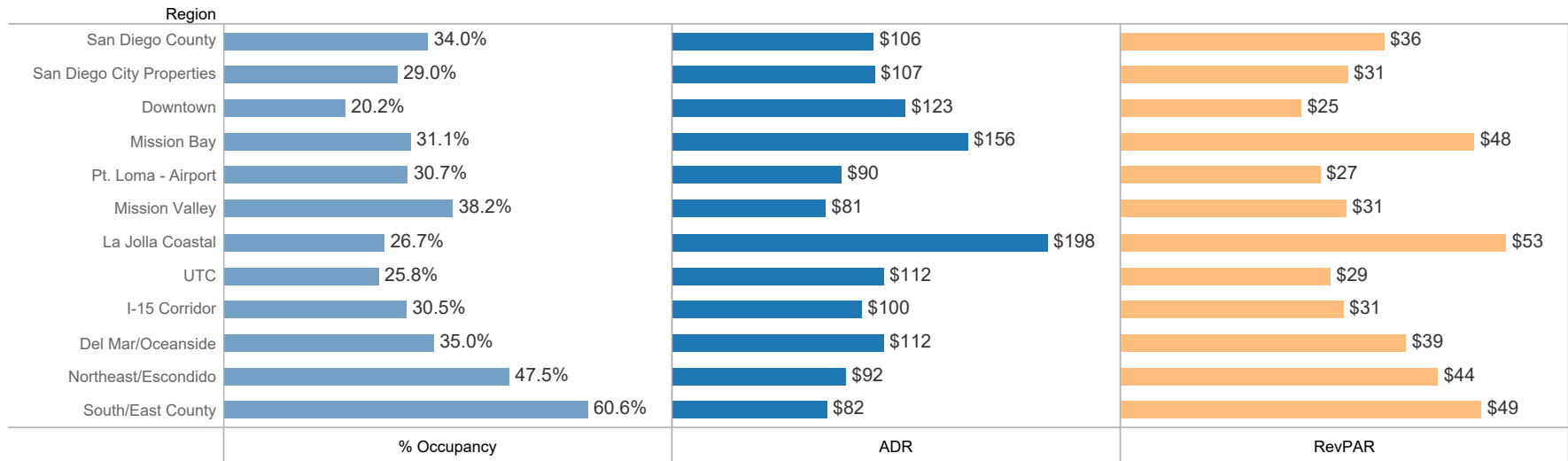




Weekly Hotel Performance Update - Week of December 27, 2020 - January 2, 2021

source: STR, Inc.

San Diego County Hotel Performance - Week of Dec 27, 2020 - Jan 2, 2021



Miami/Hialeah	69.2%
Tampa/St Petersburg	64.7%
Atlanta	53.7%
Phoenix	53.2%
Orlando	52.3%
Norfolk/Virginia Beach	51.5%
New York	44.4%
Denver	42.1%
Dallas	41.6%
Los Angeles/Long Bea..	39.3%
Nashville	38.3%
Houston	37.1%
Detroit	36.1%
Anaheim/Santa Ana	34.6%
Philadelphia	34.5%
New Orleans	34.3%
San Diego	34.0%
St Louis	33.0%
Seattle	32.2%
Oahu Island	30.8%
Chicago	30.4%
Washington	28.9%
San Francisco	28.6%
Boston	28.2%
Minneapolis/St Paul	24.2%

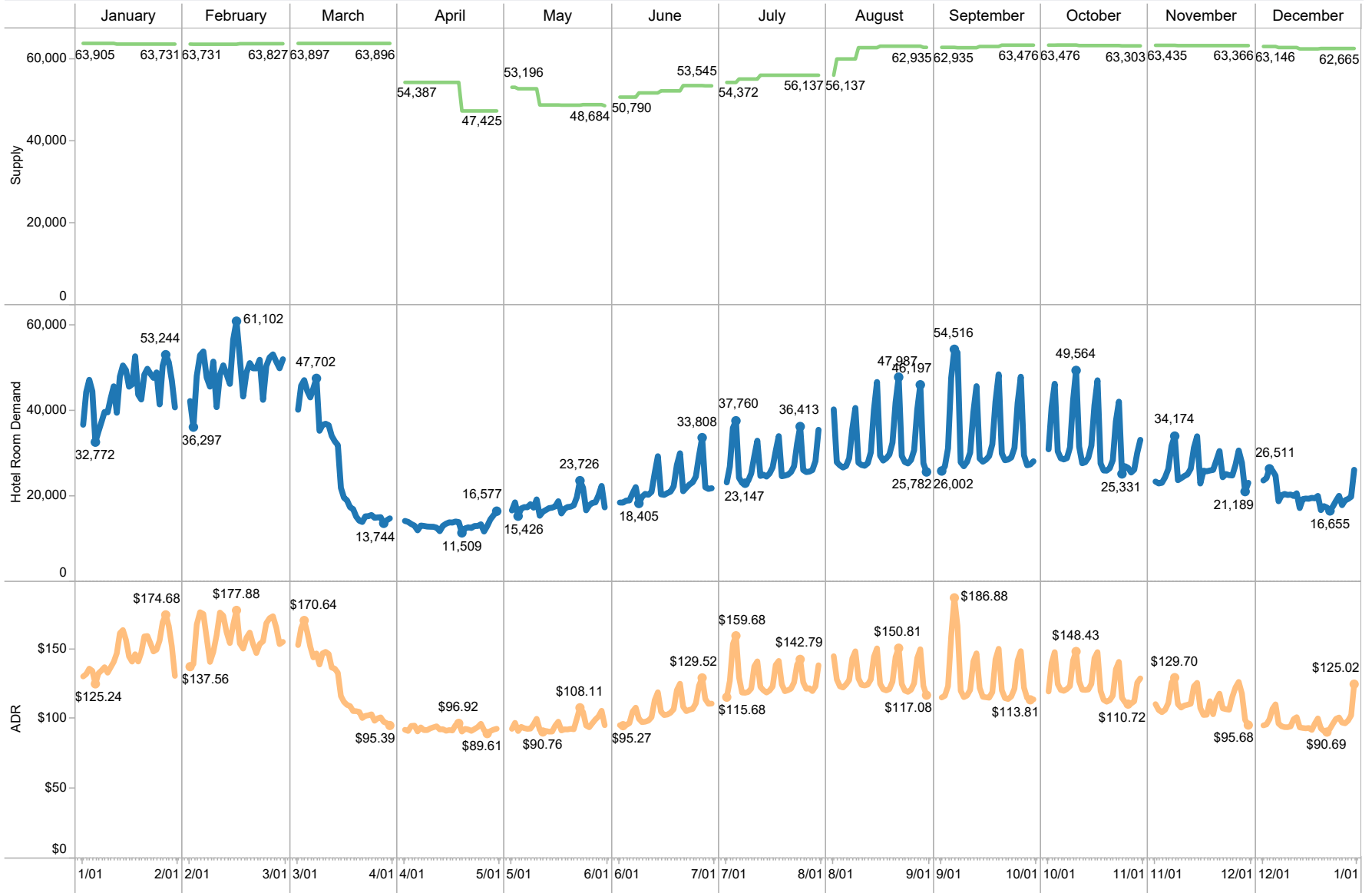
Miami/Hialeah	\$307
Oahu Island	\$216
New York	\$136
Tampa/St Petersburg	\$127
Los Angeles/Long Bea..	\$114
Phoenix	\$114
Anaheim/Santa Ana	\$113
Orlando	\$112
San Francisco	\$111
New Orleans	\$109
San Diego	\$106
Boston	\$100
Nashville	\$97
Washington	\$92
Philadelphia	\$90
Seattle	\$88
Chicago	\$86
Norfolk/Virginia Beach	\$84
Denver	\$84
Atlanta	\$83
Detroit	\$80
St Louis	\$78
Dallas	\$77
Minneapolis/St Paul	\$74
Houston	\$72

Miami/Hialeah	\$213
Tampa/St Petersburg	\$83
Oahu Island	\$66
Phoenix	\$61
New York	\$60
Orlando	\$59
Los Angeles/Long Bea..	\$45
Atlanta	\$45
Norfolk/Virginia Beach	\$43
Anaheim/Santa Ana	\$39
New Orleans	\$37
Nashville	\$37
San Diego	\$36
Denver	\$35
Dallas	\$32
San Francisco	\$32
Philadelphia	\$31
Detroit	\$29
Seattle	\$28
Boston	\$28
Houston	\$27
Washington	\$27
Chicago	\$26
St Louis	\$26
Minneapolis/St Paul	\$18



San Diego County Demand and Average Rate Daily Trend
 January 1, 2020 through December 31, 2020
 Source: STR, inc

Daily County Demand and ADR Trend (Label indicates High and Low by Month)





Last Week's Daily Hotel Performance by Region
Source: STR, Inc.

		Sun, December 27	Mon, December 28	Tue, December 29	Wed, December 30	Thu, December 31	Fri, January 01	Sat, January 02
San Diego City Properties	Rooms Sold	9,670	10,262	10,357	10,943	14,968	13,770	12,437
	% Occupancy	23.8%	25.3%	25.5%	26.9%	36.8%	33.9%	30.6%
	ADR	\$97.93	\$96.86	\$99.83	\$103.72	\$128.09	\$111.09	\$103.87
	RevPAR	\$23.31	\$24.47	\$25.45	\$27.94	\$47.20	\$37.66	\$31.80
Downtown	Rooms Sold	1,985	2,195	2,216	2,553	4,276	3,689	3,119
	% Occupancy	14.0%	15.5%	15.6%	18.0%	30.1%	26.0%	22.0%
	ADR	\$109.95	\$108.34	\$108.72	\$110.17	\$157.97	\$123.16	\$116.20
	RevPAR	\$15.37	\$16.74	\$16.96	\$19.80	\$47.56	\$31.99	\$25.52
Mission Valley	Rooms Sold	2,848	3,044	2,884	3,074	3,622	3,582	3,342
	% Occupancy	34.0%	36.3%	34.4%	36.7%	43.2%	42.7%	39.9%
	ADR	\$79.33	\$80.80	\$79.73	\$79.37	\$84.51	\$82.95	\$81.74
	RevPAR	\$26.96	\$29.35	\$27.44	\$29.12	\$36.53	\$35.46	\$32.60
Pt. Loma - Airport	Rooms Sold	1,333	1,354	1,406	1,398	1,907	1,758	1,754
	% Occupancy	26.2%	26.6%	27.6%	27.5%	37.5%	34.6%	34.5%
	ADR	\$86.50	\$86.70	\$85.27	\$86.45	\$96.22	\$91.44	\$90.92
	RevPAR	\$22.68	\$23.09	\$23.58	\$23.77	\$36.08	\$31.61	\$31.36
Mission Bay	Rooms Sold	779	708	777	870	1,499	1,369	1,058
	% Occupancy	24.0%	21.8%	23.9%	26.8%	46.2%	42.2%	32.6%
	ADR	\$137.70	\$132.16	\$144.23	\$152.74	\$184.38	\$163.01	\$147.64
	RevPAR	\$33.06	\$28.84	\$34.54	\$40.95	\$85.17	\$68.77	\$48.14
La Jolla Coastal	Rooms Sold	357	389	440	470	755	575	467
	% Occupancy	19.3%	21.0%	23.8%	25.4%	40.8%	31.1%	25.3%
	ADR	\$186.90	\$151.17	\$186.65	\$202.83	\$232.40	\$202.08	\$190.87
	RevPAR	\$36.09	\$31.80	\$44.42	\$51.56	\$94.90	\$62.84	\$48.21
UTC	Rooms Sold	961	999	1,006	1,009	1,250	1,184	1,109
	% Occupancy	23.1%	24.0%	24.2%	24.3%	30.1%	28.5%	26.7%
	ADR	\$98.89	\$106.88	\$109.61	\$118.88	\$124.94	\$116.48	\$103.14
	RevPAR	\$22.87	\$25.69	\$26.53	\$28.86	\$37.58	\$33.18	\$27.52
I-15 Corridor	Rooms Sold	556	637	689	657	753	687	662
	% Occupancy	25.6%	29.3%	31.7%	30.2%	34.6%	31.6%	30.4%
	ADR	\$101.31	\$100.33	\$97.38	\$102.48	\$100.23	\$101.39	\$98.43
	RevPAR	\$25.90	\$29.38	\$30.85	\$30.95	\$34.70	\$32.02	\$29.96
Del Mar/Oceanside	Rooms Sold	1,752	1,892	2,037	2,038	2,748	2,443	2,230
	% Occupancy	28.3%	30.6%	33.0%	33.0%	44.5%	39.5%	36.1%
	ADR	\$96.70	\$104.50	\$107.55	\$118.96	\$130.71	\$113.57	\$102.39
	RevPAR	\$27.41	\$31.99	\$35.44	\$39.22	\$58.11	\$44.89	\$36.94
South/East County	Rooms Sold	3,771	3,991	4,078	4,043	4,555	4,271	4,187
	% Occupancy	55.4%	58.6%	59.9%	59.4%	66.9%	62.7%	61.5%
	ADR	\$79.20	\$80.20	\$79.19	\$79.24	\$84.84	\$85.15	\$82.85
	RevPAR	\$43.85	\$47.00	\$47.41	\$47.04	\$56.74	\$53.40	\$50.93
Northeast/Escondido	Rooms Sold	1,912	2,102	2,053	1,985	2,410	2,317	2,214
	% Occupancy	42.4%	46.6%	45.6%	44.0%	53.5%	51.4%	49.1%
	ADR	\$90.91	\$87.88	\$87.95	\$86.93	\$97.78	\$97.32	\$90.58
	RevPAR	\$38.57	\$40.99	\$40.06	\$38.29	\$52.29	\$50.03	\$44.50



Day of Week Occupancy Patterns By Region
 Week of December 27, 2020 - January 2, 2021
 Weekly min & max noted

