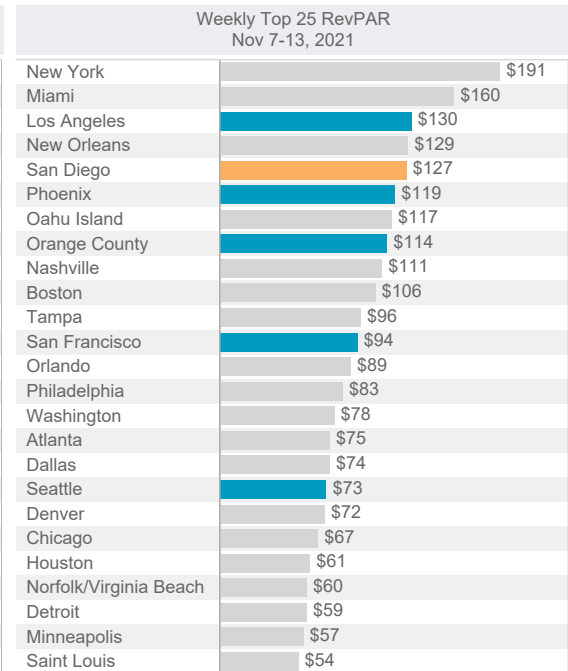
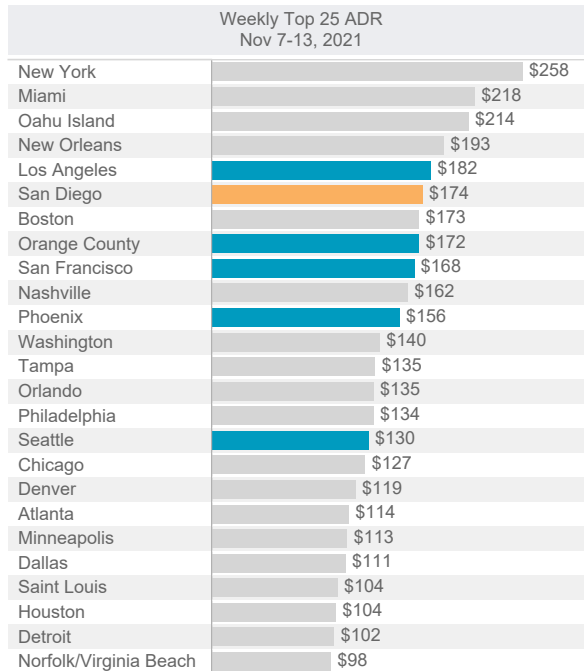
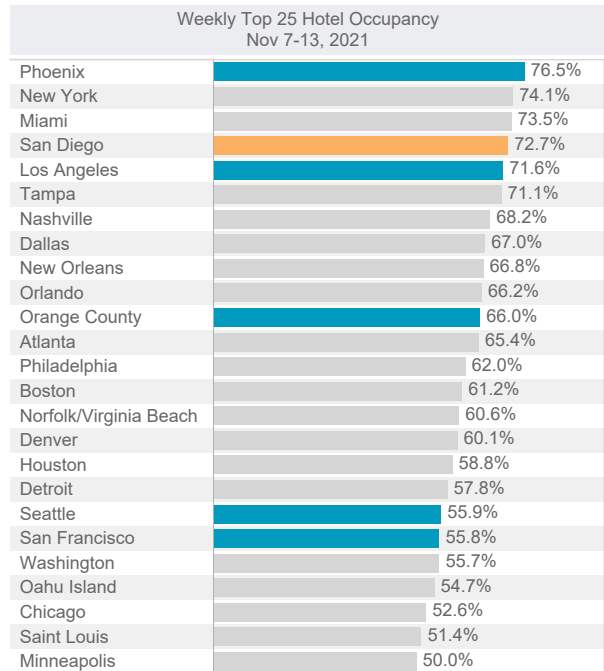
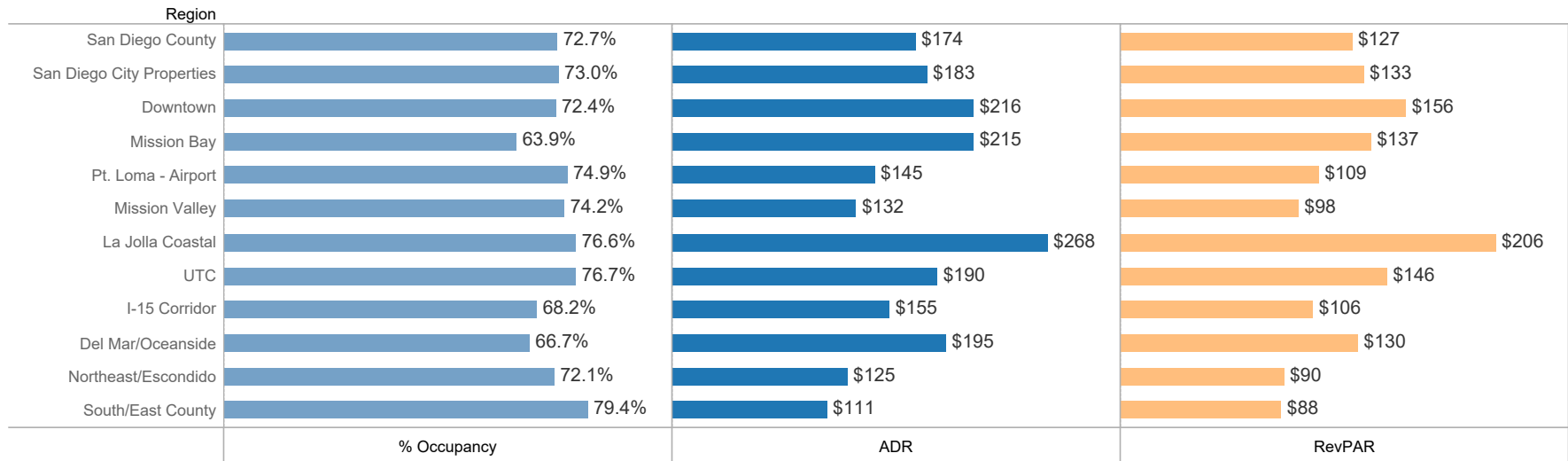




Weekly Hotel Performance Update - Week of November 7-13, 2021

source: STR, Inc.

San Diego County Hotel Performance - Week of Nov 7-13, 2021

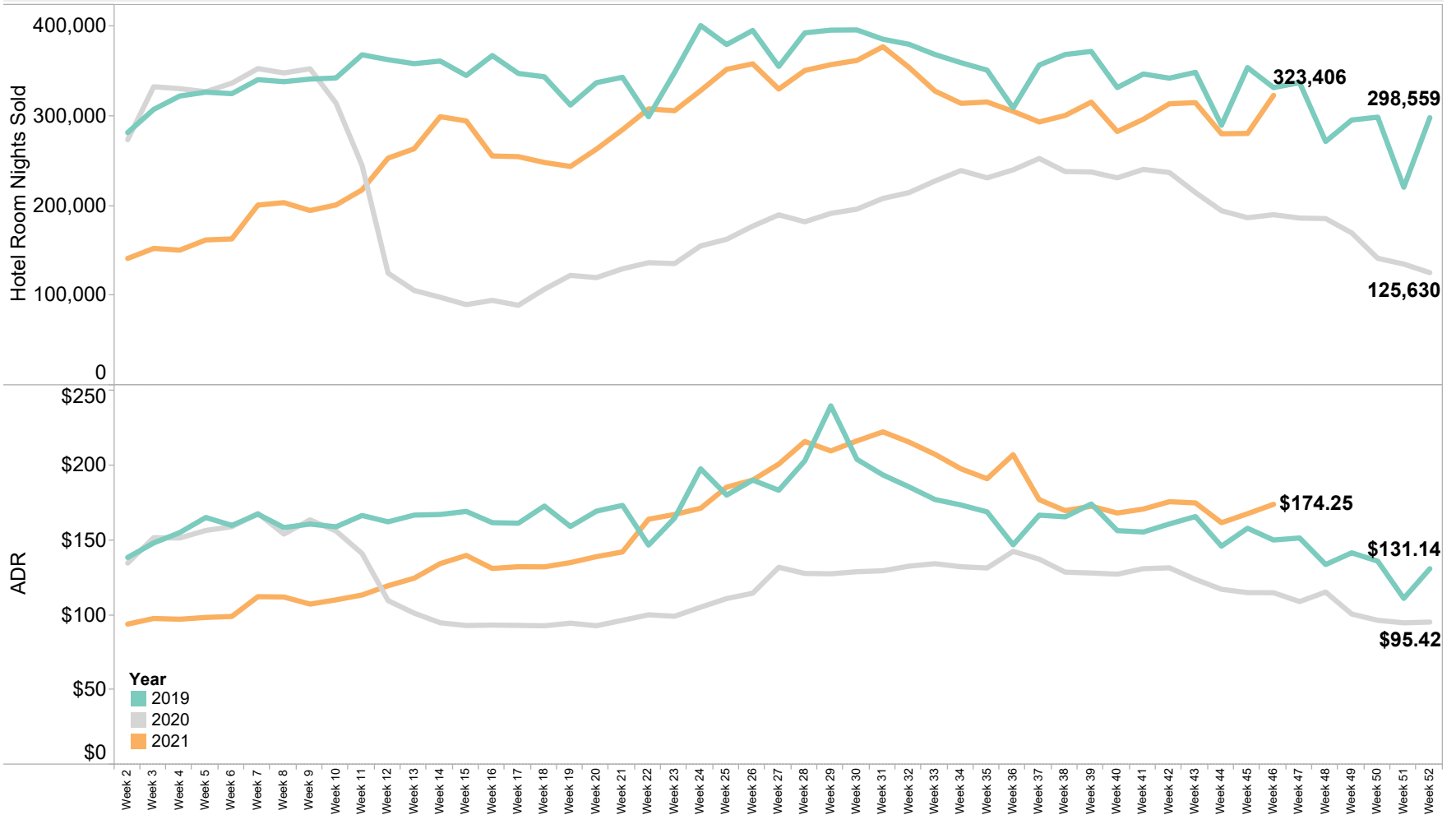




San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2021 through November 13, 2021
Source: STR, Inc

TOURISM AUTHORITY





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

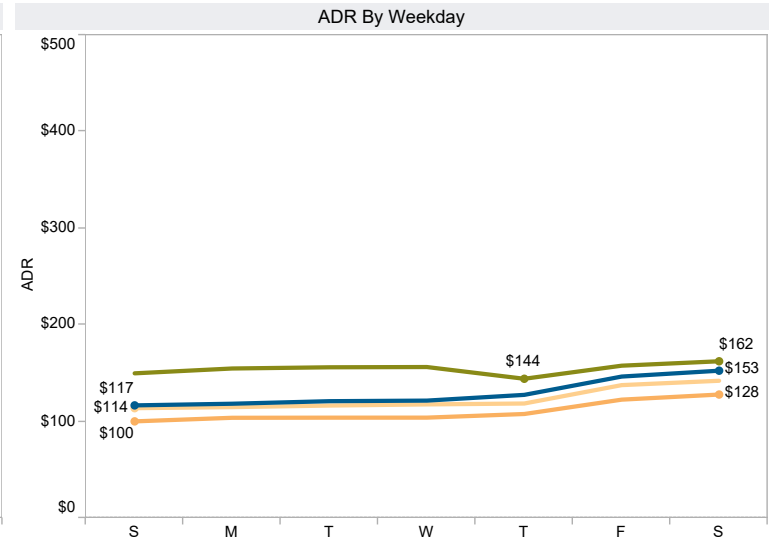
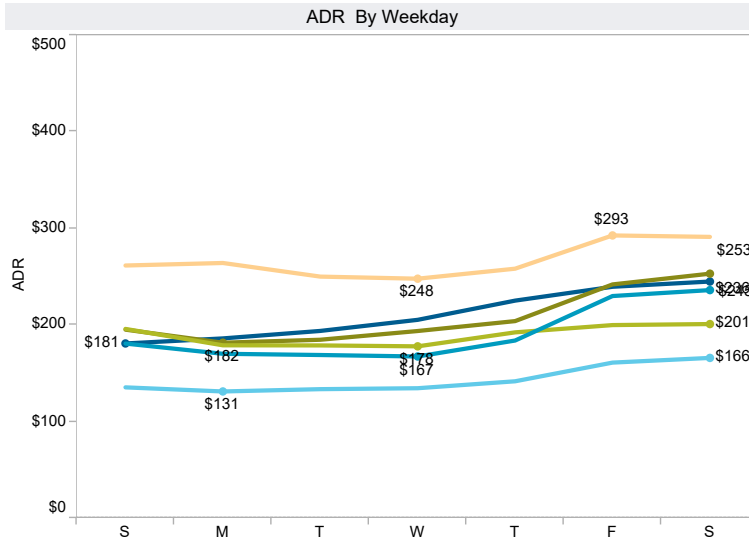
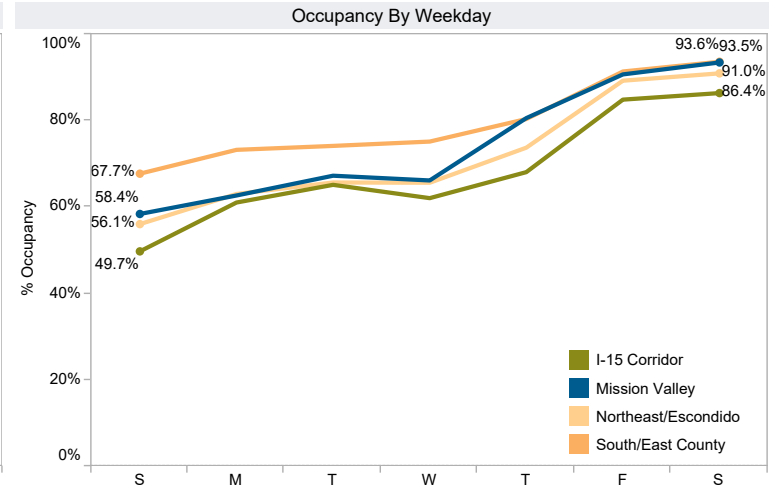
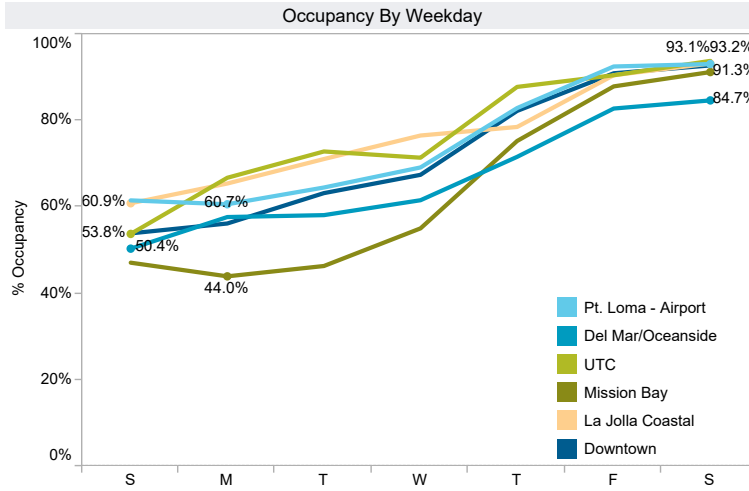
		Sun, November 07	Mon, November 08	Tue, November 09	Wed, November 10	Thu, November 11	Fri, November 12	Sat, November 13
San Diego City Properties	Rooms Sold	22,213	23,735	25,775	26,807	32,285	36,067	36,944
	% Occupancy	55.7%	59.5%	64.6%	67.2%	80.9%	90.4%	92.6%
	ADR	\$162.85	\$162.47	\$166.38	\$172.17	\$183.90	\$201.18	\$206.47
	RevPAR	\$90.66	\$96.64	\$107.48	\$115.67	\$148.80	\$181.84	\$191.17
Downtown	Rooms Sold	7,891	8,226	9,255	9,875	12,040	13,315	13,581
	% Occupancy	53.9%	56.2%	63.2%	67.5%	82.3%	91.0%	92.8%
	ADR	\$180.87	\$186.10	\$193.84	\$205.33	\$225.22	\$239.57	\$244.99
	RevPAR	\$97.51	\$104.60	\$122.58	\$138.54	\$185.28	\$217.95	\$227.33
Mission Valley	Rooms Sold	4,630	4,969	5,332	5,245	6,389	7,191	7,410
	% Occupancy	58.4%	62.7%	67.3%	66.2%	80.6%	90.7%	93.5%
	ADR	\$116.74	\$118.45	\$121.09	\$121.68	\$127.63	\$146.59	\$152.66
	RevPAR	\$68.19	\$74.25	\$81.45	\$80.51	\$102.87	\$132.98	\$142.70
Pt. Loma - Airport	Rooms Sold	2,808	2,767	2,944	3,156	3,783	4,222	4,248
	% Occupancy	61.6%	60.7%	64.5%	69.2%	82.9%	92.5%	93.1%
	ADR	\$135.40	\$131.15	\$133.54	\$134.51	\$141.69	\$161.04	\$165.90
	RevPAR	\$83.34	\$79.55	\$86.18	\$93.05	\$117.50	\$149.03	\$154.48
Mission Bay	Rooms Sold	1,477	1,378	1,453	1,726	2,360	2,756	2,860
	% Occupancy	47.1%	44.0%	46.4%	55.1%	75.3%	87.9%	91.3%
	ADR	\$195.17	\$181.65	\$184.71	\$193.76	\$204.02	\$242.00	\$253.14
	RevPAR	\$91.98	\$79.87	\$85.64	\$106.71	\$153.63	\$212.82	\$231.01
La Jolla Coastal	Rooms Sold	1,107	1,190	1,293	1,392	1,428	1,646	1,695
	% Occupancy	60.9%	65.5%	71.1%	76.6%	78.5%	90.5%	93.2%
	ADR	\$261.59	\$264.20	\$250.09	\$247.93	\$258.30	\$292.73	\$291.23
	RevPAR	\$159.28	\$172.94	\$177.87	\$189.84	\$202.89	\$265.03	\$271.52
UTC	Rooms Sold	2,235	2,775	3,028	2,968	3,649	3,761	3,899
	% Occupancy	53.8%	66.8%	72.9%	71.4%	87.8%	90.5%	93.8%
	ADR	\$195.92	\$178.95	\$178.83	\$177.88	\$192.36	\$199.90	\$200.96
	RevPAR	\$105.39	\$119.52	\$130.33	\$127.06	\$168.94	\$180.94	\$188.58
I-15 Corridor	Rooms Sold	1,082	1,328	1,417	1,350	1,481	1,846	1,879
	% Occupancy	49.7%	61.1%	65.1%	62.1%	68.1%	84.9%	86.4%
	ADR	\$149.93	\$154.94	\$156.19	\$156.46	\$144.30	\$157.85	\$162.41
	RevPAR	\$74.59	\$94.60	\$101.75	\$97.11	\$98.25	\$133.97	\$140.31
Del Mar/Oceanside	Rooms Sold	3,532	4,045	4,076	4,318	5,022	5,806	5,938
	% Occupancy	50.4%	57.7%	58.1%	61.6%	71.6%	82.8%	84.7%
	ADR	\$180.75	\$170.17	\$168.90	\$167.38	\$183.90	\$229.97	\$236.13
	RevPAR	\$91.06	\$98.18	\$98.20	\$103.09	\$131.73	\$190.45	\$199.99
South/East County	Rooms Sold	4,530	4,899	4,960	5,027	5,376	6,112	6,263
	% Occupancy	67.7%	73.3%	74.2%	75.2%	80.4%	91.4%	93.6%
	ADR	\$100.18	\$103.90	\$104.03	\$104.05	\$107.82	\$122.68	\$127.96
	RevPAR	\$67.85	\$76.10	\$77.15	\$78.21	\$86.67	\$112.12	\$119.83
Northeast/Escondido	Rooms Sold	2,734	3,074	3,204	3,201	3,597	4,353	4,436
	% Occupancy	56.1%	63.0%	65.7%	65.6%	73.8%	89.3%	91.0%
	ADR	\$113.85	\$114.93	\$116.56	\$117.76	\$118.68	\$137.73	\$142.23
	RevPAR	\$63.82	\$72.44	\$76.58	\$77.29	\$87.53	\$122.93	\$129.37



Day of Week Occupancy and ADR Patterns By Region

Week of Nov 7-13, 2021

Weekly min & max noted





STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year
2021

Competitive Set Total Market Weekly

Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 43	Week 44	Week 45	Week 46	Week 43	Week 44	Week 45	Week 46	Week 43	Week 44	Week 45	Week 46
		Oct 17-23, 2021	Oct 24-30, 2021	Oct 31 - Nov 6, 2021	Nov 7-13, 2021	Oct 17-23, 2021	Oct 24-30, 2021	Oct 31 - Nov 6, 2021	Nov 7-13, 2021	Oct 17-23, 2021	Oct 24-30, 2021	Oct 31 - Nov 6, 2021	Nov 7-13, 2021
% Occupancy	San Diego	70.5%	62.8%	62.9%	72.7%	20.4%	17.8%	16.7%	32.5%	44.2%	37.3%	36.9%	36.5%
	San Francisco	53.0%	55.4%	52.8%	55.8%	6.1%	6.0%	7.6%	7.3%	38.6%	41.2%	37.7%	40.5%
	Seattle	56.5%	53.4%	52.6%	55.9%	9.0%	5.1%	6.1%	7.0%	39.0%	38.8%	37.5%	41.2%
	Phoenix	71.1%	69.6%	75.1%	76.5%	22.4%	22.3%	29.6%	29.8%	37.2%	35.3%	37.2%	37.6%
	Los Angeles	70.8%	68.5%	66.9%	71.6%	12.7%	13.1%	13.8%	16.4%	53.5%	50.3%	47.6%	51.5%
	Orange County	66.4%	64.1%	58.6%	66.0%	12.2%	14.6%	10.2%	13.2%	48.9%	44.7%	40.7%	47.7%
Occupancy YOY	San Diego	45.5%	42.8%	49.3%	69.5%	852.8%	1442.7%	1023.4%	1436.9%	45.9%	47.2%	58.7%	46.7%
	San Francisco	34.7%	45.6%	47.8%	54.8%	181.5%	208.9%	323.7%	324.2%	83.6%	105.7%	102.3%	102.8%
	Seattle	52.0%	52.2%	53.3%	59.4%	1436.0%	418.4%	723.6%	797.8%	129.1%	163.1%	157.8%	178.6%
	Phoenix	32.6%	41.2%	36.3%	45.2%	309.8%	340.7%	218.6%	214.0%	31.0%	52.8%	44.9%	47.3%
	Los Angeles	43.3%	43.2%	44.8%	53.4%	474.4%	600.7%	723.3%	946.6%	68.6%	68.0%	70.8%	74.2%
	Orange County	58.0%	35.6%	51.2%	68.9%	347.9%	277.3%	181.2%	385.2%	68.2%	30.3%	71.6%	89.4%
ADR	San Diego	\$175.20	\$161.95	\$167.96	\$174.25	\$254.95	\$247.15	\$259.85	\$236.07	\$260.42	\$235.77	\$250.19	\$265.25
	San Francisco	\$174.06	\$173.78	\$170.97	\$167.74	\$267.23	\$238.64	\$257.20	\$227.22	\$228.88	\$224.18	\$220.88	\$222.80
	Seattle	\$137.08	\$131.98	\$129.00	\$129.98	\$207.56	\$191.34	\$198.44	\$192.96	\$197.24	\$189.16	\$184.96	\$184.64
	Phoenix	\$148.01	\$145.52	\$160.04	\$155.81	\$255.59	\$263.10	\$257.81	\$258.06	\$265.60	\$252.72	\$283.19	\$270.34
	Los Angeles	\$186.27	\$179.47	\$179.07	\$181.94	\$255.10	\$218.30	\$227.02	\$218.86	\$278.26	\$269.82	\$271.91	\$277.60
	Orange County	\$182.29	\$172.16	\$165.14	\$171.96	\$283.89	\$259.14	\$263.01	\$248.35	\$300.24	\$277.25	\$278.83	\$283.40
ADR YOY	San Diego	41.3%	38.0%	45.9%	51.4%	57.2%	52.4%	36.2%	52.0%	30.8%	25.6%	34.7%	46.0%
	San Francisco	41.3%	47.0%	43.3%	39.9%	41.2%	63.9%	73.4%	43.0%	26.7%	31.1%	24.7%	28.4%
	Seattle	48.2%	47.2%	44.3%	44.5%	28.3%	23.0%	18.8%	37.7%	33.0%	36.5%	27.6%	26.2%
	Phoenix	44.4%	49.6%	48.4%	48.0%	64.2%	64.1%	46.5%	34.7%	30.9%	27.5%	29.5%	29.2%
	Los Angeles	43.4%	40.0%	44.0%	45.1%	67.0%	57.6%	63.6%	33.9%	38.9%	35.6%	44.0%	45.9%
	Orange County	48.2%	43.0%	45.1%	49.9%	32.2%	57.3%	41.5%	28.1%	15.4%	20.4%	17.6%	18.5%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.