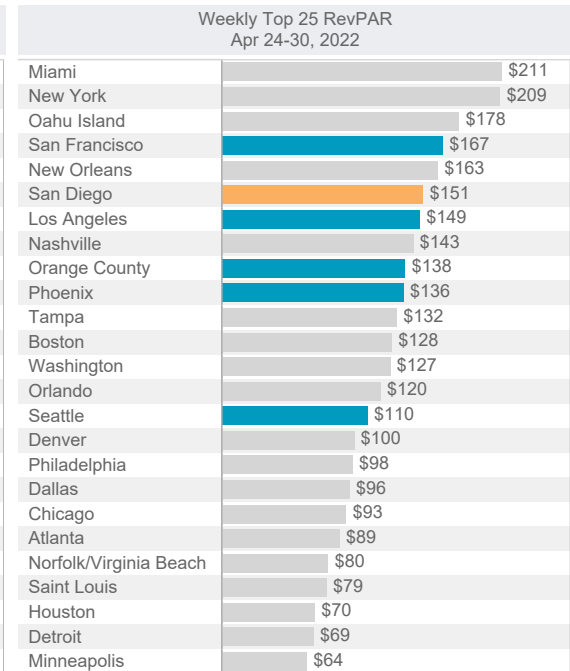
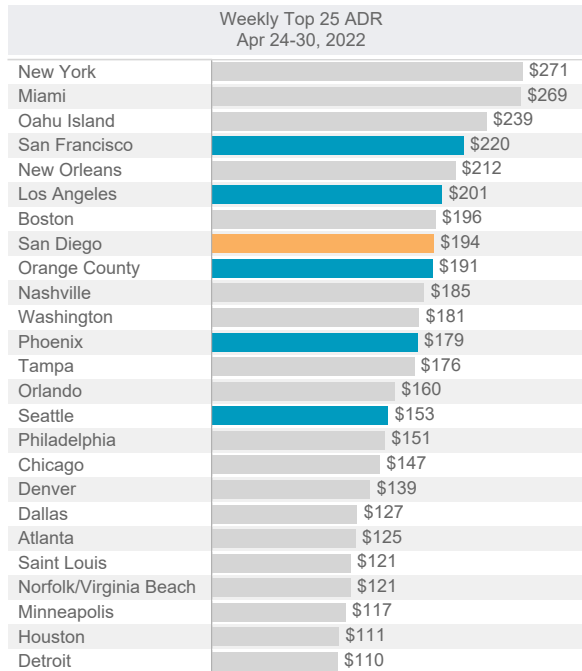
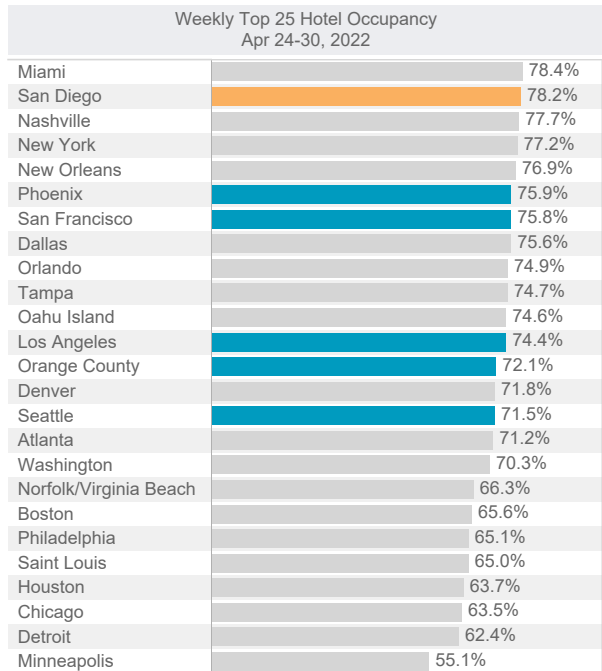
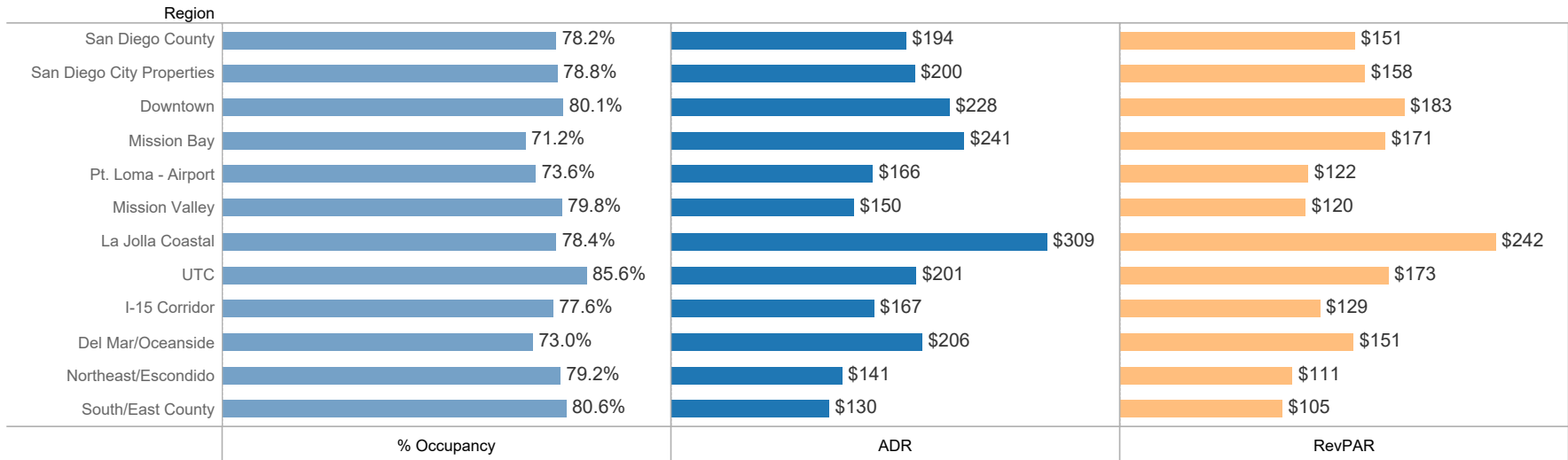




# Weekly Hotel Performance Update - Week of April 24-30, 2022

source: STR, Inc.

## San Diego County Hotel Performance - Week of Apr 24-30, 2022

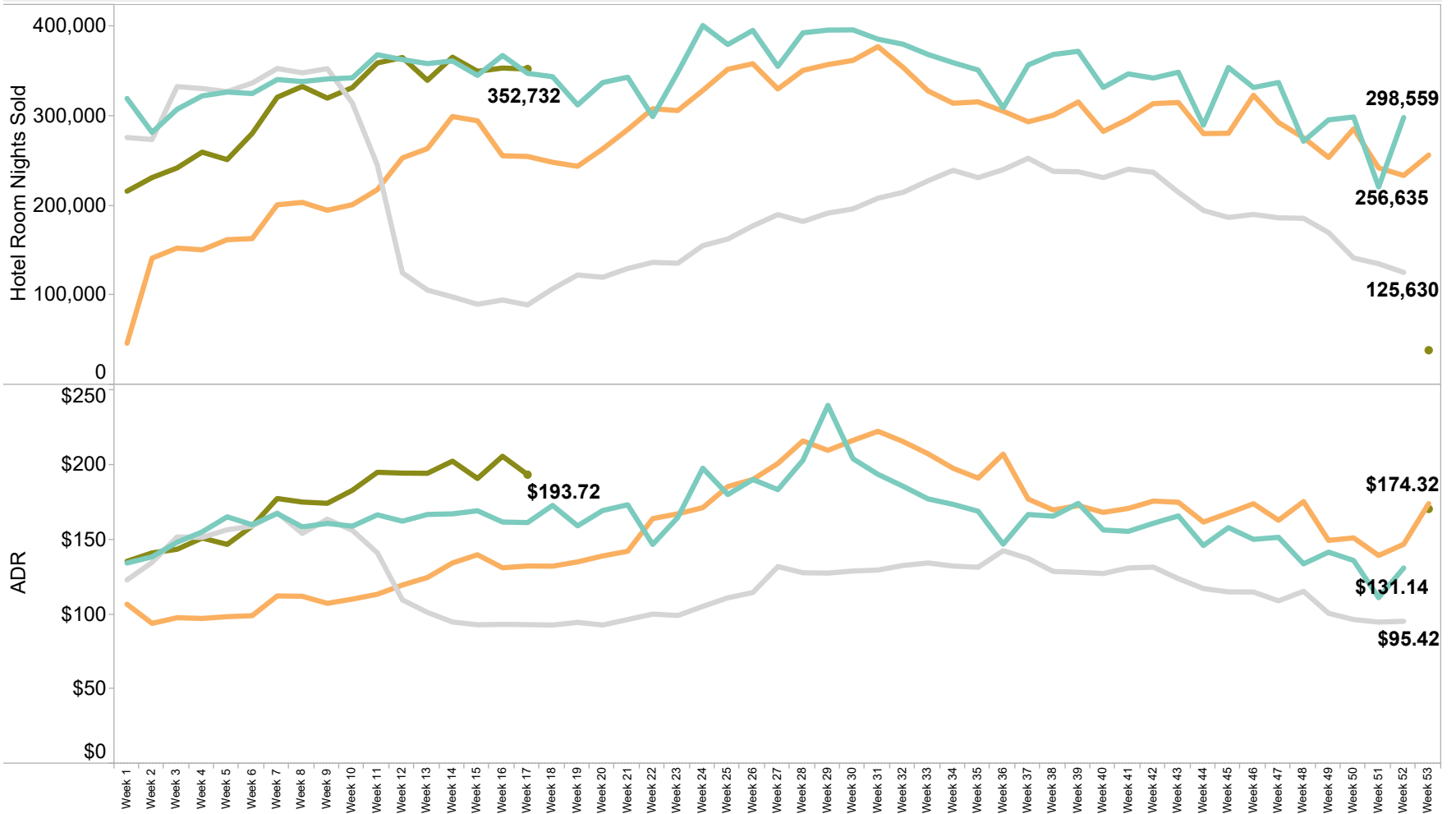




San Diego County Weekly Demand & Average Rate Trend  
 Calendar Years 2019-2022, through April 30, 2022  
 Source: STR, Inc

TOURISM AUTHORITY

Year  
 2019  
 2020  
 2021  
 2022





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

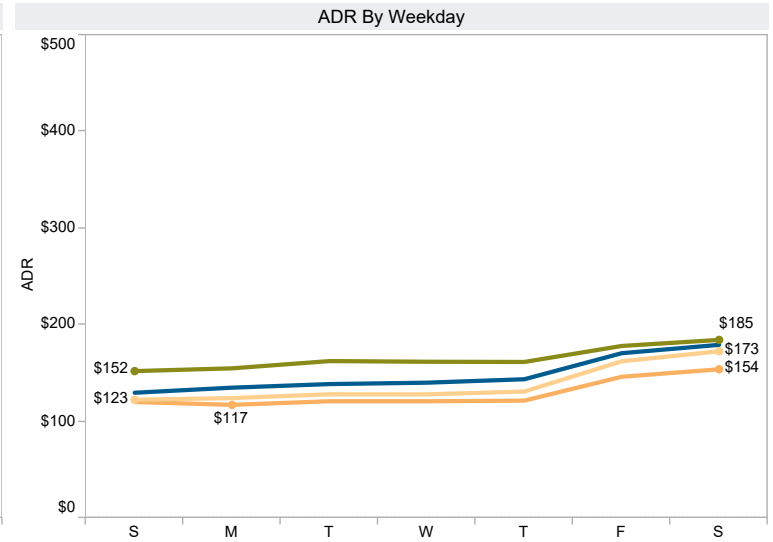
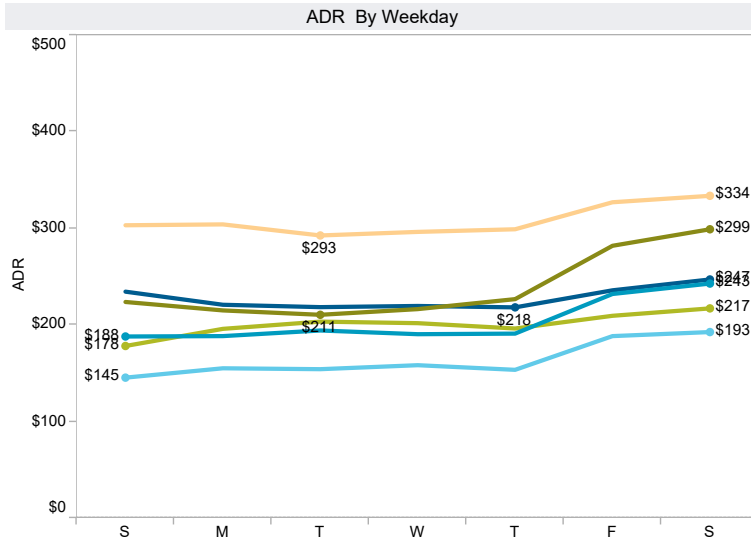
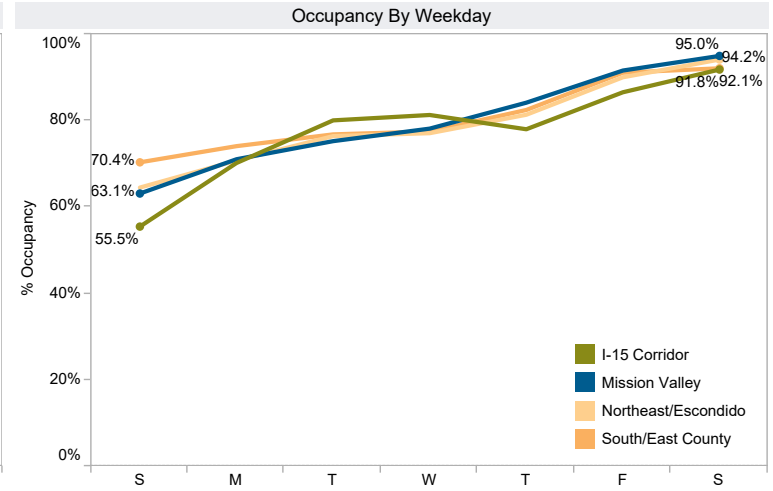
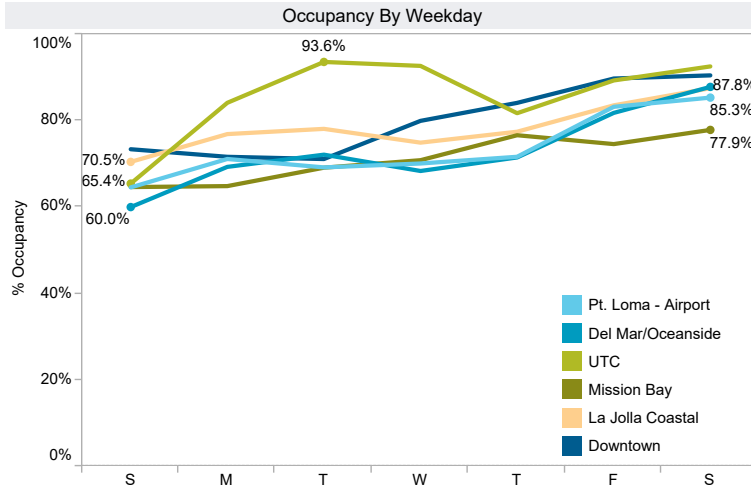
		Sun, April 24	Mon, April 25	Tue, April 26	Wed, April 27	Thu, April 28	Fri, April 29	Sat, April 30
San Diego City Properties	Rooms Sold	27,200	29,123	30,051	31,618	32,567	35,233	36,127
	% Occupancy	67.6%	72.4%	74.7%	78.6%	80.9%	87.6%	89.8%
	ADR	\$194.03	\$189.96	\$189.66	\$191.71	\$191.48	\$214.70	\$223.92
	RevPAR	\$131.18	\$137.51	\$141.67	\$150.66	\$155.00	\$188.02	\$201.07
Downtown	Rooms Sold	10,895	10,635	10,558	11,870	12,488	13,325	13,433
	% Occupancy	73.4%	71.6%	71.1%	80.0%	84.1%	89.8%	90.5%
	ADR	\$234.50	\$220.93	\$218.48	\$219.69	\$218.24	\$235.91	\$247.13
	RevPAR	\$172.11	\$158.28	\$155.39	\$175.66	\$183.59	\$211.75	\$223.63
Mission Valley	Rooms Sold	5,005	5,634	5,966	6,196	6,672	7,262	7,530
	% Occupancy	63.1%	71.1%	75.3%	78.2%	84.2%	91.6%	95.0%
	ADR	\$129.83	\$135.09	\$138.81	\$140.25	\$143.79	\$170.77	\$179.44
	RevPAR	\$81.97	\$96.01	\$104.47	\$109.63	\$121.03	\$156.45	\$170.45
Pt. Loma - Airport	Rooms Sold	3,149	3,470	3,375	3,419	3,495	4,059	4,163
	% Occupancy	64.6%	71.1%	69.2%	70.1%	71.6%	83.2%	85.3%
	ADR	\$145.47	\$155.16	\$154.23	\$158.36	\$153.56	\$188.47	\$192.67
	RevPAR	\$93.91	\$110.37	\$106.71	\$110.99	\$110.02	\$156.83	\$164.43
Mission Bay	Rooms Sold	2,047	2,054	2,189	2,244	2,427	2,362	2,466
	% Occupancy	64.6%	64.9%	69.1%	70.9%	76.6%	74.6%	77.9%
	ADR	\$223.83	\$215.08	\$210.54	\$216.43	\$226.77	\$282.02	\$299.11
	RevPAR	\$144.67	\$139.49	\$145.53	\$153.35	\$173.78	\$210.33	\$232.90
La Jolla Coastal	Rooms Sold	1,281	1,398	1,420	1,362	1,408	1,519	1,591
	% Occupancy	70.5%	76.9%	78.1%	74.9%	77.4%	83.6%	87.5%
	ADR	\$303.26	\$304.17	\$292.70	\$296.40	\$299.12	\$327.09	\$333.76
	RevPAR	\$213.69	\$233.90	\$228.62	\$222.05	\$231.66	\$273.29	\$292.09
UTC	Rooms Sold	2,719	3,496	3,889	3,851	3,396	3,711	3,846
	% Occupancy	65.4%	84.1%	93.6%	92.7%	81.7%	89.3%	92.6%
	ADR	\$178.26	\$195.99	\$203.47	\$201.88	\$196.36	\$209.51	\$217.18
	RevPAR	\$116.65	\$164.90	\$190.45	\$187.11	\$160.49	\$187.13	\$201.03
I-15 Corridor	Rooms Sold	1,108	1,402	1,599	1,624	1,558	1,729	1,834
	% Occupancy	55.5%	70.2%	80.1%	81.3%	78.0%	86.6%	91.8%
	ADR	\$152.24	\$155.11	\$162.61	\$161.93	\$161.71	\$178.26	\$184.55
	RevPAR	\$84.47	\$108.90	\$130.20	\$131.68	\$126.16	\$154.34	\$169.49
Del Mar/Oceanside	Rooms Sold	4,287	4,952	5,154	4,884	5,108	5,845	6,275
	% Occupancy	60.0%	69.3%	72.1%	68.4%	71.5%	81.8%	87.8%
	ADR	\$188.08	\$188.48	\$194.30	\$190.45	\$191.06	\$232.11	\$242.89
	RevPAR	\$112.85	\$130.63	\$140.16	\$130.18	\$136.59	\$189.88	\$213.32
South/East County	Rooms Sold	4,622	4,868	5,047	5,092	5,418	5,985	6,052
	% Occupancy	70.4%	74.1%	76.8%	77.5%	82.5%	91.1%	92.1%
	ADR	\$120.24	\$117.29	\$121.03	\$121.02	\$121.66	\$146.36	\$154.12
	RevPAR	\$84.60	\$86.92	\$92.99	\$93.81	\$100.34	\$133.34	\$141.99
Northeast/Escondido	Rooms Sold	3,145	3,450	3,726	3,759	3,967	4,390	4,590
	% Occupancy	64.5%	70.8%	76.4%	77.1%	81.4%	90.1%	94.2%
	ADR	\$122.54	\$124.30	\$128.23	\$128.18	\$131.09	\$162.41	\$172.77
	RevPAR	\$79.05	\$87.97	\$98.01	\$98.83	\$106.67	\$146.25	\$162.67



# Day of Week Occupancy and ADR Patterns By Region

## Week of Apr 24-30, 2022

Weekly min & max noted





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2022

## Competitive Set Total Market Weekly

## Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 14	Week 15	Week 16	Week 17	Week 14	Week 15	Week 16	Week 17	Week 14	Week 15	Week 16	Week 17
		Apr 3-9, 2022	Apr 10-16, 2022	Apr 17-23, 2022	Apr 24-30, 2022	Apr 3-9, 2022	Apr 10-16, 2022	Apr 17-23, 2022	Apr 24-30, 2022	Apr 3-9, 2022	Apr 10-16, 2022	Apr 17-23, 2022	Apr 24-30, 2022
% Occupancy	San Diego	81.0%	77.5%	78.4%	78.2%	31.5%	17.7%	26.9%	37.3%	48.2%	55.4%	47.5%	38.7%
	San Francisco	63.6%	69.3%	67.6%	75.8%	10.0%	15.7%	15.7%	25.9%	46.9%	47.9%	46.5%	46.6%
	Seattle	70.0%	62.8%	65.2%	71.5%	22.4%	13.0%	9.8%	18.4%	42.4%	43.3%	46.2%	49.2%
	Phoenix	80.3%	71.0%	74.6%	75.9%	36.0%	27.9%	30.5%	43.9%	40.9%	42.4%	40.7%	32.0%
	Los Angeles	75.5%	74.7%	75.4%	74.4%	15.0%	10.5%	13.6%	16.2%	57.8%	61.2%	60.0%	56.6%
	Orange County	73.0%	77.6%	72.4%	72.1%	19.8%	14.7%	18.9%	24.8%	50.5%	59.8%	50.3%	46.9%
Occupancy YOY	San Diego	19.9%	17.4%	36.9%	36.9%	1203.5%	817.4%	902.4%	1435.6%	-8.8%	6.7%	25.3%	1.8%
	San Francisco	37.7%	58.0%	64.4%	84.6%	286.9%	460.8%	403.3%	1085.4%	59.5%	70.7%	91.0%	86.3%
	Seattle	56.5%	31.0%	42.3%	55.0%	781.2%	881.2%	507.2%	952.9%	92.0%	69.0%	95.7%	109.7%
	Phoenix	11.9%	-2.3%	9.1%	11.1%	738.0%	225.6%	296.3%	338.7%	-31.2%	-20.8%	-4.5%	-23.3%
	Los Angeles	20.5%	16.7%	22.3%	18.4%	220.6%	104.1%	189.6%	205.1%	31.9%	34.8%	38.6%	22.1%
	Orange County	38.5%	46.0%	49.4%	54.8%	864.8%	318.8%	397.6%	559.7%	17.0%	40.0%	47.0%	41.7%
ADR	San Diego	\$202.76	\$191.14	\$206.05	\$193.72	\$259.20	\$229.60	\$254.77	\$240.15	\$304.91	\$284.09	\$312.57	\$282.14
	San Francisco	\$190.46	\$212.20	\$194.94	\$219.79	\$266.77	\$285.66	\$249.08	\$262.29	\$240.49	\$269.00	\$246.55	\$288.05
	Seattle	\$154.73	\$141.69	\$140.40	\$153.13	\$230.22	\$183.70	\$174.00	\$206.45	\$210.75	\$191.63	\$190.41	\$206.52
	Phoenix	\$198.24	\$189.16	\$183.81	\$179.29	\$291.22	\$274.76	\$274.46	\$284.39	\$361.81	\$365.11	\$345.43	\$323.77
	Los Angeles	\$198.78	\$196.52	\$199.91	\$200.85	\$245.41	\$249.52	\$248.85	\$262.18	\$295.26	\$289.73	\$297.25	\$298.32
	Orange County	\$181.49	\$206.45	\$181.04	\$191.47	\$229.17	\$263.56	\$219.58	\$252.82	\$272.12	\$329.31	\$275.14	\$311.70
ADR YOY	San Diego	50.7%	36.5%	56.9%	46.2%	80.9%	56.8%	60.2%	53.2%	47.5%	30.4%	52.9%	37.7%
	San Francisco	53.6%	64.5%	57.3%	73.8%	63.7%	66.3%	67.3%	75.0%	36.7%	45.8%	39.9%	58.5%
	Seattle	70.1%	49.4%	46.7%	58.4%	90.8%	27.7%	23.1%	20.9%	52.7%	32.9%	31.1%	39.3%
	Phoenix	32.1%	33.6%	42.1%	37.6%	42.5%	38.3%	16.2%	28.5%	20.6%	28.8%	37.6%	28.3%
	Los Angeles	47.2%	42.0%	46.9%	44.0%	69.0%	84.6%	82.9%	65.3%	41.0%	35.1%	43.9%	42.6%
	Orange County	33.2%	50.9%	45.5%	53.0%	12.6%	33.8%	10.6%	24.3%	-4.5%	15.7%	10.8%	27.2%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.