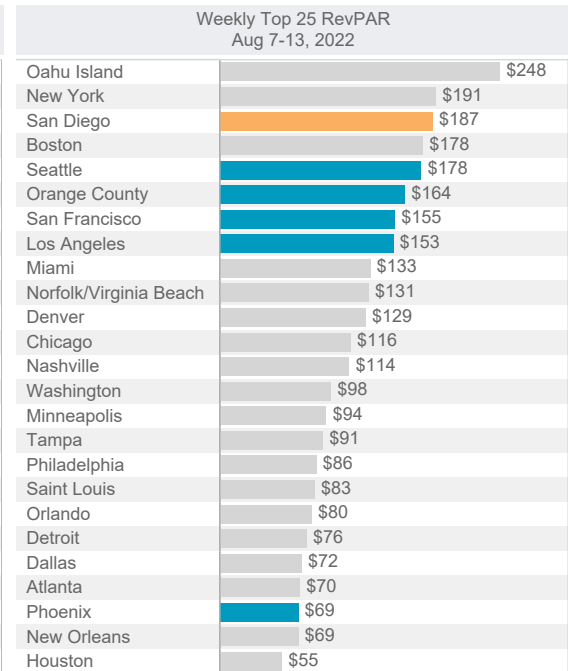
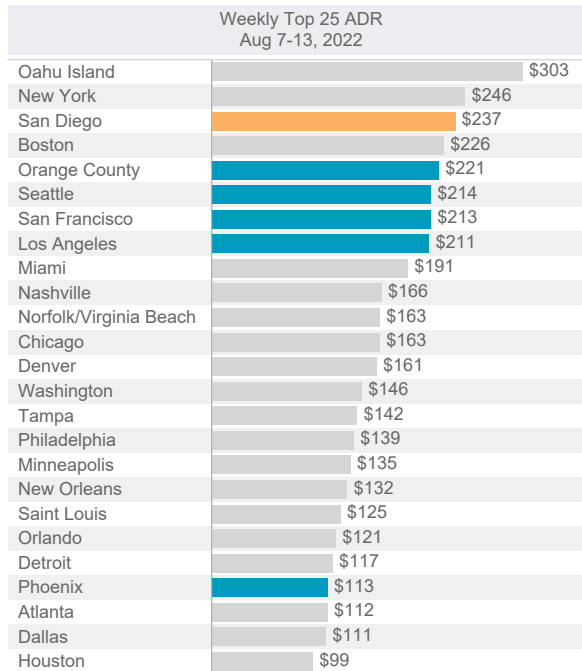
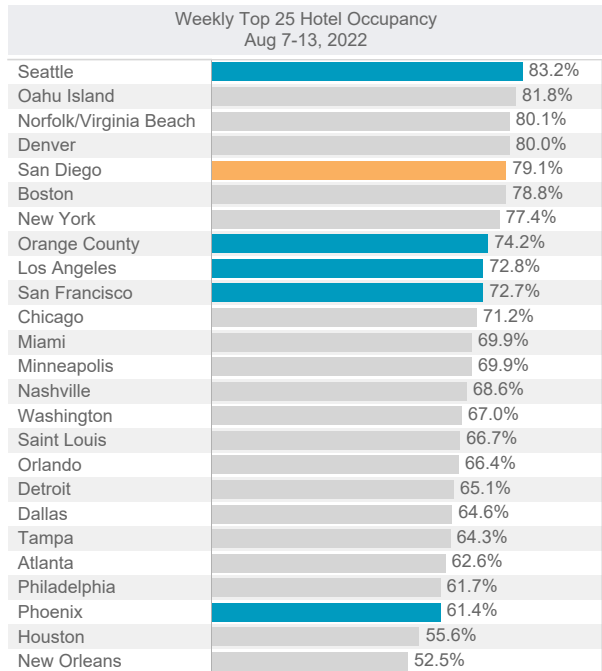
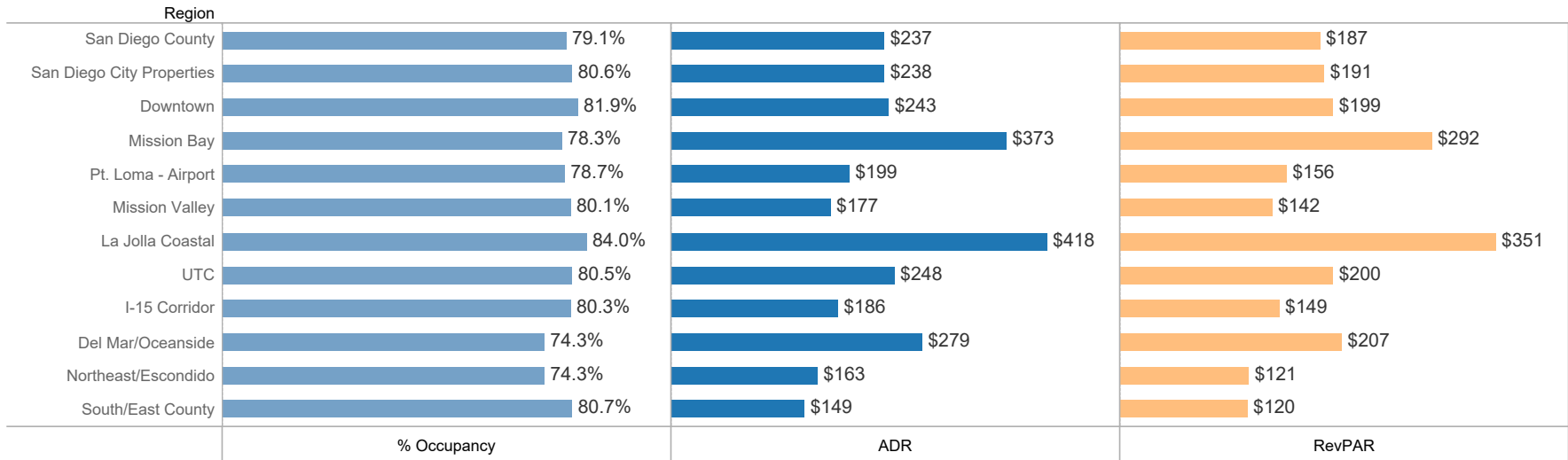




Weekly Hotel Performance Update - Week of August 7-13, 2022

source: STR, Inc.

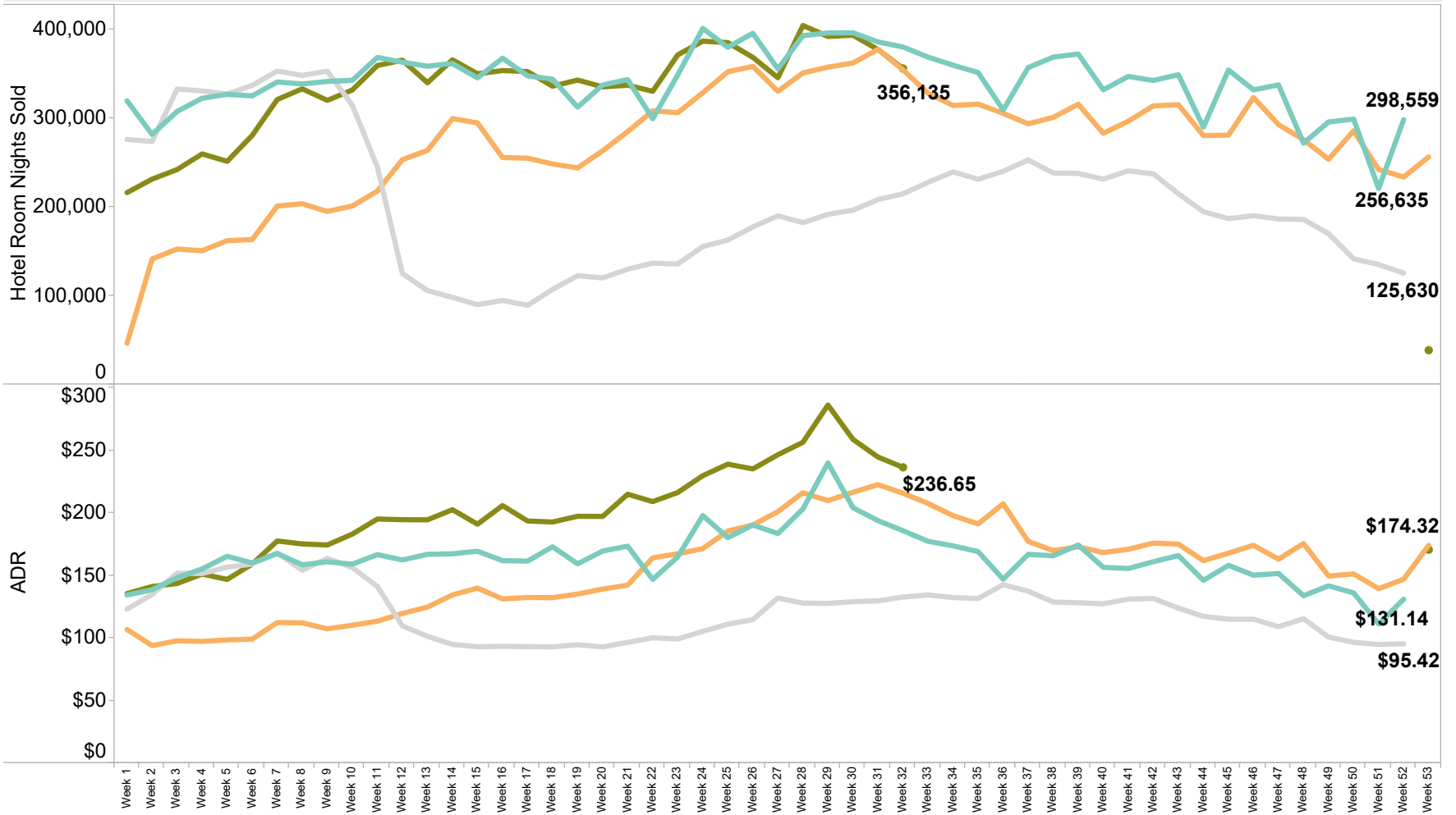
San Diego County Hotel Performance - Week of Aug 7-13, 2022





San Diego County Weekly Demand & Average Rate Trend
 Calendar Years 2019-2022, through August 13, 2022
 Source: STR, Inc

Year
 2019
 2020
 2021
 2022





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

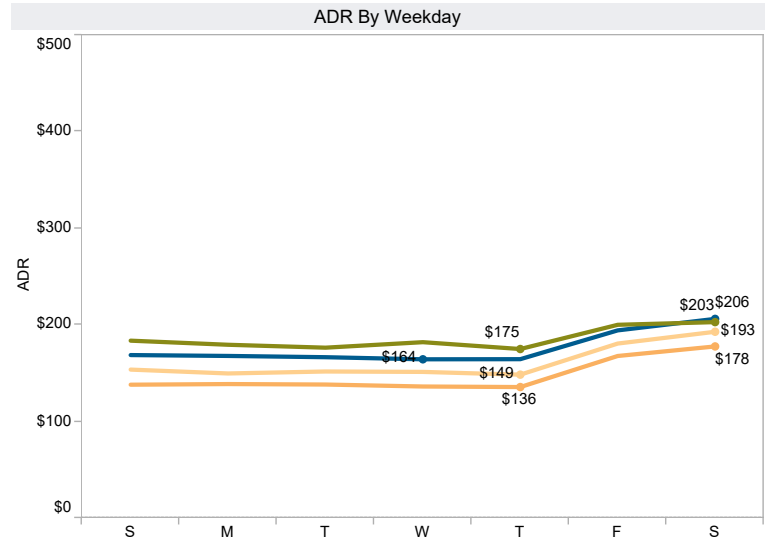
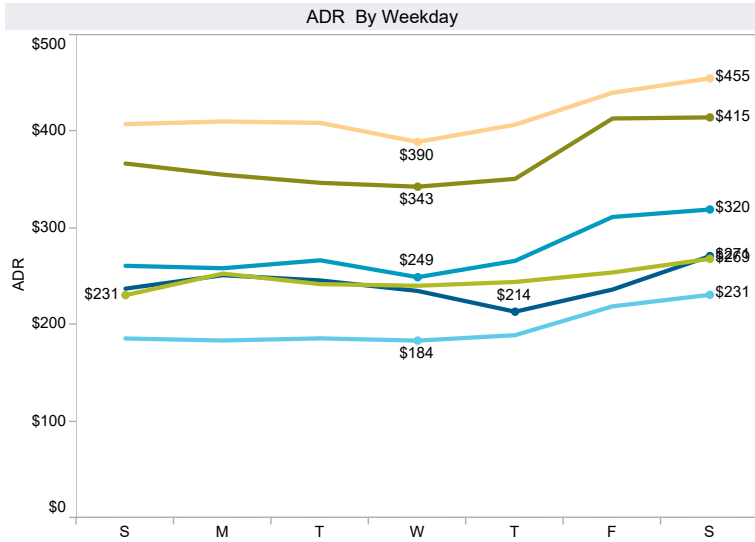
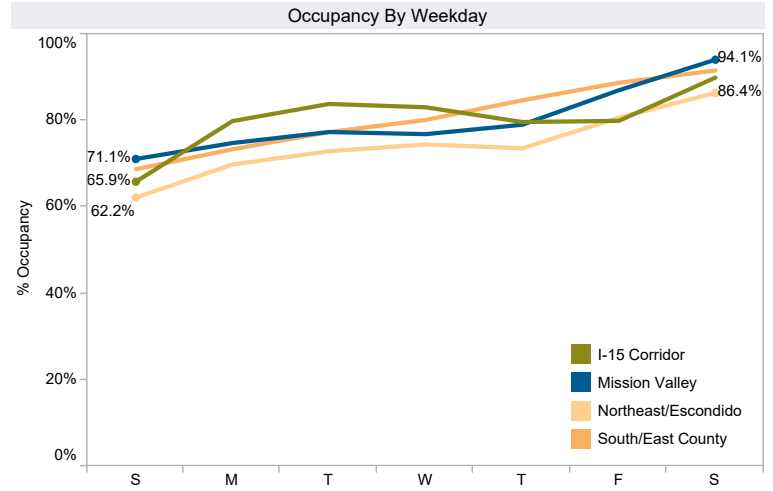
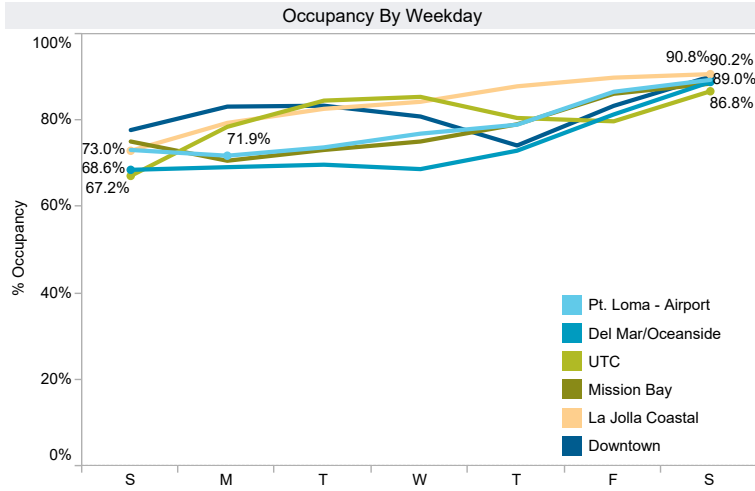
		Sun, August 07	Mon, August 08	Tue, August 09	Wed, August 10	Thu, August 11	Fri, August 12	Sat, August 13
San Diego City Properties	Rooms Sold	29,428	31,228	32,090	32,003	31,241	33,968	36,231
	% Occupancy	73.4%	77.9%	80.0%	79.8%	77.9%	84.7%	90.3%
	ADR	\$230.08	\$236.10	\$231.78	\$225.84	\$220.53	\$247.59	\$265.91
	RevPAR	\$168.84	\$183.86	\$185.48	\$180.23	\$171.81	\$209.72	\$240.24
Downtown	Rooms Sold	11,570	12,378	12,409	12,037	11,040	12,404	13,415
	% Occupancy	77.8%	83.3%	83.5%	81.0%	74.3%	83.4%	90.2%
	ADR	\$237.61	\$251.55	\$246.10	\$235.26	\$213.75	\$236.69	\$271.33
	RevPAR	\$184.92	\$209.44	\$205.41	\$190.48	\$158.73	\$197.48	\$244.83
Mission Valley	Rooms Sold	5,640	5,933	6,135	6,096	6,269	6,902	7,463
	% Occupancy	71.1%	74.8%	77.4%	76.9%	79.1%	87.0%	94.1%
	ADR	\$168.84	\$167.94	\$166.63	\$164.46	\$164.58	\$194.41	\$206.32
	RevPAR	\$120.10	\$125.66	\$128.93	\$126.44	\$130.13	\$169.23	\$194.19
Pt. Loma - Airport	Rooms Sold	3,572	3,507	3,601	3,756	3,857	4,229	4,363
	% Occupancy	73.2%	71.9%	73.8%	77.0%	79.1%	86.7%	89.4%
	ADR	\$186.02	\$183.92	\$186.13	\$183.82	\$189.46	\$219.29	\$231.24
	RevPAR	\$136.22	\$132.23	\$137.41	\$141.54	\$149.81	\$190.12	\$206.83
Mission Bay	Rooms Sold	2,381	2,240	2,319	2,381	2,507	2,731	2,805
	% Occupancy	75.2%	70.7%	73.2%	75.2%	79.2%	86.2%	88.6%
	ADR	\$367.22	\$355.60	\$347.21	\$343.20	\$351.31	\$413.83	\$414.98
	RevPAR	\$276.08	\$251.51	\$254.24	\$258.02	\$278.10	\$356.86	\$367.54
La Jolla Coastal	Rooms Sold	1,346	1,465	1,525	1,555	1,621	1,658	1,673
	% Occupancy	73.0%	79.5%	82.7%	84.4%	88.0%	90.0%	90.8%
	ADR	\$407.96	\$410.74	\$409.30	\$389.55	\$407.39	\$440.52	\$455.44
	RevPAR	\$297.95	\$326.50	\$338.68	\$328.68	\$358.32	\$396.30	\$413.43
UTC	Rooms Sold	2,793	3,265	3,517	3,553	3,350	3,318	3,607
	% Occupancy	67.2%	78.6%	84.6%	85.5%	80.6%	79.9%	86.8%
	ADR	\$230.87	\$253.20	\$242.28	\$240.62	\$244.55	\$254.37	\$268.52
	RevPAR	\$155.19	\$198.96	\$205.08	\$205.75	\$197.17	\$203.13	\$233.11
I-15 Corridor	Rooms Sold	1,197	1,452	1,524	1,510	1,448	1,453	1,635
	% Occupancy	65.9%	79.9%	83.9%	83.1%	79.7%	80.0%	90.0%
	ADR	\$183.75	\$179.51	\$176.50	\$182.19	\$175.10	\$200.19	\$202.97
	RevPAR	\$121.05	\$143.45	\$148.04	\$151.41	\$139.54	\$160.09	\$182.64
Del Mar/Oceanside	Rooms Sold	4,908	4,952	4,993	4,920	5,225	5,825	6,362
	% Occupancy	68.6%	69.2%	69.8%	68.8%	73.1%	81.4%	89.0%
	ADR	\$261.27	\$258.77	\$267.00	\$249.49	\$266.41	\$311.85	\$319.61
	RevPAR	\$179.29	\$179.17	\$186.40	\$171.63	\$194.63	\$253.98	\$284.30
South/East County	Rooms Sold	4,520	4,824	5,085	5,270	5,569	5,835	6,023
	% Occupancy	68.8%	73.4%	77.4%	80.2%	84.7%	88.8%	91.6%
	ADR	\$138.15	\$138.82	\$138.33	\$136.29	\$135.73	\$167.89	\$177.79
	RevPAR	\$95.00	\$101.88	\$107.02	\$109.28	\$114.99	\$149.04	\$162.91
Northeast/Escondido	Rooms Sold	3,032	3,406	3,555	3,632	3,588	3,935	4,213
	% Occupancy	62.2%	69.9%	72.9%	74.5%	73.6%	80.7%	86.4%
	ADR	\$153.79	\$149.79	\$151.84	\$151.41	\$148.56	\$180.76	\$192.98
	RevPAR	\$95.65	\$104.66	\$110.72	\$112.80	\$109.34	\$145.91	\$166.77



Day of Week Occupancy and ADR Patterns By Region

Week of Aug 7-13, 2022

Weekly min & max noted





STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year
2022

Competitive Set Total Market Weekly

Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 29	Week 30	Week 31	Week 32	Week 29	Week 30	Week 31	Week 32	Week 29	Week 30	Week 31	Week 32
		Jul 17-23, 2022	Jul 24-30, 2022	Jul 31 - Aug 6, 2022	Aug 7-13, 2022	Jul 17-23, 2022	Jul 24-30, 2022	Jul 31 - Aug 6, 2022	Aug 7-13, 2022	Jul 17-23, 2022	Jul 24-30, 2022	Jul 31 - Aug 6, 2022	Aug 7-13, 2022
% Occupancy	San Diego	87.1%	87.4%	83.8%	79.1%	37.3%	28.7%	24.7%	23.6%	45.7%	54.4%	56.3%	53.2%
	San Francisco	75.8%	75.4%	75.3%	72.7%	15.4%	9.7%	9.9%	10.9%	52.3%	56.8%	57.1%	54.1%
	Seattle	85.7%	84.3%	84.3%	83.2%	18.2%	19.9%	18.2%	22.0%	62.8%	58.2%	59.7%	57.2%
	Phoenix	60.6%	58.1%	57.4%	61.4%	14.6%	15.5%	18.0%	20.1%	33.9%	31.7%	30.0%	33.2%
	Los Angeles	80.6%	79.8%	75.0%	72.8%	15.2%	14.0%	11.0%	10.0%	61.7%	60.8%	58.6%	58.1%
	Orange County	84.1%	83.7%	79.7%	74.2%	24.7%	18.7%	18.6%	21.7%	58.8%	63.8%	60.6%	54.4%
Occupancy YOY	San Diego	9.2%	7.9%	-0.9%	-0.4%	393.0%	176.0%	90.1%	89.3%	-26.8%	-14.5%	-14.7%	-12.7%
	San Francisco	34.6%	29.3%	25.5%	30.0%	221.3%	155.1%	105.8%	155.6%	26.3%	27.2%	25.1%	29.5%
	Seattle	23.5%	19.6%	19.1%	20.3%	231.0%	390.3%	280.8%	307.1%	21.2%	4.7%	7.6%	6.5%
	Phoenix	-1.5%	-2.6%	-4.7%	3.9%	84.9%	62.9%	70.1%	69.2%	-9.3%	-7.9%	-14.7%	-0.1%
	Los Angeles	4.8%	2.0%	-3.9%	-1.7%	52.4%	69.2%	22.9%	23.7%	3.0%	-3.1%	-6.0%	-1.0%
	Orange County	11.4%	7.7%	1.6%	-1.3%	231.9%	42.7%	37.9%	61.2%	-0.9%	10.2%	1.9%	-6.1%
ADR	San Diego	\$286.50	\$259.01	\$244.86	\$236.65	\$312.89	\$292.65	\$277.21	\$280.04	\$440.50	\$386.68	\$364.08	\$356.87
	San Francisco	\$225.61	\$220.48	\$221.49	\$213.03	\$270.05	\$265.61	\$240.53	\$244.10	\$278.63	\$269.45	\$272.26	\$258.50
	Seattle	\$217.74	\$213.36	\$214.90	\$213.66	\$244.58	\$250.58	\$240.92	\$238.92	\$296.54	\$289.26	\$296.31	\$290.99
	Phoenix	\$112.38	\$111.44	\$111.11	\$112.68	\$139.96	\$138.79	\$140.63	\$143.62	\$172.51	\$174.73	\$179.46	\$180.60
	Los Angeles	\$222.83	\$217.65	\$210.75	\$210.71	\$350.29	\$324.40	\$273.15	\$280.34	\$318.66	\$317.26	\$313.19	\$314.83
	Orange County	\$235.33	\$233.89	\$232.28	\$220.77	\$241.63	\$270.48	\$276.78	\$261.89	\$396.18	\$371.90	\$376.27	\$361.67
ADR YOY	San Diego	36.4%	19.5%	9.9%	9.6%	27.4%	13.3%	8.9%	15.3%	41.3%	22.5%	10.8%	8.5%
	San Francisco	34.8%	31.4%	31.0%	26.8%	16.4%	21.9%	10.5%	8.6%	26.0%	23.5%	23.7%	17.1%
	Seattle	51.5%	43.2%	42.3%	40.7%	30.5%	29.7%	15.5%	17.0%	45.4%	35.9%	37.8%	35.0%
	Phoenix	4.8%	5.1%	4.3%	8.4%	-2.0%	5.7%	9.0%	17.6%	-4.2%	-2.1%	-1.1%	1.1%
	Los Angeles	21.0%	15.9%	8.1%	9.9%	40.3%	17.2%	-12.4%	-16.1%	16.8%	15.3%	9.2%	11.6%
	Orange County	14.8%	19.5%	10.1%	5.6%	-0.1%	27.1%	11.0%	3.3%	10.7%	15.5%	3.5%	0.0%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.

WEEK DAY ANALYSIS AUG 7-13, 2022

Date

