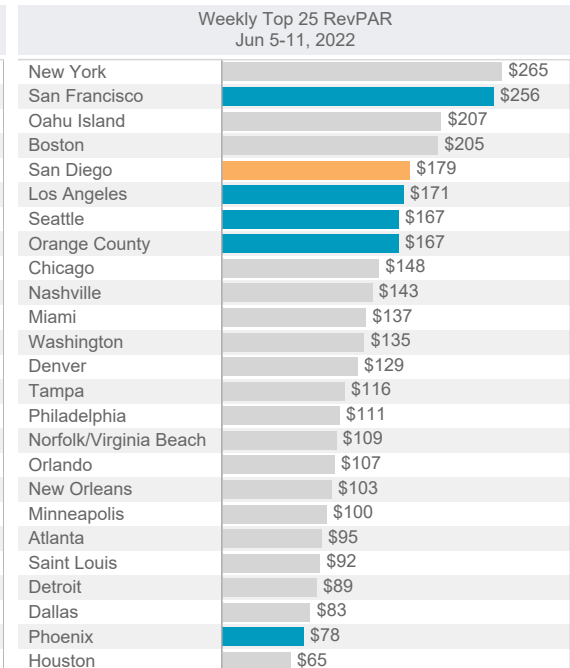
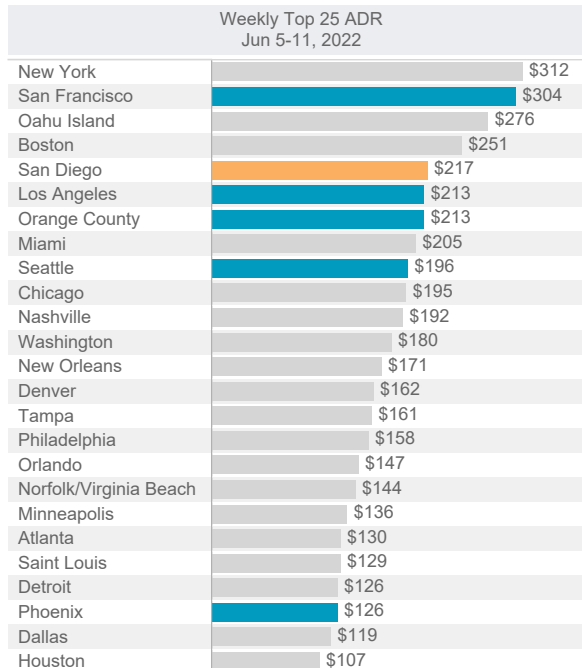
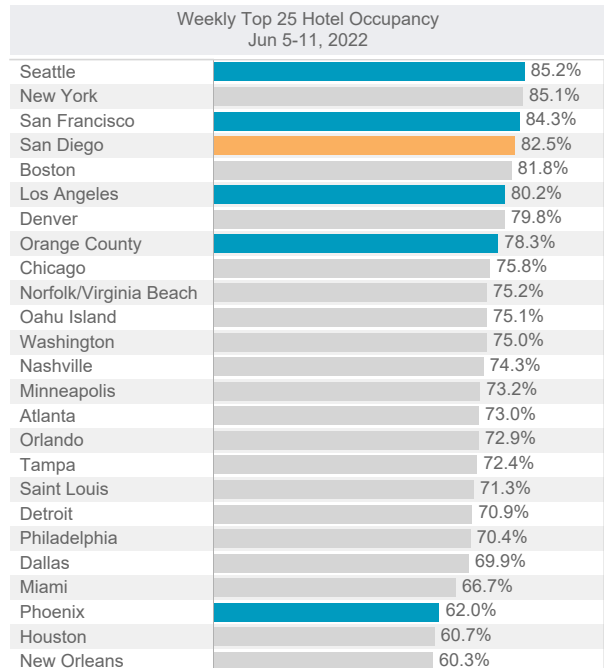
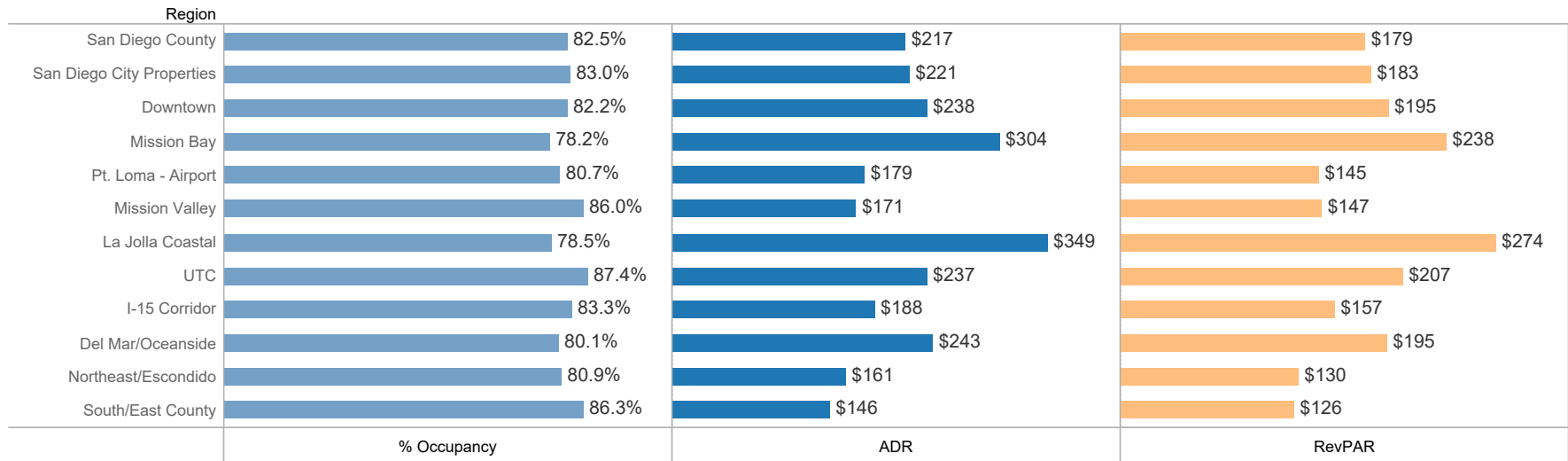




# Weekly Hotel Performance Update - Week of June 5-11, 2022

source: STR, Inc.

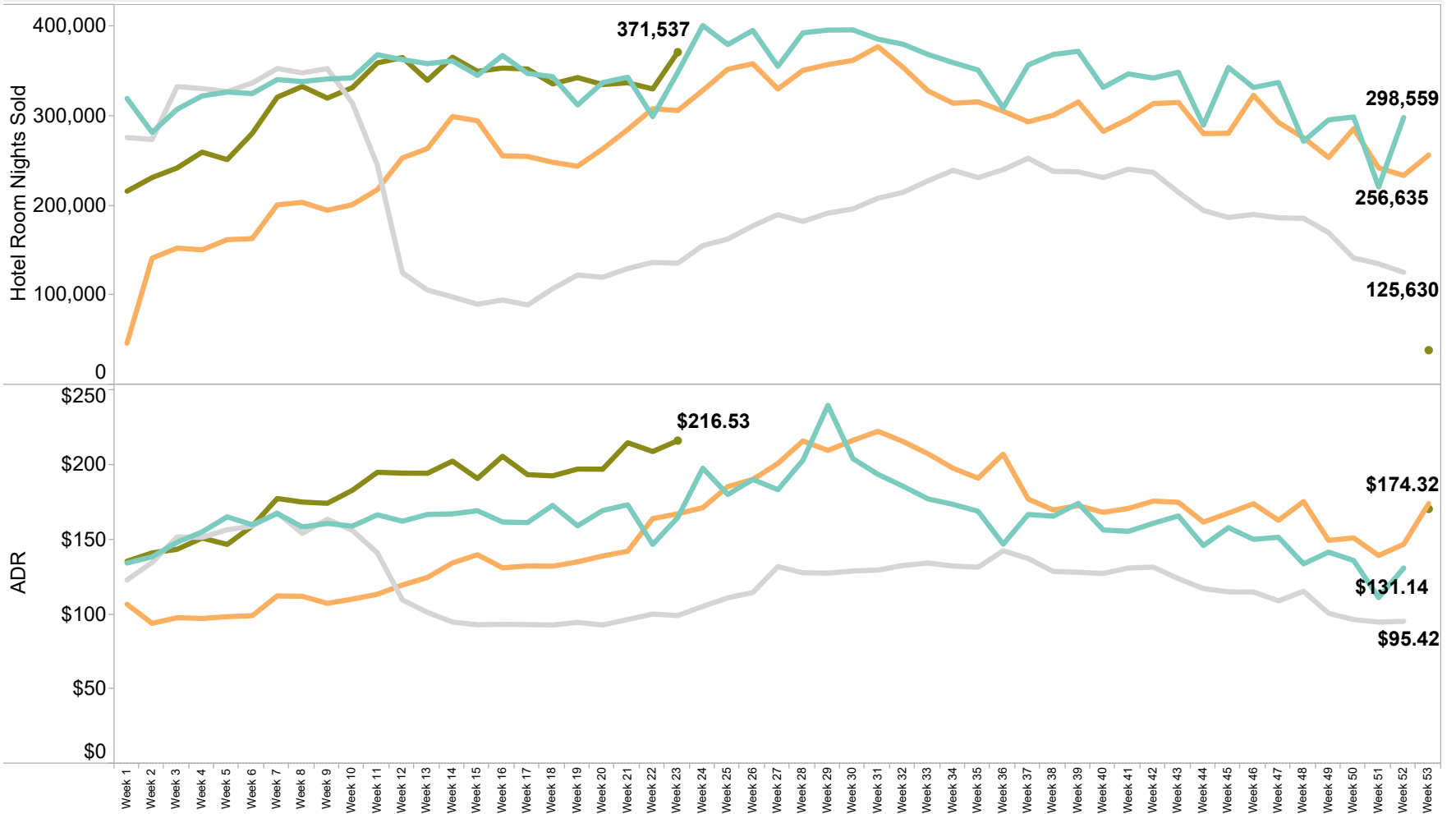
## San Diego County Hotel Performance - Week of Jun 5-11, 2022





San Diego County Weekly Demand & Average Rate Trend  
 Calendar Years 2019-2022, through June 11, 2022  
 Source: STR, Inc

Year  
 2019  
 2020  
 2021  
 2022





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

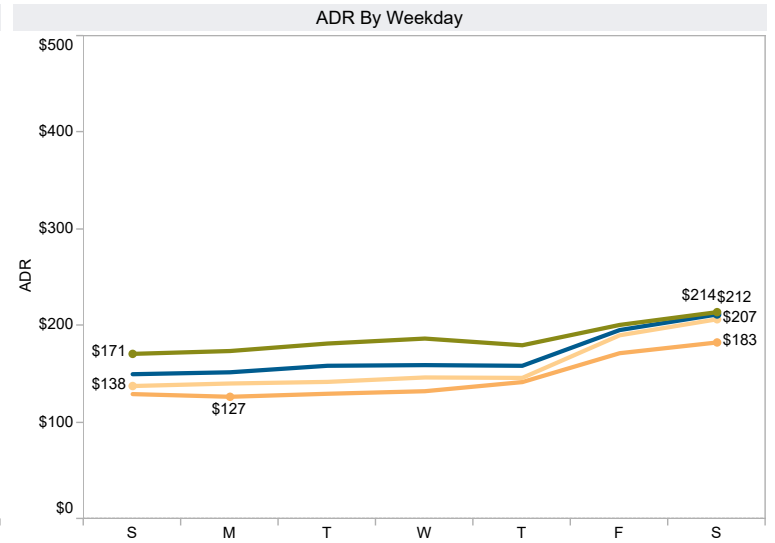
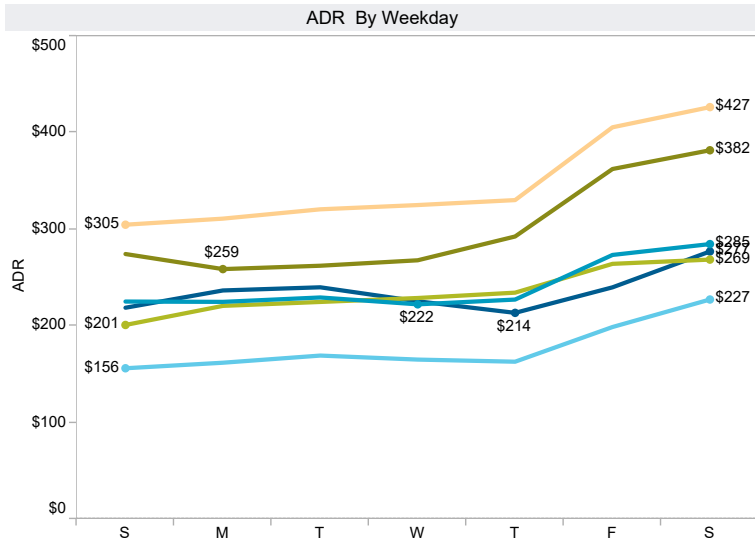
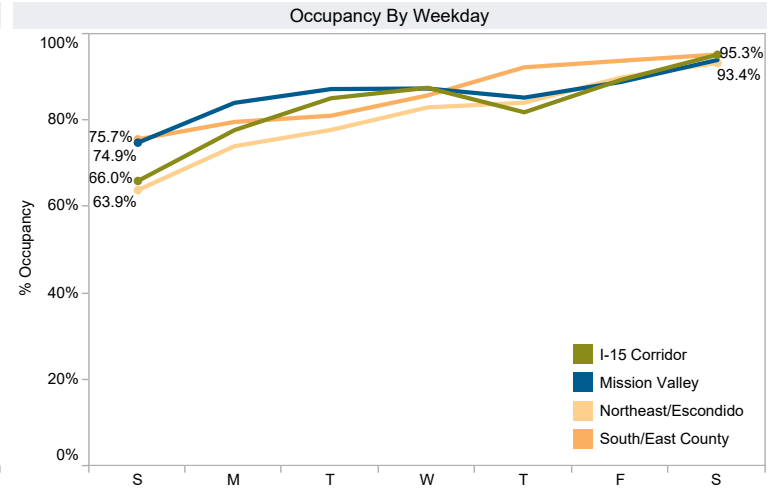
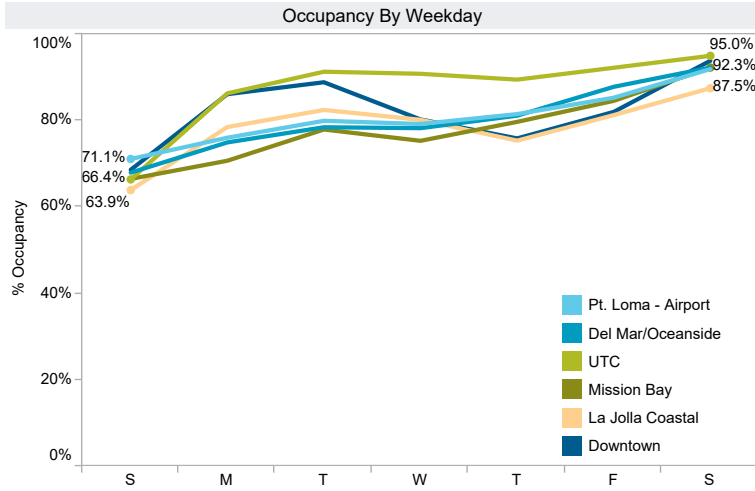
		Sun, June 05	Mon, June 06	Tue, June 07	Wed, June 08	Thu, June 09	Fri, June 10	Sat, June 11
San Diego City Properties	Rooms Sold	27,928	32,965	34,540	33,208	32,472	34,383	37,470
	% Occupancy	69.7%	82.2%	86.2%	82.8%	81.0%	85.8%	93.5%
	ADR	\$196.60	\$207.52	\$212.51	\$206.78	\$204.43	\$240.63	\$265.09
	RevPAR	\$136.98	\$170.66	\$183.12	\$171.31	\$165.60	\$206.40	\$247.80
Downtown	Rooms Sold	10,198	12,801	13,211	11,931	11,279	12,191	13,950
	% Occupancy	68.6%	86.1%	88.9%	80.3%	75.9%	82.0%	93.9%
	ADR	\$218.90	\$236.78	\$240.06	\$225.56	\$213.59	\$240.03	\$277.15
	RevPAR	\$150.21	\$203.96	\$213.40	\$181.09	\$162.11	\$196.90	\$260.16
Mission Valley	Rooms Sold	5,938	6,669	6,922	6,932	6,765	7,052	7,456
	% Occupancy	74.9%	84.1%	87.3%	87.4%	85.3%	89.0%	94.1%
	ADR	\$150.05	\$152.04	\$158.79	\$159.47	\$158.76	\$195.78	\$211.92
	RevPAR	\$112.40	\$127.91	\$138.66	\$139.45	\$135.49	\$174.17	\$199.33
Pt. Loma - Airport	Rooms Sold	3,470	3,710	3,901	3,865	3,977	4,162	4,485
	% Occupancy	71.1%	76.1%	80.0%	79.2%	81.5%	85.3%	91.9%
	ADR	\$156.22	\$161.95	\$169.36	\$165.20	\$163.01	\$198.93	\$227.41
	RevPAR	\$111.13	\$123.17	\$135.44	\$130.89	\$132.90	\$169.73	\$209.09
Mission Bay	Rooms Sold	2,107	2,240	2,469	2,386	2,525	2,679	2,923
	% Occupancy	66.5%	70.7%	78.0%	75.3%	79.7%	84.6%	92.3%
	ADR	\$274.52	\$258.91	\$262.39	\$268.03	\$292.68	\$362.57	\$381.96
	RevPAR	\$182.64	\$183.13	\$204.56	\$201.93	\$233.35	\$306.70	\$352.54
La Jolla Coastal	Rooms Sold	1,179	1,448	1,521	1,479	1,390	1,499	1,614
	% Occupancy	63.9%	78.5%	82.5%	80.2%	75.4%	81.3%	87.5%
	ADR	\$304.88	\$311.16	\$320.82	\$325.23	\$330.37	\$405.76	\$426.65
	RevPAR	\$194.93	\$244.34	\$264.62	\$260.85	\$249.03	\$329.85	\$373.43
UTC	Rooms Sold	2,759	3,587	3,795	3,775	3,719	3,833	3,948
	% Occupancy	66.4%	86.3%	91.3%	90.9%	89.5%	92.3%	95.0%
	ADR	\$201.05	\$220.83	\$224.89	\$228.97	\$234.51	\$264.35	\$268.75
	RevPAR	\$133.50	\$190.64	\$205.40	\$208.03	\$209.90	\$243.86	\$255.36
I-15 Corridor	Rooms Sold	1,200	1,414	1,548	1,592	1,489	1,625	1,731
	% Occupancy	66.0%	77.8%	85.2%	87.6%	81.9%	89.4%	95.3%
	ADR	\$171.12	\$174.06	\$181.82	\$186.97	\$180.04	\$201.09	\$214.33
	RevPAR	\$113.01	\$135.46	\$154.90	\$163.81	\$147.54	\$179.84	\$204.18
Del Mar/Oceanside	Rooms Sold	4,858	5,358	5,609	5,594	5,801	6,278	6,597
	% Occupancy	68.0%	75.0%	78.5%	78.3%	81.2%	87.8%	92.3%
	ADR	\$225.29	\$224.98	\$229.53	\$222.41	\$227.36	\$273.57	\$284.81
	RevPAR	\$153.14	\$168.66	\$180.14	\$174.08	\$184.54	\$240.31	\$262.89
South/East County	Rooms Sold	4,972	5,236	5,331	5,640	6,067	6,166	6,261
	% Occupancy	75.7%	79.7%	81.2%	85.9%	92.4%	93.9%	95.3%
	ADR	\$129.46	\$126.67	\$129.80	\$132.45	\$141.89	\$171.82	\$182.94
	RevPAR	\$97.98	\$100.97	\$105.34	\$113.71	\$131.04	\$161.28	\$174.37
Northeast/Escondido	Rooms Sold	3,117	3,612	3,796	4,050	4,103	4,387	4,552
	% Occupancy	63.9%	74.1%	77.9%	83.1%	84.2%	90.0%	93.4%
	ADR	\$137.82	\$140.43	\$142.10	\$146.68	\$146.23	\$190.36	\$206.95
	RevPAR	\$88.12	\$104.05	\$110.65	\$121.86	\$123.07	\$171.30	\$193.23



# Day of Week Occupancy and ADR Patterns By Region

## Week of June 5-11, 2022

Weekly min & max noted





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2022

## Competitive Set Total Market Weekly

## Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 20	Week 21	Week 22	Week 23	Week 20	Week 21	Week 22	Week 23	Week 20	Week 21	Week 22	Week 23
		May 15-21, 2022	May 22-28, 2022	May 29 - Jun 4, 2022	Jun 5-11, 2022	May 15-21, 2022	May 22-28, 2022	May 29 - Jun 4, 2022	Jun 5-11, 2022	May 15-21, 2022	May 22-28, 2022	May 29 - Jun 4, 2022	Jun 5-11, 2022
% Occupancy	San Diego	74.5%	75.0%	73.4%	82.5%	30.0%	27.2%	20.9%	29.0%	39.0%	42.7%	47.2%	48.5%
	San Francisco	79.0%	69.3%	63.3%	84.3%	19.8%	11.0%	11.1%	27.5%	52.8%	49.4%	43.4%	50.1%
	Seattle	76.2%	73.7%	70.5%	85.2%	18.4%	12.6%	14.1%	21.4%	52.5%	53.6%	47.5%	59.4%
	Phoenix	70.9%	69.9%	58.5%	62.0%	33.7%	25.9%	16.2%	22.6%	32.3%	37.2%	31.8%	31.3%
	Los Angeles	74.9%	73.4%	70.7%	80.2%	15.9%	15.0%	12.8%	18.1%	56.3%	54.6%	52.6%	59.3%
	Orange County	70.5%	74.5%	69.9%	78.3%	16.8%	22.1%	16.4%	22.4%	50.8%	48.9%	48.6%	53.0%
Occupancy YOY	San Diego	26.4%	17.5%	6.9%	21.0%	761.4%	510.3%	401.1%	580.5%	-1.6%	-5.2%	-8.6%	-4.5%
	San Francisco	80.0%	44.5%	34.0%	75.4%	762.0%	276.5%	488.6%	689.1%	92.1%	53.8%	36.3%	60.7%
	Seattle	50.3%	42.3%	29.1%	62.4%	260.0%	88.3%	182.5%	615.6%	85.8%	83.6%	35.0%	80.2%
	Phoenix	15.4%	12.9%	-9.0%	3.7%	218.0%	217.1%	88.6%	306.7%	-9.6%	-0.1%	-21.4%	-21.4%
	Los Angeles	15.1%	8.1%	3.6%	20.6%	147.7%	143.4%	91.4%	180.4%	16.0%	2.5%	-1.2%	16.5%
	Orange County	31.0%	34.0%	21.2%	36.1%	191.8%	297.0%	329.2%	363.6%	31.2%	22.8%	12.8%	28.1%
ADR	San Diego	\$197.37	\$215.12	\$209.23	\$216.53	\$262.19	\$261.12	\$251.67	\$257.00	\$282.18	\$320.00	\$302.38	\$313.41
	San Francisco	\$234.71	\$203.82	\$199.63	\$304.37	\$303.61	\$261.63	\$274.99	\$389.46	\$295.21	\$252.25	\$248.13	\$392.22
	Seattle	\$166.96	\$165.50	\$172.42	\$196.05	\$210.13	\$205.45	\$217.67	\$233.02	\$224.00	\$219.54	\$232.99	\$268.79
	Phoenix	\$152.66	\$149.06	\$132.21	\$125.65	\$237.89	\$213.46	\$200.22	\$186.43	\$267.27	\$263.02	\$234.82	\$213.22
	Los Angeles	\$201.80	\$200.09	\$195.55	\$213.45	\$286.54	\$271.60	\$253.39	\$274.43	\$290.02	\$289.67	\$285.99	\$311.95
	Orange County	\$192.08	\$211.87	\$216.96	\$212.84	\$275.07	\$256.39	\$287.90	\$270.97	\$303.87	\$343.32	\$350.36	\$336.83
ADR YOY	San Diego	41.8%	51.1%	27.4%	29.3%	54.2%	47.4%	35.8%	24.6%	32.2%	50.2%	22.2%	24.6%
	San Francisco	74.4%	46.9%	40.7%	108.0%	68.5%	44.3%	67.7%	88.2%	53.6%	31.5%	26.3%	99.6%
	Seattle	61.1%	58.3%	57.7%	72.8%	66.2%	95.1%	97.6%	54.0%	42.3%	35.4%	41.0%	58.1%
	Phoenix	22.6%	21.2%	5.2%	8.2%	7.6%	-5.2%	-2.3%	12.2%	12.6%	12.8%	-0.1%	-1.2%
	Los Angeles	35.2%	31.6%	25.2%	37.1%	74.3%	65.7%	44.1%	53.6%	27.1%	26.9%	22.6%	34.1%
	Orange County	37.1%	56.9%	48.5%	41.9%	8.9%	25.0%	25.6%	10.5%	12.3%	45.2%	33.9%	25.5%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.