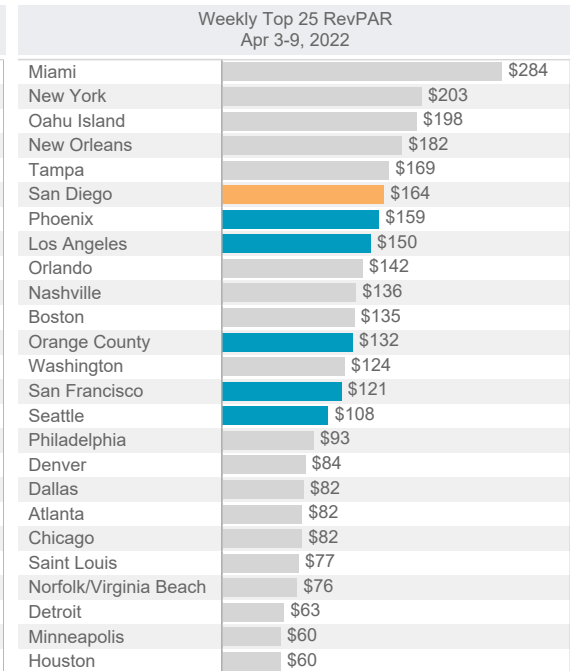
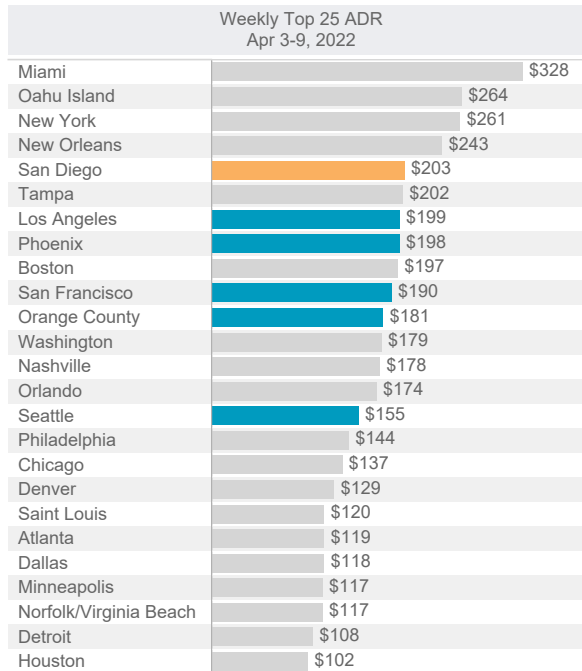
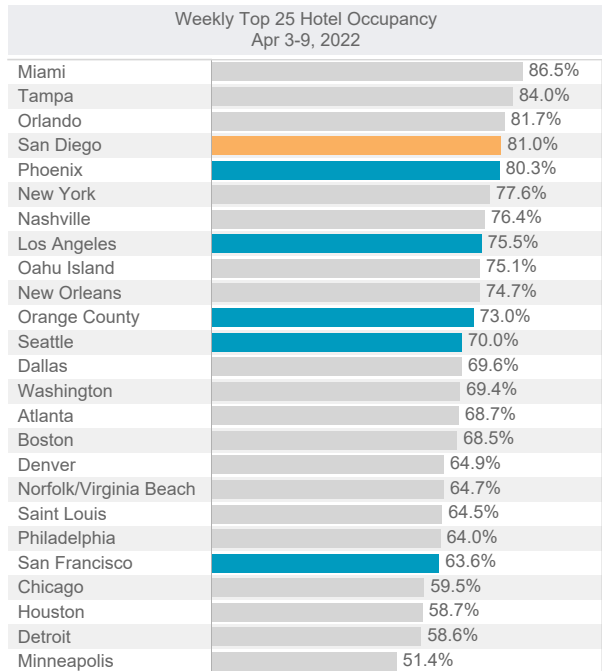
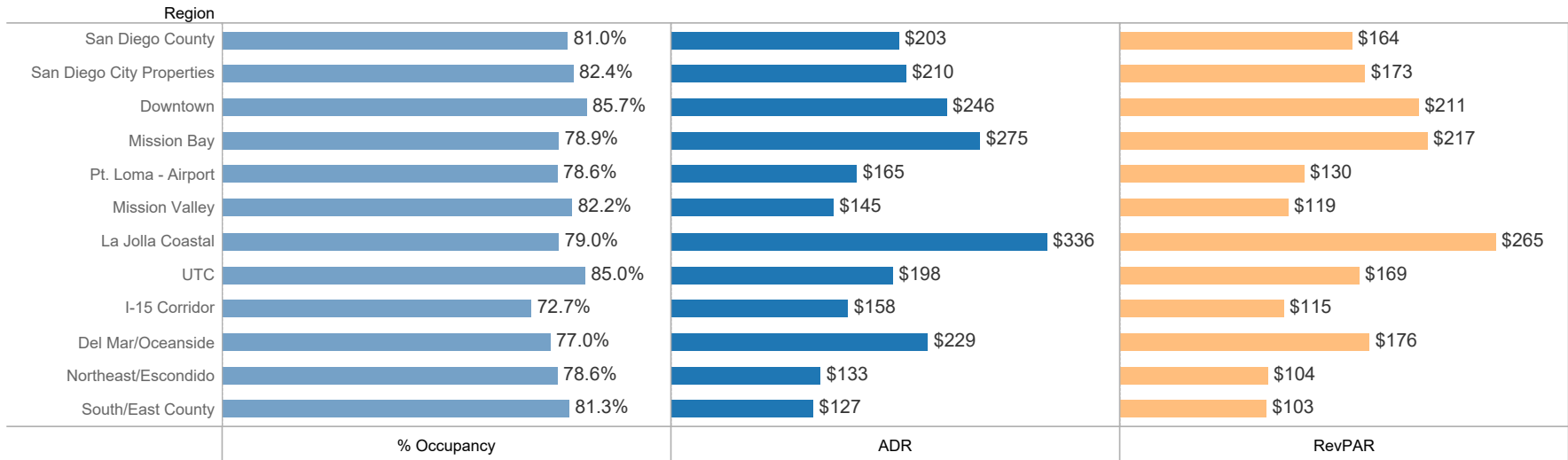




Weekly Hotel Performance Update - Week of April 3-9, 2022

source: STR, Inc.

San Diego County Hotel Performance - Week of Apr 3-9, 2022





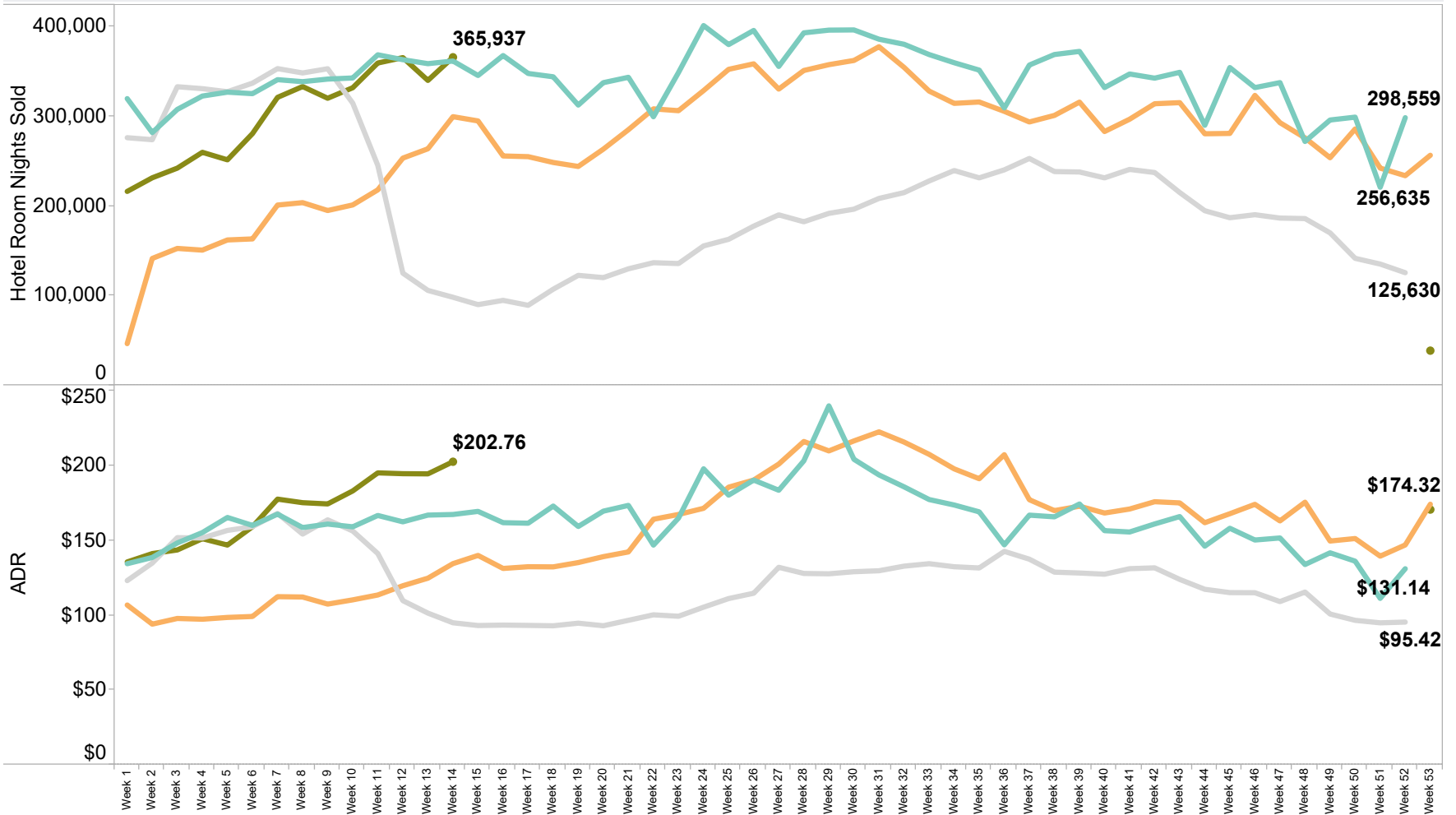
San Diego County Weekly Demand & Average Rate Trend

Calendar Years 2019-2022, through April 9, 2022

Source: STR, Inc

TOURISM AUTHORITY

Year
2019
2020
2021
2022





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

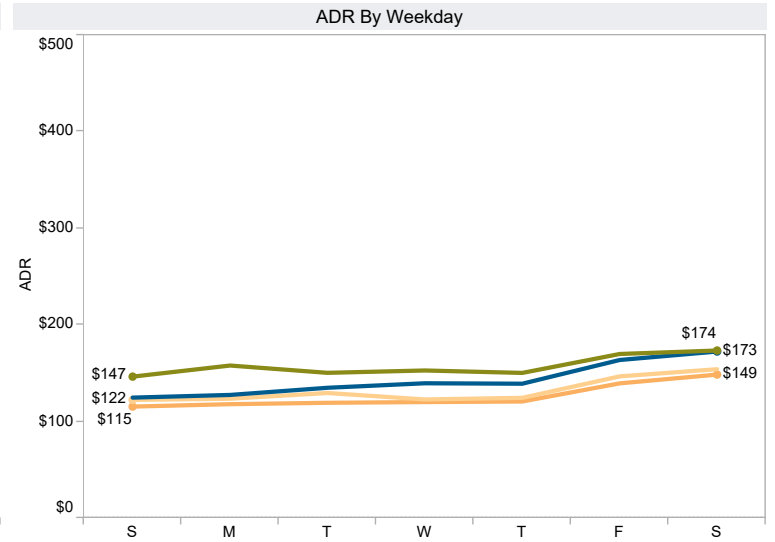
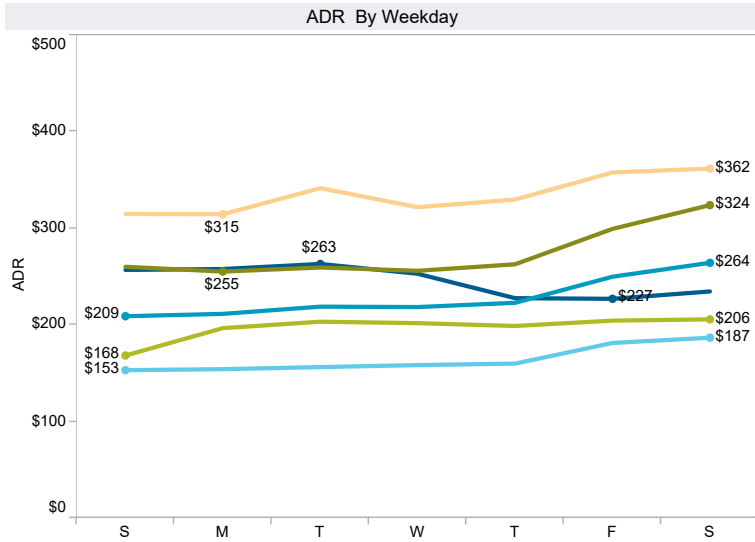
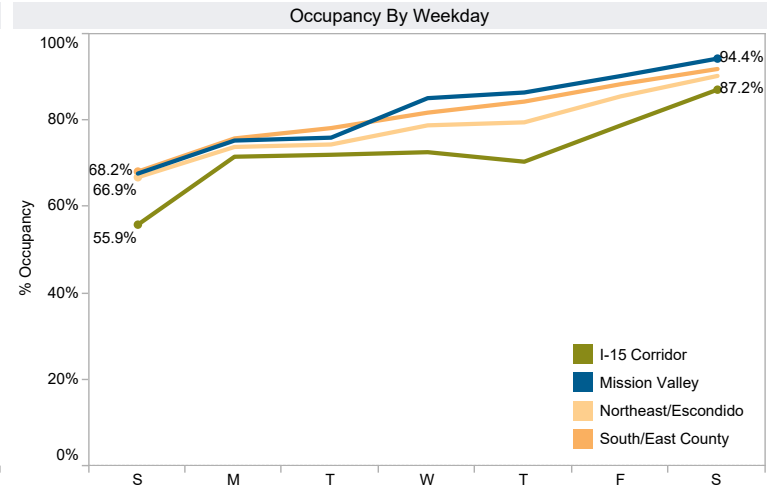
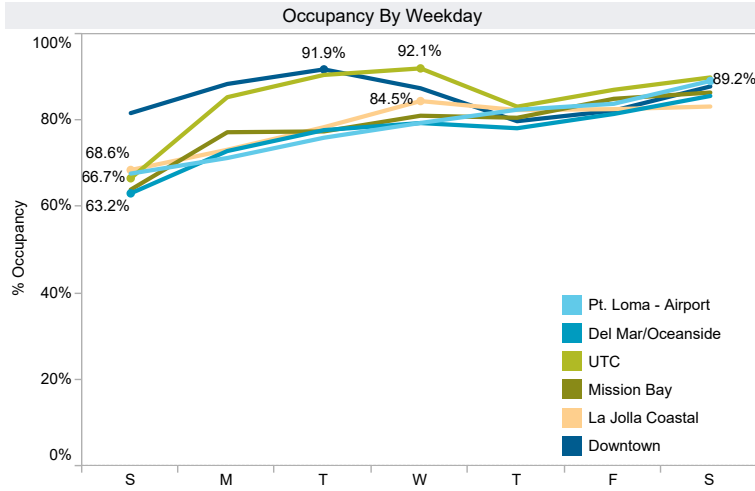
		Sun, April 03	Mon, April 04	Tue, April 05	Wed, April 06	Thu, April 07	Fri, April 08	Sat, April 09
San Diego City Properties	Rooms Sold	28,945	32,434	33,550	34,137	32,854	34,106	35,912
	% Occupancy	71.9%	80.6%	83.4%	84.9%	81.7%	84.8%	89.3%
	ADR	\$205.45	\$208.79	\$215.07	\$208.43	\$197.77	\$210.77	\$218.87
	RevPAR	\$147.81	\$168.32	\$179.35	\$176.85	\$161.50	\$178.67	\$195.37
Downtown	Rooms Sold	12,136	13,138	13,639	12,990	11,859	12,222	13,052
	% Occupancy	81.8%	88.5%	91.9%	87.5%	79.9%	82.3%	87.9%
	ADR	\$257.02	\$257.95	\$263.20	\$253.03	\$227.76	\$227.09	\$234.73
	RevPAR	\$210.12	\$228.29	\$241.82	\$221.41	\$181.95	\$186.97	\$206.38
Mission Valley	Rooms Sold	5,371	5,977	6,030	6,755	6,859	7,162	7,481
	% Occupancy	67.8%	75.4%	76.1%	85.2%	86.5%	90.3%	94.4%
	ADR	\$124.79	\$127.56	\$134.97	\$139.64	\$139.18	\$163.75	\$172.51
	RevPAR	\$84.55	\$96.18	\$102.67	\$118.99	\$120.43	\$147.94	\$162.80
Pt. Loma - Airport	Rooms Sold	3,305	3,481	3,710	3,877	4,026	4,093	4,351
	% Occupancy	67.8%	71.4%	76.1%	79.5%	82.5%	83.9%	89.2%
	ADR	\$153.19	\$154.25	\$156.38	\$158.47	\$160.02	\$181.38	\$186.82
	RevPAR	\$103.79	\$110.07	\$118.94	\$125.95	\$132.07	\$152.19	\$166.64
Mission Bay	Rooms Sold	2,028	2,449	2,455	2,570	2,555	2,694	2,740
	% Occupancy	64.0%	77.3%	77.5%	81.1%	80.7%	85.1%	86.5%
	ADR	\$260.25	\$255.31	\$259.53	\$256.12	\$262.86	\$299.50	\$324.12
	RevPAR	\$166.65	\$197.43	\$201.18	\$207.84	\$212.06	\$254.77	\$280.42
La Jolla Coastal	Rooms Sold	1,247	1,332	1,427	1,537	1,499	1,503	1,514
	% Occupancy	68.6%	73.3%	78.5%	84.5%	82.5%	82.7%	83.3%
	ADR	\$314.99	\$314.65	\$341.68	\$321.97	\$329.90	\$357.95	\$361.97
	RevPAR	\$216.06	\$230.53	\$268.19	\$272.21	\$272.01	\$295.93	\$301.44
UTC	Rooms Sold	2,770	3,550	3,764	3,827	3,459	3,621	3,740
	% Occupancy	66.7%	85.4%	90.6%	92.1%	83.2%	87.1%	90.0%
	ADR	\$168.38	\$196.73	\$203.40	\$201.91	\$198.96	\$204.51	\$205.82
	RevPAR	\$112.26	\$168.09	\$184.26	\$185.97	\$165.63	\$178.23	\$185.26
I-15 Corridor	Rooms Sold	1,117	1,431	1,440	1,452	1,408	1,576	1,741
	% Occupancy	55.9%	71.7%	72.1%	72.7%	70.5%	78.9%	87.2%
	ADR	\$146.52	\$158.00	\$150.46	\$152.88	\$150.37	\$169.96	\$173.56
	RevPAR	\$81.95	\$113.22	\$108.49	\$111.16	\$106.02	\$134.13	\$151.31
Del Mar/Oceanside	Rooms Sold	4,514	5,214	5,560	5,677	5,591	5,827	6,125
	% Occupancy	63.2%	73.0%	77.8%	79.5%	78.3%	81.6%	85.7%
	ADR	\$209.08	\$211.51	\$218.98	\$218.57	\$222.97	\$249.98	\$264.38
	RevPAR	\$132.09	\$154.34	\$170.40	\$173.66	\$174.48	\$203.87	\$226.64
South/East County	Rooms Sold	4,528	5,037	5,196	5,433	5,603	5,871	6,104
	% Occupancy	68.2%	75.9%	78.3%	81.9%	84.4%	88.5%	92.0%
	ADR	\$115.50	\$118.00	\$119.42	\$120.18	\$120.79	\$139.54	\$148.62
	RevPAR	\$78.80	\$89.55	\$93.49	\$98.37	\$101.97	\$123.44	\$136.69
Northeast/Escondido	Rooms Sold	3,263	3,605	3,633	3,849	3,883	4,177	4,407
	% Occupancy	66.9%	73.9%	74.5%	78.9%	79.6%	85.6%	90.4%
	ADR	\$122.44	\$123.64	\$129.56	\$122.89	\$124.56	\$146.79	\$154.19
	RevPAR	\$81.92	\$91.39	\$96.51	\$96.99	\$99.17	\$125.72	\$139.33



Day of Week Occupancy and ADR Patterns By Region

Week of Apr 3-9, 2022

Weekly min & max noted





STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year
2022

Competitive Set Total Market Weekly

Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 11	Week 12	Week 13	Week 14	Week 11	Week 12	Week 13	Week 14	Week 11	Week 12	Week 13	Week 14
		Mar 13-19, 2022	Mar 20-26, 2022	Mar 27 - Apr 2, 2022	Apr 3-9, 2022	Mar 13-19, 2022	Mar 20-26, 2022	Mar 27 - Apr 2, 2022	Apr 3-9, 2022	Mar 13-19, 2022	Mar 20-26, 2022	Mar 27 - Apr 2, 2022	Apr 3-9, 2022
% Occupancy	San Diego	80.3%	81.0%	75.3%	81.0%	26.4%	25.5%	27.3%	31.5%	49.7%	49.8%	42.2%	48.2%
	San Francisco	60.2%	73.9%	58.4%	63.6%	6.6%	15.7%	7.0%	10.0%	47.4%	55.0%	43.5%	46.9%
	Seattle	60.3%	64.3%	62.3%	70.0%	9.4%	7.0%	13.2%	22.4%	40.5%	46.7%	39.6%	42.4%
	Phoenix	85.3%	84.0%	79.9%	80.3%	31.3%	30.4%	31.1%	36.0%	48.9%	49.2%	45.2%	40.9%
	Los Angeles	76.3%	79.0%	71.4%	75.5%	13.0%	16.0%	11.3%	15.0%	61.9%	61.7%	56.9%	57.8%
	Orange County	75.5%	74.6%	66.0%	73.0%	20.6%	25.4%	18.3%	19.8%	51.8%	47.3%	43.8%	50.5%
Occupancy YOY	San Diego	61.8%	41.4%	26.4%	19.9%	1652.8%	1619.3%	970.0%	1203.5%	73.4%	36.3%	3.5%	-8.8%
	San Francisco	72.0%	84.6%	34.6%	37.7%	368.8%	979.6%	407.6%	286.9%	154.3%	139.5%	61.4%	59.5%
	Seattle	53.4%	45.6%	34.8%	56.5%	1129.1%	518.9%	862.8%	781.2%	141.6%	130.2%	75.2%	92.0%
	Phoenix	28.1%	8.1%	3.6%	11.9%	289.2%	301.1%	284.3%	738.0%	14.5%	-16.0%	-21.5%	-31.2%
	Los Angeles	39.1%	31.2%	17.2%	20.5%	189.4%	260.0%	156.9%	220.6%	86.3%	57.9%	38.8%	31.9%
	Orange County	79.2%	60.9%	35.1%	38.5%	1223.5%	1145.1%	910.1%	864.8%	98.3%	53.9%	25.5%	17.0%
ADR	San Diego	\$195.31	\$194.76	\$194.65	\$202.76	\$264.49	\$245.26	\$248.35	\$259.20	\$285.22	\$289.25	\$296.14	\$304.91
	San Francisco	\$177.79	\$220.00	\$183.09	\$190.46	\$251.17	\$297.07	\$254.27	\$266.77	\$224.92	\$278.67	\$235.79	\$240.49
	Seattle	\$133.54	\$136.33	\$142.57	\$154.73	\$195.62	\$188.84	\$207.50	\$230.22	\$182.63	\$186.77	\$199.42	\$210.75
	Phoenix	\$235.00	\$229.61	\$214.80	\$198.24	\$306.35	\$308.43	\$298.19	\$291.22	\$426.14	\$410.42	\$386.35	\$361.81
	Los Angeles	\$196.75	\$203.27	\$192.77	\$198.78	\$252.55	\$254.07	\$247.02	\$245.41	\$290.74	\$307.46	\$288.02	\$295.26
	Orange County	\$186.88	\$181.49	\$172.27	\$181.49	\$253.40	\$240.26	\$251.60	\$229.17	\$282.50	\$272.11	\$247.08	\$272.12
ADR YOY	San Diego	72.0%	62.6%	56.0%	50.7%	90.3%	76.1%	79.7%	80.9%	58.7%	51.8%	51.0%	47.5%
	San Francisco	54.8%	88.4%	50.6%	53.6%	67.1%	106.0%	68.6%	63.7%	30.3%	64.3%	34.7%	36.7%
	Seattle	52.9%	54.3%	59.5%	70.1%	62.4%	37.2%	81.4%	90.8%	32.4%	36.5%	47.0%	52.7%
	Phoenix	64.8%	45.9%	36.1%	32.1%	31.9%	33.8%	24.5%	42.5%	57.1%	38.4%	28.3%	20.6%
	Los Angeles	61.1%	61.4%	48.9%	47.2%	96.0%	102.6%	87.7%	69.0%	56.3%	62.2%	46.0%	41.0%
	Orange County	70.6%	57.1%	43.2%	33.2%	20.6%	35.1%	43.1%	12.6%	25.7%	14.3%	0.8%	-4.5%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.