



Weekly Hotel Performance Update - Week of June 21-27, 2020

source: STR, Inc.

Supply Changes - hotel supply has been fluctuating week to week impacting occupancy. ...

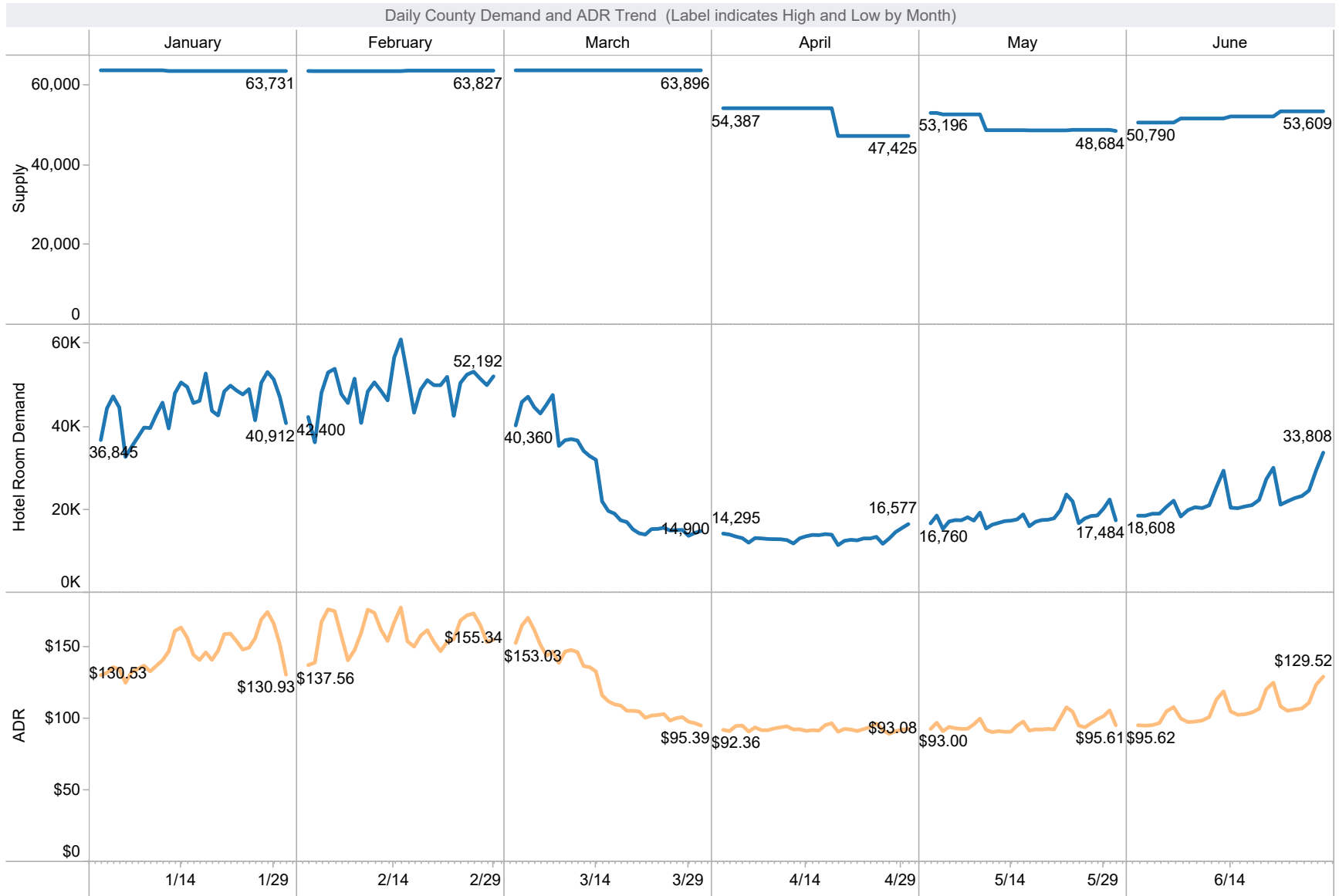
San Diego County Hotel Performance - Week of Jun 21-27, 2020

Location	Demand	Occupancy	YOY Growth	ADR	YOY Growth ADR	RevPAR	YOY Growth RevPAR
San Diego County	177,562	47.3%	-47%	\$113	-41%	\$54	-68%
San Diego City Properties	105,554	44.3%	-51%	\$117	-41%	\$53	-71%
Downtown	21,740	35.4%	-61%	\$128	-43%	\$46	-78%
Mission Bay	10,584	47.8%	-48%	\$185	-20%	\$91	-58%
Pt. Loma - Airport	14,401	51.7%	-43%	\$108	-34%	\$56	-62%
Mission Valley	31,269	51.7%	-43%	\$89	-42%	\$46	-67%
La Jolla Coastal	5,581	46.3%	-48%	\$173	-38%	\$81	-67%
UTC	10,324	37.8%	-59%	\$113	-47%	\$43	-78%
I-15 Corridor	5,578	36.6%	-60%	\$113	-33%	\$41	-73%
Del Mar/Oceanside	18,365	52.6%	-38%	\$113	-47%	\$60	-66%
NorthEast/Escondido	13,427	56.2%	-37%	\$92	-37%	\$52	-60%
South/East County	28,394	57.5%	-32%	\$91	-19%	\$52	-45%

Weekly Top 25 Room Demand Jun 21-27, 2020		Weekly Top 25 Hotel Occupancy Jun 21-27, 2020		Weekly Top 25 ADR Jun 21-27, 2020	
Atlanta	325,029	Norfolk/Virginia Beach	61%	Oahu Island	\$175
Los Angeles/Long ..	296,507	Detroit	52%	Anaheim/Santa Ana	\$131
New York	272,073	Tampa/St Petersburg	51%	New York	\$127
Dallas	262,208	Phoenix	49%	Miami/Hialeah	\$124
Houston	248,773	Atlanta	48%	Los Angeles/Long Beach	\$118
Chicago	237,260	San Diego	47%	San Francisco	\$115
Phoenix	213,950	Los Angeles/Long Beach	45%	San Diego	\$115
Washington	212,716	New York	42%	Tampa/St Petersburg	\$113
Orlando	182,230	Nashville	42%	Norfolk/Virginia Beach	\$109
San Diego	177,562	Philadelphia	42%	Boston	\$104
Tampa/St Petersb..	175,096	Denver	42%	Seattle	\$94
Detroit	155,736	Dallas	41%	Washington	\$93
Norfolk/Virginia Be..	155,268	St Louis	39%	Nashville	\$89
Denver	147,600	Houston	39%	Philadelphia	\$89
Nashville	132,377	Anaheim/Santa Ana	39%	Phoenix	\$87
Philadelphia	128,652	Miami/Hialeah	38%	Denver	\$86
Anaheim/Santa Ana	127,018	San Francisco	35%	New Orleans	\$85
Miami/Hialeah	119,609	Chicago	35%	St Louis	\$82
St Louis	106,584	Seattle	33%	Detroit	\$81
Seattle	101,364	Washington	33%	Chicago	\$81
Minneapolis/St Paul	99,921	Minneapolis/St Paul	32%	Orlando	\$80
San Francisco	91,514	New Orleans	32%	Minneapolis/St Paul	\$78
Boston	88,938	Orlando	29%	Atlanta	\$77
New Orleans	74,009	Boston	28%	Dallas	\$74
Oahu Island	18,227	Oahu Island	15%	Houston	\$71



San Diego County Demand and Average Rate Daily Trend
 January 1, 2020 through June 27, 2020
 Source: STR, inc





Last Week's Daily Hotel Performance by Region
 Source: STR, Inc.

		Sun, June 21	Mon, June 22	Tue, June 23	Wed, June 24	Thu, June 25	Fri, June 26	Sat, June 27
San Diego City Properties	Demand	12,592	12,899	13,201	13,581	14,431	17,982	20,868
	% Occupancy	37.0%	37.9%	38.8%	39.9%	42.4%	52.8%	61.3%
	ADR	\$113.17	\$109.60	\$110.82	\$111.31	\$116.39	\$125.95	\$132.48
	RevPAR	\$41.85	\$41.52	\$42.96	\$44.39	\$49.32	\$66.51	\$81.18
Downtown	Demand	2,417	2,372	2,495	2,551	2,900	4,041	4,964
	% Occupancy	27.5%	27.0%	28.4%	29.0%	33.0%	46.0%	56.5%
	ADR	\$121.86	\$119.94	\$121.91	\$123.54	\$124.93	\$138.74	\$144.04
	RevPAR	\$33.53	\$32.38	\$34.62	\$35.87	\$41.24	\$63.82	\$81.39
Mission Valley	Demand	3,769	4,172	4,210	4,255	4,354	4,877	5,632
	% Occupancy	43.6%	48.3%	48.7%	49.3%	50.4%	56.5%	65.2%
	ADR	\$84.66	\$85.67	\$85.89	\$86.26	\$87.58	\$93.61	\$98.03
	RevPAR	\$36.95	\$41.39	\$41.87	\$42.50	\$44.15	\$52.86	\$63.93
Pt. Loma - Airport	Demand	1,774	1,700	1,747	1,830	1,956	2,524	2,870
	% Occupancy	44.6%	42.7%	43.9%	46.0%	49.1%	63.4%	72.1%
	ADR	\$105.78	\$103.63	\$103.53	\$104.50	\$107.90	\$114.32	\$117.86
	RevPAR	\$47.13	\$44.24	\$45.42	\$48.02	\$53.00	\$72.46	\$84.95
Mission Bay	Demand	1,374	1,171	1,193	1,274	1,390	1,940	2,242
	% Occupancy	43.5%	37.0%	37.7%	40.3%	44.0%	61.4%	70.9%
	ADR	\$180.94	\$163.71	\$170.80	\$168.14	\$194.10	\$197.67	\$220.57
	RevPAR	\$78.63	\$60.63	\$64.44	\$67.75	\$85.32	\$121.27	\$156.39
La Jolla Coastal	Demand	644	660	671	649	737	1,026	1,194
	% Occupancy	37.4%	38.3%	39.0%	37.7%	42.8%	59.6%	69.3%
	ADR	\$164.86	\$165.93	\$165.10	\$163.12	\$167.90	\$189.47	\$193.72
	RevPAR	\$61.66	\$63.60	\$64.33	\$61.48	\$71.86	\$112.89	\$134.32
UTC	Demand	1,278	1,301	1,285	1,341	1,425	1,761	1,933
	% Occupancy	32.7%	33.3%	32.9%	34.3%	36.5%	45.1%	49.5%
	ADR	\$107.96	\$111.13	\$113.46	\$114.01	\$114.37	\$113.15	\$114.72
	RevPAR	\$35.34	\$37.03	\$37.35	\$39.16	\$41.75	\$51.04	\$56.80
I-15 Corridor	Demand	618	680	755	825	763	895	1,042
	% Occupancy	28.4%	31.3%	34.7%	37.9%	35.1%	41.1%	47.9%
	ADR	\$112.28	\$111.78	\$110.89	\$109.63	\$116.92	\$111.41	\$114.68
	RevPAR	\$31.90	\$34.95	\$38.49	\$41.58	\$41.01	\$45.84	\$54.94
Del Mar/Oceanside	Demand	2,278	2,234	2,340	2,459	2,553	3,058	3,443
	% Occupancy	45.7%	44.8%	46.9%	49.3%	51.2%	61.3%	69.1%
	ADR	\$104.65	\$104.38	\$107.79	\$107.33	\$109.74	\$126.94	\$130.61
	RevPAR	\$47.82	\$46.78	\$50.60	\$52.94	\$56.20	\$77.87	\$90.21
South/East County	Demand	3,422	3,886	4,017	3,971	4,133	4,319	4,646
	% Occupancy	48.5%	55.1%	57.0%	56.3%	58.6%	61.2%	65.9%
	ADR	\$89.73	\$89.87	\$89.57	\$90.06	\$88.98	\$94.52	\$94.56
	RevPAR	\$43.54	\$49.52	\$51.01	\$50.71	\$52.14	\$57.88	\$62.29
NorthEast/Escondido	Demand	1,590	1,760	1,864	1,873	1,893	2,099	2,348
	% Occupancy	46.6%	51.5%	54.6%	54.8%	55.4%	61.5%	68.8%
	ADR	\$89.65	\$88.72	\$87.21	\$88.18	\$90.39	\$97.99	\$102.03
	RevPAR	\$41.74	\$45.73	\$47.60	\$48.36	\$50.10	\$60.23	\$70.15