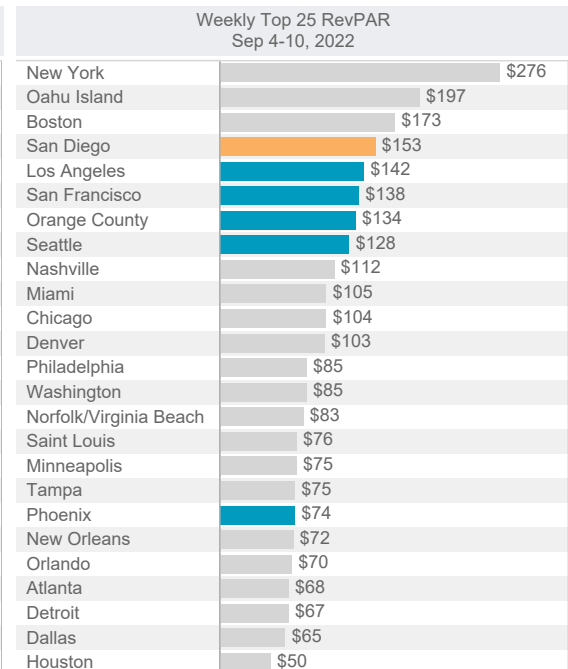
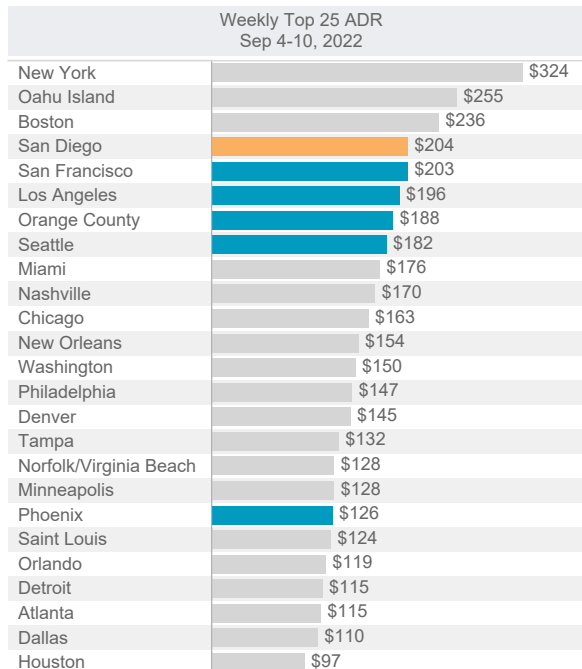
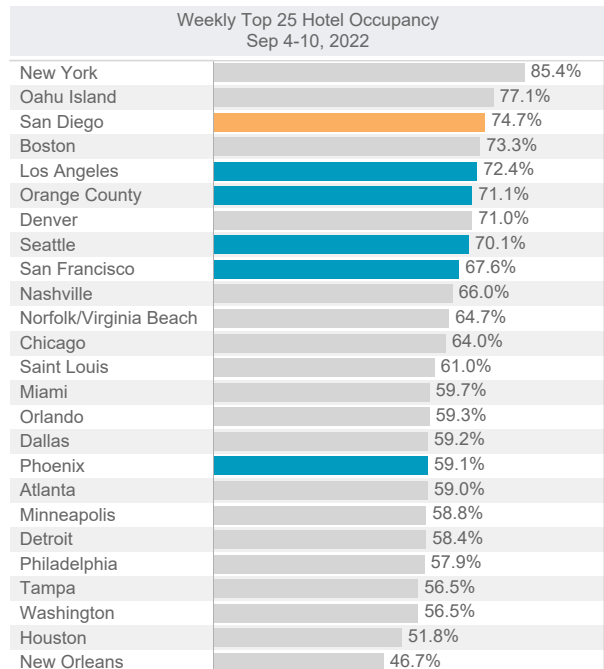
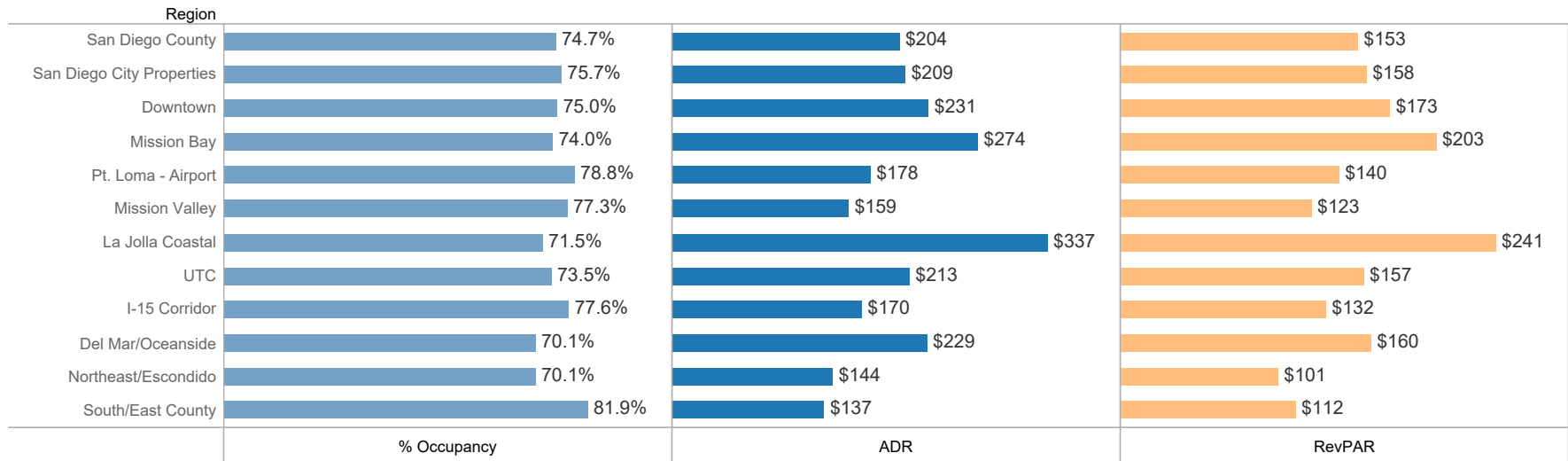




Weekly Hotel Performance Update - Week of Sep 4-10, 2022

source: STR, Inc.

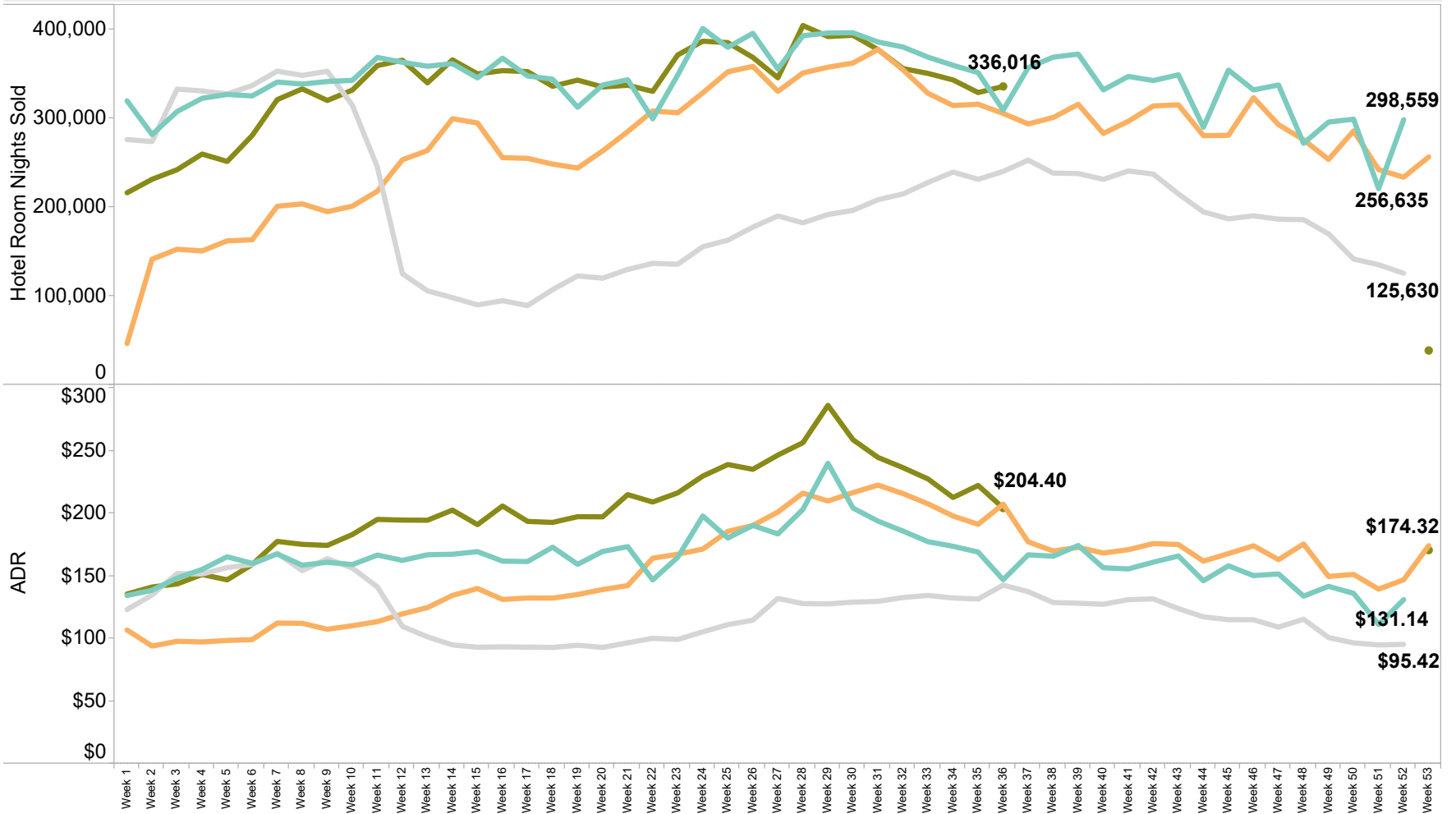
San Diego County Hotel Performance - Week of Sep 4-10, 2022





San Diego County Weekly Demand & Average Rate Trend
 Calendar Years 2019-2022, through September 10, 2022
 Source: STR, Inc

Year
 2019
 2020
 2021
 2022





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

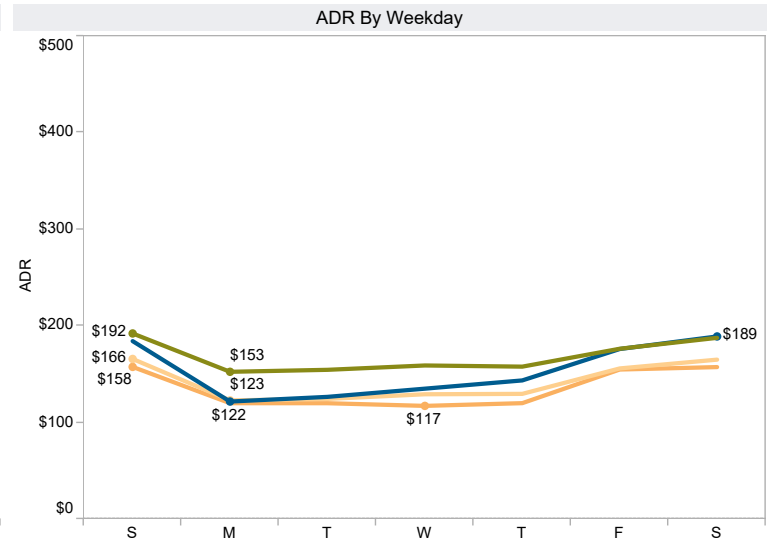
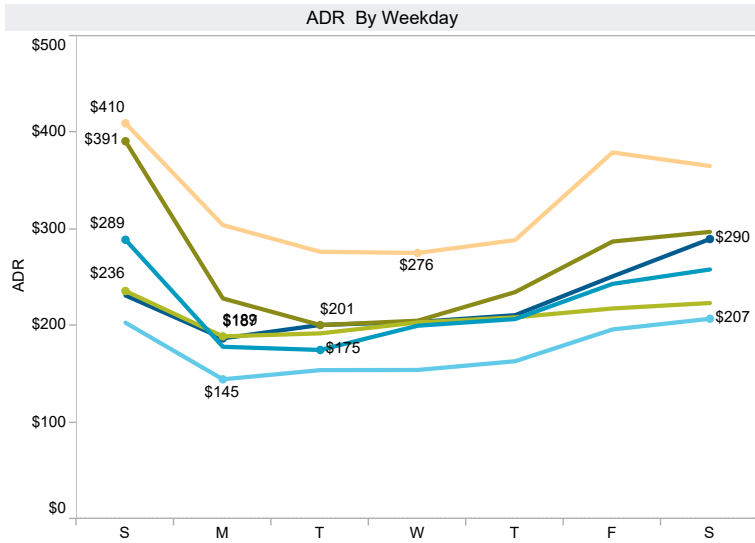
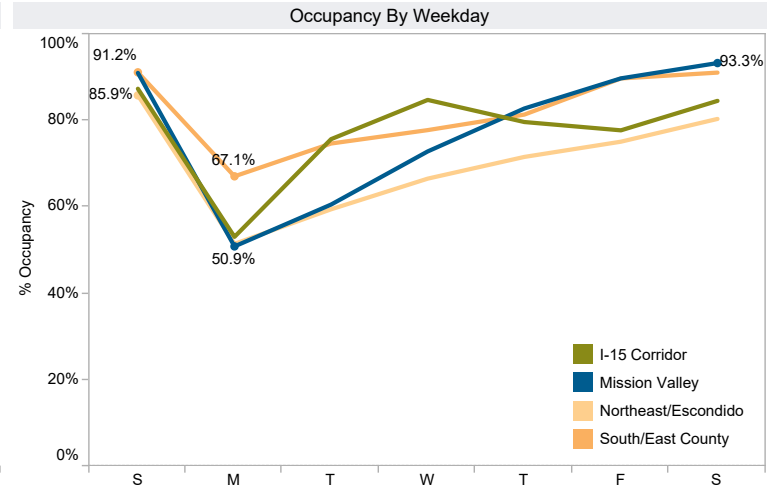
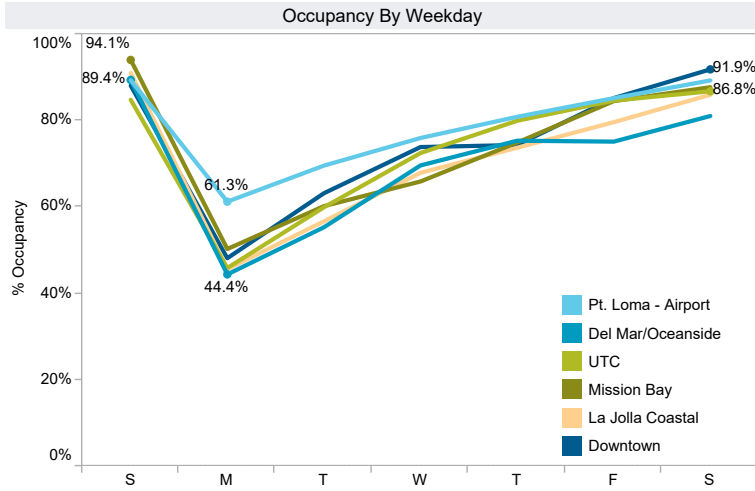
		Sun, September 04	Mon, September 05	Tue, September 06	Wed, September 07	Thu, September 08	Fri, September 09	Sat, September 10
San Diego City Properties	Rooms Sold	35,613	20,300	25,395	29,391	31,089	34,166	36,122
	% Occupancy	89.0%	50.7%	63.5%	73.5%	77.7%	85.4%	90.3%
	ADR	\$236.21	\$171.26	\$176.71	\$181.58	\$189.84	\$226.95	\$247.29
	RevPAR	\$210.29	\$86.91	\$112.18	\$133.41	\$147.54	\$193.84	\$223.31
Downtown	Rooms Sold	13,016	7,114	9,334	10,913	10,982	12,586	13,569
	% Occupancy	88.1%	48.2%	63.2%	73.9%	74.4%	85.2%	91.9%
	ADR	\$231.63	\$187.20	\$201.08	\$204.14	\$211.19	\$251.32	\$290.04
	RevPAR	\$204.15	\$90.18	\$127.09	\$150.85	\$157.05	\$214.19	\$266.49
Mission Valley	Rooms Sold	7,220	4,036	4,804	5,779	6,567	7,120	7,401
	% Occupancy	91.1%	50.9%	60.6%	72.9%	82.8%	89.8%	93.3%
	ADR	\$184.33	\$121.75	\$126.59	\$135.09	\$143.63	\$176.14	\$189.16
	RevPAR	\$167.85	\$61.97	\$76.70	\$98.46	\$118.96	\$158.17	\$176.56
Pt. Loma - Airport	Rooms Sold	4,360	2,988	3,395	3,707	3,946	4,157	4,357
	% Occupancy	89.4%	61.3%	69.6%	76.0%	80.9%	85.2%	89.3%
	ADR	\$203.41	\$144.76	\$154.29	\$154.45	\$163.50	\$196.40	\$207.47
	RevPAR	\$181.81	\$88.67	\$107.38	\$117.37	\$132.26	\$167.37	\$185.31
Mission Bay	Rooms Sold	2,979	1,593	1,907	2,088	2,373	2,677	2,779
	% Occupancy	94.1%	50.3%	60.2%	65.9%	74.9%	84.5%	87.7%
	ADR	\$391.31	\$228.50	\$200.93	\$205.48	\$235.05	\$287.44	\$297.44
	RevPAR	\$368.08	\$114.94	\$120.99	\$135.47	\$176.12	\$242.96	\$261.00
La Jolla Coastal	Rooms Sold	1,678	841	1,045	1,252	1,359	1,468	1,585
	% Occupancy	91.0%	45.6%	56.7%	67.9%	73.7%	79.7%	86.0%
	ADR	\$409.99	\$304.48	\$276.83	\$275.62	\$288.94	\$379.69	\$365.67
	RevPAR	\$373.28	\$138.94	\$156.96	\$187.23	\$213.06	\$302.44	\$314.48
UTC	Rooms Sold	3,525	1,907	2,491	3,013	3,323	3,517	3,607
	% Occupancy	84.8%	45.9%	60.0%	72.5%	80.0%	84.6%	86.8%
	ADR	\$236.23	\$189.24	\$192.36	\$203.70	\$208.94	\$218.14	\$223.78
	RevPAR	\$200.41	\$86.85	\$115.32	\$147.71	\$167.10	\$184.65	\$194.27
I-15 Corridor	Rooms Sold	1,588	965	1,376	1,541	1,448	1,413	1,537
	% Occupancy	87.4%	53.1%	75.7%	84.8%	79.7%	77.8%	84.6%
	ADR	\$192.27	\$152.55	\$154.60	\$159.11	\$157.90	\$176.42	\$187.72
	RevPAR	\$168.03	\$81.02	\$117.08	\$134.94	\$125.83	\$137.19	\$158.79
Del Mar/Oceanside	Rooms Sold	6,396	3,177	3,957	4,981	5,390	5,375	5,799
	% Occupancy	89.4%	44.4%	55.3%	69.6%	75.4%	75.2%	81.1%
	ADR	\$289.28	\$178.46	\$175.18	\$200.27	\$207.16	\$243.58	\$258.52
	RevPAR	\$258.70	\$79.27	\$96.92	\$139.48	\$156.12	\$183.06	\$209.62
South/East County	Rooms Sold	5,994	4,412	4,911	5,115	5,351	5,901	5,990
	% Occupancy	91.2%	67.1%	74.7%	77.8%	81.4%	89.8%	91.1%
	ADR	\$157.63	\$120.04	\$120.02	\$117.25	\$120.08	\$154.90	\$157.43
	RevPAR	\$143.74	\$80.58	\$89.67	\$91.25	\$97.76	\$139.07	\$143.47
Northeast/Escondido	Rooms Sold	4,186	2,510	2,900	3,246	3,491	3,663	3,920
	% Occupancy	85.9%	51.5%	59.5%	66.6%	71.6%	75.1%	80.4%
	ADR	\$165.87	\$122.99	\$124.48	\$129.29	\$129.70	\$156.03	\$165.14
	RevPAR	\$142.42	\$63.32	\$74.05	\$86.08	\$92.88	\$117.24	\$132.79



Day of Week Occupancy and ADR Patterns By Region

Week of September 4-10, 2022

Weekly min & max noted





STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year
2022

Competitive Set Total Market Weekly

Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 33	Week 34	Week 35	Week 36	Week 33	Week 34	Week 35	Week 36	Week 33	Week 34	Week 35	Week 36
		Aug 14-20, 2022	Aug 21-27, 2022	Aug 28 - Sep 3, 2022	Sep 4-10, 2022	Aug 14-20, 2022	Aug 21-27, 2022	Aug 28 - Sep 3, 2022	Sep 4-10, 2022	Aug 14-20, 2022	Aug 21-27, 2022	Aug 28 - Sep 3, 2022	Sep 4-10, 2022
% Occupancy	San Diego	77.9%	76.2%	73.1%	74.7%	21.2%	22.8%	23.2%	22.8%	53.2%	50.2%	47.0%	47.4%
	San Francisco	70.7%	68.1%	68.4%	67.6%	10.3%	12.5%	15.6%	10.3%	52.5%	47.4%	47.4%	50.8%
	Seattle	77.9%	77.6%	74.0%	70.1%	15.1%	13.2%	13.9%	12.6%	55.8%	59.4%	54.8%	51.4%
	Phoenix	60.6%	59.2%	61.6%	59.1%	15.0%	15.0%	13.3%	20.7%	33.8%	32.8%	36.5%	29.3%
	Los Angeles	75.6%	74.2%	69.0%	72.4%	8.3%	10.7%	10.3%	12.7%	63.8%	60.2%	52.9%	54.7%
	Orange County	71.1%	68.7%	66.3%	71.1%	16.9%	13.2%	13.3%	19.0%	55.1%	54.6%	51.7%	49.5%
Occupancy YOY	San Diego	6.0%	8.7%	3.7%	9.5%	82.6%	83.3%	4.7%	25.1%	-6.6%	0.6%	6.2%	8.8%
	San Francisco	24.3%	27.3%	36.1%	30.2%	121.8%	187.9%	262.6%	193.2%	24.0%	21.8%	33.0%	33.2%
	Seattle	10.8%	17.4%	16.3%	14.1%	171.0%	96.2%	179.3%	117.0%	2.2%	26.9%	19.9%	15.3%
	Phoenix	1.9%	1.8%	8.5%	-6.2%	87.5%	56.3%	12.1%	14.9%	-3.5%	1.8%	22.4%	-14.6%
	Los Angeles	6.8%	4.1%	0.4%	9.8%	13.9%	27.1%	22.8%	62.3%	13.5%	7.1%	0.0%	8.9%
	Orange County	6.7%	11.8%	8.7%	21.8%	40.4%	62.4%	71.9%	175.3%	14.5%	12.0%	10.7%	14.0%
ADR	San Diego	\$227.61	\$212.84	\$222.47	\$204.40	\$299.14	\$251.59	\$250.14	\$234.75	\$329.13	\$310.47	\$331.96	\$301.20
	San Francisco	\$212.99	\$210.55	\$221.66	\$203.48	\$254.90	\$256.93	\$288.15	\$272.88	\$261.48	\$257.94	\$270.12	\$244.71
	Seattle	\$202.18	\$198.96	\$194.45	\$181.96	\$228.49	\$219.98	\$232.81	\$224.35	\$271.00	\$261.90	\$261.24	\$245.46
	Phoenix	\$110.87	\$110.79	\$115.44	\$125.62	\$130.45	\$135.42	\$141.67	\$192.15	\$178.67	\$179.63	\$188.16	\$207.93
	Los Angeles	\$214.42	\$207.60	\$196.14	\$196.09	\$266.69	\$248.71	\$235.18	\$251.83	\$317.57	\$306.20	\$289.54	\$287.35
	Orange County	\$209.00	\$202.90	\$202.89	\$188.15	\$269.82	\$303.34	\$263.62	\$261.88	\$336.14	\$320.01	\$326.47	\$278.30
ADR YOY	San Diego	9.6%	7.5%	16.2%	-1.5%	17.6%	2.1%	7.6%	-17.2%	4.8%	1.3%	11.6%	-5.7%
	San Francisco	25.6%	27.4%	37.3%	21.6%	10.8%	19.3%	33.3%	30.5%	18.5%	18.5%	27.1%	10.0%
	Seattle	30.3%	31.6%	30.3%	22.5%	16.0%	20.5%	19.7%	17.1%	23.7%	20.5%	21.1%	12.7%
	Phoenix	4.9%	7.3%	11.4%	12.5%	6.8%	9.2%	11.5%	42.3%	-1.2%	1.2%	4.2%	5.3%
	Los Angeles	13.1%	11.2%	7.6%	7.7%	-13.3%	-4.3%	-2.2%	12.1%	12.2%	9.1%	5.8%	4.3%
	Orange County	7.2%	9.0%	14.9%	4.8%	1.9%	20.6%	-9.2%	4.7%	-0.6%	-2.9%	7.9%	-12.7%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.

WEEK DAY ANALYSIS SEP 4-10, 2022

