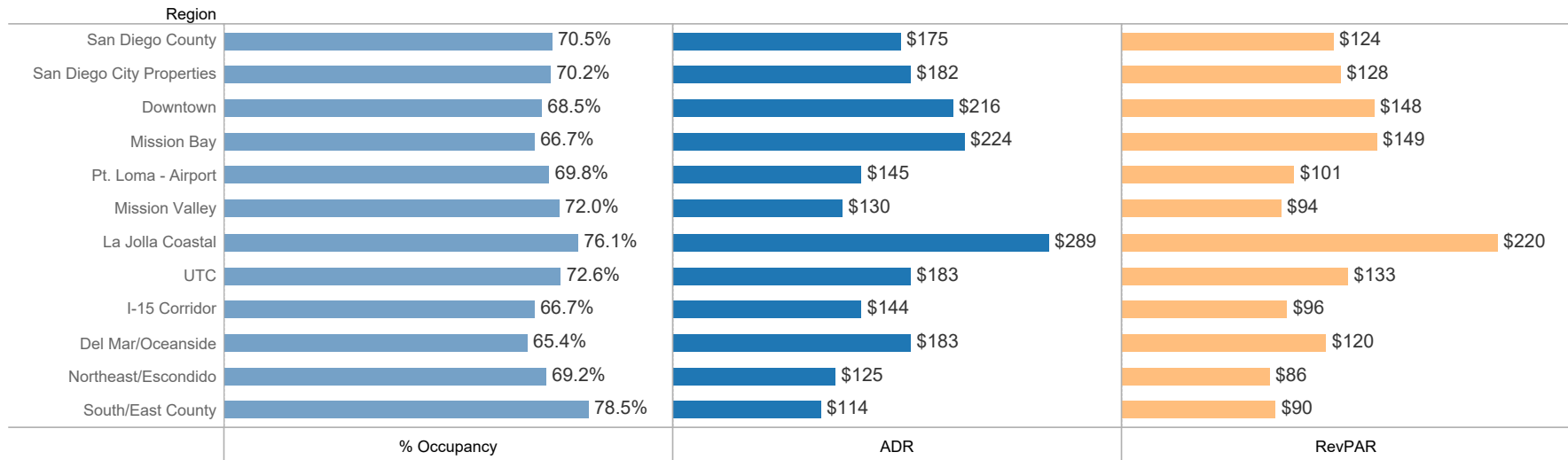




Weekly Hotel Performance Update - Week of October 17-23, 2021

source: STR, Inc.

San Diego County Hotel Performance - Week of Oct 17-23, 2021



Weekly Top 25 Hotel Occupancy Oct 17-23, 2021	
Nashville	78.2%
Boston	73.7%
Denver	71.9%
Phoenix	71.1%
Los Angeles	70.8%
San Diego	70.5%
Tampa	68.5%
New York	66.7%
Orange County	66.4%
Atlanta	64.5%
Philadelphia	64.0%
Dallas	62.8%
New Orleans	62.3%
Miami	61.9%
Norfolk/Virginia Beach	60.9%
Saint Louis	60.6%
Detroit	59.5%
Chicago	59.0%
Orlando	57.5%
Washington	56.9%
Seattle	56.5%
Houston	55.8%
San Francisco	53.0%
Minneapolis	50.8%
Oahu Island	49.6%

Weekly Top 25 ADR Oct 17-23, 2021	
New York	\$242
Boston	\$224
Oahu Island	\$210
Miami	\$191
Los Angeles	\$186
Orange County	\$182
Nashville	\$181
San Diego	\$175
San Francisco	\$174
New Orleans	\$162
Phoenix	\$148
Chicago	\$143
Washington	\$143
Denver	\$141
Philadelphia	\$139
Tampa	\$138
Seattle	\$137
Orlando	\$126
Saint Louis	\$115
Minneapolis	\$112
Atlanta	\$112
Dallas	\$107
Detroit	\$106
Norfolk/Virginia Beach	\$102
Houston	\$98

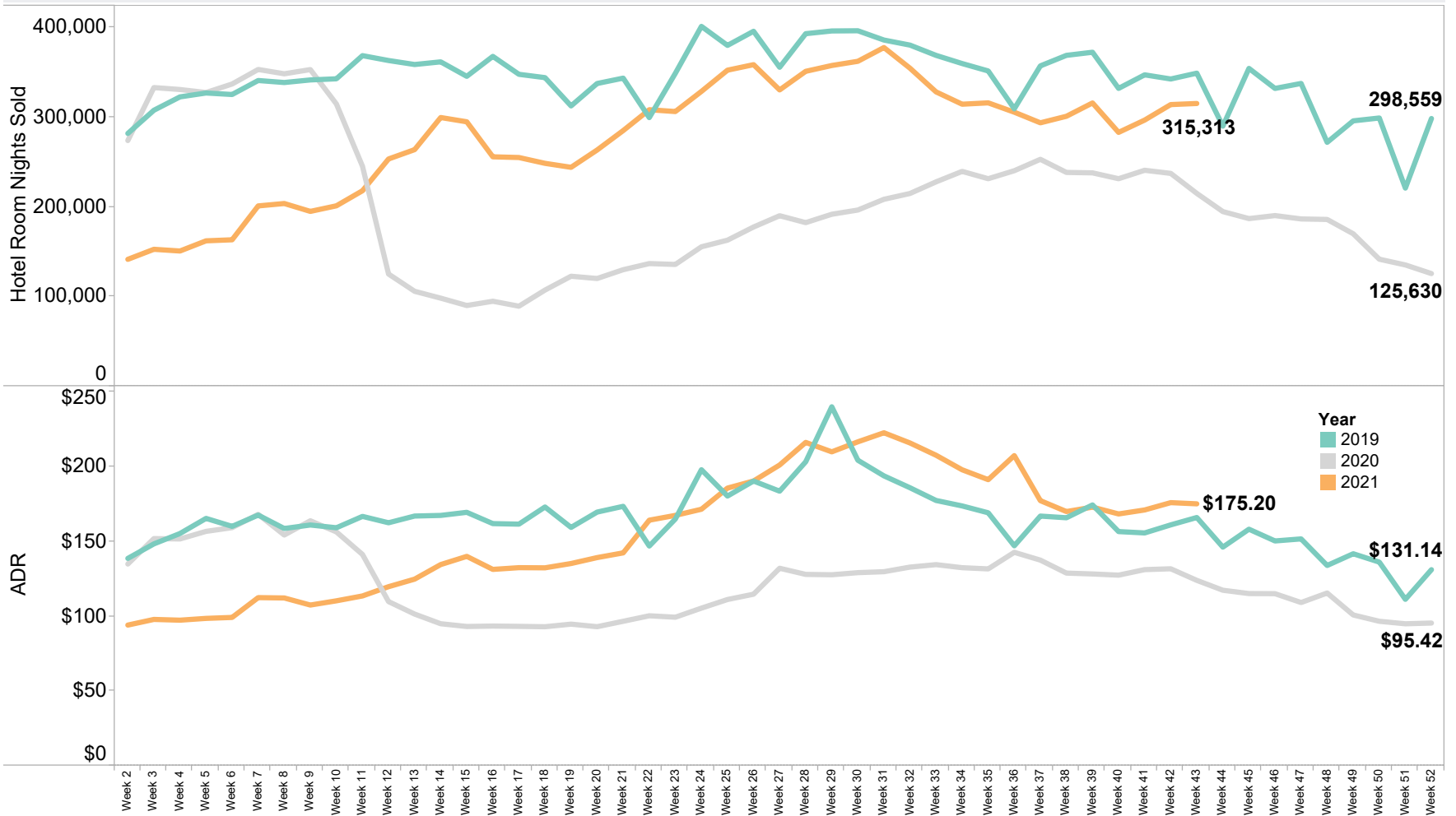
Weekly Top 25 RevPAR Oct 17-23, 2021	
Boston	\$165
New York	\$161
Nashville	\$141
Los Angeles	\$132
San Diego	\$124
Orange County	\$121
Miami	\$118
Phoenix	\$105
Oahu Island	\$104
Denver	\$102
New Orleans	\$101
Tampa	\$95
San Francisco	\$92
Philadelphia	\$89
Chicago	\$84
Washington	\$81
Seattle	\$77
Orlando	\$72
Atlanta	\$72
Saint Louis	\$69
Dallas	\$67
Detroit	\$63
Norfolk/Virginia Beach	\$62
Minneapolis	\$57
Houston	\$55



San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2021 through October 23, 2021

Source: STR, Inc



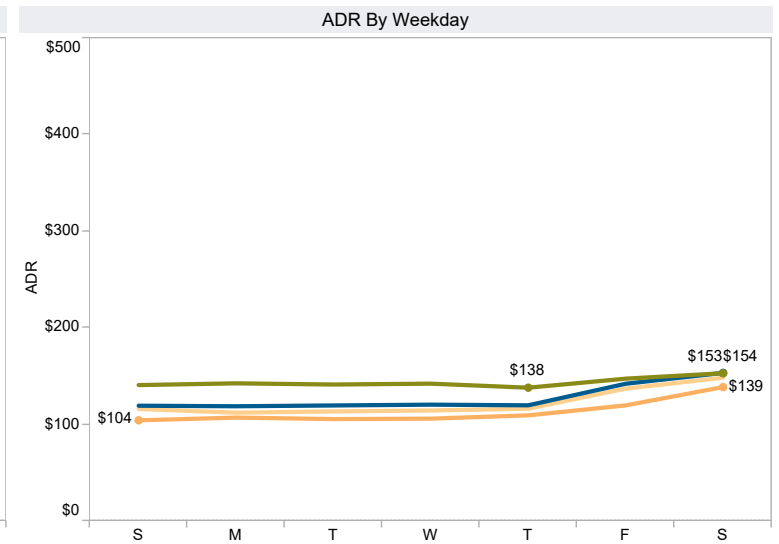
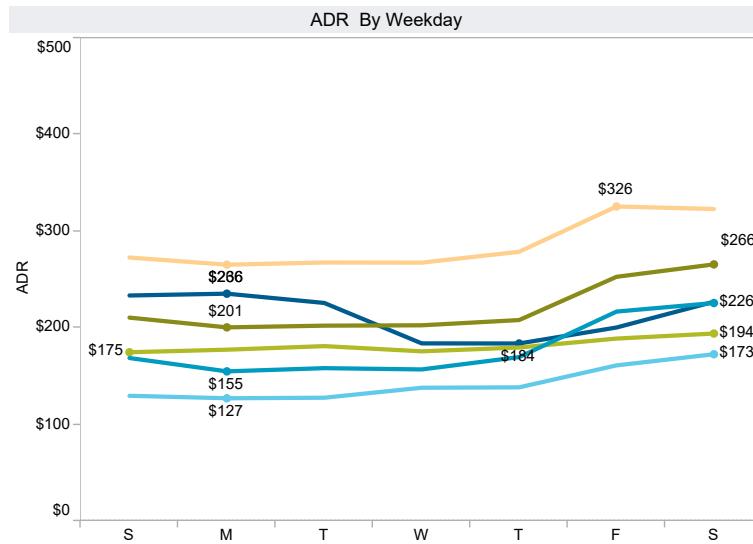
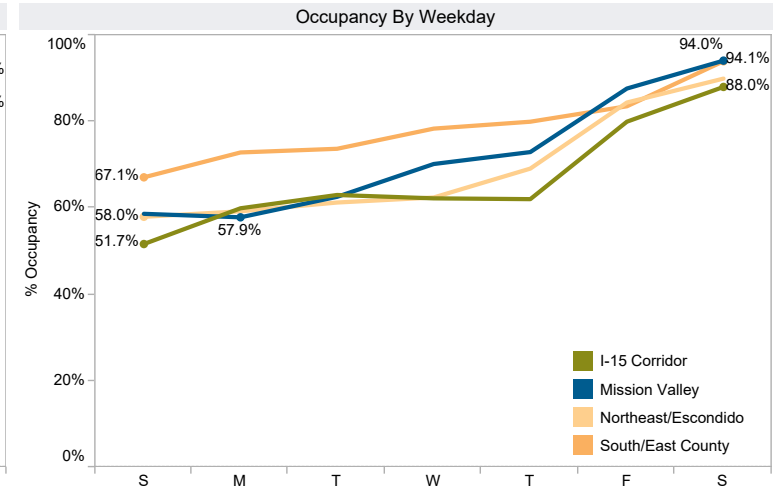
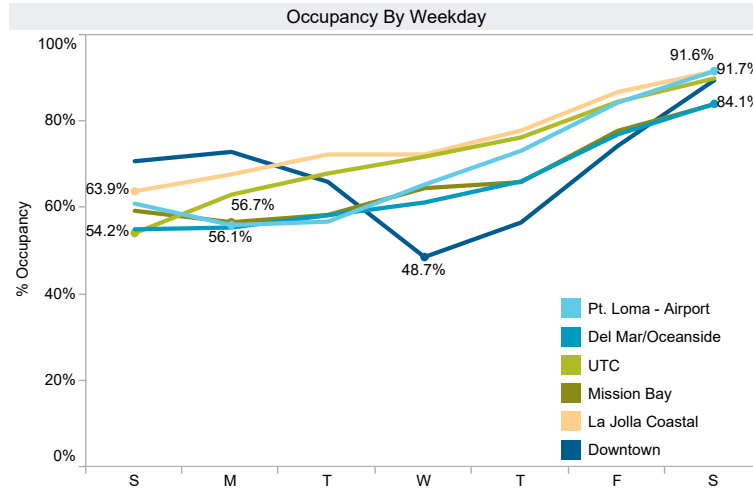


Last Week's Daily Hotel Performance by Region Source: STR, Inc.

		Sun, October 17	Mon, October 18	Tue, October 19	Wed, October 20	Thu, October 21	Fri, October 22	Sat, October 23
San Diego City Properties	Rooms Sold	25,400	26,064	25,888	24,758	26,807	32,448	36,364
	% Occupancy	63.2%	64.8%	64.4%	61.6%	66.7%	80.7%	90.4%
	ADR	\$186.26	\$186.72	\$180.86	\$162.53	\$164.53	\$185.31	\$201.36
	RevPAR	\$117.63	\$121.00	\$116.41	\$100.05	\$109.66	\$149.50	\$182.06
Downtown	Rooms Sold	10,370	10,685	9,670	7,123	8,295	10,888	13,114
	% Occupancy	70.9%	73.0%	66.1%	48.7%	56.7%	74.4%	89.6%
	ADR	\$233.65	\$235.53	\$225.92	\$184.05	\$183.95	\$200.50	\$227.17
	RevPAR	\$165.55	\$171.95	\$149.27	\$89.57	\$104.26	\$149.15	\$203.55
Mission Valley	Rooms Sold	4,651	4,587	4,963	5,565	5,784	6,950	7,462
	% Occupancy	58.7%	57.9%	62.6%	70.2%	73.0%	87.7%	94.1%
	ADR	\$119.50	\$118.93	\$119.77	\$120.58	\$119.92	\$142.25	\$153.50
	RevPAR	\$70.11	\$68.82	\$74.99	\$84.65	\$87.50	\$124.72	\$144.50
Pt. Loma - Airport	Rooms Sold	2,977	2,735	2,774	3,192	3,574	4,118	4,474
	% Occupancy	61.0%	56.1%	56.9%	65.4%	73.3%	84.4%	91.7%
	ADR	\$129.79	\$127.22	\$127.78	\$138.11	\$138.54	\$161.27	\$172.81
	RevPAR	\$79.21	\$71.33	\$72.67	\$90.38	\$101.50	\$136.14	\$158.50
Mission Bay	Rooms Sold	1,861	1,778	1,831	2,025	2,069	2,441	2,633
	% Occupancy	59.4%	56.7%	58.4%	64.6%	66.0%	77.9%	84.0%
	ADR	\$210.73	\$200.64	\$202.41	\$202.78	\$208.20	\$252.99	\$265.86
	RevPAR	\$125.14	\$113.83	\$118.25	\$131.02	\$137.45	\$197.05	\$223.36
La Jolla Coastal	Rooms Sold	1,163	1,234	1,318	1,318	1,419	1,581	1,668
	% Occupancy	63.9%	67.8%	72.4%	72.4%	78.0%	86.9%	91.6%
	ADR	\$272.95	\$265.55	\$267.82	\$267.68	\$278.90	\$325.85	\$323.19
	RevPAR	\$174.42	\$180.05	\$193.95	\$193.85	\$217.45	\$283.06	\$296.20
UTC	Rooms Sold	2,252	2,622	2,826	2,987	3,173	3,516	3,740
	% Occupancy	54.2%	63.1%	68.0%	71.9%	76.4%	84.6%	90.0%
	ADR	\$174.88	\$177.52	\$181.23	\$175.83	\$179.77	\$189.04	\$194.25
	RevPAR	\$94.78	\$112.02	\$123.26	\$126.40	\$137.28	\$159.96	\$174.85
I-15 Corridor	Rooms Sold	1,124	1,304	1,371	1,354	1,350	1,740	1,915
	% Occupancy	51.7%	60.0%	63.0%	62.3%	62.1%	80.0%	88.0%
	ADR	\$140.87	\$142.66	\$141.46	\$142.34	\$138.16	\$147.52	\$153.16
	RevPAR	\$72.80	\$85.53	\$89.17	\$88.61	\$85.76	\$118.01	\$134.85
Del Mar/Oceanside	Rooms Sold	3,862	3,891	4,090	4,298	4,641	5,402	5,899
	% Occupancy	55.1%	55.5%	58.3%	61.3%	66.2%	77.1%	84.1%
	ADR	\$168.90	\$155.07	\$158.40	\$157.08	\$169.86	\$216.98	\$225.86
	RevPAR	\$93.04	\$86.06	\$92.41	\$96.29	\$112.44	\$167.19	\$190.04
South/East County	Rooms Sold	4,489	4,874	4,931	5,243	5,350	5,589	6,286
	% Occupancy	67.1%	72.9%	73.7%	78.4%	80.0%	83.6%	94.0%
	ADR	\$104.37	\$107.19	\$105.66	\$106.10	\$109.53	\$119.83	\$138.79
	RevPAR	\$70.06	\$78.11	\$77.90	\$83.18	\$87.62	\$100.14	\$130.44
Northeast/Escondido	Rooms Sold	2,828	2,890	2,989	3,046	3,372	4,118	4,388
	% Occupancy	58.0%	59.3%	61.3%	62.5%	69.1%	84.4%	90.0%
	ADR	\$116.14	\$112.27	\$113.60	\$114.56	\$116.42	\$137.23	\$148.49
	RevPAR	\$67.34	\$66.53	\$69.62	\$71.55	\$80.50	\$115.87	\$133.60



Day of Week Occupancy and ADR Patterns By Region Week of Oct 17-23, 2021 Weekly min & max noted





STR Latest Weekly Performance Trend Competitive Set Group and Transient

Selected Year
2021

Competitive Set Total Market Weekly

Competitive Set Group and Transient Weekly

		Total Market				Group				Transient			
		Week 40	Week 41	Week 42	Week 43	Week 40	Week 41	Week 42	Week 43	Week 40	Week 41	Week 42	Week 43
		Sep 26 - Oct 2, 2021	Oct 3-9, 2021	Oct 10-16, 2021	Oct 17-23, 2021	Sep 26 - Oct 2, 2021	Oct 3-9, 2021	Oct 10-16, 2021	Oct 17-23, 2021	Sep 26 - Oct 2, 2021	Oct 3-9, 2021	Oct 10-16, 2021	Oct 17-23, 2021
% Occupancy	San Diego	63.3%	66.4%	70.2%	70.5%	16.9%	17.5%	21.7%	20.4%	38.8%	38.3%	42.2%	44.2%
	San Francisco	55.9%	53.2%	52.0%	53.0%	7.2%	6.6%	6.4%	6.1%	40.0%	37.8%	36.9%	38.6%
	Seattle	55.6%	57.4%	56.5%	56.5%	8.3%	5.8%	8.2%	9.0%	37.1%	40.7%	39.2%	39.0%
	Phoenix	66.0%	68.0%	70.8%	71.1%	24.8%	23.8%	23.9%	22.4%	30.7%	32.4%	34.5%	37.2%
	Los Angeles	66.1%	70.5%	69.9%	70.8%	10.9%	12.0%	12.9%	12.7%	48.5%	52.3%	52.6%	53.5%
	Orange County	64.5%	69.7%	71.7%	66.4%	11.3%	13.3%	12.8%	12.2%	46.4%	47.7%	52.8%	48.9%
Occupancy YOY	San Diego	21.6%	22.5%	31.2%	45.5%	173.7%	296.7%	326.5%	852.8%	23.1%	9.1%	24.1%	45.9%
	San Francisco	34.1%	35.2%	27.7%	34.7%	98.1%	93.9%	90.8%	181.5%	78.6%	84.0%	73.6%	83.6%
	Seattle	51.7%	53.9%	51.9%	52.0%	1617.6%	353.4%	1059.2%	1436.0%	121.1%	149.7%	134.7%	129.1%
	Phoenix	35.8%	26.6%	33.8%	32.6%	435.9%	164.8%	372.4%	309.8%	33.0%	22.5%	18.8%	31.0%
	Los Angeles	28.3%	37.4%	38.2%	43.3%	282.5%	279.0%	714.2%	474.4%	57.6%	66.5%	62.3%	68.6%
	Orange County	49.3%	57.6%	60.7%	58.0%	585.8%	407.9%	424.9%	347.9%	52.3%	43.1%	60.3%	68.2%
ADR	San Diego	\$168.43	\$171.10	\$176.00	\$175.20	\$239.97	\$240.77	\$260.25	\$254.95	\$255.53	\$267.09	\$265.27	\$260.42
	San Francisco	\$174.44	\$174.91	\$173.59	\$174.06	\$261.99	\$247.12	\$262.31	\$267.23	\$226.11	\$229.54	\$228.72	\$228.88
	Seattle	\$140.10	\$138.95	\$138.21	\$137.08	\$193.31	\$215.02	\$215.24	\$207.56	\$201.82	\$202.56	\$198.69	\$197.24
	Phoenix	\$134.61	\$143.85	\$146.83	\$148.01	\$229.77	\$255.57	\$266.79	\$255.59	\$242.11	\$264.11	\$261.90	\$265.60
	Los Angeles	\$175.82	\$179.25	\$182.04	\$186.27	\$235.35	\$224.56	\$252.66	\$255.10	\$262.15	\$269.40	\$270.32	\$278.26
	Orange County	\$181.30	\$165.23	\$183.23	\$182.29	\$284.52	\$264.99	\$265.50	\$283.89	\$316.57	\$241.77	\$302.11	\$300.24
ADR YOY	San Diego	32.1%	30.4%	33.6%	41.3%	49.4%	-6.2%	0.9%	57.2%	22.4%	30.2%	27.9%	30.8%
	San Francisco	38.1%	39.0%	38.6%	41.3%	71.8%	49.3%	68.6%	41.2%	21.5%	24.2%	21.9%	26.7%
	Seattle	52.2%	50.2%	49.0%	48.2%	3.3%	26.3%	26.2%	28.3%	37.9%	37.2%	31.5%	33.0%
	Phoenix	44.8%	42.0%	43.4%	44.4%	51.8%	59.6%	74.5%	64.2%	30.2%	28.2%	25.8%	30.9%
	Los Angeles	33.9%	35.2%	38.4%	43.4%	15.4%	6.1%	48.9%	67.0%	28.7%	32.3%	32.4%	38.9%
	Orange County	44.2%	30.6%	43.5%	48.2%	32.2%	22.2%	29.4%	32.2%	19.0%	-7.2%	10.1%	15.4%

Source: Smith Travel Research, Inc.

Notes: The group and transient data only represents upscale chain properties.