

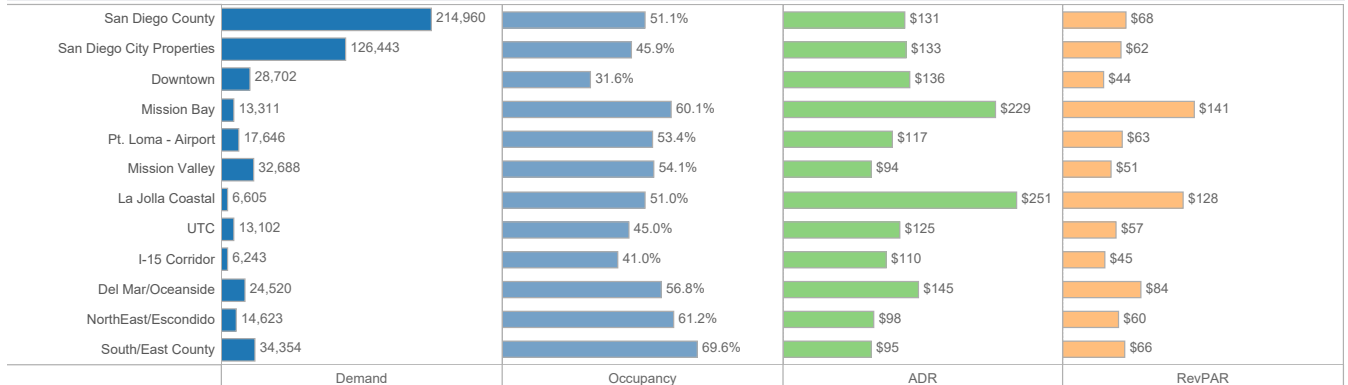


# Weekly Hotel Performance Update - Week of August 2 - 8, 2020

source: STR, Inc.

Supply Changes - hotel supply has been fluctuating week to week impacting occupancy. Supply was 60,106 rooms open last week, 95% of pre-COVID supply of 63,386.

## San Diego County Hotel Performance - Week of Aug 2-8, 2020



Weekly Top 25 Room Demand Aug 2-8, 2020	
Atlanta	356,382
Los Angeles/Long Bea..	343,505
Chicago	275,767
Dallas	264,848
Houston	253,063
Washington	251,758
New York	238,698
Orlando	216,770
San Diego	214,960
Phoenix	196,067
Philadelphia	191,501
Denver	174,668
Norfolk/Virginia Beach	169,758
Tampa/St Petersburg	168,430
Detroit	164,771
Anaheim/Santa Ana	149,813
Nashville	130,253
Seattle	121,520
Boston	120,175
Minneapolis/St Paul	117,679
San Francisco	115,565
Miami/Hialeah	114,915
St Louis	109,339
New Orleans	85,734
Oahu Island	24,847

Weekly Top 25 Hotel Occupancy Aug 2-8, 2020	
Norfolk/Virginia Beach	67%
Philadelphia	59%
Detroit	52%
San Diego	51%
Atlanta	50%
Los Angeles/Long Bea..	49%
Tampa/St Petersburg	49%
Denver	48%
Phoenix	44%
San Francisco	43%
Anaheim/Santa Ana	42%
Dallas	41%
St Louis	40%
Houston	39%
New York	38%
Chicago	38%
Seattle	37%
Nashville	37%
Washington	37%
Minneapolis/St Paul	37%
Miami/Hialeah	34%
Boston	33%
New Orleans	32%
Orlando	30%
Oahu Island	20%

Weekly Top 25 ADR Aug 2-8, 2020	
Oahu Island	\$173
Anaheim/Santa Ana	\$135
San Diego	\$133
New York	\$131
San Francisco	\$128
Los Angeles/Long Bea..	\$127
Boston	\$112
Norfolk/Virginia Beach	\$110
Philadelphia	\$105
Miami/Hialeah	\$104
Tampa/St Petersburg	\$103
Seattle	\$97
Washington	\$94
Denver	\$91
Nashville	\$88
Chicago	\$88
New Orleans	\$86
Orlando	\$85
Detroit	\$85
St Louis	\$82
Minneapolis/St Paul	\$82
Phoenix	\$82
Atlanta	\$81
Dallas	\$73
Houston	\$71



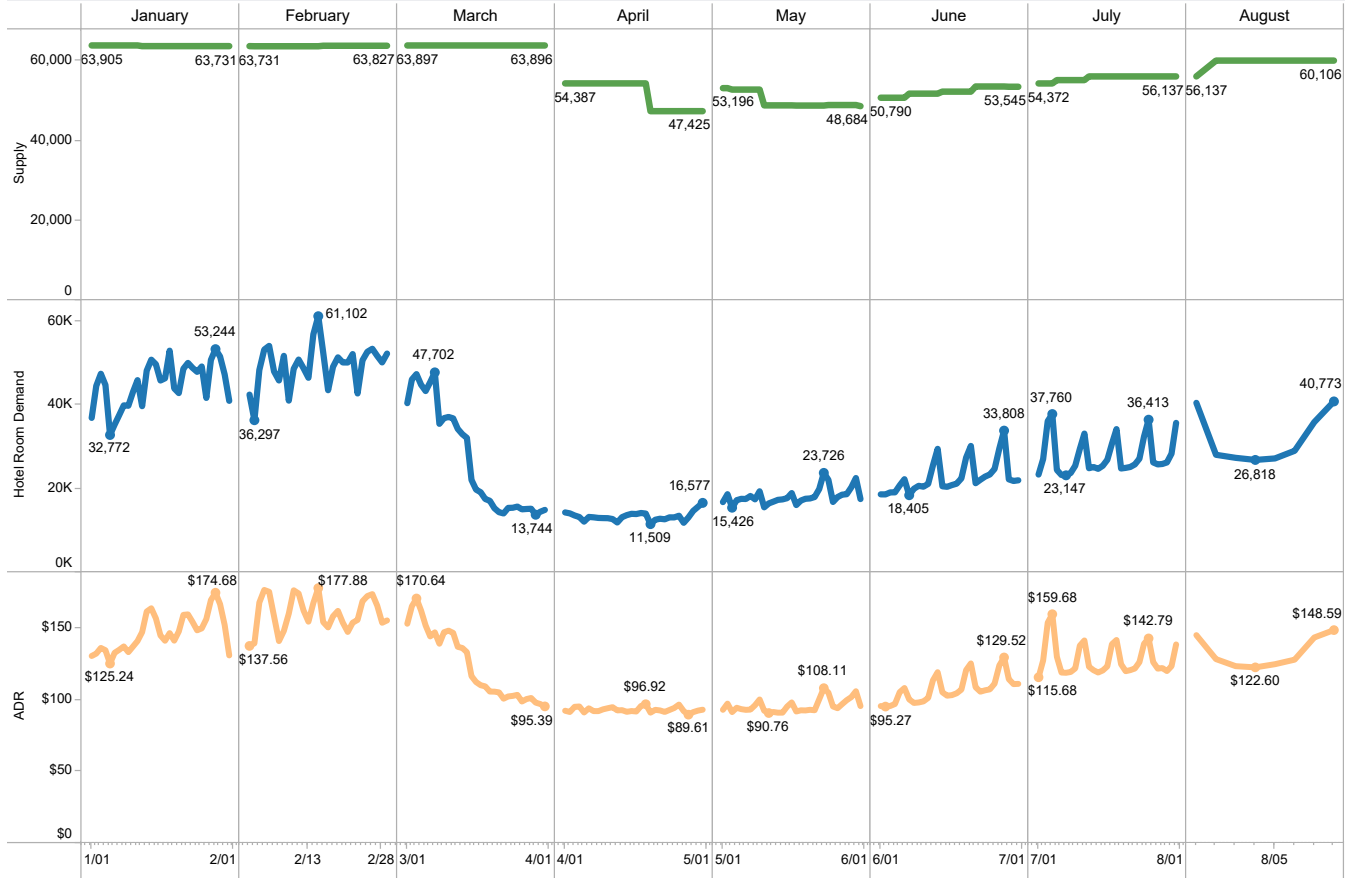
# San Diego County Demand and Average Rate Daily Trend

January 1, 2020 through August 8, 2020

Source: STR, inc

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Daily County Demand and ADR Trend (Label indicates High and Low by Month)





Last Week's Daily Hotel Performance by Region  
Source: STR, Inc.

		Sun, August 02	Mon, August 03	Tue, August 04	Wed, August 05	Thu, August 06	Fri, August 07	Sat, August 08
San Diego City Properties	Demand	16,303	15,682	15,089	15,277	16,657	22,029	25,406
	% Occupancy	41.4%	39.8%	38.3%	38.8%	42.3%	56.0%	64.5%
	ADR	\$129.28	\$123.02	\$124.06	\$125.37	\$129.79	\$145.50	\$151.26
	RevPAR	\$53.53	\$49.00	\$47.55	\$48.65	\$54.91	\$81.41	\$97.61
Downtown	Demand	3,579	3,160	3,039	3,020	3,617	5,500	6,787
	% Occupancy	27.6%	24.3%	23.4%	23.3%	27.9%	42.4%	52.3%
	ADR	\$132.93	\$128.55	\$127.92	\$127.85	\$130.63	\$147.31	\$154.70
	RevPAR	\$36.66	\$31.30	\$29.95	\$29.75	\$36.40	\$62.43	\$80.89
Mission Valley	Demand	4,174	4,338	4,148	4,255	4,360	5,340	6,073
	% Occupancy	48.3%	50.2%	48.0%	49.3%	50.5%	61.8%	70.3%
	ADR	\$90.65	\$87.89	\$90.03	\$91.79	\$91.42	\$102.12	\$104.38
	RevPAR	\$43.81	\$44.15	\$43.24	\$45.23	\$46.15	\$63.14	\$73.40
Pt. Loma - Airport	Demand	2,310	2,207	2,124	2,155	2,347	3,079	3,424
	% Occupancy	48.9%	46.7%	45.0%	45.6%	49.7%	65.2%	72.5%
	ADR	\$114.75	\$109.50	\$109.18	\$110.73	\$113.78	\$127.39	\$134.06
	RevPAR	\$56.10	\$51.15	\$49.08	\$50.50	\$56.51	\$83.01	\$97.15
Mission Bay	Demand	1,782	1,560	1,518	1,541	1,773	2,440	2,697
	% Occupancy	56.4%	49.3%	48.0%	48.7%	56.1%	77.2%	85.3%
	ADR	\$216.68	\$207.55	\$209.52	\$210.70	\$226.04	\$258.61	\$271.22
	RevPAR	\$122.12	\$102.40	\$100.59	\$102.68	\$126.75	\$199.56	\$231.33
La Jolla Coastal	Demand	886	754	717	760	879	1,199	1,410
	% Occupancy	47.9%	40.8%	38.8%	41.1%	47.5%	64.8%	76.2%
	ADR	\$239.18	\$233.44	\$262.82	\$257.86	\$247.50	\$252.10	\$261.31
	RevPAR	\$114.55	\$95.14	\$101.86	\$105.93	\$117.60	\$163.39	\$199.16
UTC	Demand	1,708	1,633	1,541	1,533	1,712	2,324	2,651
	% Occupancy	41.1%	39.3%	37.1%	36.9%	41.2%	55.9%	63.8%
	ADR	\$125.50	\$123.96	\$118.35	\$121.75	\$123.35	\$129.84	\$132.45
	RevPAR	\$51.58	\$48.71	\$43.88	\$44.91	\$50.81	\$72.61	\$84.49
I-15 Corridor	Demand	764	848	856	858	845	966	1,106
	% Occupancy	35.1%	39.0%	39.4%	39.4%	38.9%	44.4%	50.9%
	ADR	\$106.68	\$108.47	\$105.55	\$106.40	\$113.84	\$113.31	\$117.33
	RevPAR	\$37.47	\$42.29	\$41.54	\$41.97	\$44.23	\$50.33	\$59.67
Del Mar/ Oceanside	Demand	3,262	3,041	3,054	3,189	3,379	4,063	4,532
	% Occupancy	52.9%	49.3%	49.5%	51.7%	54.8%	65.9%	73.5%
	ADR	\$134.09	\$134.63	\$134.60	\$138.05	\$141.05	\$165.80	\$167.94
	RevPAR	\$70.95	\$66.41	\$66.68	\$71.41	\$77.31	\$109.27	\$123.45
South/East County	Demand	4,672	4,803	4,796	4,821	4,853	4,945	5,464
	% Occupancy	66.2%	68.1%	68.0%	68.4%	68.8%	70.1%	77.5%
	ADR	\$90.26	\$92.99	\$91.31	\$93.04	\$94.23	\$99.67	\$102.61
	RevPAR	\$59.79	\$63.33	\$62.09	\$63.60	\$64.84	\$69.88	\$79.49
NorthEast/ Escondido	Demand	1,863	1,967	2,020	2,015	2,021	2,225	2,512
	% Occupancy	54.6%	57.6%	59.2%	59.0%	59.2%	65.2%	73.6%
	ADR	\$94.92	\$92.19	\$91.26	\$93.68	\$93.22	\$107.11	\$110.98
	RevPAR	\$51.78	\$53.10	\$53.98	\$55.27	\$55.17	\$69.79	\$81.64



## Day of Week Occupancy Patterns By Region Week of August 2 - 8, 2020 min and max occupancy for week noted

