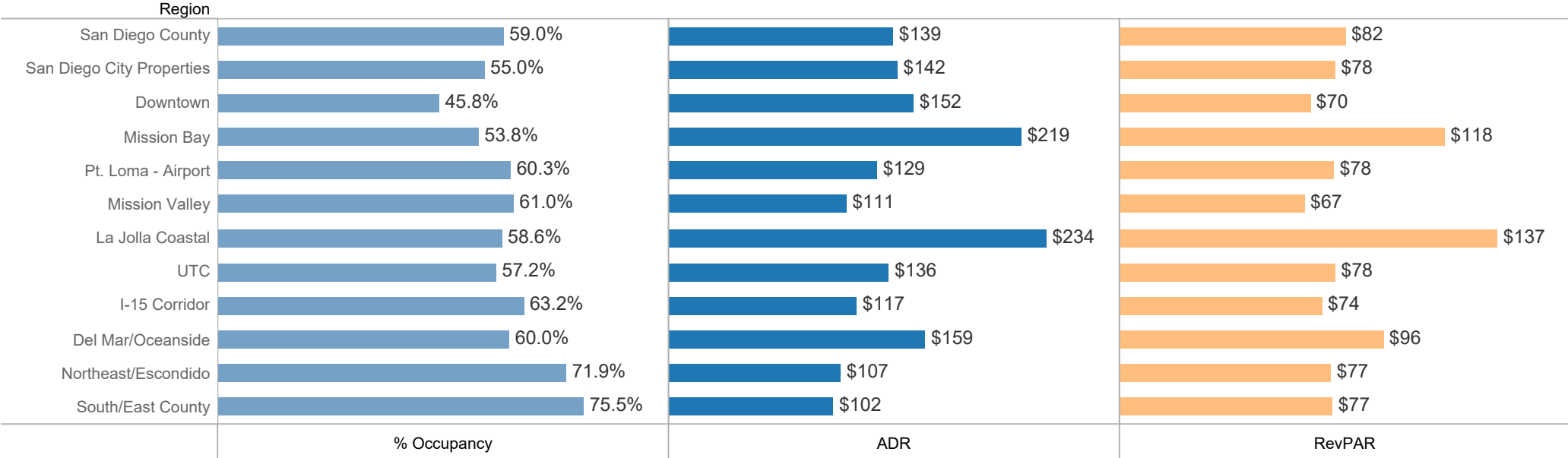




Weekly Hotel Performance Update - Week of May 9-15, 2021

source: STR, Inc.

San Diego County Hotel Performance - Week of May 9-15, 2021



Weekly Top 25 Hotel Occupancy May 9-15, 2021

| | |
|------------------------|-------|
| Miami | 74.7% |
| Tampa | 72.1% |
| Los Angeles | 65.1% |
| Dallas | 63.0% |
| Norfolk/Virginia Beach | 62.6% |
| Phoenix | 61.4% |
| Atlanta | 61.4% |
| Denver | 60.9% |
| Nashville | 60.8% |
| Houston | 60.5% |
| San Diego | 59.0% |
| Philadelphia | 57.1% |
| New York | 56.6% |
| Detroit | 56.3% |
| Orlando | 55.2% |
| New Orleans | 55.1% |
| Oahu Island | 55.0% |
| Orange County | 53.8% |
| Saint Louis | 52.4% |
| Seattle | 50.7% |
| Chicago | 48.3% |
| Boston | 45.2% |
| Washington | 44.7% |
| San Francisco | 43.9% |
| Minneapolis | 42.6% |

Weekly Top 25 ADR May 9-15, 2021

| | |
|------------------------|-------|
| Miami | \$234 |
| Oahu Island | \$189 |
| New York | \$164 |
| Los Angeles | \$149 |
| Orange County | \$140 |
| San Diego | \$139 |
| Tampa | \$138 |
| San Francisco | \$135 |
| Nashville | \$128 |
| Boston | \$127 |
| Phoenix | \$125 |
| Philadelphia | \$116 |
| New Orleans | \$114 |
| Washington | \$110 |
| Norfolk/Virginia Beach | \$106 |
| Orlando | \$106 |
| Seattle | \$104 |
| Chicago | \$103 |
| Denver | \$101 |
| Dallas | \$99 |
| Atlanta | \$96 |
| Saint Louis | \$94 |
| Houston | \$92 |
| Minneapolis | \$91 |
| Detroit | \$89 |

Weekly Top 25 RevPAR May 9-15, 2021

| | |
|------------------------|-------|
| Miami | \$175 |
| Oahu Island | \$104 |
| Tampa | \$100 |
| Los Angeles | \$97 |
| New York | \$93 |
| San Diego | \$82 |
| Nashville | \$78 |
| Phoenix | \$76 |
| Orange County | \$75 |
| Norfolk/Virginia Beach | \$67 |
| Philadelphia | \$66 |
| New Orleans | \$63 |
| Dallas | \$62 |
| Denver | \$61 |
| San Francisco | \$59 |
| Atlanta | \$59 |
| Orlando | \$59 |
| Boston | \$57 |
| Houston | \$56 |
| Seattle | \$53 |
| Detroit | \$50 |
| Chicago | \$50 |
| Saint Louis | \$49 |
| Washington | \$49 |
| Minneapolis | \$39 |

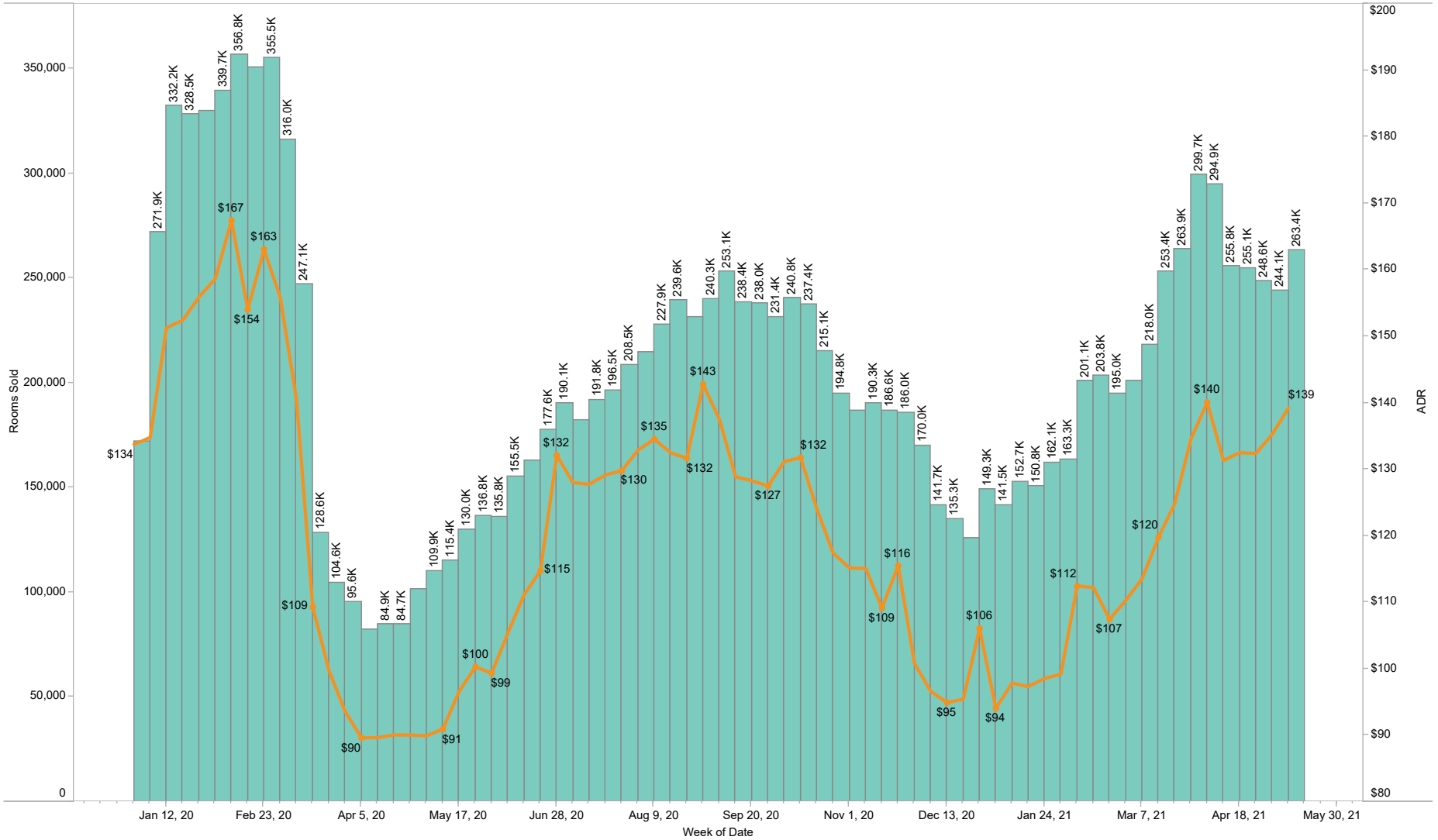


San Diego County Weekly Demand & Average Rate Trend

Calendar Year 2020 through May 15, 2021

Source: STR, Inc

Rooms Sold
ADR





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

TOURISM AUTHORITY

| | | Sun, May 09 | Mon, May 10 | Tue, May 11 | Wed, May 12 | Thu, May 13 | Fri, May 14 | Sat, May 15 |
|---------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| San Diego City Properties | Rooms Sold | 17,294 | 16,892 | 17,251 | 18,456 | 21,808 | 30,007 | 34,210 |
| | % Occupancy | 42.7% | 41.7% | 42.6% | 45.6% | 53.9% | 74.2% | 84.5% |
| | ADR | \$130.93 | \$123.74 | \$124.62 | \$125.91 | \$130.58 | \$157.97 | \$168.69 |
| | RevPAR | \$55.96 | \$51.66 | \$53.13 | \$57.43 | \$70.38 | \$117.15 | \$142.62 |
| Downtown | Rooms Sold | 4,799 | 4,384 | 4,462 | 4,852 | 6,424 | 9,916 | 11,652 |
| | % Occupancy | 33.1% | 30.2% | 30.8% | 33.4% | 44.3% | 68.4% | 80.3% |
| | ADR | \$134.57 | \$130.64 | \$132.10 | \$132.53 | \$137.62 | \$163.51 | \$181.08 |
| | RevPAR | \$44.52 | \$39.48 | \$40.63 | \$44.33 | \$60.94 | \$111.77 | \$145.45 |
| Mission Valley | Rooms Sold | 3,867 | 4,019 | 3,979 | 4,302 | 4,865 | 6,087 | 6,880 |
| | % Occupancy | 48.6% | 50.5% | 50.0% | 54.0% | 61.1% | 76.5% | 86.4% |
| | ADR | \$99.75 | \$97.71 | \$97.59 | \$100.48 | \$101.20 | \$123.94 | \$132.98 |
| | RevPAR | \$48.45 | \$49.33 | \$48.78 | \$54.30 | \$61.84 | \$94.76 | \$114.93 |
| Pt. Loma - Airport | Rooms Sold | 2,444 | 2,485 | 2,521 | 2,747 | 3,053 | 3,860 | 4,344 |
| | % Occupancy | 48.1% | 48.9% | 49.6% | 54.0% | 60.0% | 75.9% | 85.4% |
| | ADR | \$121.45 | \$118.31 | \$118.62 | \$118.72 | \$120.88 | \$139.40 | \$147.46 |
| | RevPAR | \$58.37 | \$57.82 | \$58.81 | \$64.13 | \$72.58 | \$105.81 | \$125.97 |
| Mission Bay | Rooms Sold | 1,551 | 1,159 | 1,183 | 1,323 | 1,668 | 2,408 | 2,765 |
| | % Occupancy | 48.5% | 36.2% | 37.0% | 41.3% | 52.1% | 75.3% | 86.4% |
| | ADR | \$202.89 | \$181.84 | \$177.11 | \$179.46 | \$194.69 | \$253.81 | \$265.23 |
| | RevPAR | \$98.34 | \$65.86 | \$65.48 | \$74.19 | \$101.48 | \$190.99 | \$229.17 |
| La Jolla Coastal | Rooms Sold | 825 | 793 | 870 | 913 | 1,071 | 1,500 | 1,612 |
| | % Occupancy | 44.6% | 42.9% | 47.0% | 49.4% | 57.9% | 81.1% | 87.1% |
| | ADR | \$235.54 | \$203.08 | \$212.03 | \$210.69 | \$225.65 | \$254.88 | \$260.40 |
| | RevPAR | \$105.04 | \$87.05 | \$99.71 | \$103.98 | \$130.63 | \$206.66 | \$226.90 |
| UTC | Rooms Sold | 1,743 | 1,887 | 1,946 | 2,012 | 2,259 | 3,224 | 3,582 |
| | % Occupancy | 41.9% | 45.4% | 46.8% | 48.4% | 54.4% | 77.6% | 86.2% |
| | ADR | \$126.13 | \$128.00 | \$126.86 | \$127.56 | \$125.45 | \$147.38 | \$153.32 |
| | RevPAR | \$52.90 | \$58.12 | \$59.40 | \$61.75 | \$68.19 | \$114.33 | \$132.15 |
| I-15 Corridor | Rooms Sold | 1,092 | 1,134 | 1,195 | 1,171 | 1,279 | 1,752 | 1,999 |
| | % Occupancy | 50.2% | 52.1% | 54.9% | 53.8% | 58.8% | 80.6% | 91.9% |
| | ADR | \$110.24 | \$108.67 | \$109.47 | \$110.81 | \$111.78 | \$126.24 | \$128.01 |
| | RevPAR | \$55.35 | \$56.66 | \$60.15 | \$59.66 | \$65.73 | \$101.69 | \$117.65 |
| Del Mar/Oceanside | Rooms Sold | 3,216 | 3,171 | 3,210 | 3,427 | 3,955 | 5,159 | 5,661 |
| | % Occupancy | 48.6% | 47.9% | 48.5% | 51.8% | 59.8% | 77.9% | 85.5% |
| | ADR | \$143.71 | \$128.38 | \$128.50 | \$131.13 | \$144.87 | \$187.55 | \$204.32 |
| | RevPAR | \$69.83 | \$61.50 | \$62.32 | \$67.89 | \$86.56 | \$146.18 | \$174.75 |
| South/East County | Rooms Sold | 4,463 | 4,787 | 4,969 | 4,918 | 5,197 | 5,755 | 6,157 |
| | % Occupancy | 65.1% | 69.8% | 72.5% | 71.7% | 75.8% | 83.9% | 89.8% |
| | ADR | \$94.26 | \$97.11 | \$98.19 | \$97.71 | \$97.96 | \$110.92 | \$114.37 |
| | RevPAR | \$61.34 | \$67.78 | \$71.15 | \$70.07 | \$74.23 | \$93.08 | \$102.68 |
| Northeast/Escondido | Rooms Sold | 2,994 | 3,065 | 3,110 | 3,158 | 3,359 | 4,185 | 4,580 |
| | % Occupancy | 61.6% | 63.1% | 64.0% | 65.0% | 69.1% | 86.1% | 94.3% |
| | ADR | \$101.72 | \$93.87 | \$94.02 | \$94.42 | \$96.13 | \$120.92 | \$131.73 |
| | RevPAR | \$62.69 | \$59.23 | \$60.19 | \$61.38 | \$66.47 | \$104.17 | \$124.20 |



Day of Week Occupancy Patterns By Region
 Week of May 9-15, 2021
 Weekly min & max noted

