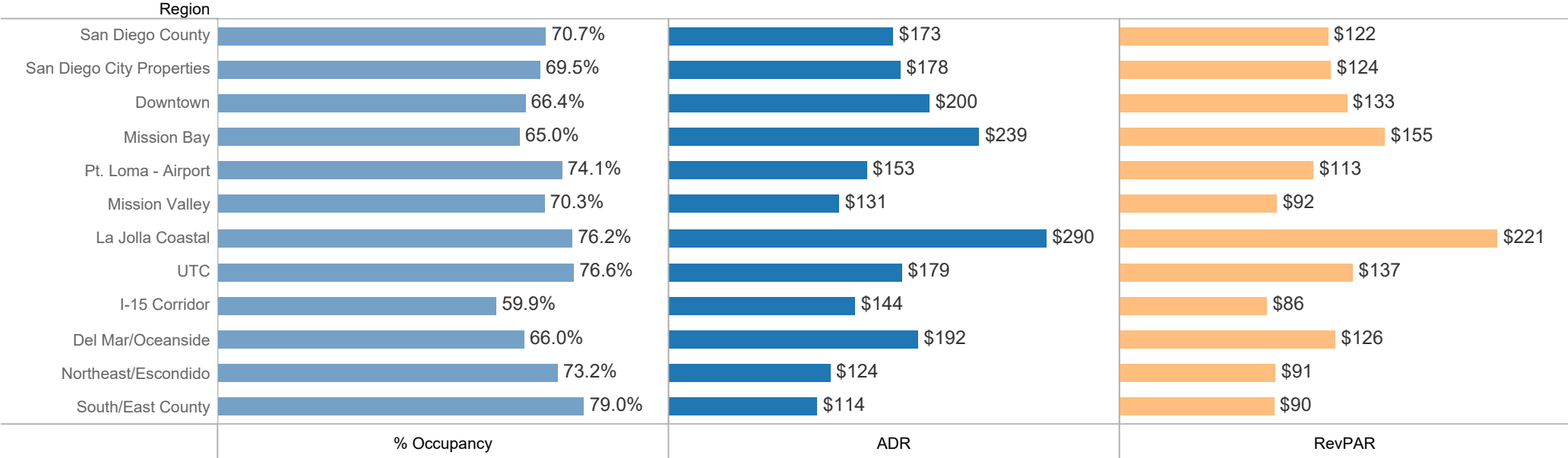




# Weekly Hotel Performance Update - Week of September 19-25, 2021

source: STR, Inc.

## San Diego County Hotel Performance - Week of Sep 19-25, 2021



### Weekly Top 25 Hotel Occupancy Sep 19-25, 2021

Nashville	71.3%
Denver	71.0%
San Diego	70.7%
New York	70.6%
New Orleans	70.0%
Phoenix	68.5%
Boston	67.8%
Philadelphia	67.4%
Orange County	66.5%
Los Angeles	65.9%
Norfolk/Virginia Beach	63.9%
Detroit	63.8%
Dallas	62.8%
Seattle	62.6%
Chicago	61.1%
Tampa	60.7%
Atlanta	60.0%
Saint Louis	58.3%
Washington	55.5%
Miami	55.4%
Houston	54.6%
Orlando	52.2%
Minneapolis	52.1%
San Francisco	51.3%
Oahu Island	50.9%

### Weekly Top 25 ADR Sep 19-25, 2021

New York	\$276
Boston	\$210
Oahu Island	\$207
Orange County	\$179
Los Angeles	\$178
San Francisco	\$175
San Diego	\$173
Miami	\$172
Nashville	\$166
New Orleans	\$157
Chicago	\$150
Seattle	\$150
Philadelphia	\$144
Washington	\$143
Denver	\$140
Phoenix	\$134
Tampa	\$126
Norfolk/Virginia Beach	\$117
Orlando	\$115
Minneapolis	\$113
Saint Louis	\$110
Detroit	\$110
Dallas	\$107
Atlanta	\$106
Houston	\$97

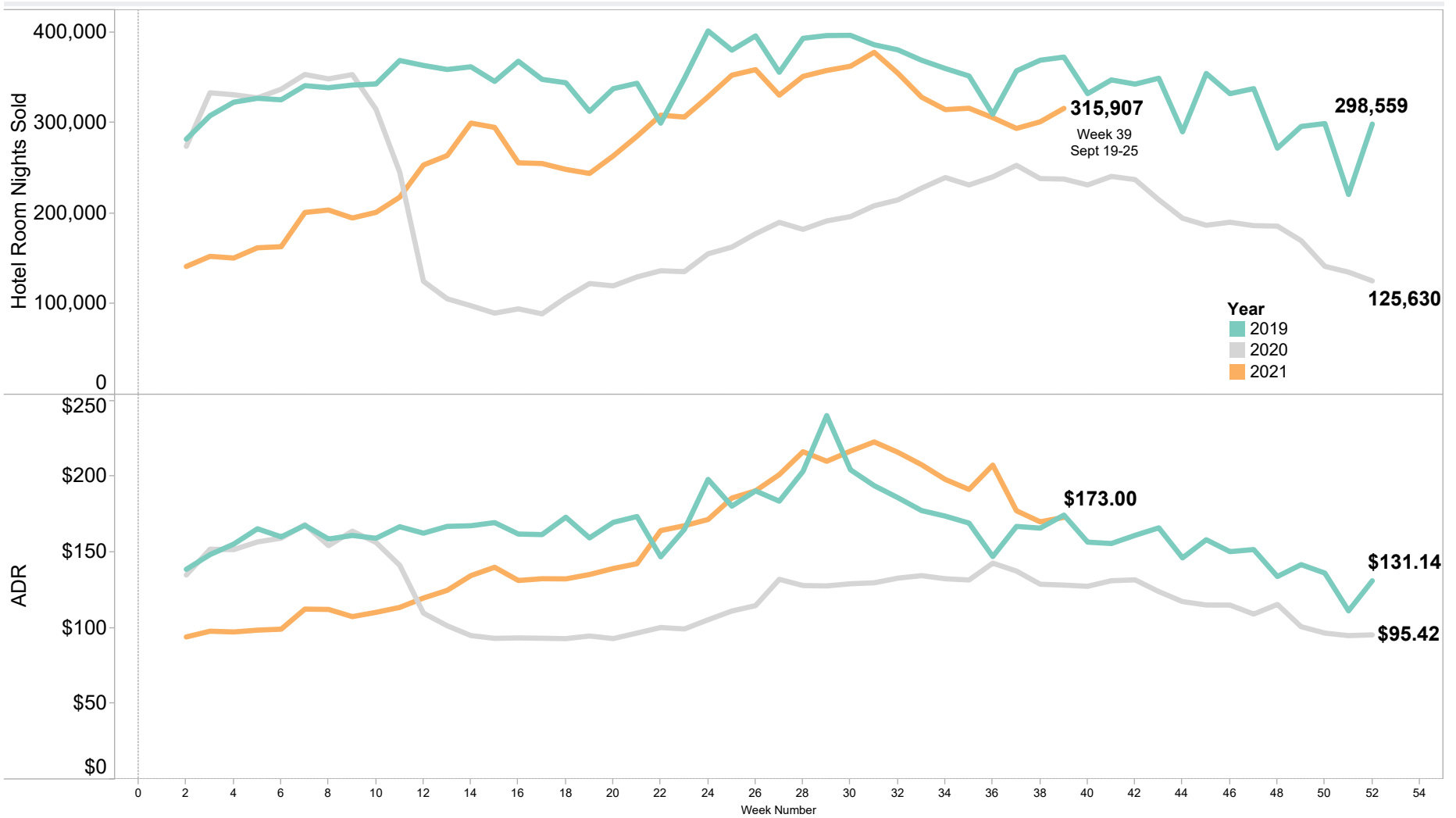
### Weekly Top 25 RevPAR Sep 19-25, 2021

New York	\$195
Boston	\$143
San Diego	\$122
Orange County	\$119
Nashville	\$118
Los Angeles	\$117
New Orleans	\$110
Oahu Island	\$106
Denver	\$99
Philadelphia	\$97
Miami	\$95
Seattle	\$94
Chicago	\$92
Phoenix	\$92
San Francisco	\$90
Washington	\$79
Tampa	\$76
Norfolk/Virginia Beach	\$75
Detroit	\$70
Dallas	\$67
Saint Louis	\$64
Atlanta	\$64
Orlando	\$60
Minneapolis	\$59
Houston	\$53



# San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2020 through September 25, 2021  
Source: STR, Inc





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

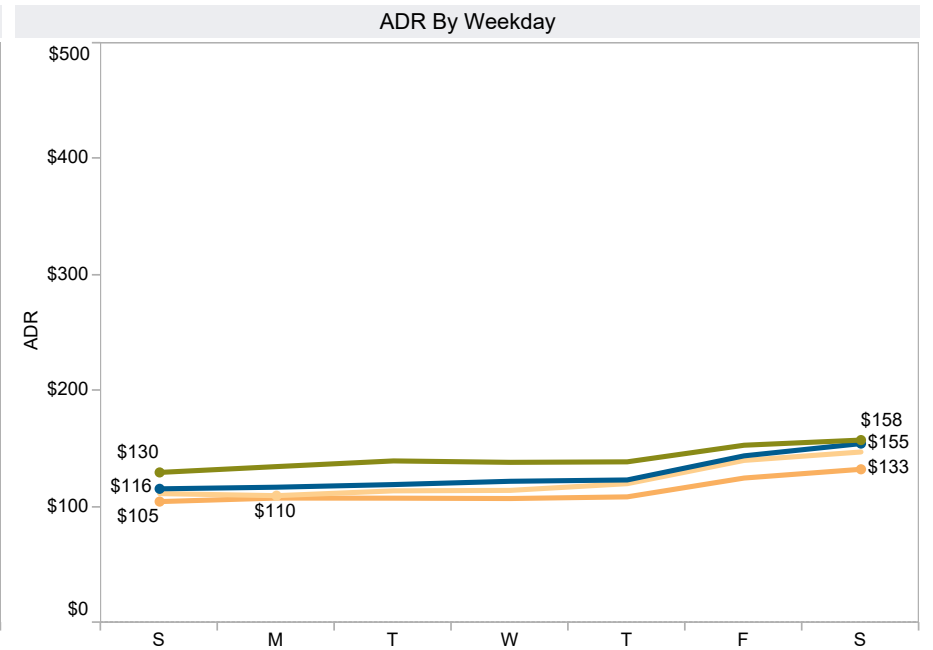
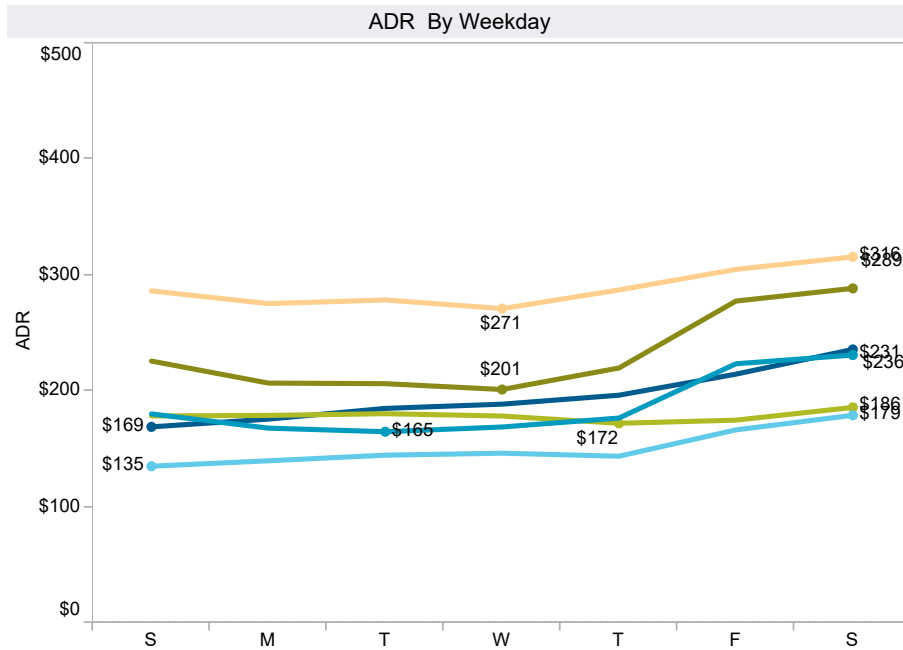
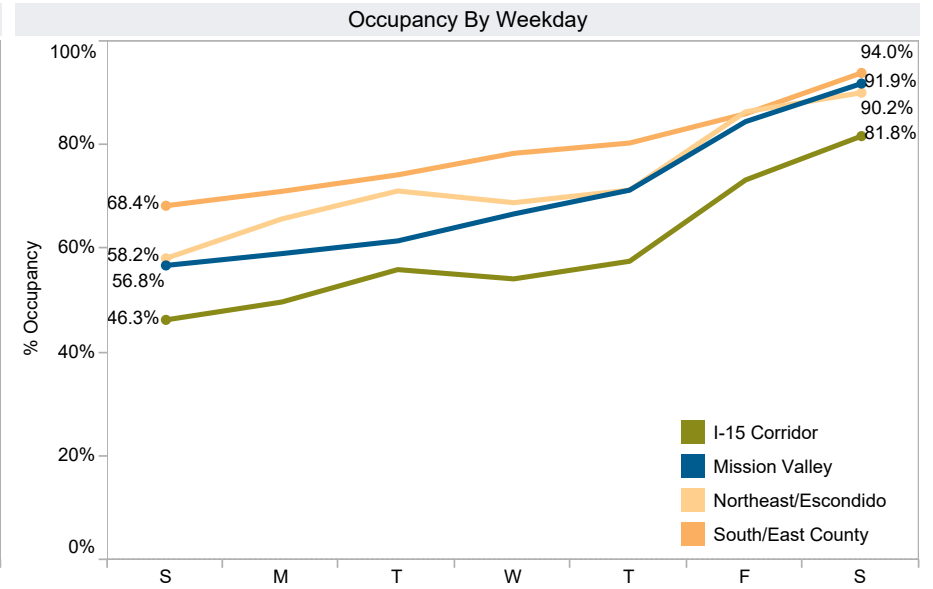
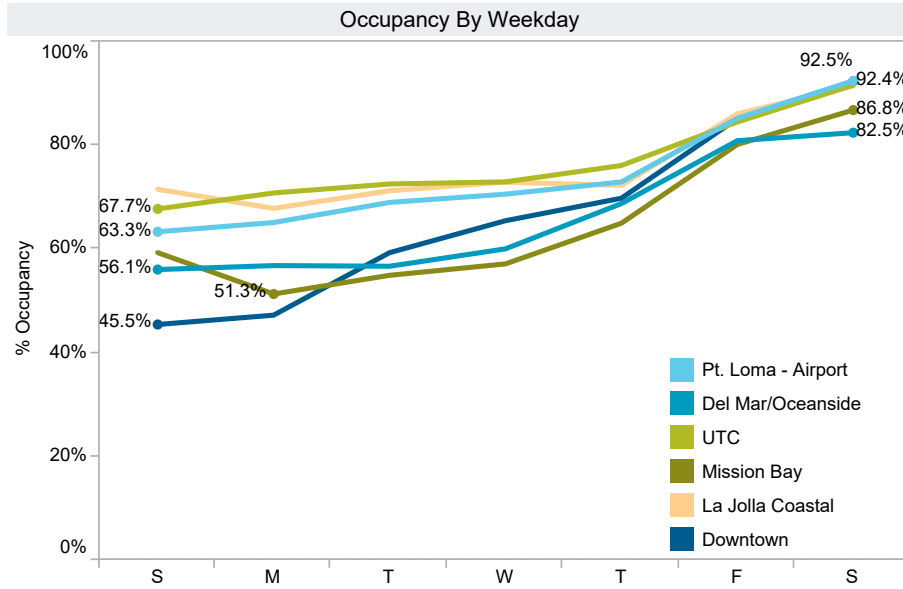
		Sun, September 19	Mon, September 20	Tue, September 21	Wed, September 22	Thu, September 23	Fri, September 24	Sat, September 25
San Diego City Properties	Rooms Sold	22,172	22,618	25,223	26,802	28,359	33,762	36,610
	% Occupancy	55.2%	56.3%	62.8%	66.7%	70.6%	84.0%	91.1%
	ADR	\$161.42	\$161.38	\$166.98	\$167.99	\$171.83	\$192.60	\$206.88
	RevPAR	\$89.06	\$90.83	\$104.81	\$112.05	\$121.26	\$161.82	\$188.47
Downtown	Rooms Sold	6,639	6,902	8,663	9,563	10,197	12,441	13,490
	% Occupancy	45.5%	47.3%	59.3%	65.5%	69.8%	85.2%	92.4%
	ADR	\$169.20	\$175.89	\$185.13	\$188.79	\$196.53	\$214.69	\$236.02
	RevPAR	\$76.91	\$83.12	\$109.81	\$123.61	\$137.21	\$182.88	\$218.00
Mission Valley	Rooms Sold	4,504	4,685	4,879	5,291	5,655	6,702	7,284
	% Occupancy	56.8%	59.1%	61.6%	66.8%	71.4%	84.6%	91.9%
	ADR	\$115.73	\$117.13	\$119.40	\$122.23	\$123.38	\$144.18	\$154.77
	RevPAR	\$65.79	\$69.26	\$73.53	\$81.63	\$88.06	\$121.96	\$142.29
Pt. Loma - Airport	Rooms Sold	3,090	3,177	3,366	3,444	3,559	4,158	4,510
	% Occupancy	63.3%	65.1%	69.0%	70.6%	73.0%	85.2%	92.5%
	ADR	\$135.24	\$139.91	\$144.77	\$146.46	\$143.87	\$166.58	\$179.18
	RevPAR	\$85.67	\$91.12	\$99.90	\$103.41	\$104.97	\$141.99	\$165.66
Mission Bay	Rooms Sold	1,859	1,609	1,722	1,791	2,037	2,513	2,721
	% Occupancy	59.3%	51.3%	54.9%	57.1%	65.0%	80.2%	86.8%
	ADR	\$225.97	\$206.98	\$206.47	\$201.44	\$220.01	\$277.76	\$288.72
	RevPAR	\$134.04	\$106.26	\$113.45	\$115.12	\$143.00	\$222.72	\$250.67
La Jolla Coastal	Rooms Sold	1,302	1,235	1,297	1,327	1,316	1,567	1,665
	% Occupancy	71.5%	67.9%	71.3%	72.9%	72.3%	86.1%	91.5%
	ADR	\$286.50	\$275.58	\$278.72	\$271.25	\$287.34	\$305.09	\$315.88
	RevPAR	\$204.96	\$187.00	\$198.62	\$197.77	\$207.77	\$262.68	\$288.98
UTC	Rooms Sold	2,815	2,943	3,015	3,032	3,163	3,512	3,807
	% Occupancy	67.7%	70.8%	72.6%	73.0%	76.1%	84.5%	91.6%
	ADR	\$178.61	\$179.08	\$180.56	\$178.54	\$172.28	\$174.99	\$186.00
	RevPAR	\$121.01	\$126.84	\$131.02	\$130.28	\$131.15	\$147.91	\$170.42
I-15 Corridor	Rooms Sold	1,008	1,083	1,219	1,180	1,254	1,595	1,779
	% Occupancy	46.3%	49.8%	56.0%	54.3%	57.7%	73.3%	81.8%
	ADR	\$129.88	\$134.91	\$139.81	\$138.58	\$139.01	\$153.35	\$157.79
	RevPAR	\$60.19	\$67.18	\$78.36	\$75.18	\$80.15	\$112.46	\$129.06
Del Mar/Oceanside	Rooms Sold	3,927	3,981	3,972	4,207	4,819	5,669	5,777
	% Occupancy	56.1%	56.8%	56.7%	60.0%	68.8%	80.9%	82.5%
	ADR	\$180.37	\$168.10	\$165.00	\$169.08	\$176.81	\$223.64	\$231.17
	RevPAR	\$101.10	\$95.52	\$93.55	\$101.53	\$121.61	\$180.96	\$190.62
South/East County	Rooms Sold	4,612	4,799	5,014	5,294	5,428	5,809	6,340
	% Occupancy	68.4%	71.1%	74.3%	78.5%	80.5%	86.1%	94.0%
	ADR	\$104.71	\$107.74	\$107.66	\$107.35	\$108.79	\$125.03	\$132.58
	RevPAR	\$71.59	\$76.65	\$80.02	\$84.25	\$87.53	\$107.67	\$124.60
Northeast/Escondido	Rooms Sold	2,839	3,210	3,473	3,363	3,482	4,218	4,397
	% Occupancy	58.2%	65.8%	71.2%	69.0%	71.4%	86.5%	90.2%
	ADR	\$111.61	\$109.81	\$113.97	\$114.38	\$120.18	\$140.26	\$147.52
	RevPAR	\$64.97	\$72.27	\$81.16	\$78.87	\$85.80	\$121.30	\$133.00



# Day of Week Occupancy and ADR Patterns By Region

## Week of Sept 19-25, 2021

Weekly min & max noted





# STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year  
2021

## Competitive Set Total Market Weekly

## Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 36	Week 37	Week 38	Week 39	Week 36	Week 37	Week 38	Week 39	Week 36	Week 37	Week 38	Week 39
		Aug 29 - Sep 4, 2021	Sep 5-11, 2021	Sep 12-18, 2021	Sep 19-25, 2021	Aug 29 - Sep 4, 2021	Sep 5-11, 2021	Sep 12-18, 2021	Sep 19-25, 2021	Aug 29 - Sep 4, 2021	Sep 5-11, 2021	Sep 12-18, 2021	Sep 19-25, 2021
% Occupancy	San Diego	68.2%	65.6%	67.3%	70.7%	18.2%	10.2%	13.7%	20.4%	43.5%	46.5%	44.9%	44.3%
	San Francisco	51.9%	49.4%	53.8%	51.3%	3.5%	4.6%	6.3%	6.8%	38.2%	34.6%	37.5%	34.1%
	Seattle	61.4%	60.4%	61.3%	62.6%	5.8%	5.5%	5.1%	12.6%	44.6%	45.0%	44.3%	42.6%
	Phoenix	63.0%	57.3%	61.7%	68.5%	18.0%	11.1%	18.0%	24.3%	34.3%	29.6%	28.5%	33.6%
	Los Angeles	65.9%	63.6%	66.6%	65.9%	7.8%	6.7%	9.7%	9.4%	50.2%	47.5%	49.4%	49.0%
	Orange County	58.4%	61.6%	65.8%	66.5%	6.9%	9.1%	12.0%	11.1%	43.4%	46.5%	47.3%	48.5%
Occupancy YOY	San Diego	25.0%	14.1%	24.8%	31.9%	1753.1%	616.5%	130.7%	220.4%	14.8%	10.6%	33.9%	33.4%
	San Francisco	16.8%	11.4%	33.1%	26.6%	-0.9%	7.6%	40.3%	44.7%	49.7%	42.9%	85.5%	62.2%
	Seattle	55.8%	50.0%	58.3%	62.4%	328.1%	339.8%	121.8%	911.1%	137.0%	125.8%	154.2%	129.8%
	Phoenix	31.0%	22.5%	27.3%	37.4%	589.4%	395.1%	404.4%	629.9%	35.9%	17.1%	21.7%	28.3%
	Los Angeles	19.1%	12.2%	25.0%	25.1%	448.9%	396.5%	666.9%	528.2%	35.0%	25.1%	45.6%	48.2%
	Orange County	24.8%	28.2%	48.5%	51.9%	164.6%	584.8%	423.5%	545.3%	25.1%	25.9%	51.9%	55.9%
ADR	San Diego	\$207.49	\$177.34	\$170.04	\$173.00	\$283.63	\$216.18	\$229.09	\$227.35	\$319.41	\$272.31	\$257.17	\$262.28
	San Francisco	\$167.38	\$163.31	\$169.53	\$174.58	\$209.04	\$216.18	\$232.01	\$255.47	\$222.39	\$217.19	\$223.74	\$234.28
	Seattle	\$148.55	\$143.04	\$143.94	\$150.37	\$191.67	\$207.44	\$197.00	\$216.06	\$217.78	\$202.60	\$205.15	\$217.03
	Phoenix	\$111.71	\$116.79	\$123.72	\$133.74	\$134.99	\$198.38	\$219.39	\$241.84	\$197.49	\$213.11	\$221.54	\$226.25
	Los Angeles	\$182.04	\$174.64	\$176.33	\$177.81	\$224.56	\$250.69	\$234.65	\$248.44	\$275.39	\$262.18	\$262.82	\$265.23
	Orange County	\$179.53	\$178.58	\$173.62	\$178.86	\$250.21	\$258.95	\$275.84	\$276.09	\$318.81	\$316.21	\$294.89	\$308.13
ADR YOY	San Diego	45.3%	29.0%	32.0%	34.9%	96.6%	51.1%	66.6%	69.8%	36.2%	24.4%	22.2%	24.5%
	San Francisco	35.9%	34.4%	41.2%	43.1%	71.1%	59.2%	41.2%	60.3%	24.8%	22.8%	30.1%	33.4%
	Seattle	54.1%	49.2%	50.4%	57.8%	24.9%	22.7%	23.4%	29.0%	38.7%	34.2%	34.9%	42.3%
	Phoenix	28.4%	32.4%	36.9%	46.2%	20.0%	40.3%	61.5%	53.4%	21.9%	31.4%	29.1%	30.2%
	Los Angeles	33.7%	28.2%	34.6%	34.3%	51.8%	67.9%	66.6%	16.6%	29.3%	23.7%	31.6%	29.3%
	Orange County	33.3%	33.9%	35.8%	40.6%	26.5%	3.3%	18.9%	10.2%	10.2%	15.5%	10.0%	16.4%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.