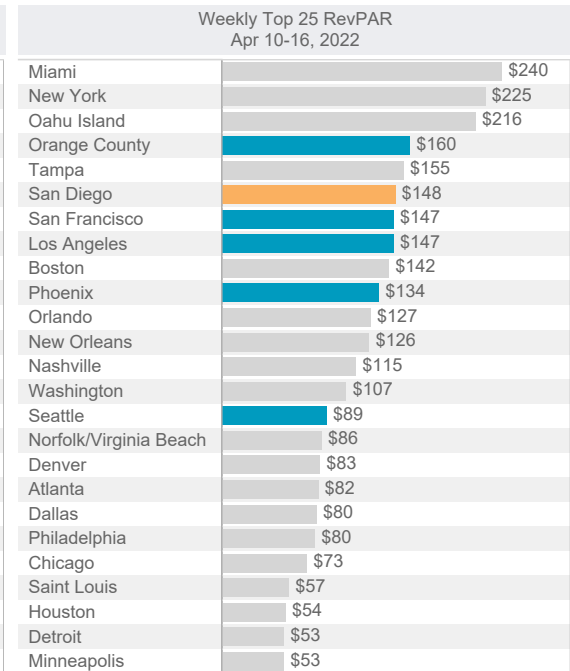
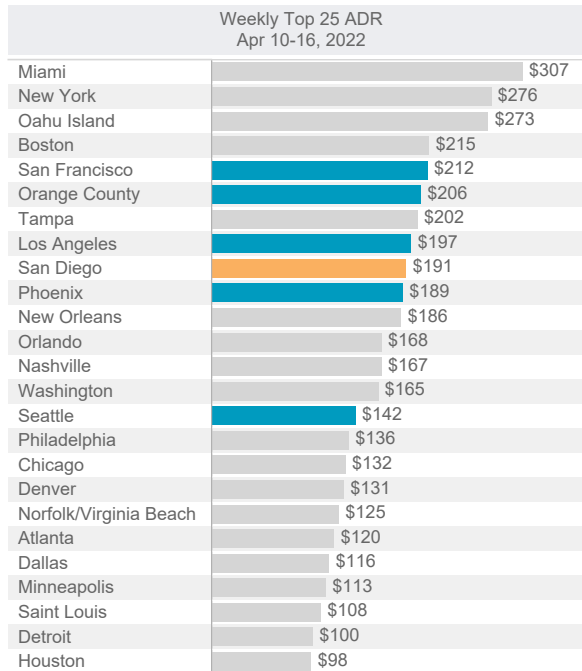
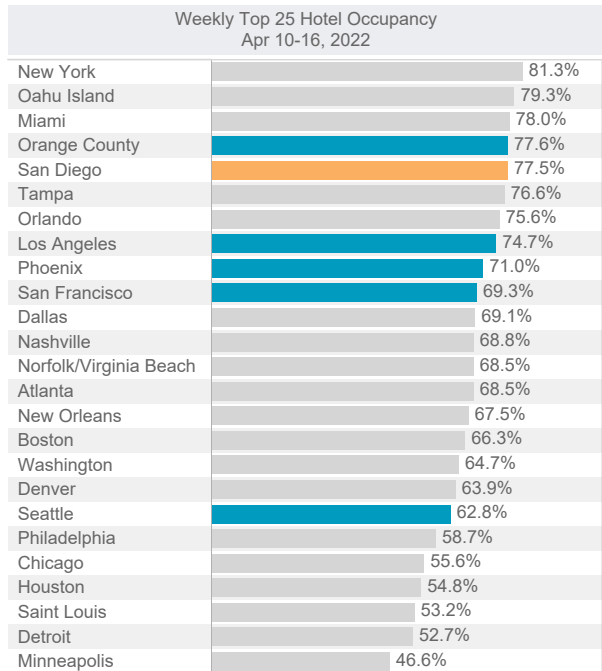
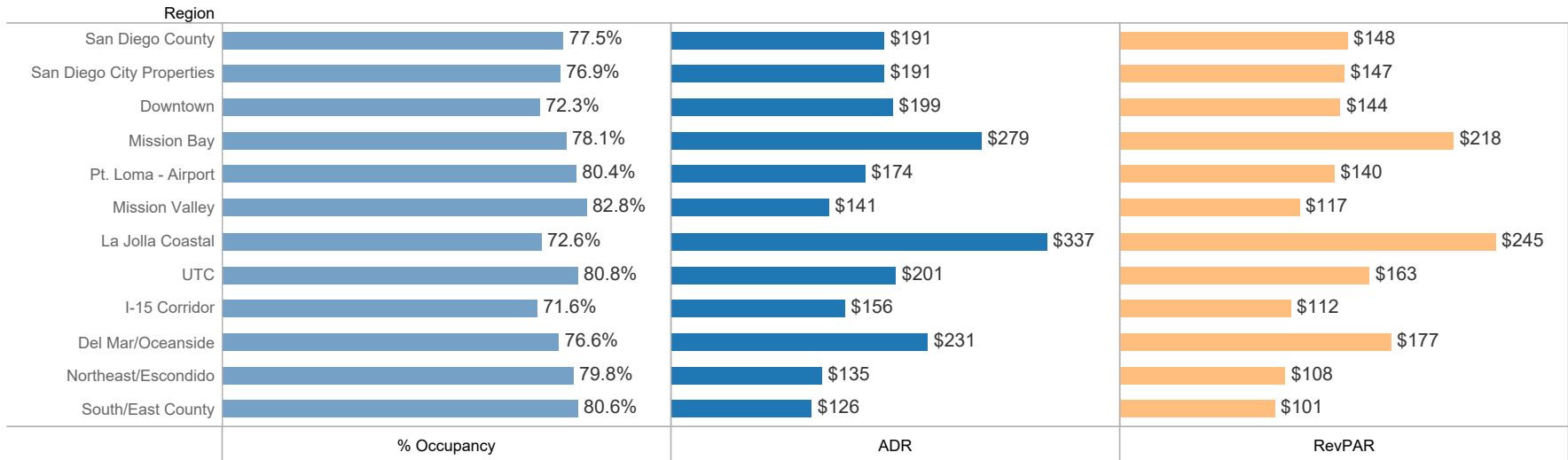




Weekly Hotel Performance Update - Week of April 10-16, 2022

source: STR, Inc.

San Diego County Hotel Performance - Week of Apr 10-16, 2022

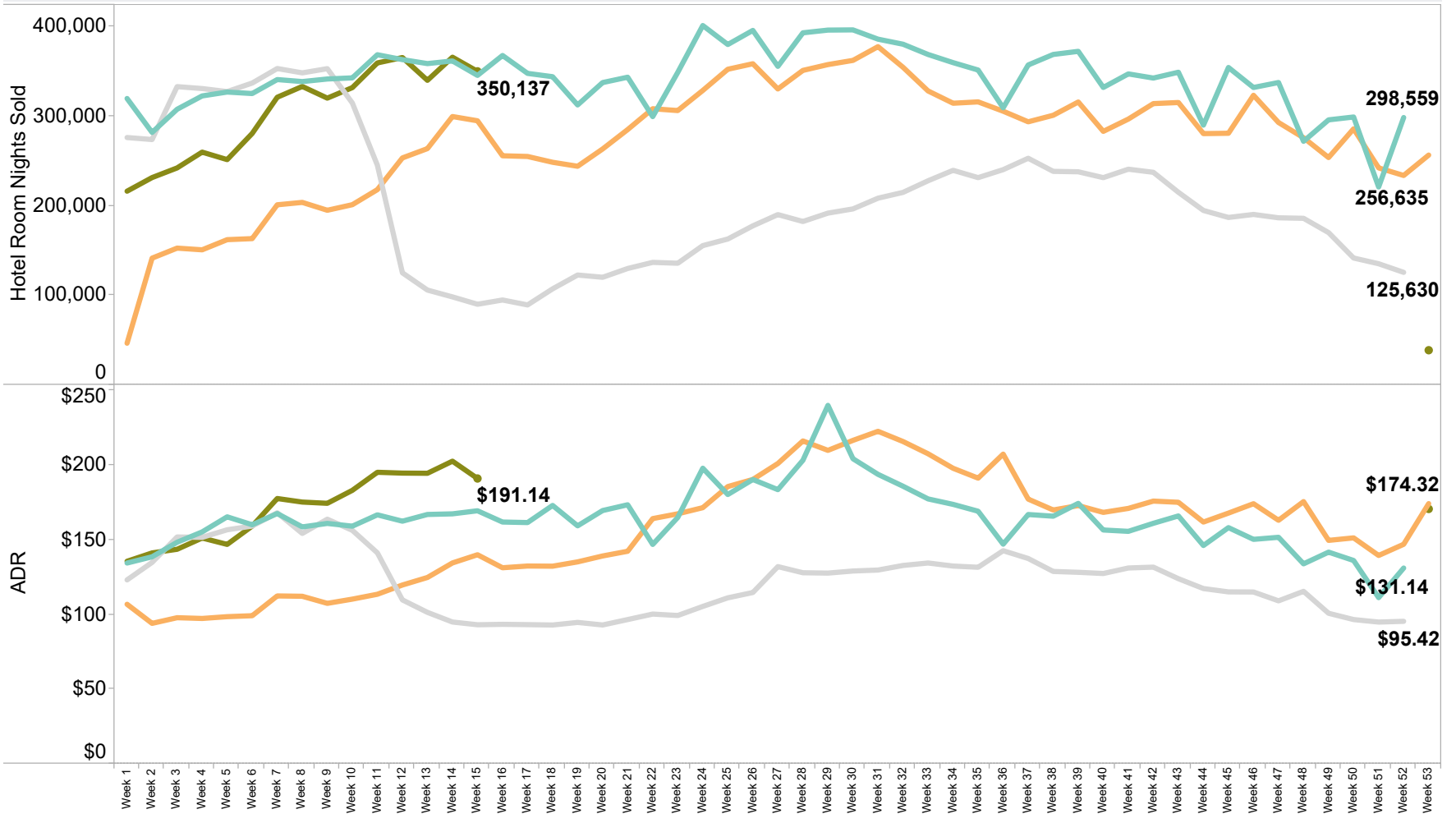




San Diego County Weekly Demand & Average Rate Trend
 Calendar Years 2019-2022, through April 16, 2022
 Source: STR, Inc

TOURISM AUTHORITY

Year
 2019
 2020
 2021
 2022





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

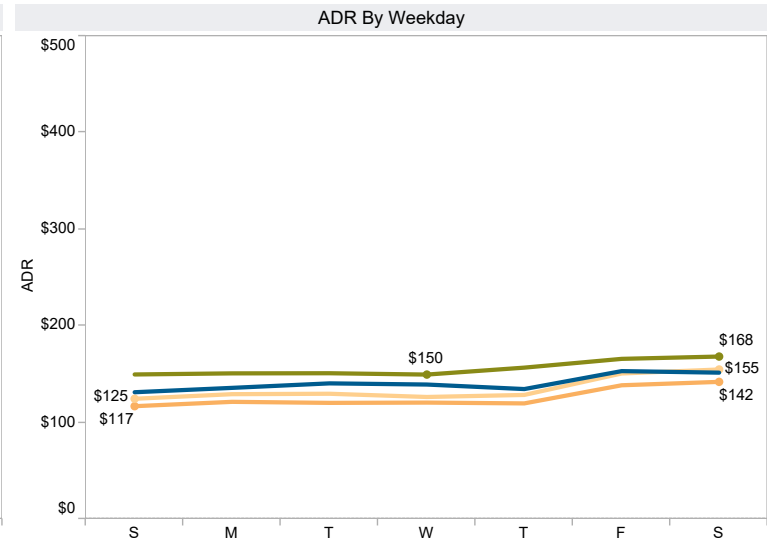
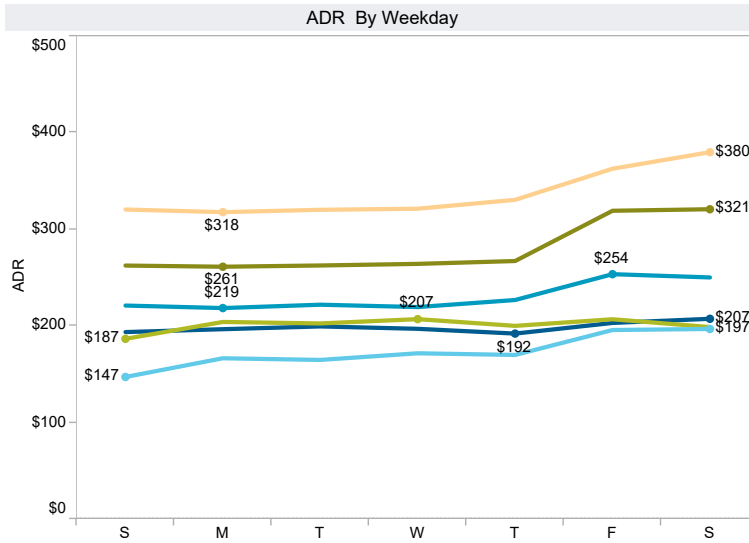
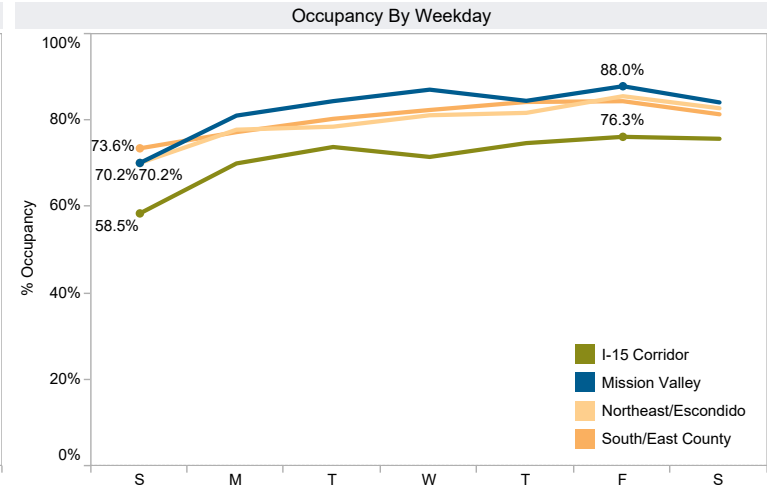
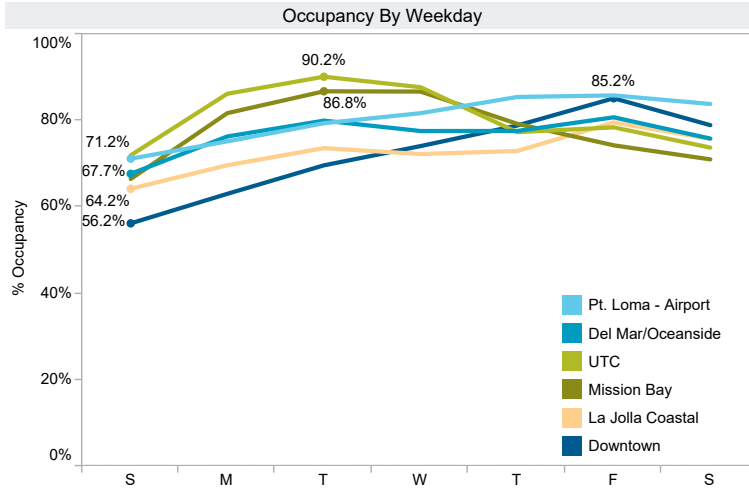
		Sun, April 10	Mon, April 11	Tue, April 12	Wed, April 13	Thu, April 14	Fri, April 15	Sat, April 16
San Diego City Properties	Rooms Sold	25,809	29,416	31,375	32,225	32,301	33,572	31,850
	% Occupancy	64.2%	73.1%	78.0%	80.1%	80.3%	83.4%	79.2%
	ADR	\$179.25	\$186.42	\$188.36	\$188.07	\$185.24	\$202.77	\$204.49
	RevPAR	\$114.99	\$136.30	\$146.89	\$150.64	\$148.72	\$169.20	\$161.89
Downtown	Rooms Sold	8,348	9,363	10,342	11,003	11,709	12,647	11,722
	% Occupancy	56.2%	63.1%	69.7%	74.1%	78.9%	85.2%	79.0%
	ADR	\$193.68	\$196.67	\$199.55	\$197.07	\$192.13	\$203.17	\$207.43
	RevPAR	\$108.92	\$124.04	\$139.02	\$146.06	\$151.54	\$173.08	\$163.79
Mission Valley	Rooms Sold	5,566	6,435	6,700	6,911	6,706	6,974	6,677
	% Occupancy	70.2%	81.2%	84.5%	87.2%	84.6%	88.0%	84.2%
	ADR	\$131.39	\$135.91	\$140.57	\$139.36	\$134.68	\$153.27	\$151.67
	RevPAR	\$92.26	\$110.33	\$118.81	\$121.50	\$113.93	\$134.84	\$127.75
Pt. Loma - Airport	Rooms Sold	3,473	3,669	3,874	3,987	4,170	4,188	4,091
	% Occupancy	71.2%	75.2%	79.4%	81.7%	85.5%	85.9%	83.9%
	ADR	\$147.20	\$166.56	\$164.85	\$171.72	\$170.00	\$195.82	\$196.91
	RevPAR	\$104.80	\$125.28	\$130.92	\$140.36	\$145.33	\$168.13	\$165.14
Mission Bay	Rooms Sold	2,106	2,589	2,749	2,747	2,511	2,353	2,250
	% Occupancy	66.5%	81.7%	86.8%	86.7%	79.3%	74.3%	71.0%
	ADR	\$262.57	\$261.36	\$262.65	\$264.31	\$267.27	\$319.31	\$320.90
	RevPAR	\$174.60	\$213.66	\$227.99	\$229.25	\$211.91	\$237.24	\$227.99
La Jolla Coastal	Rooms Sold	1,168	1,267	1,339	1,314	1,327	1,447	1,378
	% Occupancy	64.2%	69.7%	73.7%	72.3%	73.0%	79.6%	75.8%
	ADR	\$320.60	\$317.89	\$320.31	\$321.44	\$330.64	\$362.85	\$379.97
	RevPAR	\$205.97	\$221.54	\$235.92	\$232.33	\$241.34	\$288.80	\$288.01
UTC	Rooms Sold	2,991	3,583	3,747	3,646	3,214	3,260	3,065
	% Occupancy	72.0%	86.2%	90.2%	87.7%	77.4%	78.5%	73.8%
	ADR	\$186.70	\$204.18	\$202.64	\$207.08	\$200.13	\$206.96	\$198.86
	RevPAR	\$134.40	\$176.07	\$182.74	\$181.71	\$154.80	\$162.38	\$146.70
I-15 Corridor	Rooms Sold	1,169	1,400	1,476	1,430	1,494	1,523	1,514
	% Occupancy	58.5%	70.1%	73.9%	71.6%	74.8%	76.3%	75.8%
	ADR	\$149.79	\$150.92	\$151.06	\$149.68	\$156.87	\$165.95	\$168.35
	RevPAR	\$87.69	\$105.80	\$111.65	\$107.18	\$117.36	\$126.56	\$127.63
Del Mar/Oceanside	Rooms Sold	4,837	5,455	5,717	5,545	5,546	5,772	5,420
	% Occupancy	67.7%	76.3%	80.0%	77.6%	77.6%	80.8%	75.9%
	ADR	\$221.15	\$218.55	\$222.03	\$219.60	\$226.90	\$253.65	\$250.27
	RevPAR	\$149.71	\$166.86	\$177.65	\$170.42	\$176.12	\$204.90	\$189.85
South/East County	Rooms Sold	4,885	5,134	5,338	5,474	5,597	5,609	5,408
	% Occupancy	73.6%	77.4%	80.4%	82.5%	84.3%	84.5%	81.5%
	ADR	\$116.94	\$121.45	\$120.37	\$120.67	\$119.82	\$138.61	\$142.13
	RevPAR	\$86.07	\$93.94	\$96.81	\$99.52	\$101.05	\$117.14	\$115.82
Northeast/Escondido	Rooms Sold	3,424	3,800	3,834	3,963	3,990	4,178	4,042
	% Occupancy	70.2%	77.9%	78.6%	81.3%	81.8%	85.7%	82.9%
	ADR	\$124.63	\$129.38	\$129.82	\$126.48	\$128.59	\$150.82	\$154.94
	RevPAR	\$87.50	\$100.81	\$102.06	\$102.78	\$105.20	\$129.21	\$128.41



Day of Week Occupancy and ADR Patterns By Region

Week of Apr 10-16, 2022

Weekly min & max noted





STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year
2022

Competitive Set Total Market Weekly

Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 12	Week 13	Week 14	Week 15	Week 12	Week 13	Week 14	Week 15	Week 12	Week 13	Week 14	Week 15
		Mar 20-26, 2022	Mar 27 - Apr 2, 2022	Apr 3-9, 2022	Apr 10-16, 2022	Mar 20-26, 2022	Mar 27 - Apr 2, 2022	Apr 3-9, 2022	Apr 10-16, 2022	Mar 20-26, 2022	Mar 27 - Apr 2, 2022	Apr 3-9, 2022	Apr 10-16, 2022
% Occupancy	San Diego	81.0%	75.3%	81.0%	77.5%	25.5%	27.3%	31.5%	17.7%	49.8%	42.2%	48.2%	55.4%
	San Francisco	73.9%	58.4%	63.6%	69.3%	15.7%	7.0%	10.0%	15.7%	55.0%	43.5%	46.9%	47.9%
	Seattle	64.3%	62.3%	70.0%	62.8%	7.0%	13.2%	22.4%	13.0%	46.7%	39.6%	42.4%	43.3%
	Phoenix	84.0%	79.9%	80.3%	71.0%	30.4%	31.1%	36.0%	27.9%	49.2%	45.2%	40.9%	42.4%
	Los Angeles	79.0%	71.4%	75.5%	74.7%	16.0%	11.3%	15.0%	10.5%	61.7%	56.9%	57.8%	61.2%
	Orange County	74.6%	66.0%	73.0%	77.6%	25.4%	18.3%	19.8%	14.7%	47.3%	43.8%	50.5%	59.8%
Occupancy YOY	San Diego	41.4%	26.4%	19.9%	17.4%	1619.3%	970.0%	1203.5%	817.4%	36.3%	3.5%	-8.8%	6.7%
	San Francisco	84.6%	34.6%	37.7%	58.0%	979.6%	407.6%	286.9%	460.8%	139.5%	61.4%	59.5%	70.7%
	Seattle	45.6%	34.8%	56.5%	31.0%	518.9%	862.8%	781.2%	881.2%	130.2%	75.2%	92.0%	69.0%
	Phoenix	8.1%	3.6%	11.9%	-2.3%	301.1%	284.3%	738.0%	225.6%	-16.0%	-21.5%	-31.2%	-20.8%
	Los Angeles	31.2%	17.2%	20.5%	16.7%	260.0%	156.9%	220.6%	104.1%	57.9%	38.8%	31.9%	34.8%
	Orange County	60.9%	35.1%	38.5%	46.0%	1145.1%	910.1%	864.8%	318.8%	53.9%	25.5%	17.0%	40.0%
ADR	San Diego	\$194.76	\$194.65	\$202.76	\$191.14	\$245.26	\$248.35	\$259.20	\$229.60	\$289.25	\$296.14	\$304.91	\$284.09
	San Francisco	\$220.00	\$183.09	\$190.46	\$212.20	\$297.07	\$254.27	\$266.77	\$285.66	\$278.67	\$235.79	\$240.49	\$269.00
	Seattle	\$136.33	\$142.57	\$154.73	\$141.69	\$188.84	\$207.50	\$230.22	\$183.70	\$186.77	\$199.42	\$210.75	\$191.63
	Phoenix	\$229.61	\$214.80	\$198.24	\$189.16	\$308.43	\$298.19	\$291.22	\$274.76	\$410.42	\$386.35	\$361.81	\$365.11
	Los Angeles	\$203.27	\$192.77	\$198.78	\$196.52	\$254.07	\$247.02	\$245.41	\$249.52	\$307.46	\$288.02	\$295.26	\$289.73
	Orange County	\$181.49	\$172.27	\$181.49	\$206.45	\$240.26	\$251.60	\$229.17	\$263.56	\$272.11	\$247.08	\$272.12	\$329.31
ADR YOY	San Diego	62.6%	56.0%	50.7%	36.5%	76.1%	79.7%	80.9%	56.8%	51.8%	51.0%	47.5%	30.4%
	San Francisco	88.4%	50.6%	53.6%	64.5%	106.0%	68.6%	63.7%	66.3%	64.3%	34.7%	36.7%	45.8%
	Seattle	54.3%	59.5%	70.1%	49.4%	37.2%	81.4%	90.8%	27.7%	36.5%	47.0%	52.7%	32.9%
	Phoenix	45.9%	36.1%	32.1%	33.6%	33.8%	24.5%	42.5%	38.3%	38.4%	28.3%	20.6%	28.8%
	Los Angeles	61.4%	48.9%	47.2%	42.0%	102.6%	87.7%	69.0%	84.6%	62.2%	46.0%	41.0%	35.1%
	Orange County	57.1%	43.2%	33.2%	50.9%	35.1%	43.1%	12.6%	33.8%	14.3%	0.8%	-4.5%	15.7%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.