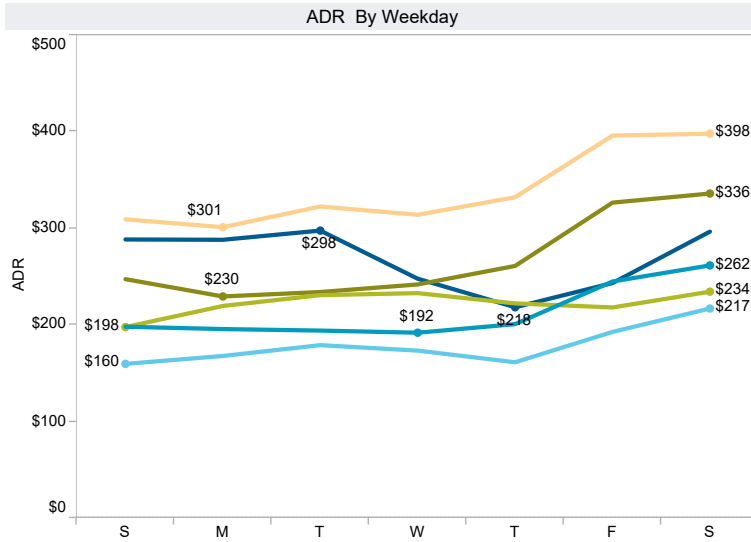
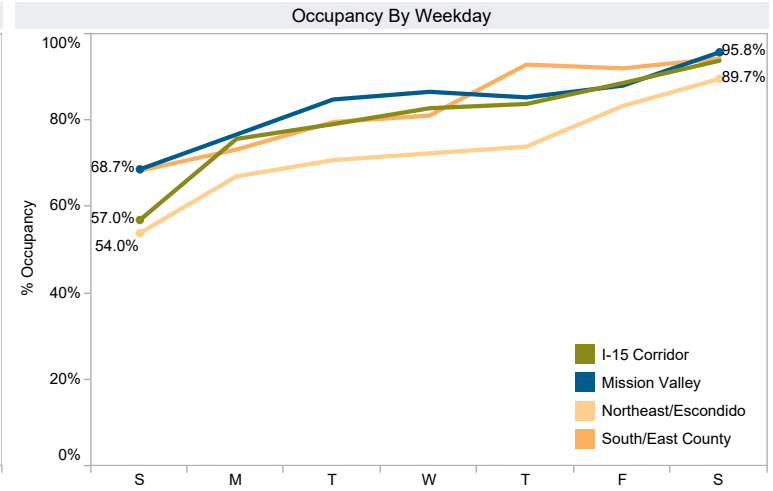
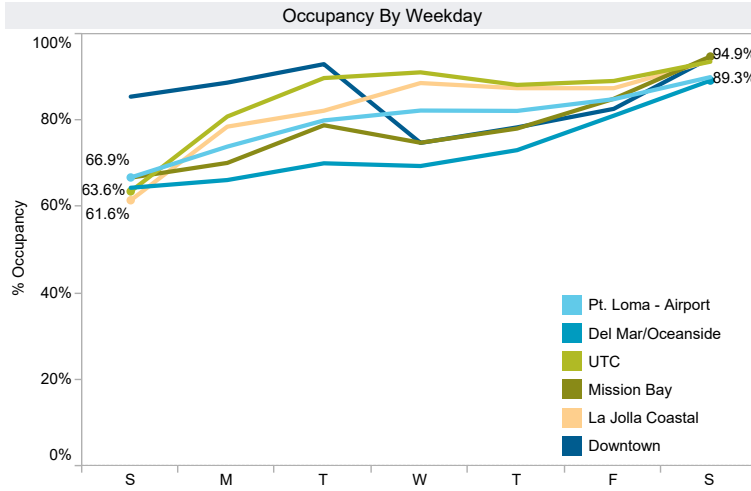
		Sun, September 11	Mon, September 12	Tue, September 13	Wed, September 14	Thu, September 15	Fri, September 16	Sat, September 17
San Diego City Properties	Rooms Sold	29,062	32,106	34,569	32,333	32,842	34,110	37,465
	% Occupancy	72.9%	80.6%	86.8%	81.2%	82.4%	85.6%	94.0%
	ADR	\$226.55	\$226.41	\$234.29	\$210.98	\$200.81	\$228.77	\$260.31
	RevPAR	\$165.25	\$182.44	\$203.28	\$171.21	\$165.53	\$195.85	\$244.77
Downtown	Rooms Sold	12,635	13,115	13,747	11,056	11,586	12,219	13,961
	% Occupancy	85.6%	88.8%	93.1%	74.9%	78.5%	82.7%	94.5%
	ADR	\$288.55	\$288.23	\$297.74	\$247.92	\$218.33	\$243.47	\$296.66
	RevPAR	\$246.88	\$255.97	\$277.16	\$185.60	\$171.29	\$201.45	\$280.45
Mission Valley	Rooms Sold	5,450	6,089	6,732	6,873	6,771	6,987	7,599
	% Occupancy	68.7%	76.8%	84.9%	86.7%	85.4%	88.1%	95.8%
	ADR	\$141.56	\$143.93	\$151.42	\$151.25	\$151.15	\$178.38	\$201.94
	RevPAR	\$97.30	\$110.53	\$128.56	\$131.11	\$129.08	\$157.19	\$193.53
Pt. Loma - Airport	Rooms Sold	3,155	3,492	3,778	3,886	3,882	4,010	4,251
	% Occupancy	66.9%	74.0%	80.1%	82.3%	82.3%	85.0%	90.1%
	ADR	\$159.72	\$167.91	\$179.12	\$173.46	\$161.38	\$192.83	\$217.07
	RevPAR	\$106.78	\$124.25	\$143.40	\$142.84	\$132.76	\$163.85	\$195.54
Mission Bay	Rooms Sold	2,116	2,224	2,500	2,372	2,476	2,694	3,004
	% Occupancy	66.8%	70.2%	78.9%	74.9%	78.2%	85.1%	94.9%
	ADR	\$247.44	\$229.54	\$234.13	\$241.98	\$261.14	\$326.71	\$336.13
	RevPAR	\$165.33	\$161.20	\$184.82	\$181.23	\$204.16	\$277.92	\$318.83
La Jolla Coastal	Rooms Sold	1,135	1,449	1,517	1,635	1,613	1,613	1,730
	% Occupancy	61.6%	78.6%	82.3%	88.7%	87.5%	87.5%	93.9%
	ADR	\$309.42	\$301.25	\$322.70	\$314.11	\$332.35	\$396.12	\$398.10
	RevPAR	\$190.55	\$236.85	\$265.62	\$278.66	\$290.87	\$346.69	\$373.69
UTC	Rooms Sold	2,644	3,364	3,734	3,789	3,668	3,706	3,891
	% Occupancy	63.6%	81.0%	89.9%	91.2%	88.3%	89.2%	93.6%
	ADR	\$197.83	\$219.70	\$230.90	\$232.99	\$222.33	\$218.16	\$234.50
	RevPAR	\$125.88	\$177.87	\$207.50	\$212.46	\$196.27	\$194.58	\$219.60
I-15 Corridor	Rooms Sold	1,036	1,377	1,439	1,506	1,524	1,612	1,706
	% Occupancy	57.0%	75.8%	79.2%	82.9%	83.9%	88.7%	93.9%
	ADR	\$155.64	\$164.53	\$167.74	\$167.54	\$168.80	\$186.20	\$195.30
	RevPAR	\$88.74	\$124.69	\$132.85	\$138.87	\$141.58	\$165.20	\$183.37
Del Mar/Oceanside	Rooms Sold	4,611	4,739	5,016	4,971	5,234	5,804	6,386
	% Occupancy	64.5%	66.3%	70.1%	69.5%	73.2%	81.2%	89.3%
	ADR	\$198.21	\$195.77	\$194.20	\$192.00	\$200.86	\$245.04	\$261.70
	RevPAR	\$127.79	\$129.72	\$136.20	\$133.45	\$147.00	\$198.86	\$233.67
South/East County	Rooms Sold	4,498	4,820	5,238	5,337	6,111	6,055	6,204
	% Occupancy	68.4%	73.3%	79.7%	81.2%	93.0%	92.1%	94.4%
	ADR	\$120.34	\$122.61	\$124.32	\$123.40	\$133.70	\$159.27	\$167.49
	RevPAR	\$82.35	\$89.91	\$99.07	\$100.20	\$124.30	\$146.72	\$158.09
Northeast/Escondido	Rooms Sold	2,591	3,221	3,402	3,478	3,552	4,004	4,305
	% Occupancy	54.0%	67.1%	70.9%	72.5%	74.0%	83.4%	89.7%
	ADR	\$125.18	\$130.57	\$134.07	\$138.26	\$134.90	\$162.44	\$175.35
	RevPAR	\$67.57	\$87.62	\$95.02	\$100.18	\$99.82	\$135.50	\$157.27



# Day of Week Occupancy and ADR Patterns By Region

## Week of September 11-17, 2022

Weekly min & max noted





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2022

## Competitive Set Total Market Weekly

## Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 34	Week 35	Week 36	Week 37	Week 34	Week 35	Week 36	Week 37	Week 34	Week 35	Week 36	Week 37
		Aug 21-27, 2022	Aug 28 - Sep 3, 2022	Sep 4-10, 2022	Sep 11-17, 2022	Aug 21-27, 2022	Aug 28 - Sep 3, 2022	Sep 4-10, 2022	Sep 11-17, 2022	Aug 21-27, 2022	Aug 28 - Sep 3, 2022	Sep 4-10, 2022	Sep 11-17, 2022
% Occupancy	San Diego	76.2%	73.1%	74.7%	80.7%	22.8%	23.2%	22.8%	35.0%	50.2%	47.0%	47.4%	42.7%
	San Francisco	68.1%	68.4%	67.6%	81.7%	12.5%	15.6%	10.3%	20.9%	47.4%	47.4%	50.8%	55.6%
	Seattle	77.6%	74.0%	70.1%	84.7%	13.2%	13.9%	12.6%	23.6%	59.4%	54.8%	51.4%	59.0%
	Phoenix	59.2%	61.6%	59.1%	69.5%	15.0%	13.3%	20.7%	36.8%	32.8%	36.5%	29.3%	27.2%
	Los Angeles	74.2%	69.0%	72.4%	76.6%	10.7%	10.3%	12.7%	17.7%	60.2%	52.9%	54.7%	56.9%
	Orange County	68.7%	66.3%	71.1%	79.5%	13.2%	13.3%	19.0%	25.0%	54.6%	51.7%	49.5%	55.1%
Occupancy YOY	San Diego	8.7%	3.7%	9.5%	23.0%	83.3%	4.7%	25.1%	243.2%	0.6%	6.2%	8.8%	-8.3%
	San Francisco	27.3%	36.1%	30.2%	65.4%	187.9%	262.6%	193.2%	350.8%	21.8%	33.0%	33.2%	60.7%
	Seattle	17.4%	16.3%	14.1%	40.2%	96.2%	179.3%	117.0%	328.0%	26.9%	19.9%	15.3%	31.1%
	Phoenix	1.8%	8.5%	-6.2%	21.3%	56.3%	12.1%	14.9%	231.6%	1.8%	22.4%	-14.6%	-8.0%
	Los Angeles	4.1%	0.4%	9.8%	20.5%	27.1%	22.8%	62.3%	165.2%	7.1%	0.0%	8.9%	19.6%
	Orange County	11.8%	8.7%	21.8%	29.1%	62.4%	71.9%	175.3%	174.9%	12.0%	10.7%	14.0%	18.6%
ADR	San Diego	\$212.84	\$222.47	\$204.40	\$215.79	\$251.59	\$250.14	\$234.75	\$269.47	\$310.47	\$331.96	\$301.20	\$320.92
	San Francisco	\$210.55	\$221.66	\$203.48	\$248.82	\$256.93	\$288.15	\$272.88	\$309.96	\$257.94	\$270.12	\$244.71	\$306.05
	Seattle	\$198.96	\$194.45	\$181.96	\$206.12	\$219.98	\$232.81	\$224.35	\$252.58	\$261.90	\$261.24	\$245.46	\$285.49
	Phoenix	\$110.79	\$115.44	\$125.62	\$142.46	\$135.42	\$141.67	\$192.15	\$226.88	\$179.63	\$188.16	\$207.93	\$243.01
	Los Angeles	\$207.60	\$196.14	\$196.09	\$208.03	\$248.71	\$235.18	\$251.83	\$282.01	\$306.20	\$289.54	\$287.35	\$300.07
	Orange County	\$202.90	\$202.89	\$188.15	\$201.06	\$303.34	\$263.62	\$261.88	\$288.13	\$320.01	\$326.47	\$278.30	\$300.03
ADR YOY	San Diego	7.5%	16.2%	-1.5%	21.7%	2.1%	7.6%	-17.2%	24.7%	1.3%	11.6%	-5.7%	17.9%
	San Francisco	27.4%	37.3%	21.6%	52.4%	19.3%	33.3%	30.5%	43.4%	18.5%	27.1%	10.0%	40.9%
	Seattle	31.6%	30.3%	22.5%	44.1%	20.5%	19.7%	17.1%	21.8%	20.5%	21.1%	12.7%	40.9%
	Phoenix	7.3%	11.4%	12.5%	22.0%	9.2%	11.5%	42.3%	14.4%	1.2%	4.2%	5.3%	14.0%
	Los Angeles	11.2%	7.6%	7.7%	19.1%	-4.3%	-2.2%	12.1%	12.5%	9.1%	5.8%	4.3%	14.5%
	Orange County	9.0%	14.9%	4.8%	12.6%	20.6%	-9.2%	4.7%	11.3%	-2.9%	7.9%	-12.7%	-5.1%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.

## WEEK DAY ANALYSIS SEP 11-17, 2022

