



Weekly Hotel Performance Update - Week of Mar 1-7, 2020

source: STR, Inc.

San Diego County Hotel Performance - Week of Mar 1-7, 2020

Area	Occupancy	YOY Growth	ADR	YOY Growth ADR	RevPAR	YOY Growth RevPAR
San Diego County	70.4%	-9.9%	\$156.30	-1.4%	\$110.07	-11.3%
Downtown	69.7%	-17.6%	\$210.77	-0.7%	\$147.67	-18.3%
Mission Bay	61.6%	-18.4%	\$160.84	-5.2%	\$99.82	-22.3%
Pt. Loma - Airport	71.9%	-10.3%	\$137.40	2.6%	\$99.00	-8.2%
Mission Valley	76.7%	-5.2%	\$116.06	-5.2%	\$89.18	-10.4%
La Jolla Coastal	69.2%	-5.0%	\$238.06	5.4%	\$164.80	0.1%
UTC	75.0%	-5.9%	\$181.78	0.1%	\$137.64	-6.1%
I-15 Corridor	65.4%	-10.1%	\$137.20	-3.0%	\$90.28	-13.0%
Del Mar/Oceanside	64.0%	-5.9%	\$147.66	1.9%	\$95.13	-4.0%
NorthEast/Escondido	69.5%	0.0%	\$108.00	-3.4%	\$75.31	-3.6%
San Diego South/E..	71.9%	-9.8%	\$93.73	2.1%	\$67.60	-7.8%

Top 25 Weekly Hotel Room Revenue

City	Mar 1-7, 2020
San Francisco	-44%
Anaheim/Santa Ana	-33%
Seattle	-33%
New Orleans	-24%
New York	-18%
Chicago	-18%
Orlando	-16%
St Louis	-15%
Atlanta	-13%
Phoenix	-12%
Houston	-10%
San Diego	-10%
Minneapolis/St Paul	-9%
Miami/Hialeah	-9%
Oahu Island	-9%
Denver	-9%
Los Angeles/Long Be..	-7%
Boston	-6%
Washington	-6%
Philadelphia	-5%
Tampa/St Petersburg	-5%
Dallas	-3%
Norfolk/Virginia Beach	-2%
Detroit	1%
Nashville	8%

Group / Transient (Upscale to Luxury Properties only)

	Group / Transient (Upscale to Luxury Properties only)		
	Group Mar 1-7, 2020	Transient Mar 1-7, 2020	
Occupancy YOY	San Diego	-27.2%	-5.7%
	Anaheim/Sant..	-55.5%	-15.3%
	Los Angeles/..	-22.2%	-3.8%
	San Francisco	-36.1%	-18.6%
	Seattle	-62.3%	-30.0%
	Phoenix	-26.8%	-7.2%
	ADR YOY	San Diego	1.5%
Anaheim/Sant..		-2.8%	-24.8%
Los Angeles/..		2.1%	-1.2%
San Francisco		-17.8%	-32.1%
Seattle		0.1%	-9.5%
Phoenix		-2.5%	-2.0%



Weekly Hotel Performance Update - Week of Mar 8-14, 2020

source: STR, Inc.

Area	Occupancy	YOY Growth	ADR	YOY Growth ADR	RevPAR	YOY Growth RevPAR
San Diego County	54.8%	-34.5%	\$141.03	-15.1%	\$77.50	-44.5%
Downtown	40.1%	-54.1%	\$179.22	-18.6%	\$71.92	-63.0%
Mission Bay	50.1%	-41.2%	\$170.52	-7.1%	\$85.15	-45.7%
Pt. Loma - Airport	55.8%	-35.8%	\$129.83	-8.7%	\$72.44	-41.7%
Mission Valley	66.8%	-22.3%	\$116.98	-6.1%	\$78.43	-27.0%
La Jolla Coastal	49.3%	-44.4%	\$233.10	-6.6%	\$115.36	-47.9%
UTC	56.2%	-36.3%	\$168.81	-8.8%	\$96.32	-41.5%
I-15 Corridor	56.1%	-33.6%	\$143.77	1.5%	\$81.59	-32.3%
Del Mar/Oceanside	52.7%	-30.5%	\$143.05	-9.0%	\$75.47	-36.9%
NorthEast/Escondido	62.5%	-17.5%	\$110.43	-2.9%	\$69.24	-19.9%
San Diego South/East	70.2%	-12.1%	\$94.20	-0.2%	\$66.16	-12.6%

City	Mar 8-14, 2020
Seattle	-65%
San Francisco	-63%
New York	-53%
Boston	-47%
Orlando	-46%
Anaheim/Santa Ana	-45%
San Diego	-44%
Chicago	-42%
New Orleans	-40%
Los Angeles/Long Be..	-39%
Washington	-38%
St Louis	-38%
Houston	-38%
Denver	-38%
Dallas	-33%
Phoenix	-33%
Miami/Hialeah	-32%
Minneapolis/St Paul	-31%
Detroit	-30%
Philadelphia	-30%
Norfolk/Virginia Beach	-28%
Atlanta	-26%
Tampa/St Petersburg	-20%
Oahu Island	-19%
Nashville	-18%

	Group	Mar 8-14, 2020	
		Group	Transient
Occupancy YOY	San Diego	-69.1%	-40.4%
	Anaheim/Santa ..	-71.4%	-34.8%
	Los Angeles/Lon..	-66.1%	-34.0%
	San Francisco	-85.7%	-56.3%
	Seattle	-93.0%	-74.2%
	Phoenix	-58.1%	-27.3%
ADR YOY	San Diego	-15.3%	-8.0%
	Anaheim/Santa ..	-6.6%	-22.4%
	Los Angeles/Lon..	-1.9%	-9.9%
	San Francisco	-4.0%	-17.9%
	Seattle	-11.6%	-14.7%
	Phoenix	-3.0%	-6.9%



March 2020 Daily Hotel Performance by Region (March 1 - 14)
Source: STR, Inc.

		Sun, March 01	Mon, March 02	Tue, March 03	Wed, March 04	Thu, March 05	Fri, March 06	Sat, March 07	Sun, March 08	Mon, March 09	Tue, March 10	Wed, March 11	Thu, March 12	Fri, March 13	Sat, March 14	Grand Total
San Diego County	%Occ	63.2%	72.0%	74.0%	70.1%	67.7%	71.0%	74.7%	55.4%	57.6%	58.0%	57.5%	53.6%	51.6%	50.2%	62.6%
	ADR	\$153.03	\$165.20	\$170.64	\$162.27	\$151.77	\$144.18	\$147.02	\$139.09	\$147.08	\$148.20	\$146.64	\$136.91	\$136.12	\$133.15	\$148.66
	RevPAR	\$96.66	\$118.96	\$126.29	\$113.69	\$102.73	\$102.42	\$109.76	\$77.12	\$84.68	\$85.99	\$84.31	\$73.33	\$70.23	\$66.83	\$93.78
Downtown	%Occ	72.2%	78.9%	75.5%	66.3%	62.7%	62.5%	69.8%	47.5%	40.2%	39.6%	37.8%	36.0%	40.1%	39.6%	54.9%
	ADR	\$211.26	\$230.75	\$239.36	\$227.38	\$208.06	\$178.38	\$180.21	\$180.20	\$195.91	\$195.22	\$193.25	\$167.49	\$162.19	\$160.32	\$195.00
	RevPAR	\$152.43	\$181.96	\$180.80	\$150.81	\$130.44	\$111.46	\$125.80	\$85.54	\$78.74	\$77.25	\$73.13	\$60.33	\$64.96	\$63.46	\$109.79
Pt. Loma - Airport	%Occ	65.7%	73.6%	76.4%	71.9%	72.0%	72.4%	71.3%	57.7%	58.9%	57.7%	57.8%	56.4%	52.3%	49.5%	63.8%
	ADR	\$127.92	\$141.97	\$152.29	\$148.07	\$137.04	\$126.42	\$128.11	\$122.59	\$130.38	\$137.00	\$133.00	\$129.21	\$130.58	\$126.04	\$133.62
	RevPAR	\$84.07	\$104.55	\$116.34	\$106.45	\$98.68	\$91.53	\$91.35	\$70.77	\$76.83	\$78.98	\$76.91	\$72.92	\$68.27	\$62.43	\$85.72
Mission Bay	%Occ	56.0%	53.4%	57.9%	56.1%	59.7%	70.2%	77.6%	53.7%	52.9%	51.1%	52.6%	49.5%	45.6%	45.6%	55.9%
	ADR	\$155.36	\$151.81	\$154.09	\$155.18	\$159.42	\$170.34	\$179.66	\$154.35	\$160.17	\$162.94	\$169.83	\$170.66	\$187.12	\$188.57	\$165.68
	RevPAR	\$87.05	\$81.08	\$89.28	\$87.04	\$95.17	\$119.65	\$139.44	\$82.86	\$84.65	\$83.30	\$89.34	\$84.51	\$85.34	\$86.06	\$92.48
Mission Valley	%Occ	64.9%	75.6%	78.9%	77.6%	75.3%	81.2%	83.4%	63.9%	70.7%	72.5%	74.2%	69.1%	58.9%	58.1%	71.7%
	ADR	\$106.57	\$121.07	\$126.67	\$121.27	\$111.98	\$111.93	\$112.96	\$103.19	\$120.58	\$123.60	\$125.28	\$120.89	\$113.76	\$111.55	\$116.52
	RevPAR	\$69.21	\$91.55	\$99.95	\$94.11	\$84.29	\$90.91	\$94.22	\$65.92	\$85.20	\$89.60	\$93.01	\$83.53	\$66.99	\$64.76	\$83.80
La Jolla Coastal	%Occ	55.9%	67.6%	70.9%	75.6%	75.4%	70.9%	68.4%	54.1%	58.9%	57.9%	52.4%	41.7%	41.1%	38.9%	59.3%
	ADR	\$246.79	\$221.74	\$236.77	\$245.84	\$244.99	\$234.48	\$235.84	\$234.37	\$242.95	\$235.14	\$237.13	\$237.82	\$239.46	\$204.83	\$235.58
	RevPAR	\$137.94	\$149.95	\$167.91	\$185.78	\$184.60	\$166.16	\$161.26	\$126.81	\$143.01	\$136.25	\$124.20	\$99.24	\$98.37	\$79.61	\$140.08
UTC	%Occ	65.4%	83.3%	86.7%	79.0%	70.6%	68.0%	71.7%	56.5%	66.9%	64.9%	61.6%	51.1%	47.3%	44.7%	65.6%
	ADR	\$178.58	\$197.95	\$215.03	\$200.23	\$180.34	\$153.55	\$146.79	\$160.70	\$186.96	\$193.65	\$187.43	\$171.31	\$142.18	\$139.47	\$175.30
	RevPAR	\$116.88	\$164.89	\$186.52	\$158.12	\$127.40	\$104.45	\$105.25	\$90.83	\$125.01	\$125.76	\$115.54	\$87.51	\$67.26	\$62.35	\$116.98
I-15 Corridor	%Occ	53.1%	69.9%	77.9%	71.2%	58.3%	66.6%	60.6%	48.8%	64.2%	69.4%	59.7%	54.0%	48.4%	48.2%	60.8%
	ADR	\$133.20	\$148.53	\$150.67	\$145.81	\$132.89	\$125.31	\$123.97	\$135.36	\$158.66	\$163.90	\$146.48	\$134.74	\$131.04	\$136.20	\$140.48
	RevPAR	\$70.79	\$103.87	\$117.35	\$103.85	\$77.48	\$83.48	\$75.18	\$66.09	\$101.90	\$113.71	\$87.48	\$72.79	\$63.44	\$65.69	\$85.94
San Diego South/East	%Occ	63.4%	69.4%	70.2%	70.5%	72.0%	77.5%	80.3%	64.6%	68.5%	69.7%	70.5%	71.4%	73.5%	73.0%	71.0%
	ADR	\$86.80	\$93.20	\$92.61	\$92.96	\$91.65	\$97.74	\$101.16	\$87.80	\$95.13	\$95.24	\$96.24	\$93.98	\$95.33	\$95.66	\$93.96
	RevPAR	\$55.04	\$64.67	\$64.98	\$65.51	\$66.04	\$75.74	\$81.19	\$56.72	\$65.12	\$66.35	\$67.88	\$67.13	\$70.06	\$69.83	\$66.88
Del Mar/Oceanside	%Occ	52.1%	62.7%	66.2%	66.3%	63.9%	65.9%	71.0%	52.2%	55.2%	57.8%	57.8%	51.0%	49.9%	45.4%	58.4%
	ADR	\$125.89	\$143.35	\$148.60	\$148.60	\$142.24	\$157.50	\$167.46	\$147.60	\$146.38	\$142.02	\$142.03	\$137.54	\$144.49	\$141.31	\$145.36
	RevPAR	\$65.54	\$89.87	\$98.40	\$98.45	\$90.84	\$103.86	\$118.94	\$77.01	\$80.84	\$82.07	\$82.03	\$70.10	\$72.04	\$64.21	\$85.30
NorthEast/Escondido	%Occ	55.7%	66.2%	71.1%	69.6%	66.1%	77.0%	81.0%	56.7%	63.9%	67.3%	67.9%	63.7%	59.1%	59.2%	66.0%
	ADR	\$100.02	\$110.39	\$113.24	\$110.99	\$104.38	\$106.72	\$110.26	\$102.40	\$117.03	\$118.44	\$113.59	\$104.83	\$107.94	\$108.76	\$109.21
	RevPAR	\$55.74	\$73.07	\$80.52	\$77.29	\$69.00	\$82.21	\$89.34	\$58.09	\$74.84	\$79.66	\$77.10	\$66.74	\$63.85	\$64.38	\$72.27