

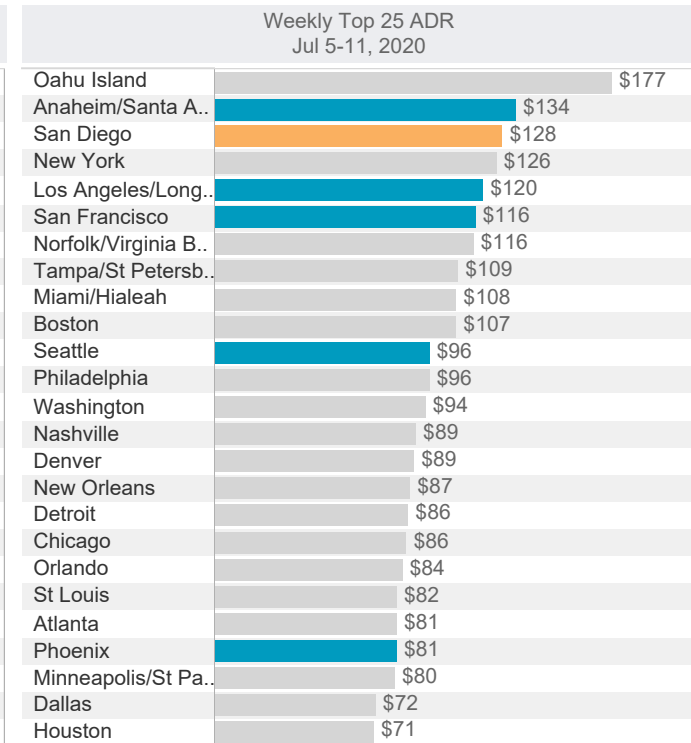
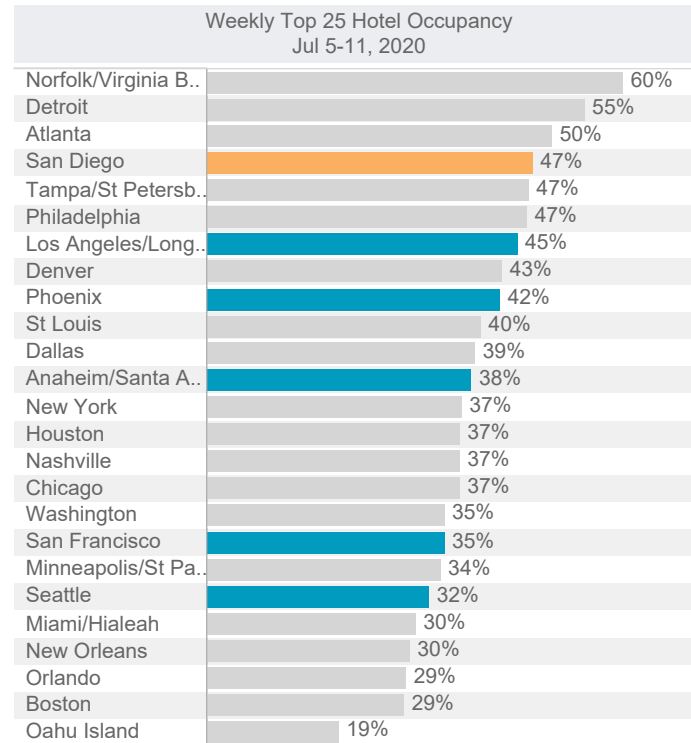
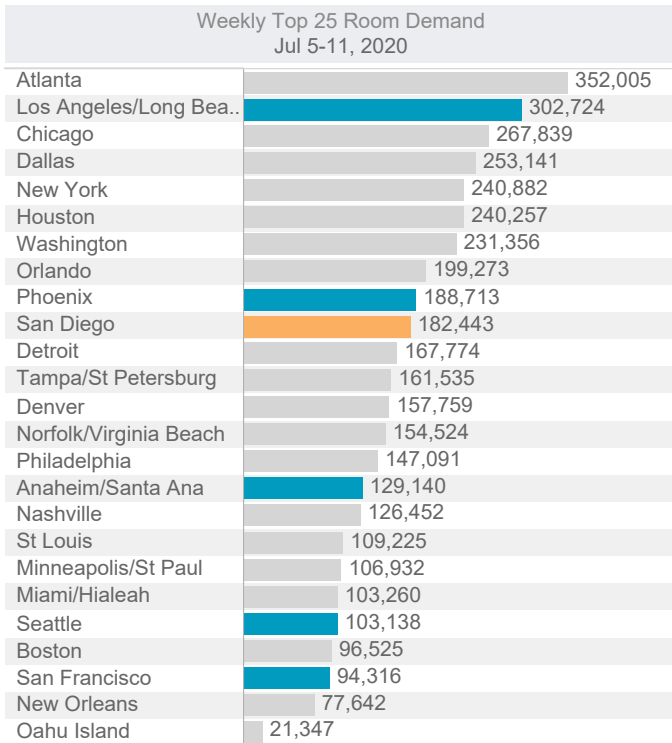
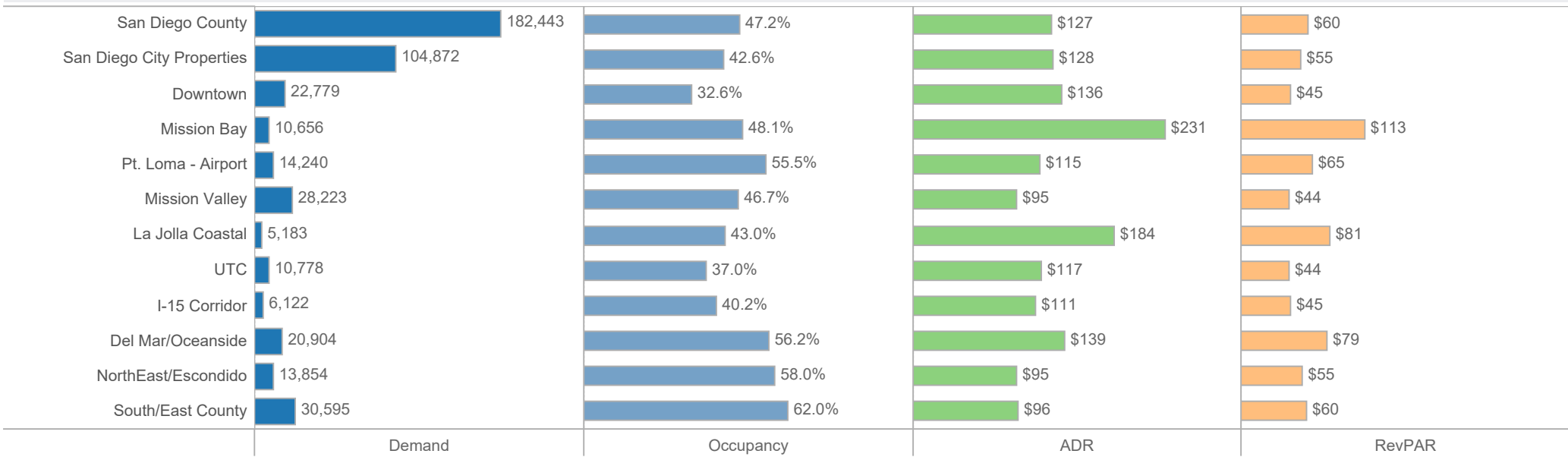


Weekly Hotel Performance Update - Week of July 5-11, 2020

source: STR, Inc.

Supply Changes - hotel supply has been fluctuating week to week impacting occupancy. Supply was 55,210 rooms open last week, 87% of pre-COVID supply of 63,386.

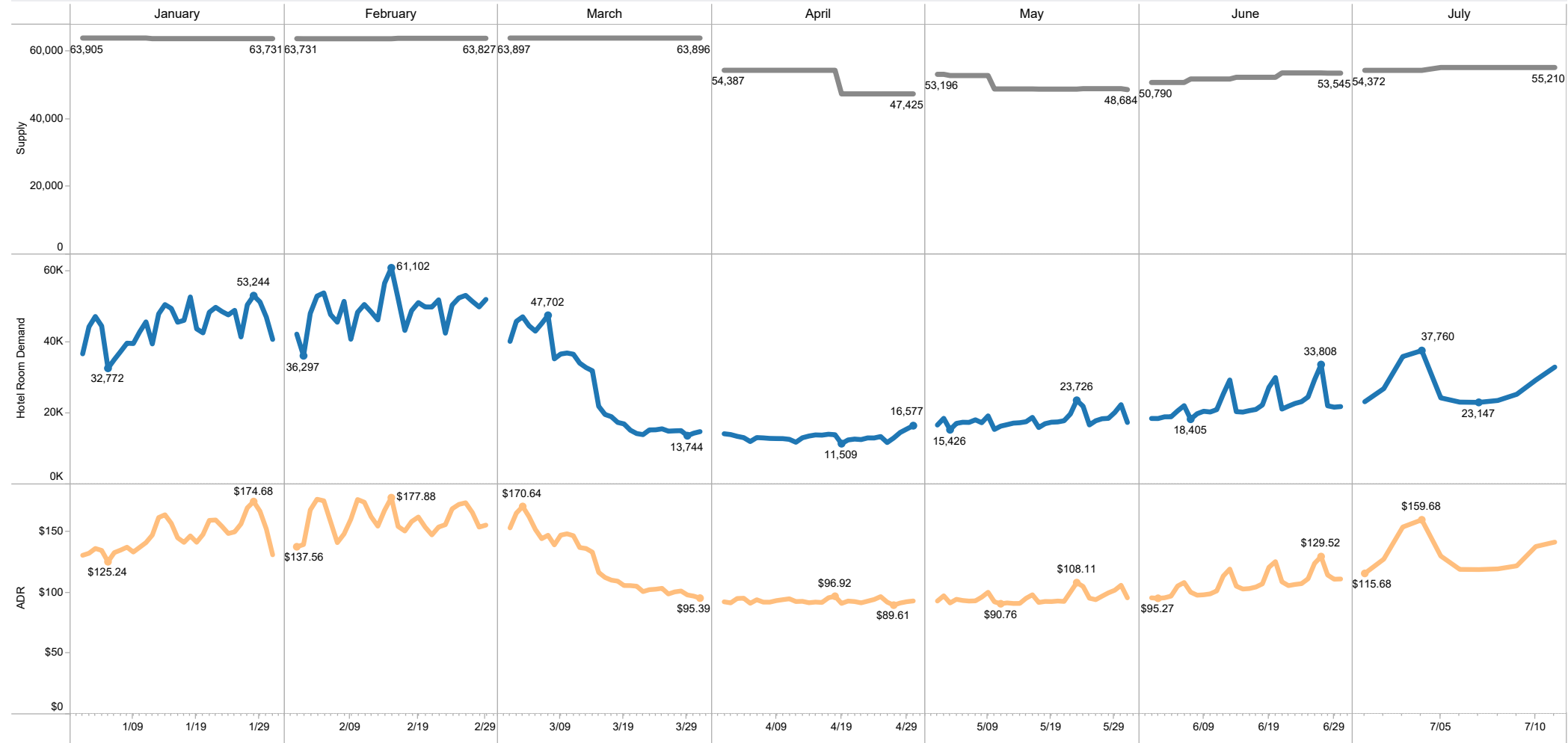
San Diego County Hotel Performance - Week of Jul 5-11, 2020





San Diego County Demand and Average Rate Daily Trend
 January 1, 2020 through July 11, 2020
 Source: STR, inc

Daily County Demand and ADR Trend (Label indicates High and Low by Month)





Last Week's Daily Hotel Performance by Region
 Source: STR, Inc.

		Sun, July 05	Mon, July 06	Tue, July 07	Wed, July 08	Thu, July 09	Fri, July 10	Sat, July 11
San Diego City Properties	Demand	14,219	13,118	12,872	13,216	14,338	17,333	19,776
	% Occupancy	40.4%	37.3%	36.6%	37.5%	40.7%	49.2%	56.2%
	ADR	\$130.46	\$119.75	\$119.81	\$119.73	\$123.13	\$138.60	\$142.56
	RevPAR	\$52.70	\$44.63	\$43.82	\$44.96	\$50.16	\$68.26	\$80.10
Downtown	Demand	3,119	2,602	2,570	2,692	3,080	4,066	4,650
	% Occupancy	31.2%	26.0%	25.7%	26.9%	30.8%	40.7%	46.5%
	ADR	\$138.49	\$128.88	\$129.28	\$129.47	\$133.01	\$143.21	\$149.47
	RevPAR	\$43.24	\$33.57	\$33.26	\$34.89	\$41.00	\$58.28	\$69.57
Mission Valley	Demand	3,888	3,821	3,658	3,785	3,869	4,273	4,929
	% Occupancy	45.0%	44.2%	42.4%	43.8%	44.8%	49.5%	57.1%
	ADR	\$93.71	\$92.46	\$92.29	\$92.32	\$91.42	\$100.39	\$101.09
	RevPAR	\$42.19	\$40.91	\$39.09	\$40.46	\$40.96	\$49.67	\$57.69
Pt. Loma - Airport	Demand	1,875	1,792	1,799	1,829	1,975	2,329	2,641
	% Occupancy	51.1%	48.9%	49.1%	49.9%	53.9%	63.5%	72.0%
	ADR	\$116.02	\$107.59	\$108.64	\$108.22	\$110.63	\$126.95	\$129.79
	RevPAR	\$59.34	\$52.59	\$53.31	\$53.99	\$59.60	\$80.65	\$93.50
Mission Bay	Demand	1,527	1,220	1,195	1,253	1,427	1,852	2,182
	% Occupancy	48.3%	38.6%	37.8%	39.6%	45.1%	58.6%	69.0%
	ADR	\$248.78	\$213.91	\$207.61	\$205.15	\$217.48	\$257.30	\$264.94
	RevPAR	\$120.14	\$82.53	\$78.46	\$81.29	\$98.15	\$150.70	\$182.82
La Jolla Coastal	Demand	677	573	571	576	673	980	1,133
	% Occupancy	39.3%	33.3%	33.2%	33.4%	39.1%	56.9%	65.8%
	ADR	\$190.47	\$181.06	\$169.46	\$173.14	\$172.01	\$197.77	\$206.80
	RevPAR	\$74.88	\$60.25	\$56.19	\$57.92	\$67.23	\$112.55	\$136.07
UTC	Demand	1,480	1,340	1,298	1,313	1,440	1,826	2,081
	% Occupancy	35.6%	32.2%	31.2%	31.6%	34.6%	43.9%	50.1%
	ADR	\$114.74	\$114.21	\$119.56	\$117.71	\$117.91	\$118.83	\$118.96
	RevPAR	\$40.86	\$36.83	\$37.34	\$37.19	\$40.85	\$52.21	\$59.57
I-15 Corridor	Demand	775	821	803	790	875	990	1,068
	% Occupancy	35.6%	37.7%	36.9%	36.3%	40.2%	45.5%	49.1%
	ADR	\$107.75	\$107.82	\$111.33	\$112.14	\$113.39	\$113.28	\$114.34
	RevPAR	\$38.39	\$40.70	\$41.10	\$40.73	\$45.62	\$51.56	\$56.14
Del Mar/Oceanside	Demand	2,804	2,596	2,686	2,794	2,971	3,342	3,711
	% Occupancy	52.8%	48.9%	50.6%	52.6%	55.9%	62.9%	69.9%
	ADR	\$138.57	\$130.30	\$131.78	\$129.56	\$134.67	\$152.41	\$153.30
	RevPAR	\$73.14	\$63.68	\$66.63	\$68.14	\$75.32	\$95.89	\$107.10
South/East County	Demand	3,907	4,256	4,274	4,333	4,499	4,493	4,833
	% Occupancy	55.4%	60.3%	60.6%	61.4%	63.8%	63.7%	68.5%
	ADR	\$94.18	\$94.01	\$92.81	\$92.84	\$94.41	\$101.20	\$102.62
	RevPAR	\$52.17	\$56.73	\$56.24	\$57.04	\$60.22	\$64.47	\$70.32
NorthEast/Escondido	Demand	1,854	1,900	1,852	1,838	1,925	2,137	2,348
	% Occupancy	54.3%	55.6%	54.2%	53.8%	56.4%	62.6%	68.8%
	ADR	\$96.33	\$90.33	\$89.48	\$89.97	\$91.43	\$101.00	\$106.06
	RevPAR	\$52.30	\$50.26	\$48.53	\$48.43	\$51.54	\$63.20	\$72.92