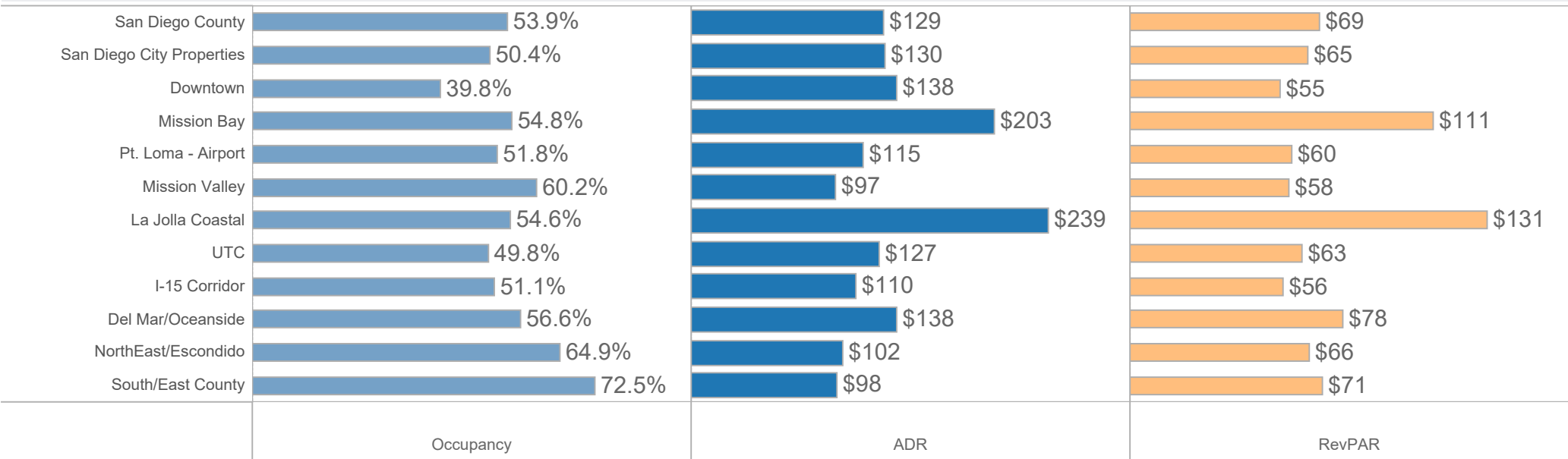




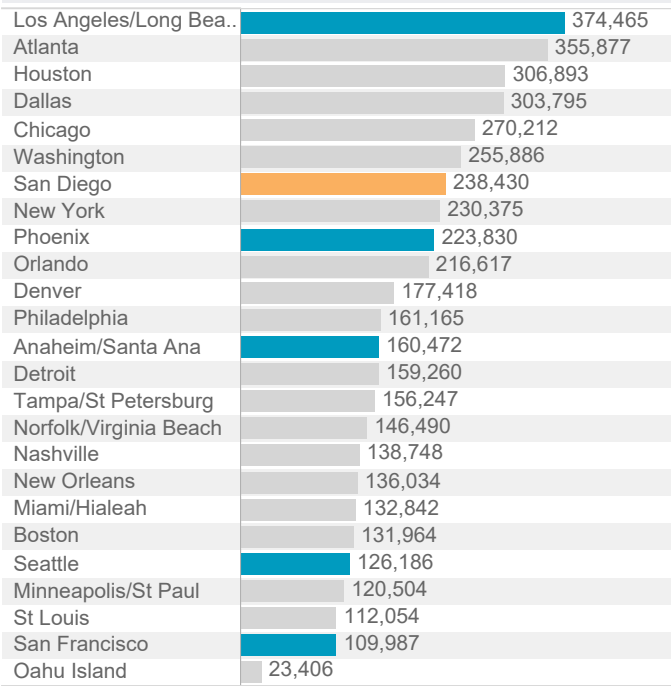
Weekly Hotel Performance Update - Week of September 13-19, 2020

source: STR, Inc.

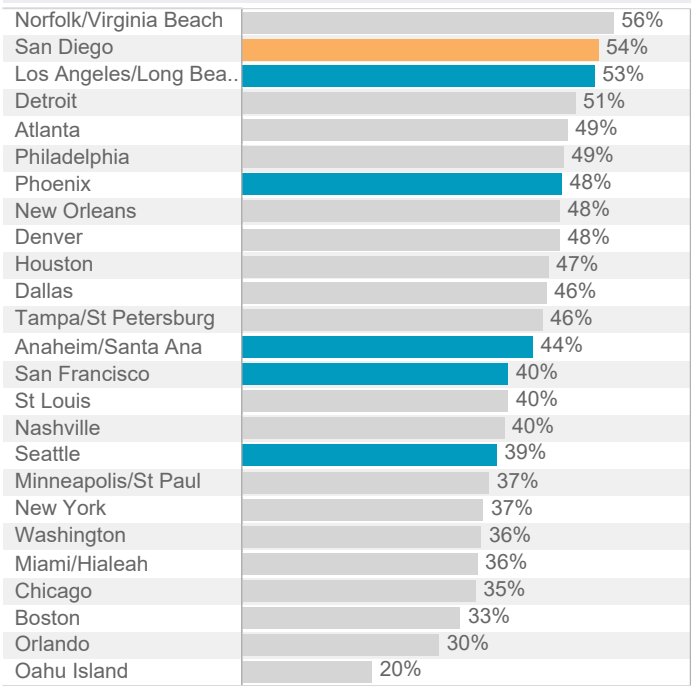
San Diego County Hotel Performance - Week of Sep 13-19, 2020



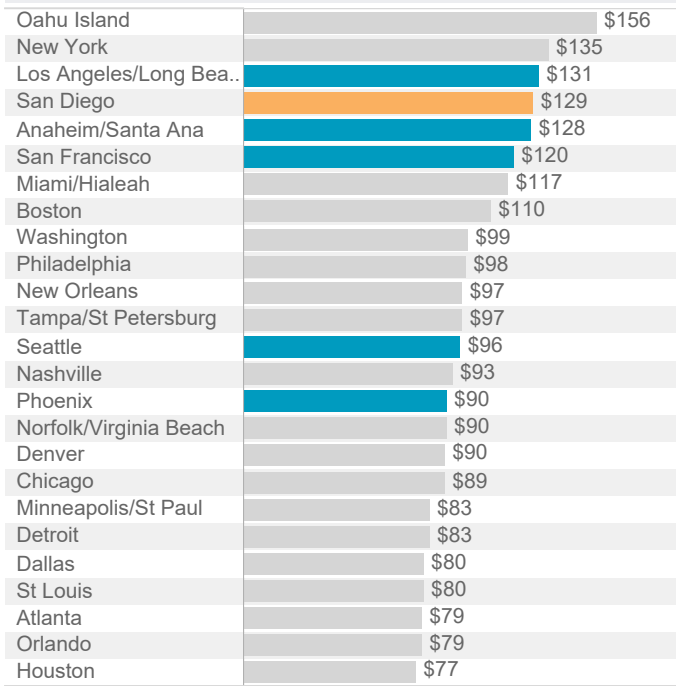
Weekly Top 25 Room Demand
Sep 13-19, 2020



Weekly Top 25 Hotel Occupancy
Sep 13-19, 2020



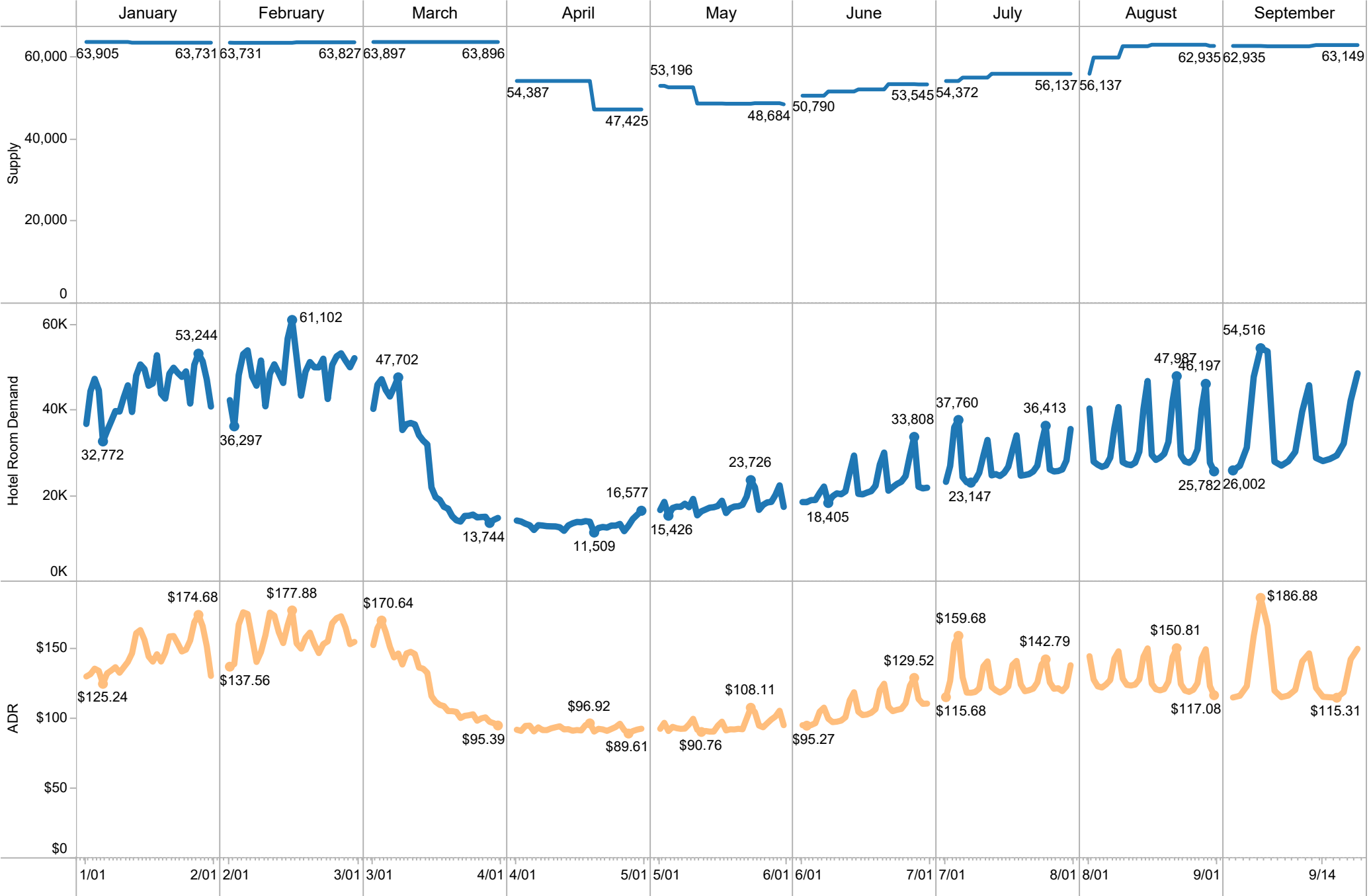
Weekly Top 25 ADR
Sep 13-19, 2020





San Diego County Demand and Average Rate Daily Trend
 January 1, 2020 through September 19, 2020
 Source: STR, inc

Daily County Demand and ADR Trend (Label indicates High and Low by Month)





Last Week's Daily Hotel Performance by Region
 Source: STR, Inc.

Sun, September 13 Mon, September 14 Tue, September 15 Wed, September 16 Thu, September 17 Fri, September 18 Sat, September 19

		Sun, September 13	Mon, September 14	Tue, September 15	Wed, September 16	Thu, September 17	Fri, September 18	Sat, September 19
San Diego City Properties	Demand	17,039	16,848	17,088	17,343	19,312	26,550	31,204
	% Occupancy	41.3%	40.9%	41.5%	42.1%	46.9%	64.4%	75.7%
	ADR	\$123.17	\$116.04	\$116.36	\$115.33	\$119.99	\$142.89	\$151.06
	RevPAR	\$50.92	\$47.44	\$48.25	\$48.53	\$56.23	\$92.05	\$114.38
Downtown	Demand	4,079	4,202	4,249	4,375	4,998	7,866	9,680
	% Occupancy	28.8%	29.7%	30.0%	30.9%	35.3%	55.5%	68.3%
	ADR	\$135.86	\$124.99	\$125.22	\$123.03	\$127.59	\$146.32	\$157.17
	RevPAR	\$39.11	\$37.07	\$37.55	\$37.99	\$45.01	\$81.23	\$107.38
Mission Valley	Demand	4,430	4,888	5,091	4,896	5,157	6,172	7,007
	% Occupancy	49.6%	54.7%	57.0%	54.8%	57.7%	69.1%	78.4%
	ADR	\$93.98	\$91.29	\$91.89	\$91.99	\$91.84	\$102.97	\$108.83
	RevPAR	\$46.61	\$49.95	\$52.37	\$50.42	\$53.02	\$71.15	\$85.37
Pt. Loma - Airport	Demand	2,403	2,122	2,089	2,173	2,504	3,297	3,837
	% Occupancy	47.3%	41.7%	41.1%	42.7%	49.2%	64.8%	75.5%
	ADR	\$106.61	\$101.01	\$104.11	\$103.08	\$104.75	\$126.36	\$137.67
	RevPAR	\$50.38	\$42.15	\$42.77	\$44.05	\$51.58	\$81.93	\$103.88
Mission Bay	Demand	1,650	1,292	1,252	1,282	1,602	2,514	2,854
	% Occupancy	50.8%	39.8%	38.6%	39.5%	49.4%	77.5%	88.0%
	ADR	\$176.29	\$167.23	\$166.43	\$165.37	\$180.28	\$236.19	\$251.85
	RevPAR	\$89.64	\$66.58	\$64.21	\$65.33	\$89.00	\$182.98	\$221.51
La Jolla Coastal	Demand	870	750	751	791	878	1,385	1,648
	% Occupancy	47.1%	40.6%	40.6%	42.8%	47.5%	74.9%	89.1%
	ADR	\$221.07	\$224.71	\$222.77	\$209.45	\$228.97	\$264.47	\$262.44
	RevPAR	\$104.02	\$91.15	\$90.48	\$89.60	\$108.73	\$198.10	\$233.91
UTC	Demand	1,736	1,631	1,644	1,652	1,911	2,662	3,255
	% Occupancy	41.8%	39.2%	39.6%	39.7%	46.0%	64.1%	78.3%
	ADR	\$122.94	\$119.79	\$122.89	\$119.97	\$123.61	\$132.33	\$134.56
	RevPAR	\$51.35	\$47.01	\$48.61	\$47.69	\$56.84	\$84.76	\$105.39
I-15 Corridor	Demand	876	890	952	1,061	1,083	1,300	1,624
	% Occupancy	40.3%	40.9%	43.8%	48.8%	49.8%	59.8%	74.7%
	ADR	\$107.09	\$109.08	\$108.30	\$108.44	\$106.53	\$114.37	\$113.65
	RevPAR	\$43.13	\$44.63	\$47.40	\$52.90	\$53.04	\$68.36	\$84.86
Del Mar/Oceanside	Demand	3,108	2,834	2,837	3,030	3,453	4,325	4,847
	% Occupancy	50.4%	46.0%	46.0%	49.1%	56.0%	70.2%	78.6%
	ADR	\$132.02	\$120.53	\$120.51	\$124.75	\$127.27	\$155.88	\$163.90
	RevPAR	\$66.56	\$55.41	\$55.45	\$61.31	\$71.28	\$109.35	\$128.86
South/East County	Demand	4,475	4,571	4,706	4,891	4,997	5,604	5,688
	% Occupancy	65.0%	66.4%	68.4%	71.1%	72.6%	81.5%	82.7%
	ADR	\$94.76	\$94.23	\$94.86	\$96.19	\$96.00	\$100.69	\$104.18
	RevPAR	\$61.64	\$62.61	\$64.88	\$68.38	\$69.72	\$82.01	\$86.13
NorthEast/Escondido	Demand	2,510	2,713	2,746	2,857	2,921	3,253	3,834
	% Occupancy	54.7%	59.2%	59.9%	62.3%	63.7%	70.9%	83.6%
	ADR	\$96.19	\$95.24	\$95.45	\$93.94	\$94.52	\$110.40	\$117.31
	RevPAR	\$52.66	\$56.36	\$57.16	\$58.53	\$60.21	\$78.33	\$98.10



Day of Week Occupancy Patterns By Region
 Week of September 13-19, 2020
 Weekly min & max noted

