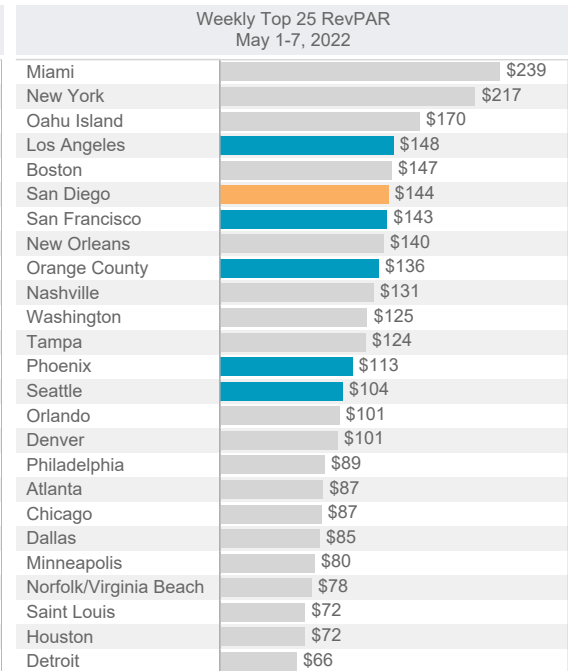
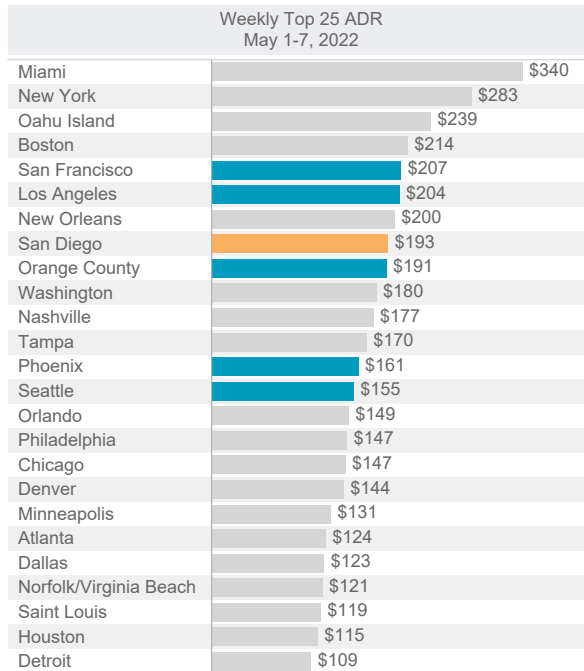
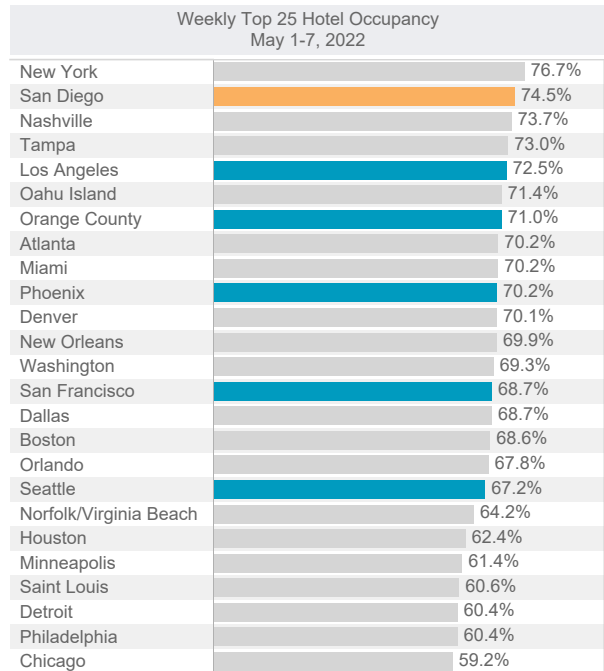
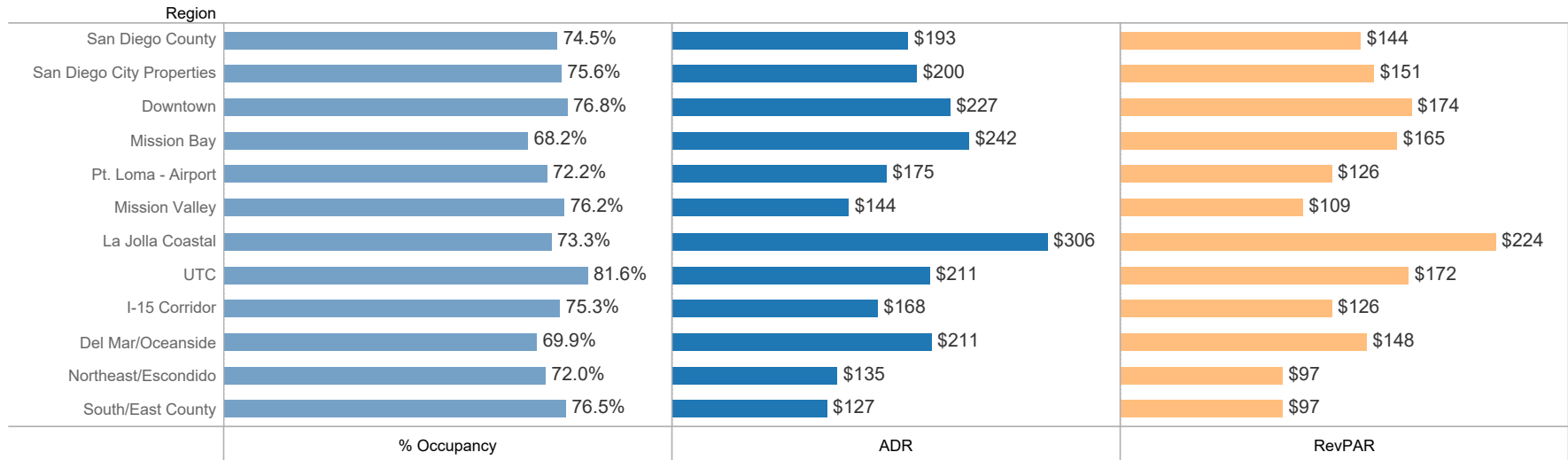




# Weekly Hotel Performance Update - Week of May 1-7, 2022

source: STR, Inc.

## San Diego County Hotel Performance - Week of May 1-7, 2022

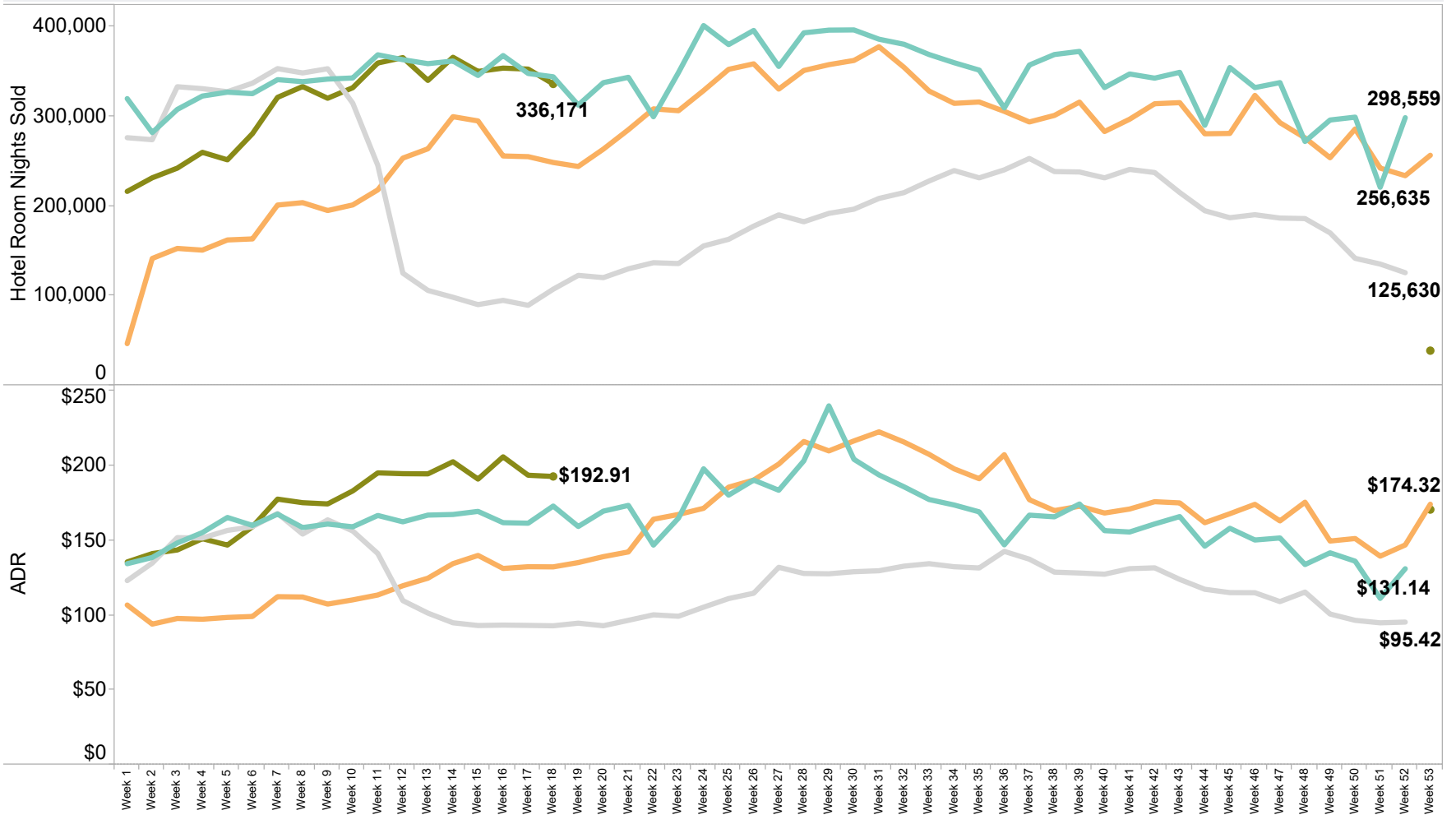




San Diego County Weekly Demand & Average Rate Trend  
 Calendar Years 2019-2022, through May 7, 2022  
 Source: STR, Inc

TOURISM AUTHORITY

Year  
 2019  
 2020  
 2021  
 2022





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

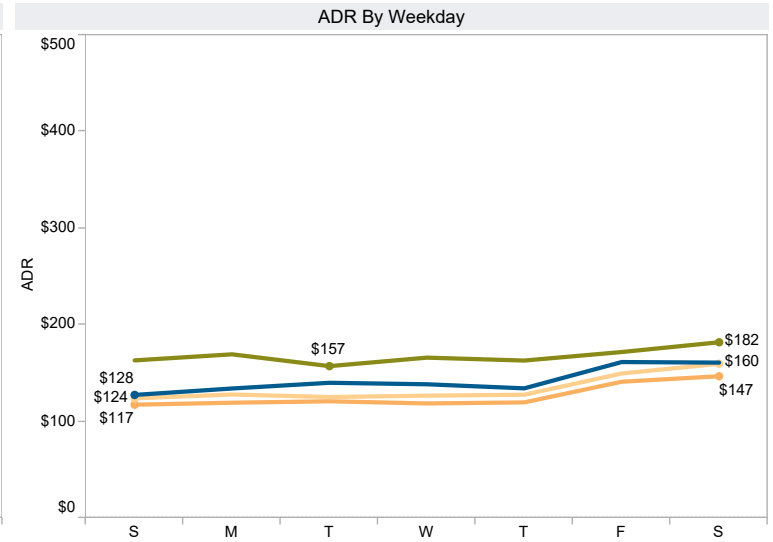
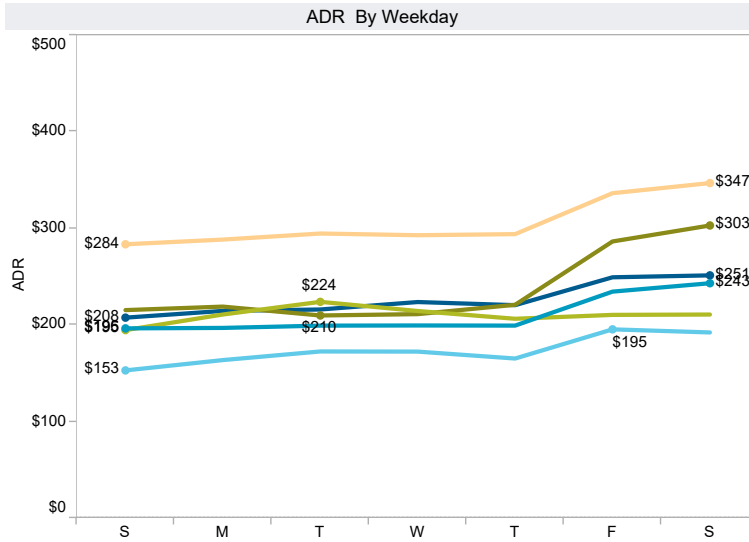
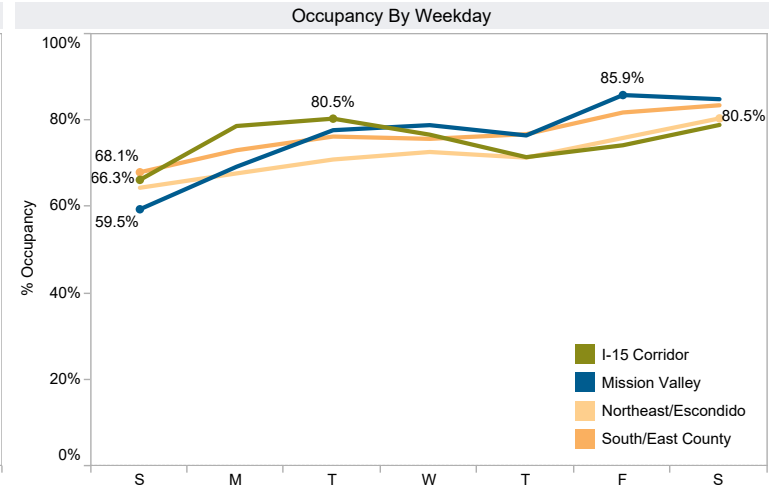
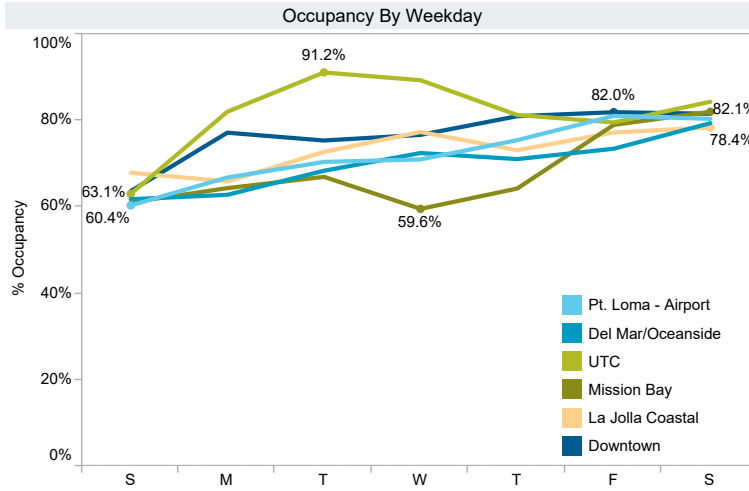
		Sun, May 01	Mon, May 02	Tue, May 03	Wed, May 04	Thu, May 05	Fri, May 06	Sat, May 07
San Diego City Properties	Rooms Sold	25,146	29,433	30,774	30,739	31,069	32,814	33,066
	% Occupancy	62.5%	73.1%	76.4%	76.3%	77.2%	81.5%	82.1%
	ADR	\$183.16	\$191.15	\$192.95	\$194.69	\$192.23	\$219.12	\$222.57
	RevPAR	\$114.40	\$139.74	\$147.48	\$148.63	\$148.33	\$178.58	\$182.78
Downtown	Rooms Sold	9,466	11,476	11,207	11,401	12,043	12,181	12,127
	% Occupancy	63.7%	77.2%	75.4%	76.7%	81.0%	82.0%	81.6%
	ADR	\$207.59	\$214.57	\$216.05	\$223.76	\$220.54	\$249.39	\$251.38
	RevPAR	\$132.23	\$165.70	\$162.93	\$171.67	\$178.72	\$204.42	\$205.13
Mission Valley	Rooms Sold	4,716	5,496	6,167	6,260	6,071	6,812	6,736
	% Occupancy	59.5%	69.3%	77.8%	79.0%	76.6%	85.9%	85.0%
	ADR	\$127.55	\$134.23	\$140.14	\$138.60	\$134.38	\$161.63	\$161.03
	RevPAR	\$75.88	\$93.07	\$109.03	\$109.45	\$102.92	\$138.89	\$136.84
Pt. Loma - Airport	Rooms Sold	2,946	3,261	3,437	3,465	3,682	3,956	3,923
	% Occupancy	60.4%	66.9%	70.5%	71.0%	75.5%	81.1%	80.4%
	ADR	\$152.96	\$163.65	\$172.58	\$172.43	\$165.26	\$195.47	\$192.27
	RevPAR	\$92.38	\$109.40	\$121.60	\$122.49	\$124.74	\$158.53	\$154.63
Mission Bay	Rooms Sold	1,935	2,039	2,122	1,887	2,036	2,503	2,599
	% Occupancy	61.1%	64.4%	67.0%	59.6%	64.3%	79.0%	82.1%
	ADR	\$215.40	\$219.03	\$209.84	\$211.24	\$220.91	\$286.49	\$303.04
	RevPAR	\$131.61	\$141.01	\$140.60	\$125.86	\$142.02	\$226.43	\$248.69
La Jolla Coastal	Rooms Sold	1,251	1,214	1,342	1,427	1,349	1,425	1,446
	% Occupancy	68.0%	65.9%	72.8%	77.4%	73.2%	77.3%	78.4%
	ADR	\$283.56	\$288.44	\$294.71	\$292.95	\$294.09	\$336.47	\$346.96
	RevPAR	\$192.69	\$190.21	\$214.48	\$226.70	\$215.14	\$260.02	\$272.07
UTC	Rooms Sold	2,620	3,410	3,788	3,713	3,379	3,307	3,506
	% Occupancy	63.1%	82.1%	91.2%	89.4%	81.3%	79.6%	84.4%
	ADR	\$194.70	\$210.86	\$223.97	\$214.46	\$206.44	\$210.46	\$210.82
	RevPAR	\$122.77	\$173.05	\$204.18	\$191.65	\$167.88	\$167.51	\$177.89
I-15 Corridor	Rooms Sold	1,324	1,573	1,607	1,533	1,429	1,484	1,578
	% Occupancy	66.3%	78.8%	80.5%	76.8%	71.6%	74.3%	79.0%
	ADR	\$163.34	\$169.61	\$157.39	\$166.18	\$163.16	\$171.99	\$182.10
	RevPAR	\$108.29	\$133.60	\$126.65	\$127.57	\$116.75	\$127.81	\$143.89
Del Mar/Oceanside	Rooms Sold	4,417	4,490	4,888	5,181	5,081	5,252	5,675
	% Occupancy	61.8%	62.8%	68.4%	72.5%	71.1%	73.5%	79.4%
	ADR	\$196.50	\$196.97	\$199.32	\$199.50	\$199.36	\$234.55	\$243.23
	RevPAR	\$121.47	\$123.78	\$136.36	\$144.66	\$141.77	\$172.41	\$193.19
South/East County	Rooms Sold	4,471	4,806	5,014	4,979	5,050	5,380	5,490
	% Occupancy	68.1%	73.2%	76.3%	75.8%	76.9%	81.9%	83.6%
	ADR	\$117.45	\$119.51	\$120.96	\$118.74	\$119.83	\$141.24	\$146.90
	RevPAR	\$79.94	\$87.43	\$92.33	\$90.00	\$92.12	\$115.68	\$122.77
Northeast/Escondido	Rooms Sold	3,143	3,305	3,462	3,547	3,483	3,705	3,926
	% Occupancy	64.5%	67.8%	71.0%	72.8%	71.4%	76.0%	80.5%
	ADR	\$124.01	\$128.00	\$125.39	\$126.81	\$127.77	\$149.76	\$159.85
	RevPAR	\$79.95	\$86.78	\$89.04	\$92.27	\$91.29	\$113.81	\$128.74



# Day of Week Occupancy and ADR Patterns By Region

## Week of May 1-7, 2022

Weekly min & max noted





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2022

## Competitive Set Total Market Weekly

## Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 15	Week 16	Week 17	Week 18	Week 15	Week 16	Week 17	Week 18	Week 15	Week 16	Week 17	Week 18
		Apr 10-16, 2022	Apr 17-23, 2022	Apr 24-30, 2022	May 1-7, 2022	Apr 10-16, 2022	Apr 17-23, 2022	Apr 24-30, 2022	May 1-7, 2022	Apr 10-16, 2022	Apr 17-23, 2022	Apr 24-30, 2022	May 1-7, 2022
% Occupancy	San Diego	77.5%	78.4%	78.2%	74.5%	17.7%	26.9%	37.3%	33.3%	55.4%	47.5%	38.7%	38.3%
	San Francisco	69.3%	67.6%	75.8%	68.7%	15.7%	15.7%	25.9%	15.0%	47.9%	46.5%	46.6%	47.6%
	Seattle	62.8%	65.2%	71.5%	67.2%	13.0%	9.8%	18.4%	14.7%	43.3%	46.2%	49.2%	47.4%
	Phoenix	71.0%	74.6%	75.9%	70.2%	27.9%	30.5%	43.9%	33.9%	42.4%	40.7%	32.0%	32.2%
	Los Angeles	74.7%	75.4%	74.4%	72.5%	10.5%	13.6%	16.2%	13.8%	61.2%	60.0%	56.6%	57.2%
	Orange County	77.6%	72.4%	72.1%	71.0%	14.7%	18.9%	24.8%	21.8%	59.8%	50.3%	46.9%	48.5%
Occupancy YOY	San Diego	17.4%	36.9%	36.9%	33.8%	817.4%	902.4%	1435.6%	1360.9%	6.7%	25.3%	1.8%	3.4%
	San Francisco	58.0%	64.4%	84.6%	65.8%	460.8%	403.3%	1085.4%	517.0%	70.7%	91.0%	86.3%	89.2%
	Seattle	31.0%	42.3%	55.0%	44.0%	881.2%	507.2%	952.9%	567.7%	69.0%	95.7%	109.7%	95.6%
	Phoenix	-2.3%	9.1%	11.1%	10.3%	225.6%	296.3%	338.7%	265.8%	-20.8%	-4.5%	-23.3%	-15.1%
	Los Angeles	16.7%	22.3%	18.4%	18.4%	104.1%	189.6%	205.1%	166.9%	34.8%	38.6%	22.1%	29.1%
	Orange County	46.0%	49.4%	54.8%	53.2%	318.8%	397.6%	559.7%	671.6%	40.0%	47.0%	41.7%	52.1%
ADR	San Diego	\$191.14	\$206.05	\$193.72	\$192.91	\$229.60	\$254.77	\$240.15	\$250.61	\$284.09	\$312.57	\$282.14	\$277.18
	San Francisco	\$212.20	\$194.94	\$219.79	\$207.46	\$285.66	\$249.08	\$262.29	\$277.19	\$269.00	\$246.55	\$288.05	\$262.33
	Seattle	\$141.69	\$140.40	\$153.13	\$155.34	\$183.70	\$174.00	\$206.45	\$202.13	\$191.63	\$190.41	\$206.52	\$210.33
	Phoenix	\$189.16	\$183.81	\$179.29	\$160.88	\$274.76	\$274.46	\$284.39	\$259.90	\$365.11	\$345.43	\$323.77	\$291.05
	Los Angeles	\$196.52	\$199.91	\$200.85	\$204.46	\$249.52	\$248.85	\$262.18	\$292.17	\$289.73	\$297.25	\$298.32	\$304.76
	Orange County	\$206.45	\$181.04	\$191.47	\$191.08	\$263.56	\$219.58	\$252.82	\$258.62	\$329.31	\$275.14	\$311.70	\$306.74
ADR YOY	San Diego	36.5%	56.9%	46.2%	45.7%	56.8%	60.2%	53.2%	53.2%	30.4%	52.9%	37.7%	35.5%
	San Francisco	64.5%	57.3%	73.8%	62.0%	66.3%	67.3%	75.0%	69.1%	45.8%	39.9%	58.5%	42.3%
	Seattle	49.4%	46.7%	58.4%	58.9%	27.7%	23.1%	20.9%	27.0%	32.9%	31.1%	39.3%	41.6%
	Phoenix	33.6%	42.1%	37.6%	26.5%	38.3%	16.2%	28.5%	23.9%	28.8%	37.6%	28.3%	15.3%
	Los Angeles	42.0%	46.9%	44.0%	46.6%	84.6%	82.9%	65.3%	95.2%	35.1%	43.9%	42.6%	46.1%
	Orange County	50.9%	45.5%	53.0%	53.6%	33.8%	10.6%	24.3%	34.7%	15.7%	10.8%	27.2%	28.3%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.